

1954

CENSUS OF BUSINESS

VOLUME IV

WHOLESALE TRADE--AREA STATISTICS

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U. S. DEPARTMENT OF COMMERCE
Sinclair Weeks, Secretary

BUREAU OF THE CENSUS
Robert W. Burgess, Director

UNITED STATES Census of Business: 1954

Volume IV

WHOLESALE TRADE—AREA STATISTICS

Establishments, Sales, Payroll, and Personnel for the
United States, Geographic Divisions, States,
Standard Metropolitan Areas, Counties, Cities
and the Territories of Alaska and Hawaii

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Prepared under the supervision of
HARVEY KAILIN
Chief, Business Division

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This volume comprises the 1954 Census of Business Wholesale Trade Area Bulletins, Series W-1

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PREFACE

This is one of a series of volumes presenting final results of the 1954 Census of Business for Wholesale, Retail, and Selected Service Trades. Statistics for Wholesale Trade are contained in two volumes, Volume III and this volume. The 1954 Census, which was conducted by mail canvass of business establishments and by use of Internal Revenue Service records (see "Method of Enumeration" in Introduction), was authorized by law under Title 13, United States Code, Section 131. Previous business censuses covered the years 1929, 1933, 1935, 1939, and 1948.

Important to the conduct of the 1954 Census of Business was the cooperation of the Bureau of Old-Age and Survivors Insurance and the Internal Revenue Service in permitting use of certain records, thus making possible a material reduction in the cost of enumerating the Census. We wish also to acknowledge the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 1,750,000 business establishments in completing the required census forms.

The advice of trade associations, individual businessmen, research and marketing organizations, and government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Especially helpful was the Advisory Council on Federal Reports, which through special panels of business experts advised and assisted in the development of inquiries. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by Chambers of Commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

Primary responsibility for the 1954 Census of Business program was centered in the Business Division of the Census Bureau, under the direction of Harvey Kailin, Chief of the Division. John Albright, Chief of the Wholesale Trade Branch, supervised the wholesale trade segment of the Business Census. He was assisted by Robert Viehman, Assistant Chief of the Wholesale Trade Branch, Earl B. Wiley, Elizabeth S. Owen, and Charles Settlemyer. Maurice Haven served as Assistant Branch Chief until September 18, 1955.

Processing of the 1954 Census of Business reports was performed by the Economic Operations Division, under the supervision of M. D. Bingham, Division Chief, and Irving Weiss, Assistant Chief. Max Van Horn, then Chief of the Wholesale Branch, was responsible for processing Wholesale Trade reports and tabulations. He was assisted by Blynn T. Shafer and Eugene L. Wendt.

In the Field Division, Jack B. Robertson, then Chief of the Division; Ivan G. Munro, Assistant Chief; and Arthur Cook, then Chief of the Economic Census Branch, directed the field work for the Census of Business.

Important functions were also performed by the Machine Tabulation Division under C. F. Van Aken, Chief; Mrs. Catherine M. Neafsey, Chief of the Economics Section, was responsible for machine tabulation techniques and procedures used in Wholesale Trade tabulations.

Geography Division personnel participating in various phases of Business Census work were Clarence E. Batschelet, Chief; Robert Klove, Assistant Chief; and William T. Fay, Chief, Survey Planning Branch.

Donald K. Heiser, Chief of the Electronics Systems Branch, assisted by Rudolph M. Micol, Chief of Operations for the Branch, was responsible for planning and use of electronic computer and accompanying high-speed printer equipment. Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction. Mrs. Elma Beynon of the Statistical Reports Division reviewed all text material and table forms, and assisted on publications problems.

1954 CENSUS OF BUSINESS FINAL REPORTS

Volume I: RETAIL TRADE—SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Sales Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.

*Also issued as separate reports in bulletin series R-2.

Chapter

- *5. Legal Form of Organization.
6. Miscellaneous.
- *7. Territories of Alaska and Hawaii.

Volume II: RETAIL TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas and for cities and counties with 500 or more retail establishments. (Chapters also are issued as separate reports in bulletin series R-1.)

Volume III: WHOLESALE TRADE—SUMMARY STATISTICS, AND PUBLIC WAREHOUSES

WHOLESALE TRADE

Chapter

1. United States Summary.
- *2. Size of Establishment or Firm.
- *3. Credit, Receivables, Bad-Debt Losses.
- *4. Sales by Class of Customer.
- *5. Warehouse and Cold Storage Space.
- *6. Commodity Line Sales.

*Also issued as separate reports in bulletin series W-2.

Chapter

7. Legal Form of Organization.
- *8. Petroleum Bulk Plants and Terminals.
9. Miscellaneous.
- *10. Territories of Alaska and Hawaii.

*PUBLIC WAREHOUSES

Volume IV: WHOLESALE TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas, and for counties and cities with 100 or more wholesale establishments. (Chapters also are issued as separate reports in bulletin series W-1.)

Volume V: SELECTED SERVICE TRADES—SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Receipts Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.
- *5. Legal Form of Organization.

*Also issued as separate reports in bulletin series S-2.

Chapter

- *6. Hotels; Motels and Tourist Courts.
- *7. Power Laundries, Cleaning and Dyeing Plants, and Related Services.
- *8. Motion Pictures.
9. Miscellaneous.
- *10. Territories of Alaska and Hawaii.

Volume VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas and for cities and counties with 200 or more service establishments. (Chapters also are issued as separate reports in bulletin series S-1.)

CENTRAL BUSINESS DISTRICT BULLETINS

Central business district statistics are published in a series of separate bulletins comprising a report for each of 95 selected large cities. These bulletins are not bound in a volume. Bulletins contain comparative 1954 and 1948 data on number of establishments, volume of sales (or receipts), and annual payroll for all retail stores and about 25 kinds of

retail business, and for hotels and motion picture theaters. Areas for which data are presented include the central business district, the city in which it is located, the standard metropolitan area containing the city, the city outside the central business district, and the standard metropolitan area outside the central business district.

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Arkansas.....	Michigan.....	South Carolina.....
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Connecticut.....	Missouri.....	Texas.....
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District of Columbia.....	Nebraska.....	Vermont.....
Florida.....	Nevada.....	Virginia.....
Georgia.....	New Hampshire.....	Washington.....
Idaho.....	New Jersey.....	West Virginia.....
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The area chapters of this volume comprise the statistical portions of previously published area bulletins (series W-1).

Corrections, if any, found after publication of the area bulletin have been made by reprinting the appropriate page in this volume. All reprinted pages are indicated on the contents page of the appropriate chapter.

Corrections have been made (in the appropriate State chapter of this volume) only for cities, counties, and standard metropolitan areas, since these are the data significantly affected. Corrections have not been made in the U. S. Summary chapter.

INTRODUCTION

The 1954 Census of Business, along with the 1954 Censuses of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, Section 131. These 1954 Censuses covered businesses operated in continental United States, Alaska, and Hawaii. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1954 Census of Business covered Wholesale Trade, Retail Trade, and Selected Service Trades. This volume provides findings for that portion of the 1954 Census of Business which relates to Wholesale Trade.

KINDS OF BUSINESS COVERED

This report covers all establishments which, during 1954, reported any paid employment and which were included in Wholesale Trade as defined in the Standard Industrial Classification Manual, Volume II, Nonmanufacturing Industries, 1949 edition, issued by the Bureau of the Budget, Executive Office of the President, with the exception of milk dealers which, in conformity with a subsequent action of the Bureau of the Budget, have been classified in the manufacturing industries.

Wholesale Trade as defined in the Standard Industrial Classification Manual, and as covered in the 1954 Census, includes establishments or places of business primarily engaged in selling merchandise directly to retailers; to industrial, commercial, institutional or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies.

Wholesale Trade is divided, in the Standard Industrial Classification Manual, into two parts: "Merchant wholesalers," and "Wholesale trade, other than merchant wholesalers." "Merchant wholesalers" includes establishments usually known as wholesalers, merchant wholesalers or jobbers primarily engaged in buying, taking title to and, when customary, physically storing and handling the goods sold. Also included in this group are industrial goods distributors, foreign trade merchants, cash-and-carry wholesalers, drop shippers and wagon (truck) distributors. "Wholesale trade, other than merchant wholesalers" includes four general types of establishments: Sales branches and sales offices of manufacturing and mining companies; petroleum bulk plants and terminals; merchandise agents and brokers; and assemblers of farm products.

METHOD OF ENUMERATION

Information for establishments primarily in Wholesale Trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i. e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its 1954 Census classification was determined by replies to questions on the Census report form. (See Appendix C, Report Forms.)

COMPARISON OF 1948 AND 1954 CENSUSES

The 1948 and 1954 Business Censuses differed in several respects, which to some degree affect the comparability of the data for Wholesale Trade. In the case of some of these differences (items 1, 2, 3, and 4 below) it has been feasible to revise the 1948 data reproduced herein so as to make them comparable with the data for 1954. The more important revisions and differences are as follows:

(1) The 1948 Census figures have been revised to the 1954 basis by excluding establishments with no paid employment during the census year. In 1948, this class of establishments accounted for some 25,000 establishments in the United States with sales for the year of approximately \$2.9 billion, or less than two percent of the total wholesale trade sales volume.

(2) The definition of Wholesale Trade in the 1954 Census differs from that of the 1948 and previous censuses by the exclusion of wholesale milk bottling plants. The 1948 data shown in this and other 1954 Census of Business publications have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications. For 1954, data for plants previously classified as wholesale milk bottling plants are included in reports of the Census of Manufactures.

(3) The general policy of classifying the separately incorporated sales subsidiaries of manufacturing companies primarily engaged in selling the products of the parent company as "Manufacturers' sales branches and sales offices" rather than "Merchant wholesalers" has been followed more completely in the 1954 Census than in previous censuses. The 1948 data shown in this and other 1954 Census of Business publications have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications.

(4) 1948 data likewise have been revised where corrections in the classification of certain establishments have been found necessary, in order that the 1948 and 1954 Censuses be on a comparable basis.

(5) The adoption of the mail canvass method in the 1954 Census, described under METHOD OF ENUMERATION, above, made it feasible to systematically include "nonrecognizable" establishments in the coverage of the census. This class of establishments consists of businesses which, in a field canvass procedure such as was used in previous Censuses, would not have been located by enumerators in the course of their canvass because they do not have the appearance of a place of business. Businesses operated from the home, or on an itinerant basis, are the most frequently occurring examples of "nonrecognizable" businesses. However, differences between the two Censuses in this respect should be minor since the use of records of the Bureau of Old-Age and Survivors Insurance as a coverage check in the 1948 Census operations made it possible to account for a substantial portion of the "nonrecognizable" establishments in that Census.

(6) In the 1954 Census of Business, the classification "Fish and seafood wholesalers" included establishments in fishing or producing areas that packed and shipped fresh or iced fish, as well as seafood merchants in wholesale marketing centers. Also in 1954, establishments primarily engaged in filleting or eviscerating fish and those shucking and packing oysters were not included in Wholesale Trade, but were included in the Census of Manufactures. In the 1948 Wholesale Census, packers and shippers of fresh or iced fish located in the fishing or producing

areas, together with oyster shucking houses, were included under the general classification "Assemblers, mainly farm products."

(7) Special care was exercised in the 1954 Census to include in manufacturing industries, rather than in wholesale trade, poultry dressing establishments primarily deriving their receipts from poultry dressing at the plant. In the 1948 Census, it was not always possible to distinguish such establishments from "Poultry, poultry products distributors."

(8) A change was made in 1954 in the classification of "Lumber, millwork wholesalers." In the 1948 Census, sales to general contractors and builders were considered as "wholesale" sales and establishments primarily engaged in making such sales were considered as wholesale distributors. Establishments with sales primarily to "other contractors" (i. e., special trade contractors), however, were classified in Retail Trade. For purposes of the 1954 Census, sales to contractors—whether general or special trade contractors—have been considered as retail and establishments primarily engaged in making such sales are classified in Retail Trade.

(9) Establishments identified as "Electronic parts, equipment distributors" represent a new classification first appearing in the 1954 Census. Many of the establishments are new in this classification, not having been in business in 1948, while others appear in this classification after having changed their businesses since 1948. A common transition was from electrical appliances, radios, television sets, etc., to electronic parts and equipment.

(10) The classification "Stationery, office supplies wholesalers" has been broadened to include advertising novelties and specialties houses as well as stationery, office supplies wholesalers. In the 1948 Census such establishments were classified as "Merchant wholesalers, miscellaneous products."

(11) The classification "Gift, art goods, greeting cards wholesalers" is being used for the first time in the 1954 Census. In previous censuses such establishments would have been classified as "Other recreation goods wholesalers" or "Other merchant wholesalers, miscellaneous products."

(12) The kinds of business under the general type-of-operation group "Manufacturers' sales branches, sales offices" have been defined in 1954 to parallel more closely the classification of establishments in the Census of Manufactures—establishments for which they sell—rather than in the merchant wholesaler classification pattern used in the 1948 Wholesale Census. For example, data are shown for sales branches and sales offices of "Food and kindred products," a classification which corresponds with a Census of Manufactures' industry group. Likewise, sales branches and sales offices of "Chemicals and allied products" manufacturers are identified separately. This type of classification permits ready comparisons of sales branch and sales office activities with factories for which they serve as outlets. In some cases comparability with Census of Manufactures classifications was accomplished merely by a change in the title of the sales branch or sales office classification; in others it was necessary to change the content of the 1954 classification from what it was in 1948.

(13) The classification "Assemblers of farm products" was redefined in the 1954 Census to exclude "packers and shippers" of fish and seafood, as described above. In addition, it should be noted that 1954 data for assemblers of farm products tend to differ somewhat from the 1948 figures, particularly for those establishments handling products with high "support" prices. For example, country grain elevators, in periods such as 1948 when the market price of grain was higher than the "support" price, sold grain purchased from farmers and in their Census of Business report forms reported the sales of such grain. In 1954, however, a number of commodities moved under support loans; the grain elevators did not purchase or subsequently sell these commodities. Consequently, the receipts reported for census purposes were based on the service charge for storing these commodities. As a result, in some areas sales volume for this class of establishments in 1954 was considerably lower than in 1948.

(14) Manufacturers' Sales Branches, Sales Offices.—Coverage of these classes of establishments differed somewhat in the 1954 mail canvass from 1948 when there was a field enumeration. Over-all the count of branches and offices was smaller in 1954, particularly in larger cities and by firms operating a small number of such establishments, as the result of the inclusion of some sales branches and sales offices in plant reports, or in reports covering units auxiliary to manufacturing. (Employment and payroll for the branches and offices included in plant reports or reported as auxiliary to manufacturing will be included in figures for the Census of Manufactures.) An analysis of a sample of firms reporting sales branches and sales offices in 1948 but not in 1954 indicates that, for the country as a whole, between 5 and 10 percent of the sales branches with stocks and a little greater percentage of the sales offices without stocks which were in the 1948 Census were not enumerated as these types of establishments in 1954. However, the effect on sales is somewhat less since these establishments generally were smaller than the average.

Table 1C of the United States summary chapter presents summary comparisons, 1954 and 1948, by type of operation and kind of business. See Appendix B for comparison of 1954 and 1948 classification.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the census was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data for it were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, sales, employment, payroll, etc., of such establishments are included.

This volume does not include figures for those locations of a multiunit organization which service or are auxiliary to wholesale establishments of the organization, such as separate storage warehouses and administrative offices. Information for this type of unit will be included in Volume III of the 1954 Census of Business publications. In the 1948 Business Census, figures for such units, where included in the tabulations, were separately identified.

Sales.—Sales are defined to include total receipts from customers during 1954, after deductions of returns, allowances and discounts. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local, State, or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses are also included. Sales include receipts from repairs and from other services to customers but exclude amounts not received from customers, such as income from investments and rental of real estate.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade including any retail sales made by them. They do not include sales at wholesale accounted for by manufacturing plants,

retail stores, and other business establishments whose primary activity is other than wholesale trade.

Sales as shown in the accompanying tables for merchandise agents and brokers represent the value of the goods involved in sales transactions negotiated, rather than commissions received or earnings.

Inventories, end of year.—Inventories consist of stocks, at cost value, of merchandise owned and on hand for sale at the end of the year. Goods owned by the reporting establishments but held by others on consignment basis are included.

Operating expenses.—Operating expenses include payroll as well as other overhead expenses, but not the cost of merchandise nor withdrawals by owners of unincorporated businesses. The term covers such items as administrative, selling, warehouse, delivery, occupancy, and miscellaneous expenses.

For merchandise agents and brokers, and for commission petroleum bulk plants, entries under the heading "Operating expenses" represent the amount of brokerage or commission received rather than total expenses incurred.

Payroll, entire year.—Payroll includes all forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives, however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—specified workweek.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest March 15, May 15, August 15, and November 15, 1954.

Active proprietors of unincorporated businesses.—Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business for the workweek ended nearest November 15, 1954.

CITY SIZE

Each establishment included in the 1954 Census of Business was classified into one of nine city-size groups, based on the number of inhabitants in the city in which the establishment was located. City size was determined by the 1950 Census of Population count, except for places which had special censuses taken by the Bureau of the Census between April 1, 1950, and September 15, 1954. The group entitled "Remainder of United States" includes all establishments located in incorporated cities of less than 5,000 inhabitants, and in rural areas.

STANDARD METROPOLITAN AREA CONCEPT

In addition to those for States, counties, and cities, Census of Business statistics are presented for standard metropolitan

areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was that of an integrated economic area with a large volume of daily travel and communication between a central city of 50,000 inhabitants or more and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more counties. In New England, metropolitan areas have been defined on a town basis rather than a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled "Standard Metropolitan Area Definitions."

The 173 standard metropolitan areas in continental United States and Hawaii for which 1954 Census of Business data are included in this volume are those defined by the Bureau of the Budget as of June 8, 1954. (See list on page 8.)

CLASSIFICATION OF WHOLESALE ESTABLISHMENTS

Each wholesale establishment was classified in the Census by type of operation and kind of business as described in Appendix A.

Complete kind-of-business detail is shown in the 1954 Census of Business reports only at the United States level. Data for States, standard metropolitan areas, and counties are presented at six different levels of kind-of-business detail. The amount of detail shown at each level is determined by the number of wholesale establishments in 1954 in the particular area, in accordance with the following plan:

- Stub A.—306 trade classifications—United States summary (table 1A).
- Stub B.—159 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 5,000 or more wholesale establishments.
- Stub C.—102 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 1,000-4,999 wholesale establishments.
- Stub D.—27 trade classifications—States (table 101) with fewer than 1,000 wholesale establishments.
- Stub E.—37 trade classifications—standard metropolitan areas (table 103) with 400-999 wholesale establishments.
- Stub F.—21 trade classifications—standard metropolitan areas (table 103) with fewer than 400 wholesale establishments—counties (table 104) with 150 or more wholesale establishments.
- Stub G.—5 trade classifications—counties (table 104) with 100-149 wholesale establishments (data are presented in table 102 for all counties in the State regardless of size).

WHOLESALE TRADE—AREA STATISTICS

KIND-OF-BUSINESS DETAIL PROVIDED IN WHOLESALE TRADE AREA TABLES

Stubs B through G

Stub						Kind of business	Stub						Kind of business
B	C	D	E	F	G		B	C	D	E	F	G	
X	X	X	X	X	X	Merchant wholesalers	X	X					Book, magazine, newspaper wholesalers
X	X	X	X	X		Grocery, confectionery, meat wholesalers	X	X					Coal wholesalers
X	X	X	X			General-line grocery wholesalers	X	X					Farm supplies wholesalers
X	X	X				Confectionery wholesalers	X	X		X			Jewelry wholesalers
X	X					Fish, sea food distributors	X	X					Petroleum products distributors
X	X	C				Meat, meat products wholesalers	X	X					Gift, art goods, greeting card wholesalers
X	X	X				Specialty-line grocery wholesalers	X	X					Flower, bulb, plant wholesalers
X	X	X					X	X					Miscellaneous products merchant wholesalers
X	X	X	X	X		Farm products (edible) distributors	X	X		X			Merchant wholesalers n. e. c.
X	X	X	X			Poultry, poultry products distributors	X	X	X	X	X	X	Manufacturers' sales branches, sales offices
X	X	X				Fresh fruit, vegetable wholesalers	X	X	X	X			Sales branches (with stocks)
X	X	X	X	X			X	X	X	X			Sales offices (without stocks)
X	X	X	X			Beer, wine, distilled spirits wholesalers	X	X					Food and kindred products
X	X					Beer, ale distributors	X	X					Sales branches (with stocks)
X	X					Wine, distilled spirits wholesalers	X						Sales offices (without stocks)
X	X	X	X	X		Tobacco distributors	X						Textile mill products
X	X	X	X	X			X	X					Sales branches (with stocks)
X	X	X	X			Drugs, chemicals, allied products wholesalers	X						Sales offices (without stocks)
X	X	X				General-line drug wholesalers	X						Apparel and related products
X	X	C				Specialty-line drug, toiletries wholesalers	X						Sales branches (with stocks)
X	X	C				Industrial chemicals, explosives distributors	X	X					Sales offices (without stocks)
X	X	C				Paint, varnish wholesalers	X						Furniture and fixtures
X	X	X	X	X		Dry goods, apparel wholesalers	X						Sales branches (with stocks)
X	X	X	X			Clothing, furnishings, footwear wholesalers	X						Sales offices (without stocks)
X	X	X				General-line dry goods wholesalers	X	X					Paper and allied products
X	X	C				Specialty-line dry goods wholesalers	X						Sales branches (with stocks)
X	X					Piece goods converters	X						Sales offices (without stocks)
X	X	X	X	X			X	X					Chemicals and allied products
X	X	X	X			Furniture, home furnishings wholesalers	X						Sales branches (with stocks)
X	X	X				Furniture (household, office) wholesalers	X						Sales offices (without stocks)
X	X					Home furnishings, floor coverings wholesalers	X						Rubber products
X	X	X	X	X			X	X					Sales branches (with stocks)
X	X	X	X			Paper, allied products wholesalers	X						Sales offices (without stocks)
X	X	X				Coarse paper and products wholesalers	X						Leather and leather products
X	X					Printing and fine paper distributors	X						Sales branches (with stocks)
X	X					Stationery, office supplies wholesalers	X	X					Sales offices (without stocks)
X	X					Wallpaper wholesalers	X						Stone, clay, and glass products
X	X	X	X	X			X						Sales branches (with stocks)
X	X	X	X			Farm products (raw materials) merchants	X						Sales offices (without stocks)
X	X	X	X				X	X					Primary metal products
X	X	X	X			Automotive wholesalers	X						Sales branches (with stocks)
X	X					Motor vehicle distributors	X						Sales offices (without stocks)
X	X					Automotive equipment, tire-tube wholesalers	X						Fabricated metal products
X	X	X	X	X			X	X					Sales branches (with stocks)
X	X	X	X			Electrical, Electronics, appliance distributors	X						Sales offices (without stocks)
X	X					Electrical apparatus, supplies distributors	X						Machinery (except electrical)
X	X					Electrical appliance, radio, TV set wholesalers	X						Sales branches (with stocks)
X	X					Electronic parts, equipment distributors	X	X					Sales offices (without stocks)
X	X	X	X	X			X						Electrical machinery
X	X	X	X			Hardware, plumbing-heating goods wholesalers	X						Sales branches (with stocks)
X	X	X				Hardware wholesalers	X						Sales offices (without stocks)
X	X	X				Plumbing, heating equipment, supplies distr.	X	X					Transportation equipment
X	X	X	X	X			X						Sales branches (with stocks)
X	X	X	X			Lumber, construction materials distributors	X						Sales offices (without stocks)
X	X	X	X			Lumber, millwork wholesalers	X						Instruments and related products
X	X	X				Construction materials distributors	X	X					Sales branches (with stocks)
X	X	X	X	X			X						Sales offices (without stocks)
X	X	X	X			Machinery, equipment, supplies distributors	X						Other manufacturers' products
X	X	X				Air conditioning, comm. refriger. equip., distr.	X						Sales branches (with stocks)
X	X	X				Commercial machines, equipment distributors	X	X					Sales offices (without stocks)
X	X	X				Construction machinery, equipment dealers	X						Petroleum bulk plants, terminals & LP gas facilities
X	X	X				Farm-garden machinery, equipment wholesalers	X						Gasoline, distillates, residuals
X	X	X				Industrial machinery, equipment distributors	X						Bulk plants
X	X	X				Industrial materials, supplies distributors	X	X					Distributing terminals
X	X	X				Professional equipment, supplies distributors	X						Wholesale LP gas facilities
X	X	X				Service establishment supply houses	X						
X	X	X				Transportation equipment distributors	X	X					
X	X	X				Other machinery, equip., supplies distributors	X						
X	X	X	X	X		Metals, metalwork (except scrap) distributors	X						
X	X	X	X			Iron, steel and products distributors	X	X					
X	X	X				Nonferrous metals distributors	X						
X	X	X	X	X		Scrap, waste materials dealers	X						
X	X	X	X			Iron, steel scrap dealers	X	X	X	X	X	X	
X	X	X				Waste materials dealers	X	X	X				
X	X	X	X	X		Other merchant wholesalers	X	X	X				
X	X	X	X			Amusement, sporting goods distributors	X	X	X				

KIND-OF-BUSINESS DETAIL PROVIDED IN WHOLESALE TRADE AREA TABLES—Continued

Stub						Kind of business	Stub						Kind of business
B	C	D	E	F	G		B	C	D	E	F	G	
X	X	X	X	X	X	Merchandise agents, brokers	X	X					Automotive
X	X					Grocery, confectionery, meats	X	X					Electrical-electronic apparatus, equip., appliances
X						Groceries (combination of food lines)	X	X					Electrical apparatus, supplies
X						Canned foods	X						Appliances, radios, TV sets
X						Coffee, tea, spices	X						Electronic parts, equipment
X						Confectionery	X						
X						Flour	X	X					Hardware, plumbing-heating goods
X						Meats, provisions (except canned)	X						Hardware
X						Sugar	X						Plumbing, heating goods
X						Miscellaneous grocery products	X						
X	X					Farm products (edible)	X	X					Lumber, construction materials
X	X					Dairy, poultry products	X						Lumber, millwork
X	X					Fruits, vegetables	X						Construction materials (except lumber)
X	X					Drugs, chemicals, paints	X	X					Machinery, equipment, supplies
X						Drugs, proprietaries, toiletries	X						Air conditioning, commercial refrigeration equip.
X						Chemicals, explosives	X						Commercial machines, equipment
X						Paints, varnishes, lacquers, enamels	X						Construction machinery, equipment
X	X					Apparel (including footwear)	X						Farm-garden machinery, equipment
X						Clothing, furnishings (men's, women's)	X						Industrial machinery, equipment, supplies
X						Men's, boys' clothing, furnishings	X						Professional equipment, supplies
X						Women's, children's clothing, accessories	X						Service establishment equipment, supplies
X						Furs (dressed), fur clothing	X						Transportation (exc. automotive) equip., supplies
X						Handbags	X	X					
X						Millinery, millinery supplies	X						Metals, metalwork (except scrap)
X						Shoes, other footwear	X						Iron, steel and products
X						Work clothing	X						Nonferrous metals, metalwork
X	X					Dry goods, piece goods	X	X					Other merchandise agents, brokers
X						Hosiery	X						Scrap iron and steel
X						Dry goods	X						Amusements, sporting goods, toys
X						Piece goods	X						Books, magazines, newspapers
X	X					Furniture, home furnishings	X						Coal, coke
X						Furniture	X						Farm supplies
X						Home furnishings	X						Jewelry
X	X					Paper, allied products	X						Yarns
X						Paper	X						Petroleum and products
X						Stationery, office supplies	X						General merchandise
X	X					Farm products (raw materials)	X	X	X	X	X	X	Miscellaneous products, agents, brokers, n. e. c.
X	X					Cotton	X	X	X	X	X	X	Assemblers of farm products
X	X					Grain	X	X	X	X	X	X	Dairy, poultry products
X	X					Hides, skins, raw furs	X	X	X	X	X	X	Fresh fruits, vegetables
X	X					Livestock	X	X	X	X	X	X	Farm products (raw materials)
X	X					Tobacco (leaf)	X	X	X	X	X	X	Farm supplies
X	X					Wool, mohair	X	X	X	X	X	X	Other farm products assemblers
X	X					Miscellaneous inedible farm products	X	X	X	X	X	X	

X Indicates that data are shown for the kind-of-business to the right in area size according to the letter at the head of the column.
C Combined.

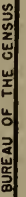
STANDARD METROPOLITAN AREAS: 1954



U.S. DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

REVISED 1954
DEPARTMENT OF COMMERCE



STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget)

- AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio
- ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.
- ALBUQUERQUE STANDARD METROPOLITAN AREA—Coextensive with Bernalillo County, N. Mex.
- ALLEN TOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.
- ALTOONA STANDARD METROPOLITAN AREA—Coextensive with Blair County, Pa.
- AMARILLO STANDARD METROPOLITAN AREA—Consists of Potter and Randall Counties, Tex.
- ASHEVILLE STANDARD METROPOLITAN AREA—Coextensive with Buncombe County, N. C.
- ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.
- ATLANTIC CITY STANDARD METROPOLITAN AREA—Coextensive with Atlantic County, N. J.
- AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga.; and Aiken County, S. C.
- AUSTIN STANDARD METROPOLITAN AREA—Coextensive with Travis County, Tex.
- BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.
- BATON ROUGE STANDARD METROPOLITAN AREA—Coextensive with East Baton Rouge Parish, La.
- BAY CITY STANDARD METROPOLITAN AREA—Coextensive with Bay County, Mich.
- BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Tex.
- BINGHAMTON STANDARD METROPOLITAN AREA—Coextensive with Broome County, N. Y.
- BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.
- BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.
- BRIDGEPORT STANDARD METROPOLITAN AREA—Consists of Bridgeport City and Fairfield, Stratford, and Trumbull Towns in Fairfield County, and Milford Town in New Haven County, Conn.
- BROCKTON STANDARD METROPOLITAN AREA—Consists of Brockton City and Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman Towns in Plymouth County; Avon, Holbrook, and Stoughton Towns in Norfolk County; and Easton Town in Bristol County, Mass.
- BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.
- CANTON STANDARD METROPOLITAN AREA—Coextensive with Stark County, Ohio
- CEDAR RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Linn County, Iowa
- CHARLESTON (S. C.) STANDARD METROPOLITAN AREA—Coextensive with Charleston County, S. C.
- CHARLESTON (W. Va.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.
- CHARLOTTE STANDARD METROPOLITAN AREA—Coextensive with Mecklenburg County, N. C.
- CHATTANOOGA STANDARD METROPOLITAN AREA—Consists of Hamilton County, Tenn.; and Walker County, Ga.
- CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.
- CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.
- CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio
- COLUMBIA STANDARD METROPOLITAN AREA—Coextensive with Richland County, S. C.
- COLUMBUS (GA.) STANDARD METROPOLITAN AREA—Consists of Chattahoochee and Muscogee Counties, Ga.; and Russell County, Ala.
- COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio
- CORPUS CHRISTI STANDARD METROPOLITAN AREA—Coextensive with Nueces County, Tex.
- DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.
- DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill.; and Scott County, Iowa
- DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio
- DECATUR STANDARD METROPOLITAN AREA—Coextensive with Macon County, Ill.
- DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.
- DES MOINES STANDARD METROPOLITAN AREA—Coextensive with Polk County, Iowa
- DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.
- DUBUQUE STANDARD METROPOLITAN AREA—Coextensive with Dubuque County, Iowa
- DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn.; and Douglas County, Wis.
- DURHAM STANDARD METROPOLITAN AREA—Coextensive with Durham County, N. C.
- EL PASO STANDARD METROPOLITAN AREA—Coextensive with El Paso County, Tex.
- ERIE STANDARD METROPOLITAN AREA—Coextensive with Erie County, Pa.
- EVANSVILLE STANDARD METROPOLITAN AREA—Coextensive with Vanderburgh County, Ind.
- FALL RIVER STANDARD METROPOLITAN AREA—Consists of Fall River City and Somerset, Swansea, and Westport Towns in Bristol County, Mass.; and Tiverton Town in Newport County, R. I.
- FLINT STANDARD METROPOLITAN AREA—Coextensive with Genesee County, Mich.
- FORT SMITH STANDARD METROPOLITAN AREA—Coextensive with Sebastian County, Ark.
- FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.
- FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.
- FRESNO STANDARD METROPOLITAN AREA—Coextensive with Fresno County, Calif.
- GADSDEN STANDARD METROPOLITAN AREA—Coextensive with Etowah County, Ala.
- GALVESTON STANDARD METROPOLITAN AREA—Coextensive with Galveston County, Tex.
- GRAND RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Kent County, Mich.
- GREEN BAY STANDARD METROPOLITAN AREA—Coextensive with Brown County, Wis.
- GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA—Coextensive with Guilford County, N. C.
- GREENVILLE STANDARD METROPOLITAN AREA—Coextensive with Greenville County, S. C.
- HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA—Coextensive with Butler County, Ohio
- HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA—Consists of Hampton, Newport News, and Warwick Cities, Va.
- HARRISBURG STANDARD METROPOLITAN AREA—Consists of Cumberland and Dauphin Counties, Pa.
- HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.
- HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.
- HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
- INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.
- JACKSON (MICH.) STANDARD METROPOLITAN AREA—Coextensive with Jackson County, Mich.
- JACKSON (MISS.) STANDARD METROPOLITAN AREA—Coextensive with Hinds County, Miss.
- JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.
- JOHNSTOWN STANDARD METROPOLITAN AREA—Consists of Cambria and Somerset Counties, Pa.
- KALAMAZOO STANDARD METROPOLITAN AREA—Coextensive with Kalamazoo County, Mich.
- KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.
- KENOSHA STANDARD METROPOLITAN AREA—Coextensive with Kenosha County, Wis.
- KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.
- LANCASTER STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Pa.
- LANSING STANDARD METROPOLITAN AREA—Coextensive with Ingham County, Mich.
- LAREDO STANDARD METROPOLITAN AREA—Coextensive with Webb County, Tex.
- LAWRENCE STANDARD METROPOLITAN AREA—Consists of Lawrence City and Andover, Methuen, and North Andover Towns in Essex County, Mass.
- LEXINGTON STANDARD METROPOLITAN AREA—Coextensive with Fayette County, Ky.

- LIMA STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ohio
- LINCOLN STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Nebr.
- LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA—Coextensive with Pulaski County, Ark.
- LORAIN-ELYRIA STANDARD METROPOLITAN AREA—Coextensive with Lorain County, Ohio
- LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.
- LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.
- LOWELL STANDARD METROPOLITAN AREA—Consists of Lowell City and Billerica, Chelmsford, Dracut, and Tewksbury Towns in Middlesex County, Mass.
- LUBBOCK STANDARD METROPOLITAN AREA—Coextensive with Lubbock County, Tex.
- MACON STANDARD METROPOLITAN AREA—Consists of Bibb and Houston Counties, Ga.
- MADISON STANDARD METROPOLITAN AREA—Coextensive with Dane County, Wis.
- MANCHESTER STANDARD METROPOLITAN AREA—Consists of Manchester City and Goffstown Town in Hillsborough County, N. H.
- MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.
- MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.
- MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.
- MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.
- MOBILE STANDARD METROPOLITAN AREA—Coextensive with Mobile County, Ala.
- MONTGOMERY STANDARD METROPOLITAN AREA—Coextensive with Montgomery County, Ala.
- MUNCIE STANDARD METROPOLITAN AREA—Coextensive with Delaware County, Ind.
- NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.
- NEW BEDFORD STANDARD METROPOLITAN AREA—Consists of New Bedford City and Acushnet, Dartmouth, and Fairhaven Towns in Bristol County, Mass.
- NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA—Consists of Bristol and New Britain Cities and Berlin, Plainville, and Southington Towns in Hartford County; and Plymouth Town in Litchfield County, Conn.
- NEW HAVEN STANDARD METROPOLITAN AREA—Consists of New Haven City and Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge Towns in New Haven County, Conn.
- NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
- NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
- NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.
- OGDEN STANDARD METROPOLITAN AREA—Coextensive with Weber County, Utah
- OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.
- OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa
- ORLANDO STANDARD METROPOLITAN AREA—Coextensive with Orange County, Fla.
- PEORIA STANDARD METROPOLITAN AREA—Consists of Peoria and Tazewell Counties, Ill.
- PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.
- PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.
- PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
- PITTSFIELD STANDARD METROPOLITAN AREA—Consists of Pittsfield City and Dalton, Lenox, and Lee Towns in Berkshire County, Mass.
- PORTLAND (MAINE) STANDARD METROPOLITAN AREA—Consists of Portland, South Portland, and Westbrook Cities and Cape Elizabeth and Falmouth Towns in Cumberland County, Me.
- PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.
- PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. I. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.
- PUEBLO STANDARD METROPOLITAN AREA—Coextensive with Pueblo County, Colo.
- RACINE STANDARD METROPOLITAN AREA—Coextensive with Racine County, Wis.
- RALEIGH STANDARD METROPOLITAN AREA—Coextensive with Wake County, N. C.
- READING STANDARD METROPOLITAN AREA—Coextensive with Berks County, Pa.
- RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.
- ROANOKE STANDARD METROPOLITAN AREA—Consists of Roanoke City and Roanoke County, Va.
- ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.
- ROCKFORD STANDARD METROPOLITAN AREA—Coextensive with Winnebago County, Ill.
- SACRAMENTO STANDARD METROPOLITAN AREA—Coextensive with Sacramento County, Calif.
- SAGINAW STANDARD METROPOLITAN AREA—Coextensive with Saginaw County, Mich.
- ST. JOSEPH STANDARD METROPOLITAN AREA—Coextensive with Buchanan County, Mo.
- ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
- SALT LAKE CITY STANDARD METROPOLITAN AREA—Coextensive with Salt Lake County, Utah
- SAN ANGELO STANDARD METROPOLITAN AREA—Coextensive with Tom Green County, Tex.
- SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.
- SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.
- SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.
- SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.
- SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.
- SAVANNAH STANDARD METROPOLITAN AREA—Coextensive with Chatham County, Ga.
- SCRANTON STANDARD METROPOLITAN AREA—Coextensive with Lackawanna County, Pa.
- SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.
- SHREVEPORT STANDARD METROPOLITAN AREA—Consists of Caddo and Bossier Parishes, La.
- SIoux CITY STANDARD METROPOLITAN AREA—Coextensive with Woodbury County, Iowa
- SIoux FALLS STANDARD METROPOLITAN AREA—Coextensive with Minnehaha County, S. Dak.
- SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.
- SPOKANE STANDARD METROPOLITAN AREA—Coextensive with Spokane County, Wash.
- SPRINGFIELD (ILL.) STANDARD METROPOLITAN AREA—Coextensive with Sangamon County, Ill.
- SPRINGFIELD (MO.) STANDARD METROPOLITAN AREA—Coextensive with Greene County, Mo.
- SPRINGFIELD (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Clark County, Ohio
- SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.
- STAMFORD-NORWALK STANDARD METROPOLITAN AREA—Consists of Norwalk and Stamford Cities and Darien, Greenwich, New Canaan, and Westport Towns in Fairfield County, Conn.
- STOCKTON STANDARD METROPOLITAN AREA—Coextensive with San Joaquin County, Calif.
- SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.
- TACOMA STANDARD METROPOLITAN AREA—Coextensive with Pierce County, Wash.
- TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.
- TERRE HAUTE STANDARD METROPOLITAN AREA—Coextensive with Vigo County, Ind.
- TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio
- TOPEKA STANDARD METROPOLITAN AREA—Coextensive with Shawnee County, Kans.
- TRENTON STANDARD METROPOLITAN AREA—Coextensive with Mercer County, N. J.
- TUCSON STANDARD METROPOLITAN AREA—Coextensive with Pima County, Ariz.
- TULSA STANDARD METROPOLITAN AREA—Coextensive with Tulsa County, Okla.
- UTICA-ROME STANDARD METROPOLITAN AREA—Consists of Herkimer and Oneida Counties, N. Y.

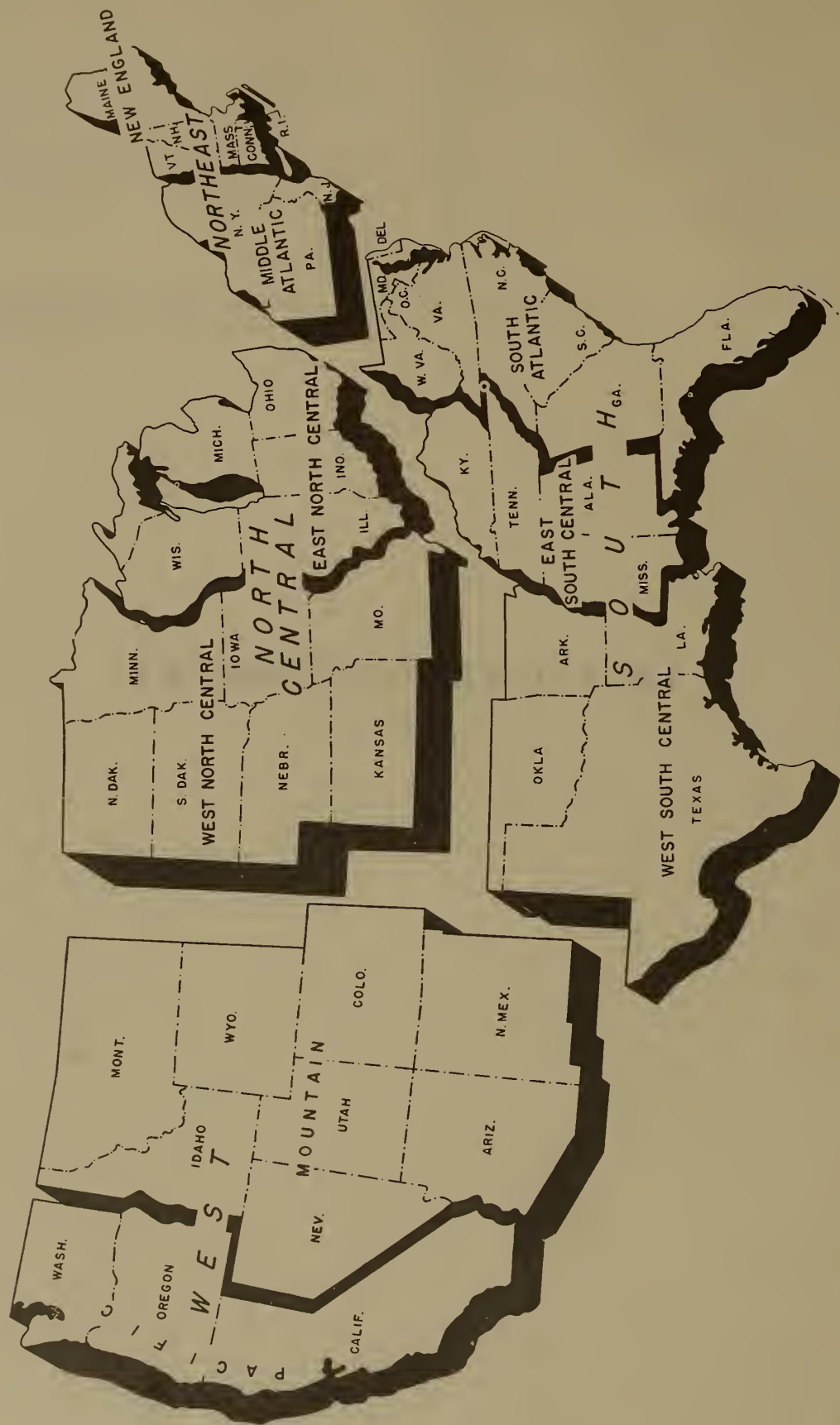
- WACO STANDARD METROPOLITAN AREA—Coextensive with McLennan County, Tex.
- WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.
- WATERBURY STANDARD METROPOLITAN AREA—Consists of Waterbury City, Naugatuck Borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott Towns in New Haven County; and Thomastown and Watertown Towns in Litchfield County, Conn.
- WATERLOO STANDARD METROPOLITAN AREA—Coextensive with Blackhawk County, Iowa
- WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio
- WICHITA STANDARD METROPOLITAN AREA—Coextensive with Sedgwick County, Kans.
- WICHITA FALLS STANDARD METROPOLITAN AREA—Coextensive with Wichita County, Tex.
- WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.
- WILMINGTON STANDARD METROPOLITAN AREA—Consists of New Castle County, Del.; and Salem County, N. J.
- WINSTON-SALEM STANDARD METROPOLITAN AREA—Coextensive with Forsyth County, N. C.
- WORCESTER STANDARD METROPOLITAN AREA—Consists of Worcester City and Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston Towns in Worcester County, Mass.
- YORK STANDARD METROPOLITAN AREA—Coextensive with York County, Pa.
- YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

TERRITORIES AND POSSESSIONS

- HONOLULU STANDARD METROPOLITAN AREA—Consists of area legally designated as the "City and County of Honolulu," T. H.
- MAYAGUEZ STANDARD METROPOLITAN AREA—Coextensive with Mayaguez Municipio, P. R.
- PONCE STANDARD METROPOLITAN AREA—Coextensive with Ponce Municipio, P. R.
- SAN JUAN STANDARD METROPOLITAN AREA—Consists of San Juan, Catano, Bayamón, and Guaynabo Municipios, P. R.

UNITED STATES SUMMARY

REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES



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Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
United States, total.....	252,318	xxx	13,078,672	xxx	xxx	11,021,450	216,084,291	2,484,689	2,487,534	2,515,361	2,590,236	151,213
Type of Operation												
Merchant wholesalers, total.....	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Service wholesalers:												
Wholesale merchants, distributors.....	150,868	86,142,931	8,461,939	12,244,019	14.2	6,534,446	127,744,625	1,512,872	1,517,030	1,535,631	1,579,528	96,657
Terminal grain elevators.....	460	1,796,713	90,802	74,895	4.2	32,906	655,892	6,884	7,326	9,072	7,758	109
Importers.....	2,571	4,264,999	333,151	268,689	6.3	120,674	2,271,869	21,525	20,886	21,152	22,393	1,123
Exporters.....	2,361	4,355,553	390,661	244,598	5.6	92,707	1,735,482	17,428	17,208	17,633	18,285	778
Limited-function wholesalers:												
Cash-carry wholesalers.....	922	278,574	18,889	24,564	8.8	10,871	215,431	3,311	3,055	3,108	3,381	550
Wagon, truck distributors.....	5,071	1,393,119	44,923	198,112	14.2	92,983	1,796,346	23,327	23,696	24,300	25,056	4,326
Other limited-function wholesalers.....	2,900	2,869,052	184,506	240,255	8.4	133,503	2,579,937	29,107	29,511	29,845	30,100	1,727
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Manufacturers' sales branches (with stocks).....	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Manufacturers' sales offices (without stocks).....	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Petroleum bulk plants, terminals, and LP gas facilities, total.....	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Refiner-marketer bulk plants, terminals.....	17,837	10,976,082	652,467	998,150	9.1	289,056	5,675,179	63,899	63,009	63,835	65,659	14,892
Other bulk plants, terminals.....	10,482	4,832,756	245,552	548,133	11.3	223,363	4,421,033	57,578	56,916	57,520	59,990	7,046
Wholesale LP gas facilities.....	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total.....	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Auction companies.....	1,872	3,353,761	9,425	94,894	2.8	36,634	834,770	24,217	23,789	27,980	32,233	1,831
Brokers:												
Representing buyers.....	449	1,377,660	5,059	26,474	1.9	12,011	226,343	2,476	2,510	2,321	2,718	358
Representing sellers.....	3,910	9,372,830	11,011	204,069	2.2	86,111	1,575,746	16,482	16,519	16,932	17,588	3,169
Commission merchants.....	3,568	8,747,728	27,755	198,483	2.3	97,849	1,863,519	22,251	21,930	23,151	25,889	2,655
Export agents.....	639	969,962	7,071	31,059	3.2	15,658	304,319	3,056	3,010	2,941	3,004	239
Import agents.....	271	730,811	10,821	18,840	2.6	5,792	105,717	1,071	1,088	998	995	116
Manufacturers' agents:												
With stocks.....	2,482	1,703,787	21,347	116,800	6.9	55,917	1,070,690	10,130	10,283	10,356	10,499	2,080
Without stocks.....	6,238	5,450,357	1,144	289,955	5.3	103,208	1,921,964	18,181	17,839	18,526	17,641	5,243
Selling agents.....	2,336	6,151,917	7,696	219,109	3.6	99,417	1,841,255	16,478	16,422	16,478	16,816	1,346
Purchasing agents, resident buyers.....	366	1,391,696	1,902	29,377	2.1	18,110	347,011	3,800	3,821	4,024	3,925	250
Assemblers of farm products.....	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Type by Kind of Business												
Merchant wholesalers, total.....	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers.....	3,320	7,353,560	560,337	551,075	7.5	325,073	6,364,016	82,228	81,921	82,802	82,807	1,538
Voluntary group grocery wholesalers.....	574	2,463,756	181,332	181,889	7.4	109,849	2,159,275	25,934	25,636	26,076	25,793	178
Retailer cooperative food wholesalers.....	193	1,298,175	87,248	57,281	4.4	35,432	717,490	8,101	8,144	8,326	8,440	13
Cash-carry food depots.....	291	139,950	8,052	5,917	4.2	3,380	65,833	899	913	899	897	7
Other general-line grocery wholesalers.....	2,262	3,451,679	283,705	305,988	8.9	176,412	3,421,418	47,294	47,228	47,501	47,677	1,340
Confectionery wholesalers.....	1,909	527,446	35,722	67,833	12.9	34,244	676,677	9,874	9,846	9,917	10,563	1,671
Fish, sea food distributors.....	1,808	653,698	37,765	107,025	16.4	49,172	998,122	16,167	16,053	16,843	17,842	1,534
Meat, meat products wholesalers.....	4,357	2,866,193	68,959	296,026	10.3	148,803	2,860,594	33,373	33,574	34,349	35,954	4,215
Specialty-line grocery wholesalers.....	9,221	5,919,993	282,633	567,204	9.6	281,313	5,520,372	70,310	70,151	72,461	75,550	6,414
Bakery, restaurant, hotel supply houses.....	438	215,414	16,338	33,210	15.4	17,220	343,517	3,722	3,782	3,806	3,973	362
Bread, bakery goods distributors.....	800	160,478	5,490	32,987	20.6	16,543	329,458	4,367	4,326	4,509	4,892	638
Canned food wholesalers.....	928	621,222	51,660	64,944	10.5	32,478	620,699	8,198	8,073	8,275	8,572	735
Coffee, tea, spice wholesalers.....	488	1,606,380	58,405	48,585	3.0	22,892	419,480	4,735	4,804	4,681	4,775	252
Dairy products distributors.....	2,281	1,340,279	33,167	155,453	11.6	77,367	1,526,898	18,605	19,133	19,679	19,835	1,325
Flour distributors.....	170	108,303	3,562	7,991	7.4	3,909	74,709	973	956	939	999	84
Frosted, frozen food distributors.....	610	455,882	25,209	63,223	13.9	32,453	620,898	7,727	7,778	8,460	8,222	297
Soft drink distributors.....	1,142	165,965	6,206	39,074	23.5	22,210	419,705	5,335	5,965	6,625	5,988	941
Other grocery specialty wholesalers.....	2,364	1,246,070	82,596	121,737	9.8	56,241	1,165,008	16,648	15,334	15,480	18,294	1,780
Farm products (edible) distributors:												
Poultry, poultry products distributors.....	2,660	1,475,195	29,482	128,557	8.7	57,514	1,161,141	18,331	18,681	19,106	20,886	2,524
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	70,627	432,088	13.2	207,520	3,884,244	56,281	58,027	55,414	59,238	6,614
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors.....	5,791	2,311,181	104,592	376,424	16.3	176,619	3,296,086	39,772	41,224	43,845	42,039	4,595
Wine, distilled spirits wholesalers.....	1,518	3,375,753	406,114	307,431	9.1	165,763	3,310,536	30,453	30,304	30,230	31,199	507
Tobacco distributors.....	2,858	3,208,929	145,504	188,329	5.9	103,779	1,966,907	27,979	27,668	27,949	28,382	2,466
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers.....	392	1,273,114	175,713	173,291	13.6	104,646	2,026,241	26,277	26,077	26,017	26,293	35
Specialty-line drug, toiletries wholesalers.....	2,409	900,618	80,397	152,275	16.9	74,881	1,523,059	18,123	18,202	18,538	19,858	1,391
Industrial chemicals, explosives distributors.....	1,878	923,242	62,697	146,487	15.9	69,802	1,400,494	13,821	14,071	14,027	14,355	630
Paint, varnish wholesalers.....	1,158	272,891	27,379	64,883	23.8	33,721	633,269	7,766	7,973	7,977	8,232	572
Paint wholesalers (with glass, wallpaper).....	503	120,447	14,268	29,594	24.6	16,311	301,105	3,888	3,967	3,939	4,141	238
Paint wholesalers (without glass, wallpaper).....	655	152,444	13,111	35,289	23.1	17,410	332,164	3,878	4,006	4,038	4,091	334

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	199,013	280,580	15.4	133,510	2,527,566	28,771	28,243	28,887	30,612	2,913
General-line clothing, furnishings wholesalers.....	797	296,157	34,544	43,973	14.8	22,676	416,800	5,379	5,267	5,382	5,700	639
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	37,411	59,108	15.4	25,830	490,869	5,355	5,287	5,323	5,681	500
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	54,951	93,760	16.6	44,165	842,302	9,554	9,350	9,459	10,210	803
Furs (dressed), fur clothing wholesalers	324	94,317	12,226	11,735	12.4	5,524	110,353	1,058	1,066	1,091	1,145	215
Millinery, millinery supplies distributors.....	353	81,953	9,540	17,030	20.8	8,522	154,443	2,266	2,040	2,189	2,125	266
Shoe, footwear wholesalers.....	583	353,979	43,985	48,185	13.6	23,486	444,407	4,339	4,423	4,624	4,835	375
Work clothing wholesalers.....	135	49,138	6,356	6,789	13.8	3,307	68,392	820	810	819	916	115
General-line dry goods wholesalers.....	132	393,580	54,512	56,733	14.4	33,168	600,691	7,733	7,670	7,816	7,761	62
Specialty-line dry goods wholesalers.....	4,188	1,965,499	227,858	271,942	13.8	130,682	2,411,215	27,353	27,069	27,149	28,526	2,582
Hosiery wholesalers.....	471	260,192	23,483	34,834	13.4	16,400	296,234	3,470	3,500	3,487	3,656	318
Underwear wholesalers.....	164	71,420	6,140	10,571	14.8	5,515	111,210	1,166	1,189	1,173	1,187	98
Notions wholesalers.....	770	198,449	21,622	37,104	18.7	18,887	369,287	4,762	4,836	4,895	4,972	576
Piece goods wholesalers.....	1,663	975,319	124,583	123,881	12.7	57,505	1,020,330	10,682	10,559	10,559	10,804	890
Other specialty-line dry goods wholesalers.....	1,120	460,119	52,030	65,552	14.2	32,375	614,154	7,273	6,985	7,035	7,907	700
Piece goods converters.....	817	1,503,962	236,407	146,293	9.7	69,686	1,454,051	10,870	10,742	10,808	11,074	281
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	68,620	147,387	21.1	76,723	1,451,459	16,550	16,478	16,402	17,495	1,198
Household furniture wholesalers.....	1,058	463,630	42,713	88,198	19.0	44,376	842,883	9,591	9,548	9,547	10,052	588
Office furniture distributors.....	918	234,195	25,907	59,189	25.3	32,347	608,576	6,959	6,930	6,855	7,443	610
Home furnishings, floor coverings												
wholesalers.....	2,839	1,384,650	179,422	238,647	17.2	122,784	2,343,234	26,341	26,354	26,550	27,854	1,621
China, glassware, crockery wholesalers	538	172,206	21,987	40,860	23.7	19,778	366,517	4,394	4,426	4,301	4,478	376
Curtain, drapery wholesalers.....	161	68,874	8,471	11,639	16.9	6,070	97,101	1,166	1,190	1,079	1,141	90
Domestics wholesalers.....	237	126,769	17,501	16,348	12.9	8,244	150,714	1,507	1,471	1,533	1,640	161
Floor coverings wholesalers.....	773	600,763	84,837	89,698	14.9	47,234	900,824	9,573	9,564	9,729	10,006	319
Other home furnishings, specialties wholesalers.....	1,130	416,038	46,626	80,102	19.3	41,458	828,078	9,701	9,703	9,908	10,589	675
Paper, allied products wholesalers:												
Coarse paper and products wholesalers....	2,435	1,297,650	121,209	213,553	16.5	123,277	2,338,039	27,056	26,845	27,146	27,413	1,368
Printing and fine paper distributors.....	865	1,248,002	89,880	142,267	11.4	85,194	1,618,255	16,227	16,159	16,348	16,324	288
Stationery, office supplies wholesalers..	1,564	369,772	36,524	96,675	26.1	52,051	1,039,764	12,471	12,333	12,201	13,144	961
Wallpaper wholesalers.....	193	45,625	7,576	13,620	29.9	6,882	133,666	1,645	1,649	1,600	1,560	65
Farm products (raw materials) merchants:												
Cotton merchants.....	581	2,610,108	420,180	95,944	3.7	22,918	453,310	5,479	5,500	6,109	5,956	505
Grain merchants.....	975	3,989,704	165,725	124,535	3.1	55,325	1,101,321	11,486	11,876	13,965	12,666	347
Hide, skin, raw fur wholesalers.....	577	428,489	45,230	32,662	7.6	15,932	296,313	3,606	3,810	3,799	3,835	396
Livestock (except horses, mules) distributors.....	669	888,292	12,194	25,364	2.9	7,408	140,948	2,365	2,377	2,430	2,603	692
Leaf tobacco dealers.....	234	304,224	214,925	28,024	9.2	13,133	257,148	4,745	3,313	5,053	6,314	127
Raw wool, wool tops, mohair dealers.....	282	481,524	71,235	27,540	5.7	10,567	197,420	1,737	1,948	1,886	1,725	161
Other farm products (raw materials) distributors.....	535	529,600	46,565	35,633	6.7	15,318	317,001	4,771	4,291	3,682	5,574	416
Automotive wholesalers:												
Motor vehicle distributors.....	1,563	757,335	42,614	114,855	15.2	61,595	1,191,513	14,273	14,311	14,245	14,388	983
New, used automobile distributors.....	897	491,732	20,116	59,902	12.2	30,240	581,119	7,303	7,271	7,256	7,189	627
Truck and tractor (road type) dealers.	666	265,603	22,498	54,953	20.7	31,355	610,394	6,970	7,040	6,989	7,199	356
Automotive equipment, tire-tube wholesalers.....	13,977	3,220,178	555,025	785,361	24.4	462,217	9,266,547	117,316	117,684	118,452	120,085	9,076
Automotive parts, accessories jobbers.	12,563	2,834,453	510,972	698,807	24.7	415,629	8,328,122	106,366	106,451	107,013	108,394	8,084
Garage equipment, tools distributors..	207	55,731	7,867	12,849	23.1	7,247	145,491	1,562	1,575	1,590	1,595	104
Tire-tube wholesalers.....	1,207	329,994	36,186	73,705	22.3	39,341	792,934	9,388	9,658	9,849	10,096	888
Electrical, electronics, appliance distributors:												
Electrical apparatus, supplies distributors.....	3,159	2,910,458	336,653	395,787	13.6	227,777	4,429,472	51,121	50,518	50,498	50,118	1,356
General-line electrical goods distributors.....	559	1,567,994	177,827	170,040	10.8	98,245	1,860,539	22,884	22,548	22,402	21,903	37
Wiring supplies distributors.....	1,989	1,105,922	137,266	181,047	16.4	103,134	2,031,718	22,231	22,069	22,231	22,643	1,023
Electrical apparatus, equipment distributors.....	611	236,542	21,560	44,700	18.9	26,398	537,215	6,006	5,901	5,865	5,572	296
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,584	304,214	368,812	13.1	198,955	3,965,770	41,013	40,720	40,893	41,830	713
Electronic parts, equipment distributors.	1,899	612,676	84,904	125,127	20.4	67,868	1,366,163	15,157	15,168	15,250	16,290	992
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers.....	2,137	2,067,923	376,946	378,844	18.3	227,146	4,313,153	54,032	53,730	54,364	54,245	1,110
General-line hardware wholesalers.....	606	1,623,987	303,950	286,352	17.6	179,255	3,398,404	42,753	42,242	42,864	42,303	173
Specialty-line hardware wholesalers...	1,531	443,936	72,996	92,492	20.8	47,891	914,749	11,279	11,488	11,500	11,942	937
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	349,545	379,504	16.3	210,177	4,089,288	44,339	44,478	45,593	46,763	1,742
General-line plumbing-heating goods distributors.....	1,703	1,112,178	171,300	182,731	16.4	103,404	2,014,634	21,965	22,032	22,439	22,959	720
Heating equipment distributors.....	905	301,516	37,582	58,420	19.4	30,626	589,068	6,079	6,050	6,197	6,504	360
Plumbing fixtures, supplies distributors.....	1,438	916,094	140,663	138,353	15.1	76,147	1,485,586	16,295	16,396	16,957	17,300	662
Lumber, construction materials distributors:												
Lumber, millwork wholesalers.....	4,304	3,805,942	253,485	407,762	10.7	216,440	4,294,880	45,112	46,243	47,932	49,156	2,051
Lumber wholesalers (without yards)....	1,678	1,621,685	29,429	108,325	6.7	50,413	1,037,362	10,453	10,971	11,290	11,820	933
Lumber distributors (with yards).....	1,124	1,094,408	104,030	137,242	12.5	74,710	1,440,310	15,600	15,613	15,892	16,387	522
Millwork, plywood distributors.....	1,502	1,089,849	120,026	162,195	14.9	91,317	1,817,208	19,059	19,659	20,750	20,949	596
Construction materials distributors.....	6,010	2,780,265	169,737	655,188	23.6	337,143	6,761,761	68,968	73,892	77,406	78,584	2,933
Brick, tile distributors.....	492	242,766	15,947	43,018	17.7	21,042	405,612	4,169	4,312	4,504	4,529	222
Cement, lime, plaster wholesalers.....	183	75,985	4,075	16,146	21.2	8,101	166,541	1,828	1,885	1,885	1,866	86
Glass (building) distributors.....	574	251,273	25,545	61,871	24.6	37,799	747,278	7,979	7,901	8,034	8,591	365
Ready-mixed concrete distributors.....	1,996	998,370	32,497	315,087	31.6	153,547	3,080,866	30,725	34,236	35,794	35,536	867
Roofing, siding, insulation materials distributors.....	697	447,723	38,442	56,587	12.6	30,289	586,688	6,061	6,258	6,677	6,588	243
Sand, gravel, crushed stone distributors	597	105,039	2,548	32,518	31.0	16,943	356,479	3,573	3,903	4,274	4,809	457
Other construction materials distributors	1,471	659,109	50,683	129,961	19.7	69,422	1,418,297	14,681	15,454	16,238	16,665	693

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Machinery, equipment, supplies distributors.....	1,860	484,070	58,964	114,887	23.7	63,298	1,230,177	12,785	13,706	13,762	13,155	1,104
Air conditioning, commercial refrigeration equipment distributors.....	3,219	660,125	76,802	167,204	25.3	89,237	1,760,908	20,385	20,152	20,184	21,465	2,301
Commercial machines, equipment distributors.....	1,421	186,631	19,935	58,729	31.5	32,625	672,643	8,129	7,850	7,849	8,683	1,085
Office machines, equipment distributors.....												
Restaurant, hotel supply houses (principally nonfood).....	571	159,253	24,062	37,771	23.7	20,412	391,010	4,675	4,680	4,680	4,832	393
Store machines, fixtures distributors....	1,087	276,953	28,930	61,539	22.2	31,738	612,665	6,694	6,742	6,791	7,068	745
Other commercial machines, equipment distributors.....	140	37,288	3,875	9,165	24.6	4,462	84,590	887	880	864	882	78
Construction machinery, equipment dealers..	1,640	1,401,359	275,743	268,544	19.2	150,469	2,890,386	28,255	28,397	28,574	28,574	533
Farm-garden machinery, equipment wholesalers.....	1,112	534,379	76,190	89,759	16.8	46,026	885,294	10,123	10,497	10,508	10,180	627
Garden machinery, equipment wholesalers.....	233	78,736	10,285	15,648	19.9	8,416	156,094	1,961	2,100	1,987	1,876	143
Farm, dairy machinery, equipment (including tractors) wholes ^a lers.....	879	455,643	65,905	74,111	16.3	37,610	729,200	8,162	8,397	8,521	8,304	484
Industrial machinery, equipment distributors.....	5,746	2,618,986	282,858	412,608	15.8	209,837	4,072,669	42,774	42,969	43,694	43,237	2,799
Food processing machinery, equipment distributors.....	367	163,405	11,582	26,168	16.0	12,778	225,322	2,529	2,568	2,906	2,547	215
General purpose industrial machinery, equipment distributors.....	1,379	498,625	52,044	103,475	20.8	56,621	1,131,155	11,621	11,649	11,835	11,791	691
Metal working machinery, equipment dealers.....	914	484,490	38,136	72,727	15.0	39,150	723,262	6,782	6,739	6,701	6,755	514
Oil well supply houses.....	1,208	914,479	118,370	87,867	9.6	39,059	789,355	8,854	8,791	8,933	8,704	298
Printing machinery, equipment distributors.....	210	64,820	7,413	17,617	27.2	8,921	178,509	1,501	1,548	1,586	1,661	97
Used machinery dealers.....	245	31,272	6,354	9,795	31.3	4,309	83,017	999	1,015	1,037	1,032	215
Other industrial machinery, equipment distributors.....	1,423	461,895	48,959	94,959	20.6	48,999	942,049	10,488	10,659	10,696	10,747	769
Industrial materials, supplies distributors.....	4,393	2,009,740	261,084	401,723	20.0	231,857	4,553,075	48,931	48,862	48,497	48,981	2,066
Abrasives, abrasive materials distributors.....	141	77,400	7,411	14,893	19.2	8,377	147,496	1,625	1,590	1,543	1,521	64
Mechanical power transmission equipment distributors.....	335	113,349	20,086	26,828	23.7	15,053	299,958	3,120	3,123	3,086	3,149	96
Mechanical rubber goods distributors.....	280	100,031	10,450	23,769	23.8	13,467	262,515	2,536	2,522	2,498	2,576	130
Rope, cordage distributors.....	117	94,120	6,145	9,500	10.1	5,110	100,658	1,010	1,010	1,019	1,064	39
Valves, fittings (except plumbing) distributors.....	214	139,320	20,824	27,196	19.5	15,473	290,759	2,993	2,975	3,023	2,971	104
Reconditioned drum, barrel distributors.....	372	65,360	2,925	23,915	36.6	14,119	280,819	3,804	3,893	3,972	4,084	346
Other industrial materials, supplies distributors.....	2,934	1,420,160	193,243	275,622	19.4	160,258	3,170,870	33,843	33,749	33,356	33,616	1,287
Professional equipment, supplies distributors.....	2,912	853,153	123,181	222,583	26.1	127,653	2,520,985	30,835	30,721	30,925	31,267	1,569
Dental supply houses.....	502	124,125	23,123	32,326	26.0	17,906	339,747	4,692	4,664	4,698	4,739	294
Religious supply houses.....	134	31,582	3,995	9,938	31.5	4,616	91,231	1,279	1,227	1,214	1,365	89
School supply houses.....	255	96,321	12,101	21,940	22.8	12,337	236,804	2,937	2,907	3,124	3,052	171
Surgical, medical, hospital supply houses.....	800	321,489	44,558	71,675	22.3	40,880	823,366	8,986	8,969	8,891	8,997	365
Optical goods wholesalers.....	742	126,966	15,451	45,744	36.0	29,220	577,968	7,604	7,589	7,535	7,500	419
Other professional supplies distributors.....	479	152,670	23,953	40,960	26.8	22,694	451,869	5,337	5,365	5,463	5,614	231
Service establishment supply houses.....	5,264	1,101,992	128,343	258,441	23.5	134,542	2,695,470	32,124	31,957	31,816	32,449	3,600
Beauty, barber supply houses.....	898	140,561	20,262	41,227	29.3	22,139	434,087	5,679	5,704	5,727	5,910	703
Janitors' supply houses.....	843	126,780	12,875	36,979	29.2	20,841	442,161	4,810	4,858	4,945	5,036	569
Laundry, dry cleaning supply houses.....	441	146,607	13,655	32,445	22.1	16,732	322,619	3,696	3,725	3,651	3,516	254
Shoe service wholesalers.....	485	101,579	16,051	18,411	18.1	9,548	176,480	2,534	2,517	2,436	2,439	354
Undertakers' supply houses.....	137	14,443	1,495	3,654	25.3	1,798	34,516	476	465	454	522	83
Upholsterers' supply houses.....	262	92,670	15,367	20,085	21.7	9,960	194,761	2,473	2,125	2,154	2,219	175
Welders' supply houses.....	1,000	198,100	22,636	52,296	26.4	26,793	562,940	6,151	6,175	6,243	6,298	657
Other service establishment supply houses.....	1,198	281,252	26,002	53,344	19.0	26,731	527,906	6,305	6,388	6,206	6,509	805
Transportation equipment distributors.....	1,004	376,048	47,835	89,768	23.9	46,960	933,725	9,823	9,754	9,783	9,676	477
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	22,393	45,098	26.6	22,901	476,369	4,920	4,767	4,885	4,882	211
Marine machinery, equipment distributors.....	400	126,573	19,071	26,826	21.2	15,017	279,283	3,300	3,362	3,313	3,224	208
Railroad equipment distributors.....	84	60,046	4,494	12,426	20.7	6,297	123,955	1,122	1,107	1,044	1,036	26
Other transportation equipment distributors.....	70	19,647	1,877	5,418	27.6	2,745	54,118	481	518	541	534	32
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors.....	2,693	2,174,276	391,727	401,604	18.5	221,482	4,293,636	42,168	42,611	42,777	44,102	1,087
Nonferrous metals distributors.....	542	1,188,309	83,185	85,903	7.2	42,860	853,306	8,035	8,051	8,213	8,236	216
Scrap, waste materials dealers:												
Iron, steel scrap dealers.....	3,719	1,213,140	101,824	210,852	17.4	110,117	2,176,704	28,374	29,424	30,093	31,628	3,367
Iron, steel scrap dealers (with processing, preparation equipment).....	2,202	801,352	84,355	171,142	21.4	89,836	1,808,549	22,849	23,846	24,411	25,757	2,000
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	411,788	17,469	39,710	9.6	20,341	368,155	5,525	5,578	5,682	5,871	1,367
Waste materials dealers.....	4,470	1,192,450	78,859	217,244	18.2	113,829	2,195,061	34,293	34,921	35,164	36,219	4,285
Nonferrous metallic scrap dealers.....	1,518	500,822	35,266	69,680	13.9	34,749	678,370	9,712	9,961	10,200	10,699	1,588
Waste paper dealers.....	1,124	218,239	7,243	59,722	27.4	33,394	642,268	10,474	10,615	10,462	10,656	1,103
Wiping cloth dealers.....	229	48,395	4,065	16,811	34.7	9,416	182,972	3,581	3,615	3,493	3,534	210
Rags, textile waste dealers.....	784	250,528	22,054	40,833	16.3	21,364	404,744	6,373	6,493	6,764	6,772	736
Other waste materials dealers.....	815	174,466	10,231	30,198	17.3	14,906	286,707	4,153	4,237	4,245	4,558	648

See footnotes at end of table.

UNITED STATES SUMMARY

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Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of in- corporated busi- nesses, November (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
Type by Kind of Business-Continued												
Merchant wholesalers-Continued												
Other merchant wholesalers:												
Amusement, sporting goods distributors....	2,514	952,711	112,964	169,262	17.8	87,335	1,700,205	20,331	20,448	20,990	22,201	1,651
Cameras, photographic supplies distributors.....	484	233,116	25,292	44,240	19.0	23,681	467,803	5,261	5,244	5,346	5,487	240
Sporting goods wholesalers.....	579	233,998	32,592	38,997	16.7	19,820	378,822	4,774	4,862	4,829	5,073	340
Toys, games, fireworks wholesalers.....	805	277,626	26,331	46,055	16.6	22,793	455,261	5,290	5,346	5,652	6,349	592
Other recreation goods wholesalers.....	646	207,971	28,749	39,970	19.2	21,041	398,319	5,006	4,996	5,163	5,292	479
Book, magazine, newspaper wholesalers.....	1,919	697,206	47,909	136,631	19.6	83,180	1,473,736	27,300	25,867	25,271	25,280	1,153
Coal wholesalers.....	700	794,189	36,786	63,870	8.0	30,824	607,959	6,513	6,250	6,279	6,626	268
Coal wholesalers (without yard or dock stocks).....	496	568,163	13,354	42,602	7.5	20,249	389,322	4,028	3,921	3,938	4,082	159
Coal wholesalers (with coal yard).....	204	226,026	23,432	21,268	9.4	10,575	218,637	2,485	2,329	2,341	2,544	109
Farm supplies wholesalers.....	2,347	1,574,642	148,207	170,763	10.8	82,819	1,664,247	22,094	20,633	21,002	23,096	1,399
Feed wholesalers.....	1,067	766,302	34,478	58,037	7.6	27,506	542,619	7,135	7,204	7,289	7,731	774
Fertilizer, agricultural chemical distributors.....	507	280,597	15,851	30,585	10.9	13,627	269,507	3,690	3,647	3,314	3,360	204
Seed wholesalers.....	641	474,148	92,665	74,829	15.8	38,048	781,497	10,273	8,758	9,381	10,938	323
Other farm supplies wholesalers.....	132	53,595	5,213	7,312	13.6	3,638	70,624	996	1,024	1,018	1,067	98
Jewelry wholesalers.....	2,741	825,459	146,168	145,964	17.7	76,224	1,468,531	16,950	16,342	16,704	18,183	2,033
General-line jewelry wholesalers.....	234	143,549	25,552	29,880	20.8	16,319	335,943	3,658	3,586	3,612	4,074	170
Clocks, watches wholesalers.....	355	124,380	17,608	19,466	15.7	9,989	194,685	2,118	2,052	2,053	2,225	229
Costume jewelry wholesalers.....	513	132,621	13,796	31,685	23.9	16,233	301,671	3,804	3,470	3,784	4,185	408
Precious stones distributors.....	498	202,608	42,262	20,879	10.3	9,950	175,806	1,634	1,595	1,591	1,670	395
Watch materials, jewelers' tools distributors.....	172	30,719	7,077	8,669	28.2	5,655	105,298	1,559	1,469	1,443	1,474	132
Other jewelry wholesalers.....	969	191,582	39,873	35,385	18.5	18,078	355,128	4,177	4,170	4,221	4,555	699
Petroleum products distributors.....	2,260	1,416,388	44,167	127,541	9.0	56,221	1,117,171	12,602	12,586	12,984	13,350	1,403
Gift, art goods, greeting cards wholesalers	983	190,307	21,052	46,127	24.2	21,110	443,946	5,760	5,487	5,639	7,272	732
Gift, art goods wholesalers.....	735	140,213	14,994	31,989	22.8	14,428	278,437	3,736	3,638	3,675	4,172	551
Greeting card distributors.....	248	50,094	6,058	14,138	28.2	6,682	165,509	2,024	1,849	1,964	3,100	181
Flower, bulb, plant wholesalers.....	966	222,942	12,563	53,695	24.1	28,605	542,603	7,517	7,486	7,367	7,766	664
Flower (cut), potted plant wholesalers.	851	193,270	10,204	46,258	23.9	24,687	468,531	6,344	6,439	6,193	6,695	607
Bulb, plant distributors.....	115	29,672	2,359	7,437	25.1	3,918	74,072	1,173	1,047	1,174	1,071	57
Miscellaneous products merchant wholesalers.....	4,076	3,031,252	214,341	292,592	9.7	146,819	2,938,082	35,190	34,418	34,583	38,465	2,291
Forest products (except lumber) distributors.....	669	290,871	12,733	31,914	11.0	15,114	317,586	4,506	4,413	4,215	4,857	411
General merchandise distributors.....	594	814,291	64,104	90,947	11.2	49,622	1,051,776	11,512	10,973	11,228	13,524	328
Leather goods wholesalers.....	454	135,579	15,119	19,854	14.6	8,624	162,673	1,940	1,966	1,969	2,060	258
Musical instrument, sheet music wholesalers.....	509	192,142	19,297	37,023	19.3	18,621	354,140	4,174	4,125	4,048	4,398	227
Industrial yarns wholesalers.....	222	191,250	14,194	13,242	6.9	6,400	117,808	1,153	1,144	1,131	1,145	122
Bags, bagging, burlap (textiles) distributors.....	659	239,072	22,058	37,442	15.7	19,448	375,550	6,060	5,974	6,037	6,233	519
Food, beverage basic material distributors.....	325	530,630	27,813	25,154	4.7	10,817	199,951	2,147	2,118	2,167	2,197	131
All other merchant wholesalers.....	644	637,417	39,023	37,016	5.8	18,173	358,598	3,698	3,705	3,788	4,051	295
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Sales branches (with stocks).....	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Sales offices (without stocks).....	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Food and kindred products.....	4,488	11,746,914	242,253	1,092,102	9.3	486,493	9,387,147	106,464	107,685	108,702	106,460	20
Sales branches (with stocks).....	3,398	7,954,675	242,253	817,430	10.3	382,382	7,432,325	85,316	85,988	87,122	85,661	9
Sales offices (without stocks).....	1,090	3,792,239	...	274,692	7.2	104,111	1,954,822	21,148	21,697	21,580	20,799	11
Meat products sales branches, sales offices.....	665	2,702,901	58,308	181,443	6.7	104,186	1,962,512	26,704	26,499	26,719	25,356	5
Dairy products sales branches, sales offices.....	961	1,509,806	31,703	245,765	16.3	98,265	1,908,661	20,947	21,438	21,853	21,039	7
Canned, preserved and frozen foods sales branches, sales offices.....	291	913,969	54,420	74,143	8.1	33,523	645,972	7,588	7,536	7,602	7,578	...
Grain mill products sales branches, sales offices.....	334	1,331,409	18,342	78,830	5.9	36,577	669,199	7,499	7,478	7,372	7,375	...
Bakery products sales branches, sales offices.....	905	631,699	14,280	165,241	26.2	80,483	1,620,419	17,735	17,901	18,487	18,348	...
Confectionery and related products sales branches, sales offices.....	132	332,619	2,425	29,611	8.9	11,852	221,532	2,290	2,287	2,280	2,276	3
Malt liquors sales branches, sales offices.....	113	212,910	5,528	34,830	16.4	17,854	354,752	3,223	3,395	3,568	3,655	...
Wines and distilled spirits sales branches, sales offices.....	144	1,943,006	18,366	149,905	7.7	41,575	829,608	7,586	7,764	7,480	7,760	...
Other food, kindred products sales branches, sales offices.....	943	2,168,595	38,881	132,334	6.1	62,178	1,174,492	12,892	13,387	13,341	13,073	5
Textile mill products.....	431	1,809,931	53,152	104,905	5.8	60,405	1,138,834	9,521	9,458	9,558	9,523	2
Sales branches (with stocks).....	231	837,801	53,152	56,578	6.8	35,939	695,917	6,217	6,178	6,219	6,226	2
Sales offices (without stocks).....	200	972,130	...	48,327	5.0	24,466	442,917	3,304	3,280	3,339	3,297	...
Cotton, rayon, broad woven fabrics sales branches, sales offices.....	86	475,325	12,936	23,864	5.0	13,850	266,094	2,040	2,038	1,982	1,950	2
Knitting mill products sales branches, sales offices.....	31	88,419	1,859	4,356	4.9	2,281	45,314	375	369	347	359	...
Carpets and rugs sales branches, sales offices.....	131	424,336	14,316	29,624	7.0	20,270	373,293	3,512	3,511	3,566	3,398	...
Other textile mill products sales branches, sales offices.....	183	821,851	24,041	47,061	5.7	24,004	454,133	3,594	3,540	3,663	3,816	...

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- to- ries, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Apparel and related products.....	283	735,931	29,508	66,062	9.0	34,917	701,245	6,365	6,297	6,447	6,668	7
Sales branches (with stocks).....	157	333,235	29,508	39,839	12.0	19,684	404,117	4,183	4,125	4,302	4,351	4
Sales offices (without stocks).....	126	402,696	...	26,223	6.5	15,233	297,128	2,182	2,132	2,145	2,317	3
Men's and boys' clothing and furnishings sales branches, sales offices.....	103	307,979	12,490	22,546	7.3	11,809	221,187	2,233	2,268	2,267	2,274	3
Women's and children's outerwear and under- garments sales branches, sales offices...	107	279,228	8,885	31,752	11.4	16,712	336,719	3,010	2,847	3,020	3,171	3
Outer apparel and related products sales branches, sales offices.....	73	148,724	8,133	11,764	7.9	6,396	143,339	1,122	1,142	1,160	1,223	1
Furniture and fixtures.....	286	266,271	18,449	41,937	15.7	22,890	442,808	4,440	4,387	4,306	4,466	10
Sales branches (with stocks).....	229	197,438	18,449	29,396	14.9	17,332	331,484	3,464	3,442	3,420	3,485	4
Sales offices (without stocks).....	57	68,833	...	12,541	18.2	5,558	111,324	976	945	886	981	6
Household furniture sales branches, sales offices.....	115	136,980	7,869	16,333	11.9	7,691	141,324	1,649	1,632	1,607	1,620	10
Office furniture sales branches, sales offices.....	112	58,815	3,927	13,278	22.6	8,562	167,908	1,584	1,574	1,566	1,616	...
Other furniture, fixtures sales branches, sales offices.....	59	70,476	6,653	12,326	17.5	6,637	133,976	1,207	1,181	1,133	1,230	...
Paper and allied products.....	455	2,097,564	15,886	143,542	6.8	54,442	1,123,322	10,218	10,177	10,099	10,351	...
Sales branches (with stocks).....	98	377,093	15,886	24,496	6.5	13,141	302,267	2,753	2,738	2,674	2,896	...
Sales offices (without stocks).....	357	1,720,471	...	119,046	6.9	41,301	821,055	7,465	7,439	7,425	7,455	...
Pulp, paper and paperboard sales branches, sales offices.....	112	885,797	2,347	57,168	6.5	16,161	339,863	2,483	2,477	2,492	2,521	...
Paperboard containers and boxes sales branches, sales offices.....	93	246,251	227	16,485	6.7	6,399	120,102	942	927	939	955	...
Other paper and allied products sales branches, sales offices.....	250	965,516	13,312	69,889	7.2	31,882	663,357	6,793	6,773	6,668	6,875	...
Chemicals and allied products.....	2,190	8,889,311	173,746	841,351	9.5	299,984	5,989,562	56,129	56,408	56,766	56,863	7
Sales branches (with stocks).....	1,482	4,548,221	173,746	57,022	12.2	192,658	3,855,136	38,555	38,920	39,218	39,272	5
Sales offices (without stocks).....	708	4,341,090	...	284,329	6.5	107,326	2,134,426	17,574	17,488	17,548	17,591	2
Industrial inorganic and organic chemicals:												
Sales branches (with stocks).....	196	1,937,291	47,430	170,273	8.8	41,756	864,173	7,565	7,583	7,720	7,686	...
Sales offices (without stocks).....	257	2,934,526	...	146,579	5.0	48,647	932,137	6,918	6,978	7,035	7,067	...
Drugs and medicines sales branches, sales offices.....	325	883,323	39,869	119,588	13.5	54,896	1,073,627	10,718	10,748	10,626	10,871	...
Soap and related products sales branches, sales offices.....	207	1,211,087	12,120	98,421	8.1	32,515	598,462	5,814	5,791	5,944	5,897	1
Paints and allied products sales branches, sales offices.....	646	589,840	37,208	103,403	17.5	45,887	891,460	9,649	9,676	9,699	9,543	3
Other chemicals and allied products sales branches, sales offices.....	559	1,333,244	37,119	203,087	15.2	76,283	1,629,703	15,465	15,632	15,742	15,799	3
Rubber products.....	525	1,602,956	122,207	165,352	10.3	69,231	1,409,510	13,472	13,336	13,425	13,377	...
Sales branches (with stocks).....	452	1,385,078	122,207	142,754	10.3	60,195	1,230,855	11,843	11,740	11,808	11,762	...
Sales offices (without stocks).....	73	217,878	...	22,598	10.4	9,036	178,655	1,629	1,596	1,617	1,615	...
Tires and inner tubes sales branches, sales offices.....	292	1,138,548	81,764	109,702	9.6	47,381	916,976	9,253	9,166	9,229	9,188	...
Rubber footwear sales branches, sales offices.....	34	119,966	16,539	20,217	16.9	6,851	140,599	1,396	1,363	1,370	1,397	...
Reclaimed rubber and other rubber industries sales branches, sales offices.	199	344,442	23,904	35,433	10.3	14,999	351,935	2,823	2,807	2,826	2,792	...
Leather and leather products.....	101	412,553	53,033	47,566	11.5	19,970	376,316	4,348	4,219	4,185	4,176	...
Sales branches (with stocks).....	71	358,759	53,033	45,208	12.6	18,802	354,289	4,167	4,045	4,010	4,005	...
Sales offices (without stocks).....	30	53,794	...	2,358	4.4	1,168	22,027	181	174	175	171	...
Stone, clay and glass products.....	942	2,606,649	49,583	187,912	7.2	100,828	2,014,651	18,756	19,068	19,100	19,107	7
Sales branches (with stocks).....	380	659,159	49,583	113,704	17.2	64,138	1,332,204	13,073	13,361	13,352	13,355	7
Sales offices (without stocks).....	562	1,947,490	...	74,208	3.8	36,690	682,447	5,683	5,707	5,748	5,752	...
Glass and glass products sales branches, sales offices.....	430	1,088,202	31,646	56,446	5.2	40,230	787,151	8,566	8,448	8,534	8,884	...
Cement, hydraulic sales branches, sales offices.....	110	450,056	277	23,531	5.2	9,258	187,586	1,589	1,607	1,585	1,594	...
Structural clay products sales branches, sales offices.....	106	125,425	6,285	9,988	8.0	5,002	120,912	892	922	908	921	...
Concrete, and plaster products sales branches, sales offices.....	114	403,232	978	27,447	6.8	14,101	247,910	2,385	2,474	2,522	2,486	...
Other stone, clay and glass products sales branches, sales offices.....	182	539,734	10,397	70,500	13.1	32,237	671,092	5,324	5,617	5,551	5,222	7
Primary metal products.....	1,164	10,989,279	78,798	227,546	2.1	108,715	2,188,596	17,500	17,746	17,722	17,751	2
Sales branches (with stocks).....	216	1,351,608	78,798	52,746	3.9	26,489	535,224	5,129	5,345	5,118	5,114	2
Sales offices (without stocks).....	948	9,637,671	...	174,800	1.8	82,226	1,653,372	12,371	12,401	12,604	12,637	...
Blast furnace, steel works, and rolling mill products sales branches, sales offices	561	27,634,088	8,842	110,681	1.4	57,618	1,152,468	8,212	8,239	8,429	8,452	...
Other primary metals industry products sales branches, sales offices.....	603	3,355,191	69,956	116,865	3.5	51,097	1,036,128	9,288	9,507	9,293	9,299	2
Fabricated metal products.....	1,057	2,855,046	77,230	156,594	5.5	87,721	1,700,052	16,919	17,268	17,418	17,030	4
Sales branches (with stocks).....	602	602,631	77,230	98,602	16.4	56,416	1,073,053	12,020	12,329	12,493	12,074	2
Sales offices (without stocks).....	455	2,252,415	...	57,992	2.6	31,305	626,999	4,899	4,939	4,925	4,956	2
Cutlery, hand tools, hardware sales branches, sales offices.....	124	129,104	6,889	13,659	10.6	8,968	154,925	1,661	1,625	1,615	1,609	...
Heating and plumbing equipment sales branches, sales offices.....	283	409,731	23,379	32,498	7.9	16,892	337,745	3,625	3,634	3,697	3,689	1
Structural metal products sales branches, sales offices.....	261	874,144	22,129	53,381	6.1	31,870	604,287	5,475	5,579	5,824	5,610	1
Fabricated wire products sales branches, sales offices.....	126	108,662	13,072	17,521	16.1	7,946	140,235	1,764	2,131	2,160	1,866	...
Other fabricated metal products sales branches, sales offices.....	263	1,333,405	11,761	39,535	3.0	22,045	462,860	4,394	4,299	4,122	4,256	2

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- to- ries, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprietors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Machinery (except electrical).....	5,327	5,998,901	458,293	885,344	14.8	560,183	11,291,839	107,096	107,314	107,592	108,279	7
Sales branches (with stocks).....	3,992	4,408,254	458,293	762,501	17.3	490,164	9,973,980	94,640	94,945	95,747	96,485	2
Sales offices (without stocks).....	1,335	1,590,647	...	122,843	7.7	70,019	1,317,859	12,456	12,369	11,845	11,794	5
Tractors and farm machinery sales												
branches, sales offices.....	299	1,292,917	204,320	111,660	8.6	62,568	1,234,720	13,306	13,487	14,169	13,512	...
Construction and mining machinery sales												
branches, sales offices.....	249	332,596	17,749	37,322	11.2	16,958	347,206	2,940	3,134	2,943	2,860	2
Metalworking machinery sales branches,												
sales offices.....	294	409,715	12,233	40,016	9.8	19,255	360,713	2,482	2,488	2,474	2,486	...
Special-industry machinery												
(except metalworking):												
Sales branches (with stocks).....	291	211,420	21,696	33,841	16.0	20,504	409,257	4,106	4,181	4,104	4,029	...
Sales offices (without stocks).....	69	108,498	...	7,840	7.2	4,664	86,440	880	884	851	816	1
General industrial machinery:												
Sales branches (with stocks).....	558	622,533	39,620	111,949	18.0	72,667	1,434,623	13,009	13,047	13,135	13,043	...
Sales offices (without stocks).....	539	445,150	...	36,744	8.3	22,868	430,479	3,679	3,633	3,595	3,575	3
Office and store machines and devices:												
Sales branches (with stocks).....	1,778	1,016,290	79,043	334,290	32.9	252,191	5,272,667	46,795	46,894	47,689	49,119	...
Sales offices (without stocks).....	281	61,475	...	19,772	32.2	14,968	299,396	3,156	3,120	2,804	2,794	...
Service-industry and household machines												
sales branches, sales offices.....	492	761,338	21,820	72,311	9.5	36,299	686,504	9,095	8,839	8,325	8,579	...
Other machinery (except electrical)												
sales branches, sales offices.....	477	736,969	61,812	79,599	10.8	37,241	729,834	7,648	7,607	7,503	7,466	1
Electrical machinery.....	1,509	5,021,744	181,420	404,918	8.1	204,228	3,989,599	37,061	37,062	37,428	37,447	3
Sales branches (with stocks).....	796	3,615,929	181,420	335,340	9.3	164,267	3,236,865	31,041	30,976	31,313	31,327	...
Sales offices (without stocks).....	713	1,405,815	...	69,578	4.9	39,961	752,734	6,020	6,086	6,115	6,120	3
Electrical industrial apparatus:												
Sales branches (with stocks).....	431	1,701,161	71,409	122,689	7.2	75,081	1,456,329	12,651	12,625	12,734	12,738	...
Sales offices (without stocks).....	515	816,509	...	41,958	5.1	25,797	492,573	3,843	3,855	3,933	3,919	...
Electrical appliances sales branches,												
sales offices.....	34	129,735	3,101	11,936	9.2	8,295	155,603	1,497	1,518	1,515	1,568	...
Communication equipment sales branches,												
sales offices.....	292	1,739,390	69,019	176,942	10.2	70,769	1,411,200	15,022	14,999	15,203	15,143	3
Other electrical machinery sales												
branches, sales offices.....	237	634,949	37,891	51,393	8.1	24,286	473,894	4,048	4,065	4,043	4,079	...
Transportation equipment.....	963	9,247,560	396,179	441,675	4.8	230,661	4,497,540	48,269	46,933	47,028	47,717	1
Sales branches (with stocks).....	861	7,566,883	396,179	409,018	5.4	214,864	4,216,854	45,004	43,834	44,265	45,051	1
Sales offices (without stocks).....	102	1,680,677	...	32,657	1.9	15,797	280,686	3,265	3,099	2,763	2,666	...
Motor vehicles and equipment sales												
branches, sales offices.....	906	8,299,953	374,405	423,938	5.1	219,906	4,290,260	46,272	45,014	45,134	45,769	1
Other transportation equipment sales												
branches, sales offices.....	57	947,607	21,774	17,737	1.9	10,755	207,280	1,997	1,919	1,894	1,948	...
Instruments and related products.....	1,047	1,025,952	52,535	155,881	15.2	93,640	1,841,578	20,206	20,384	20,719	20,460	10
Sales branches (with stocks).....	895	783,936	52,535	134,757	17.2	83,094	1,626,016	18,292	18,478	18,822	18,610	10
Sales offices (without stocks).....	152	242,016	...	21,124	8.7	10,546	215,562	1,914	1,906	1,897	1,850	...
Scientific and controlling instruments												
sales branches, sales offices.....	320	425,897	12,563	65,548	15.4	38,394	783,304	6,901	7,042	7,336	7,371	...
Photographic and optical goods; watches												
and clocks sales branches, sales offices.	208	400,957	22,815	39,962	10.0	24,399	446,121	5,226	5,292	5,389	5,262	2
Medical instruments and supplies sales												
branches, sales offices.....	90	108,583	6,622	18,563	17.1	10,220	220,196	2,082	2,084	2,081	2,030	...
Ophthalmic goods sales branches,												
sales offices.....	429	90,515	10,535	31,808	35.1	20,627	391,957	5,997	5,966	5,913	5,797	8
Other manufacturers' products.....	1,822	4,227,222	150,448	363,738	8.6	170,739	3,602,338	35,468	35,516	36,146	36,201	30
Sales branches (with stocks).....	899	1,830,538	150,448	239,909	13.1	107,929	2,371,494	23,750	23,895	24,500	24,357	19
Sales offices (without stocks).....	923	2,396,684	...	123,829	5.2	62,810	1,230,844	11,718	11,621	11,646	11,844	11
Coal, coke sales branches, sales offices..	121	563,379	14,445	21,174	3.8	9,796	221,305	1,810	1,812	1,779	1,874	1
Tobacco manufactures sales branches,												
sales offices.....	181	1,621,214	21,277	85,524	5.3	16,976	319,485	3,694	3,726	3,651	3,868	...
Lumber, wood products sales branches,												
sales offices.....	248	464,567	50,698	45,928	9.9	21,805	464,774	4,702	4,818	5,030	4,826	11
Products of printing and publishing sales												
branches, sales offices.....	544	427,835	15,552	77,373	18.1	50,138	1,000,425	10,087	9,894	10,236	10,339	8
Toys, sporting and athletic goods sales												
branches, sales offices.....	102	160,326	11,916	22,007	13.7	11,113	213,571	2,287	2,488	2,657	2,384	...
Miscellaneous manufacturing industries												
sales branches, sales offices.....	626	989,901	36,560	111,732	11.3	60,911	1,382,778	12,888	12,778	12,793	12,910	10
Petroleum bulk plants, terminals and LP												
gas facilities, total.....	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Gasoline, distillates, residuals:												
Bulk plants:												
Commission bulk plants.....	15,298	3,538,222	33,184	273,914	7.7	42,407	861,722	12,773	12,647	12,738	13,346	15,818
Salary bulk plants.....	11,780	6,488,913	401,645	814,821	12.6	290,549	5,747,052	71,484	70,673	71,529	73,631	6,093
Distributing terminals.....	1,241	5,781,703	463,190	457,548	7.9	179,463	3,487,438	37,220	36,605	37,088	38,672	27
Wholesale LP gas facilities.....	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total.....	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Groceries, confectionery, meats.....	2,949	7,621,093	10,587	163,061	2.1	72,106	1,321,026	13,841	13,947	14,256	14,440	2,516
Groceries (combination of food lines)....	277	677,324	1,230	19,733	2.9	9,650	173,502	1,810	1,843	1,931	1,954	238
Canned foods.....	1,168	2,179,398	3,979	62,392	2.9	28,395	524,549	5,712	5,733	5,832	5,871	1,051
Coffee, tea, spices.....	129	992,494	1,407	7,564	0.8	3,090	53,621	431	427	435	463	103
Confectionery.....	174	192,992	92	7,444	3.9	2,763	52,916	527	530	526	559	159
Flour.....	65	168,455	44	2,258	1.3	750	12,892	160	153	153	159	36
Meats, provisions (except canned).....	97	520,605	124	5,593	1.1	2,291	40,750	349	377	380	383	78
Sugar.....	215	1,514,950	2,243	14,139	0.9	7,063	128,493	1,357	1,343	1,328	1,289	157
Miscellaneous grocery products.....	824	1,374,875	1,468	43,988	3.2	18,104	334,303	3,495	3,541	3,671	3,762	694

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- to- ries, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Merchandise agents, brokers—Continued												
Farm products (edible).....	1,107	2,107,445	4,061	87,517	4.2	39,381	733,776	8,758	9,025	8,618	8,753	772
Dairy, poultry products.....	214	516,210	2,138	18,693	3.6	9,307	194,756	2,056	2,099	1,906	2,055	147
Fruits, vegetables.....	893	1,591,235	1,923	68,824	4.3	30,074	539,020	6,702	6,926	6,712	6,698	625
Drugs, chemicals, paints.....	516	522,701	1,720	25,212	4.8	11,735	236,253	2,089	2,130	2,140	2,212	302
Drugs, proprietaries, toiletries.....	172	143,150	322	10,474	7.3	4,314	90,239	880	892	907	955	89
Chemicals, explosives.....	262	317,332	1,264	11,747	3.7	5,859	117,145	935	967	965	982	162
Paints, varnishes, lacquers, enamels.....	82	62,219	134	2,991	4.8	1,562	28,869	274	271	268	275	51
Apparel (including footwear).....	1,205	2,076,128	1,913	71,613	3.4	31,175	583,909	6,202	6,132	5,956	6,122	992
Clothing, furnishings (men's, women's)....	226	658,415	319	16,983	2.6	9,235	180,070	1,948	1,899	1,943	1,951	174
Men's, boys' clothing, furnishings.....	162	248,213	305	10,256	4.1	4,418	73,649	648	655	645	703	103
Women's, children's clothing, accessories.....	573	921,217	1,054	31,967	3.5	12,960	251,724	2,596	2,618	2,559	2,660	509
Furs (dressed), fur clothing, accessories.....	48	59,941	91	2,821	4.7	1,229	19,671	405	368	231	220	35
Handbags.....	35	24,058	32	1,383	5.7	460	8,668	96	93	93	98	35
Millinery, millinery supplies.....	67	59,368	1	3,680	6.2	1,373	25,000	265	262	259	259	64
Shoes, other footwear.....	80	89,865	102	4,068	4.5	1,378	22,599	219	212	201	203	62
Work clothing.....	14	15,051	9	455	3.0	122	2,528	25	25	25	28	10
Dry goods, piece goods.....	818	3,233,165	5,620	107,348	3.3	49,567	878,670	7,242	7,231	7,212	7,339	484
Hosiery.....	111	224,021	286	9,299	4.2	4,687	85,924	636	623	619	644	73
Dry goods.....	159	488,027	960	18,982	3.9	8,538	152,178	1,529	1,532	1,517	1,585	78
Piece goods.....	548	2,521,117	4,374	79,067	3.1	36,342	640,568	5,077	5,076	5,076	5,110	333
Furniture, home furnishings.....	837	571,713	1,634	38,691	6.8	14,434	275,574	2,637	2,636	2,626	2,698	709
Furniture.....	375	269,516	494	17,044	6.3	6,133	117,677	1,134	1,129	1,126	1,171	306
Home furnishings.....	462	302,197	1,140	21,647	7.2	8,301	157,897	1,503	1,507	1,500	1,527	403
Paper, allied products.....	403	469,942	1,020	19,590	4.2	8,247	158,304	1,420	1,443	1,452	1,456	272
Paper.....	283	410,731	868	14,403	3.5	5,913	113,083	981	1,009	1,028	1,025	181
Stationery, office supplies.....	120	59,211	152	5,187	8.8	2,334	45,221	439	434	424	431	91
Farm products (raw materials).....	3,566	11,495,721	29,708	176,930	1.5	77,429	1,651,834	34,480	33,463	39,678	46,714	3,363
Cotton.....	254	1,020,618	10,053	7,659	0.8	3,035	57,716	723	714	706	812	202
Grain.....	230	1,129,086	1,150	11,349	1.0	5,544	102,509	1,058	1,053	1,086	1,089	123
Hides, skins, raw furs.....	137	258,403	1,495	9,108	3.5	4,327	73,154	754	703	695	707	70
Livestock.....	2,223	7,558,447	7,335	96,999	1.3	46,247	949,099	28,866	28,897	29,598	30,373	2,221
Tobacco (leaf).....	552	1,045,530	7,762	43,602	4.2	14,343	397,720	2,366	1,330	6,862	12,976	633
Wool, mohair.....	118	315,643	1,882	5,933	1.9	3,155	55,475	552	586	547	512	73
Miscellaneous inedible farm products.....	52	167,994	31	2,280	1.4	778	16,161	161	180	184	245	41
Automotive.....	648	925,266	2,093	38,293	4.1	14,991	286,327	2,532	2,576	2,600	2,633	523
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	5,727	83,801	6.1	32,007	624,223	5,257	5,430	5,398	5,513	1,309
Electrical apparatus, supplies.....	859	695,667	3,461	44,804	6.4	17,653	333,570	2,949	3,006	3,003	3,042	765
Appliances, radios, TV sets.....	167	134,053	579	7,124	5.3	2,536	47,335	471	471	477	489	132
Electronic parts, equipment.....	501	553,418	1,687	31,873	5.8	11,818	243,318	1,837	1,953	1,918	1,982	412
Hardware, plumbing-heating goods.....	1,049	606,339	2,595	43,929	7.2	17,581	341,699	3,240	3,234	3,238	3,366	869
Hardware.....	347	239,745	499	15,254	6.4	5,526	105,124	1,007	998	1,018	1,075	297
Plumbing, heating goods.....	702	366,594	2,096	28,675	7.8	12,055	236,575	2,233	2,236	2,220	2,291	572
Lumber, construction materials.....	903	855,451	1,709	40,533	4.7	17,727	331,088	4,170	3,386	4,170	3,473	645
Lumber, millwork.....	526	657,518	709	25,640	3.9	10,368	192,630	1,946	1,978	1,959	2,014	389
Construction materials (except lumber)....	377	197,933	1,000	14,893	7.5	7,359	138,458	2,224	1,408	2,211	1,459	256
Machinery, equipment, supplies.....	3,174	2,169,550	11,917	150,303	6.9	64,606	1,197,191	11,230	11,626	11,733	11,355	2,348
Air conditioning, commercial refrigeration equipment.....	203	197,197	813	8,973	4.6	3,822	74,609	858	1,171	1,185	695	173
Commercial machines, equipment.....	202	68,347	689	6,746	9.9	3,177	58,742	675	694	680	687	159
Construction machinery, equipment.....	84	75,609	937	5,501	7.3	2,411	41,122	416	413	406	406	44
Farm-garden machinery, equipment.....	54	32,671	272	2,155	6.6	809	18,572	197	194	204	199	27
Industrial machinery, equipment, supplies.....	2,124	1,356,474	8,119	106,371	7.8	45,611	838,688	7,429	7,493	7,588	7,693	1,617
Professional equipment, supplies.....	85	26,008	100	2,159	8.3	892	18,925	210	211	237	240	56
Service establishment equipment, supplies.....	247	174,247	785	9,560	5.5	4,371	80,180	822	830	823	830	170
Transportation (exc. automotive) equipment, supplies.....	175	238,997	202	8,838	3.7	3,513	66,353	623	620	610	605	102
Metals, metalwork (except scrap).....	661	940,802	9,551	31,722	3.4	13,576	248,944	2,279	2,299	2,273	2,302	471
Iron, steel and products.....	513	631,918	8,762	23,630	3.7	9,467	175,585	1,576	1,593	1,582	1,604	364
Nonferrous metals, metalwork.....	148	308,884	789	8,092	2.6	4,109	73,359	703	706	691	698	107
Other merchandise agents, brokers.....	2,768	4,272,055	13,377	150,517	3.5	66,145	1,222,516	12,765	12,653	12,357	12,932	1,712
Scrap iron and steel.....	48	85,788	1,167	3,364	3.9	1,893	29,938	342	326	311	295	25
Amusements, sporting goods, toys.....	271	245,501	318	14,484	5.9	5,161	93,953	869	868	874	932	202
Books, magazines, newspapers.....	89	77,292	1,194	7,853	10.2	3,730	65,658	921	898	918	919	50
Coal, coke.....	212	584,803	1,136	22,307	3.8	11,394	214,981	1,960	1,976	1,889	1,943	59
Farm supplies.....	169	330,258	440	6,596	2.0	2,809	59,438	626	616	645	722	95
Jewelry.....	109	68,311	400	3,989	5.8	1,396	23,304	269	274	277	281	84
Yarns.....	131	263,250	130	6,537	2.5	2,140	40,913	396	384	390	391	108
Petroleum and products.....	192	566,617	203	10,619	1.9	4,061	71,540	706	709	677	719	123
General merchandise.....	460	595,989	4,702	26,726	4.5	13,795	260,984	2,994	2,962	2,831	2,835	247
Miscellaneous products agents, brokers, n.e.c.....	1,087	1,454,246	3,687	48,042	3.3	19,766	361,807	3,682	3,640	3,545	3,895	719
Assemblers of farm products, total.....	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Farm products (edible).....	4,080	2,680,036	70,636	379,301	14.2	176,957	3,458,470	67,498	69,178	59,961	72,104	2,792
Dairy, poultry products.....	2,087	1,392,362	21,177	111,730	8.0	52,205	1,090,733	16,662	17,377	17,585	18,266	1,493
Fresh fruits, vegetables.....	1,993	1,287,674	49,459	267,571	20.8	124,752	2,367,737	50,836	51,801	42,376	53,838	1,299
Farm products (raw materials).....	8,669	6,171,994	293,455	328,622	5.3	140,680	3,004,277	40,942	39,467	42,710	48,400	3,237
Cotton.....	281	623,751	30,761	16,030	2.6	6,207	123,672	1,514	1,478	1,811	2,235	238
Grain.....	6,613	3,225,985	181,772	219,456	6.8	95,672	1,854,511	25,586	26,050	28,375	28,196	1,938
Hides, skins, raw furs.....	95	32,849	1,871	2,914	8.9	1,562	29,654	501	560	522	547	63
Livestock (except horses, mules).....	1,090	1,771,355	16,016	42,601	2.4	14,854	301,787	4,913	5,004	5,131	5,434	687
Other inedible farm products.....	590	518,054	63,035	47,621	9.2	22,385	694,653	8,428	6,375	6,871	11,988	311
Farm supplies.....	495	194,713	20,2									

xxx Not applicable. ... Represents zero. ¹Entries for agents and brokers represent brokerage or commissions received. ²Excludes sales directly from plants and from general offices, totaling \$1,782,169 for the year 1954; sales are not allocated to sales offices.

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ²		Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Amount (\$1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
United States, total.....	216,099	xxx	9,965,440	xxx	xxx	7,734,207	148,293,186	2,305,403	130,878
Type of Operation									
Merchant wholesalers, total.....	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Service wholesalers (domestic market):									
Wholesale merchants (jobbers).....	117,105	62,040,990	5,824,309	7,642,048	12.3	4,232,993	80,379,079	1,291,296	80,243
Converters (textile).....	1,091	1,735,854	187,510	156,678	9.0	81,419	1,374,059	12,116	420
Industrial distributors.....	1,944	2,812,215	461,389	396,394	14.1	255,337	4,738,618	71,151	277
Foreign trade merchants:									
Exporters.....	3,141	3,387,793	212,767	268,440	7.9	101,277	1,731,475	22,966	1,192
Importers.....	1,918	2,783,083	272,874	174,747	6.3	80,038	1,410,924	17,074	1,006
Limited-function wholesalers:									
Cash-carry wholesalers.....	978	354,537	22,501	16,956	4.8	8,168	156,433	3,241	492
Drop or direct-mill shippers.....	1,615	2,604,407	6,668	116,742	4.5	57,944	1,049,127	11,573	729
Wagon, truck distributors.....	1,065	146,885	3,069	19,369	13.2	9,369	197,801	4,068	987
Retailer-cooperative warehouses.....	260	667,496	65,304	34,727	5.2	22,083	418,726	7,253	5
Manufacturers' sales branches, offices, total.....	23,706	50,800,384	1,730,310	3,845,619	7.6	1,903,870	36,931,797	499,522	669
Sales branches (with stocks).....	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Sales offices (without stocks).....	8,019	22,191,053	...	985,211	4.4	411,746	7,992,758	89,785	207
Petroleum bulk stations, terminals, total.....	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Independent bulk stations.....	6,345	1,756,090	83,431	201,958	11.5	83,492	1,640,304	30,412	5,161
Commission stations.....	16,288	2,572,310	19,459	202,401	7.9	50,096	1,002,096	21,515	16,107
Salary, salary-commission stations.....	3,919	3,547,591	469,994	432,441	12.2	135,045	2,691,855	38,525	1,281
Cooperative bulk stations.....	1,057	171,422	13,510	20,466	11.9	11,910	233,853	4,169	26
Distributing terminals.....	742	2,435,647	115,904	90,729	3.7	64,634	1,258,007	17,643	58
Agents, brokers, total.....	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Auction companies.....	1,671	2,870,079	2,466	63,119	2.2	25,242	686,972	22,779	1,686
Brokers (merchandise):									
Representing sellers.....	3,821	8,176,570	13,189	151,325	1.8	61,315	1,117,857	14,467	3,207
Representing buyers.....	504	1,059,053	2,904	19,553	1.8	7,385	137,416	1,817	399
Commission merchants.....	1,977	7,290,708	13,202	96,676	1.3	49,301	916,959	15,173	1,741
Export agents.....	910	1,161,002	6,200	46,684	4.0	21,894	421,625	6,684	424
Import agents.....	250	670,189	3,509	14,575	2.2	4,813	86,262	1,068	124
Manufacturers agents:									
With stocks.....	1,245	598,624	12,024	43,132	7.2	25,408	482,922	6,070	971
Without stocks.....	4,906	3,074,172	...	174,877	5.7	59,565	1,153,078	13,659	4,238
Selling agents.....	2,477	4,916,189	7,900	190,472	3.9	73,170	1,321,766	13,644	1,702
Purchasing agents, resident buyers.....	185	1,729,346	905	22,281	1.3	14,486	282,247	3,769	130
Cooperative buying agencies.....	21	83,010	361	1,899	2.3	858	19,359	176	3
Cooperative sales agencies.....	171	1,210,725	2,250	11,213	0.9	6,216	125,391	2,216	1
Assemblers (mainly farm products), total.....	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Assemblers (dealing on own account).....	4,052	2,129,583	69,485	92,587	4.3	37,879	846,885	21,787	2,984
Commission buyers.....	1,080	1,459,848	8,799	22,175	1.5	9,235	181,232	4,324	871
Cooperative marketing associations.....	994	1,410,424	107,429	136,822	9.7	66,954	1,486,495	33,531	26
Cream stations.....	605	60,477	602	5,345	8.8	2,951	55,297	1,592	212
Country grain elevators:									
Independent.....	2,406	1,089,389	50,007	47,356	4.3	21,561	411,767	9,000	1,726
Line.....	3,282	1,273,040	64,508	47,116	3.7	24,163	440,640	9,711	313
Cooperative.....	2,473	1,694,774	79,501	50,365	3.0	26,256	510,270	10,125	38
Packers, shippers.....	1,895	802,753	31,200	203,044	25.3	97,880	2,394,592	61,287	1,429
Type by Kind of Business									
Merchant wholesalers, total.....	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Groceries, confectionery, meats:									
Groceries (general line).....	4,253	5,771,700	598,763	471,825	8.2	285,756	5,433,833	95,600	2,069
Not sponsoring cooperative voluntary groups.....	2,953	3,358,324	355,255	294,717	8.8	175,332	3,354,187	60,811	1,820
Voluntary group wholesalers.....	634	1,627,196	171,807	135,109	8.3	85,196	1,602,716	26,837	163
Retailer-cooperative warehouses.....	211	582,340	54,182	26,939	4.6	16,722	321,683	5,421	1
Cash-carry depots.....	404	146,409	10,670	7,150	4.9	3,565	66,783	1,282	47
Institutional wholesalers.....	51	57,431	6,849	7,910	13.8	4,941	88,464	1,249	38
Confectionery.....	1,696	357,554	23,749	43,304	12.1	24,398	492,315	9,599	1,518
Fish, sea foods.....	1,100	387,557	16,149	60,600	15.6	30,067	594,595	11,167	937
Meats, meat products.....	3,200	1,977,065	33,807	147,764	7.5	82,149	1,607,526	25,108	3,056
Other grocery, food specialties.....	5,458	2,719,192	209,950	263,701	9.7	125,059	2,426,510	41,970	4,048
Canned foods.....	1,000	399,360	43,244	42,000	10.5	18,966	377,607	6,643	843
Coffee, tea, spices.....	489	567,066	49,881	41,126	7.3	18,165	325,382	5,223	293
Dried fruits, nuts.....	130	66,008	6,749	6,724	10.2	2,838	63,188	1,504	117
Flour.....	263	153,612	5,688	13,075	8.5	5,135	95,844	1,614	163
Frosted, frozen foods.....	422	232,165	24,446	33,688	14.5	16,396	335,227	5,539	206
Miscellaneous grocery specialties.....	3,154	1,300,981	79,942	127,088	9.8	63,559	1,229,262	21,447	2,426
Farm products (edible):									
Dairy, poultry products.....	4,839	2,688,598	63,017	213,111	7.9	115,900	2,234,408	43,515	4,426
Fruits, vegetables (fresh).....	6,127	3,169,960	51,830	313,141	9.9	157,550	2,955,974	52,312	6,556
Beer, wines, distilled spirits:									
Beer, ale.....	5,206	1,524,681	69,130	217,288	14.3	106,348	2,024,029	34,404	4,233
Wines, distilled spirits.....	1,495	2,525,114	304,149	223,535	8.9	117,628	2,300,078	29,109	559
Drugs, chemicals, allied products:									
Drugs (general line).....	302	844,070	116,611	100,191	11.9	65,403	1,243,613	21,996	37
Drugs, drug sundries (specialty lines).....	1,594	496,100	59,544	114,388	23.1	46,471	914,568	14,589	961
Proprietary medicines, toiletries.....	663	201,722	23,872	60,961	30.2	25,144	507,887	7,768	381
Retailer-cooperatives specialty lines.....	17	6,551	1,425	607	9.3	374	7,154	138	1
Drug sundries.....	914	287,827	34,247	52,820	18.4	20,953	399,527	6,683	579
Industrial chemicals, explosives.....	1,075	685,727	50,917	91,748	13.4	45,884	824,838	10,707	374
Paints, varnishes.....	1,153	217,391	34,180	49,291	22.7	27,992	521,926	8,528	583
With glass, wallpaper.....	486	106,894	19,511	25,578	23.9	15,000	275,764	4,737	218
Without glass, wallpaper.....	667	110,497	14,669	23,713	21.5	12,992	246,162	3,791	365

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948¹—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tors of unincor- porated busi- nesses, November
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Tobacco and products (except leaf).....	2,701	2,487,122	113,749	129,318	5.2	75,327	1,425,129	26,104	2,302
Dry goods, apparel:									
Clothing, furnishings, footwear.....	4,122	1,471,358	184,917	212,706	14.5	109,207	2,011,462	28,955	3,179
Clothing, furnishings (general line).....	350	177,286	24,821	24,597	13.9	13,148	240,828	3,779	327
Men's, boys' clothing, furnishings.....	1,123	358,931	48,808	53,197	14.8	27,785	520,928	7,568	846
Women's, children's clothing, furnishings.....	1,178	410,898	38,164	63,616	15.5	32,383	595,704	8,192	858
Furs (dressed), fur clothing.....	393	141,482	27,736	15,757	11.1	7,123	141,533	1,758	323
Millinery, millinery supplies.....	399	99,828	10,885	18,321	18.4	9,590	178,230	2,792	312
Shoes, other footwear.....	519	241,338	28,752	32,343	13.4	16,994	292,200	4,169	359
Work clothing.....	160	41,595	5,751	4,875	11.7	2,184	42,039	697	154
Dry goods (general line).....	178	456,026	68,856	59,383	13.0	36,360	676,868	9,815	60
Dry goods specialties, piece goods, notions.....	4,214	1,863,665	207,996	227,939	12.2	115,938	2,115,648	27,570	2,855
Hosiery, underwear.....	535	195,658	16,230	21,789	11.1	11,271	217,433	3,268	390
Piece goods (jobbers).....	1,953	1,084,146	110,718	110,172	10.2	52,738	907,383	10,987	1,128
Other dry goods, notions.....	1,726	583,861	81,048	95,978	16.4	51,929	990,832	13,315	1,337
Piece goods converters.....	1,090	1,738,434	188,561	156,792	9.0	81,372	1,372,762	12,118	425
Furniture, home furnishings:									
Furniture (household, office).....	1,054	375,261	45,362	74,826	19.9	43,160	813,595	11,547	662
Household furniture.....	528	241,667	24,257	39,528	16.4	21,847	427,678	5,606	325
Office furniture.....	526	133,594	21,105	35,298	26.4	21,313	385,917	5,941	337
Home furnishings, floor coverings.....	2,135	873,973	116,415	140,917	16.1	75,586	1,427,534	20,916	1,277
China, glassware, crockery.....	450	114,568	17,906	24,958	21.8	13,213	244,277	3,783	335
Floor coverings.....	570	411,881	57,164	49,293	12.0	28,357	515,524	6,715	271
Miscellaneous home furnishings.....	1,115	347,524	41,345	66,666	19.2	34,016	667,733	10,418	671
Paper and its products:									
Wrapping paper, twine.....	470	295,649	34,989	48,186	16.3	31,156	579,071	8,156	254
Fine paper.....	430	461,634	44,345	62,572	13.6	39,974	741,621	9,192	96
Stationery, office supplies.....	759	177,096	27,280	47,612	26.9	29,964	588,219	10,052	419
Wallpaper.....	244	32,559	6,059	10,974	33.7	5,505	99,974	1,795	79
Miscellaneous paper products.....	1,727	913,024	79,783	122,210	13.4	72,048	1,354,135	19,487	1,023
Farm products (raw materials):									
Cotton.....	299	1,741,557	152,920	77,740	4.5	16,735	245,255	3,323	283
Grain.....	378	3,051,393	128,297	65,033	2.1	29,415	572,005	8,095	127
Hides, skins, raw furs.....	624	467,222	49,221	31,441	6.7	7,537	135,774	2,105	395
Livestock (except horses, mules).....	207	406,595	4,296	8,008	2.0	2,707	51,025	800	204
Tobacco (leaf).....	135	221,088	27,117	21,085	9.5	9,955	195,447	5,291	62
Wool, mohair.....	247	508,974	63,686	24,987	4.9	11,920	173,947	1,918	166
Miscellaneous inedible farm products.....	169	374,178	28,335	15,885	4.2	6,701	113,917	1,455	102
Automotive:									
Automobiles, other motor vehicles.....	2,073	1,351,070	113,755	141,101	10.4	78,116	1,527,197	23,872	1,246
Automobiles, new and used.....	614	809,567	45,106	57,350	7.1	30,101	593,208	8,962	369
Trucks, tractors (road type).....	1,459	541,503	68,649	83,751	15.5	48,015	933,989	14,910	877
Automotive equipment, tires and tubes.....	11,490	2,566,576	478,029	568,453	22.1	342,526	6,624,870	112,531	7,374
Automotive parts, accessories.....	10,269	2,311,329	439,162	516,477	22.3	314,330	6,077,964	103,663	6,554
Garage equipment, tools.....	357	74,790	11,910	16,864	22.5	9,995	194,480	2,978	204
Tires and tubes.....	864	180,457	26,957	35,112	19.5	18,201	352,426	5,890	616
Electrical goods:									
Electrical goods (general line).....	539	1,425,512	170,515	148,596	10.4	88,906	1,722,305	25,332	33
Wiring supplies, construction materials, apparatus and equipment.....	2,159	853,297	107,027	138,612	16.2	81,435	1,508,079	23,122	1,199
Wiring supplies, construction materials.....	1,702	707,104	86,098	106,915	15.1	62,535	1,155,606	17,769	930
Apparatus and equipment.....	457	146,193	20,929	31,697	21.7	18,900	352,473	5,353	269
Electrical appliances, specialties.....	2,343	2,030,474	224,781	266,158	13.1	147,814	2,867,504	40,953	1,133
Electrical appliances (general line).....	359	769,106	85,326	98,270	12.8	55,162	1,067,636	14,407	100
Radios, television sets.....	1,107	486,774	56,182	74,944	15.4	41,110	801,768	12,134	648
Refrigerators, equipment (household).....	232	442,915	44,723	42,146	9.5	24,185	476,300	6,661	67
Miscellaneous appliances, specialties.....	645	331,679	38,550	50,798	15.3	27,357	521,800	7,751	318
Hardware, plumbing, heating:									
Hardware.....	1,977	2,006,431	364,805	313,120	15.6	203,769	3,718,210	59,330	1,016
General line (with industrial department).....	361	1,196,485	221,391	181,075	15.1	122,712	2,238,494	35,173	28
General line (without industrial department).....	309	501,445	87,737	73,651	14.7	47,966	860,222	13,931	108
Specialty lines.....	1,307	308,501	55,677	58,394	18.9	33,091	619,494	10,226	881
Plumbing, heating equipment, supplies.....	3,518	1,769,497	253,873	269,274	15.2	155,491	2,884,600	42,708	1,607
Plumbing, heating (general line).....	1,867	1,178,756	168,584	164,969	14.0	97,080	1,768,321	26,548	789
Heating (inc. stoves, ranges).....	524	173,172	21,750	30,682	17.7	16,186	310,408	4,454	220
Plumbing fixtures, supplies.....	821	321,821	48,614	51,759	16.1	29,097	544,617	7,890	474
Air conditioning, ventilating equipment.....	306	95,748	14,925	21,864	22.8	13,128	261,254	3,816	124
Lumber, construction materials:									
Lumber, millwork.....	3,109	2,755,546	193,652	298,547	10.8	167,376	3,092,442	47,027	1,482
Direct mill shippers.....	863	1,039,869	3,426	56,915	5.5	26,824	484,120	5,196	491
Distributors with yards.....	2,246	1,715,677	190,226	241,632	14.1	140,552	2,608,322	41,831	991
Other construction materials.....	2,467	1,134,409	78,951	250,984	22.1	135,956	2,657,942	39,804	1,114
Brick, tile, terra cotta.....	252	98,327	5,834	15,466	15.7	7,987	149,779	2,162	103
Cement, lime, plaster.....	200	108,527	5,427	22,119	20.4	12,045	234,523	3,431	80
Glass (building).....	326	109,692	13,100	31,213	28.5	20,745	381,529	5,785	200
Sand, gravel, crushed stone.....	184	86,737	2,614	21,570	24.9	10,036	210,774	2,983	101
Ready-mixed concrete distributors.....	354	174,808	4,194	58,828	33.7	30,068	617,105	9,097	166
Roofing, siding, insulation.....	326	171,287	14,713	24,429	14.3	13,770	260,493	3,682	131
Miscellaneous construction materials.....	825	385,031	33,069	77,359	20.1	41,805	803,789	12,664	333

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab-lish-ments	Sales, entire year	Inven-tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie-tors of unincor-porated busi-nesses, November
				Amount	Per-cent of sales		Payroll	Employee	
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies:									
Commercial machine, equipment.....	4,264	837,044	117,538	203,952	24.4	112,146	2,121,673	2,653	2,863
Commercial refrigeration equipment.....	1,127	202,091	31,866	51,404	25.4	28,396	528,974	8,041	703
Office machines, equipment.....	802	102,011	13,072	28,825	28.3	17,243	358,735	5,683	557
Restaurant, hotel supplies (principally nonfood).....	712	190,751	31,368	42,987	22.5	24,197	455,376	7,054	486
Store machines, fixtures.....	1,290	265,307	32,526	61,749	23.3	33,347	615,033	9,489	882
Other commercial machines, equipment.....	333	76,884	8,706	18,987	24.7	8,963	163,555	2,386	235
Construction machinery, equipment.....	906	779,882	131,039	128,413	16.5	73,947	1,391,185	17,720	311
Farm-dairy machinery, equipment.....	823	481,117	57,916	57,197	11.9	33,391	588,169	8,149	442
Industrial machinery, equipment, supplies.....	6,792	2,973,949	394,727	480,205	16.1	268,796	5,137,696	72,513	3,318
Industrial machinery, equipment (general line).....	239	331,205	46,727	57,293	17.3	36,610	709,161	9,728	40
Belt, hose, packing.....	214	59,812	7,256	12,884	21.5	8,183	145,883	1,921	90
Machine tools.....	477	176,988	16,066	29,476	16.7	17,040	302,746	3,684	323
Mine, mill supplies.....	600	330,360	44,917	58,669	17.8	31,651	587,968	8,710	315
Oil well, oil refining supplies.....	1,005	717,069	102,047	66,308	9.2	30,792	630,114	9,099	242
Printing machinery, supplies (except paper).....	181	50,389	5,347	10,775	21.4	6,128	111,269	1,441	80
Rope, cordage.....	100	74,417	5,784	6,667	9.0	4,010	57,884	787	41
Industrial machinery, supplies, n.e.c.....	3,976	1,233,709	166,583	238,133	19.3	134,382	2,582,671	37,143	2,187
Professional equipment, supplies.....	2,353	562,413	89,352	144,658	25.7	88,336	1,664,588	29,039	1,198
Dental supplies.....	418	89,163	17,134	23,008	25.8	13,983	282,047	4,577	209
Religious supplies.....	121	18,152	4,023	4,616	25.4	2,630	47,631	1,108	98
School equipment, supplies.....	219	64,275	9,357	12,815	19.9	7,819	146,407	2,453	130
Surgical, medical, hospital equipment, supplies.....	643	214,612	29,783	49,011	22.8	28,971	542,277	8,062	297
Miscellaneous professional equipment, supplies.....	952	176,211	29,055	55,208	31.3	34,933	646,226	12,839	464
Service establishment equipment, supplies.....	3,520	743,440	107,460	141,763	19.1	75,138	1,383,309	22,913	2,432
Barber, beauty supplies.....	877	96,605	19,423	31,926	33.0	16,956	325,759	6,257	653
Laundry, dry cleaning equipment, supplies.....	350	112,443	13,922	23,964	21.3	12,496	222,995	3,375	174
Shoe findings.....	1,039	324,361	46,093	38,487	11.9	19,541	338,989	5,332	744
Undertakers' supplies.....	90	9,708	1,711	2,772	28.6	1,527	28,347	505	57
Upholsterers' supplies.....	163	43,369	7,362	7,930	18.3	4,171	74,604	1,247	110
Miscellaneous service equipment, supplies.....	1,001	156,954	18,949	36,684	23.4	20,447	392,615	6,197	694
Transportation (except automotive) equipment, supplies.....	609	249,507	29,859	46,311	18.6	24,471	456,859	5,893	258
Aircraft, aeronautical equipment, supplies.....	180	54,683	6,237	13,004	23.8	5,888	121,018	1,726	70
Railroad equipment, supplies.....	78	60,150	3,971	8,881	14.8	4,466	82,378	723	23
Marine equipment, supplies.....	314	123,222	18,140	22,174	18.0	12,753	228,905	3,141	151
Other transportation equipment, supplies.....	37	11,452	1,511	2,252	19.7	1,364	24,558	303	14
Metals, metalwork (except scrap):									
Iron, steel and products.....	1,466	1,447,929	168,730	216,024	14.9	118,531	2,157,842	28,093	627
Nonferrous metals, metalwork.....	240	503,126	36,030	36,495	7.3	21,170	383,040	5,046	78
Waste materials:									
Iron, steel scrap.....	2,620	1,688,130	51,797	162,123	9.6	85,103	1,562,492	28,002	2,196
Other scrap, waste materials.....	3,820	975,501	48,882	153,378	15.7	82,368	1,603,812	31,793	3,591
Other merchant wholesalers:									
Amusement, sporting goods.....	1,891	543,393	68,347	94,283	17.4	48,534	924,307	15,679	1,342
Cameras, photographic goods.....	409	160,919	17,322	27,365	17.0	12,864	251,786	3,988	201
Sporting goods, toys, games.....	1,450	375,582	50,534	65,768	17.5	35,134	661,596	11,491	1,113
Other recreational goods.....	32	6,892	491	1,150	16.7	536	10,925	200	28
Books, periodicals, newspapers.....	1,471	456,186	27,570	82,027	18.0	51,771	1,026,040	22,417	878
Coal, coke.....	946	1,997,822	64,617	86,053	4.3	45,555	834,375	11,155	238
Direct shippers (without yards).....	609	1,392,698	2,539	45,911	3.3	24,799	5,023	142	142
Distributors with yards.....	337	605,124	62,078	40,142	6.6	20,756	384,101	6,132	96
Farm supplies.....	1,538	1,196,885	87,160	110,973	9.3	57,603	1,069,359	20,326	989
Feed.....	793	601,537	22,338	38,259	6.4	18,128	336,218	6,261	598
Fertilizers, agricultural chemicals.....	221	131,780	10,417	16,671	12.7	7,358	138,905	2,253	82
Seeds.....	458	324,035	41,789	48,776	15.1	27,775	512,953	10,256	272
Miscellaneous farm supplies.....	66	139,533	12,616	7,267	5.2	4,342	81,283	1,556	37
Jewelry.....	2,461	725,091	143,687	112,885	15.6	60,683	1,148,312	15,955	1,973
Jewelry (general line).....	368	202,490	36,640	33,123	16.4	18,647	348,763	4,574	272
Clocks, watches.....	330	103,025	20,141	17,712	17.2	9,111	172,321	2,130	231
Precious stones, metals.....	360	181,829	39,395	13,695	7.5	6,675	117,049	1,152	294
Watch materials, jewelers' tools, supplies.....	218	41,805	7,132	9,116	21.8	5,497	103,878	1,920	203
Costume jewelry.....	351	68,571	9,351	14,519	21.2	7,879	160,242	2,408	276
Miscellaneous jewelry.....	834	127,371	31,028	24,720	19.4	12,874	246,059	3,771	697
Petroleum and products.....	1,072	740,721	33,820	64,128	8.7	30,741	580,256	8,795	551
Merchant wholesalers, miscellaneous products.....	3,969	2,456,795	208,492	262,887	10.7	137,783	2,552,178	42,620	2,535
Flowers (cut), potted plants.....	518	128,555	3,998	24,507	19.1	14,056	246,985	4,295	372
Bulbs, plants.....	83	17,048	876	4,426	26.0	2,465	50,232	860	43
Forest products (except lumber).....	346	145,911	10,383	20,689	14.2	11,376	228,368	4,481	247
General merchandise.....	177	709,813	68,046	72,160	10.2	41,558	749,886	12,293	63
Leather goods.....	96	16,737	2,730	3,533	21.1	1,897	36,526	677	77
Oils and fats (inedible).....	61	180,070	12,230	11,612	6.4	5,817	105,799	1,541	28
Textiles and materials other than dry goods.....	548	257,895	24,417	29,428	11.4	15,502	279,714	5,473	387
Yarns (industrial).....	210	152,040	14,491	10,881	7.2	5,385	95,767	1,124	98
Kinds of business, n.e.c.....	1,930	848,726	71,321	85,651	10.1	39,727	758,901	11,876	1,220
Manufacturers' sales branches (with stocks), total.....	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Groceries, confectionery, meats:									
Confectionery.....	133	355,338	15,820	42,791	12.0	14,924	298,915	4,210	6
Meats, meat products.....	731	2,717,418	69,742	114,469	4.2	64,855	1,336,041	22,504	6
Other grocery, food specialties.....	2,257	3,399,460	131,689	289,810	8.5	128,918	2,529,606	38,017	4
Canned foods.....	165	627,316	38,109	45,546	7.3	15,630	301,203	5,132	2
Coffee, tea, spices.....	54	228,572	9,970	16,357	7.2	4,951	96,906	1,452	...
Flour.....	155	493,895	8,491	25,456	5.2	11,804	225,546	3,391	...
Miscellaneous grocery specialties.....	1,883	2,049,677	75,119	202,451	9.9	96,533	1,905,951	28,042	...

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948¹—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab-lish-ments	Sales, entire year	Inven-tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated busi-nesses, November
				Amount	Per-cent of sales		Payroll	Employees	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(%)	(\$1,000)	(Dollars)	(Number)	(Number)	
Type by Kind of Business—Continued									
Manufacturers' sales branches (with stocks)—Continued									
Farm products (edible):									
Dairy, poultry products.....	711	901,493	33,585	119,126	13.2	61,384	1,168,807	17,782	11
Beer, wines, distilled spirits:									
Beer, ale.....	195	219,648	3,509	38,017	17.3	22,106	474,782	6,276	8
Wines, distilled spirits.....	58	528,571	19,094	39,403	7.5	10,059	188,311	2,102	6
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	247	501,524	42,909	104,306	20.8	45,331	840,466	12,200	1
Proprietary medicines, toiletries.....	86	143,125	11,844	37,782	26.4	14,183	270,819	3,855	1
Drug sundries.....	161	358,399	31,065	66,524	18.6	31,148	585,647	8,345	...
Industrial chemicals, explosives.....	478	1,472,119	62,824	128,409	8.7	48,002	908,015	10,512	8
Paints, varnishes.....	698	353,619	41,434	66,502	18.8	30,649	607,650	8,805	3
With glass, wallpaper.....	536	223,473	26,603	42,610	19.1	19,287	401,058	5,970	...
Without glass, wallpaper.....	162	130,146	14,831	23,892	18.4	11,362	206,592	2,835	3
Tobacco and products (except leaf).....	37	419,423	10,052	24,133	5.8	3,934	72,727	1,124	8
Dry goods, apparel:									
Clothing, furnishings, footwear.....	193	384,220	40,993	40,254	10.5	22,864	441,933	4,766	28
Men's, boys' clothing, furnishings.....	82	175,110	16,192	15,418	8.8	9,451	187,230	1,838	14
Women's, children's clothing, furnishings.....	60	54,500	6,108	6,486	11.9	3,248	66,464	688	11
Clothing, furnishings, footwear, n.e.c.....	51	154,610	18,693	18,350	11.9	10,165	188,239	2,240	3
Dry goods, piece goods, notions.....	219	1,176,185	77,969	57,502	4.9	30,944	589,520	6,556	17
Hosiery, underwear.....	35	62,306	8,902	8,682	13.9	4,330	77,921	902	5
Piece goods.....	63	990,898	61,270	34,129	3.4	17,883	352,826	3,349	7
Other dry goods, notions.....	121	122,981	7,797	14,961	11.9	8,731	158,773	2,305	5
Furniture, home furnishings:									
Furniture (household, office).....	217	170,008	7,922	27,228	16.0	13,511	245,479	3,285	15
Household furniture.....	106	104,503	4,815	10,114	9.7	5,054	80,831	1,029	6
Office furniture.....	111	65,505	3,107	17,114	26.1	8,457	164,648	2,256	9
Home furnishings, floor coverings.....	151	420,524	13,485	32,051	7.6	15,829	291,682	3,940	12
Floor coverings.....	59	241,634	7,069	19,443	8.0	10,076	188,669	2,606	5
Miscellaneous home furnishings.....	92	178,890	6,416	12,608	7.0	5,753	103,013	1,334	7
Paper and its products:									
Stationery, office supplies.....	184	60,680	6,591	13,235	21.8	8,256	156,504	2,340	...
Other paper products.....	120	131,673	13,880	16,846	12.8	9,909	191,710	2,778	12
Automotive equipment, tires and tubes.....									
Automotive parts, accessories.....	697	1,609,681	244,164	173,436	10.8	91,800	1,961,947	29,779	26
Garage equipment, tools.....	357	792,776	174,196	104,266	13.2	57,900	1,273,242	19,544	23
Tires, tubes.....	106	30,458	3,186	8,520	28.0	4,420	85,499	979	2
	234	786,447	66,782	60,650	7.7	29,480	603,206	9,256	1
Electrical goods:									
Wiring supplies, construction material, apparatus, and equipment.....	450	2,550,179	110,444	222,066	8.7	155,011	2,853,664	41,254	8
Wiring supplies, construction materials.....	167	394,705	39,177	26,253	6.7	11,128	230,763	2,851	3
Apparatus and equipment.....	283	2,155,474	71,267	195,813	9.1	143,883	2,622,901	38,403	5
Electrical appliances, specialties.....	216	211,091	20,219	19,591	9.3	9,986	198,562	2,968	6
Hardware, plumbing, heating:									
Hardware.....	109	77,983	7,920	13,313	17.1	8,150	148,041	1,609	8
Plumbing, heating equipment, supplies.....	518	586,395	46,756	73,322	12.5	42,343	820,182	12,169	22
Plumbing, heating (general-line).....	237	356,601	31,439	36,712	10.3	21,926	427,075	7,156	6
Heating (including stoves, ranges).....	155	128,921	9,781	19,146	14.8	10,365	203,444	2,658	6
Plumbing fixtures, supplies.....	49	29,762	2,637	3,939	13.2	2,116	39,384	465	8
Air conditioning, ventilating equipment.....	77	71,111	2,899	13,525	19.0	7,936	150,279	1,890	2
Lumber, construction materials:									
Lumber, millwork.....	125	142,479	21,452	16,202	11.4	7,488	145,085	1,928	19
Other construction materials.....	337	482,208	33,288	86,604	18.0	49,049	985,013	14,000	30
Brick, tile, terra cotta.....	40	31,317	1,996	3,544	11.3	1,945	39,698	462	2
Cement, lime, plaster.....	35	48,296	1,732	7,589	15.7	2,644	51,233	692	...
Glass (building).....	130	135,444	23,736	23,672	17.5	17,915	363,733	6,190	...
Roofing, siding, insulation.....	35	48,582	1,289	6,581	13.5	3,950	71,155	871	...
Miscellaneous construction materials.....	97	218,569	4,535	45,218	20.7	22,595	459,194	5,785	28
Machinery, equipment, supplies:									
Commercial machines, equipment.....	1,759	754,457	50,190	241,132	40.0	176,777	3,389,356	41,600	28
Office machines, equipment.....	1,438	645,778	40,695	215,739	33.4	160,347	3,075,407	37,588	12
Store machines, fixtures.....	220	62,376	3,769	16,162	25.9	11,928	238,872	2,872	7
Other commercial machines, equipment, n.e.c.....	101	46,303	5,726	9,231	19.9	4,402	75,077	1,140	9
Construction machinery, equipment.....	56	41,714	5,009	6,069	14.5	2,666	50,114	587	4
Farm-dairy machinery, equipment.....	283	1,308,163	113,129	78,871	6.0	45,610	862,745	13,917	7
Industrial machinery, equipment, supplies.....	1,779	1,804,193	115,050	205,803	11.4	116,123	2,194,169	29,284	58
Industrial machinery, equipment.....	60	149,975	4,685	7,486	5.0	4,147	80,240	950	...
Belting, hose, packing.....	178	197,693	15,101	24,344	12.3	11,645	215,207	2,903	...
Machine tools.....	134	79,319	8,050	8,660	10.9	5,125	109,328	1,146	5
Mine, mill supplies.....	145	201,878	8,007	15,774	7.8	9,176	154,851	1,907	8
Oil well, oil refining supplies.....	241	191,289	16,792	16,923	8.8	8,633	161,552	2,076	8
Printing machinery, supplies (except paper).....	119	78,439	5,208	10,767	13.7	6,678	129,343	1,484	1
Miscellaneous industrial machinery, supplies, n.e.c.....	902	905,600	57,207	121,849	13.5	70,719	1,343,648	18,818	36
Professional equipment, supplies.....	593	147,492	22,644	37,566	25.5	23,954	449,654	8,094	10
Service establishment equipment, supplies.....	286	261,903	18,600	30,268	11.6	17,724	318,836	4,333	21
Laundry, dry cleaning equipment, supplies.....	50	51,481	4,220	9,236	17.9	5,185	89,950	1,044	6
Shoe findings.....	58	150,320	6,293	6,351	4.2	3,826	71,661	736	1
Undertakers' supplies.....	50	21,939	4,067	4,654	21.2	2,429	44,497	770	1
Miscellaneous service equipment, supplies.....	128	38,163	4,020	10,027	26.3	6,284	112,728	1,783	13
Transportation (except automotive) equipment, supplies.....	70	93,877	18,888	15,548	16.6	8,163	164,132	2,088	4
Metals, metalwork (except scrap):									
Iron, steel and products.....	380	658,442	57,213	60,193	9.1	30,136	583,285	8,729	12
Nonferrous metals, metalwork.....	131	346,350	28,692	22,454	6.5	10,089	199,265	2,877	...
Other manufacturers' sales branches.....	1,269	4,320,821	225,154	403,888	9.3	165,580	3,272,841	47,324	54

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- to- ries, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Type by Kind of Business—Continued									
Manufacturers' sales offices (without stocks), total.....	8,019	22,191,053	...	895,211	4.4	411,746	7,992,758	89,785	207
Groceries, confectionery, meats.....	375	1,086,508	...	77,614	7.1	27,518	548,909	7,750	3
Farm products (edible):									
Dairy, poultry products.....	17	74,549	...	5,957	8.0	2,117	45,184	613	...
Beer, wines, distilled spirits.....	98	959,590	...	53,686	5.6	13,432	268,833	2,813	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	76	176,130	...	19,485	11.1	9,309	173,844	2,046	...
Industrial chemicals, explosives....	290	962,886	...	100,388	10.4	30,540	632,329	8,681	1
Paints, varnishes.....	74	131,478	...	15,340	11.7	5,712	115,912	1,365	...
Tobacco and products (except leaf).....	199	875,662	...	19,460	2.2	4,814	98,775	1,546	...
Dry goods, apparel:									
Clothing, furnishings, footwear.....	309	412,972	...	34,332	8.3	17,856	317,457	3,153	63
Men's, boys' clothing, furnishings.....	111	174,724	...	15,039	8.6	7,920	140,827	1,274	25
Women's, children's clothing, furnishings.....	132	133,155	...	12,275	9.2	6,580	122,472	1,141	32
Clothing, furnishings, footwear, n.e.c.....	66	105,093	...	7,018	6.7	3,356	54,158	738	6
Dry goods, piece goods, notions.....	286	844,291	...	37,663	4.5	19,447	371,438	3,357	18
Furniture, home furnishings:									
Furniture (household, office).....	51	19,120	...	1,554	8.1	907	18,045	170	12
Home furnishings, floor coverings.....	266	343,831	...	18,892	5.5	9,304	174,063	1,922	2
Floor coverings.....	126	253,599	...	9,775	3.9	4,366	79,849	796	...
Miscellaneous home furnishings, n.e.c.....	140	90,232	...	9,117	10.1	4,938	94,214	1,126	2
Paper and its products.....	762	1,188,193	...	73,164	6.2	43,031	818,065	8,353	4
Fine paper.....	24	58,717	...	2,366	4.0	1,172	18,416	172	...
Stationery, office supplies.....	338	139,321	...	28,511	20.5	23,402	441,205	4,545	2
Other paper products.....	400	990,155	...	42,287	4.3	18,457	358,444	3,636	2
Automotive equipment, tires and tubes.....	141	283,785	...	22,599	8.0	9,145	179,031	2,277	5
Electrical goods:									
Wiring supplies, construction materials, apparatus and equipment.....	555	924,688	...	31,365	3.4	14,958	284,718	3,031	...
Electrical appliances, specialties.....	101	721,447	...	9,372	1.3	5,193	114,981	840	4
Hardware, plumbing, heating:									
Hardware.....	67	71,054	...	5,534	7.8	2,078	39,287	806	2
Plumbing, heating equipment, supplies.....	366	464,082	...	20,348	4.4	10,971	216,815	2,156	3
Plumbing, heating (general line).....	68	257,218	...	5,874	2.3	3,295	64,169	668	1
Heating (inc. stoves, ranges).....	55	38,699	...	4,012	10.4	1,637	32,312	271	...
Plumbing fixtures, supplies.....	93	49,402	...	3,518	7.1	1,912	37,365	380	...
Air conditioning, ventilating equipment.....	150	118,763	...	6,944	5.8	4,127	82,969	837	2
Lumber, construction materials:									
Lumber, millwork.....	53	81,899	...	5,254	6.4	1,913	32,597	326	9
Other construction materials.....	366	989,534	...	77,117	7.8	28,049	483,466	6,177	4
Brick, tile, terra cotta.....	73	109,143	...	6,421	5.9	1,973	38,241	555	3
Cement, lime, plaster.....	88	258,868	...	32,621	12.6	8,553	153,445	2,076	...
Glass (building).....	37	164,350	...	1,646	1.0	926	18,754	199	...
Roofing, siding, insulation.....	80	266,262	...	22,664	8.5	10,809	168,485	2,121	...
Miscellaneous construction material.....	88	190,911	...	13,765	7.2	5,788	104,541	1,226	1
Machinery, equipment, supplies:									
Commercial machines, equipment.....	374	83,924	...	19,601	23.4	14,568	286,712	3,103	9
Office machines, equipment.....	270	39,565	...	15,206	38.4	11,494	234,780	2,629	3
Store machines, fixtures.....	32	12,188	...	1,759	14.4	1,129	17,268	143	2
Commercial machines, equipment, n.e.c.....	72	32,171	...	2,636	8.2	1,945	34,664	331	4
Construction machinery, equipment.....	49	63,220	...	5,063	8.0	1,605	26,971	268	...
Farm-dairy machinery, equipment.....	17	210,828	...	8,321	3.9	3,281	61,219	737	...
Industrial machinery, equipment, supplies.....	1,251	1,900,676	...	81,491	4.3	43,881	832,957	8,771	23
Belting, hose, packing.....	61	44,012	...	2,842	6.5	1,508	31,676	313	2
Machine tools.....	122	77,725	...	6,232	8.0	3,324	62,876	516	1
Mine, mill supplies.....	72	30,049	...	2,833	9.4	1,488	28,399	296	4
Oil well, oil refining supplies.....	84	71,896	...	4,032	5.6	1,912	38,823	486	5
Miscellaneous industrial machinery, supplies, n.e.c.....	912	1,676,994	...	65,552	3.9	35,649	671,183	7,160	11
Professional equipment, supplies.....	81	67,882	...	3,852	5.7	2,609	51,463	546	4
Service establishment equipment, supplies.....	57	22,641	...	1,350	6.0	862	15,675	180	6
Transportation (except automotive) equipment, supplies.....	54	48,658	...	3,256	6.7	1,710	31,536	310	3
Metals, metalwork (except scrap):									
Iron, steel and products.....	729	5,491,945	...	120,265	2.2	40,993	821,329	7,836	9
Nonferrous metal, metalwork.....	217	844,092	...	28,793	3.4	10,686	212,018	2,571	3
Other manufacturers' sales offices.....	738	2,845,488	...	84,095	3.0	35,257	719,129	8,111	19
Petroleum bulk stations, terminals.....	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Refiner-marketer stations.....	19,035	7,386,227	526,780	627,874	8.5	213,218	4,262,040	67,108	16,270
Marketers without refining facilities.....	8,999	3,010,574	169,354	302,857	10.1	124,530	2,416,723	42,789	6,288
Marketers of liquefied petroleum gas.....	317	86,259	6,164	17,264	20.0	7,429	147,352	2,367	75
Agents, brokers, total.....	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Groceries, confectionery, meats.....	2,568	5,179,537	8,804	102,653	2.0	45,188	830,291	10,955	2,216
Groceries, foods (exceptas specified).....	2,401	4,518,201	8,750	95,648	2.1	42,927	785,562	10,422	2,041
Confectionery.....	109	89,961	20	3,293	3.7	1,167	22,364	298	115
Meats, meat products.....	58	571,375	34	3,712	0.6	1,094	22,365	235	60
Farm products (edible).....	956	1,663,467	3,545	51,587	3.1	24,797	458,360	7,368	682
Dairy, poultry products.....	151	368,069	684	5,657	1.5	2,523	53,394	786	111
Fruits, vegetables (fresh).....	805	1,295,398	2,861	45,930	3.5	22,274	404,966	6,582	571
Beer, wine, distilled spirits.....	67	51,390	165	2,373	4.6	713	13,826	166	39

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948¹—UNITED STATES, BY TYPE OF OPERATION AND KIND OF

BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab-lish-ments	Sales, entire year	Inven-tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie-tor of unincor-porated busi-nesses, November
				Amount	Per-cent of sales		Payroll (Dollars)	Employees (Number)	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)			(Number)
Type by Kind of Business—Continued									
Agents, brokers—Continued									
Drugs, chemicals, allied products.....	363	371,553	1,373	16,418	4.4	7,265	136,990	1,620	213
Drugs, drug sundries.....	124	84,090	155	5,017	6.0	2,332	47,885	642	71
Industrial chemicals, explosives.....	196	257,136	1,107	10,184	4.0	4,393	79,263	837	109
Paints, varnishes.....	43	30,327	111	1,217	4.0	540	9,842	141	31
Dry goods, apparel.....	1,936	5,166,544	7,909	160,528	3.1	63,194	1,149,537	12,108	1,566
Clothing, furnishings (general line).....	169	905,240	298	10,474	2.1	5,546	108,272	1,405	129
Men's, boys' clothing, furnishings.....	162	173,527	454	7,341	4.2	3,193	57,532	602	111
Women's, children's clothing, furnishings.....	482	656,219	442	20,407	3.1	8,409	166,050	2,253	470
Furs (dressed), fur clothing.....	66	49,235	80	1,659	3.4	642	10,876	183	60
Millinery, millinery supplies.....	83	50,850	8	2,574	5.1	957	18,489	249	96
Shoes, other footwear.....	56	35,852	33	1,948	5.4	509	10,065	111	47
Dry goods (general line).....	224	595,107	280	13,023	2.2	4,660	82,198	1,196	149
Hosiery, underwear.....	152	208,166	452	9,740	4.7	4,055	72,974	652	115
Piece goods.....	542	2,892,348	5,862	93,362	3.2	35,223	623,081	5,457	358
Furniture, home furnishings.....	657	402,969	919	23,603	5.9	9,363	184,211	2,218	542
Furniture (household, office).....	279	161,988	288	10,510	6.5	3,964	78,869	896	230
Home furnishings, floor coverings.....	378	240,981	631	13,093	5.4	5,399	105,342	1,322	312
Paper and its products.....	257	229,580	498	9,375	4.1	3,902	75,273	877	175
Stationery, office supplies.....	61	21,682	208	1,576	7.3	799	16,250	223	49
Other paper products.....	196	207,898	290	7,799	3.8	3,103	59,023	654	126
Farm products (raw material).....	3,266	11,296,536	17,687	133,399	1.2	57,948	1,333,280	35,411	3,111
Cotton.....	229	752,847	4,978	6,851	0.9	2,287	43,604	741	205
Grain.....	293	1,469,564	2,742	13,714	0.9	5,910	102,541	1,454	188
Hides, skins, raw fur.....	159	331,006	1,772	8,824	2.7	4,438	71,669	894	104
Livestock (except horses, mules).....	1,745	7,172,610	3,491	61,255	0.9	28,106	568,562	19,752	1,837
Tobacco (leaf).....	657	998,923	1,111	35,271	3.5	13,643	484,576	11,704	636
Wool, mohair.....	103	373,295	2,055	4,743	1.3	2,280	35,450	487	84
Miscellaneous inedible farm products.....	80	198,291	1,538	2,741	1.4	1,284	26,878	379	61
Automotive.....	447	442,024	745	20,886	4.7	8,167	159,706	1,823	360
Automobiles, other motor vehicles.....	47	85,421	230	2,104	2.5	791	13,636	252	30
Automotive equipment, tires and tubes.....	400	356,603	515	18,782	5.3	7,376	146,070	1,571	323
Electrical goods.....	1,026	633,923	1,828	38,942	6.1	13,934	270,616	3,229	876
Wiring supplies, apparatus.....	732	439,524	1,457	28,010	6.4	10,183	194,778	2,303	619
Electrical appliances, specialties.....	294	194,399	371	10,932	5.6	3,751	75,838	926	257
Hardware, plumbing, heating.....	908	420,285	2,135	30,591	7.3	12,982	237,870	2,980	757
Hardware.....	340	203,839	456	12,709	6.2	4,782	88,137	1,168	292
Plumbing, heating equipment, supplies.....	568	216,446	1,679	17,882	8.3	8,200	149,733	1,812	465
Lumber, construction materials.....	546	462,143	2,218	22,442	4.9	7,874	160,610	1,900	385
Lumber, millwork.....	363	371,536	1,729	15,789	4.2	4,786	96,713	1,073	255
Other construction materials.....	183	90,607	489	6,653	7.3	3,088	63,897	827	130
Machinery, equipment, supplies.....	2,531	1,364,852	7,738	87,135	6.4	38,674	734,268	8,546	1,893
Commercial machines, equipment.....	242	69,012	797	5,771	8.4	3,068	63,193	956	192
Construction machinery, equipment.....	66	30,716	554	2,407	7.8	1,460	25,803	319	36
Farm-dairy machinery, equipment.....	49	27,875	344	1,574	5.6	814	16,396	176	29
Industrial machinery, equipment, supplies.....	1,691	814,102	4,863	60,611	7.4	26,354	494,728	5,603	1,298
Professional equipment, supplies.....	77	19,674	98	1,545	7.9	699	13,958	200	51
Service establishment equipment, supplies.....	256	232,512	841	9,051	3.9	3,595	64,506	754	207
Transportation (except automotive) equipment, supplies.....	150	170,961	241	6,176	3.6	2,684	55,684	538	80
Metals, metalwork (except scrap).....	538	677,101	1,014	22,355	3.3	8,574	158,813	1,841	380
Iron, steel and products.....	469	506,233	842	19,197	3.8	7,170	131,594	1,577	337
Nonferrous metals, metalwork.....	69	170,868	172	3,158	1.8	1,404	27,219	264	43
Waste materials.....	80	197,530	524	6,904	3.5	3,227	51,347	557	38
Iron, steel scrap.....	44	161,990	453	5,159	...	2,313	34,148	348	26
Other scrap, waste materials.....	36	35,540	71	1,745	...	914	17,199	209	12
Other agents, brokers.....	1,992	4,280,233	7,808	106,615	2.5	43,851	796,856	9,923	1,393
Amusements, sporting goods.....	238	135,464	352	8,672	6.4	3,203	61,429	731	204
Books, periodicals, newspapers.....	79	54,951	158	6,416	11.7	2,839	50,368	989	63
Coal, coke.....	195	675,255	428	19,995	3.0	7,679	134,725	1,389	63
Farm supplies.....	172	444,041	1,304	7,272	1.6	3,316	55,796	776	111
Jewelry.....	135	84,090	1,679	3,385	4.0	854	16,852	237	59
Petroleum and products.....	109	364,689	171	7,029	1.9	2,432	46,209	401	51
Agents, brokers, miscellaneous products, n.e.c.....	1,064	2,521,743	3,716	53,846	2.1	23,528	431,477	5,400	773
Assemblers (mainly farm products), total.....	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Groceries, confectionery, meats:									
Fish, seafoods.....	544	116,566	3,844	27,451	23.5	14,328	403,539	12,348	442
Other grocery, food specialties.....	225	188,883	20,392	26,480	14.0	12,333	425,572	11,286	114
Dried fruits, nuts.....	156	160,702	15,368	21,508	13.4	9,901	359,648	9,718	82
Miscellaneous grocery specialties.....	69	28,181	5,024	4,972	17.6	2,432	65,924	1,568	32
Farm products (edible).....	4,554	2,026,944	65,683	319,203	15.7	152,605	3,366,021	81,764	2,794
Dairy, poultry products.....	2,522	939,581	32,163	66,334	7.1	31,304	689,861	17,017	1,575
Fruits, vegetables (fresh).....	2,032	1,087,363	33,520	252,869	23.3	121,301	2,676,160	64,747	1,219
Farm products (raw materials).....	11,105	7,435,813	311,449	217,294	2.9	100,688	1,995,855	43,027	4,044
Cotton.....	1,061	859,459	42,682	24,006	2.8	8,388	234,510	5,072	706
Grain.....	8,120	4,129,276	191,384	143,760	3.5	71,306	1,352,771	28,414	2,092
Hides, skins, raw furs.....	129	42,677	2,556	3,619	8.5	1,930	36,358	795	97
Livestock (except horses, mules).....	1,221	2,058,567	6,418	26,982	1.3	10,120	197,785	4,789	874
Tobacco (leaf).....	68	126,553	3,284	3,284	2.6	1,840	27,085	716	43
Wool, mohair.....	72	61,717	3,054	3,557	5.8	1,296	19,208	380	58
Miscellaneous inedible farm products.....	434	157,564	10,588	12,086	7.7	5,808	128,138	2,861	174
Other assemblers:									
Farm supplies.....	34	148,624	9,872	13,847	9.3	6,646	129,576	2,763	192
Feed.....	135	67,826	2,854	4,963	7.3	2,388	45,530	942	89
Seeds.....	150	59,987	6,238	6,964	11.6	3,299	71,100	1,501	63
Miscellaneous farm supplies.....	56	20,811	780	1,920	9.2	959	12,946	320	38
Assemblers, miscellaneous products.....	18	3,458	291	535	15.5	279	6,615	169	13

xxx Not applicable. ...Represents zero. ¹Data in this table differ from data in the publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census. ²Entries for agents and brokers represent brokerage or commissions received.

Table 1C. WHOLESALE TRADE: 1954 AND 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

UNITED STATES SUMMARY

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Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses ² (inc. payroll) as percent of sales		Payroll, entire year		Payroll week ended nearest November 15			Active proprietors of unincorporated businesses, November 15		
											Employees					
	1954 (Number)	1948 (Number)	1954 (\$1,000)	1948 (\$1,000)	1954 (\$1,000)	1948 (\$1,000)	1954 (Percent)	1948 (Percent)	1954 (\$1,000)	1948 (\$1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1948 (Number)	
Wholesale trade, total.....	252,318	216,099	xxx	xxx	13,078,672	9,965,440	xxx	xxx	11,021,450	7,734,207	216,084,291	148,293,186	2,590,236	2,305,403	151,213	130,878
Type by Kind of Business																
Merchant wholesalers.....	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	91,456,242	1,686,501	1,440,738	105,270	85,351
Grocery, confectionery, meat wholesalers.....	29,795	26,673	22,057,824	17,071,626	1,081,525	997,265	9.7	8.9	1,103,639	820,879	21,465,166	15,745,161	302,840	279,271	24,510	22,610
Farm products (edible) distributors.....	3,320	4,253	7,353,560	5,771,700	560,337	598,763	7.5	8.2	325,073	285,756	6,364,016	5,433,833	82,807	95,600	1,538	2,069
General-line grocery wholesalers.....	1,909	1,696	527,446	357,554	35,722	23,749	12.9	12.1	34,244	24,398	676,677	492,315	10,563	9,599	1,671	1,518
Confectionery wholesalers.....	1,798	1,100	625,046	387,557	30,463	16,149	16.8	15.6	47,757	30,067	964,781	594,595	17,537	11,167	1,534	937
Fish, sea food distributors.....	4,357	3,200	2,866,193	1,977,065	68,959	33,807	10.3	7.5	148,803	82,149	2,860,594	1,607,526	35,954	25,108	4,215	3,056
Meat, meat products wholesalers.....																
Specialty-line grocery wholesalers (less dairy products distributors).....	6,950	5,458	4,608,366	2,719,192	252,768	209,950	9.0	9.7	205,361	125,059	4,026,815	2,426,510	56,020	41,970	5,089	4,048
Poultry, poultry products distributors (plus dairy products distributors).....	4,941	4,839	2,815,474	2,688,598	62,649	63,017	10.1	7.9	134,881	115,900	2,688,039	2,234,408	40,721	43,515	3,849	4,426
Fresh fruit, vegetable wholesalers.....	6,520	6,127	3,261,739	3,169,960	70,627	51,830	13.2	9.9	207,520	157,550	3,884,244	2,955,974	59,238	52,312	6,614	6,556
Beer, wine, distilled spirits wholesalers.....	7,309	6,701	5,686,934	4,049,795	510,706	373,279	12.0	10.9	342,382	222,976	6,606,622	4,324,107	73,238	63,513	5,102	4,792
Beer, ale distributors.....	5,791	5,206	2,311,181	1,524,681	104,592	69,130	16.3	14.3	176,619	106,348	2,296,086	2,024,029	42,039	34,404	4,595	4,233
Wine, distilled spirits wholesalers.....	1,518	1,495	3,375,753	2,525,114	406,114	304,149	9.1	8.9	165,763	117,628	3,310,536	2,300,078	31,199	29,109	507	559
Tobacco distributors.....	2,858	2,701	3,208,929	2,487,122	145,504	113,749	5.9	5.2	103,779	75,327	1,966,907	1,425,129	28,382	26,104	2,466	2,302
Drugs, chemicals, allied products wholesalers.....	5,837	4,124	3,369,865	2,243,288	346,186	261,252	15.9	15.9	283,050	185,750	5,583,063	3,504,945	68,738	55,820	2,628	1,955
General-line drug wholesalers.....	392	302	1,273,114	824,070	175,713	116,611	13.6	11.9	104,646	65,403	2,026,241	1,243,613	26,293	21,996	35	37
Specialty-line drug, toiletries wholesalers.....	2,409	1,594	900,618	496,100	80,397	59,544	16.9	23.1	74,881	46,471	1,523,059	914,568	19,858	14,589	1,391	961
Industrial chemicals, explosives distributors.....	1,878	1,075	923,242	685,727	62,697	50,917	15.9	13.4	69,802	45,382	1,400,494	824,838	14,355	10,707	630	374
Paint, varnish wholesalers.....	1,158	1,153	272,891	217,391	27,379	34,180	23.8	22.7	33,721	27,992	633,269	521,926	8,232	8,528	572	583
Dry goods, apparel wholesalers.....																
Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers).....	14,713	12,793	7,964,265	6,778,717	985,129	812,107	14.8	12.9	585,174	461,623	11,142,356	8,417,869	127,720	110,921	8,884	8,458
Clothing, furnishings, footwear wholesalers.....	4,252	4,122	1,826,611	1,471,358	199,013	184,917	15.4	14.5	133,510	109,207	2,527,566	2,011,462	30,612	28,955	2,913	3,179
General-line dry goods wholesalers.....	132	178	393,580	456,026	54,512	68,856	14.4	13.0	33,168	36,360	600,691	676,868	7,761	9,815	62	60
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestic wholesalers).....	4,586	4,214	2,161,142	1,863,665	253,430	207,996	13.9	12.2	144,996	115,938	2,659,030	2,115,648	31,307	27,570	2,833	2,855
Piece goods converters.....	817	1,090	1,503,962	1,738,434	236,407	188,561	9.7	9.0	69,686	81,372	1,454,051	1,372,762	11,074	12,118	281	425
Furniture (household, office) wholesalers.....	1,976	1,054	697,825	375,261	68,620	45,362	21.1	19.9	76,723	43,160	1,451,459	813,595	17,495	11,547	1,198	662
Home furnishings, floors coverings wholesalers (Less curtain, drapery wholesalers; domestic wholesalers. Plus musical instrument, sheet music wholesalers).....																
Paper, allied products wholesalers.....	2,950	2,135	1,381,149	873,973	172,747	116,415	17.9	16.1	127,091	75,586	2,449,559	1,427,534	29,471	20,916	1,597	1,277
Coarse paper and products wholesalers.....	5,097	3,630	2,961,049	1,879,962	255,189	192,456	15.9	15.5	28,004	178,647	5,129,724	3,363,020	58,441	48,682	2,682	1,871
Printing and fine paper distributors.....	3,300	2,627	2,545,652	1,670,307	211,089	159,117	14.0	13.9	208,471	143,178	3,956,294	2,674,827	43,737	36,835	1,656	1,373
Stationery, office supplies wholesalers.....	1,564	759	369,772	177,096	36,524	27,280	26.4	26.9	52,051	29,964	1,039,764	588,219	13,144	10,052	961	419
Wallpaper wholesalers.....	193	244	45,625	32,559	7,576	6,059	29.9	33.7	6,882	5,505	133,666	99,974	1,560	1,795	65	79
Farm products (raw materials) merchants.....	3,853	2,059	9,231,941	6,771,007	976,054	453,872	4.0	3.6	140,601	84,970	2,763,461	1,487,370	38,673	22,987	2,644	1,339
Automotive wholesalers.....	15,540	13,563	3,977,513	3,917,646	597,639	591,784	22.6	18.1	523,812	420,642	10,458,060	8,152,067	134,473	113,403	10,059	8,620
Motor vehicle distributors.....	1,563	2,073	737,335	1,351,070	42,613	113,755	15.2	10.4	61,217	78,116	1,571,513	1,191,573	14,388	23,872	983	1,246
Automotive equipment, tire-tube wholesalers.....	13,977	11,490	3,220,178	2,566,576	555,025	478,029	24.4	22.1	462,217	342,526	9,266,547	6,624,870	120,085	112,531	9,076	7,374
Electrical, electronics, appliance distributors.....	7,123	5,041	6,337,718	4,309,283	725,771	502,323	14.0	12.8	494,600	318,155	9,761,405	6,097,888	108,238	89,407	3,061	2,365
Electrical appliances, supplies distributors.....	3,159	2,698	2,910,458	2,278,809	336,653	277,542	13.6	12.6	227,777	170,341	4,429,472	3,230,384	50,118	48,454	1,356	1,232
Electrical appliance, radio, TV set wholesal-	2,065	2,343	2,814,584	2,030,474	304,214	224,781	13.1	13.1	198,955	147,814	3,965,770	2,867,504	41,830	40,953	713	1,133
Electronic parts, equipment distributors.....	1,899	...	612,676	...	84,904	...	20.4	...	67,868	...	1,366,163	...	16,290	...	992	...

Table 1C. WHOLESALE TRADE: 1954 AND 1948¹—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses ² (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15		Active proprietors of unincorporated businesses, November 15	
	1954	1948	1954	1948	1954	1948	1954	1948	1954	1948	1954	1948	1954	1948
	(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(\$1,000)	(\$1,000)	(Dollars)	(Dollars)	(Number)	(Number)
Type by Kind of Business—Con.														
Merchant wholesalers—Con.														
Hardware, plumbing-heating goods wholesalers.....	6,183	5,189	4,397,711	3,680,180	726,491	603,753	17.2	15.2	437,323	346,132	8,402,441	6,341,556	101,008	98,222
Hardware wholesalers.....	2,137	1,977	2,067,923	2,006,431	376,946	364,805	18.3	15.6	227,146	203,769	4,313,153	3,718,210	54,245	59,330
Plumbing, heating equipment, supplies distributors.....	4,046	3,212	2,329,788	1,673,749	349,545	238,948	16.3	14.8	210,177	142,363	4,089,288	2,623,346	46,763	38,892
Lumber, construction materials distributors.....	10,314	5,976	6,586,207	3,889,955	423,222	272,603	16.1	14.1	553,583	303,332	11,056,641	5,750,384	127,740	86,831
Lumber, millwork wholesalers.....	4,304	3,109	3,805,942	2,795,546	253,485	193,652	10.7	10.8	216,440	167,376	4,294,880	3,092,442	49,156	47,027
Construction materials distributors.....	6,010	2,467	2,780,265	1,134,409	169,737	78,951	23.6	22.1	337,143	135,956	6,761,761	2,657,942	78,584	39,804
Machinery, equipment, supplies distributors.....	27,150	19,573	10,039,852	6,723,100	1,331,000	942,816	20.2	18.2	1,099,879	689,353	21,542,689	13,004,733	238,984	192,696
Air conditioning, comm. refrig.-equip. distr.....	1,860	1,433	484,070	297,839	58,964	46,791	23.7	24.6	63,298	41,524	1,230,177	790,228	13,155	11,857
Commercial machines, equipment distributors...	3,219	3,137	660,125	634,953	76,802	85,672	25.3	24.0	89,237	83,750	1,760,908	1,592,699	21,465	24,612
Construction machinery, equipment dealers.....	1,640	906	1,401,359	779,882	275,743	131,039	19.2	16.5	150,469	73,947	2,890,386	1,391,185	28,574	17,720
Farm-garden machinery, equipment wholesalers...	1,112	823	534,379	481,117	76,190	37,916	16.8	11.9	46,026	33,391	885,294	588,169	10,180	8,149
Industrial machinery, equipment distributors...	5,746	6,792	2,618,986	2,973,949	282,088	394,727	15.8	16.1	209,837	268,796	4,072,669	5,137,696	43,237	72,513
Industrial materials, supplies distributors.....	4,393	2,353	2,009,740	562,413	123,181	89,352	26.1	25.7	127,563	88,336	2,550,985	1,664,888	31,267	29,039
Professional equipment, supplies distributors...	2,912	2,524	853,153	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	29,913
Service establishment supply houses.....	5,264	3,520	1,101,992	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	29,913
Transportation equipment distributors.....	1,004	609	376,048	249,507	47,831	29,859	23.9	18.6	46,960	24,471	933,725	456,859	9,676	5,893
Metals, metalwork (except scrap) distributors.....	3,235	1,706	3,362,585	1,951,055	474,912	204,760	14.5	12.9	264,342	139,701	5,146,942	2,540,882	52,338	33,139
Iron, steel and products distributors.....	2,693	1,466	2,174,276	1,447,929	391,727	168,730	18.5	14.9	221,482	118,531	4,293,636	2,157,842	44,102	28,093
Nonferrous metals distributors.....	542	240	1,188,359	503,126	83,185	36,030	7.2	7.3	42,860	21,170	853,306	383,040	8,236	5,046
Scrap, waste materials dealers.....	8,189	6,440	2,405,500	2,663,631	180,683	100,679	17.8	11.8	224,006	167,471	4,371,765	3,166,304	67,847	59,795
Iron, steel scrap dealers.....	3,719	2,620	1,213,140	1,686,130	101,824	51,797	17.4	9.6	110,177	85,103	2,176,704	1,562,492	31,628	28,002
Waste materials dealers.....	4,470	3,820	1,192,450	975,501	78,859	48,882	18.2	15.7	113,829	82,368	2,195,061	1,603,812	36,219	31,793
Other merchant wholesalers (less musical instru-														
ment, sheet music wholesalers).....	17,997	13,348	9,512,954	8,116,893	764,860	633,693	12.2	10.0	594,516	432,670	11,602,340	8,134,827	157,841	136,947
Amusement, sporting goods distributors.....	2,514	1,891	952,711	543,393	112,964	68,347	17.8	17.4	87,335	48,534	1,700,205	924,307	22,201	22,201
Book, magazine, newspaper wholesalers.....	1,919	1,471	797,206	456,186	47,909	27,570	19.6	18.0	83,180	51,771	1,473,736	1,026,040	25,280	22,417
Coal wholesalers.....	700	946	1,997,822	36,786	64,617	64,617	8.0	4.3	30,824	45,555	607,959	834,375	6,626	11,155
Farm supplies wholesalers.....	2,347	1,538	1,574,642	1,196,885	148,207	87,160	10.8	9.3	82,819	57,603	1,664,247	1,069,559	23,096	20,326
Jewelry wholesalers.....	2,741	2,461	825,459	725,091	146,168	143,687	17.7	15.6	76,224	60,683	1,468,531	1,148,312	18,183	15,955
Petroleum products distributors.....	2,260	1,072	1,416,388	1,441,667	33,820	33,820	9.0	8.7	56,221	16,521	1,117,171	580,256	13,350	12,925
Flower, bulb, plant wholesalers.....	966	601	222,942	145,603	4,874	4,874	24.1	19.9	28,605	16,521	542,603	297,217	7,766	5,245
Gift, art goods, greeting card wholesalers....														
Miscellaneous products merchant wholesalers														
(less musical instrument, sheet music														
wholesalers).....	4,550	3,368	3,029,417	2,311,192	216,096	203,618	9.7	10.1	149,308	121,262	3,027,888	2,254,961	41,339	37,375
Manufacturers' sales branches, sales offices.....														
Sales branches (with stocks).....	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522
Sales offices (without stocks).....	14,759	15,687	36,811,238	28,609,331	2,152,720	1,730,310	10.5	10.0	1,947,494	1,492,124	38,972,080	28,939,039	404,031	409,737
Sales offices (with stocks).....	7,831	8,019	32,722,546	22,191,053	...	...	4.5	4.4	697,553	411,746	12,722,857	7,992,758	111,845	89,785
Food and kindred products.....	4,488	4,085	11,746,914	10,242,575	242,253	273,439	9.3	7.6	486,493	345,313	9,387,147	6,899,388	106,460	102,087
Sales branches (with stocks).....	3,398	4,085	7,954,675	8,121,928	242,253	273,439	10.3	7.9	382,382	302,246	7,432,325	5,996,462	85,661	90,891
Sales offices (without stocks).....	1,090	490	3,792,239	2,120,647	...	...	7.2	6.5	104,111	43,087	1,954,822	862,926	20,799	11,176
Textile mill products.....	714	1,566	2,545,862	4,416,629	82,660	140,230	6.7	5.7	95,322	126,209	1,840,079	2,373,624	16,191	25,694
Apparel and related products.....	388	633	1,171,036	2,217,117	82,660	140,230	8.2	6.4	55,623	74,748	1,000,034	1,421,984	10,577	16,424
Sales branches (with stocks).....	326	933	1,374,826	2,199,512	...	...	5.0	5.0	39,699	51,461	740,045	951,640	5,614	9,270
Sales offices (without stocks).....														
Furniture and fixtures.....	286	285	266,271	192,944	18,449	8,036	15.7	15.2	22,890	14,762	442,808	269,321	4,466	3,537
Sales branches (with stocks).....	229	226	197,438	171,337	18,449	8,036	14.9	16.0	17,332	13,651	331,484	248,217	3,485	3,326
Sales offices (without stocks).....	57	59	68,833	21,607	...	...	18.2	8.8	5,598	1,111	111,324	21,104	981	211
Paper and allied products.....	455	1,066	2,097,564	1,380,546	15,886	20,471	6.8	7.5	54,442	61,196	1,123,322	1,166,279	10,351	13,471
Sales branches (with stocks).....	304	304	377,093	192,353	15,886	20,471	6.5	15.6	55,118	18,165	302,267	34,821	2,896	34,821
Sales offices (without stocks).....	357	762	1,720,471	1,188,193	...	...	6.9	6.2	41,301	43,031	821,055	818,065	7,455	8,353
Chemicals and allied products.....	2,190	2,019	8,889,311	4,016,173	173,746	159,279	9.5	12.0	299,984	191,501	5,989,562	3,704,953	56,863	50,317
Sales branches (with stocks).....	1,482	1,541	4,548,221	2,542,250	173,746	159,279	12.2	13.5	192,658	147,342	2,854,483	2,754,483	37,572	37,572
Sales offices (without stocks).....	708	478	4,341,090	1,473,923	...	...	6.5	9.5	107,326	47,159	2,134,426	950,470	17,591	12,428
Primary metal products.....	2,221	2,517	13,844,325	8,540,343	156,028	140,581	2.8	4.0	196,436	155,446	3,888,648	3,040,222	34,781	38,753
Fabricated metal products.....	818	1,138	1,954,239	1,669,170	156,028	140,581	7.7	10.1	82,905	90,714	1,608,277	1,750,773	17,188	25,384
Sales branches (with stocks).....	1,403	1,379	11,890,086	6,874,173	...	...	2.0	2.5	113,531	64,728	2,280,371	1,289,449	17,593	13,369
Sales offices (without stocks).....														
See footnotes at end of table.														

Table 1C. WHOLESALE TRADE: 1954 AND 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF

BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
	1954 (Number)	1948 (Number)	1954 (\$1,000)	1948 (\$1,000)	1954 (\$1,000)	1948 (\$1,000)	1954 (Percent)	1948 (Percent)	1954 (\$1,000)	1948 (\$1,000)	Payroll		Employees		1954 (Number)	1948 (Number)
											1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)		
Type by Kind of Business—Con.																
Manufacturers' sales branches, sales offices—Con.																
Machinery (except electrical).....	5,327	5,288	5,998,901	5,887,033	458,293	266,654	14.8	10.4	560,183	389,775	11,291,839	7,430,408	108,279	94,759	7	123
Sales branches (with stocks).....	3,992	3,668	4,408,254	4,607,000	458,293	266,654	17.3	13.7	490,019	328,180	9,973,980	6,271,817	96,485	82,240	2	93
Sales offices (without stocks).....	1,335	1,620	1,590,647	2,210,033	...	...	7.7	4.9	70,019	61,995	1,317,859	1,172,591	11,794	12,519	5	30
Electrical machinery.....	1,509	1,322	5,021,744	4,407,405	181,420	130,663	8.1	6.4	204,228	185,148	3,989,599	3,451,925	37,447	48,093	3	18
Sales branches (with stocks).....	796	666	3,615,929	2,761,270	181,420	130,663	9.3	8.8	164,267	164,997	3,226,865	3,052,226	31,327	44,222	...	14
Sales offices (without stocks).....	713	656	1,405,815	1,646,135	...	...	4.9	2.5	39,961	20,151	752,734	399,699	6,120	3,871	3	4
Rubber products.....																
Stone, clay and glass products.....																
Transportation equipment.....																
Instruments and related products.....																
Other manufacturers' products ²																
Sales branches (with stocks).....																
Sales offices (without stocks).....																
Petroleum bulk plants, terminals, and IP gas facilities.....	5,400	5,068	19,122,892	11,716,736	823,985	590,957	7.2	8.2	685,069	434,520	13,741,933	8,635,677	141,038	122,831	48	218
Gasoline, distillates, residuals:																
Bulk plants.....	27,078	27,792	10,027,135	7,961,154	434,829	580,230	10.9	10.6	332,956	273,114	6,608,774	5,420,756	86,977	92,254	21,911	22,500
Distributing terminals.....	1,241	742	5,781,647	2,435,647	463,190	115,903	7.9	3.7	179,463	64,634	3,487,438	1,258,007	38,972	17,643	27	58
Wholesale IP gas facilities.....	870	317	229,534	86,259	14,482	6,164	26.5	20.0	27,224	7,429	531,664	147,352	6,905	2,367	268	75
Merchandise agents, brokers.....	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522	17,287	14,626
Groceries, confectionery, meats.....	2,949	2,568	7,621,093	5,179,537	10,587	8,804	2.1	2.0	72,106	45,188	1,321,026	830,291	14,440	10,955	2,516	2,216
Groceries (combination of food lines).....																
Canned foods.....																
Coffee, tea, spices.....																
Flour.....	2,678	2,401	6,907,496	4,518,201	10,371	8,750	2.3	2.1	67,052	42,927	1,227,360	785,562	13,498	10,422	2,279	2,041
Sugar.....																
Miscellaneous grocery products.....																
Confectionery.....	174	109	192,992	89,961	92	20	3.9	3.7	2,763	1,167	52,916	22,364	559	298	159	115
Meats, provisions (except canned).....	97	58	520,605	571,375	124	34	1.1	.6	2,291	1,094	40,750	22,365	383	235	78	60
Farm products (edible).....	1,107	956	2,107,445	1,663,467	4,061	3,545	4.2	3.1	39,381	24,797	733,776	458,360	8,753	7,368	772	682
Dairy, poultry products.....	214	151	516,210	368,069	2,138	684	3.6	1.5	3,074	2,523	134,756	53,394	2,055	786	147	111
Fruits, vegetables.....	893	805	1,591,235	1,295,398	1,923	2,861	4.3	3.5	30,077	22,274	539,020	404,966	6,698	6,582	625	571
Drugs, chemicals, paints.....	516	363	522,701	371,553	1,720	1,373	4.8	4.4	11,735	7,265	236,253	136,990	2,212	1,620	302	213
Drugs, proprietaries, toiletries.....	172	124	143,150	84,090	322	155	7.3	6.0	4,314	2,332	90,239	47,885	955	642	89	73
Chemicals, explosives.....	262	196	317,332	257,136	1,264	1,107	3.7	4.0	5,859	4,393	117,145	79,263	982	837	162	109
Paints, varnishes, lacquers, enamels.....	82	43	62,219	30,327	134	111	4.8	4.0	1,562	540	28,869	9,842	275	141	51	31
Apparel (including footwear).....	1,205	1,018	2,076,128	1,470,923	1,913	1,315	3.4	3.0	31,175	19,256	583,909	371,284	6,122	4,803	992	915
Clothing, furnishings (men's, women's).....																
Men's, boys' clothing, furnishings.....																
Women's, children's clothing, accessories.....																
Handbags.....																
Furs (dressed), fur clothing.....	48	66	59,941	49,235	91	80	4.7	3.4	1,229	642	19,671	10,876	220	183	35	62
Millinery, millinery supplies.....	67	83	59,368	50,850	1	8	6.2	5.1	1,373	957	25,000	18,489	259	249	64	90
Shoes, other footwear.....	80	56	89,865	35,852	102	33	4.5	5.4	1,378	509	22,599	10,065	203	111	62	49
Dry goods, piece goods.....	818	918	3,233,165	3,695,621	5,620	6,594	3.3	3.1	49,567	43,938	878,670	778,253	7,339	7,305	484	647
Hosiery.....																
Dry goods.....	270	376	712,048	803,273	1,246	732	4.0	2.8	13,225	8,715	238,102	155,172	2,229	1,848	151	289
Piece goods.....	548	542	2,521,117	2,892,348	4,374	5,862	3.1	3.2	36,342	35,223	640,568	623,081	5,110	5,457	333	358
Furniture, home furnishings.....	837	657	571,713	402,969	1,634	919	6.8	5.9	14,434	9,363	275,574	184,211	2,698	2,218	709	542
Furniture.....	375	279	269,516	161,988	494	288	6.3	6.5	6,133	3,964	117,677	78,869	1,171	896	306	230
Home furnishings.....	462	378	302,197	240,981	1,140	631	7.2	5.4	8,301	5,399	157,897	105,342	1,527	1,322	403	312
Paper, allied products.....	403	257	469,942	229,580	1,020	498	4.2	4.1	8,247	3,902	158,304	75,273	1,456	877	272	175
Paper.....	283	196	410,731	207,898	868	290	3.8	3.8	5,913	3,103	113,083	59,023	1,025	654	181	126
Stationery, office supplies.....	120	61	59,211	21,682	152	208	7.3	7.3	2,334	799	45,221	16,250	431	223	91	49
Farm products (raw materials).....	3,566	3,266	11,495,721	11,296,536	29,708	17,687	1.5	1.2	77,429	57,948	1,651,834	1,333,280	46,714	35,411	3,363	3,115
Cotton.....	254	229	1,020,618	752,847	10,053	4,978	.8	.9	3,035	2,887	57,716	43,604	812	741	202	205
Ornamentation.....	230	293	1,129,086	1,469,564	1,150	2,742	1.0	.9	5,544	5,910	102,509	102,541	1,089	1,454	20	188
Hides, skins, raw furs.....	137	159	258,403	331,006	1,495	1,772	3.5	2.7	4,327	2,806	73,154	71,669	30,373	19,752	70	104
Livestock.....	2,223	1,745	7,558,447	7,172,610	7,335	3,491	1.3	.9	46,247	28,106	949,099	568,562	12,976	11,704	2,221	1,837
Tobacco (leaf).....	552	697	1,045,530	998,923	7,762	3,491	1.2	.9	14,343	13,643	397,720	354,576	512	487	633	636
Wool, mohair.....	118	103	315,643	373,295	1,882	2,055	1.9	1.3	3,155	2,280	55,475	35,450	512	487	73	84
Miscellaneous inedible farm products.....	52	80	167,994	198,291	31	1,538	1.4	1.4	778	1,284	16,161	26,878	245	379	41	61

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses ¹ (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15			Active proprietors of unincorporated businesses, November 15		
											Payroll					
	1954 (Number)	1948 (Number)	1954 (\$1,000)	1948 (\$1,000)	1954 (\$1,000)	1948 (\$1,000)	1954 (Percent)	1948 (Percent)	1954 (\$1,000)	1948 (\$1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Merchandise agents, brokers—Con.																
Automotive.....	648	447	925,266	442,024	2,093	745	4.1	4.7	14,991	8,167	286,327	159,706	2,633	1,823	523	360
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,026	1,383,138	633,923	5,727	1,828	6.1	6.1	32,007	13,934	624,223	270,616	5,513	3,229	1,309	876
Electrical apparatus, supplies.....	859	732	695,667	439,324	3,461	1,457	6.4	6.4	17,653	10,183	333,570	194,778	3,042	2,303	765	619
Appliances, radios, TV sets.....	167	294	134,053	194,399	1,487	371	5.3	5.6	2,536	3,751	47,335	75,838	489	926	132	257
Electronic parts, equipment ⁴	501	...	553,418	...	1,687	...	5.8	...	11,818	...	243,318	...	1,982	...	412	...
Hardware, plumbing-heating goods.....	1,049	908	606,339	420,285	2,595	2,135	7.2	7.3	17,581	12,982	341,699	237,870	3,366	2,980	869	757
Hardware.....	347	340	239,745	203,439	1,299	456	6.4	6.2	5,526	4,782	105,124	88,137	1,075	1,168	297	292
Plumbing, heating goods.....	702	568	366,594	216,446	2,096	1,679	7.8	8.3	12,055	8,200	236,575	149,733	2,291	1,812	572	465
Lumber, construction materials.....	903	546	855,451	462,143	1,709	2,218	4.7	4.9	17,727	7,874	331,088	160,610	3,473	1,900	645	385
Lumber, millwork.....	526	363	697,518	371,536	709	1,729	3.9	4.2	10,368	4,786	192,630	96,713	2,014	1,073	389	255
Construction materials (except lumber).....	377	183	197,933	90,607	1,000	489	7.5	7.3	7,359	3,088	138,458	63,897	1,459	827	256	130
Machinery, equipment, supplies.....	3,174	2,531	2,169,550	1,364,852	11,917	7,738	6.9	6.4	64,606	38,674	1,197,191	734,268	11,355	8,546	2,348	1,893
Air conditioning, commercial refrigeration equipment.....	405	242	265,544	69,012	1,502	797	5.9	8.4	6,999	3,068	133,351	63,193	1,382	956	332	192
Commercial machines, equipment.....	84	66	75,609	30,716	937	554	7.3	7.8	2,411	1,460	41,122	25,803	406	319	44	36
Farm-garden machinery, equipment.....	54	49	32,671	27,875	272	344	6.6	5.6	809	814	18,572	16,396	199	176	27	29
Industrial machinery, equipment, supplies.....	2,124	1,691	1,356,474	814,102	8,119	4,863	7.8	7.4	45,611	26,354	838,688	494,728	7,693	5,603	1,617	1,298
Professional equipment, supplies.....	85	77	26,008	19,674	100	98	8.3	7.9	892	699	18,925	11,958	240	200	56	51
Service establishment equipment, supplies.....	247	256	174,247	232,512	785	841	5.5	3.9	4,371	3,595	80,180	64,506	830	734	170	207
Transportation (exc. automotive) equipment, supplies.....	175	150	238,997	170,961	202	241	3.7	3.6	3,513	2,684	66,353	55,684	605	538	102	80
Metals, metalwork (except scrap).....	661	538	940,802	677,101	9,551	1,014	3.4	3.3	13,576	8,574	248,944	158,813	2,302	1,841	471	380
Iron, steel and products.....	513	469	631,918	506,223	8,762	842	3.7	3.8	9,467	7,170	175,585	131,594	1,604	1,577	364	337
Nonferrous metals, metalwork.....	148	69	308,884	170,868	789	172	2.6	1.8	4,109	1,404	73,359	27,219	698	264	107	43
Other merchandise agents, brokers.....	2,768	2,139	4,272,055	4,529,153	13,377	8,497	3.5	2.6	66,145	47,791	1,222,516	862,029	12,932	10,646	1,712	1,470
Scrap iron and steel.....	48	44	85,788	131,490	1,167	453	3.9	3.2	9,893	3,313	29,938	34,148	295	348	25	26
Amusements, sporting goods, toys.....	271	238	247,491	193,464	1,318	332	5.9	5.1	5,163	3,203	91,953	61,429	932	731	202	204
Books, magazines, newspapers.....	169	79	77,291	54,951	1,124	158	10.2	11.7	3,730	2,839	65,658	50,368	919	989	50	69
Coal, coke.....	232	195	584,803	675,251	1,136	428	3.8	3.0	11,790	7,679	214,981	134,725	1,943	1,389	59	63
Farm supplies.....	149	172	336,258	444,021	1,304	1,304	2.0	1.6	2,809	3,316	59,438	55,796	722	776	95	111
Petroleum.....	109	135	68,311	84,099	403	1,079	5.8	4.0	1,396	854	23,304	16,852	281	237	84	114
Petroleum and products.....	192	109	566,617	364,689	203	171	1.9	1.9	4,061	2,432	71,540	46,209	719	401	123	59
General merchandise.....	1,678	1,167	2,313,485	2,608,673	8,519	3,952	3.5	2.2	35,701	25,155	663,704	462,502	7,121	5,775	1,074	824
Miscellaneous products agents, brokers, n.e.c.																
Assemblers of farm products.....	13,255	16,787	9,050,816	9,920,288	385,348	411,531	8.1	6.1	327,963	286,879	6,670,562	6,327,178	123,997	151,357	6,340	7,599
Dairy, poultry products.....	2,087	2,522	1,392,362	1,939,481	2,177	32,163	8.0	7.1	52,205	31,301	1,090,733	689,861	18,266	17,017	1,493	1,575
Fresh fruits, vegetables.....	1,993	2,032	1,287,474	1,087,461	45,459	33,520	20.8	23.3	124,752	121,301	2,367,737	2,676,160	53,838	64,747	1,299	1,219
Farm products (raw materials).....	8,669	11,105	6,171,994	7,435,813	293,455	311,449	5.3	2.9	140,686	100,688	3,004,277	1,995,855	48,400	43,027	3,237	4,044
Farm supplies.....	495	341	194,713	148,526	20,577	9,872	10.5	9.3	9,796	16,015	196,015	129,576	3,242	2,763	305	192
Fish and sea food.....	544	544	194,713	148,526	20,577	9,872	10.5	9.3	9,796	16,015	196,015	129,576	3,242	2,763	305	192
Other farm products assemblers.....	11	243	4,073	192,341	600	20,683	25.1	14.0	530	12,612	11,800	432,187	251	11,455	6	127

xxx Not applicable. ...Represents zero.

1948 data in this table differ from data

*Entries for agents and brokers represent brokerage or commissions percent of sales.

*See item 6 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III.

*Comparisons, 1954 with previous censuses, are qualified by the growth of a new trade, "Electronic parts, equipment distributors."

*1954 data are not strictly comparable with those for 1948 due to different methods of enumeration (see item 5 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III).

*1954 figures include oil well supply houses which were considered as manufacturers' sales branches (with stocks) in previous censuses.

*1954 figures include sales branches (with stocks) of steel works and rolling mills companies—142 establishments with sales of \$172,379,000.

*Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

they have been adjusted to the scope of the 1954 Wholesale Census.

For example, in the 1948 Census there

were 241 such establishments with sales of \$191,000,000.

In 1948 there were 241 such establishments with sales of \$191,000,000.

In 1948 there were 241 such establishments with sales of \$191,000,000.

In 1948 there were 241 such establishments with sales of \$191,000,000.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
NEW ENGLAND												
Wholesale trade, total.....	14,454	XXX	747,670	XXX	XXX	647,550	12,252,108	148,156	147,068	150,150	152,921	6,307
Type of Operation												
Merchaot wholesalers.....	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Manufacturers' sales branches, sales offices.....	1,443	3,401,429	126,043	285,691	8.4	147,621	2,971,933	30,062	29,962	30,478	30,140	3
Petroleum bulk plants, terminals and LP gas facilities.....	663	1,129,040	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Merchandise agents, brokers.....	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,449	4,610	4,673	703
Assemblers of farm products.....	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Type by Kind of Busioess												
Merchant wholesalers.....	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Grocery, confectionery, meat wholesalers.....	1,610	1,012,698	57,013	108,387	10.7	57,244	1,062,491	14,531	14,987	16,141	15,390	950
General-line grocery wholesalers.....	179	372,014	30,362	30,609	8.2	17,352	320,316	4,299	4,278	4,370	4,346	38
Confectionery wholesalers.....	125	32,982	1,462	3,799	11.5	2,050	78,771	598	579	605	633	80
Fish, sea food distributors.....	314	109,011	5,133	18,673	17.1	8,759	162,798	2,412	2,796	3,255	2,670	224
Meat, meat products wholesalers.....	390	311,726	6,363	27,559	8.8	14,100	260,975	3,238	3,244	3,312	3,486	286
Specialty-line grocery wholesalers.....	602	186,965	13,693	27,747	14.8	14,983	279,631	3,984	4,090	4,599	4,253	322
Farm products (edible) distributors.....	669	250,638	4,755	30,574	12.2	14,217	255,947	3,978	4,129	3,980	4,203	509
Poultry, poultry products distributors.....	124	68,658	1,963	5,492	8.0	2,546	47,919	738	797	819	810	69
Fresh fruit, vegetable wholesalers.....	545	181,980	2,792	25,082	13.8	11,671	208,028	3,240	3,332	3,161	3,393	440
Beer, wine, distilled spirits wholesalers.....	288	418,134	32,642	50,763	12.1	27,329	515,126	5,640	5,819	6,009	5,540	65
Beer, ale distributors.....	197	173,810	6,682	29,793	17.1	15,111	271,192	3,284	3,463	3,648	3,422	51
Wine, distilled spirits wholesalers.....	91	244,324	25,960	20,970	8.6	12,218	243,934	2,356	2,356	2,361	2,418	14
Tobacco distributors.....	258	269,895	12,109	16,353	6.1	8,537	156,223	2,432	2,318	2,378	2,389	128
Drugs, chemicals, allied products wholesalers.....	365	190,558	19,044	30,365	15.9	16,709	308,441	4,036	4,074	4,094	4,162	137
General-line drug wholesalers.....	30	77,353	9,355	10,896	14.1	6,437	116,543	1,691	1,688	1,698	1,724	9
Specialty-line drug, toiletries wholesalers.....	112	26,936	2,674	4,415	16.4	2,549	54,424	671	692	696	756	45
Industrial chemicals, explosives distributors.....	152	71,724	5,679	11,357	15.8	5,873	105,657	1,238	1,248	1,247	1,243	57
Paint, varnish wholesalers.....	71	14,545	1,336	3,697	25.4	1,950	31,817	436	446	453	439	26
Dry goods, apparel wholesalers.....	583	296,645	38,123	40,244	13.6	20,005	411,924	4,521	4,584	4,713	4,893	238
Clothing, furnishings, footwear wholesalers.....	354	177,224	18,354	25,378	14.3	12,120	256,740	2,450	2,520	2,593	2,720	148
General-line dry goods wholesalers.....	10	7,713	893	939	12.2	611	10,975	134	131	142	148	2
Specialty-line dry goods wholesalers.....	200	81,261	9,126	11,273	13.9	5,668	110,604	1,417	1,421	1,418	1,447	79
Piece goods converters.....	19	30,447	9,750	2,654	8.7	1,606	33,605	520	482	560	578	9
Furniture, home furnishings wholesalers.....	304	105,036	12,606	20,046	19.1	9,957	185,024	2,276	2,313	2,305	2,513	134
Furniture (household, office) wholesalers.....	129	34,521	3,998	7,414	21.5	3,742	69,398	856	864	852	972	69
Home furnishings, floor coverings wholesalers.....	175	70,515	8,608	12,632	17.9	6,215	115,626	1,420	1,449	1,453	1,541	65
Paper, allied products wholesalers.....	475	176,450	16,469	32,750	18.6	18,528	334,368	4,173	4,156	4,179	4,252	191
Coarse paper and products wholesalers.....	257	106,415	10,091	17,847	16.8	10,485	184,665	2,398	2,370	2,379	2,384	103
Printing and fine paper distributors.....	74	37,917	3,263	6,306	16.6	3,379	57,751	697	702	714	722	27
Stationery, office supplies wholesalers.....	117	26,300	2,250	6,903	26.2	3,582	72,559	886	893	891	925	52
Wallpaper wholesalers.....	27	5,818	665	1,694	29.1	882	19,393	192	191	195	221	9
Farm products (raw materials) merchants.....	222	384,835	59,227	25,120	6.5	10,276	207,271	2,806	1,863	1,992	2,795	87
Automotive wholesalers.....	798	202,362	30,209	49,522	24.5	29,373	555,049	7,500	7,457	7,564	7,665	360
Motor vehicle distributors.....	89	35,246	1,413	5,655	16.0	2,768	49,797	680	628	631	621	45
Automotive equipment, tire-tube wholesalers.....	709	167,116	28,796	43,867	26.2	26,605	505,252	6,820	6,829	6,933	7,044	315
Electrical, electronics, appliance distributors.....	496	362,153	43,369	53,725	14.8	30,012	556,597	6,767	6,689	6,659	6,925	147
Electrical apparatus, supplies distributors.....	243	154,844	19,692	22,229	14.4	12,550	238,380	3,065	3,012	2,944	2,975	80
Electrical appliance, radio, TV set wholesalers.....	139	172,815	18,685	23,847	13.8	13,045	239,598	2,627	2,608	2,624	2,814	28
Electronic parts, equipment distributors.....	114	34,499	4,792	7,649	22.2	4,417	78,579	1,075	1,069	1,091	1,136	39
Hardware, plumbing-heating goods wholesalers.....	558	267,720	45,620	49,760	18.6	28,253	513,124	6,323	6,335	6,442	6,619	150
Hardware wholesalers.....	137	76,824	14,419	16,312	21.2	9,949	177,369	2,391	2,414	2,420	2,437	46
Plumbing, heating equipment, supplies distributors.....	421	190,896	31,201	33,448	17.5	18,304	335,755	3,932	3,941	4,022	4,182	104
Lumber, construction materials distributors.....	583	312,057	26,419	52,721	16.9	27,253	519,175	5,508	5,828	5,980	6,154	230
Lumber, millwork wholesalers.....	265	187,697	18,603	24,479	13.0	13,109	235,943	2,712	2,692	2,729	2,726	110
Construction materials distributors.....	318	124,360	7,816	28,242	22.7	14,144	283,232	2,796	3,136	3,251	3,428	120
Machinery, equipment, supplies distributors.....	1,648	509,721	59,303	106,376	20.9	57,704	1,054,628	12,797	12,689	12,703	12,885	696
Air conditioning, comm. refrigeration equip., distrs.....	97	24,311	2,603	6,404	26.3	3,607	64,104	725	738	771	737	48
Commercial machines, equipment distributors.....	180	34,097	3,909	7,834	23.0	4,138	78,197	1,262	1,265	1,265	1,009	91
Construction machinery, equipment dealers.....	116	67,187	12,362	11,863	17.7	6,656	121,750	1,296	1,299	1,304	1,337	17
Farm-garden machinery, equipment wholesalers.....	40	15,770	1,610	2,984	18.9	1,534	27,420	343	345	332	356	18
Industrial machinery, equipment distributors.....	324	119,428	11,096	26,668	22.3	13,912	248,402	2,887	2,862	2,914	2,693	115
Industrial materials, supplies distributors.....	342	104,049	12,664	22,620	21.7	13,087	236,244	2,925	2,923	2,866	3,033	135
Professional equipment, supplies distributors.....	159	37,267	4,928	9,515	25.5	5,590	104,820	1,390	1,381	1,375	1,443	72
Service establishment supply houses.....	348	72,742	7,386	14,984	20.6	7,508	141,872	1,822	1,820	1,831	1,921	188
Transportation equipment distributors.....	42	34,870	2,345	3,504	10.0	1,672	31,819	347	356	354	356	12
Metals, metalwork (except scrap) distributors.....	181	124,022	24,864	24,219	19.5	12,812	237,555	2,551	2,551	2,570	2,672	50
Iron, steel and products distributors.....	141	90,729	20,497	19,241	21.2	10,658	198,488	2,113	2,114	2,111	2,190	37
Nonferrous metals distributors.....	40	33,293	4,367	4,978	15.0	2,154	39,067	438	437	459	482	13
Scrap, waste materials dealers.....	804	219,185	18,093	39,484	18.0	19,636	371,467	5,548	5,618	5,661	5,889	604
Iron, steel scrap dealers.....	237	39,160	3,604	9,512	24.3	4,621	94,586	1,285	1,332	1,374	1,523	185
Waste materials dealers.....	567	180,025	14,489	29,972	16.6	15,015	276,881	4,263	4,286	4,287	4,366	419
Other merchant wholesalers.....	1,164	463,447	34,825	68,121	14.7	36,508	686,732	10,040	9,766	9,939	10,647	594
Amusement, sporting goods distributors.....	185	64,575	7,910	10,081	15.6	5,600	102,680	1,257	1,270	1,343	1,469	87
Book, magazine, newspaper wholesalers.....	152	58,505	2,508	11,267	19.3	7,052	125,254	2,658	2,529	2,512	2,586	76
Coal wholesalers.....	32	73,300	2,052	5,894	8.0	2,846	60,902	609	593	599	623	10
Farm supplies wholesalers.....	44	27,793	1,271	4,172	15.0	2,427	48,254	596	571	569	611	15
Jewelry wholesalers.....	197	43,335	7,452	9,561	22.1	4,777	88,778	1,393	1,315	1,366	1,542	116
Petroleum products distributors.....	121	51,791	1,180	6,487	12.5	3,224	59,392	749	747	758	767	58
Gift, art goods, greeting card wholesalers.....	54	9,298	787	2,666	28.7	1,292	26,295	348	343	382	553	32
Flower, bulb, plant wholesalers.....	61	8,513	411	1,880	22.1	1,028	18,178	274	290			

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.	
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15		
													(Number)
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
NEW ENGLAND—Continued													
Type by Kind of Business—Con.													
Manufacturers' sales branches, sales offices.....	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,052	29,962	30,478	30,140	3	
Sales branches (with stocks).....	942	1,901,000	126,043	200,666	10.6	106,755	2,137,051	22,654	22,557	23,171	23,125	3	
Sales offices (without stocks).....	501	1,500,429	...	85,025	5.7	40,866	764,882	7,408	7,405	7,307	7,015	...	
Food and kindred products.....	332	766,411	14,719	64,355	8.4	31,247	586,094	7,199	7,339	7,605	7,005	...	
Sales branches (with stocks).....	284	563,397	14,719	49,902	8.9	25,597	493,393	5,962	6,033	6,317	5,958	...	
Sales offices (without stocks).....	48	203,014	...	14,453	7.1	5,650	92,711	1,237	1,306	1,288	1,047	...	
Textile mill products.....	30	51,989	1,661	3,383	6.5	2,154	42,007	402	386	428	490	...	
Sales branches (with stocks).....	23	34,651	1,661	2,989	8.6	1,970	36,898	345	351	390	452	...	
Sales offices (without stocks).....	7	17,338	...	394	2.3	284	5,109	37	37	38	38	...	
Apparel and related products.....	12	28,309	1,462	3,446	12.2	1,278	22,853	187	187	190	187	...	
Sales branches (with stocks).....	6	16,468	1,462	2,774	16.8	910	15,641	122	125	125	125	...	
Sales offices (without stocks).....	6	11,841	...	672	5.7	368	7,212	65	62	65	62	...	
Furniture and fixtures.....	20	11,713	466	1,840	15.7	1,255	22,096	256	238	231	225	...	
Sales branches (with stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Sales offices (without stocks).....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Paper and allied products.....	39	122,705	1,374	7,377	6.0	4,185	89,702	716	715	708	701	...	
Sales branches (with stocks).....	9	36,507	1,374	2,482	6.9	1,176	32,999	225	226	224	223	...	
Sales offices (without stocks).....	30	86,198	...	4,895	5.7	3,009	56,703	491	489	484	478	...	
Chemicals and allied products.....	119	418,835	6,940	36,794	8.8	13,179	253,425	2,368	2,366	2,343	2,357	...	
Sales branches (with stocks).....	71	160,998	6,940	17,648	11.0	6,744	132,214	1,318	1,305	1,306	1,306	...	
Sales offices (without stocks).....	48	257,837	...	19,146	7.4	6,435	121,211	1,050	1,061	1,037	1,051	...	
Rubber products.....	33	27,735	13,707	13,434	13.7	4,834	84,695	904	885	880	891	...	
Sales branches (with stocks).....	27	89,183	13,707	12,298	13.8	3,846	75,393	822	804	792	799	...	
Sales offices (without stocks).....	6	8,550	...	1,136	13.3	488	9,292	82	81	88	92	...	
Leather and leather products.....	23	109,074	13,556	10,026	9.2	4,059	70,342	832	814	825	812	...	
Sales branches (with stocks).....	17	89,542	13,556	9,162	10.2	3,669	62,925	767	749	760	749	...	
Sales offices (without stocks).....	6	19,532	...	864	4.4	390	7,417	65	65	65	63	...	
Stone, clay, and glass products.....	48	92,703	2,408	7,211	7.8	4,196	84,668	790	763	794	812	...	
Sales branches (with stocks).....	17	27,353	2,408	4,529	16.6	2,756	59,025	557	535	568	586	...	
Sales offices (without stocks).....	31	65,350	...	2,682	4.1	1,440	25,643	233	228	226	226	...	
Primary metal products.....	77	327,229	4,713	9,235	2.8	4,459	86,504	759	757	756	757	...	
Sales branches (with stocks).....	14	42,061	4,713	2,408	5.7	1,084	21,026	214	222	224	222	...	
Sales offices (without stocks).....	63	285,168	...	6,827	2.1	3,375	65,478	545	535	532	535	...	
Fabricated metal products.....	45	93,528	3,433	6,054	6.5	3,126	61,290	593	582	585	586	1	
Sales branches (with stocks).....	27	35,133	3,433	4,341	12.4	2,174	39,928	414	414	415	417	1	
Sales offices (without stocks).....	18	58,395	...	1,713	2.9	952	21,362	169	168	170	171	...	
Machinery (except electrical).....	329	236,119	20,902	47,530	20.1	32,100	629,502	6,244	6,158	6,186	6,208	...	
Sales branches (with stocks).....	233	167,757	20,902	39,139	23.3	27,031	543,030	5,175	5,131	5,200	5,271	...	
Sales offices (without stocks).....	96	68,362	...	8,391	12.3	5,069	86,472	1,069	1,027	986	937	...	
Electrical machinery.....	94	435,798	10,727	23,241	5.3	13,477	261,224	2,358	2,383	2,465	2,400	...	
Sales branches (with stocks).....	41	243,965	10,727	12,660	5.2	7,183	141,415	1,395	1,408	1,446	1,444	...	
Sales offices (without stocks).....	53	191,833	...	10,581	5.5	6,294	119,809	963	975	979	956	...	
Transportation equipment.....	49	334,774	11,865	15,755	4.7	8,106	161,226	1,686	1,732	1,735	1,798	...	
Sales branches (with stocks).....	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Instruments and related products.....	67	43,098	1,649	9,144	21.2	5,796	126,749	1,355	1,350	1,355	1,322	...	
Sales branches (with stocks).....	55	24,709	1,649	6,672	27.0	4,374	83,540	1,044	1,043	1,055	1,042	...	
Sales offices (without stocks).....	12	18,389	...	2,472	13.4	1,422	43,189	311	307	300	280	...	
Other manufacturers' products*.....	124	231,411	16,461	26,666	11.6	14,670	319,576	3,421	3,305	3,392	3,587	2	
Sales branches (with stocks).....	60	90,480	16,461	17,302	19.1	9,599	228,303	2,447	2,345	2,438	2,614	2	
Sales offices (without stocks).....	64	140,931	...	9,364	6.8	5,071	91,273	974	960	954	973	...	
Petroleum bulk plants, terminals and LP gas facilities.....	663	1,129,640	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243	
Gasoline, distillates, residuals.....	620	1,118,352	77,189	97,504	8.7	42,860	824,066	9,066	8,731	8,714	9,087	243	
Bulk plants.....	501	340,125	13,469	37,909	11.1	16,710	310,505	3,188	3,752	3,767	3,945	241	
Distributing terminals.....	128	778,227	63,720	59,595	7.7	26,150	513,551	5,188	4,979	4,947	5,142	241	
Wholesale LP gas facilities.....	34	10,688	631	3,481	32.6	945	16,887	222	219	240	224	...	
Merchandise agents, brokers.....	1,128	1,444,323	2,671	54,596	3.8	23,937	412,940	4,516	4,489	4,610	4,673	733	
Grocery, confectionery, meats.....	151	372,864	367	10,686	2.9	4,889	79,929	912	891	958	962	128	
Groceries (combination of food lines).....	15	48,240	...	1,837	3.8	1,148	14,374	154	157	158	157	11	
Canned foods.....	56	129,767	297	3,602	3.3	1,714	30,075	349	356	371	354	47	
Coffee, tea, spices.....	7	23,526	...	209	.9	69	1,389	15	15	15	14	4	
Confectionery.....	6	8,760	...	279	3.2	88	1,621	23	20	21	24	5	
Flour.....	3	1,774	...	48	2.7	19	(Z)	6	7	6	7	2	
Meats, provisions (except canned).....	7	78,376	4	492	.6	218	3,448	29	31	29	31	6	
Sugar.....	4	5,521	...	76	.9	35	575	7	7	7	7	5	
Miscellaneous grocery products.....	53	93,000	66	4,143	4.4	1,598	28,097	399	298	351	368	28	
Farm products (edible).....	64	94,224	96	3,861	4.1	1,943	34,501	376	447	449	441	38	
Dairy, poultry products.....	14	19,717	35	421	2.1	215	4,640	44	43	57	54	6	
Fruits, vegetables.....	50	74,507	61	3,440	4.6	1,728	29,861	332	404	392	387	32	
Drugs, chemicals, paints.....	33	18,489	78	1,160	6.3	582	10,638	116	110	121	139	14	
Drugs, proprietaries, toiletries.....	10	5,829	6	450	7.7	219	4,175	49	45	52	63	3	
Chemicals, explosives.....	16	7,524	55	434	5.0	197	3,746	35	34	38	45	9	
Paints, varnishes, lacquers, enamels.....	7	5,135	17	276	5.4	166	2,717	32	31	31	31	2	

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
NEW ENGLAND—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	54	44,246	18	2,391	5.4	840	15,730	164	154	154	166	38
Clothing, furnishings (men's, women's).....	3	6,520	5	236	3.6	60	1,812	16	12	12	15	5
Men's, boys' clothing, furnishings.....	5	5,364	...	466	8.7	118	2,109	26	24	27	27	2
Women's, children's clothing, accessories.....	23	16,693	...	1,084	6.5	417	8,673	83	83	82	87	17
Furs (dressed), fur clothing.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	13	13,771	12	489	3.6	211	2,474	29	25	23	27	13
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	40	82,303	200	3,084	3.7	1,239	18,909	188	179	186	212	11
Hosiery.....	3	2,383	...	46	1.9	8	(Z)	3	3	3	3	1
Dry goods.....	7	18,345	4	975	5.3	354	6,705	66	66	67	69	2
Piece goods.....	30	61,575	196	2,063	3.4	877	12,044	117	110	116	140	8
Furniture, home furnishings.....	38	17,029	20	1,138	6.7	405	7,395	85	85	84	88	21
Furniture.....	20	9,193	14	616	6.7	193	3,572	40	40	38	41	10
Home furnishings.....	18	7,836	6	522	6.7	212	3,864	45	45	46	47	11
Paper, allied products.....	31	15,493	...	760	4.9	214	3,956	54	53	53	54	20
Paper.....	23	11,845	...	531	4.5	161	2,973	40	40	40	40	15
Stationery, office supplies.....	8	3,653	...	229	6.3	53	983	14	13	13	14	5
Farm products (raw materials).....	113	352,998	329	6,242	1.7	2,975	51,817	547	495	506	506	78
Cotton.....	8	32,382	11	340	1.0	126	2,308	29	28	27	27	4
Grain.....	10	52,115	...	270	.5	103	1,624	12	12	12	17	7
Hides, skins, raw furs.....	21	40,680	8	1,334	3.3	542	8,135	90	77	77	82	12
Livestock.....	11	10,743	17	322	3.0	80	1,471	44	49	38	56	13
Tobacco (leaf).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	52	220,437	282	3,784	1.7	2,044	36,406	330	317	337	310	37
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	14	9,640	14	522	6.5	211	3,958	47	51	54	57	13
Electrical-electronic apparatus, equip., appliances.....	99	84,572	200	5,113	6.0	1,978	33,998	356	358	368	350	70
Electrical apparatus, supplies.....	52	44,807	141	2,066	6.6	1,161	17,182	202	204	206	188	38
Appliances, radios, TV sets.....	10	7,564	3	372	4.9	93	1,744	31	31	29	27	8
Electronic parts, equipment.....	37	32,201	56	1,775	5.5	724	15,072	123	123	133	135	24
Hardware, plumbing-heating goods.....	66	27,234	81	2,243	8.2	932	16,907	185	182	190	201	40
Hardware.....	19	8,870	22	430	7.1	274	5,145	56	55	58	62	12
Plumbing, heating goods.....	47	18,364	59	1,613	8.8	658	11,762	129	127	132	139	26
Lumber, construction materials.....	45	22,128	117	1,240	5.6	590	10,320	141	147	138	128	26
Lumber, millwork.....	21	14,752	96	483	3.3	159	2,882	47	42	41	41	14
Construction materials (except lumber).....	24	7,376	21	757	10.3	431	7,438	94	99	97	87	12
Machinery, equipment, supplies.....	186	111,867	598	8,072	7.2	3,703	69,873	693	703	720	726	121
Air conditioning, commercial refrigeration equipment.....	6	2,139	5	156	7.3	21	505	7	7	9	9	6
Commercial machines, equipment.....	13	3,477	47	498	14.3	317	5,289	71	72	68	69	12
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	134	65,663	460	6,167	9.4	2,813	54,696	492	501	520	525	89
Professional equipment, supplies.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	19	35,112	18	797	2.3	320	5,424	76	77	78	78	9
Transportation (exc. automotive) equip., supplies.....	7	3,671	48	284	7.7	124	1,925	24	22	20	20	3
Metals, metalwork (except scrap).....	40	30,131	68	1,602	5.3	602	10,384	103	105	102	98	26
Iron, steel and products.....	30	24,342	62	1,341	5.5	515	8,722	79	81	81	79	31
Nonferrous metals, metalwork.....	10	5,789	6	261	4.5	87	1,662	24	24	21	19	7
Other merchandise agents, brokers.....	154	151,095	785	6,382	4.2	2,734	44,624	549	529	527	545	77
Scrap iron and steel.....	4	4,675	...	155	3.2	87	1,919	21	19	19	21	...
Amusements, sporting goods, toys.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	9	1,756	2	211	12.0	86	1,692	32	30	30	37	6
Coal, coke.....	5	4,993	54	194	3.9	132	3,114	30	26	24	27	1
Farm supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	5	4,674	4	307	6.6	145	1,638	23	23	23	22	3
Yarns.....	19	40,560	...	853	2.1	246	4,419	44	39	40	41	12
Petroleum and products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise.....	18	7,119	21	491	6.9	285	5,776	62	66	67	68	7
Miscellaneous products, agents, brokers, n.e.c.....	80	73,858	704	3,584	4.9	1,524	21,210	275	270	269	275	41
Assemblers of farm products.....	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Dairy, poultry products.....	69	62,029	933	8,185	13.2	3,993	82,637	1,088	1,117	1,117	1,147	19
Fresh fruits, vegetables.....	85	26,401	2,053	5,296	20.1	2,279	38,290	988	929	789	826	45
Farm products (raw materials).....	56	56,265	2,938	4,482	8.0	1,770	42,677	764	432	672	908	23
Farm supplies.....	4	1,768	222	219	12.4	92	1,576	23	23	21	23	1
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
MIDDLE ATLANTIC												
Wholesale trade, total.....	59,985	XXX	3,377,801	XXX	XXX	2,993,584	57,038,024	611,861	610,796	615,304	629,148	34,933
Type of Operation												
Merchant wholesalers.....	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Manufacturers' sales branches, sales offices.....	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,629	143,162	143,584	144,379	143,560	35
Petroleum bulk plants, terminals and LP gas facilities.....	1,785	2,966,882	174,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,450	23,377	850
Merchandise agents, brokers.....	6,035	12,500,036	40,899	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Assemblers of farm products.....	549	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Type by Kind of Business												
Merchant wholesalers.....	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Grocery, confectionery, meat wholesalers.....	5,392	5,061,853	244,006	402,646	8.0	205,133	3,912,168	46,567	46,282	47,206	48,462	3,989
General-line grocery wholesalers.....	460	982,744	84,045	84,510	8.6	50,064	958,619	11,589	11,635	11,636	11,698	292
Confectionery wholesalers.....	475	130,642	13,608	19,655	15.0	9,837	195,215	2,731	2,710	2,740	2,943	417
Fish, sea food distributors.....	336	167,118	5,936	20,970	12.6	9,979	192,944	2,542	2,364	2,356	2,648	273
Meat, meat products wholesalers.....	1,276	1,047,563	22,317	87,334	8.3	42,735	815,093	8,880	8,869	9,166	9,562	1,166
Specialty-line grocery wholesalers.....	2,845	2,733,786	118,190	190,177	7.0	92,518	1,750,297	20,825	20,704	21,308	21,611	1,841
Farm products (edible) distributors.....	2,111	1,133,707	18,556	111,631	9.8	52,985	988,117	13,587	13,950	13,686	14,370	2,146
Poultry, poultry products distributors.....	564	451,090	6,332	30,539	6.8	13,824	263,950	3,504	3,546	3,602	3,836	473
Fresh fruit, vegetable wholesalers.....	1,547	682,617	12,224	81,092	11.9	39,161	724,167	10,093	10,404	10,084	10,534	1,673
Beer, wine, distilled spirits wholesalers.....	1,805	1,430,135	113,617	177,163	12.4	84,730	1,641,180	16,488	16,650	17,445	17,280	1,438
Beer, ale distributors.....	1,489	469,919	16,767	75,734	16.1	33,590	618,440	8,201	8,420	9,179	8,695	1,393
Wine, distilled spirits wholesalers.....	316	960,216	96,850	101,429	10.6	51,140	1,022,740	8,287	8,230	8,266	8,585	45
Tobacco distributors.....	677	775,924	37,162	40,281	5.2	23,188	436,319	6,109	6,135	6,137	6,341	660
Drugs, chemicals, allied products wholesalers.....	1,838	1,094,310	94,254	177,569	16.2	86,905	1,688,756	18,752	18,796	18,763	19,774	690
General-line drug wholesalers.....	69	274,899	32,446	37,388	13.6	21,502	406,271	5,239	5,155	5,032	5,174	1
Specialty-line drug, toiletries wholesalers.....	773	316,908	31,110	61,627	19.4	29,239	580,782	6,584	6,659	6,738	7,476	333
Industrial chemicals, explosives distributors.....	663	413,910	21,668	60,221	14.5	26,351	520,881	4,757	4,778	4,774	4,874	184
Paint, varnish wholesalers.....	333	88,593	9,030	18,333	20.7	9,813	180,852	2,172	2,204	2,219	2,250	172
Dry goods, apparel wholesalers.....	6,009	3,065,122	495,001	495,825	12.5	236,537	4,472,313	43,728	43,189	43,392	45,437	3,477
Clothing, furnishings, footwear wholesalers.....	2,318	1,002,769	109,227	152,407	15.2	73,478	1,376,378	14,828	14,472	14,664	15,801	1,480
General-line dry goods wholesalers.....	21	81,744	3,109	9,764	11.9	4,982	96,338	1,094	1,039	1,028	1,031	9
Specialty-line dry goods wholesalers.....	2,931	1,477,745	166,077	197,025	13.3	93,199	1,685,134	18,138	18,101	18,126	18,866	1,743
Piece goods converters.....	739	1,402,864	216,588	136,629	9.7	64,878	1,354,443	9,668	9,577	9,574	9,739	245
Furniture, home furnishings wholesalers.....	1,948	846,004	93,561	154,949	18.3	78,119	1,454,985	15,910	15,809	15,861	16,739	1,174
Furniture (household, office) wholesalers.....	622	229,337	17,726	48,114	21.0	24,120	447,207	4,867	4,799	4,745	5,050	397
Home furnishings, floor coverings wholesalers.....	1,326	616,667	80,835	106,835	17.3	53,999	1,007,778	11,043	11,010	11,116	11,689	787
Paper, allied products wholesalers.....	1,863	1,133,907	74,134	155,455	13.7	84,765	1,563,779	17,326	17,108	17,289	17,671	1,063
Coarse paper and products wholesalers.....	911	421,964	31,496	67,201	15.9	35,884	651,055	7,702	7,577	7,623	7,818	502
Printing and fine paper distributors.....	352	550,212	27,533	48,819	8.9	28,326	522,479	5,023	4,936	5,077	5,080	153
Stationery, office supplies wholesalers.....	518	140,367	11,681	33,455	23.8	17,387	335,587	3,892	3,886	3,889	4,088	290
Wallpaper wholesalers.....	76	21,364	3,224	5,980	28.0	3,168	54,658	709	709	700	685	28
Farm products (raw materials) merchants.....	740	1,944,315	161,353	59,401	3.1	25,255	430,807	4,370	4,352	4,433	4,456	443
Automotive wholesalers.....	2,603	759,054	98,318	156,567	20.6	90,990	1,750,329	22,194	22,285	22,374	22,643	1,674
Motor vehicle distributors.....	330	180,741	9,672	23,865	13.2	12,967	232,134	2,877	2,884	2,899	2,909	190
Automotive equipment, tire-tube wholesalers.....	2,273	578,313	88,646	132,702	22.9	78,023	1,518,195	19,317	19,401	19,475	19,734	1,484
Electrical, electronics, appliance distributors.....	1,937	1,537,294	166,353	219,700	14.3	120,257	2,245,606	26,033	25,957	25,763	26,348	906
Electrical apparatus, supplies distributors.....	909	656,310	71,428	97,801	14.9	55,716	1,015,207	12,342	12,148	12,197	12,179	469
Electrical appliance, radio, TV set wholesalers.....	451	1,773,307	68,838	84,412	12.5	45,437	834,735	9,404	9,456	9,249	9,403	176
Electronic parts, equipment distributors.....	577	203,677	26,087	37,487	18.4	19,104	395,664	4,287	4,353	4,317	4,766	261
Hardware, plumbing-heating goods wholesalers.....	1,884	257,555	146,653	171,963	18.0	96,304	1,789,846	20,951	20,991	21,071	21,610	966
Hardware wholesalers.....	674	160,504	53,461	68,739	19.1	39,549	703,856	8,886	8,994	8,949	9,058	444
Plumbing, heating equipment, supplies distributors.....	1,210	97,051	92,692	103,224	17.3	56,755	1,085,990	12,065	11,997	12,122	12,552	562
Lumber, construction materials distributors.....	2,029	1,336,379	96,937	224,949	16.8	119,989	2,254,613	22,550	23,519	24,975	25,360	812
Lumber, millwork wholesalers.....	847	689,316	38,076	81,185	11.8	44,936	835,820	8,528	8,757	9,042	9,207	317
Construction materials distributors.....	1,182	647,063	58,861	143,764	22.2	75,053	1,418,793	14,022	14,762	15,933	16,153	495
Machinery, equipment, supplies distributors.....	6,427	2,165,122	276,738	452,467	20.9	245,462	4,647,440	51,475	51,812	51,415	52,139	3,507
Air conditioning, comm. refrigeration equip., distrs.....	370	101,366	11,081	24,242	23.9	14,167	276,115	2,772	2,959	2,960	2,938	211
Commercial machines, equipment distributors.....	757	165,860	19,992	40,375	24.3	21,630	417,779	4,967	5,009	4,988	5,253	510
Construction machinery, equipment dealers.....	287	234,172	53,405	47,462	20.3	25,250	461,717	4,476	4,605	4,614	4,644	86
Farm-garden machinery, equipment wholesalers.....	1,335	62,657	4,858	10,299	16.4	5,382	102,339	1,205	1,220	1,223	1,212	58
Industrial machinery, equipment distributors.....	1,335	509,201	43,440	95,731	18.8	49,768	970,238	9,506	9,465	9,430	9,553	681
Industrial materials, supplies distributors.....	1,123	451,145	67,928	89,485	19.8	51,091	968,585	10,829	10,697	10,579	10,631	520
Professional equipment, supplies distributors.....	1,222	255,293	35,299	62,804	24.6	34,821	677,201	8,213	8,234	8,166	8,427	521
Service establishment supply houses.....	1,260	281,991	30,796	61,304	21.8	31,731	677,280	7,323	7,405	7,276	7,455	832
Transportation equipment distributors.....	244	103,425	13,204	20,685	20.0	11,122	206,190	2,184	2,218	2,179	2,126	88
Metals, metalwork (except scrap) distributors.....	1,013	1,537,852	144,324	154,985	10.1	81,951	1,523,314	14,993	15,064	14,890	15,075	338
Iron, steel and products distributors.....	768	622,428	93,504	107,198	17.2	58,038	1,059,683	10,832	10,921	10,704	10,908	270
Nonferrous metals distributors.....	245	915,424	50,820	47,787	5.2	23,913	463,631	4,151	4,143	4,186	4,167	68
Scrap, waste materials dealers.....	2,520	741,945	53,316	123,602	16.7	46,265	1,242,069	17,461	17,747	18,007	18,961	2,621
Iron, steel scrap dealers.....	855	295,602	26,144	51,601	17.5	27,792	539,243	6,882	7,084	7,143	7,914	794
Waste materials dealers.....	1,665	446,343	27,172	72,001	16.1	36,473	702,826	10,579	10,663	10,864	11,047	1,827
Other merchant wholesalers.....	6,170	4,054,997	312,963	424,819	10.5	216,123	4,033,78					

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,629	143,162	143,584	144,379	143,560	35
Sales branches (with stocks).....	2,753	11,293,383	513,191	1,111,937	9.9	326,316	10,378,949	102,691	103,096	104,322	103,454	20
Sales offices (without stocks).....	1,897	10,968,606	...	517,028	4.7	238,621	4,647,680	40,471	40,488	40,057	40,106	15
Food and kindred products.....	828	3,717,315	54,304	326,304	8.8	143,296	2,762,274	29,598	30,129	30,441	29,648	6
Sales branches (with stocks).....	609	2,303,857	54,304	231,026	10.0	105,960	2,072,587	21,639	21,822	22,485	21,784	3
Sales offices (without stocks).....	219	1,413,458	...	95,278	6.7	37,336	729,687	7,959	8,307	7,956	7,864	3
Textile mill products.....	160	1,160,298	29,919	69,262	6.0	38,971	735,227	5,675	5,650	5,697	5,636	2
Sales branches (with stocks).....	74	477,475	29,919	30,871	6.5	18,985	374,077	2,985	2,977	2,958	2,929	2
Sales offices (without stocks).....	86	682,823	...	38,391	5.6	20,386	361,220	2,690	2,673	2,739	2,707	...
Apparel and related products.....	137	462,580	12,152	41,610	9.0	23,159	481,221	4,080	3,947	4,164	4,302	7
Sales branches (with stocks).....	61	152,727	12,152	19,609	12.8	10,596	234,837	2,293	2,205	2,363	2,398	4
Sales offices (without stocks).....	76	309,853	...	22,001	7.1	12,563	246,384	1,797	1,742	1,801	1,904	3
Furniture and fixtures.....	76	84,417	3,613	16,049	19.0	7,619	147,187	1,432	1,407	1,340	1,401	3
Sales branches (with stocks).....	59	51,381	3,613	9,224	18.0	5,540	105,359	1,035	1,030	1,024	1,050	3
Sales offices (without stocks).....	17	33,036	...	6,825	20.7	2,079	41,828	397	377	316	351	...
Paper and allied products.....	126	822,007	2,775	51,792	6.3	19,066	384,283	3,562	3,550	3,502	3,650	...
Sales branches (with stocks).....	28	106,265	2,775	7,305	6.9	3,999	82,094	621	619	594	744	...
Sales offices (without stocks).....	98	715,742	...	44,487	6.2	15,167	302,189	2,941	2,931	2,908	2,906	...
Chemicals and allied products.....	394	3,502,712	52,495	299,418	8.5	97,560	2,014,574	17,740	17,814	17,999	18,092	1
Sales branches (with stocks).....	225	1,965,803	52,495	207,585	10.6	60,442	1,233,414	11,595	11,905	12,021	12,056	...
Sales offices (without stocks).....	169	1,536,907	...	91,833	6.0	36,918	781,160	6,145	5,909	5,978	6,036	1
Rubber products.....	112	317,351	23,356	32,836	10.3	15,025	301,015	2,936	2,889	2,907	2,919	...
Sales branches (with stocks).....	92	277,323	23,356	29,379	10.6	13,290	267,551	2,616	2,575	2,586	2,597	...
Sales offices (without stocks).....	20	40,028	...	3,457	8.6	1,735	33,464	320	314	321	322	...
Leather and leather products.....	31	48,653	7,401	6,765	13.9	3,021	57,078	611	599	593	600	...
Sales branches (with stocks).....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	196	710,923	8,416	49,728	7.0	26,867	516,192	5,033	5,090	5,052	4,580	...
Sales branches (with stocks).....	59	153,451	8,416	28,730	18.7	15,473	305,402	3,301	3,326	3,308	2,853	...
Sales offices (without stocks).....	137	557,472	...	20,998	3.8	11,414	210,750	1,732	1,724	1,744	1,727	...
Primary metal products.....	250	3,709,997	34,839	68,803	1.9	31,848	634,883	4,912	5,001	5,027	5,091	...
Sales branches (with stocks).....	40	114,290	34,839	15,010	1.8	7,676	149,411	1,252	1,297	1,283	1,324	...
Sales offices (without stocks).....	210	2,495,707	...	53,793	1.9	24,172	485,472	3,660	3,704	3,743	3,767	...
Fabricated metal products.....	225	445,040	11,314	37,861	4.5	20,353	403,689	3,583	3,810	3,673	3,748	3
Sales branches (with stocks).....	118	117,533	11,314	17,575	15.0	9,323	172,760	1,894	2,095	2,140	2,014	1
Sales offices (without stocks).....	107	727,513	...	20,286	2.8	11,030	230,929	1,689	1,715	1,733	1,734	2
Machinery (except electrical).....	983	1,420,187	63,283	218,057	15.4	137,261	2,735,038	26,138	26,014	25,692	25,783	3
Sales branches (with stocks).....	690	904,873	63,283	172,660	19.1	111,416	2,253,655	21,558	21,434	21,432	21,602	...
Sales offices (without stocks).....	293	515,314	...	45,397	8.8	25,845	481,383	4,580	4,580	4,260	4,181	3
Electrical machinery.....	322	1,434,753	50,796	126,173	8.8	64,365	1,231,618	11,307	11,197	11,377	11,342	...
Sales branches (with stocks).....	145	1,032,559	50,796	102,068	9.9	50,359	981,556	9,330	9,296	9,356	9,318	...
Sales offices (without stocks).....	177	402,194	...	24,105	6.0	14,006	250,062	1,977	1,991	2,021	2,024	...
Transportation equipment.....	192	1,997,376	82,439	89,023	4.5	51,493	929,268	9,959	9,987	9,849	10,002	...
Sales branches (with stocks).....	174	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	182	349,561	16,934	42,949	12.3	27,057	521,704	5,596	5,632	5,758	5,649	7
Sales branches (with stocks).....	144	261,134	16,934	36,552	14.0	23,477	456,116	4,953	5,002	5,122	5,041	7
Sales offices (without stocks).....	38	88,427	...	6,397	7.2	3,580	65,588	643	600	636	606	...
Other manufacturers' products*.....	436	1,668,799	59,155	152,235	9.1	57,956	1,171,418	11,000	10,908	11,118	11,117	3
Sales branches (with stocks).....	215	1,050,696	59,155	116,458	11.1	39,228	809,924	7,754	7,682	7,842	7,759	...
Sales offices (without stocks).....	221	618,103	...	35,777	5.8	18,728	361,494	3,246	3,226	3,276	3,356	3
Petroleum bulk plants, terminals and LP gas facilities.....	1,785	2,966,882	174,504	272,091	9.2	108,722	2,135,686	22,758	22,160	22,430	23,377	850
Gasoline, distillates, residuals.....	1,719	2,344,357	174,509	268,211	9.1	106,998	2,104,238	22,369	21,770	22,058	22,973	842
Bulk plants.....	1,378	1,115,279	41,582	123,765	11.1	48,862	952,842	11,268	10,764	10,896	11,496	837
Distributing terminals.....	341	1,429,078	133,477	144,446	7.9	58,136	1,151,396	11,101	11,096	11,162	11,475	5
Wholesale LP gas facilities.....	66	22,525	645	3,880	17.2	1,724	31,448	399	390	392	404	8
Merchandise agents, brokers.....	6,035	12,500,036	40,399	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Grocery, confectionery, meats.....	696	2,796,732	4,870	43,450	1.6	19,799	350,443	3,396	3,423	3,467	3,544	506
Groceries (combination of food lines).....	59	167,534	659	4,775	2.9	2,295	43,697	373	375	421	450	37
Canned foods.....	197	350,144	781	10,446	2.9	4,652	84,504	901	895	892	912	173
Coffee, tea, spices.....	79	762,814	395	5,386	0.7	2,048	35,977	279	278	284	317	76
Confectionery.....	40	36,720	16	1,498	4.1	503	10,322	115	108	110	117	37
Flour.....	23	41,992	24	733	1.7	218	4,051	51	49	49	50	12
Meats, provisions (except canned).....	33	191,270	58	2,050	1.1	1,073	19,323	154	161	164	161	29
Sugar.....	63	798,835	2,081	6,023	0.8	3,343	57,894	551	561	553	536	34
Miscellaneous grocery products.....	202	487,413	856	12,939	2.9	5,667	94,765	972	996	994	1,001	148
Farm products (edible).....	269	592,161	1,410	19,164	3.2	9,383	173,476	1,927	1,957	1,993	1,977	102
Dairy, poultry products.....	58	164,224	772	3,423	2.1	1,707	33,588	356	347	369	389	32
Fruits, vegetables.....	211	427,937	638	15,741	3.7	7,676	139,888	1,571	1,610	1,624	1,588	160
Drugs, chemicals, paints.....	188	234,035	595	9,188	3.9	4,274	89,061	750	717	715	778	81
Drugs, proprietaries, toiletries.....	69	55,634	122	3,104	5.6	1,444	30,948	306	296	263	320	31
Chemicals, explosives.....	98	159,786	449	5,376	3.4	2,440	49,847	364	371	371	374	45
Paints, varnishes, lacquers, enamels.....	21	18,615	24	708	3.8	390	8,266	80	80	81	84	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	688	1,632,246	1,449	52,928	3.2	25,665	479,618	5,020	4,957	4,806	4,878	579
Clothing, furnishings (men's, women's).....	124	500,879	163	12,526	2.5	7,759	150,457	1,604	1,570	1,604	1,620	91
Men's, boys' clothing, furnishings.....	97	192,887	78	7,607	3.9	3,407	54,693	460	469	474	483	58
Women's, children's clothing, accessories.....	312	765,826	996	23,651	3.1	10,897	210,991	2,130	2,144	2,087	2,143	294
Furs (dressed), fur clothing.....	36	52,424	89	2,427	4.6	1,045	17,122	370	322	197	185	28
Handbags.....	18	13,081	23	698	5.3	339	6,154	67	64	63	67	20
Millinery, millinery supplies.....	61	56,878	1	3,552	6.2	1,317	24,198	253	252	250	250	60
Shoes, other footwear.....	33	44,811	90	2,287	5.1	842	15,006	127	127	122	121	23
Work clothing.....	7	5,460	9	180	3.3	59	1,037	9	9	9	9	5
Dry goods, piece goods.....	499	2,606,910	5,063	83,207	3.2	41,279	731,897	5,756	5,750	5,733	5,774	334
Hosiery.....	80	194,830	230	8,096	4.2	4,173	74,511	512	492	479	499	50
Dry goods.....	83	328,012	850	10,027	3.1	5,505	96,514	847	855	849	866	42
Piece goods.....	336	2,084,068	3,983	65,084	3.1	31,601	560,872	4,397	4,403	4,405	4,409	242
Furniture, home furnishings.....	298	225,995	405	16,190	7.2	6,100	101,436	1,028	1,033	1,014	1,031	253
Furniture.....	120	85,305	124	6,072	7.1	2,055	28,105	331	332	324	325	99
Home furnishings.....	178	140,690	281	10,118	7.2	4,045	73,331	697	701	690	706	154
Paper, allied products.....	138	163,165	139	7,147	4.4	3,198	61,544	520	519	519	508	79
Paper.....	92	139,511	95	5,087	3.6	2,218	41,187	341	344	347	341	53
Stationery, office supplies.....	40	23,654	44	2,060	8.7	980	20,357	179	175	172	167	26
Farm products (raw materials).....	270	592,003	5,528	13,291	2.2	6,685	119,265	2,375	2,363	2,334	2,448	135
Cotton.....	17	57,779	2,630	703	1.2	396	5,293	66	62	59	62	8
Grain.....	26	132,002	90	1,073	0.8	483	8,598	97	99	91	107	11
Hides, skins, raw furs.....	64	122,210	1,252	4,588	3.8	2,279	38,487	405	366	371	372	25
Livestock.....	113	193,647	369	4,858	2.5	2,458	47,586	1,635	1,645	1,624	1,728	67
Tobacco (leaf).....	7	11,717	46	429	3.7	246	4,180	28	27	26	24	...
Wool, mohair.....	30	52,872	1,129	1,179	2.2	599	10,976	89	90	92	94	17
Miscellaneous inedible farm products.....	13	20,976	12	461	2.2	224	4,215	55	74	71	61	7
Automotive.....	116	107,276	804	5,558	5.2	2,425	47,463	486	481	468	475	74
Electrical-electronic apparatus, equip., appliances.....	393	400,357	1,629	23,990	6.0	9,272	189,113	1,468	1,492	1,502	1,542	334
Electrical apparatus, supplies.....	205	164,378	426	11,143	6.8	4,577	86,533	732	746	741	757	186
Appliances, radios, TV sets.....	38	31,952	31	1,722	5.4	540	9,947	105	106	114	105	25
Electronic parts, equipment.....	150	204,027	1,172	11,125	5.5	4,155	92,633	631	640	647	680	123
Hardware, plumbing-heating goods.....	241	133,205	750	10,168	7.6	4,324	82,430	865	846	843	840	220
Hardware.....	73	44,297	130	3,025	6.8	1,241	22,994	224	226	234	236	55
Plumbing, heating goods.....	168	88,908	620	7,143	8.0	3,083	59,446	641	620	609	604	165
Lumber, construction materials.....	170	147,622	458	8,295	5.6	4,562	83,195	865	844	849	858	116
Lumber, millwork.....	80	94,412	139	3,942	4.2	2,269	42,131	458	456	452	440	51
Construction materials (except lumber).....	90	53,210	319	4,353	8.2	2,393	41,064	407	388	397	418	65
Machinery, equipment, supplies.....	831	602,970	2,618	39,239	6.5	17,344	323,422	2,955	2,929	3,029	3,090	542
Air conditioning, commercial refrigeration equipment.....	41	43,351	127	2,037	4.7	831	14,525	139	145	144	147	32
Commercial machines, equipment.....	58	23,424	200	1,917	8.2	1,016	17,716	203	194	193	201	33
Construction machinery, equipment.....	25	18,650	318	1,047	5.6	589	11,000	120	118	117	114	4
Farm-garden machinery, equipment.....	14	10,165	44	519	5.1	185	3,835	40	38	39	37	4
Industrial machinery, equipment, supplies.....	560	372,763	1,728	27,861	7.5	12,270	227,525	1,993	1,967	2,076	2,123	383
Professional equipment, supplies.....	28	8,924	31	762	8.5	319	6,403	60	62	57	62	19
Service establishment equipment, supplies.....	58	37,588	151	2,385	6.3	1,104	20,646	221	225	226	228	42
Transportation (exc. automotive) equip., supplies.....	47	88,105	19	2,711	3.1	1,030	21,772	179	180	177	178	25
Metals, metalwork (except scrap).....	198	340,719	8,555	10,176	3.0	5,104	93,980	905	883	868	872	112
Iron, steel and products.....	147	134,907	7,995	6,451	4.8	2,722	51,383	484	471	470	488	85
Nonferrous metals, metalwork.....	51	205,812	560	3,725	1.8	2,382	42,597	421	412	398	384	27
Other merchandise agents, brokers.....	1,040	1,924,640	6,626	63,233	3.3	27,909	514,143	5,129	5,019	4,925	5,059	577
Scrap iron and steel.....	16	21,611	44	707	3.3	346	5,371	64	64	60	63	6
Amusements, sporting goods, toys.....	128	118,218	258	7,681	6.5	2,863	48,269	437	430	426	446	80
Books, magazines, newspapers.....	26	47,973	92	4,398	9.2	2,001	37,506	510	499	497	491	9
Coal, coke.....	60	102,790	468	3,701	3.6	2,092	48,117	358	357	355	380	19
Farm supplies.....	28	55,473	20	1,211	2.2	621	14,134	118	120	115	145	10
Jewelry.....	55	31,303	261	1,601	5.1	599	10,595	119	123	122	127	30
Yarns.....	66	135,726	123	3,350	2.5	1,419	27,498	247	239	238	240	55
Petroleum and products.....	48	367,518	62	5,636	1.5	1,849	31,760	207	201	201	216	30
General merchandise.....	208	393,930	4,046	15,462	3.9	8,021	147,438	1,718	1,641	1,555	1,545	76
Miscellaneous products, agents, brokers, n.e.c.....	405	650,090	1,252	19,486	3.0	8,098	143,475	1,351	1,345	1,336	1,406	262
Assemblers of farm products.....	549	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Dairy, poultry products.....	217	284,167	2,677	21,313	7.5	9,743	186,204	2,730	2,840	2,753	2,786	92
Fresh fruits, vegetables.....	181	117,818	4,389	13,320	11.3	5,798	107,351	1,743	1,656	1,902	1,965	145
Farm products (raw materials).....	131	59,347	4,210	6,232	10.5	2,635	48,599	1,095	783	804	873	81
Farm supplies.....	20	34,651	5,195	1,837	5.3	968	17,644	258	266	299	233	5
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
EAST NORTH CENTRAL												
Wholesale trade, total	49,397	xxx	2,393,849	xxx	xxx	2,411,063	46,921,392	506,991	508,738	512,784	522,134	29,252
Type of Operation												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Manufacturers' sales branches, sales offices	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Petroleum bulk plants, terminals and LP gas facilities	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Merchandise agents, brokers	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Assemblers of farm products	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Type by Kind of Business												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Grocery, confectionery, meat wholesalers	3,720	3,031,546	170,012	313,358	10.3	169,172	3,279,660	37,979	38,329	38,936	39,637	2,737
General-line grocery wholesalers	493	1,327,713	92,366	107,593	8.1	62,980	1,210,299	14,058	14,002	14,182	14,202	158
Confectionery wholesalers	373	122,938	6,825	14,113	11.5	7,413	142,568	1,948	1,909	1,926	2,075	356
Fish, sea food distributors	180	103,894	7,712	13,862	13.3	7,381	154,175	1,745	1,864	1,677	1,785	155
Meat, meat products wholesalers	884	569,904	20,879	64,824	11.4	34,004	651,920	6,710	6,790	6,835	7,142	842
Specialty-line grocery wholesalers	1,790	907,097	42,230	112,966	12.5	57,394	1,120,698	13,518	13,764	14,316	14,433	1,226
Farm products (edible) distributors	1,775	1,066,972	19,048	106,045	9.9	50,429	945,788	12,773	13,212	13,018	13,566	1,944
Poultry, poultry products distributors	638	329,364	7,087	29,407	8.9	13,372	272,822	4,201	4,326	4,259	4,648	672
Fresh fruit, vegetable wholesalers	1,137	737,608	11,961	76,638	10.4	37,057	672,966	8,572	8,886	8,759	8,918	1,272
Beer, wine, distilled spirits wholesalers	1,742	1,309,587	111,024	159,525	12.2	84,483	1,541,770	16,736	17,177	17,909	17,346	1,158
Beer, ale distributors	1,340	578,378	23,687	105,428	18.2	52,462	942,564	10,654	11,132	11,817	11,071	1,017
Wine, distilled spirits wholesalers	402	731,209	87,337	54,097	7.4	32,021	599,206	6,082	6,045	6,092	6,275	141
Tobacco distributors	585	735,643	30,288	46,574	6.3	25,579	494,914	6,538	6,376	6,437	6,525	524
Drugs, chemicals, allied products wholesalers	1,125	690,313	68,513	108,339	15.7	58,677	1,145,295	13,447	13,672	13,616	13,869	512
General-line drug wholesalers	57	244,043	32,941	33,658	13.8	20,751	382,716	4,945	4,953	4,996	5,003	4
Specialty-line drug, toiletries wholesalers	465	246,878	18,935	30,893	12.5	15,709	325,736	3,732	3,729	3,791	3,921	290
Industrial chemicals, explosives distributors	320	128,740	9,235	24,215	18.8	12,287	251,137	2,569	2,661	2,534	2,566	111
Paint, varnish wholesalers	283	70,652	7,402	19,573	27.7	9,930	185,706	2,201	2,329	2,295	2,379	107
Dry goods, apparel wholesalers	803	368,818	41,845	59,510	16.1	29,578	565,250	6,882	6,533	6,554	7,127	554
Clothing, furnishings, footwear wholesalers	483	193,902	19,213	31,339	16.2	14,958	296,030	3,450	3,362	3,387	3,555	353
General-line dry goods wholesalers	13	24,991	3,376	3,370	13.5	2,294	37,984	487	473	496	492	10
Specialty-line dry goods wholesalers	284	131,551	16,030	22,414	17.0	11,262	210,135	2,728	2,475	2,449	2,847	184
Piece goods converters	23	18,374	3,226	2,387	13.0	1,064	21,101	217	223	222	233	7
Furniture, home furnishings wholesalers	837	390,831	40,611	71,575	18.3	37,416	713,466	7,399	7,506	7,410	7,860	461
Furniture (household, office) wholesalers	375	148,872	10,907	30,201	20.3	15,293	283,027	3,007	3,080	3,016	3,137	203
Home furnishings, floor coverings wholesalers	462	241,959	29,704	41,374	17.1	22,123	430,439	4,392	4,426	4,394	4,723	258
Paper, allied products wholesalers	985	652,859	53,581	105,871	16.2	61,981	1,195,720	12,167	12,100	12,049	12,454	506
Coarse paper and products wholesalers	455	260,341	22,125	42,617	16.4	24,815	464,634	5,037	4,987	5,017	5,039	234
Printing and fine paper distributors	167	308,900	21,962	40,118	13.0	24,557	459,370	4,324	4,289	4,285	4,318	41
Stationery, office supplies wholesalers	331	74,155	7,562	20,092	27.1	11,148	240,442	2,463	2,464	2,412	2,767	225
Wallpaper wholesalers	32	9,463	1,932	3,044	32.2	1,461	31,274	343	358	335	330	6
Farm products (raw materials) merchants	612	1,468,725	45,232	54,399	3.7	24,656	539,742	5,826	5,799	6,235	6,196	400
Automotive wholesalers	3,052	779,130	111,230	187,366	24.0	107,743	2,071,229	25,374	25,426	25,513	25,690	1,945
Motor vehicle distributors	353	148,842	6,796	24,221	16.3	12,731	216,030	2,772	2,720	2,766	2,776	221
Automotive equipment, tire-tube wholesalers	2,699	630,288	104,434	163,145	25.9	95,012	1,855,199	22,602	22,706	22,747	22,914	1,724
Electrical, electronics, appliance distributors	1,376	1,388,718	153,146	202,336	14.6	114,385	2,244,798	23,237	22,820	22,918	23,593	598
Electrical apparatus, supplies distributors	601	658,282	74,604	92,791	14.1	54,266	1,043,315	11,447	11,264	11,190	11,226	262
Electrical appliance, radio, TV set wholesalers	408	600,031	59,878	81,436	13.6	44,570	899,177	8,389	8,239	8,445	8,896	126
Electronic parts, equipment distributors	367	130,405	18,664	28,109	21.6	15,549	302,306	3,401	3,317	3,283	3,471	210
Hardware, plumbing-heating goods wholesalers	1,152	835,376	130,393	147,841	17.7	86,498	1,622,942	18,344	18,198	18,345	18,559	595
Hardware wholesalers	375	401,184	69,936	71,334	17.8	43,524	791,472	10,214	10,017	10,062	10,061	211
Plumbing, heating equipment, supplies distributors	777	434,192	60,457	76,507	17.6	42,974	831,470	8,130	8,181	8,283	8,498	384
Lumber, construction materials distributors	2,130	1,400,153	95,778	250,312	17.9	131,667	2,670,836	24,232	26,353	27,557	27,530	943
Lumber, millwork wholesalers	741	682,602	53,234	79,847	11.7	44,040	897,719	8,189	8,699	9,162	9,115	309
Construction materials distributors	1,389	717,551	42,544	170,465	23.8	87,627	1,773,117	16,043	17,654	18,395	18,415	634
Machinery, equipment, supplies distributors	5,397	2,012,819	237,722	437,055	21.7	240,794	4,646,756	48,563	48,315	48,285	48,341	2,993
Air conditioning, comm. refrigeration equip., distrs.	381	89,988	10,832	23,454	26.1	12,984	253,347	2,468	2,604	2,572	2,491	210
Commercial machines, equipment distributors	625	138,080	14,996	35,993	26.1	19,585	377,303	3,970	3,999	4,031	4,323	425
Construction machinery, equipment dealers	264	226,292	39,386	48,972	21.6	26,477	487,078	4,397	4,450	4,373	4,420	88
Farm-garden machinery, equipment wholesalers	228	112,046	14,759	18,701	16.7	9,549	180,802	1,841	2,027	2,051	1,846	135
Industrial machinery, equipment distributors	1,093	473,289	44,054	81,602	17.2	43,112	813,466	8,107	7,998	8,175	8,093	599
Industrial materials, supplies distributors	1,081	526,585	59,681	113,592	21.6	66,185	1,286,269	13,206	13,067	12,891	12,998	499
Professional equipment, supplies distributors	560	166,086	24,323	47,379	28.5	27,543	554,954	6,631	6,568	6,690	6,606	289
Service establishment supply houses	1,052	227,728	24,478	53,926	23.7	28,192	558,970	6,649	6,323	6,259	6,339	705
Transportation equipment distributors	113	52,725	5,213	13,436	25.5	7,167	134,567	1,294	1,279	1,243	1,225	43
Metals, metalwork (except scrap) distributors	792	782,734	143,306	157,995	20.2	89,928	1,753,576	16,248	16,247	16,365	17,231	315
Iron, steel and products distributors	683	670,842	132,847	143,893	21.4	82,238	1,604,084	14,756	14,768	14,831	15,710	255
Nonferrous metals distributors	109	111,892	10,459	14,102	12.6	7,690	149,492	1,492	1,479	1,534	1,521	60
Scrap, waste materials dealers	2,018	760,528	49,845	131,582	17.3	70,363	1,357,502	17,934	18,839	18,823	18,930	1,881
Iron, steel scrap dealers	1,122	529,667	37,132	84,036	15.9	43,642	848,351	10,013	10,489	10,692	10,800	984
Waste materials dealers	896	230,861	12,713	47,546	20.6	26,721	509,151	7,921	8,350	8,131	8,130	897
Other merchant wholesalers	3,045	1,667,191	143,627	238,678	14.3	125,264	2,447,358	30,561	29,695	29,700	32,720	1,890
Amusement, sporting goods distributors	464	163,033	17,396	32,721	20.1	17,016	332,219	3,880	3,900	3,		

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.
¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Sales branches (with stocks).....	3,016	8,486,111	475,289	869,452	10.2	459,520	9,093,442	92,262	91,843	92,496	92,229	14
Sales offices (without stocks).....	2,017	9,545,773	...	367,297	3.8	164,882	3,229,771	27,545	27,638	27,603	27,560	8
Food and kindred products.....	910	2,387,636	37,256	210,841	8.8	94,753	1,768,505	19,287	19,521	19,721	19,263	...
Sales branches (with stocks).....	668	1,464,267	37,256	144,882	9.9	70,477	1,316,863	14,731	14,939	15,065	14,770	...
Sales offices (without stocks).....	242	923,369	...	65,959	7.1	24,276	451,642	4,556	4,582	4,656	4,493	...
Textile mill products.....	90	242,450	7,346	12,753	5.3	7,979	148,217	1,401	1,376	1,409	1,310	...
Sales branches (with stocks).....	42	137,558	7,346	8,741	6.4	6,080	109,001	1,117	1,092	1,141	1,047	...
Sales offices (without stocks).....	48	104,892	...	4,012	3.8	1,899	39,216	284	284	268	263	...
Apparel and related products.....	45	89,678	6,416	7,767	8.7	4,123	77,230	735	758	709	740	...
Sales branches (with stocks).....	27	56,740	6,416	6,225	11.0	3,041	57,713	575	590	589	584	...
Sales offices (without stocks).....	18	32,938	...	1,542	4.7	1,082	19,517	160	168	120	156	...
Furniture and fixtures.....	74	92,174	7,942	12,871	14.0	7,085	141,151	1,241	1,286	1,290	1,358	6
Sales branches (with stocks).....	56	66,457	7,942	9,125	13.7	4,796	93,251	944	950	938	942	...
Sales offices (without stocks).....	18	25,717	...	3,746	14.6	2,289	47,900	297	336	352	416	6
Paper and allied products.....	109	575,043	5,855	31,314	5.4	14,079	292,585	2,704	2,701	2,679	2,749	...
Sales branches (with stocks).....	23	126,625	5,855	7,325	5.8	4,136	93,926	938	938	914	960	...
Sales offices (without stocks).....	86	448,418	...	23,989	5.3	9,943	198,659	1,766	1,763	1,765	1,789	...
Chemicals and allied products.....	448	1,781,323	33,493	174,003	9.8	61,066	1,193,423	11,475	11,626	11,636	11,605	1
Sales branches (with stocks).....	286	900,883	33,493	116,780	13.0	41,778	810,016	8,142	8,198	8,226	8,213	...
Sales offices (without stocks).....	162	880,440	...	57,223	6.5	19,288	383,407	3,333	3,428	3,410	3,392	1
Rubber products.....	110	418,852	20,896	44,787	10.7	18,717	387,032	3,444	3,419	3,457	3,404	...
Sales branches (with stocks).....	86	292,476	20,896	30,473	10.4	13,623	283,793	2,558	2,545	2,571	2,515	...
Sales offices (without stocks).....	24	126,376	...	14,314	11.3	5,094	103,239	886	874	886	889	...
Leather and leather products.....	15	28,509	2,283	3,019	10.6	1,127	21,944	331	320	323	332	...
Sales branches (with stocks).....	6	12,103	2,283	2,306	19.1	750	14,928	299	287	292	301	...
Sales offices (without stocks).....	9	16,406	...	713	4.3	377	7,016	32	33	31	31	...
Stone, clay, and glass products.....	236	772,884	12,339	52,633	6.8	28,242	572,398	4,928	4,917	4,977	5,104	5
Sales branches (with stocks).....	100	202,458	12,339	33,124	16.4	19,289	405,555	3,568	3,550	3,606	3,747	5
Sales offices (without stocks).....	136	570,426	...	19,509	3.4	8,953	166,843	1,360	1,367	1,371	1,357	...
Primary metal products.....	352	3,918,343	18,282	77,631	2.0	39,787	801,446	6,145	6,214	6,175	6,140	2
Sales branches (with stocks).....	63	267,279	18,282	17,460	6.5	9,712	195,212	1,952	1,952	1,815	1,784	2
Sales offices (without stocks).....	289	3,651,064	...	60,171	1.6	30,075	606,234	4,257	4,262	4,360	4,356	...
Fabricated metal products.....	276	736,920	23,240	50,906	6.9	32,305	627,036	6,494	6,477	6,439	6,397	...
Sales branches (with stocks).....	145	172,164	23,240	35,444	20.6	23,625	460,788	5,187	5,176	5,127	5,070	...
Sales offices (without stocks).....	131	564,756	...	15,462	2.7	8,680	166,248	1,307	1,301	1,312	1,327	...
Machinery (except electrical).....	1,164	1,573,161	87,461	209,581	13.3	132,503	2,644,914	24,369	24,520	24,602	24,515	1
Sales branches (with stocks).....	787	1,038,382	87,461	176,905	17.0	113,931	2,282,831	21,452	21,562	21,660	21,537	...
Sales offices (without stocks).....	377	534,779	...	32,676	6.1	18,572	362,083	2,917	2,958	2,942	2,978	1
Electrical machinery.....	380	1,297,524	39,694	94,873	7.3	46,925	940,819	8,794	8,743	8,700	8,810	...
Sales branches (with stocks).....	193	925,354	39,694	78,624	8.5	37,812	765,170	7,303	7,220	7,215	7,310	...
Sales offices (without stocks).....	187	372,170	...	16,249	4.4	9,113	175,649	1,491	1,523	1,485	1,500	...
Transportation equipment.....	207	2,960,678	127,540	138,774	4.7	72,673	1,435,174	15,636	14,751	14,957	15,205	...
Sales branches (with stocks).....	179	2,297,659	127,540	124,197	5.4	65,369	1,301,131	14,060	13,285	13,619	13,898	...
Sales offices (without stocks).....	28	663,019	...	14,577	2.2	7,304	134,043	1,576	1,466	1,338	1,307	...
Instruments and related products.....	202	273,437	9,762	37,638	13.8	22,083	433,611	4,487	4,505	4,577	4,545	1
Sales branches (with stocks).....	157	189,647	9,762	30,240	15.9	18,634	366,083	3,896	3,915	3,980	3,953	1
Sales offices (without stocks).....	45	83,790	...	7,398	8.8	3,449	67,528	591	590	597	592	...
Other manufacturers' products*.....	415	883,272	35,484	77,358	8.8	40,955	837,728	8,336	8,347	8,448	8,312	6
Sales branches (with stocks).....	198	336,059	35,484	47,601	14.2	26,467	537,181	5,604	5,644	5,738	5,598	6
Sales offices (without stocks).....	217	547,213	...	29,757	5.4	14,488	300,547	2,732	2,703	2,710	2,714	...
Petroleum bulk plants, terminals and LP gas facilities.....	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Gasoline, distillates, residuals.....	5,913	3,229,769	178,357	303,985	9.4	107,244	2,079,294	24,630	23,955	24,213	25,127	4,336
Bulk plants.....	5,713	2,217,045	90,015	238,678	10.8	77,869	1,533,465	18,295	17,903	17,962	18,646	4,335
Distributing terminals.....	200	1,012,724	88,342	54,829	6.4	29,375	545,829	6,052	6,052	6,251	6,481	1
Wholesale LP gas facilities.....	143	49,105	3,091	13,133	26.7	6,174	120,962	1,434	1,417	1,457	1,446	32
Merchandise agents, brokers.....	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Grocery, confectionery, meats.....	517	1,401,858	930	31,024	2.2	13,174	236,091	2,305	2,305	2,382	2,401	414
Groceries (combination of food lines).....	38	49,336	23	1,543	3.1	645	12,413	130	131	168	137	35
Canned foods.....	202	508,371	413	13,249	2.6	5,831	98,906	1,018	1,001	1,009	1,019	180
Coffee, tea, spices.....	11	59,532	369	595	1.0	240	3,542	32	31	32	30	8
Confectionery.....	35	55,634	11	1,890	3.4	717	11,825	101	102	103	112	30
Flour.....	10	17,438	5	262	1.5	98	1,798	24	22	18	19	4
Meats, provisions (except canned).....	27	218,883	1	2,069	.9	579	10,783	78	92	91	93	25
Sugar.....	45	216,375	7	2,224	1.0	957	17,597	193	190	190	187	18
Miscellaneous grocery products.....	149	276,289	101	9,192	3.3	4,107	79,227	729	736	771	804	114
Farm products (edible).....	160	424,189	406	13,586	3.2	6,483	127,206	1,270	1,279	1,313	1,222	128
Dairy, poultry products.....	36	135,110	47	3,863	2.9	1,841	46,269	433	460	424	381	29
Fruits, vegetables.....	124	289,079	359	9,723	3.4	4,642	80,937	837	819	889	841	99
Drugs, chemicals, paints.....	102	113,886	319	5,026	4.4	2,780	51,157	372	400	409	395	64
Drugs, proprietaries, toiletries.....	25	20,647	21	1,526	7.4	856	15,779	140	152	157	150	11
Chemicals, explosives.....	53	71,519	249	2,332	3.3	1,291	25,250	145	163	169	163	36
Paints, varnishes, lacquers, enamels.....	24	21,720	49	1,168	5.4	633	10,128	87	85	83	82	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	158	136,491	8	5,386	3.9	1,348	26,938	296	290	287	301	132
Clothing, furnishings (men's, women's).....	38	64,395	6	1,595	2.5	468	10,411	102	95	92	90	29
Men's, boys' clothing, furnishings.....	19	12,761	1	601	4.7	139	2,651	25	28	31	32	10
Women's, children's clothing, accessories.....	72	38,002	1	2,251	5.9	463	9,147	113	112	110	123	69
Furs (dressed), fur clothing.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	12	11,766	...	431	3.7	136	1,777	22	22	21	21	10
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	87	200,604	207	7,120	3.5	2,380	44,133	424	412	413	436	44
Hosiery.....	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods.....	31	58,875	78	2,819	4.8	995	18,642	221	207	213	237	17
Piece goods.....	53	137,512	118	4,197	3.1	1,340	24,581	194	196	191	190	22
Furniture, home furnishings.....	153	118,968	222	8,081	6.8	3,063	56,647	511	513	508	520	107
Furniture.....	69	53,987	37	3,248	6.0	946	17,556	199	190	183	202	48
Home furnishings.....	84	64,981	185	4,833	7.4	2,117	39,091	312	323	325	318	59
Paper, allied products.....	97	138,337	551	5,745	4.2	2,324	46,217	394	421	437	431	72
Paper.....	74	128,774	524	4,710	3.7	1,774	36,148	307	336	353	349	56
Stationery, office supplies.....	23	9,563	27	1,035	10.8	550	10,069	87	85	84	82	16
Farm products (raw materials).....	483	2,391,479	3,751	24,324	1.0	12,630	245,525	4,809	4,781	4,831	5,128	421
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	55	191,250	8	1,961	1.0	816	12,811	153	152	155	155	34
Hides, skins, raw furs.....	27	65,943	87	2,253	3.4	1,088	18,398	159	156	152	147	18
Livestock.....	378	2,067,133	3,644	18,872	.9	10,189	203,742	4,392	4,372	4,424	4,581	355
Tobacco (leaf).....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	10	42,756	6	524	1.2	214	3,703	22	22	23	69	4
Automotive.....	276	560,099	517	20,392	3.6	7,455	137,004	986	997	1,032	1,039	223
Electrical-electronic apparatus, equip., appliances.....	357	346,436	782	19,933	5.8	7,271	139,783	1,167	1,179	1,155	1,167	308
Electrical apparatus, supplies.....	193	188,316	142	10,913	5.8	4,185	81,173	662	672	653	659	181
Appliances, radios, TV sets.....	45	36,550	499	1,936	5.3	754	12,854	131	130	122	124	31
Electronic parts, equipment.....	119	121,470	141	7,084	5.8	2,332	45,756	374	377	380	384	96
Hardware, plumbing-heating goods.....	250	142,743	631	11,306	7.9	4,599	90,532	731	738	733	786	192
Hardware.....	81	54,092	119	3,635	6.7	1,373	27,899	209	206	209	239	58
Plumbing, heating goods.....	169	88,651	512	7,671	8.7	3,226	62,633	522	532	524	547	134
Lumber, construction materials.....	193	154,709	142	7,322	4.7	3,234	62,580	577	583	585	594	143
Lumber, millwork.....	110	116,585	35	3,962	3.4	1,433	25,438	239	241	240	248	83
Construction materials (except lumber).....	83	38,124	107	3,360	8.8	1,801	37,142	338	342	345	346	60
Machinery, equipment, supplies.....	902	638,021	3,562	49,559	7.8	21,899	386,324	3,295	3,327	3,288	3,319	680
Air conditioning, commercial refrigeration equipment.....	42	78,751	140	2,015	2.6	833	16,908	144	147	151	147	31
Commercial machines, equipment.....	29	12,765	28	1,501	11.8	562	9,047	88	89	93	85	21
Construction machinery, equipment.....	19	17,774	283	1,825	10.3	808	10,381	129	127	126	122	14
Farm-garden machinery, equipment.....	18	13,778	113	1,001	7.3	420	9,588	97	97	96	97	6
Industrial machinery, equipment, supplies.....	679	439,041	2,774	38,084	8.7	16,797	295,217	2,416	2,446	2,415	2,451	535
Professional equipment, supplies.....	16	4,881	45	489	10.0	151	2,247	33	32	33	33	15
Service establishment equipment, supplies.....	54	32,554	122	2,353	7.2	1,127	21,632	183	182	183	192	34
Transportation (exc. automotive) equip., supplies.....	45	38,477	57	2,291	6.0	1,201	21,304	205	207	191	192	24
Metals, metalwork (except scrap).....	233	343,872	325	11,885	3.5	4,807	87,088	718	726	712	728	187
Iron, steel and products.....	188	288,551	288	9,897	3.4	4,062	74,540	595	601	593	597	142
Nonferrous metals, metalwork.....	45	55,321	37	1,988	3.6	738	12,548	123	125	119	131	45
Other merchandise agents, brokers.....	505	942,951	1,572	30,901	3.3	13,419	242,763	2,331	2,317	2,281	2,377	313
Scrap iron and steel.....	13	18,516	639	982	5.3	610	11,083	107	98	107	98	6
Amusements, sporting goods, toys.....	39	36,031	22	2,189	6.1	752	14,568	109	114	119	135	29
Books, magazines, newspapers.....	14	6,374	7	862	13.5	602	11,410	89	87	85	87	4
Coal, coke.....	53	280,732	133	9,042	3.2	4,462	78,638	741	731	720	694	5
Farm supplies.....	23	61,345	88	1,393	2.3	442	8,939	85	81	86	90	10
Jewelry.....	17	13,846	46	789	5.7	200	2,923	37	37	34	33	14
Yarns.....	9	17,666	3	416	2.4	98	1,718	19	18	20	20	11
Petroleum and products.....	26	24,416	12	648	2.7	288	5,526	54	50	49	62	16
General merchandise.....	66	42,929	60	2,876	6.7	1,314	22,306	264	267	249	249	56
Miscellaneous products, agents, brokers, n.e.c.....	245	441,096	562	11,704	2.7	4,651	85,652	826	834	812	909	162
Assemblers of farm products.....	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Dairy, poultry products.....	467	409,579	6,365	23,877	5.8	11,539	254,631	3,610	3,777	3,747	3,784	309
Fresh fruits, vegetables.....	145	73,640	2,443	9,174	12.5	4,619	90,375	1,174	1,374	1,395	1,598	131
Farm products (raw materials).....	1,967	1,823,680	66,111	90,481	5.0	39,537	797,062	11,203	11,163	11,157	11,701	969
Farm supplies.....	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
WEST NORTH-CENTRAL												
Wholesale trade, total	30,382	xxx	1,311,690	xxx	xxx	996,655	19,643,178	241,676	242,324	246,792	249,843	18,194
Type of Operation												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Manufacturers' sales branches, sales offices	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Petroleum bulk plants, terminals and LP gas facilities	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Merchandise agents, brokers	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Assemblers of farm products	5,341	2,578,348	108,579	150,155	5.8	66,593	1,257,060	20,603	20,976	21,809	22,677	2,254
Type by Kind of Business												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Grocery, confectionery, meat wholesalers	1,339	1,380,912	100,345	127,339	9.2	69,552	1,440,832	18,063	17,809	17,997	18,450	943
General-line grocery wholesalers	294	946,826	77,161	70,537	7.4	41,197	886,777	10,152	10,129	10,205	10,116	100
Confectionery wholesalers	121	27,896	2,321	3,744	13.4	1,950	38,622	549	559	598	624	99
Fish, sea food distributors	47	18,819	1,821	3,319	17.6	1,664	35,005	477	445	444	530	29
Meat, meat products wholesalers	268	120,452	3,030	16,129	13.4	7,922	155,916	1,969	1,948	2,003	2,109	289
Specialty-line grocery wholesalers	609	266,919	16,012	33,610	12.6	16,819	324,512	4,916	4,728	4,747	5,071	426
Farm products (edible) distributors	823	446,495	13,311	51,406	11.5	25,473	502,674	7,691	7,749	7,984	8,369	745
Poultry, poultry products distributors	380	189,576	6,000	18,517	9.8	7,880	176,452	2,997	3,147	3,329	3,605	368
Fresh fruit, vegetable wholesalers	443	256,919	7,311	32,889	12.8	17,593	326,222	4,694	4,602	4,655	4,764	377
Beer, wine, distilled spirits wholesalers	826	447,942	51,617	52,500	11.7	24,919	471,583	5,513	5,666	5,708	5,646	580
Beer, ale distributors	704	185,130	9,869	30,372	16.4	12,820	239,886	2,992	3,136	3,347	3,202	560
Wine, distilled spirits wholesalers	122	262,812	41,748	22,128	8.4	12,099	231,697	2,521	2,530	2,361	2,444	20
Tobacco distributors	288	280,503	14,718	16,220	5.8	8,786	159,804	2,461	2,454	2,511	2,449	250
Drugs, chemicals, allied products wholesalers	407	229,144	28,137	38,953	17.0	21,935	433,896	5,314	5,384	5,433	5,552	189
General-line drug wholesalers	40	129,768	17,794	18,067	13.9	11,265	214,598	2,869	2,863	2,862	2,861	1
Specialty-line drug, toiletries wholesalers	176	39,607	3,971	8,372	21.1	4,177	90,302	1,064	1,089	1,111	1,189	106
Industrial chemicals, explosives distributors	109	41,646	3,815	8,219	19.7	4,063	83,957	759	799	833	882	34
Paint, varnish wholesalers	82	18,123	2,557	4,295	23.7	2,430	45,039	622	633	627	620	48
Dry goods, apparel wholesalers	326	257,138	37,081	38,833	15.1	21,461	375,429	4,976	4,927	5,108	5,136	224
Clothing, furnishings, footwear wholesalers	221	103,430	10,688	14,663	14.2	7,460	145,468	1,790	1,708	1,891	1,936	159
General-line dry goods wholesalers	17	117,913	21,891	18,940	16.1	11,318	177,953	2,501	2,524	2,541	2,491	4
Specialty-line dry goods wholesalers	84	34,212	4,309	4,839	14.1	2,522	47,844	622	643	643	647	57
Piece goods converters	4	1,583	193	391	24.7	161	4,164	63	52	33	62	4
Furniture, home furnishings wholesalers	260	123,812	17,416	24,299	19.6	13,643	259,101	3,222	3,192	3,257	3,407	134
Furniture (household, office) wholesalers	130	41,700	5,564	9,193	22.0	5,202	98,924	1,269	1,233	1,280	1,374	74
Home furnishings, floor coverings wholesalers	130	82,112	11,852	15,106	18.4	8,441	160,177	1,953	1,959	1,977	2,033	60
Paper, allied products wholesalers	324	220,368	22,602	39,347	17.9	23,178	483,463	5,416	5,333	5,418	5,408	150
Coarse paper and products wholesalers	128	102,640	10,532	17,049	16.6	9,880	214,282	2,253	2,246	2,291	2,302	59
Printing and fine paper distributors	63	87,310	8,819	12,911	14.8	7,975	162,270	1,636	1,642	1,704	1,626	7
Stationery, office supplies wholesalers	121	27,911	2,782	8,806	31.6	5,074	101,941	1,449	1,368	1,351	1,422	78
Wallpaper wholesalers	12	2,507	469	581	23.2	249	4,970	78	77	72	58	6
Farm products (raw materials) merchants	652	1,487,414	51,993	55,657	3.7	22,743	444,253	5,259	5,516	5,997	5,829	470
Automotive wholesalers	1,572	435,964	77,218	95,631	21.9	56,840	1,115,398	14,532	14,473	14,392	14,571	935
Motor vehicle distributors	122	79,290	4,173	9,446	11.9	4,897	98,194	1,148	1,149	1,153	1,131	77
Automotive equipment, tire-tube wholesalers	1,450	356,674	73,045	86,185	24.2	51,943	1,017,204	13,384	13,324	13,239	13,440	858
Electrical, electronics, appliance distributors	536	583,352	66,326	80,190	13.7	44,352	885,190	9,528	9,450	9,428	9,562	202
Electrical apparatus, supplies distributors	232	251,726	31,625	33,833	13.4	19,841	382,123	4,373	4,343	4,376	4,371	80
Electrical appliance, radio, TV set wholesalers	178	289,839	29,351	38,042	13.1	20,022	413,762	4,141	4,096	4,042	4,105	60
Electronic parts, equipment distributors	126	41,787	5,350	8,315	19.9	4,489	89,305	1,014	1,011	1,010	1,086	62
Hardware, plumbing-heating goods wholesalers	424	452,997	79,701	83,594	18.5	47,933	933,337	11,028	11,141	11,351	11,352	159
Hardware wholesalers	144	267,789	49,602	53,144	19.8	30,082	581,031	7,185	7,297	7,400	7,330	60
Plumbing, heating equipment, supplies distributors	280	185,208	30,099	30,450	16.4	17,851	352,306	3,843	3,844	3,951	4,022	99
Lumber, construction materials distributors	875	615,593	34,041	83,823	13.6	46,925	961,483	9,607	10,271	10,794	11,111	396
Lumber, millwork wholesalers	301	373,259	18,839	35,432	9.5	20,249	396,757	4,082	4,124	4,272	4,347	111
Construction materials distributors	574	242,334	15,202	48,391	20.0	26,676	564,726	5,525	6,147	6,522	6,764	285
Machinery, equipment, supplies distributors	2,235	888,073	120,948	181,878	20.5	100,710	1,956,186	21,893	22,041	22,104	21,903	1,223
Air conditioning, comm. refrigeration equip., distrs	160	36,992	5,823	8,735	23.6	4,787	98,333	954	1,008	1,015	960	108
Commercial machines, equipment distributors	255	51,441	5,287	13,067	25.4	7,071	136,602	1,661	1,641	1,645	1,831	192
Construction machinery, equipment dealers	181	179,876	32,983	32,928	18.3	19,223	349,459	3,692	3,661	3,652	3,384	60
Farm-garden machinery, equipment wholesalers	195	111,027	15,790	19,536	17.6	9,756	186,547	2,041	2,122	2,180	2,124	109
Industrial machinery, equipment distributors	381	191,852	19,985	27,318	14.2	13,595	254,531	2,733	2,762	2,830	2,782	188
Industrial materials, supplies distributors	298	124,161	14,140	26,040	21.0	15,047	311,318	3,289	3,335	3,282	3,298	130
Professional equipment, supplies distributors	246	86,799	13,834	25,772	29.7	15,739	304,481	3,883	3,857	3,863	3,876	102
Service establishment supply houses	480	92,529	11,538	25,359	27.4	13,708	280,296	3,244	3,251	3,250	3,270	314
Transportation equipment distributors	39	13,396	1,568	3,123	23.3	1,784	34,619	396	404	387	378	20
Metals, metalwork (except scrap) distributors	170	136,604	23,089	23,695	17.3	12,635	249,700	2,592	2,636	2,625	2,676	73
Iron, steel and products distributors	145	109,116	20,122	19,805	18.2	10,742	213,967	2,214	2,251	2,243	2,262	64
Nonferrous metals distributors	25	27,488	2,967	3,890	14.2	1,893	35,733	378	385	382	414	9
Scrap, waste materials dealers	677	144,356	13,023	25,446	17.6	13,307	265,662	3,921	4,216	4,298	4,409	619
Iron, steel scrap dealers	427	99,523	9,960	15,877	16.0	8,129	163,626	2,224	2,403	2,451	2,486	396
Waste materials dealers	250	44,833	3,063	9,569	21.3	5,178	102,036	1,697	1,813	1,847	1,923	223
Other merchant wholesalers	1,471	884,257	88,926	111,739	12.6	56,780	1,195,463	15,191	14,579	14,998	15,839	951
Amusement, sporting goods distributors	179	72,150	8,192	11,620	16.1	6,059	130,591	1,582	1,639	1,674	1,689	105
Book, magazine, newspaper wholesalers	147	30,510	1,949	6,788	22.2	3,783	66,022	1,512	1,420	1,405	1,375	104
Coal wholesalers	47	46,665	6,965	5,308	11.4	2,083	40,198	513	492	511	509	19
Farm supplies wholesalers	420	275,840	35,993	32,676	11.8	16,829	354,336	4,073	3,865	4,204	4,522	286
Jewelry wholesalers	123	29,973	6,118	6,947	23.2	3,593	77,116	906	900	913	980	109
Petroleum products distributors	216	192,136	12,008	16,972	8.8	8,304	167,282	1,801	1,785	1,909	1,921	118
Gift, art goods, greeting card wholesalers	59	9,591	748	2,556	26.6	1,216	27,421	352	366	478	564	39
Flower, bulb, plant wholesalers	52	10,174	576	2,276	22.4	1,363	27,593	368	363	352	405	25
Miscellaneous products merchant wholesalers	228</											

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Sales branches (with stocks).....	1,533	3,313,141	245,718	348,687	10.5	177,806	3,526,062	37,863	37,643	38,517	37,856	5
Sales offices (without stocks).....	699	1,914,187	...	82,344	4.3	39,687	747,124	6,973	6,995	6,951	6,982	5
Food and kindred products.....	450	780,151	16,748	78,242	10.0	32,001	608,856	7,077	7,108	7,282	7,264	1
Sales branches (with stocks).....	331	567,152	16,748	62,684	11.1	26,352	507,105	5,919	5,960	6,147	6,015	1
Sales offices (without stocks).....	119	212,999	...	15,558	7.3	5,649	101,751	1,158	1,148	1,135	1,249	...
Textile mill products.....	30	49,890	948	2,568	5.1	1,916	36,273	335	305	348	336	...
Sales branches (with stocks).....	16	29,623	948	1,681	5.7	1,392	27,462	249	222	266	260	...
Sales offices (without stocks).....	14	20,267	...	887	4.4	524	8,811	86	83	82	76	...
Apparel and related products.....	12	25,278	2,242	2,836	11.2	1,491	26,908	201	202	202	203	...
Sales branches (with stocks).....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	22	11,406	879	1,365	12.0	845	15,079	162	162	156	159	...
Sales branches (with stocks).....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	33	86,671	785	4,199	4.8	2,197	44,379	429	426	432	431	...
Sales branches (with stocks).....	7	28,978	785	1,164	4.0	663	14,498	157	157	159	161	...
Sales offices (without stocks).....	26	57,693	...	3,035	5.3	1,534	29,881	272	269	273	270	...
Chemicals and allied products.....	226	504,096	13,497	60,807	12.1	23,277	457,632	4,642	4,635	4,662	4,629	2
Sales branches (with stocks).....	165	287,290	13,497	43,454	15.1	15,007	294,802	3,227	3,204	3,235	3,217	2
Sales offices (without stocks).....	61	216,806	...	17,353	8.0	8,270	162,830	1,415	1,431	1,427	1,412	...
Rubber products.....	48	150,160	11,898	15,762	10.5	7,002	140,220	1,399	1,373	1,397	1,374	...
Sales branches (with stocks).....	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	20	216,171	28,454	26,212	12.1	10,790	202,241	2,338	2,258	2,225	2,205	...
Sales branches (with stocks).....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	94	218,323	5,165	16,202	7.4	9,595	185,515	1,894	1,946	1,885	1,941	...
Sales branches (with stocks).....	35	45,896	5,165	8,202	17.9	5,834	119,880	1,326	1,374	1,320	1,364	...
Sales offices (without stocks).....	59	172,427	...	8,000	4.6	3,761	65,635	568	572	565	577	...
Primary metal products.....	108	611,333	2,306	14,559	2.4	6,565	132,579	1,129	1,142	1,159	1,148	...
Sales branches (with stocks).....	13	38,773	2,306	3,039	7.8	902	18,317	196	215	199	197	...
Sales offices (without stocks).....	95	572,560	...	11,520	2.0	5,663	114,262	933	927	960	951	...
Fabricated metal products.....	99	246,862	6,712	11,503	4.7	6,689	128,205	1,231	1,257	1,289	1,239	...
Sales branches (with stocks).....	62	67,660	6,712	8,261	12.2	4,938	95,329	932	954	992	943	...
Sales offices (without stocks).....	37	179,202	...	3,242	1.8	1,751	32,876	299	303	297	296	...
Machinery (except electrical).....	543	794,254	93,806	92,262	11.6	58,337	1,155,485	11,802	11,831	12,346	11,816	1
Sales branches (with stocks).....	430	688,157	93,806	84,987	12.3	54,294	1,080,915	11,070	11,114	11,633	11,121	...
Sales offices (without stocks).....	113	106,097	...	7,275	6.9	4,043	74,570	732	717	713	695	1
Electrical machinery.....	151	378,874	14,003	28,920	7.6	16,198	316,801	3,085	3,077	3,058	3,032	...
Sales branches (with stocks).....	87	300,813	14,003	25,427	8.5	14,017	274,058	2,774	2,770	2,749	2,716	...
Sales offices (without stocks).....	64	78,061	...	3,493	4.5	2,181	42,743	311	307	309	316	...
Transportation equipment.....	128	881,489	38,815	46,312	5.3	23,224	461,135	5,022	4,777	4,851	4,954	...
Sales branches (with stocks).....	117	781,831	38,815	44,140	5.6	22,211	445,136	4,830	4,548	4,662	4,805	...
Sales offices (without stocks).....	11	99,658	...	2,172	2.2	1,013	15,999	192	229	189	149	...
Instruments and related products.....	120	48,159	3,353	11,923	24.8	7,296	141,626	1,750	1,767	1,774	1,769	2
Sales branches (with stocks).....	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	148	224,211	6,107	17,359	7.7	10,070	220,252	2,340	2,372	2,402	2,338	4
Sales branches (with stocks).....	68	45,085	6,107	8,780	19.5	5,513	135,321	1,442	1,474	1,502	1,448	...
Sales offices (without stocks).....	80	179,126	...	8,579	4.8	4,557	84,931	898	898	900	890	4
Petroleum bulk plants, terminals and LP gas facilities.....	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Gasoline, distillates, residuals.....	7,301	1,569,126	109,080	181,149	11.5	54,000	1,073,298	14,233	14,257	14,422	14,696	5,830
Bulk plants.....	7,239	1,374,546	77,594	166,551	12.1	48,715	969,315	12,989	12,980	13,118	13,445	5,829
Distributing terminals.....	62	194,580	31,486	14,598	7.5	5,285	103,983	1,244	1,277	1,304	1,251	1
Wholesale LP gas facilities.....	172	29,228	2,585	7,075	24.2	3,591	68,280	899	913	945	918	37
Merchandise agents, brokers.....	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Grocery, confectionery, meats.....	259	593,940	107	13,491	2.3	6,437	123,199	1,154	1,171	1,211	1,261	205
Groceries (combination of food lines).....	30	66,715	...	2,082	3.1	1,090	20,945	198	202	213	226	26
Canned foods.....	83	156,897	34	4,215	2.7	2,016	37,041	378	379	380	395	70
Coffee, tea, spices.....	6	38,754	...	231	.6	123	2,129	15	16	16	15	3
Confectionery.....	18	16,643	4	762	4.6	305	6,497	58	57	59	59	18
Flour.....	7	65,087	...	614	.9	276	3,642	37	35	36	36	2
Meats, provisions (except canned).....	5	5,248	2	141	2.7	23	654	7	7	8	8	4
Sugar.....	19	117,320	15	1,479	1.3	770	15,649	122	126	122	126	15
Miscellaneous grocery products.....	91	127,276	52	3,967	3.1	1,834	36,642	339	349	377	396	67
Farm products (edible).....	95	138,465	178	4,158	3.0	1,681	29,446	323	330	325	335	51
Dairy, poultry products.....	34	34,242	158	769	2.2	311	5,685	91	98	93	96	31
Fruits, vegetables.....	61	104,223	20	3,389	3.3	1,370	23,761	232	232	232	239	20
Drugs, chemicals, paints.....	20	18,553	86	984	5.3	697	9,357	119	123	131	115	9
Drugs, proprietaries, toiletries.....	9	3,097	5	205	6.6	63	1,507	23	24	26	25	5
Chemicals, explosives.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active prop- rietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	40	26,603	26	1,344	5.1	345	5,705	80	87	71	77	31
Clothing, furnishings (men's, women's).....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	6	3,149	...	145	4.6	25	(Z)	14	13	11	12	4
Women's, children's clothing, accessories.....	21	8,290	3	487	5.9	80	1,571	27	24	22	27	16
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	4	8,160	...	363	4.4	106	2,069	13	13	13	13	6
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	30	59,305	3	2,180	3.7	699	12,871	125	127	132	125	13
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	26	43,037	3	1,239	2.9	403	7,688	61	64	66	62	13
Furniture, home furnishings.....	38	19,552	39	1,180	6.0	299	5,092	76	78	69	86	27
Furniture.....	16	7,054	28	420	6.0	118	2,205	26	33	31	35	13
Home furnishings.....	22	12,498	11	760	6.1	181	2,887	50	45	38	51	14
Paper, allied products.....	25	51,742	35	796	1.5	374	7,370	83	84	85	93	20
Paper.....	16	50,111	17	647	1.3	297	6,075	67	67	64	70	12
Stationery, office supplies.....	9	1,631	18	149	9.1	77	1,295	16	17	21	23	8
Farm products (raw materials).....	817	3,753,177	2,175	39,192	1.0	19,321	385,665	10,206	9,928	9,933	10,111	830
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	82	604,505	779	5,973	1.0	3,629	69,602	689	688	704	674	28
Hides, skins, raw furs.....	6	8,599	...	157	1.8	41	719	9	10	8	5	5
Livestock.....	721	3,132,322	1,374	32,716	1.0	15,554	313,843	9,489	9,204	9,192	9,402	792
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	3	3,655	2	152	4.2	52	921	14	14	14	14	3
Automotive.....	47	36,928	129	1,943	5.3	836	15,006	152	165	165	170	34
Electrical-electronic apparatus, equip., appliances.....	134	103,674	256	6,341	6.1	2,361	43,673	380	386	390	411	114
Electrical apparatus, supplies.....	82	50,591	220	3,309	6.5	1,264	23,636	218	224	228	230	80
Appliances, radios, TV sets.....	19	21,095	12	1,087	5.2	437	7,606	54	53	58	71	13
Electronic parts, equipment.....	33	31,988	24	1,945	6.1	660	12,431	108	109	104	110	21
Hardware, plumbing-heating goods.....	88	52,748	182	3,913	7.4	1,481	29,563	258	267	267	277	79
Hardware.....	21	18,311	14	1,063	5.8	316	5,932	53	57	49	57	21
Plumbing, heating goods.....	67	34,437	168	2,850	8.3	1,165	23,631	205	210	218	220	58
Lumber, construction materials.....	83	69,666	252	2,882	4.1	1,282	24,862	247	246	248	265	67
Lumber, millwork.....	50	60,939	130	2,242	3.7	1,006	18,267	164	159	163	181	47
Construction materials (except lumber).....	33	8,727	122	640	7.3	276	6,595	83	87	85	84	20
Machinery, equipment, supplies.....	239	116,815	613	8,259	7.1	3,270	63,184	782	794	793	806	195
Air conditioning, commercial refrigeration equipment.....	15	14,866	23	437	2.9	239	4,085	46	47	46	49	11
Commercial machines, equipment.....	19	3,414	19	374	11.0	148	3,016	40	41	41	40	17
Construction machinery, equipment.....	8	12,506	30	688	5.5	130	2,388	21	20	25	22	6
Farm-garden machinery, equipment.....	10	2,607	45	177	6.8	81	1,588	28	29	39	36	8
Industrial machinery, equipment, supplies.....	131	53,608	439	4,926	9.2	2,063	39,707	537	547	527	545	113
Professional equipment, supplies.....	8	1,311	3	114	8.7	46	965	13	12	14	14	4
Service establishment equipment, supplies.....	31	20,473	37	1,082	5.3	427	8,897	68	68	70	69	23
Transportation (exc. automotive) equip., supplies.....	17	8,030	17	461	5.7	136	2,538	29	30	31	31	13
Metals, metalwork (except scrap).....	39	114,319	25	2,185	1.9	922	16,438	144	144	144	141	25
Iron, steel and products.....	32	104,713	25	1,912	1.8	811	14,074	130	129	130	127	22
Nonferrous metals, metalwork.....	7	9,606	...	273	2.8	1.1	2,364	14	15	14	14	3
Other merchandise agents, brokers.....	177	172,697	1,130	8,029	4.6	3,796	66,469	769	773	781	772	120
Scrap iron and steel.....	3	7,476	452	308	4.1	226	4,132	47	55	44	45	4
Amusements, sporting goods, toys.....	15	9,845	...	686	7.0	172	2,987	38	36	31	34	16
Books, magazines, newspapers.....	4	901	...	72	8.0	21	(Z)	19	17	17	14	2
Coal, coke.....	17	23,226	337	1,677	7.2	889	13,473	138	123	120	118	9
Farm supplies.....	41	55,591	149	1,306	2.3	529	10,704	125	128	141	141	27
Jewelry.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products.....	15	17,963	8	544	3.0	328	4,835	57	59	62	58	8
General merchandise.....	26	21,346	1	1,445	6.8	842	16,105	190	193	207	199	16
Miscellaneous products, agents, brokers, n.e.c.....	53	36,093	183	1,946	5.4	779	13,631	151	158	156	157	41
Assemblers of farm products.....	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Dairy, poultry products.....	927	344,856	5,654	31,254	9.1	14,880	292,507	5,624	5,923	6,069	6,373	830
Fresh fruits, vegetables.....	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	4,120	2,150,371	96,246	107,447	5.0	46,798	865,786	13,014	13,348	14,156	14,326	1,196
Farm supplies.....	199	62,516	5,814	6,890	11.0	3,219	63,825	1,051	1,063	1,103	1,097	153
Other farm products assemblers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

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Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
SOUTH ATLANTIC												
Wholesale trade, total	26,303	xxx	1,300,158	xxx	xxx	1,082,739	21,287,119	285,490	283,182	280,032	306,176	14,921
Type of Operation												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Manufacturers' sales branches, sales offices	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Petroleum bulk plants, terminals and LP gas facilities	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Merchandise agents, brokers	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Assemblers of farm products	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Type by Kind of Business												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Grocery, confectionery, meat wholesalers	2,805	1,737,820	109,861	185,303	10.7	97,759	1,919,618	31,732	31,226	31,848	33,599	2,061
General-line grocery wholesalers	663	993,586	74,940	74,679	7.5	43,624	815,667	13,134	13,029	13,073	13,381	341
Confectionery wholesalers	323	75,538	4,050	9,141	12.1	4,986	98,643	1,637	1,650	1,642	1,707	270
Fish, sea food distributors	473	108,141	4,293	24,036	22.2	10,291	224,394	4,925	4,518	4,719	5,694	401
Meat, meat products wholesalers	365	190,288	4,187	22,452	11.8	11,026	210,034	3,231	3,233	3,301	3,392	352
Specialty-line grocery wholesalers	981	370,267	22,391	54,995	14.9	27,832	570,880	8,805	8,796	9,113	9,425	697
Farm products (edible) distributors	1,115	522,479	9,919	69,924	13.4	31,578	601,399	11,668	11,203	9,567	11,752	972
Poultry, poultry products distributors	252	144,924	2,471	13,023	9.0	6,015	123,042	2,234	2,197	2,293	2,519	189
Fresh fruit, vegetable wholesalers	863	377,555	7,448	56,901	15.1	25,563	478,357	9,434	9,006	7,274	9,233	783
Beer, wine, distilled spirits wholesalers	718	602,415	56,030	68,934	11.4	32,909	616,178	7,298	7,373	7,440	7,796	430
Beer, ale distributors	581	243,651	13,682	38,668	15.9	16,684	314,424	4,203	4,313	4,424	4,611	359
Wine, distilled spirits wholesalers	137	358,764	42,348	30,266	8.4	16,225	301,754	3,095	3,060	3,016	3,185	71
Tobacco distributors	327	391,884	19,594	25,846	6.6	15,054	281,031	4,134	4,113	4,138	4,206	276
Drugs, chemicals, allied products wholesalers	568	316,051	35,523	47,610	15.1	26,931	498,107	6,653	6,654	6,640	6,811	257
General-line drug wholesalers	72	178,324	24,737	23,494	13.2	14,236	257,419	3,606	3,574	3,550	3,602	7
Specialty-line drug, toiletries wholesalers	233	50,867	4,524	8,523	16.8	4,388	86,438	1,196	1,200	1,207	1,211	140
Industrial chemicals, explosives distributors	126	55,068	3,359	8,471	15.4	4,540	84,645	949	976	981	1,062	43
Paint, varnish wholesalers	137	31,792	2,903	7,122	22.4	3,767	69,605	902	904	902	936	67
Dry goods, apparel wholesalers	522	242,025	28,131	34,826	14.4	17,074	322,614	4,344	4,313	4,406	4,564	419
Clothing, furnishings, footwear wholesalers	261	118,063	11,758	17,271	14.6	8,176	152,936	2,014	1,977	1,995	2,030	230
General-line dry goods wholesalers	18	36,319	5,107	5,436	15.0	3,239	67,703	866	852	890	897	10
Specialty-line dry goods wholesalers	238	86,241	11,057	11,880	13.8	5,525	98,645	1,413	1,430	1,461	1,569	178
Piece goods converters	5	1,402	209	239	17.0	134	3,270	51	54	60	68	1
Furniture, home furnishings wholesalers	410	156,243	19,186	26,726	17.1	14,231	275,759	3,573	3,541	3,643	3,781	210
Furniture (household, office) wholesalers	206	73,503	9,247	14,295	19.4	7,534	145,257	1,824	1,805	1,832	1,935	107
Home furnishings, floor coverings wholesalers	204	82,740	9,939	12,431	15.0	6,697	130,502	1,749	1,736	1,811	1,846	103
Paper, allied products wholesalers	443	218,557	24,402	38,818	17.8	23,371	434,208	5,395	5,364	5,378	5,472	210
Coarse paper and products wholesalers	230	128,588	14,862	22,776	17.7	13,860	258,734	3,194	3,173	3,212	3,226	113
Printing and fine paper distributors	65	62,480	6,008	8,726	14.0	5,362	95,873	1,117	1,127	1,124	1,132	8
Stationery, office supplies wholesalers	136	26,322	3,296	6,860	26.1	3,933	75,667	1,018	1,000	981	1,056	84
Wallpaper wholesalers	12	1,167	236	456	39.1	216	3,934	66	64	61	58	5
Farm products (raw materials) merchants	478	726,502	109,643	39,256	5.4	13,699	291,550	4,250	4,245	5,258	6,896	343
Automotive wholesalers	2,001	507,166	77,244	117,354	23.1	69,359	1,379,117	18,980	19,072	19,167	19,650	1,123
Motor vehicle distributors	202	91,248	7,546	16,152	17.7	9,024	185,070	2,315	2,312	2,307	2,340	113
Automotive equipment, tire-tube wholesalers	1,799	415,918	69,698	101,202	24.3	60,335	1,194,047	16,665	16,760	16,860	17,310	1,010
Electrical, electronics, appliance distributors	833	747,240	93,983	99,272	13.3	54,635	1,078,093	12,578	12,518	12,570	12,619	232
Electrical apparatus, supplies distributors	355	336,565	41,197	41,250	12.3	23,434	558,908	5,766	5,764	5,743	5,713	83
Electrical appliance, radio, TV set wholesalers	278	352,197	43,734	45,654	13.0	24,221	483,027	5,243	5,157	5,186	5,193	60
Electronic parts, equipment distributors	200	58,478	9,052	12,368	21.1	6,980	136,158	1,569	1,597	1,641	1,713	89
Hardware, plumbing-heating goods wholesalers	661	523,090	90,424	84,113	16.1	49,417	898,542	11,762	11,922	12,096	12,265	205
Hardware wholesalers	239	221,475	45,934	39,581	17.9	24,261	440,614	5,860	5,927	6,004	6,029	78
Plumbing, heating equipment, supplies distributors	422	301,615	44,490	44,532	14.8	25,156	457,928	5,902	5,995	6,092	6,236	127
Lumber, construction materials distributors	1,251	604,096	43,902	110,568	18.3	55,871	1,094,235	14,415	14,720	15,111	15,576	631
Lumber, millwork wholesalers	590	342,494	27,235	47,506	13.9	24,145	456,350	6,273	6,307	6,397	6,745	313
Construction materials distributors	661	261,602	16,667	63,062	24.1	31,726	637,885	8,142	8,413	8,714	8,831	318
Machinery, equipment, supplies distributors	2,641	911,782	129,805	184,796	20.3	103,566	2,056,096	24,097	24,342	24,671	24,778	1,360
Air conditioning, comm. refrigeration equip., distrs.	231	54,212	7,693	13,421	24.8	7,401	137,104	1,609	1,765	1,820	1,741	112
Commercial machines, equipment distributors	388	62,480	6,626	16,343	26.2	8,760	174,115	2,088	2,073	2,085	2,275	258
Construction machinery, equipment dealers	198	191,082	33,736	31,192	16.3	18,288	379,452	3,734	3,729	3,782	3,873	67
Farm-garden machinery, equipment wholesalers	114	66,718	9,425	9,522	14.3	4,985	100,486	1,207	1,217	1,192	1,202	66
Industrial machinery, equipment distributors	360	116,809	12,787	23,634	20.2	13,146	263,426	2,952	2,959	3,235	3,045	177
Industrial materials, supplies distributors	325	176,077	28,169	31,976	18.2	19,373	391,365	4,663	4,677	4,621	4,677	134
Professional equipment, supplies distributors	277	85,809	11,845	21,423	25.0	12,074	221,383	2,989	2,981	3,049	2,963	134
Service establishment supply houses	597	122,048	14,262	27,678	22.7	14,552	281,084	3,701	3,721	3,730	3,850	357
Transportation equipment distributors	151	36,547	5,262	9,607	26.3	4,987	107,681	1,154	1,220	1,157	1,152	55
Metals, metalwork (except scrap) distributors	193	113,035	18,823	20,687	18.3	11,249	218,403	2,588	2,657	2,780	2,916	71
Iron, steel and products distributors	167	88,120	15,620	17,424	19.8	9,609	188,204	2,234	2,302	2,412	2,531	56
Nonferrous metals distributors	26	24,915	3,203	3,263	13.1	1,640	30,199	354	355	368	385	15
Scrap, waste materials dealers	693	178,260	14,134	35,055	19.7	18,147	347,778	6,094	6,107	6,344	6,648	570
Iron, steel scrap dealers	306	62,595	6,820	14,669	23.4	7,793	156,093	2,552	2,597	2,674	2,841	257
Waste materials dealers	387	115,665	7,314	20,386	17.6	10,354	191,685	3,542	3,510	3,670	3,807	313
Other merchant wholesalers	1,717	590,491	44,413	78,440	13.3	39,959	773,541	12,620	12,198	11,968	12,638	1,046
Amusement, sporting goods distributors	192	52,597	6,649	9,833	18.7	5,062	97,210	1,329	1,309	1,416	1,501	131
Book, magazine, newspaper wholesalers	199	58,095	3,750	9,885	17.0	5,983	111,346	2,225	2,078	1,938	1,935	119
Coal wholesalers	72	41,677	998	4,018	9.6	1,515	32,040	366	341	324	370	27
Farm supplies wholesalers	301	162,534	11,855	14,810	9.1	7,471	143,921	2,624	2,479	2,352	2,560	143
Jewelry wholesalers	124	26,705	4,499	4,991	18.7	2,765	54,297	699	687	708	768	99
Petroleum products distributors	280	75,004	2,423	9,004	12.0	3,931	77,973	1,166	1,136	1,101	1,211	188</

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Sales branches (with stocks).....	1,819	3,285,704	192,779	363,819	11.1	183,031	3,648,878	40,393	40,799	40,628	40,891	1
Sales offices (without stocks).....	817	2,998,607	...	140,254	4.7	60,241	1,128,972	10,154	10,148	10,275	10,265	...
Food and kindred products.....	686	1,345,719	30,122	126,138	9.4	57,969	1,108,101	14,767	14,828	14,548	14,435	...
Sales branches (with stocks).....	542	982,456	30,122	101,252	10.3	47,880	916,547	12,546	12,564	12,203	12,218	...
Sales offices (without stocks).....	144	363,263	...	24,886	6.9	10,089	191,554	2,221	2,264	2,345	2,217	...
Textile mill products.....	26	141,792	1,697	6,414	4.5	3,293	63,236	604	602	570	620	...
Sales branches (with stocks).....	14	34,961	1,697	3,396	9.7	2,817	52,898	531	536	496	551	...
Sales offices (without stocks).....	12	106,831	...	3,018	2.8	476	10,338	73	66	74	69	...
Apparel and related products.....	13	31,179	1,265	1,514	4.9	765	13,442	118	124	108	108	...
Sales branches (with stocks).....	8	11,559	1,265	942	8.1	466	7,577	83	89	72	72	...
Sales offices (without stocks).....	5	19,620	...	572	2.9	299	5,865	35	35	36	36	...
Furniture and fixtures.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	33	22,015	1,538	2,569	11.7	1,488	26,096	321	318	314	325	...
Sales offices (without stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	41	71,035	526	5,610	7.9	2,130	40,573	452	423	423	444	...
Sales branches (with stocks).....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	240	1,237,479	17,045	100,050	8.1	37,306	676,655	6,277	6,310	6,392	6,444	...
Sales branches (with stocks).....	164	349,233	17,045	44,095	12.6	16,658	313,425	3,478	3,499	3,502	3,550	...
Sales offices (without stocks).....	76	888,246	...	55,955	6.3	20,648	363,230	2,799	2,811	2,890	2,894	...
Rubber products.....	58	180,988	12,539	16,208	9.0	6,460	133,681	1,313	1,319	1,323	1,332	...
Sales branches (with stocks).....	53	171,719	12,539	15,423	9.0	6,190	128,344	1,256	1,263	1,264	1,279	...
Sales offices (without stocks).....	5	9,269	...	785	8.5	270	5,337	57	56	59	53	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	109	207,754	5,609	15,977	7.7	8,120	170,375	1,686	1,691	1,755	1,801	...
Sales branches (with stocks).....	53	55,606	5,609	10,406	18.7	5,292	119,139	1,227	1,235	1,287	1,331	...
Sales offices (without stocks).....	56	152,148	...	5,571	3.7	2,828	51,236	459	456	468	470	...
Primary metal products.....	78	438,294	3,595	11,317	2.6	5,114	102,162	895	904	880	888	...
Sales branches (with stocks).....	17	33,788	3,595	2,600	7.7	1,086	20,750	274	287	254	258	...
Sales offices (without stocks).....	61	404,506	...	8,717	2.2	4,028	81,592	621	617	626	630	...
Fabricated metal products.....	121	284,846	5,799	14,547	5.1	7,606	142,301	1,467	1,608	1,653	1,496	...
Sales branches (with stocks).....	67	63,675	5,799	9,131	14.3	4,938	87,420	1,044	1,174	1,218	1,062	...
Sales offices (without stocks).....	54	221,171	...	5,416	2.4	2,668	54,881	423	434	435	434	...
Machinery (except electrical).....	634	523,512	45,630	85,081	16.3	55,885	1,142,176	10,640	10,721	10,780	10,979	...
Sales branches (with stocks).....	478	373,769	45,630	74,300	19.9	48,980	1,006,039	9,395	9,509	9,576	9,725	...
Sales offices (without stocks).....	156	149,743	...	10,781	7.2	6,905	136,137	1,245	1,212	1,204	1,254	...
Electrical machinery.....	163	404,578	17,090	37,065	9.2	16,554	325,473	2,957	3,024	3,109	3,084	...
Sales branches (with stocks).....	83	283,422	17,090	32,536	11.5	13,735	270,183	2,522	2,584	2,667	2,641	...
Sales offices (without stocks).....	80	121,156	...	4,529	3.7	2,819	55,290	435	440	442	443	...
Transportation equipment.....	109	978,281	37,913	44,883	4.6	20,531	404,071	4,467	4,337	4,252	4,366	...
Sales branches (with stocks).....	93	753,918	37,913	41,670	5.5	18,784	372,850	4,162	4,055	3,992	4,109	...
Sales offices (without stocks).....	16	224,363	...	3,213	1.4	1,747	31,221	305	282	260	257	...
Instruments and related products.....	132	70,898	4,068	14,583	20.6	8,198	163,090	1,889	1,977	2,005	1,992	...
Sales branches (with stocks).....	117	53,420	4,068	12,738	23.8	7,520	150,196	1,771	1,860	1,885	1,873	...
Sales offices (without stocks).....	15	17,478	...	1,845	10.6	678	12,894	118	117	120	119	...
Other manufacturers' products*.....	188	344,534	8,309	21,682	6.3	11,605	261,153	2,648	2,724	2,758	2,803	1
Sales branches (with stocks).....	90	80,531	8,309	11,766	14.6	6,754	168,338	1,658	1,717	1,791	1,771	1
Sales offices (without stocks).....	98	264,003	...	9,916	3.8	4,851	92,815	990	1,007	967	1,032	...
Petroleum bulk plants, terminals and LP gas facilities.....	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Gasoline, distillates, residuals.....	2,911	2,324,437	135,536	217,588	9.4	70,208	1,408,529	18,386	18,134	18,308	19,928	2,003
Bulk plants.....	2,684	1,399,866	59,017	148,741	10.6	45,110	900,666	12,679	12,485	12,639	13,263	1,995
Distributing terminals.....	227	924,571	76,519	68,847	7.4	25,098	507,863	5,707	5,649	5,669	6,665	8
Wholesale LP gas facilities.....	103	24,968	1,434	7,862	31.5	3,705	74,562	987	965	947	1,020	24
Merchandise agents, brokers.....	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Grocery, confectionery, meats.....	427	708,606	1,247	17,954	2.5	8,407	157,065	2,029	2,021	2,044	2,105	363
Groceries (combination of food lines).....	56	107,613	208	3,275	3.0	1,384	25,256	346	350	349	367	57
Canned foods.....	208	341,278	849	8,913	2.6	4,712	91,306	1,103	1,107	1,136	1,141	170
Coffee, tea, spices.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour.....	4	1,922	9	51	2.7	18	2	6	6	7	7	1
Meats, provisions (except canned).....	7	5,408	2	167	3.1	95	750	16	17	17	16	4
Sugar.....	33	126,791	37	1,144	.9	563	9,294	170	157	155	151	29
Miscellaneous grocery products.....	93	92,219	24	3,299	3.6	1,259	22,670	300	297	293	333	86
Farm products (edible).....	195	295,244	271	12,487	4.2	4,707	102,932	1,814	1,700	1,113	1,762	136
Dairy, poultry products.....	30	81,400	115	1,521	1.9	580	11,550	147	159	148	161	30
Fruits, vegetables.....	165	213,844	156	10,966	5.1	4,127	91,382	1,667	1,541	965	1,601	106
Drugs, chemicals, paints.....	47	23,444	104	1,648	7.0	694	15,126	181	177	158	184	36
Drugs, proprietaries, toiletries.....	11	9,147	76	591	6.5	283	5,246	78	69	74	72	10
Chemicals, explosives.....	25	10,740	23	787	7.3	319	7,439	79	85	64	87	18
Paints, varnishes, lacquers, enamels.....	11	3,557	5	270	7.6	92	2,441	24	23	20	25	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Coo.												
Merchandise agents, brokers—Coo.												
Apparel (including footwear).....	43	33,186	35	1,309	3.9	508	9,208	108	100	107	107	29
Clothing, furnishings (men's, women's).....	11	10,625	3	425	4.0	202	3,822	42	39	47	40	7
Men's, boys' clothing, furnishings.....	8	9,378	32	270	2.9	179	3,031	22	22	21	31	3
Women's, children's clothing, accessories.....	13	4,246	...	251	5.9	43	761	16	15	16	14	13
Furs (dressed), fur clothing.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing.....	3	5,546	...	168	3.0	45	1,053	14	14	14	14	3
Dry goods, piece goods.....	48	124,474	13	5,583	4.5	1,982	31,909	344	354	352	381	17
Hosiery.....	13	14,520	13	770	5.3	343	7,742	84	90	102	107	7
Dry goods.....	11	34,825	...	2,136	6.1	648	11,820	151	155	147	170	3
Piece goods.....	24	75,129	...	2,677	3.6	991	12,347	109	109	103	104	7
Furniture, home furnishings.....	66	58,314	118	3,460	5.9	1,525	43,243	324	318	337	353	76
Furniture.....	43	46,224	115	2,620	5.7	1,244	37,199	275	273	288	301	48
Home furnishings.....	23	12,090	3	840	6.9	281	6,044	49	45	49	52	28
Paper, allied products.....	30	34,913	13	1,357	3.9	565	9,071	85	86	84	85	11
Paper.....	18	27,511	...	944	3.4	393	6,583	55	55	53	52	5
Stationery, office supplies.....	12	7,402	13	413	5.6	172	2,488	30	31	31	33	6
Farm products (raw materials).....	604	1,300,039	8,179	30,690	2.4	13,391	359,252	3,864	3,937	9,656	11,657	637
Cotton.....	56	221,284	429	1,666	.8	644	13,492	158	155	175	187	42
Grain.....	13	31,031	46	404	1.3	145	2,290	28	27	29	25	10
Hides, skins, raw furs.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	201	292,250	223	6,041	2.1	2,920	61,873	2,665	2,699	3,007	2,776	143
Tobacco (leaf).....	325	705,063	7,481	22,234	3.2	9,612	280,235	990	1,034	6,423	8,647	430
Wool, mohair.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	5	39,169	...	175	.4	26	(2)	10	10	10	10	8
Automotive.....	43	51,736	162	2,016	3.9	878	16,541	202	207	203	199	32
Electrical-electronic apparatus, equip., appliances.....	138	106,047	1,019	6,697	6.3	2,649	52,659	457	465	477	489	106
Electrical apparatus, supplies.....	78	58,739	996	3,578	6.1	1,382	26,694	249	253	260	267	58
Appliances, radios, TV sets.....	16	11,398	7	743	6.5	313	6,215	61	59	57	58	16
Electronic parts, equipment.....	44	35,910	16	2,376	6.6	954	19,750	147	153	160	164	32
Hardware, plumbing-heating goods.....	95	63,143	150	4,254	6.7	1,549	27,824	263	260	260	273	79
Hardware.....	29	25,813	56	1,494	5.8	462	7,724	81	83	81	89	27
Plumbing, heating goods.....	66	37,330	94	2,760	7.4	1,087	20,100	182	177	179	184	52
Lumber, construction materials.....	123	87,121	167	4,831	5.5	1,992	37,576	425	429	429	471	90
Lumber, millwork.....	65	39,294	77	1,999	5.1	790	16,152	197	208	214	225	53
Construction materials (except lumber).....	58	47,827	90	2,832	5.9	1,202	21,424	228	221	215	246	37
Machinery, equipment, supplies.....	295	187,421	955	12,772	6.8	5,602	107,433	1,227	1,499	1,503	1,006	226
Air conditioning, commercial refrigeration equipment.....	24	13,174	17	1,121	8.5	449	9,597	274	576	578	88	22
Commercial machines, equipment.....	27	9,669	136	1,094	11.3	513	10,829	124	129	127	130	25
Construction machinery, equipment.....	14	12,087	38	749	6.2	284	5,261	46	46	42	44	11
Farm-garden machinery, equipment.....	6	1,158	70	145	12.5	50	1,606	14	17	15	12	2
Industrial machinery, equipment, supplies.....	169	102,126	441	7,638	7.5	3,280	61,967	595	558	566	563	130
Professional equipment, supplies.....	7	1,245	12	123	9.9	53	1,086	21	21	19	19	2
Service establishment equipment, supplies.....	27	15,834	204	955	6.0	597	9,842	81	83	86	82	19
Transportation (exc. automotive) equip., supplies.....	21	32,128	37	947	2.9	376	7,245	72	69	70	68	15
Metals, metalwork (except scrap).....	32	25,214	10	1,139	4.5	397	6,568	66	69	70	69	23
Iron, steel and products.....	25	13,618	10	571	4.2	207	3,094	42	44	44	44	18
Nonferrous metals, metalwork.....	7	11,596	...	568	4.9	190	3,474	24	25	26	25	5
Other merchandise agents, brokers.....	275	389,316	744	15,346	3.9	6,536	124,866	1,377	1,358	1,397	1,537	167
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	15	7,449	3	623	8.4	192	4,037	39	40	43	44	19
Books, magazines, newspapers.....	6	3,993	113	346	8.7	124	2,253	49	49	53	49	5
Coal, coke.....	52	133,607	55	5,713	4.3	2,690	49,866	481	466	469	522	15
Farm supplies.....	30	47,635	109	1,115	2.3	488	8,934	126	124	123	161	19
Jewelry.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	27	51,146	3	1,541	3.0	317	6,055	70	71	76	72	23
Petroleum and products.....	26	26,722	31	589	2.2	281	5,785	82	82	83	87	17
General merchandise.....	40	54,857	252	2,500	4.6	1,219	26,303	257	250	273	281	24
Miscellaneous products, agents, brokers, n.e.c.....	74	61,472	178	2,744	4.5	1,170	20,889	258	263	263	309	40
Assemblers of farm products.....	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Dairy, poultry products.....	107	62,050	651	5,566	9.0	2,325	45,291	755	766	808	812	54
Fresh fruits, vegetables.....	344	227,706	5,133	64,412	28.3	26,572	556,368	15,574	14,116	4,194	15,043	179
Farm products (raw materials).....	346	421,924	26,048	23,701	5.6	9,966	226,178	4,136	3,563	3,520	5,375	206
Farm supplies.....	16	3,909	257	597	15.3	282	5,253	108	107	101	97	10
Other farm products assemblers.....	3	1,209	116	317	26.2	218	5,546	50	36	36	100	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL												
Wholesale trade, total.....	11,278	xxx	807,486	xxx	xxx	420,915	8,208,129	114,856	114,114	114,812	122,389	7,784
Type of Operation												
Merchant wholesalers.....	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Manufacturers' sales branches, sales offices.....	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Petroleum bulk plants, terminals and LP gas facilities.....	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Merchandise agents, brokers.....	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Assemblers of farm products.....	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Type by Kind of Business												
Merchant wholesalers.....	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Grocery, confectionery, meat wholesalers.....	1,051	861,935	60,808	77,530	9.0	42,722	802,423	13,768	13,690	13,745	14,132	891
General-line grocery wholesalers.....	352	632,577	49,042	44,569	7.0	26,485	489,337	8,249	8,207	8,332	8,254	260
Confectionery wholesalers.....	142	28,575	1,566	3,095	10.8	1,627	31,959	581	576	559	602	138
Fish, sea food distributors.....	55	12,691	1,048	2,496	19.7	1,050	22,276	623	570	598	675	52
Meat, meat products wholesalers.....	132	59,890	1,411	7,335	12.2	3,718	71,475	1,218	1,223	1,206	1,282	137
Specialty-line grocery wholesalers.....	370	128,202	7,741	20,035	15.6	9,842	187,376	3,097	3,114	3,050	3,319	304
Farm products (edible) distributors.....	473	169,542	3,954	22,969	13.5	10,012	193,787	3,621	3,670	3,424	3,772	498
Poultry, poultry products distributors.....	133	37,695	662	4,326	11.5	1,675	32,743	837	825	816	898	146
Fresh fruit, vegetable wholesalers.....	340	131,847	3,292	18,643	14.1	8,337	161,044	2,784	2,845	2,609	2,874	352
Beer, wine, distilled spirits wholesalers.....	319	198,965	18,758	23,829	12.0	11,093	214,069	2,631	2,732	2,890	2,808	236
Beer, ale distributors.....	242	94,194	4,272	15,277	16.2	6,550	117,201	1,710	1,801	1,969	1,861	184
Wine, distilled spirits wholesalers.....	77	104,771	14,486	8,552	8.2	4,543	96,868	921	931	921	947	52
Tobacco distributors.....	133	159,312	6,922	9,261	5.8	5,350	97,191	1,607	1,577	1,566	1,639	102
Drugs, chemicals, allied products wholesalers.....	221	110,893	14,654	17,932	16.2	9,554	184,588	2,666	2,615	2,640	2,689	136
General-line drug wholesalers.....	25	65,454	10,570	8,804	13.5	5,496	101,720	1,507	1,465	1,467	1,497	4
Specialty-line drug, toiletries wholesalers.....	106	23,868	2,142	5,003	21.0	2,173	43,647	656	640	657	684	82
Industrial chemicals, explosives distributors.....	59	17,195	1,302	3,072	17.9	1,373	28,778	340	336	349	342	26
Paint, varnish wholesalers.....	31	4,376	640	1,053	24.1	512	10,443	163	174	167	166	24
Dry goods, apparel wholesalers.....	224	100,673	14,950	13,915	13.8	7,463	140,514	2,126	2,125	2,168	2,229	198
Clothing, furnishings, footwear wholesalers.....	113	42,148	6,446	6,101	14.5	2,906	54,501	794	820	831	867	116
General-line dry goods wholesalers.....	18	41,168	5,945	5,020	12.2	3,135	58,787	770	779	822	816	11
Specialty-line dry goods wholesalers.....	93	17,357	2,559	2,794	16.1	1,422	27,226	562	526	515	546	71
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	128	33,748	4,772	6,951	20.6	3,657	71,207	974	978	997	1,051	83
Furniture (household, office) wholesalers.....	82	20,873	2,941	4,646	22.3	2,386	48,896	628	631	650	680	55
Home furnishings, floor coverings wholesalers.....	46	12,875	1,831	2,305	17.9	1,271	22,311	346	347	347	371	28
Paper, allied products wholesalers.....	167	79,014	10,962	13,970	17.7	8,287	163,528	2,127	2,095	2,086	2,129	93
Coarse paper and products wholesalers.....	91	48,070	6,798	8,728	18.2	5,248	105,218	1,361	1,325	1,354	1,376	56
Printing and fine paper distributors.....	22	22,559	2,608	2,742	12.2	1,589	29,143	385	387	363	371	4
Stationery, office supplies wholesalers.....	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	300	1,109,019	276,409	38,216	3.4	13,755	267,090	4,529	4,226	4,541	4,449	303
Automotive wholesalers.....	966	211,833	34,890	47,846	22.6	27,832	541,154	7,900	7,942	8,011	8,054	625
Motor vehicle distributors.....	88	39,887	3,138	6,931	17.4	3,495	67,541	888	954	915	942	68
Automotive equipment, tire-tube wholesalers.....	878	171,946	31,752	40,915	23.8	24,337	473,613	7,012	6,988	7,096	7,112	557
Electrical, electronics, appliance distributors.....	305	297,676	35,123	37,816	12.7	21,410	402,931	4,976	4,971	4,938	4,995	125
Electrical apparatus, supplies distributors.....	114	125,356	14,858	14,612	11.7	8,057	146,494	1,778	1,785	1,805	1,853	49
Electrical appliance, radio, TV set wholesalers.....	114	155,969	17,576	19,869	12.7	11,503	217,175	2,702	2,701	2,661	2,654	43
Electronic parts, equipment distributors.....	77	16,351	2,689	3,335	20.4	1,850	39,262	496	485	472	488	33
Hardware, plumbing-heating goods wholesalers.....	196	301,748	52,840	47,131	15.6	29,704	589,164	7,438	7,470	7,546	7,512	66
Hardware wholesalers.....	89	224,224	41,864	35,768	16.0	23,504	475,792	5,984	5,982	6,010	5,944	28
Plumbing, heating equipment, supplies distributors.....	107	77,524	10,976	11,363	14.7	6,200	113,372	1,454	1,488	1,536	1,568	38
Lumber, construction materials distributors.....	543	265,026	16,444	44,045	16.6	21,644	436,480	6,170	6,243	6,492	6,725	297
Lumber, millwork wholesalers.....	296	160,908	9,925	17,803	11.1	8,805	178,267	2,638	2,595	2,687	2,884	166
Construction materials distributors.....	247	104,118	6,519	26,242	25.2	12,839	258,213	3,532	3,648	3,805	3,841	131
Machinery, equipment, supplies distributors.....	1,038	409,309	68,531	83,305	20.4	46,262	882,977	10,480	10,700	10,860	10,863	616
Air conditioning, comm. refrigeration equip., distrs.....	89	18,664	3,063	5,166	27.7	2,771	45,021	579	620	663	608	71
Commercial machines, equipment distributors.....	137	26,220	3,154	6,707	25.6	3,482	66,827	881	893	896	924	85
Construction machinery, equipment dealers.....	105	117,181	26,258	24,225	20.7	13,688	250,416	2,518	2,537	2,597	2,604	34
Farm-garden machinery, equipment wholesalers.....	51	33,256	4,347	4,958	14.9	2,527	49,696	605	607	629	631	16
Industrial machinery, equipment distributors.....	175	65,878	9,456	11,121	16.9	6,074	120,881	1,432	1,488	1,539	1,561	73
Industrial materials, supplies distributors.....	122	70,083	10,960	12,321	17.6	7,411	144,542	1,697	1,720	1,720	1,734	68
Professional equipment, supplies distributors.....	104	32,311	4,857	7,826	24.2	4,720	93,041	1,197	1,205	1,216	1,228	64
Service establishment supply houses.....	234	39,508	5,264	9,963	25.2	5,005	98,664	1,393	1,439	1,411	1,388	181
Transportation equipment distributors.....	21	6,208	1,172	1,018	16.4	584	13,889	178	191	192	185	24
Metals, metalwork (except scrap) distributors.....	72	58,840	9,898	9,016	15.3	4,990	93,915	1,077	1,102	1,137	1,140	31
Iron, steel and products distributors.....	66	54,884	9,534	8,596	15.7	4,779	89,363	1,020	1,046	1,079	1,078	28
Nonferrous metals distributors.....	6	3,956	364	420	10.6	211	4,552	57	56	58	62	3
Scrap, waste materials dealers.....	266	67,409	5,190	13,642	20.2	7,263	148,304	2,613	2,650	2,764	2,948	228
Iron, steel scrap dealers.....	161	44,806	3,377	8,502	19.0	4,431	90,025	1,528	1,580	1,645	1,717	139
Waste materials dealers.....	105	22,603	1,813	5,140	22.7	2,832	58,279	1,085	1,070	1,119	1,231	89
Other merchant wholesalers.....	759	338,124	21,876	37,886	11.2	17,666	331,071	5,514	5,404	5,331	5,843	495
Amusement, sporting goods distributors.....	78	20,346	3,481	4,170	20.5	2,177	39,305	686	710	703	729	61
Book, magazine, newspaper wholesalers.....	57	18,926	1,374	3,406	18.0	1,981	35,192	778	731	698	682	37
Coal wholesalers.....	71	42,804	217	3,285	7.7	1,305	26,542	355	341	352	382	28
Farm supplies wholesalers.....	160	101,707	8,638	9,171	9.0	4,153	77,033	1,354	1,263	1,279	1,470	114
Jewelry wholesalers.....	40	8,061	1,498	1,863	23.1	878	14,220	220	229	225	233	26
Petroleum products distributors.....	122	47,121	1,163	4,795	10.2	1,657	34,235	452	453	461	493	83
Gift, art goods, greeting card wholesalers.....	12	1,719	161	495	28.8	217	4,458	61	86	67	100	7
Flower, bulb, plant wholesalers.....	45	10,093	730	2,414	23.9	1,190	21,194	330	324	297	355	26
Miscellaneous products merchant wholesalers.....	174	87,347	4,614	8,287	9.5	4,108	78,895	1,278	1,267	1,249	1,399	113

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Sales branches (with stocks).....	630	1,174,220	68,140	121,604	10.4	62,524	1,270,708	14,261	14,365	14,487	15,490	2
Sales offices (without stocks).....	275	990,534	...	40,051	4.0	16,147	318,453	3,222	3,211	3,095	3,068	2
Food and kindred products.....	233	443,915	11,316	45,139	10.2	21,103	412,307	5,239	5,299	5,322	5,323	...
Sales branches (with stocks).....	182	321,145	11,316	35,831	11.2	17,555	346,512	4,454	4,511	4,586	4,620	...
Sales offices (without stocks).....	51	122,770	...	9,308	7.6	3,548	65,795	785	788	736	703	...
Textile mill products.....	7	7,132	2,052	522	7.3	269	6,415	40	41	44	75	...
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	14	10,663	1,026	1,669	15.7	1,478	29,140	367	364	363	362	...
Sales branches (with stocks).....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	5	9,550	40	833	8.7	420	8,264	105	104	103	102	...
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	98	205,508	4,895	23,996	11.7	8,325	163,779	1,659	1,672	1,646	1,684	...
Sales branches (with stocks).....	71	157,468	4,895	20,781	13.2	7,269	140,189	1,456	1,473	1,456	1,489	...
Sales offices (without stocks).....	27	48,040	...	3,215	6.7	1,056	23,590	203	199	190	195	...
Rubber products.....	15	54,982	2,235	4,718	8.6	1,880	38,794	387	378	380	369	...
Sales branches (with stocks).....	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	47	106,698	2,828	6,997	6.6	4,180	86,526	892	922	928	942	...
Sales branches (with stocks).....	16	16,594	2,828	2,645	15.9	1,993	43,171	513	530	535	548	...
Sales offices (without stocks).....	31	90,104	...	4,352	4.8	2,187	43,355	379	392	393	394	...
Primary metal products.....	30	427,414	758	9,533	2.2	3,024	60,354	514	506	494	502	...
Sales branches (with stocks).....	5	5,477	758	349	6.4	170	4,119	30	32	35	36	...
Sales offices (without stocks).....	25	421,937	...	9,184	2.2	2,854	56,235	484	474	459	466	...
Fabricated metal products.....	25	31,405	3,104	3,717	11.8	1,893	36,403	501	514	497	471	...
Sales branches (with stocks).....	19	19,071	3,104	2,629	13.8	1,306	24,210	409	417	400	389	...
Sales offices (without stocks).....	6	12,334	...	1,088	8.8	587	12,193	92	97	97	82	...
Machinery (except electrical).....	220	170,915	21,042	29,615	17.3	18,400	382,798	3,741	3,734	3,741	4,657	...
Sales branches (with stocks).....	177	146,394	21,042	27,461	18.8	17,138	358,643	3,473	3,471	3,501	4,405	...
Sales offices (without stocks).....	43	24,521	...	2,154	8.8	1,262	24,155	268	263	240	252	...
Electrical machinery.....	48	187,177	4,969	6,822	3.6	3,912	79,524	771	788	814	872	...
Sales branches (with stocks).....	25	105,322	4,969	5,137	4.9	3,247	66,483	667	682	706	761	...
Sales offices (without stocks).....	23	81,855	...	1,685	2.1	665	13,041	104	106	108	111	...
Transportation equipment.....	38	329,460	10,453	13,432	4.1	6,697	132,813	1,450	1,456	1,440	1,432	1
Sales branches (with stocks).....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	37	22,985	644	3,538	15.4	1,793	34,223	476	479	481	448	...
Sales branches (with stocks).....	33	10,656	644	2,516	23.6	1,441	27,099	408	411	414	383	...
Sales offices (without stocks).....	4	12,329	...	1,022	8.3	352	7,124	68	68	67	65	...
Other manufacturers' products*.....	84	144,773	1,728	9,785	6.8	4,818	109,024	1,221	1,200	1,207	1,200	3
Sales branches (with stocks).....	33	17,242	1,728	3,506	20.3	2,061	53,416	576	572	596	588	1
Sales offices (without stocks).....	51	127,531	...	6,279	4.9	2,757	55,608	645	628	611	612	2
Petroleum bulk plants, terminals and LP gas facilities.....	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Gasoline, distillates, residuals.....	1,614	914,951	47,722	79,949	8.7	25,201	486,738	7,199	7,240	7,240	7,385	1,384
Bulk plants.....	1,526	627,322	27,370	59,582	9.5	16,615	329,270	5,141	5,170	5,163	5,287	1,380
Distributing terminals.....	88	287,629	20,352	20,367	7.1	8,586	157,468	2,058	2,070	2,077	2,098	4
Wholesale LP gas facilities.....	43	9,274	1,404	2,773	29.9	1,253	27,433	362	356	356	410	15
Merchandise agents, brokers.....	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Grocery, confectionery, meats.....	202	295,528	231	6,747	2.3	2,641	50,839	674	673	674	705	205
Groceries (combination of food lines).....	25	47,218	69	1,015	2.1	418	8,105	105	106	111	117	25
Canned foods.....	95	114,526	59	3,173	2.8	1,301	23,954	338	343	337	344	98
Coffee, tea, spices.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	9	6,843	23	305	4.5	118	2,420	23	24	22	22	11
Flour.....	9	24,182	3	279	1.2	47	975	13	13	15	17	7
Meats, provisions (except canned).....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar.....	15	38,422	57	558	1.5	207	3,956	61	51	55	57	22
Miscellaneous grocery products.....	43	61,293	20	1,329	2.2	524	10,925	125	126	125	137	39
Farm products (edible).....	35	44,402	166	1,495	3.4	447	9,314	158	153	148	154	29
Dairy, poultry products.....	8	7,863	24	214	2.7	91	2,072	31	28	32	35	2
Fruits, vegetables.....	27	36,539	142	1,281	3.5	356	7,242	127	125	116	119	27
Drugs, chemicals, paints.....	10	5,488	8	247	4.5	67	1,323	17	19	19	18	10
Drugs, proprietaries, toiletries.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives.....	7	3,784	8	177	4.7	58	1,223	14	15	16	16	6
Paints, varnishes, lacquers, enamels.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.
*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	18	13,396	13	551	4.1	193	2,796	36	36	36	33	15
Clothing, furnishings (men's, women's)	3	4,488	13	176	3.9	62	942	9	9	11	8	3
Men's, boys' clothing, furnishings	5	3,522	...	177	5.0	84	1,297	14	14	13	13	8
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	4	2,369	...	79	3.3	11	(Z)	5	5	4	4	3
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	12	22,867	14	667	2.9	216	4,887	40	36	38	37	5
Hosiery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	5	17,997	...	538	3.0	150	3,421	24	20	21	22	...
Furniture, home furnishings	13	5,135	7	308	6.0	80	1,511	18	18	18	26	14
Furniture	7	2,806	...	159	5.7	54	1,033	10	10	10	18	6
Home furnishings	6	2,329	7	149	6.4	26	(Z)	8	8	8	8	8
Paper, allied products	10	3,347	18	262	7.8	106	1,827	27	27	26	25	12
Paper	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	523	1,210,547	4,826	32,415	2.7	9,289	207,726	4,470	3,573	3,864	7,724	499
Cotton	76	417,195	4,381	2,644	.6	1,165	21,935	278	271	260	312	72
Grain	10	53,649	...	434	.8	160	2,937	22	20	39	35	9
Hides, skins, raw furs	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	224	383,770	166	8,516	2.2	3,606	71,881	2,914	3,063	3,193	3,200	220
Tobacco (leaf)	202	307,976	229	20,096	6.5	4,196	107,338	1,217	182	338	4,119	188
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	7	44,271	...	592	1.3	92	2,207	16	17	16	38	7
Automotive	19	19,324	79	957	5.0	350	8,154	132	140	138	144	26
Electrical-electronic apparatus, equip., appliances	26	13,532	80	908	6.7	333	5,949	53	55	57	60	23
Electrical apparatus, supplies	17	9,389	69	657	7.0	248	4,451	38	39	41	43	17
Appliances, radios, TV sets	6	1,564	3	104	6.6	23	(Z)	6	7	7	9	5
Electronic parts, equipment	3	2,579	8	147	5.7	62	1,097	9	9	9	8	1
Hardware, plumbing-heating goods	39	36,204	32	2,197	6.1	792	15,452	120	121	129	132	42
Hardware	16	24,531	...	1,349	5.5	438	8,779	62	62	61	67	25
Plumbing, heating goods	23	11,673	32	848	7.3	354	6,673	58	59	68	65	17
Lumber, construction materials	68	56,520	82	2,729	4.8	955	18,360	224	221	216	230	42
Lumber, millwork	52	49,378	73	2,247	4.6	745	14,555	174	165	154	173	31
Construction materials (except lumber)	16	7,142	9	482	6.7	210	3,805	50	56	62	57	11
Machinery, equipment, supplies	97	59,150	534	3,984	6.7	1,740	35,110	310	314	332	336	76
Air conditioning, commercial refrigeration equipment	12	4,550	35	400	8.8	77	1,754	22	20	20	21	13
Commercial machines, equipment	8	2,119	65	199	9.4	115	2,166	33	34	34	34	6
Construction machinery, equipment	4	7,377	68	517	7.0	305	4,800	27	28	29	32	1
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	63	42,129	362	2,645	6.3	1,180	25,364	207	219	234	232	48
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	12,452	57	627	5.0	287	5,749	63	69	70	73	15
Iron, steel and products	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	112	166,075	397	5,949	3.6	2,528	48,349	659	660	516	670	76
Scrap iron and steel	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	6	6,590	...	451	6.8	167	3,448	45	47	49	48	4
Books, magazines, newspapers	5	3,457	17	465	13.5	308	2,305	54	47	56	65	4
Coal, coke	21	36,252	42	1,805	5.0	1,021	19,740	181	242	171	173	9
Farm supplies	10	52,977	...	420	.8	152	3,665	44	36	44	52	8
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	7	2,329	9	193	8.3	109	1,917	25	24	23	23	5
Miscellaneous products, agents, brokers, n.e.c.	33	29,093	267	1,609	5.5	515	11,894	222	172	83	218	23
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Dairy, poultry products	61	26,731	421	1,676	6.3	701	14,652	309	313	298	319	43
Fresh fruits, vegetables	44	11,118	333	1,799	16.2	758	11,688	212	691	262	270	36
Farm products (raw materials)	231	395,042	25,816	12,790	3.2	5,432	95,758	2,005	1,558	1,572	2,002	182
Farm supplies	14	4,734	125	486	10.3	211	4,960	68	75	85	100	8
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST SOUTH CENTRAL												
Wholesale trade, total	22,971	xxx	1,230,213	xxx	xxx	812,575	16,327,192	209,447	211,555	212,478	218,225	15,261
Type of Operation												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Type by Kind of Business												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Grocery, confectionery, meat wholesalers	1,912	1,507,336	94,134	138,529	9.2	73,403	1,421,847	21,254	21,357	22,085	22,788	1,580
General-line grocery wholesalers	468	893,547	68,549	67,325	7.5	40,391	755,300	11,200	11,074	11,229	11,170	231
Confectionery wholesalers	152	38,912	1,515	5,051	13.0	2,303	45,691	763	761	781	809	144
Fish, sea food distributors	183	46,787	1,777	8,570	18.3	3,478	75,202	1,459	1,569	1,938	1,834	198
Meat, meat products wholesalers	396	174,949	3,148	22,957	13.1	11,244	231,387	3,104	3,181	3,346	3,627	455
Specialty-line grocery wholesalers	713	353,141	19,145	34,626	9.8	15,987	314,267	4,728	4,772	4,791	5,348	552
Farm products (edible) distributors	780	373,224	8,709	51,316	13.7	20,135	395,643	6,562	6,742	6,670	7,236	821
Poultry, poultry products distributors	249	103,469	2,207	8,923	8.6	3,747	71,074	1,452	1,517	1,591	1,984	248
Fresh fruit, vegetable wholesalers	531	269,755	6,502	42,393	15.7	16,388	324,569	5,110	5,225	5,079	5,252	573
Beer, wine, distilled spirits wholesalers	653	465,968	46,413	51,520	11.1	24,369	480,562	5,818	5,945	6,187	6,056	461
Beer, ale distributors	558	236,359	12,509	34,332	14.5	15,347	297,409	3,872	4,037	4,276	4,067	428
Wine, distilled spirits wholesalers	95	229,609	33,904	17,188	7.5	9,022	183,153	1,946	1,908	1,911	1,989	33
Tobacco distributors	283	275,341	10,956	15,764	5.7	7,843	148,931	2,370	2,372	2,408	2,460	265
Drugs, chemicals, allied products wholesalers	512	262,559	35,579	41,719	15.9	22,277	490,958	6,051	6,020	6,119	6,313	307
General-line drug wholesalers	49	126,765	21,978	16,745	13.2	10,327	243,940	2,906	2,891	2,882	2,886	1
Specialty-line drug, toiletries wholesalers	208	57,639	7,492	9,074	15.7	4,652	93,024	1,399	1,395	1,461	1,589	185
Industrial chemicals, explosives distributors	192	65,436	5,194	12,231	18.7	5,345	113,220	1,254	1,241	1,267	1,318	84
Paint, varnish wholesalers	63	12,719	915	3,669	28.8	1,953	40,774	492	493	509	520	37
Dry goods, apparel wholesalers	230	116,737	18,602	17,874	15.3	9,403	190,129	2,598	2,546	2,599	2,542	206
Clothing, furnishings, footwear wholesalers	128	37,222	5,647	6,647	17.9	3,090	61,389	950	906	952	904	126
General-line dry goods wholesalers	20	38,941	5,730	5,540	14.2	3,597	72,610	944	937	950	942	13
Specialty-line dry goods wholesalers	79	28,178	4,626	4,413	15.7	2,090	44,236	585	585	578	573	66
Piece goods converters	3	12,396	2,599	1,274	10.3	626	11,894	119	118	119	123	1
Furniture, home furnishings wholesalers	248	122,365	14,676	22,593	18.5	11,332	205,548	2,824	2,768	2,750	2,883	146
Furniture (household, office) wholesalers	133	43,846	5,621	8,944	20.4	4,720	83,687	1,142	1,109	1,088	1,196	84
Home furnishings, floor coverings wholesalers	115	78,519	9,055	13,649	17.4	6,612	121,861	1,682	1,659	1,662	1,687	62
Paper, allied products wholesalers	281	153,654	17,387	25,746	16.8	14,736	277,813	3,719	3,748	3,753	3,770	161
Coarse paper and products wholesalers	100	56,953	7,154	9,736	17.1	6,040	111,988	1,477	1,496	1,511	1,498	45
Printing and fine paper distributors	53	66,678	6,736	7,581	11.4	4,553	90,184	1,089	1,109	1,117	1,105	14
Stationery, office supplies wholesalers	122	29,327	3,320	8,106	27.6	4,006	73,004	1,108	1,098	1,086	1,143	100
Wallpaper wholesalers	6	696	177	323	46.4	137	2,637	45	45	39	24	2
Farm products (raw materials) merchants	462	1,397,062	213,921	63,480	4.5	16,052	314,411	4,114	4,000	4,294	4,590	339
Automotive wholesalers	1,705	383,165	62,930	80,004	20.9	45,842	936,620	12,683	12,581	12,634	12,811	1,245
Motor vehicle distributors	131	58,530	2,912	7,339	12.5	4,149	85,377	1,054	1,033	1,045	1,106	102
Automotive equipment, tire-tube wholesalers	1,574	324,635	60,018	72,665	22.4	41,693	851,243	11,629	11,548	11,589	11,705	1,143
Electrical, electronics, appliance distributors	570	517,727	65,605	70,600	13.6	38,942	800,076	8,917	8,896	9,217	9,232	245
Electrical apparatus, supplies distributors	250	248,894	32,260	30,382	12.2	17,461	345,886	3,957	3,948	4,094	4,081	85
Electrical appliance, radio, TV set wholesalers	174	229,332	27,351	31,305	13.7	16,643	343,580	3,839	3,814	3,963	3,934	67
Electronic parts, equipment distributors	146	39,501	5,994	8,913	22.6	4,838	110,610	1,121	1,134	1,160	1,217	93
Hardware, plumbing-heating goods wholesalers	444	335,961	59,464	55,342	16.5	31,690	657,913	7,680	7,692	7,888	7,888	226
Hardware wholesalers	160	176,653	34,768	30,442	17.2	18,440	379,524	4,583	4,601	4,715	4,684	90
Plumbing, heating equipment, supplies distributors	284	159,308	24,696	24,900	15.6	13,250	278,389	3,097	3,091	3,173	3,204	136
Lumber, construction materials distributors	989	521,636	40,672	95,098	18.2	48,595	1,005,393	12,025	12,512	13,083	13,327	516
Lumber, millwork wholesalers	409	275,247	23,410	34,608	12.6	18,280	398,092	4,698	4,801	4,922	5,075	221
Construction materials distributors	580	246,389	17,262	60,490	24.6	30,315	607,301	7,327	7,711	8,161	8,252	295
Machinery, equipment, supplies distributors	3,127	1,482,997	195,796	230,818	15.6	118,577	2,425,734	27,109	27,361	27,607	27,552	1,718
Air conditioning, comm. refrigeration equip., distrs.	233	80,271	8,839	16,647	20.7	9,034	180,957	2,002	2,259	2,163	2,001	162
Commercial machines, equipment distributors	303	58,478	7,285	14,322	24.5	7,501	151,020	1,784	1,790	1,765	1,850	261
Construction machinery, equipment dealers	168	141,321	28,679	25,472	18.0	14,393	296,100	2,953	2,902	2,998	3,055	64
Farm-garden machinery, equipment wholesalers	119	39,738	5,155	6,315	15.9	3,187	63,763	807	798	805	769	73
Industrial machinery, equipment distributors	1,074	738,794	87,985	77,598	10.5	36,205	731,605	8,068	8,031	8,204	8,025	400
Industrial materials, supplies distributors	365	219,459	29,521	40,366	18.4	21,886	439,788	4,883	4,988	5,000	4,973	175
Professional equipment, supplies distributors	239	71,197	10,668	18,080	25.4	10,134	209,021	2,526	2,515	2,566	2,637	133
Service establishment supply houses	525	103,397	12,889	24,373	23.6	12,460	272,897	3,162	3,162	3,158	3,210	391
Transportation equipment distributors	101	30,342	4,775	7,645	25.2	3,777	80,583	924	916	948	1,032	59
Metals, metalwork (except scrap) distributors	325	254,810	40,313	35,523	13.9	17,224	341,513	3,923	3,957	4,063	4,083	173
Iron, steel and products distributors	302	230,622	37,071	31,990	13.9	15,684	297,682	3,531	3,575	3,678	3,730	160
Nonferrous metals distributors	23	24,188	3,242	3,533	14.6	1,540	43,831	392	382	385	353	13
Scrap, waste materials dealers	465	117,543	9,035	23,260	19.8	11,797	247,683	4,093	4,142	4,254	4,497	406
Iron, steel scrap dealers	263	63,619	5,509	11,545	18.1	5,678	117,585	1,925	1,925	2,045	2,083	249
Waste materials dealers	202	53,924	3,526	11,715	21.7	6,119	130,098	2,170	2,217	2,209	2,414	157
Other merchant wholesalers	1,427	569,922	37,886	74,854	13.1	34,154	669,823	10,263	10,067	10,064	10,701	1,038
Amusement, sporting goods distributors	156	45,266	7,156	8,698	19.2	4,423	86,859	1,180	1,196	1,269	1,333	106
Book, magazine, newspaper wholesalers	131	30,408	3,477	6,891	22.7	3,750	66,461	1,517	1,413	1,343	1,352	75
Coal wholesalers	9	1,480	7	179	12.1	80	1,107	23	20	18	17	9
Farm supplies wholesalers	264	130,141	7,439	13,852	10.6	6,132	114,248	2,070	1,909	1,815	1,939	202
Jewelry wholesalers	77	22,733	3,515	4,758	20.9	2,682	44,971	662	643	660	710	63
Petroleum products distributors	388	223,794	6,297	19,461	8.7	7,278	158,829	1,836	1,908	2,019	2,070	312
Gift, art goods, greeting card wholesalers	42	5,832	431	1,181	20.3	559	18,144	196	191	216	254	36
Flower, bulb, plant wholesalers	91	14,281	1,197	3,701	25.9	1,892	38,144	599	548	532	601	70
Miscellaneous products merchant wholesalers	269	95,987	8,367	16,133	16.8	7,358	141,060	2,180	2,239	2,192	2,425	165

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Sales branches (with stocks).....	1,507	2,539,484	161,557	273,340	10.8	145,938	2,985,261	32,466	32,884	32,918	32,928	5
Sales offices (without stocks).....	593	1,674,069	...	69,591	4.2	30,705	575,788	5,578	5,527	5,419	5,449	9
Food and kindred products.....	433	772,110	16,066	78,250	10.1	39,322	767,329	9,684	9,810	9,912	9,840	7
Sales branches (with stocks).....	345	582,932	16,066	62,690	10.8	33,240	667,286	8,515	8,642	8,755	8,685	1
Sales offices (without stocks).....	88	189,178	...	15,560	8.2	6,082	100,043	1,169	1,168	1,157	1,155	6
Textile mill products.....	23	47,652	2,602	3,322	7.0	2,064	38,378	391	422	376	357	...
Sales branches (with stocks).....	15	33,391	2,602	2,884	8.6	1,803	32,416	360	388	341	321	...
Sales offices (without stocks).....	8	14,261	...	438	3.1	261	5,962	31	34	35	36	...
Apparel and related products.....	16	21,023	1,612	2,941	14.0	1,268	25,088	452	441	476	493	...
Sales branches (with stocks).....	10	15,138	1,612	2,741	18.1	1,127	22,347	436	426	459	476	...
Sales offices (without stocks).....	6	5,885	...	200	3.4	141	2,741	16	15	17	17	...
Furniture and fixtures.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	15	7,985	730	1,148	14.4	599	11,900	150	143	149	155	1
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	16	42,918	120	3,283	7.6	1,133	25,857	233	231	231	233	...
Sales branches (with stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	182	415,885	9,211	37,314	9.0	14,673	290,334	2,923	2,913	2,958	2,939	...
Sales branches (with stocks).....	120	187,395	9,211	23,422	12.5	10,032	193,755	2,060	2,039	2,086	2,068	...
Sales offices (without stocks).....	62	228,490	...	13,892	6.1	4,641	96,579	863	874	872	871	...
Rubber products.....	52	132,414	10,614	12,713	9.6	5,356	113,152	1,104	1,088	1,091	1,094	...
Sales branches (with stocks).....	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	79	163,482	4,988	15,072	9.2	8,648	168,011	1,748	1,931	1,968	1,988	1
Sales branches (with stocks).....	39	45,409	4,988	9,960	21.9	6,231	125,398	1,403	1,583	1,611	1,614	1
Sales offices (without stocks).....	40	118,073	...	5,112	4.3	2,417	42,613	345	348	357	374	...
Primary metal products.....	104	603,836	5,735	12,693	2.1	6,366	137,735	1,215	1,247	1,252	1,262	...
Sales branches (with stocks).....	19	38,232	5,735	4,859	12.7	2,607	60,902	642	678	661	665	...
Sales offices (without stocks).....	85	565,604	...	7,834	1.4	3,759	76,833	573	569	591	597	...
Fabricated metal products.....	98	163,766	6,912	9,568	5.8	4,652	83,274	1,021	986	1,017	998	...
Sales branches (with stocks).....	62	38,983	6,912	6,229	16.0	2,940	50,657	746	709	746	717	...
Sales offices (without stocks).....	36	124,783	...	3,339	2.7	1,712	32,617	275	277	271	281	...
Machinery (except electrical).....	612	571,962	51,808	82,880	14.5	49,597	1,024,353	9,787	9,997	9,807	9,801	2
Sales branches (with stocks).....	503	498,444	51,808	75,404	15.1	45,643	954,662	8,981	9,206	9,056	9,068	2
Sales offices (without stocks).....	109	73,518	...	7,476	10.2	3,954	69,691	806	791	751	733	...
Electrical machinery.....	120	231,227	10,687	19,483	8.4	9,871	190,568	1,801	1,835	1,816	1,815	3
Sales branches (with stocks).....	70	182,537	10,687	16,703	9.2	8,209	157,521	1,546	1,574	1,555	1,557	...
Sales offices (without stocks).....	50	48,690	...	2,780	5.7	1,662	33,047	255	261	261	258	...
Transportation equipment.....	92	712,181	30,486	33,755	4.7	16,915	337,854	3,737	3,582	3,510	3,631	...
Sales branches (with stocks).....	84	649,259	30,486	32,381	5.0	16,237	329,305	3,526	3,409	3,421	3,543	...
Sales offices (without stocks).....	8	62,922	...	1,374	2.2	678	8,549	211	173	89	88	...
Instruments and related products.....	114	72,280	4,118	11,690	16.2	6,907	137,023	1,630	1,635	1,646	1,631	...
Sales branches (with stocks).....	100	63,532	4,118	10,962	17.3	6,555	129,841	1,571	1,569	1,580	1,558	...
Sales offices (without stocks).....	14	8,748	...	728	8.3	352	7,182	59	66	66	73	...
Other manufacturers' products*.....	142	253,772	5,855	18,650	7.3	9,207	209,235	2,156	2,139	2,116	2,129	...
Sales branches (with stocks).....	72	55,173	5,855	11,193	20.3	5,355	133,578	1,401	1,402	1,379	1,384	...
Sales offices (without stocks).....	70	198,599	...	7,457	3.8	3,852	75,657	755	737	737	745	...
Petroleum bulk plants, terminals and LP gas facilities.....	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Gasoline, distillates, residuals.....	3,540	1,254,466	58,197	144,578	11.5	35,987	699,838	10,143	10,237	10,347	10,426	3,091
Bulk plants.....	3,465	1,007,320	39,394	116,428	11.6	28,439	558,189	8,454	8,579	8,657	8,707	3,088
Distributing terminals.....	75	247,146	18,803	28,150	11.4	7,548	141,649	1,689	1,658	1,690	1,719	3
Wholesale LP gas facilities.....	157	48,400	2,368	12,517	25.9	5,232	97,285	1,388	1,329	1,384	1,348	97
Merchandise agents, brokers.....	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Grocery, confectionery, meats.....	243	484,437	321	12,141	2.5	4,410	85,341	981	1,005	993	1,006	268
Groceries (combination of food lines).....	23	72,764	17	1,722	2.4	660	12,190	131	130	128	132	23
Canned foods.....	102	165,650	172	4,686	2.8	1,649	32,444	392	391	399	407	110
Coffee, tea, spices.....	8	48,724	48	393	.8	140	1,979	24	24	24	24	4
Confectionery.....	13	18,301	13	852	4.7	377	7,233	54	67	66	67	12
Flour.....	3	3,688	...	145	3.9	25	610	10	9	8	10	2
Meats, provisions (except canned).....	3	3,717	49	242	6.5	145	2,603	30	33	34	36	2
Sugar.....	21	85,582	4	985	1.2	491	8,440	103	115	97	89	15
Miscellaneous grocery products.....	70	86,011	18	3,116	3.6	923	19,842	237	236	237	241	100
Farm products (edible).....	70	82,265	28	3,261	4.0	1,140	15,062	316	304	270	337	47
Dairy, poultry products.....	10	3,812	8	101	2.6	37	580	18	19	16	17	5
Fruits, vegetables.....	60	78,453	20	3,160	4.0	1,103	14,482	298	285	254	320	42
Drugs, chemicals, paints.....	25	15,850	27	809	5.1	351	7,342	85	85	85	84	20
Drugs, proprietaries, toiletries.....	8	3,824	...	319	8.3	171	3,612	41	44	42	40	6
Chemicals, explosives.....	13	8,767	27	346	3.9	137	2,986	34	31	33	34	9
Paints, varnishes, lacquers, enamels.....	4	3,259	...	144	4.4	43	744	10	10	10	10	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	41	25,174	42	1,236	4.9	248	4,203	69	73	68	69	30
Clothing, furnishings (men's, women's).....	7	5,263	28	325	6.2	64	1,273	20	21	21	22	4
Men's, boys' clothing, furnishings.....	4	5,034	3	125	2.5	19	(Z)	12	11	11	11	3
Women's, children's clothing, accessories.....	27	12,598	11	662	5.3	132	2,037	32	36	31	31	21
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	26	45,329	2	1,731	3.8	475	8,785	99	105	98	100	11
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	20	32,437	...	953	2.9	243	4,676	43	44	41	41	7
Furniture, home furnishings.....	57	36,612	401	2,202	6.0	938	18,059	153	149	149	156	55
Furniture.....	28	22,593	96	1,248	5.5	645	12,562	74	71	67	70	20
Home furnishings.....	29	14,019	305	954	6.8	293	5,497	79	78	82	86	35
Paper, allied products.....	16	14,141	41	510	3.6	171	2,335	34	34	34	36	12
Paper.....	11	12,797	39	381	3.0	133	1,326	25	25	26	28	8
Stationery, office supplies.....	5	1,344	2	129	9.6	38	1,009	9	9	8	8	4
Farm products (raw materials).....	467	1,004,608	2,138	17,022	1.7	6,996	145,048	4,919	5,058	5,106	5,303	496
Cotton.....	72	209,114	1,353	1,415	.7	456	9,599	128	129	131	157	63
Grain.....	20	43,376	36	922	1.9	126	2,263	28	32	32	34	15
Hides, skins, raw furs.....	5	7,238	4	265	3.7	127	2,104	31	27	22	33	...
Livestock.....	350	723,520	663	13,964	1.9	6,070	127,195	4,651	4,765	4,873	5,014	401
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	15	10,398	82	356	3.4	185	3,223	68	92	44	45	10
Miscellaneous inedible farm products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	42	36,734	140	2,457	6.7	1,005	18,483	179	181	196	191	39
Electrical-electronic apparatus, equip., appliances.....	103	92,264	164	5,687	6.2	2,088	41,428	369	381	376	391	102
Electrical apparatus, supplies.....	71	63,818	152	3,836	6.0	1,423	27,616	253	262	253	260	65
Appliances, radios, TV sets.....	7	3,752	5	219	5.8	86	1,782	20	19	19	22	7
Electronic parts, equipment.....	25	24,694	7	1,632	6.6	579	12,030	96	100	104	109	30
Hardware, plumbing-heating goods.....	59	38,179	249	2,527	6.6	1,011	21,544	178	187	163	188	45
Hardware.....	14	13,558	...	816	6.0	208	3,564	34	39	37	35	22
Plumbing, heating goods.....	45	24,621	249	1,711	6.9	803	17,980	144	148	126	153	23
Lumber, construction materials.....	86	55,839	171	2,487	4.5	848	18,537	200	197	204	213	66
Lumber, millwork.....	56	39,366	20	1,453	3.7	400	7,885	105	104	105	112	46
Construction materials (except lumber).....	30	16,473	151	1,034	6.3	448	10,652	95	93	99	101	20
Machinery, equipment, supplies.....	254	173,384	1,191	10,558	6.1	3,965	77,636	771	791	824	806	201
Air conditioning, commercial refrigeration equipment.....	35	26,109	338	1,569	6.0	621	12,257	110	110	116	116	30
Commercial machines, equipment.....	20	5,344	119	471	8.8	201	4,195	57	58	53	58	20
Construction machinery, equipment.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	155	74,982	642	6,092	8.1	2,330	44,351	427	442	446	430	125
Professional equipment, supplies.....	6	5,796	3	367	6.3	204	5,710	52	51	80	80	4
Service establishment equipment, supplies.....	23	12,497	77	780	6.2	252	4,600	65	66	64	62	16
Transportation (exc. automotive) equip., supplies.....	10	44,860	8	1,005	2.2	292	4,545	48	47	52	45	5
Metals, metalwork (except scrap).....	32	23,106	81	1,127	4.9	296	6,721	69	71	72	79	29
Iron, steel and products.....	24	19,611	66	980	5.0	261	5,600	59	61	59	61	22
Nonferrous metals, metalwork.....	8	3,495	15	147	4.2	35	1,121	10	10	13	18	7
Other merchandise agents, brokers.....	129	133,163	1,250	5,332	4.0	2,337	39,669	576	547	553	548	102
Scrap iron and steel.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	9	12,879	...	351	2.7	132	1,717	21	25	24	31	10
Books, magazines, newspapers.....	6	4,696	958	567	12.1	266	3,838	53	54	67	61	2
Coal, coke.....	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies.....	4	8,028	...	123	1.5	72	1,468	14	14	14	14	...
Jewelry.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products.....	23	44,730	34	1,220	2.7	472	7,264	104	92	93	90	19
General merchandise.....	26	11,219	176	668	6.0	317	8,771	131	122	123	120	20
Miscellaneous products, agents, brokers, n.e.c.....	56	28,181	82	1,542	5.5	536	10,465	172	175	174	183	46
Assemblers of farm products.....	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Dairy, poultry products.....	117	68,094	1,582	5,577	8.2	2,115	50,346	806	854	834	989	85
Fresh fruits, vegetables.....	200	71,005	2,615	19,420	27.4	7,465	135,259	4,870	5,385	2,012	4,241	190
Farm products (raw materials).....	733	453,556	24,217	31,135	6.9	11,505	243,257	2,930	3,191	4,323	4,238	374
Farm supplies.....	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales ((\$1,000))	Inventories, end of year, at cost ((\$1,000))	Operating expenses (inc. payroll) ¹		Payroll, entire year ((\$1,000))	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount ((\$1,000))	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
MOUNTAIN												
Wholesale trade, total	10,019	xxx	383,896	xxx	xxx	296,396	6,194,044	74,352	73,903	75,076	80,382	6,295
Type of Operation												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,376	5,641	2,043
Merchandise agents, brokers	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,441	9,460	327
Type by Kind of Business												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Grocery, confectionery, meat wholesalers	669	460,768	32,701	44,330	9.6	23,327	522,466	6,151	6,290	6,438	6,534	446
General-line grocery wholesalers	142	299,619	24,651	20,421	6.8	12,416	294,994	3,219	3,237	3,316	3,221	28
Confectionery wholesalers	58	12,636	798	1,448	11.5	737	16,390	211	226	221	249	56
Fish, sea food distributors	20	9,963	765	1,094	11.0	505	9,401	138	146	145	149	20
Meat, meat products wholesalers	125	48,007	1,098	7,249	15.1	3,559	66,772	849	885	899	940	122
Specialty-line grocery wholesalers	324	90,543	5,389	14,118	15.6	6,110	134,909	1,734	1,796	1,857	1,975	220
Farm products (edible) distributors	343	160,822	3,886	23,168	14.4	11,455	218,521	3,346	3,521	3,263	3,744	340
Poultry, poultry products distributors	78	33,461	409	3,277	9.8	1,546	29,713	487	497	526	564	88
Fresh fruit, vegetable wholesalers	265	127,361	3,477	19,891	15.6	9,909	188,808	2,859	3,024	2,737	3,180	252
Beer, wine, distilled spirits wholesalers	297	168,779	15,117	20,275	12.0	9,531	201,023	2,051	2,102	2,188	2,198	228
Beer, ale distributors	230	81,637	4,762	11,771	14.4	5,034	104,772	1,127	1,175	1,256	1,215	205
Wine, distilled spirits wholesalers	67	87,142	10,355	8,504	9.8	4,497	96,251	924	927	932	983	23
Tobacco distributors	107	84,530	3,722	5,453	6.5	2,723	52,826	724	729	745	752	88
Drugs, chemicals, allied products wholesalers	168	85,863	10,860	14,452	16.8	7,594	163,906	1,909	1,917	1,940	2,019	75
General-line drug wholesalers	20	47,627	7,427	6,704	14.1	4,005	82,048	1,048	1,029	1,043	1,042	3
Specialty-line drug, toiletries wholesalers	53	15,172	1,440	3,358	22.1	1,572	35,922	403	414	415	483	37
Industrial chemicals, explosives distributors	61	18,198	1,480	3,095	17.0	1,361	32,722	310	321	328	317	16
Paint, varnish wholesalers	34	4,866	513	1,295	26.6	656	13,214	148	153	154	177	19
Dry goods, apparel wholesalers	62	28,226	3,434	4,252	15.1	2,502	55,268	602	595	605	609	40
Clothing, furnishings, footwear wholesalers	38	12,949	1,739	2,223	17.2	1,150	22,910	324	318	308	314	28
General-line dry goods wholesalers	3	4,825	762	660	13.7	463	10,279	97	98	102	99	...
Specialty-line dry goods wholesalers	21	10,452	933	1,369	13.1	889	22,079	181	179	195	196	12
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	103	35,246	4,658	6,132	17.4	3,144	59,125	764	757	722	806	77
Furniture (household, office) wholesalers	49	11,942	1,346	2,740	22.9	1,437	29,201	315	312	304	362	37
Home furnishings, floor coverings wholesalers	54	23,304	3,312	3,392	14.6	1,707	29,924	449	445	418	444	40
Paper, allied products wholesalers	109	52,119	7,231	9,241	17.7	5,379	103,748	1,312	1,323	1,330	1,351	58
Coarse paper and products wholesalers	50	33,876	4,641	5,630	16.6	3,288	64,733	785	803	819	818	25
Printing and fine paper distributors	13	11,589	1,564	1,564	13.5	943	16,935	228	226	223	226	4
Stationery, office supplies wholesalers	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	139	162,341	10,376	7,764	4.8	3,045	60,797	796	809	829	942	102
Automotive wholesalers	739	179,010	27,972	39,588	22.1	22,889	483,639	5,729	5,761	5,803	6,006	443
Motor vehicle distributors	63	27,443	1,460	4,510	16.4	2,551	62,186	611	610	621	677	38
Automotive equipment, tire-tube wholesalers	676	151,567	26,512	35,078	23.1	20,338	421,453	5,118	5,151	5,182	5,329	405
Electrical, electronics, appliance distributors	242	174,298	20,767	23,248	13.3	12,783	254,044	2,859	2,869	2,899	2,860	107
Electrical apparatus, supplies distributors	95	90,703	9,994	10,153	11.2	5,830	115,770	1,303	1,310	1,334	1,327	33
Electrical appliance, radio, TV set wholesalers	86	70,454	8,711	10,102	14.3	5,329	110,587	1,157	1,153	1,141	1,130	31
Electronic parts, equipment distributors	61	13,141	2,062	2,993	22.8	1,624	27,687	399	406	424	403	43
Hardware, plumbing-beating goods wholesalers	180	158,268	28,714	25,985	16.4	15,173	297,206	3,637	3,657	3,732	3,777	80
Hardware wholesalers	53	73,647	13,091	13,091	17.8	8,294	160,504	2,134	2,155	2,191	2,204	27
Plumbing, beating equipment, supplies distributors	127	84,621	12,191	12,894	15.2	6,879	136,702	1,503	1,502	1,541	1,573	53
Lumber, construction materials distributors	384	206,742	13,233	32,618	15.8	17,732	368,769	3,636	4,004	4,212	4,372	263
Lumber, millwork wholesalers	126	119,648	8,514	10,677	8.9	5,940	125,274	1,259	1,316	1,435	1,480	73
Construction materials distributors	258	87,058	4,719	21,941	25.2	11,792	243,495	2,377	2,688	2,777	2,892	190
Machinery, equipment, supplies distributors	1,011	375,463	59,507	71,258	19.0	36,738	766,073	8,350	8,383	8,440	8,691	528
Air conditioning, comm. refrigeration equip., distrs.	76	20,396	1,739	3,664	18.0	1,631	35,974	322	352	397	385	46
Commercial machines, equipment distributors	141	24,191	2,911	5,975	24.7	3,078	62,286	716	727	742	793	107
Construction machinery, equipment dealers	123	100,504	19,503	18,806	18.7	10,599	225,393	2,157	2,135	2,142	2,180	29
Farm-garden machinery, equipment wholesalers	75	30,488	5,309	5,255	17.2	2,550	50,817	587	599	594	590	38
Industrial machinery, equipment distributors	229	104,150	16,301	15,199	14.6	6,687	138,391	1,663	1,675	1,682	1,720	85
Industrial materials, supplies distributors	93	34,149	4,417	5,766	16.9	2,861	63,138	652	659	657	753	49
Professional equipment, supplies distributors	85	26,704	4,167	7,272	27.2	4,485	87,748	1,052	1,036	1,038	1,049	42
Service establishment supply houses	175	31,409	4,799	8,213	26.1	4,243	87,923	1,066	1,063	1,051	1,078	129
Transportation equipment distributors	14	3,472	361	1,108	31.9	604	14,403	135	137	137	143	3
Metals, metalwork (except scrap) distributors	82	36,856	5,994	6,177	16.8	3,235	78,801	719	754	800	788	35
Iron, steel and products distributors	75	34,968	5,685	5,817	16.6	3,107	74,916	685	720	767	754	34
Nonferrous metals distributors	7	1,888	309	360	19.1	128	3,885	34	34	33	34	1
Scrap, waste materials dealers	153	27,725	1,739	5,013	18.1	2,643	51,689	880	865	836	926	153
Iron, steel scrap dealers	83	18,237	950	2,815	15.4	1,517	27,941	454	456	445	470	94
Waste materials dealers	70	9,488	789	2,198	23.2	1,126	23,748	426	409	391	456	59
Other merchant wholesalers	530	165,850	15,597	28,331	17.1	13,805	300,355	4,081	3,750	3,806	4,774	326
Amusement, sporting goods distributors	75	16,204	2,391	3,196	19.7	1,815	35,572	441	479	489	463	48
Book, magazine, newspaper wholesalers	71	16,108	1,253	3,435	21.3	1,943	36,538	444	616	576	651	56
Coal wholesalers	9	1,549	2	290	18.7	222	4,836	54	33	46	56	10
Farm supplies wholesalers	123	52,943	5,893	8,037	15.2	4,184	97,561	1,341	991	1,071	1,652	33
Jewelry wholesalers	45	7,669	1,430	1,524	19.9	797	18,886	240	245	252	249	29
Petroleum products distributors	87	27,050	977	4,795	17.7	1,358	26,906	376	363	374	380	55
Gift, art goods, greeting card wholesalers	26	3,219	421	727	22.6	341	6,167	118	113	104	119	21
Flower, bulb, plant wholesalers	14	7,674	287	1,547	20.2	913	23,185	239	247	225	310	9
Miscellaneous products merchant wholesalers	80	33,434	2,943	4,780	14.3	2,232	50,704	628	663	669	894	45

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... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	
Sales branches (with stocks).....	543	678,894	57,481	85,945	12.7	42,109	851,071	8,850	8,848	8,991	8,957	
Sales offices (without stocks).....	216	387,411	...	19,502	5.0	7,274	148,618	1,294	1,315	1,319	1,331	2
Food and kindred products.....	146	162,306	4,548	20,185	12.4	8,556	169,526	1,912	1,914	1,936	1,920	...
Sales branches (with stocks).....	106	125,634	4,548	16,100	12.8	7,138	143,286	1,660	1,651	1,667	1,653	...
Sales offices (without stocks).....	40	36,672	...	4,085	11.1	1,418	26,240	252	263	269	267	...
Textile mill products.....	6	5,907	253	297	5.0	173	3,064	30	30	28	28	...
Sales branches (with stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products.....	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Sales branches (with stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks).....	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Chemicals and allied products.....	76	70,189	3,425	9,580	13.6	3,986	85,344	817	830	829	880	1
Sales branches (with stocks).....	59	49,821	3,425	7,368	14.8	3,156	66,460	657	680	680	724	1
Sales offices (without stocks).....	17	20,368	...	2,212	10.9	830	18,884	150	150	149	156	...
Rubber products.....	27	87,709	11,807	6,952	7.9	2,380	48,470	478	479	480	485	...
Sales branches (with stocks).....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	31	51,260	1,057	3,702	7.2	1,581	32,521	308	319	319	328	...
Sales branches (with stocks).....	14	9,443	1,057	1,757	18.6	858	18,271	190	193	194	203	...
Sales offices (without stocks).....	17	41,817	...	1,945	4.7	723	14,250	118	126	125	125	...
Primary metal products.....	38	153,588	888	3,337	2.2	1,738	39,840	274	283	285	285	...
Sales branches (with stocks).....	7	9,141	888	903	9.9	393	9,465	72	79	71	71	...
Sales offices (without stocks).....	31	144,447	...	2,434	1.7	1,345	30,375	202	204	214	214	...
Fabricated metal products.....	33	35,062	1,846	1,971	5.6	1,051	19,454	214	219	237	228	...
Sales branches (with stocks).....	20	10,573	1,846	1,391	13.2	736	13,734	164	168	183	175	...
Sales offices (without stocks).....	13	24,489	...	580	2.4	315	5,720	50	51	54	53	...
Machinery (except electrical).....	215	128,273	17,110	23,205	18.1	13,624	275,551	2,684	2,682	2,707	2,684	...
Sales branches (with stocks).....	178	117,998	17,110	22,159	18.8	13,060	265,258	2,556	2,561	2,592	2,564	...
Sales offices (without stocks).....	37	10,275	...	1,046	10.2	564	10,293	128	121	115	120	...
Electrical machinery.....	39	101,948	4,149	12,107	11.9	5,123	100,467	1,003	980	989	967	...
Sales branches (with stocks).....	24	90,608	4,149	11,547	12.7	4,788	93,986	941	922	933	914	...
Sales offices (without stocks).....	15	11,340	...	560	4.9	335	6,481	62	58	56	53	...
Transportation equipment.....	41	170,727	9,787	12,306	7.2	6,254	118,072	1,288	1,274	1,313	1,307	...
Sales branches (with stocks).....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	40	11,205	937	3,444	30.7	2,081	41,247	469	468	483	487	...
Sales branches (with stocks).....	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	43	50,983	1,390	3,736	7.3	2,001	48,632	497	513	534	517	4
Sales branches (with stocks).....	22	10,679	1,390	2,159	20.2	1,304	33,380	356	366	390	366	2
Sales offices (without stocks).....	21	40,304	...	1,577	3.9	697	15,252	141	147	144	151	2
Petroleum bulk plants, terminals and LP gas facilities.....	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Gasoline, distillates, residuals.....	2,243	662,605	32,623	75,238	11.4	18,803	398,552	4,777	4,859	4,970	5,037	2,017
Bulk plants.....	2,227	639,709	31,393	72,677	11.4	18,340	388,732	4,684	4,767	4,877	4,932	2,016
Distributing terminals.....	16	22,896	1,230	2,561	11.2	463	9,820	93	92	93	105	1
Wholesale LP gas facilities.....	70	16,530	1,060	5,250	31.8	2,415	47,599	600	610	606	604	26
Merchandise agents, brokers.....	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Grocery, confectionery, meats.....	99	144,356	28	4,569	3.2	1,982	37,226	464	472	481	471	104
Groceries (combination of food lines).....	3	6,135	...	174	2.8	85	1,656	21	21	20	20	...
Canned foods.....	57	88,293	8	2,764	3.1	1,259	21,021	277	292	295	290	56
Coffee, tea, spices.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour.....	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar.....	6	19,895	...	448	2.3	241	6,011	66	60	67	57	8
Miscellaneous grocery products.....	26	22,952	20	965	4.2	316	6,931	88	87	87	92	34
Farm products (edible).....	39	39,869	24	1,238	3.1	376	6,982	126	95	81	94	23
Dairy, poultry products.....	4	2,069	...	39	1.9	12	(Z)	7	7	7	7	3
Fruits, vegetables.....	35	37,800	24	1,199	3.2	364	6,760	119	88	74	87	20
Drugs, chemicals, paints.....	9	3,547	21	208	5.9	66	2,079	12	12	15	16	5
Drugs, proprietaries, toiletries.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	6	3,142	...	109	3.5	18	(Z)	7	7	10	8	4
Clothing, furnishings (men's, women's).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Handbags.....	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	7	3,288	4	148	4.5	64	1,148	15	18	16	15	8
Hosiery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	3	1,637	4	67	4.1	22	(Z)	7	7	7	7	4
Furniture, home furnishings.....	25	14,133	4	839	5.9	319	5,344	71	68	64	67	23
Furniture.....	17	9,935	4	573	5.8	247	3,669	50	48	43	47	17
Home furnishings.....	8	4,198	...	266	6.3	72	1,675	21	20	21	20	6
Paper, allied products.....	5	2,271	5	226	10.0	114	2,490	21	21	21	20	4
Paper.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	136	560,038	1,845	7,936	1.4	3,500	82,364	1,964	1,939	2,050	2,383	132
Cotton.....	12	37,358	1,094	451	1.2	95	2,365	31	25	21	31	9
Grain.....	3	1,121	185	64	5.7	27	1,508	14	8	9	30	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	118	518,253	558	7,306	1.4	3,289	77,215	1,881	1,857	1,985	2,294	122
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	3	3,306	8	115	3.5	89	1,276	38	49	35	28	1
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...	...	...	...
Automotive.....	22	36,056	31	839	2.3	255	5,548	89	97	81	89	25
Electrical-electronic apparatus, equip., appliances.....	49	24,390	55	1,636	6.7	439	9,054	100	96	109	110	54
Electrical apparatus, supplies.....	33	14,214	51	1,073	7.5	317	6,817	70	72	77	80	32
Appliances, radios, TV sets.....	9	6,577	4	352	5.4	90	1,621	24	18	22	21	13
Electronic parts, equipment.....	7	3,599	...	211	5.9	32	616	6	6	10	9	9
Hardware, plumbing-heating goods.....	35	12,337	53	838	6.8	281	5,669	63	68	69	71	29
Hardware.....	12	3,437	...	202	5.9	66	1,193	16	15	18	18	9
Plumbing, heating goods.....	23	8,900	53	636	7.1	215	4,476	47	53	51	53	20
Lumber, construction materials.....	26	26,969	12	1,051	3.9	436	8,225	70	77	79	87	13
Lumber, millwork.....	14	21,207	1	708	3.3	302	5,528	47	52	55	55	7
Construction materials (except lumber).....	12	5,762	11	343	6.0	134	2,697	23	25	24	32	6
Machinery, equipment, supplies.....	61	25,172	305	1,909	7.6	834	13,625	156	180	170	162	54
Air conditioning, commercial refrigeration equipment.....	7	2,292	20	166	7.2	90	1,158	15	17	17	14	7
Commercial machines, equipment.....	6	1,890	2	204	10.8	144	2,558	21	35	31	32	6
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	37	14,729	151	1,186	8.1	492	8,083	92	101	96	93	35
Professional equipment, supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	10	8,748	116	605	6.9	261	4,638	56	68	60	63	10
Iron, steel and products.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	52	52,089	54	1,621	3.1	605	14,003	153	170	155	188	43
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products.....	9	18,658	21	479	2.6	195	5,199	32	46	39	64	5
General merchandise.....	12	4,522	2	228	5.0	82	1,852	34	38	31	29	6
Miscellaneous products, agents, brokers, n.e.c.....	18	10,044	30	533	5.3	162	3,446	44	42	41	44	20
Assemblers of farm products.....	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Dairy, poultry products.....	35	42,977	1,417	3,082	7.2	1,487	29,918	402	418	570	571	19
Fresh fruits, vegetables.....	202	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	765	441,811	18,321	23,641	5.4	10,634	228,989	2,807	2,785	3,121	3,280	126
Farm supplies.....	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
 ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC												
Wholesale trade, total.....	27,529	xxx	1,525,909	xxx	xxx	1,359,973	28,213,105	291,860	295,854	307,933	309,018	18,266
Type of Operation												
Merchant wholesalers.....	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Manufacturers' sales branches, sales offices.....	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Petroleum bulk plants, terminals and LP gas facilities.....	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Merchandise agents, brokers.....	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Assemblers of farm products.....	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Type by Kind of Business												
Merchant wholesalers.....	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Grocery, confectionery, meat wholesalers.....	2,117	2,266,022	112,446	191,741	8.5	100,293	2,058,276	21,907	21,575	21,969	23,724	1,775
General-line grocery wholesalers.....	269	904,934	59,221	50,832	5.6	30,564	632,707	6,328	6,330	6,459	6,417	90
Confectionery wholesalers.....	140	57,327	3,577	7,787	13.6	3,341	68,818	856	876	845	921	111
Fish, sea food distributors.....	200	77,274	5,280	14,005	18.1	6,065	121,927	1,846	1,781	1,711	1,857	182
Meat, meat products wholesalers.....	521	343,414	6,526	40,187	11.7	20,495	397,022	4,174	4,201	4,281	4,414	566
Specialty-line grocery wholesalers.....	987	883,073	37,842	78,930	8.9	39,828	837,802	8,703	8,387	8,673	10,115	826
Farm products (edible) distributors.....	1,091	613,055	17,971	93,612	15.3	48,750	943,509	11,386	12,532	12,928	13,112	1,163
Poultry, poultry products distributors.....	242	116,958	2,351	15,053	12.9	6,909	143,426	1,881	1,829	1,872	2,022	271
Fresh fruit, vegetable wholesalers.....	849	496,097	15,620	78,559	15.8	41,841	800,083	9,505	10,703	11,056	11,090	892
Beer, wine, distilled spirits wholesalers.....	661	645,009	65,488	79,346	12.3	43,019	925,131	8,050	8,064	8,299	8,268	506
Beer, ale distributors.....	450	248,103	12,362	35,049	14.1	19,021	390,198	3,729	3,747	3,929	3,895	398
Wine, distilled spirits wholesalers.....	211	396,906	53,126	44,297	11.2	23,998	534,933	4,321	4,317	4,370	4,373	108
Tobacco distributors.....	200	235,897	10,033	12,577	5.3	6,719	139,668	1,604	1,594	1,629	1,621	173
Drugs, chemicals, allied products wholesalers.....	633	390,174	39,622	59,997	15.4	32,468	669,116	7,159	7,191	7,314	7,549	325
General-line drug wholesalers.....	30	128,881	18,465	17,535	13.6	10,627	220,986	2,466	2,459	2,487	2,504	5
Specialty-line drug, toiletries wholesalers.....	283	122,743	8,109	21,010	17.1	10,422	212,784	2,418	2,384	2,462	2,549	173
Industrial chemicals, explosives distributors.....	196	111,325	10,965	15,606	14.0	8,609	179,527	1,645	1,711	1,714	1,751	75
Paint, varnish wholesalers.....	124	27,225	2,083	5,846	21.5	2,810	55,819	630	637	651	745	72
Dry goods, apparel wholesalers.....	630	314,268	40,623	50,269	16.0	23,023	460,082	4,950	4,942	5,115	5,436	482
Clothing, furnishings, footwear wholesalers.....	336	138,904	15,941	24,551	17.7	10,172	201,154	2,151	2,160	2,266	2,485	273
General-line dry goods wholesalers.....	12	39,966	7,699	7,064	17.7	3,529	68,042	840	837	845	845	3
Specialty-line dry goods wholesalers.....	258	98,502	13,141	15,935	16.2	8,105	165,312	1,707	1,709	1,764	1,835	192
Piece goods converters.....	24	36,896	3,842	2,719	7.4	1,217	25,574	232	236	240	271	14
Furniture, home furnishings wholesalers.....	577	269,190	35,556	52,763	19.6	28,008	570,478	5,949	5,968	6,007	6,309	400
Furniture (household, office) wholesalers.....	250	93,231	11,270	21,840	23.4	12,289	245,862	2,642	2,645	2,635	2,789	182
Home furnishings, floor coverings wholesalers.....	327	175,959	24,286	30,923	17.6	15,719	324,616	3,307	3,323	3,372	3,520	218
Paper, allied products wholesalers.....	410	274,121	28,421	44,917	16.4	27,379	573,097	5,764	5,759	5,813	5,934	250
Coarse paper and products wholesalers.....	213	138,803	13,510	21,969	15.8	13,777	282,730	2,849	2,868	2,940	2,952	141
Printing and fine paper distributors.....	50	100,357	11,593	13,500	13.5	8,510	184,250	1,728	1,741	1,741	1,744	30
Stationery, office supplies wholesalers.....	126	31,086	2,709	8,172	26.3	4,424	90,775	1,018	990	969	1,078	70
Wallpaper wholesalers.....	21	3,875	609	1,276	32.9	668	15,342	169	160	163	160	9
Farm products (raw materials) merchants.....	248	551,728	47,900	26,309	4.8	11,120	207,540	2,239	2,305	3,345	2,518	157
Automotive wholesalers.....	2,104	519,829	77,628	126,338	24.3	72,944	1,625,525	16,697	16,998	17,239	17,383	1,709
Motor vehicle distributors.....	185	56,108	6,504	16,736	17.4	9,013	195,184	1,928	2,021	1,908	1,886	129
Automotive equipment, tire-tube wholesalers.....	1,919	423,721	71,124	109,602	25.9	63,931	1,430,341	14,769	14,977	15,331	15,497	1,580
Electrical, electronics, appliance distributors.....	828	729,255	81,099	102,839	14.1	57,824	1,294,110	12,396	12,236	12,249	12,104	499
Electrical apparatus, supplies distributors.....	360	387,778	40,795	52,736	13.6	30,622	683,387	7,090	6,944	6,815	6,932	215
Electrical appliance, radio, TV set wholesalers.....	237	266,640	30,090	34,145	12.8	18,185	424,129	3,511	3,496	3,582	3,701	122
Electronic parts, equipment distributors.....	231	74,837	10,214	15,958	21.3	9,017	186,592	1,795	1,796	1,852	2,010	162
Hardware, plumbing-heating goods wholesalers.....	684	564,996	92,682	92,619	16.4	52,351	1,100,367	11,208	10,782	11,486	11,426	405
Hardware wholesalers.....	266	265,623	49,939	50,433	19.0	29,543	602,991	6,795	6,343	6,613	6,498	166
Plumbing, heating equipment, supplies distributors.....	418	299,373	42,743	42,186	14.1	22,808	497,376	4,413	4,439	4,873	4,928	239
Lumber, construction materials distributors.....	1,530	1,324,525	55,796	168,816	12.7	83,907	1,745,657	15,937	16,685	17,134	17,585	896
Lumber, millwork wholesalers.....	729	974,735	34,864	76,225	7.8	36,936	770,658	6,733	6,952	7,286	7,577	431
Construction materials distributors.....	801	349,790	20,932	92,591	26.5	46,971	974,999	9,204	9,733	9,848	10,008	465
Machinery, equipment, supplies distributors.....	3,626	1,284,566	182,650	277,564	21.6	149,666	3,106,799	31,271	31,372	31,658	31,832	2,435
Air conditioning, comm. refrigeration equip., distrs.....	223	57,870	7,091	13,154	22.7	6,916	139,222	1,354	1,401	1,404	1,394	136
Commercial machines, equipment distributors.....	437	99,272	12,642	26,588	26.8	13,992	296,779	3,056	3,055	3,076	3,207	372
Construction machinery, equipment dealers.....	198	143,744	29,431	27,624	19.2	15,895	319,021	3,032	3,079	3,112	3,077	88
Farm-garden machinery, equipment wholesalers.....	157	62,679	11,010	12,199	19.5	6,556	123,424	1,487	1,562	1,502	1,450	114
Industrial machinery, equipment distributors.....	775	299,585	37,746	53,737	17.9	27,338	571,733	5,626	5,729	5,685	5,765	481
Industrial materials, supplies distributors.....	644	304,032	40,604	59,557	19.6	34,016	711,826	6,787	6,796	6,881	6,884	356
Professional equipment, supplies distributors.....	320	91,682	13,260	22,512	24.6	12,547	268,336	2,954	2,944	2,962	3,038	212
Service establishment supply houses.....	593	130,640	16,931	32,551	24.9	17,143	366,484	3,764	3,773	3,850	3,938	503
Transportation equipment distributors.....	279	95,062	13,935	29,642	31.2	15,263	309,974	3,211	3,033	3,186	3,079	173
Metals, metalwork (except scrap) distributors.....	407	317,832	64,301	55,210	17.4	30,318	650,165	5,522	5,694	5,760	5,757	217
Iron, steel and products distributors.....	346	272,567	56,847	47,640	17.5	26,627	567,249	4,783	4,914	4,952	4,939	183
Nonferrous metals distributors.....	61	45,265	7,454	7,570	16.7	3,691	82,916	739	780	808	818	34
Scrap, waste materials dealers.....	593	148,639	16,308	31,012	20.9	16,585	339,611	4,123	4,161	4,270	4,639	570
Iron, steel scrap dealers.....	265	59,931	8,128	12,295	20.5	6,574	139,254	1,513	1,558	1,624	1,794	269
Waste materials dealers.....	328	88,708	8,180	18,717	21.1	10,011	200,357	2,610	2,603	2,646	2,845	301
Other merchant wholesalers.....	2,223	970,817	84,044	143,577	14.8	72,878	1,518,353	17,801	17,410	18,068	19,065	1,607
Amusement, sporting goods distributors.....	373	139,710	18,911	26,609	19.0	13,747	283,186	3,157	3,213	3,242	3,240	264
Book, magazine, newspaper wholesalers.....	264	70,526	6,855	12,593	17.9	8,117	148,625	2,582	2,458	2,499	2,485	200
Coal wholesalers.....	16	2,523	80	519	20.6	282	7,173	78	78	74	81	8
Farm supplies wholesalers.....	306	221,772	18,294	27,318	12.3	12,888	269,771	2,767	2,709	2,950	3,129	185
Jewelry wholesalers.....	228	61,310	11,485	12,154	19.8	6,084	142,864	1,276	1,224	1,295	1,474	197
Petroleum products distributors.....	235	138,685	3,734	13,827	10.0	5,573	109,517	1,145	1,174	1,234	1,237	136
Gift, art goods, greeting card wholesalers.....	173	22,182	2,115	5,827	26.3	2,323	59,344	780	765	830	1,014	173
Flower, bulb, plant wholesalers.....	164	38,494	1,977	7,877	20.5	4,114	82,170	1,014	1,021	1,043	1,106	148
Miscellaneous products merchant wholesalers.....	464	275,615	20,593	36,853	13.4	19,750	415,703	5,002	4,768	4,901	5,299	296

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... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Sales branches (with stocks).....	2,016	4,149,301	312,522	483,930	11.7	243,495	5,080,658	48,007	48,304	48,853	49,101	14
Sales offices (without stocks).....	816	2,742,930	...	146,053	5.3	59,130	1,161,569	10,140	10,152	10,232	10,069	2
Food and kindred products.....	470	1,371,351	57,174	142,648	10.4	58,246	1,204,155	11,701	11,737	11,935	11,762	6
Sales branches (with stocks).....	331	1,043,835	57,174	113,043	10.8	48,183	1,008,756	9,890	9,866	9,897	9,958	4
Sales offices (without stocks).....	139	327,516	...	29,605	9.0	10,063	195,399	1,811	1,871	2,038	1,804	2
Textile mill products.....	59	102,821	6,674	6,384	6.2	3,586	66,017	643	644	658	671	...
Sales branches (with stocks).....	40	83,220	6,674	5,445	6.5	3,115	56,930	564	566	580	589	...
Sales offices (without stocks).....	19	19,601	...	939	4.8	471	9,087	79	78	78	82	...
Apparel and related products.....	41	69,052	3,933	5,139	7.4	2,650	51,167	541	547	550	590	...
Sales branches (with stocks).....	31	55,601	3,933	4,426	8.0	2,222	41,341	464	470	475	479	...
Sales offices (without stocks).....	10	13,451	...	713	5.3	428	9,826	77	77	75	111	...
Furniture and fixtures.....	23	22,533	2,119	3,836	17.0	2,204	43,840	439	407	404	417	...
Sales branches (with stocks).....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	72	334,450	4,411	34,902	10.4	10,637	224,934	1,903	1,910	1,905	1,923	...
Sales branches (with stocks).....	22	53,908	4,411	4,999	9.3	2,726	65,154	624	630	618	627	...
Sales offices (without stocks).....	50	280,542	...	29,903	10.7	7,911	159,780	1,279	1,280	1,287	1,296	...
Chemicals and allied products.....	407	753,284	32,745	99,389	13.2	40,612	854,396	8,228	8,242	8,301	8,233	2
Sales branches (with stocks).....	321	489,328	32,745	75,889	15.5	31,372	670,861	6,612	6,617	6,706	6,649	2
Sales offices (without stocks).....	86	263,956	...	23,500	8.9	9,240	183,535	1,616	1,625	1,595	1,584	...
Rubber products.....	70	162,767	15,155	17,942	11.0	8,077	162,461	1,507	1,506	1,510	1,509	...
Sales branches (with stocks).....	61	144,128	15,155	16,366	11.4	7,354	149,016	1,375	1,379	1,386	1,385	...
Sales offices (without stocks).....	9	18,639	...	1,576	8.5	723	13,445	132	127	124	124	...
Leather and leather products.....	7	3,730	520	607	16.3	441	14,590	125	119	115	113	...
Sales branches (with stocks).....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	102	282,619	6,773	20,390	7.2	9,379	198,485	1,477	1,529	1,422	1,611	1
Sales branches (with stocks).....	47	102,949	6,773	14,351	13.9	6,412	136,363	988	1,035	923	1,109	1
Sales offices (without stocks).....	55	179,670	...	6,039	3.4	2,967	62,122	489	494	499	502	...
Primary metal products.....	127	799,245	7,682	20,438	2.6	9,814	193,093	1,657	1,692	1,694	1,678	...
Sales branches (with stocks).....	38	102,561	7,682	6,118	6.0	2,859	56,202	561	583	576	557	...
Sales offices (without stocks).....	89	696,684	...	14,320	2.1	6,955	136,891	1,096	1,109	1,118	1,121	...
Fabricated metal products.....	135	417,611	14,870	20,467	4.9	10,046	198,410	1,825	1,815	1,828	1,865	...
Sales branches (with stocks).....	82	77,839	14,870	13,601	17.5	6,436	128,227	1,230	1,222	1,272	1,287	...
Sales offices (without stocks).....	53	339,772	...	6,866	2.0	3,610	70,183	595	593	556	578	...
Machinery (except electrical).....	627	580,518	57,251	97,133	16.7	62,476	1,302,022	11,691	11,657	11,731	11,836	...
Sales branches (with stocks).....	516	472,480	57,251	89,486	18.9	58,671	1,228,947	10,980	10,957	11,097	11,192	...
Sales offices (without stocks).....	111	108,038	...	7,647	7.1	3,805	73,075	711	700	634	644	...
Electrical machinery.....	192	549,860	29,305	56,234	10.2	27,803	543,105	4,985	5,035	5,100	5,125	...
Sales branches (with stocks).....	128	451,349	29,305	50,638	11.2	24,917	486,493	4,563	4,610	4,646	4,666	...
Sales offices (without stocks).....	64	98,511	...	5,596	5.7	2,886	56,612	422	425	454	459	...
Transportation equipment.....	107	882,594	46,881	47,435	5.4	24,768	517,927	5,022	5,037	5,121	5,022	...
Sales branches (with stocks).....	92	778,798	46,881	44,830	5.8	23,584	498,188	4,767	4,795	4,897	4,829	...
Sales offices (without stocks).....	15	103,796	...	2,605	2.5	1,184	19,739	255	242	224	193	...
Instruments and related products.....	153	134,329	11,070	20,972	15.6	12,429	242,305	2,554	2,571	2,640	2,617	...
Sales branches (with stocks).....	141	125,838	11,070	20,035	15.9	11,910	233,793	2,467	2,480	2,563	2,537	...
Sales offices (without stocks).....	12	8,491	...	937	11.0	519	8,512	87	91	77	80	...
Other manufacturers' products*.....	240	425,467	15,959	36,067	8.5	19,457	425,320	3,849	4,008	4,171	4,198	7
Sales branches (with stocks).....	141	144,593	15,959	21,144	14.6	11,648	272,053	2,512	2,693	2,824	2,829	7
Sales offices (without stocks).....	99	280,874	...	14,923	5.3	7,809	153,267	1,337	1,315	1,347	1,369	...
Petroleum bulk plants, terminals and LP gas facilities.....	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Gasoline, distillates, residuals.....	2,449	1,790,775	85,256	178,081	9.9	51,118	1,021,659	10,674	10,742	11,083	10,990	2,192
Bulk plants.....	2,345	1,305,923	55,995	124,404	9.5	32,296	665,790	6,869	6,920	7,188	7,254	2,190
Distributing terminals.....	104	484,852	29,261	53,677	11.1	18,822	355,869	3,805	3,822	3,895	3,736	2
Wholesale LP gas facilities.....	82	18,816	1,064	4,859	25.8	2,185	47,208	511	498	501	531	29
Merchandise agents, brokers.....	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Grocery, confectionery, meats.....	355	822,772	2,486	22,999	2.8	10,367	200,893	1,926	1,986	2,046	1,985	303
Groceries (combination of food lines).....	28	111,769	254	3,310	3.0	1,925	34,956	352	371	363	348	24
Canned foods.....	168	344,472	1,366	11,744	3.4	5,261	105,298	956	969	1,013	1,009	147
Coffee, tea, spices.....	12	53,701	477	614	1.1	415	7,551	52	49	50	49	6
Confectionery.....	26	16,838	25	701	4.2	270	5,267	67	67	60	70	25
Flour.....	6	12,372	3	126	1.0	49	1,140	13	12	14	13	6
Meats, provisions (except canned).....	9	12,891	8	314	2.4	115	2,400	26	26	28	27	6
Sugar.....	9	103,209	42	1,202	1.2	456	9,077	84	76	82	79	11
Miscellaneous grocery products.....	97	167,520	311	4,988	3.0	1,876	35,204	376	416	436	390	78
Farm products (edible).....	180	396,626	1,482	28,267	7.1	13,221	234,857	2,448	2,760	2,926	2,431	128
Dairy, poultry products.....	20	67,773	979	8,342	12.3	4,513	90,150	929	938	760	915	9
Fruits, vegetables.....	160	328,853	503	19,925	6.1	8,708	144,707	1,519	1,822	2,166	1,516	119
Drugs, chemicals, paints.....	82	89,409	482	5,942	6.6	2,224	50,170	437	487	487	483	63
Drugs, proprietaries, toiletries.....	33	42,253	77	4,099	9.7	1,223	27,161	234	282	281	272	18
Chemicals, explosives.....	39	39,468	378	1,520	3.9	3,794	18,916	171	172	172	177	35
Paints, varnishes, lacquers, enamels.....	10	7,688	27	323	4.2	207	4,093	32	33	34	34	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	157	161,644	322	6,359	3.9	2,010	39,391	422	428	417	483	134
Clothing, furnishings (men's, women's).....	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings.....	18	16,118	191	865	5.4	447	8,994	75	74	57	94	15
Women's, children's clothing, accessories.....	97	72,553	43	3,455	4.8	903	18,124	187	195	201	225	76
Furs (dressed), fur clothing.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	69	88,080	114	3,628	4.1	1,233	24,131	251	250	244	259	41
Hosiery.....	3	1,931	18	111	5.7	43	1,033	10	7	7	10	1
Dry goods.....	15	18,424	26	1,268	6.9	475	8,587	116	120	111	114	10
Piece goods.....	51	67,725	70	2,249	3.3	715	14,511	125	123	126	135	30
Furniture, home furnishings.....	149	75,975	418	5,293	7.0	1,705	36,846	371	374	383	371	133
Furniture.....	55	32,419	76	2,088	6.4	631	11,816	129	132	142	132	45
Home furnishings.....	94	43,556	342	3,205	7.4	1,074	25,030	242	242	241	239	88
Paper, allied products.....	51	46,528	218	2,787	6.0	1,181	23,494	202	198	193	204	42
Paper.....	33	35,541	191	1,855	5.2	872	17,518	150	125	129	131	21
Stationery, office supplies.....	18	10,987	27	932	8.5	309	5,976	72	73	64	73	21
Farm products (raw materials).....	153	320,832	937	5,818	1.8	2,642	55,172	1,326	1,389	1,398	1,454	135
Cotton.....	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain.....	11	14,237	6	248	1.7	55	946	15	15	15	12	9
Hides, skins, raw furs.....	9	9,411	94	361	3.8	172	3,721	41	45	42	40	4
Livestock.....	107	236,804	321	4,404	1.9	2,081	44,293	1,195	1,243	1,262	1,322	108
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	5	5,377	361	138	2.6	86	1,127	12	12	12	12	5
Miscellaneous inedible farm products.....	8	9,497	...	227	2.4	95	2,361	30	30	34	32	5
Automotive.....	69	67,473	217	3,509	5.2	1,576	34,170	259	257	263	269	57
Electrical-electronic apparatus, equip., appliances.....	228	211,866	1,542	13,496	6.4	5,616	108,566	907	1,018	964	993	198
Electrical apparatus, supplies.....	128	101,415	1,264	7,329	7.2	3,096	59,468	525	534	544	558	108
Appliances, radios, TV sets.....	17	13,501	15	589	4.4	200	5,165	39	48	49	52	14
Electronic parts, equipment.....	83	96,950	263	5,578	5.8	2,320	43,933	343	436	371	383	76
Hardware, plumbing-heating goods.....	176	100,546	467	6,483	6.4	2,612	51,778	577	565	584	598	143
Hardware.....	82	46,836	158	3,040	6.5	1,148	21,904	272	255	271	272	68
Plumbing, heating goods.....	94	53,710	309	3,443	6.4	1,464	29,874	305	310	313	326	75
Lumber, construction materials.....	109	234,877	308	9,696	4.1	3,728	67,433	1,421	642	1,422	627	82
Lumber, millwork.....	78	221,585	138	8,604	3.9	3,264	59,792	515	545	535	539	57
Construction materials (except lumber).....	31	13,292	170	1,092	8.2	464	7,641	906	97	887	88	25
Machinery, equipment, supplies.....	309	254,750	1,541	15,951	6.3	6,249	120,584	1,041	1,089	1,074	1,104	253
Air conditioning, commercial refrigeration equipment.....	21	11,965	108	1,072	9.0	661	13,820	101	102	104	104	21
Commercial machines, equipment.....	22	6,245	73	488	7.8	161	3,926	38	42	40	38	19
Construction machinery, equipment.....	7	3,810	48	390	10.2	177	5,093	49	46	43	48	7
Farm-garden machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	196	191,433	1,122	11,772	6.1	4,386	81,778	670	712	708	731	159
Professional equipment, supplies.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	24	16,722	171	949	5.7	458	7,816	104	106	94	99	21
Transportation (exc. automotive) equip., supplies.....	25	21,540	16	1,031	4.8	338	6,674	59	60	64	66	15
Metals, metalwork (except scrap).....	56	42,241	314	2,376	5.6	907	17,378	155	164	175	179	42
Iron, steel and products.....	39	28,275	143	1,432	5.1	420	9,347	88	92	98	99	32
Nonferrous metals, metalwork.....	17	13,966	171	944	6.8	487	8,031	67	72	77	80	10
Other merchandise agents, brokers.....	324	340,029	819	13,724	4.0	6,281	127,630	1,222	1,280	1,222	1,236	237
Scrap iron and steel.....	4	9,883	...	218	2.2	63	1,247	12	12	11	11	...
Amusements, sporting goods, toys.....	47	37,735	35	1,944	5.2	666	14,271	122	124	137	145	35
Books, magazines, newspapers.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies.....	27	42,980	74	902	2.1	447	10,207	100	99	102	102	22
Jewelry.....	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products.....	27	44,998	5	1,037	2.3	485	7,641	112	121	92	82	21
General merchandise.....	57	57,738	135	2,863	5.0	1,606	30,516	313	361	303	321	37
Miscellaneous products, agents, brokers, n.e.c.....	123	124,319	429	4,894	3.9	2,331	51,145	383	381	391	394	84
Assemblers of farm products.....	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Dairy, poultry products.....	87	91,879	1,477	11,200	12.2	5,422	134,547	1,338	1,369	1,389	1,485	42
Fresh fruits, vegetables.....	698	655,046	28,823	129,138	19.7	66,263	1,165,954	20,978	23,674	28,211	23,821	337
Farm products (raw materials).....	320	369,998	29,548	28,713	7.8	12,403	455,971	2,988	2,644	3,185	5,697	80
Farm supplies.....	28	12,550	2,541	1,671	13.3	872	20,321	201	225	262	250	6
Other farm products assemblers.....	4	2,459	443	638	25.9	281	5,241	95	91	136	136	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—AREA STATISTICS

Table 1E. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Estab- lish- ments	Major types of operation										Inven- tories, end of year, at cost	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated busi- nesses, Nov.
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales				
(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(Number)	(Number)
U. S., total....	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	13,078,672	11,021,450	2,590,236	151,213
New England.....	14,454	11,006	5,565,561	1,443	3,401,429	663	1,129,040	1,128	1,444,323	214	146,463	747,670	647,550	152,921	6,307
Maine.....	1,314	922	358,934	100	106,376	165	144,715	42	22,522	85	21,615	58,511	41,231	12,039	573
New Hampshire....	615	451	178,497	53	58,300	84	58,371	14	(D)	13	(D)	24,472	19,733	5,099	259
Vermont.....	423	279	96,140	34	20,790	77	44,544	10	6,845	23	11,608	17,207	11,949	3,294	214
Massachusetts.....	7,934	6,041	3,321,567	860	2,457,055	171	441,984	812	1,206,266	50	77,158	425,691	385,839	87,481	3,313
Rhode Island.....	1,256	1,053	478,259	93	250,922	44	143,442	62	(D)	4	(D)	70,509	49,206	12,554	582
Connecticut.....	2,912	2,260	1,132,164	303	507,986	122	295,984	188	152,157	39	26,876	151,280	139,592	32,454	1,366
Middle Atlantic....	59,985	46,966	30,475,475	4,650	22,251,989	1,785	2,966,882	6,035	12,500,036	549	495,983	3,377,801	2,993,584	629,148	34,933
New York.....	38,003	29,990	21,877,266	2,495	15,169,377	794	1,245,440	4,434	10,820,270	290	265,182	2,283,807	1,929,846	385,121	20,248
New Jersey.....	6,909	5,697	3,040,115	516	1,709,060	267	801,532	343	305,636	86	61,245	387,675	357,433	78,329	3,859
Pennsylvania.....	15,073	11,279	5,558,094	1,639	5,373,552	724	919,910	1,258	1,374,130	173	169,556	706,319	706,305	165,698	10,826
East North Central..	49,397	31,146	19,341,943	5,033	18,031,884	6,056	3,278,874	4,473	8,054,643	2,689	2,347,011	2,393,849	2,411,063	522,134	29,252
Ohio.....	11,973	7,833	4,607,247	1,552	5,159,724	921	817,270	1,147	1,571,312	520	470,004	566,274	621,405	135,967	6,198
Indiana.....	5,881	3,399	1,831,646	475	852,908	1,156	584,153	387	699,974	464	414,700	259,378	224,141	52,820	3,614
Illinois.....	16,493	10,452	7,627,236	1,620	7,006,115	1,655	756,976	1,695	3,903,068	1,071	1,096,259	869,166	890,165	186,178	10,117
Michigan.....	9,441	6,174	3,665,185	915	3,969,618	1,106	753,436	960	1,558,531	286	139,914	474,263	478,771	99,793	6,327
Wisconsin.....	5,609	3,288	1,610,629	471	1,043,519	1,218	367,039	284	321,758	348	226,134	224,768	196,581	47,376	2,996
West North Central..	30,382	13,205	9,014,924	2,232	5,227,328	7,473	1,598,354	2,131	5,328,184	5,341	2,578,348	1,311,690	996,655	249,843	18,194
Minnesota.....	6,099	2,833	2,252,713	497	1,215,668	1,414	337,195	422	1,178,470	933	502,199	311,834	242,324	57,620	3,500
Iowa.....	5,641	2,184	1,294,696	342	444,819	1,663	345,514	331	841,454	1,121	815,172	177,702	138,640	37,776	3,837
Missouri.....	7,604	4,377	3,248,245	918	2,752,205	1,135	369,056	827	1,595,275	347	244,807	432,663	380,198	88,405	4,488
North Dakota.....	2,074	416	258,238	66	112,467	712	93,972	33	96,974	847	254,731	72,299	33,059	8,961	854
South Dakota.....	1,693	440	204,201	57	47,003	596	103,264	80	272,879	520	157,141	50,642	27,782	8,350	902
Nebraska.....	3,006	1,253	803,392	194	416,846	702	147,524	228	981,284	629	318,924	125,671	85,439	23,932	1,904
Kansas.....	4,265	1,702	953,439	158	238,320	1,251	201,829	210	361,488	944	285,374	140,879	89,213	24,799	2,709
South Atlantic.....	26,303	17,376	9,089,136	2,636	6,284,311	3,014	2,349,405	2,461	3,488,218	816	716,798	1,300,158	1,082,739	306,176	14,921
Delaware.....	417	284	143,362	59	569,575	38	40,419	18	22,951	18	30,464	26,381	35,900	7,025	193
Maryland.....	3,038	2,209	1,104,793	311	784,441	166	307,548	289	343,809	63	43,157	150,010	141,396	35,330	1,833
District of Columbia.....	1,090	761	583,831	190	598,075	7	46,278	126	185,850	6	6,035	63,029	76,748	16,733	459
Virginia.....	3,362	2,213	1,223,291	296	504,376	414	367,399	339	413,708	100	68,148	218,505	134,216	41,047	1,821
West Virginia.....	1,823	1,339	547,821	173	208,880	157	111,600	121	189,932	33	7,057	76,633	67,064	17,830	848
North Carolina.....	4,752	2,957	1,516,983	379	999,416	728	521,238	533	967,298	155	178,737	208,222	162,796	50,617	2,840
South Carolina.....	2,016	1,256	634,373	146	139,726	379	230,707	174	293,217	61	43,217	84,018	56,394	18,490	1,220
Georgia.....	4,496	2,658	1,598,873	671	1,833,686	568	301,766	482	679,040	117	134,210	252,614	200,798	54,247	2,724
Florida.....	5,309	3,699	1,735,809	411	646,136	557	421,910	379	392,413	263	205,773	220,746	207,427	64,857	2,983
East South Central..	11,278	7,161	4,773,066	905	2,164,754	1,657	924,225	1,205	1,963,967	350	437,625	807,486	420,915	122,389	7,784
Kentucky.....	2,720	1,721	964,714	167	450,458	413	235,620	322	468,495	97	69,295	265,797	104,160	29,997	1,846
Tennessee.....	3,877	2,531	2,243,621	386	887,857	379	298,283	491	996,742	90	137,493	336,130	166,179	47,011	2,584
Alabama.....	2,818	1,814	1,020,901	264	740,013	423	240,040	245	268,095	72	58,179	135,075	104,257	30,135	2,041
Mississippi.....	1,863	1,095	543,830	88	86,426	442	150,282	147	230,635	91	172,658	70,484	46,319	15,246	1,313
West South Central..	22,971	14,413	8,858,007	2,100	4,213,553	3,697	1,302,866	1,650	2,261,085	1,111	607,711	1,230,213	812,575	218,225	15,261
Arkansas.....	1,965	1,140	507,379	101	118,231	492	137,531	124	160,566	108	75,142	68,076	47,869	14,427	1,437
Louisiana.....	3,634	2,442	1,666,544	367	664,807	454	233,328	263	318,268	108	38,618	196,015	146,661	40,490	2,231
Oklahoma.....	3,627	2,093	988,588	272	626,227	752	180,875	238	370,441	272	107,085	139,001	101,058	27,224	2,434
Texas.....	13,745	8,738	5,695,496	1,360	2,804,288	1,999	751,132	1,025	1,411,810	623	386,866	827,121	516,987	136,084	9,159
Mountain.....	10,019	5,318	2,562,906	759	1,066,305	2,313	679,135	581	956,405	1,048	588,945	383,896	296,396	80,382	6,295
Montana.....	1,499	558	266,694	74	49,119	475	85,170	44	103,702	348	193,910	50,622	30,207	7,885	687
Idaho.....	1,273	527	187,756	51	19,613	399	99,307	33	67,048	263	109,545	37,324	27,220	10,003	824
Wyoming.....	553	276	97,002	28	(D)	201	41,418	19	28,340	29	(D)	19,026	9,212	2,576	366
Colorado.....	2,897	1,545	834,571	303	646,058	500	142,864	279	456,267	270	134,539	121,070	100,540	25,583	1,919
New Mexico.....	1,003	630	281,472	61	29,980	260	81,801	25	44,015	27	12,424	35,695	27,450	7,741	703
Arizona.....	1,285	848	418,788	86	89,771	212	110,368	90	109,940	49	47,388	53,129	44,361	12,270	802
Utah.....	1,174	703	367,473	143	207,993	184	82,854	84	141,770	60	78,257	55,900	48,180	12,250	746
Nevada.....	335	231	109,150	13	(D)	82	35,353	7	5,723	2	(D)	11,130	9,226	2,074	248
Pacific.....	27,529	18,562	11,419,923	2,832	6,892,231	2,531	1,809,591	2,467	3,253,648	1,137	1,131,932	1,525,909	1,359,973	309,018	18,266
Washington.....	4,658	2,796	1,725,063	500	799,221	698	339,958	355	388,685	309	204,704	246,922	200,962	48,617	2,615
Oregon.....	2,995	1,935	1,281,400	266	493,227	455	237,582	198	342,636	141	77,497	169,435	124,607	29,068	2,011
California.....	19,876	13,831	8,413,460	2,066	5,599,783	1,378	1,232,051	1,914	2,522,327	687	849,731	1,109,552	1,034,404	231,333	13,640

(D) Withheld to avoid disclosure.

Table 1F. WHOLESALE TRADE: 1948¹—GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Establishments, 1948 (Number)	Major types of operation										Inventories, end of year, at cost 1948 (\$1,000)	Payroll, entire year 1948 (\$1,000)	Paid employees, workweek ended nearest Nov. 15, 1948 (Number)	Active proprietors of unincorporated businesses, November 1948 (Number)
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)				
U. S., total....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	9,965,440	7,734,207	2,305,403	130,878
New England.....	11,666	8,463	4,510,324	1,628	2,515,046	657	815,233	768	1,085,695	150	122,386	607,810	458,795	136,032	4,914
Maine.....	869	549	247,988	101	80,239	152	98,405	22	23,854	45	34,948	43,520	27,010	9,563	365
New Hampshire....	465	306	104,005	53	34,414	84	(D)	3	(D)	19	4,305	14,411	10,650	3,824	205
Vermont.....	340	208	78,157	36	19,289	73	31,185	13	6,868	10	3,535	15,167	8,671	2,931	167
Massachusetts....	6,847	4,948	2,970,599	1,025	1,894,461	193	327,331	625	939,319	56	60,991	369,356	291,428	82,718	2,688
Rhode Island.....	994	816	346,120	103	(D)	37	(D)	34	(D)	4	(D)	54,363	34,914	11,027	501
Connecticut.....	2,151	1,636	763,455	310	(D)	118	218,574	71	49,532	16	(D)	110,993	86,122	25,969	988
Middle Atlantic....	54,380	41,223	24,168,438	5,718	17,500,732	1,770	1,945,177	5,333	11,187,769	336	231,654	2,731,716	2,285,698	591,447	32,619
New York.....	36,518	27,950	17,705,211	3,457	12,356,644	798	836,205	4,109	9,903,943	204	125,397	1,971,639	1,599,255	384,100	20,350
New Jersey.....	5,057	4,162	1,892,679	444	936,885	236	501,787	175	139,685	40	26,631	230,564	197,539	57,094	3,030
Pennsylvania.....	12,805	9,111	4,570,548	1,817	4,207,203	736	507,185	1,049	1,144,141	92	79,626	529,513	488,904	150,253	9,239
East North Central.	42,597	24,434	14,772,569	5,462	12,856,742	5,823	2,145,911	3,836	7,005,436	3,042	2,002,491	1,777,959	1,642,405	458,437	25,551
Ohio.....	10,410	6,359	3,882,463	1,619	3,358,052	864	522,268	991	1,167,804	577	335,272	420,462	409,490	117,316	5,887
Indiana.....	4,895	2,562	1,347,479	427	526,247	1,077	324,490	270	517,766	559	407,893	180,457	138,023	42,857	3,090
Illinois.....	15,096	8,521	5,812,184	1,992	5,758,249	1,677	547,524	1,625	4,189,267	1,281	941,671	663,680	665,129	175,207	9,260
Michigan.....	7,600	4,484	2,360,656	1,014	2,515,494	1,041	492,857	690	851,797	371	201,449	324,211	297,796	83,138	4,853
Wisconsin.....	4,596	2,508	1,369,787	410	698,700	1,164	258,772	260	278,802	254	116,206	189,149	131,967	39,919	2,461
West North Central.	28,401	10,395	7,463,014	2,195	3,852,619	7,158	1,087,525	1,766	4,843,468	6,887	3,699,332	1,078,699	702,498	233,035	16,676
Minnesota.....	5,392	2,143	1,980,830	491	884,485	1,344	261,991	359	1,066,552	1,055	653,928	271,138	162,650	52,082	2,845
Iowa.....	5,320	1,767	949,132	316	363,166	1,674	246,463	248	703,036	1,315	963,713	136,046	97,751	34,532	3,632
Missouri.....	6,919	3,695	2,745,913	971	2,019,328	1,106	257,087	733	1,591,511	414	294,636	356,617	275,720	85,302	4,275
North Dakota.....	2,102	298	177,702	45	76,144	657	69,686	34	112,685	1,068	490,558	73,217	24,705	8,885	842
South Dakota.....	1,679	318	173,343	38	39,246	576	70,447	53	190,506	694	304,439	40,208	20,978	7,941	838
Nebraska.....	2,832	929	639,290	180	289,904	635	99,213	195	814,231	893	408,163	92,743	60,656	21,890	1,668
Kansas.....	4,157	1,245	796,804	154	180,346	1,166	82,638	144	364,947	1,448	583,895	108,730	60,038	22,403	2,576
South Atlantic.....	20,825	12,336	6,453,983	2,421	4,600,361	2,882	1,371,369	1,954	2,619,693	1,232	712,301	956,733	715,920	255,645	12,204
Delaware.....	344	213	85,556	56	(D)	38	19,781	14	(D)	23	(D)	22,761	17,672	5,140	187
Maryland.....	2,761	1,904	922,997	301	572,762	157	164,151	241	272,188	158	52,458	118,160	98,946	33,281	1,750
District of Columbia.....	1,018	644	467,410	238	538,818	10	33,858	124	(D)	2	(D)	50,529	58,886	16,243	478
Virginia.....	2,863	1,670	926,177	278	(D)	408	211,712	283	342,877	224	(D)	131,554	96,230	38,549	1,715
West Virginia.....	1,638	1,151	564,468	178	204,169	174	91,843	108	188,825	27	11,348	71,358	54,917	17,162	736
North Carolina....	3,690	1,984	1,022,714	356	726,817	649	274,697	487	809,181	214	222,415	190,449	102,530	41,037	2,300
South Carolina....	1,517	837	456,826	113	111,950	335	125,917	142	219,764	90	70,572	54,701	36,297	13,402	947
Georgia.....	3,586	1,835	1,063,207	619	1,301,804	568	189,276	360	475,354	204	117,762	174,269	131,194	43,117	2,215
Florida.....	3,408	2,098	944,628	282	(D)	543	260,134	195	159,114	290	(D)	142,952	119,248	47,714	1,876
East South Central.	9,480	5,412	3,676,974	862	1,310,952	1,638	580,044	878	1,528,256	690	448,228	475,736	283,278	103,848	6,700
Kentucky.....	2,266	1,311	765,786	158	229,262	426	155,274	256	330,991	115	62,651	103,294	69,911	25,264	1,634
Tennessee.....	3,220	1,831	1,737,297	375	577,430	341	172,255	359	733,543	314	117,211	204,745	110,527	39,188	2,134
Alabama.....	2,386	1,397	757,511	258	446,839	426	150,114	168	190,263	137	93,907	101,443	71,553	26,174	1,755
Mississippi.....	1,608	873	416,380	71	57,421	445	102,401	95	173,459	124	174,459	66,254	31,287	13,222	1,177
West South Central.	18,765	9,833	6,029,807	1,953	2,887,255	3,748	892,714	1,198	1,679,579	2,033	1,015,239	872,832	531,354	186,176	12,491
Arkansas.....	2,008	940	407,156	96	76,608	518	98,167	103	77,690	351	147,186	59,697	34,407	14,099	1,480
Louisiana.....	2,872	1,701	1,150,849	342	522,196	465	158,155	214	258,845	150	46,780	161,997	100,145	34,725	1,752
Oklahoma.....	3,302	1,572	1,791,080	279	336,793	726	128,775	145	267,041	580	222,881	107,770	71,442	24,570	2,108
Texas.....	10,583	5,620	3,752,722	1,236	1,951,658	2,039	507,617	736	1,076,003	952	598,392	543,368	325,360	112,782	7,151
Mountain.....	7,986	3,573	1,729,756	665	713,389	2,143	406,416	381	712,327	1,224	590,530	301,767	196,940	68,774	4,871
Montana.....	1,338	386	192,164	66	56,752	458	52,464	35	94,069	393	179,606	49,528	21,419	7,343	586
Idaho.....	1,102	308	122,152	56	20,855	370	59,845	27	77,554	341	128,978	26,737	19,205	8,877	681
Wyoming.....	411	179	80,446	29	14,662	168	27,846	5	11,671	30	13,125	14,042	5,925	2,136	268
Colorado.....	2,422	1,157	620,621	258	(D)	458	(D)	195	320,375	354	176,453	96,594	74,803	25,316	1,534
New Mexico.....	662	362	148,389	36	12,402	223	41,142	15	31,806	26	14,735	26,010	12,098	4,349	499
Arizona.....	785	430	217,721	71	52,419	201	61,325	40	46,377	43	26,542	29,175	23,115	7,805	513
Utah.....	1,025	618	294,333	133	167,473	173	46,038	64	130,475	37	51,091	52,377	35,842	11,656	616
Nevada.....	241	133	53,930	16	(D)	92	(D)	...	...	...	...	7,304	4,533	1,292	174
Pacific.....	21,999	13,448	7,728,395	2,802	4,563,288	2,532	1,238,671	2,024	2,177,444	1,193	1,098,127	1,162,188	917,319	272,009	14,852
Washington.....	3,782	2,091	1,225,483	463	526,086	608	236,432	297	346,054	323	227,760	186,752	139,520	44,062	2,290
Oregon.....	2,345	1,359	928,358	230	375,809	428	167,616	177	236,452	151	138,204	139,777	91,276	28,491	1,396
California.....	15,872	9,998	5,574,554	2,109	3,661,393	1,496	834,623	1,550	1,594,938	719	732,163	835,659	686,523	199,456	11,166

(D) Withheld to avoid disclosure. ... Represents zero. ¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

WHOLESALE TRADE—AREA STATISTICS

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation										Payroll entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (Dollars)	Employees (Number)		
		Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)					
U. S., total.....	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	11,021,450	216,084,291	2,590,236	151,213	150,697,361
S.M.A., total.....	169,023	123,115	85,326,059	19,846	67,424,871	5,547	9,353,410	18,502	34,137,974	2,013	2,845,233	9,351,583	182,471,086	2,048,255	94,032	85,130,847
Akron, Ohio.....	518	374	195,498	72	193,618	21	51,886	48	76,814	3	379	31,878	624,293	6,436	247	410,032
Albany-Schenectady-Troy, N. Y.....	831	609	384,926	130	174,378	35	118,020	53	46,835	4	1,817	42,331	794,161	9,716	353	514,490
Albuquerque, N. Mex..	310	233	127,989	38	23,382	21	17,067	17	(D)	1	(D)	13,504	285,298	3,386	220	145,673
Allentown-Bethlehem-Easton, Pa.....	585	467	203,978	65	84,975	33	46,006	11	6,726	9	23,498	26,727	520,120	6,868	376	437,824
Altoona, Pa.....	174	132	50,877	18	12,498	19	27,733	3	(D)	2	(D)	5,788	114,785	1,688	113	139,514
Amarillo, Tex.....	283	199	135,856	38	50,915	18	11,499	17	44,032	11	1,929	14,393	287,517	3,444	160	87,140
Asheville, N. C.....	185	134	64,348	17	17,078	11	10,963	21	(D)	2	(D)	6,990	138,449	2,302	86	124,403
Atlanta, Ga.....	1,835	981	859,976	529	1,715,502	36	(D)	282	407,037	7	(D)	132,444	2,604,172	30,230	845	671,797
Atlantic City, N. J.....	228	182	62,799	16	14,644	19	14,156	1	(D)	10	(D)	6,903	127,218	1,717	170	132,399
Augusta, Ga.....	215	157	67,432	18	15,627	22	(D)	17	18,442	1	(D)	6,615	123,722	1,897	164	162,013
Austin, Tex.....	212	161	66,846	21	21,150	16	13,199	14	23,902	...	...	7,633	150,515	2,089	139	160,980
Baltimore, Md.....	2,074	1,542	898,655	252	742,524	34	226,267	228	114,464	18	(D)	114,464	2,090,601	27,000	1,213	1,337,373
Baton Rouge, La.....	194	159	82,909	22	12,630	9	18,522	4	2,240	...	...	7,897	156,505	2,188	77	158,236
Bay City, Mich.....	122	91	62,095	4	2,702	21	33,576	...	...	6	3,682	6,233	108,559	1,458	82	88,461
Beaumont-Port Arthur, Tex.....	287	217	119,660	39	39,260	20	16,525	10	(D)	1	(D)	11,655	240,602	3,138	155	195,083
Binghamton, N. Y.....	235	174	87,066	33	46,894	18	30,376	6	5,854	4	3,226	12,578	238,732	3,081	98	184,698
Birmingham, Ala.....	813	511	385,534	158	626,216	27	66,072	114	123,766	3	1,181	52,489	1,009,973	12,848	429	558,928
Boston, Mass.....	5,357	3,891	2,397,223	647	2,145,935	56	298,709	727	1,135,691	36	68,138	284,945	5,363,179	61,647	2,084	2,369,986
Bridgeport, Conn.....	402	322	188,072	44	62,682	11	32,219	23	(D)	2	(D)	23,188	439,841	4,922	165	258,137
Brookton, Mass.....	158	140	51,150	8	27,436	3	2,594	7	7,124	...	...	5,959	112,558	1,912	94	129,428
Buffalo, N. Y.....	1,798	1,271	852,484	283	833,585	49	108,692	184	165,982	11	4,433	100,996	1,934,154	21,848	875	1,089,230
Canton, Ohio.....	350	278	185,855	34	40,575	20	21,762	14	(D)	4	(D)	17,645	362,350	4,142	168	283,194
Cedar Rapids, Iowa....	254	157	94,983	35	37,852	35	12,796	15	22,761	12	6,369	9,610	183,663	2,353	119	104,274
Charleston, S. C.....	229	164	77,109	21	(D)	20	36,586	23	18,637	1	(D)	8,482	159,295	3,239	116	164,856
Charleston, W. Va.....	345	262	138,652	45	29,829	14	28,143	23	(D)	1	(D)	19,196	392,886	4,519	106	322,072
Charlotte, N. C.....	751	452	327,629	165	778,807	25	55,800	108	(D)	1	(D)	44,875	883,027	10,482	242	197,052
Chattanooga, Tenn.....	400	274	201,142	52	93,522	21	30,259	51	(D)	2	(D)	17,603	344,524	4,433	214	246,453
Chicago, Ill.....	10,898	7,725	6,349,386	1,309	6,654,738	298	515,928	1,489	3,249,558	77	282,563	761,175	14,720,322	151,773	6,307	5,495,364
Cincinnati, Ohio.....	1,884	1,188	745,499	375	1,813,470	35	87,460	274	463,406	12	8,506	115,579	2,214,712	24,551	952	904,402
Cleveland, Ohio.....	3,125	2,049	1,444,523	555	2,119,144	51	138,402	453	500,726	17	37,818	213,627	4,200,988	42,411	1,386	1,465,511
Columbia, S. C.....	306	217	168,548	44	54,755	16	(D)	27	27,848	2	(D)	13,946	270,624	3,717	172	142,565
Columbus, Ga.....	166	125	59,443	22	13,478	9	(D)	9	(D)	1	(D)	6,871	128,477	1,889	88	170,541
Columbus, Ohio.....	842	605	522,150	118	219,417	16	52,181	86	154,572	17	39,589	55,985	1,063,234	12,411	409	503,410
Corpus Christi, Tex....	336	242	152,589	34	17,284	25	17,989	18	23,058	17	4,570	12,334	253,577	3,319	192	165,471
Dallas, Tex.....	2,078	1,246	1,217,260	433	1,257,576	21	48,047	363	450,365	15	18,529	130,021	2,589,910	29,422	1,210	614,799
Davenport, Iowa-Rock Island-Moline, Ill..	443	270	136,419	84	147,399	44	36,103	40	41,272	5	11,414	19,886	392,854	4,624	234	234,256
Dayton, Ohio.....	639	445	287,277	95	386,484	26	(D)	56	73,820	17	(D)	39,387	744,940	8,246	294	457,333
Decatur, Ill.....	188	118	75,749	21	24,201	20	(D)	7	(D)	22	31,349	7,488	130,922	1,759	114	98,853
Denver, Colo.....	1,556	958	638,133	266	627,176	50	53,700	238	389,357	44	38,024	78,289	1,627,582	18,361	941	563,832
Des Moines, Iowa.....	595	391	358,091	100	204,405	36	24,716	55	84,942	13	13,764	35,532	682,879	8,278	284	226,010
Detroit, Mich.....	4,614	3,174	2,252,046	574	3,544,518	126	329,165	729	1,278,194	11	6,007	318,842	6,183,622	60,851	3,075	3,016,197
Dubuque, Iowa.....	126	75	38,187	16	30,865	22	9,150	3	3,161	10	15,596	5,750	125,795	1,475	59	71,337
Duluth, Minn.-Superior, Wis.....	439	295	311,313	49	51,190	72	27,860	19	49,728	4	1,897	21,213	419,384	5,095	210	252,777
Durham, N. C.....	129	98	33,022	7	9,668	12	9,296	11	(D)	1	(D)	3,983	77,105	1,275	78	101,639
El Paso, Tex.....	360	262	155,655	48	87,245	26	22,755	19	(D)	5	(D)	16,582	334,507	4,410	220	194,968
Erie, Pa.....	314	237	123,962	34	27,099	25	19,689	15	(D)	3	(D)	11,250	224,240	2,769	200	219,388
Evansville, Ind.....	288	211	113,242	34	30,214	16	(D)	23	66,552	4	(D)	14,808	273,007	3,495	143	160,422
Fall River, Mass.....	165	145	70,772	11	15,448	5	23,654	4	2,382	...	...	6,810	126,276	2,002	84	137,298
Flint, Mich.....	287	192	126,524	40	90,457	33	34,970	19	16,544	3	757	15,694	307,275	3,450	199	270,963
Fort Smith, Ark.....	150	113	51,076	13	10,610	15	7,268	7	(D)	2	(D)	5,972	124,455	1,641	89	64,202
Fort Wayne, Ind.....	362	252	154,617	42	39,901	30	21,454	26	34,294	12	7,825	19,065	364,317	4,213	151	183,722
Fort Worth, Tex.....	725	540	421,448	66	80,165	21	31,596	85	176,022	13	12,764	32,585	657,643	8,693	446	361,253
Fresno, Calif.....	533	326	249,790	58	46,093	64	36,566	26	58,217	59	59,543	24,609	493,943	6,694	370	276,515
Gadsden, Ala.....	74	57	16,553	3	(D)	11	5,556	2	(D)	1	(D)	1,437	26,311	452	55	93,892
Galveston, Tex.....	117	95	67,199	8	6,343	11	6,390	2	(D)	1	(D)	3,829	79,576	1,128	78	113,066
Grand Rapids, Mich....	650	451	297,911	92	134,780	29	29,781	66	60,243	12	2,789	31,072	598,884	6,915	362	288,292
Green Bay, Wis.....	222	151	83,249	27	56,804	26	24,230	7	9,864	11	10,795	9,550	178			

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments	Major types of operation										Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales					
Johnstown, Pa.....	265	202	62,383	25	20,324	22	17,540	14	(D)	2	(D)	6,869	136,066	1,918	160	291,354
Kalamazoo, Mich.....	227	156	64,936	32	48,246	17	10,882	17	11,113	5	5,260	10,908	203,610	2,319	121	126,707
Kansas City, Mo.....	2,105	1,304	1,270,680	355	1,061,283	100	75,142	316	770,383	30	80,084	132,908	2,631,361	29,227	1,155	814,397
Kenosha, Wis.....	72	51	15,933	5	8,121	10	5,614	...	...	6	2,058	2,022	39,114	504	52	75,232
Knoxville, Tenn.....	421	298	169,108	52	120,869	22	45,711	45	77,072	4	7,050	21,002	401,360	5,163	208	337,105
Lancaster, Pa.....	361	264	119,939	26	43,374	25	20,635	24	77,463	22	21,589	14,229	274,203	3,908	254	234,717
Lansing, Mich.....	287	207	147,224	36	32,594	26	17,451	12	27,117	6	1,772	14,110	267,393	2,944	130	172,941
Laredo, Tex.....	80	63	17,913	1	(D)	9	4,896	4	1,762	3	(D)	1,251	22,274	515	72	56,141
Lawrence, Mass.....	132	120	63,378	6	(D)	4	1,516	2	(D)	...	...	4,749	90,588	1,273	59	125,935
Lexington, Ky.....	207	131	86,710	23	14,193	9	9,523	41	91,712	3	1,286	8,896	166,468	2,597	96	100,746
Lima, Ohio.....	159	107	55,238	20	(D)	15	18,964	2	(D)	15	18,854	5,709	110,638	1,394	88	88,183
Lincoln, Nebr.....	195	132	88,189	19	10,287	22	8,519	6	(D)	16	(D)	8,863	173,928	2,306	97	119,742
Little Rock-North Little Rock, Ark....	385	270	179,306	52	71,888	18	20,446	37	67,229	8	9,667	20,677	366,126	4,888	207	196,685
Lorain-Elyria, Ohio..	132	102	32,734	10	3,657	14	10,668	2	(D)	4	(D)	4,180	78,380	916	84	148,162
Los Angeles-Long Beach, Calif...	9,193	6,921	4,179,404	905	2,906,429	177	461,820	1,067	1,456,714	123	171,701	519,065	10,985,251	110,828	6,086	4,367,911
Louisville, Ky.....	936	682	533,443	114	396,088	29	66,859	89	135,732	22	38,973	62,676	1,217,683	15,118	508	576,900
Lowell, Mass.....	113	99	28,148	8	4,213	3	9,069	3	4,027	...	...	3,014	52,610	812	37	133,928
Lubbock, Tex.....	313	236	176,383	23	20,368	24	13,792	16	25,287	14	27,631	11,042	252,153	2,864	211	101,048
Macon, Ga.....	176	133	68,070	19	14,880	12	10,038	12	11,647	...	...	7,229	135,910	2,146	93	135,043
Madison, Wis.....	309	188	109,361	43	51,620	48	20,404	9	4,688	21	12,139	12,984	266,701	3,081	140	169,357
Manchester, N. H.....	185	143	73,084	24	25,555	13	(D)	5	(D)	...	...	7,960	141,161	1,930	51	88,370
Memphis, Tenn.....	1,089	716	1,233,626	177	542,526	23	42,096	162	564,233	11	79,058	68,124	1,359,760	18,218	659	482,393
Miami, Fla.....	1,324	1,058	567,534	106	118,044	28	48,582	115	99,041	17	8,830	54,398	1,057,254	13,646	624	495,084
Milwaukee, Wis.....	1,714	1,203	715,700	258	795,485	43	82,853	198	255,467	12	4,187	103,948	2,077,686	22,813	750	871,047
Minneapolis-St. Paul, Minn.....	2,496	1,614	1,692,718	385	1,139,977	109	124,144	348	1,099,832	40	71,259	181,057	3,507,038	38,726	1,131	1,116,509
Mobile, Ala.....	340	258	152,257	39	54,808	15	27,992	28	32,294	...	...	16,097	334,224	4,444	204	231,105
Montgomery, Ala.....	242	167	111,856	35	43,794	14	11,476	23	32,557	3	2,364	10,803	206,650	3,132	149	138,965
Muncie, Ind.....	131	89	27,701	10	2,074	16	13,972	9	14,483	7	4,216	4,083	76,710	1,041	76	90,252
Nashville, Tenn.....	615	438	323,770	73	73,434	16	48,047	81	112,808	7	19,630	31,522	603,388	8,550	351	321,758
New Bedford, Mass.....	170	152	63,862	9	8,662	5	2,064	3	(D)	1	(D)	5,285	93,830	1,497	91	137,469
New Britain-Bristol, Conn.....	110	95	30,788	8	12,533	3	1,164	4	2,332	...	...	3,425	62,622	817	70	146,983
New Haven, Conn.....	602	480	230,792	65	125,490	16	116,960	34	31,901	7	3,757	29,803	590,735	6,938	296	264,622
New Orleans, La.....	1,442	1,013	921,526	221	546,164	34	59,521	166	221,165	8	2,313	82,396	1,613,199	20,532	832	685,405
New York-Northeastern New Jersey.....	35,622	29,089	21,691,360	1,955	14,781,548	266	1,200,194	4,198	10,660,769	114	125,170	1,890,444	35,821,311	368,720	19,256	12,911,994
Norfolk-Portsmouth, Va.....	552	411	287,422	51	68,416	28	72,341	53	60,375	9	6,472	28,874	554,898	7,692	296	446,200
Ogden, Utah.....	114	73	44,435	10	14,628	9	4,947	13	67,828	9	23,309	4,436	88,744	1,207	78	83,319
Oklahoma City, Okla.....	856	605	383,157	125	307,943	33	26,651	84	194,859	9	15,510	42,360	858,138	10,479	522	325,352
Omaha, Nebr.....	921	560	533,176	145	395,511	65	56,313	128	708,653	23	54,976	52,392	1,029,958	12,493	555	366,395
Orlando, Fla.....	307	223	105,897	25	17,241	20	18,182	15	7,863	24	25,875	15,706	295,184	5,435	153	114,950
Peoria, Ill.....	443	273	160,636	60	88,407	45	47,529	39	135,325	26	48,609	20,302	396,466	4,682	238	250,512
Philadelphia, Pa.....	6,613	5,009	2,853,834	731	2,999,771	113	381,083	718	828,045	42	32,334	355,584	6,825,249	80,034	4,950	3,671,048
Phoenix, Ariz.....	721	492	300,691	69	82,426	62	55,035	62	78,337	36	40,394	32,361	701,261	9,054	443	331,770
Pittsburgh, Pa.....	3,126	2,238	1,238,788	471	1,792,934	77	167,727	322	306,893	18	47,547	176,497	3,441,236	37,763	2,039	2,213,236
Pittsfield, Mass.....	81	62	21,879	12	(D)	5	4,001	2	(D)	...	...	2,899	54,478	693	41	66,567
Portland, Maine.....	323	250	151,032	47	68,330	15	50,238	10	(D)	1	(D)	17,563	322,375	4,575	94	119,942
Portland, Oreg.....	1,589	1,123	987,245	217	465,339	72	107,293	152	253,369	25	26,948	90,112	1,858,736	19,566	942	704,829
Providence, R. I.....	1,236	1,043	479,413	91	(D)	39	136,137	59	50,123	4	(D)	49,129	919,365	12,441	564	737,203
Pueblo, Colo.....	126	90	48,906	14	8,776	17	7,579	3	(D)	2	(D)	3,998	78,438	1,042	94	90,188
Racine, Wis.....	141	93	28,540	14	15,664	25	11,462	3	1,136	6	5,534	4,734	96,549	1,097	83	109,585
Raleigh, N. C.....	268	178	118,671	39	32,738	25	14,995	23	(D)	3	(D)	11,817	237,524	3,320	138	136,450
Reading, Pa.....	358	273	109,820	39	60,727	20	28,996	21	26,728	5	2,505	12,985	243,411	3,427	241	255,740
Richmond, Va.....	688	457	370,680	124	318,552	22	73,302	82	87,953	3	2,437	42,963	862,921	10,364	290	328,050
Roanoke, Va.....	243	169	105,460	32	29,457	15	(D)	24	26,923	3	(D)	12,004	235,788	3,113	106	133,407
Rochester, N. Y.....	806	572	326,071	112	217,593	31	66,081	82	57,771	9	8,681	43,412	795,053	9,611	373	487,632
Rockford, Ill.....	312	228	108,942	49	34,945	18	11,834	12	8,335	5	5,994	12,709	257,604	2,633	141	152,385
Sacramento, Calif.....	441	331	242,730	63	63,614	28	23,475	7	8,200	12	9,575	24,907	526,694	5,929	293	277,140
Saginaw, Mich.....	266	172	113,435	30	25,390	29	16,209	19	18,378	16	15,065	12,751	250,179	2,886	167	153,515
St. Joseph, Mo.....	185	119	120,277	13	6,944	20	10,192	28	212,748	5	17,334	8,382	183,965	2,131	136	96,826
St. Louis, Mo.....	3,278	2,168	1,743,070	506	1											

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation										Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (Dollars)	Employees (Number)		
		Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)					
Spokane, Wash.....	504	356	270,274	64	59,724	39	29,101	34	39,023	11	13,855	24,867	502,950	5,792	270	221,561
Springfield, Ill.....	258	157	107,430	32	38,710	28	8,996	17	53,759	24	19,247	9,284	184,062	2,287	159	131,484
Springfield, Mo.....	236	184	90,448	15	15,488	21	13,102	11	37,267	5	7,170	8,943	170,294	2,405	149	104,823
Springfield, Ohio....	112	82	28,030	12	(D)	11	10,466	5	(D)	2	(D)	3,851	70,528	985	42	111,661
Springfield-Holyoke Mass.....	596	432	240,434	72	104,669	16	(D)	22	(D)	4	3,831	30,094	593,974	7,327	268	407,255
Stanford-Norwalk, Conn.....	282	219	102,024	15	15,863	15	20,535	33	32,352	...	...	12,337	230,332	2,663	123	196,023
Stockton, Calif.....	324	199	113,518	35	43,828	41	26,549	12	5,097	37	46,560	12,771	255,290	3,121	247	200,750
Syracuse, N. Y.....	750	478	295,425	156	408,616	26	60,386	87	57,419	3	944	44,106	875,533	10,110	313	341,719
Tacoma, Wash.....	369	289	201,272	37	28,652	28	32,646	7	6,630	8	4,324	19,345	410,607	4,718	198	275,876
Tampa-St. Petersburg, Fla.....	866	650	316,265	72	107,621	48	67,126	70	93,765	26	13,635	34,332	671,273	9,516	473	409,143
Terre Haute, Ind.....	186	141	53,649	17	5,837	15	12,672	6	12,150	7	7,262	7,172	129,387	1,844	99	105,160
Toledo, Ohio.....	703	512	319,259	101	122,052	19	65,173	65	68,873	6	19,313	39,596	778,586	8,742	295	395,551
Topeka, Kans.....	180	126	85,220	22	7,565	22	11,800	4	2,126	6	3,425	7,928	159,446	2,001	91	105,418
Trenton, N. J.....	301	227	111,716	40	72,871	13	26,992	9	5,409	12	11,116	17,029	328,382	3,891	163	229,781
Tucson, Ariz.....	207	161	69,334	17	7,345	19	16,515	7	5,040	3	586	6,480	138,251	1,676	99	141,216
Tulsa, Okla.....	671	464	271,796	108	288,081	29	30,190	68	(D)	2	(D)	30,417	641,183	6,872	363	251,686
Utica-Rome, N. Y.....	383	283	121,225	36	44,712	34	34,706	18	16,459	12	12,058	13,150	245,971	3,518	186	284,262
Waco, Tex.....	229	169	99,134	23	18,891	21	10,667	8	9,099	8	8,448	7,908	162,488	2,285	142	130,194
Washington, D. C.....	1,411	1,001	670,216	216	641,645	25	83,393	158	209,684	11	11,147	89,519	1,755,016	19,903	611	1,464,089
Waterbury, Conn.....	164	129	49,608	20	52,882	7	4,589	8	3,633	...	...	6,954	138,145	1,643	90	154,656
Waterloo, Iowa.....	183	119	56,100	19	13,825	29	10,254	7	7,492	9	6,909	6,471	128,869	1,543	104	100,448
Wheeling, W. Va.....	382	295	115,555	37	93,591	30	23,823	17	19,750	3	60	12,737	247,733	3,353	221	354,092
Steubenville, Ohio..	585	403	264,501	64	115,527	41	20,730	55	111,179	22	13,985	26,790	544,771	6,261	309	222,290
Wichita, Kans.....	206	151	79,211	26	24,361	21	13,977	4	(D)	4	(D)	7,121	148,983	1,895	138	98,493
Wichita Falls, Tex...																
Wilkes-Barre-Hazleton, Pa.....	477	379	133,259	40	40,850	32	33,402	20	19,479	6	1,991	14,510	287,114	4,006	391	392,241
Wilmington, Del.....	308	221	115,759	53	(D)	15	30,618	15	(D)	4	(D)	32,550	613,378	6,050	142	268,387
Winston-Salem, N. C..	191	139	63,640	14	19,802	11	13,267	27	45,548	...	...	7,771	167,512	2,401	125	146,135
Worcester, Mass.....	433	361	193,330	43	47,093	10	36,223	19	7,976	...	...	19,888	368,506	4,616	168	276,336
York, Pa.....	266	200	93,207	27	54,684	17	16,434	9	10,452	13	5,644	11,930	232,507	2,955	150	202,737
Youngstown, Ohio.....	564	433	216,296	60	182,650	43	47,214	26	(D)	2	(D)	26,673	528,812	6,083	303	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948 (Number)	Major types of operation										Payroll, entire year 1948 (\$1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)					
United States, total.....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	7,734,207	148,293,186	2,305,403	130,878	150,697,361
Standard metropolitan areas, total.....	145,119	100,839	66,207,709	21,167	49,381,277	5,524	6,108,141	15,591	28,985,161	1,998	2,559,862	6,650,489	126,298,353	1,850,385	82,891	85,130,847
Akron, Ohio.....	426	311	145,564	60	(D)	21	30,397	32	67,227	2	(D)	17,595	348,278	4,930	233	410,032
Albany-Schenectady-Troy, N.Y....	688	476	326,526	143	133,398	34	64,892	33	(D)	2	(D)	28,330	530,984	8,346	281	514,490
Albuquerque, N. Mex.....	184	133	67,195	23	8,588	14	7,459	12	(D)	2	(D)	6,248	125,814	2,053	137	145,673
Allentown-Bethlehem-Easton, Pa.....	490	387	133,991	51	53,956	36	(D)	12	6,256	4	(D)	15,729	300,304	5,339	322	437,824
Altoona, Pa.....	165	121	47,736	20	12,064	21	12,893	3	3,558	...	...	4,350	83,127	1,646	123	139,514
Amarillo, Tex.....	247	161	112,884	37	47,231	18	6,954	11	39,085	20	31,274	10,149	201,301	3,125	120	87,140
Asheville, N.C.....	161	125	46,042	10	7,260	10	6,731	11	8,117	5	5,399	4,356	83,470	1,536	86	124,403
Atlanta, Ga.....	1,500	740	592,792	508	1,263,894	31	42,200	206	273,483	15	13,598	89,758	1,724,318	26,278	669	671,797
Atlantic City, N. J.....	140	108	40,135	14	7,729	18	9,360	...	...	...	...	3,608	68,563	1,152	101	132,399
Augusta, Ga.....	177	127	57,380	13	14,377	18	(D)	17	13,527	2	(D)	4,530	87,159	1,647	140	162,013
Austin, Tex.....	147	104	52,990	21	8,356	15	7,250	6	(D)	1	(D)	4,590	86,255	1,679	103	160,980
Baltimore, Md.....	2,015	1,495	799,784	257	555,265	28	113,811	200	214,578	35	23,311	83,252	1,592,662	25,842	1,281	1,337,373
Baton Rouge, La.....	160	128	55,394	15	9,936	11	9,833	6	6,755	...	...	5,320	103,364	1,792	87	158,236
Bay City, Mich.....	105	65	36,943	5	2,405	23	11,685	2	(D)	10	(D)	3,257	59,460	978	60	88,461
Beaumont-Port Arthur, Tex.....	207	151	73,593	29	22,635	20	13,296	4	2,224	3	4,458	6,859	133,643	2,395	126	195,083
Binghamton, N.Y....	182	135	72,415	30	47,631	13	11,881	4	3,822	...	...	8,832	160,046	2,615	85	184,698
Birmingham, Ala....	801	511	338,342	166	368,168	28	35,141	92	91,496	4	1,211	37,635	718,614	11,703	439	558,928
Boston, Mass.....	4,781	3,346	2,310,792	786	1,680,793	56	211,693	572	913,000	21	39,595	226,630	4,093,365	61,192	1,844	2,369,986
Bridgeport, Conn....	282	216	115,315	47	27,870	13	31,011	6	777	...	...	12,899	245,008	3,772	108	258,137
Brockton, Mass.....	128	111	29,296	9	8,818	5	(D)	2	(D)	1	(D)	2,849	56,382	1,068	64	129,428
Buffalo, N.Y.....	1,571	1,068	651,679	285	587,664	58	66,399	149	112,961	11	13,220	65,269	1,244,371	18,870	834	1,089,230
Canton, Ohio.....	260	205	146,850	28	10,200	19	15,976	7	(D)	1	(D)	10,907	210,965	3,290	120	283,194
Cedar Rapids, Iowa	213	130	75,797	28	32,420	28	7,924	11	12,506	16	9,130	8,226	152,038	2,511	118	104,274
Charleston, S.C.....	171	128	63,079	12	12,358	15	19,415	14	(D)	2	(D)	5,737	109,665	2,234	111	164,856
Charleston, W. Va.	336	254	171,981	45	48,550	18	21,232	19	15,741	...	...	16,749	310,805	4,552	128	322,072
Charlotte, N.C.....	567	304	280,151	150	537,619	21	24,359	86	136,666	6	2,348	28,691	553,821	8,203	169	197,052
Chattanooga, Tenn.	322	212	148,506	48	48,732	23	18,434	36	50,645	3	245	11,263	217,217	3,696	197	246,453
Chicago, Ill.....	10,039	6,547	5,015,512	1,703	5,477,693	278	354,339	1,447	3,366,795	64	147,011	579,056	10,952,598	145,607	5,925	5,499,364
Cincinnati, Ohio....	1,800	1,103	758,377	397	1,037,948	34	45,772	257	418,135	9	5,477	81,961	1,524,599	23,882	1,011	904,402
Cleveland, Ohio.....	2,845	1,756	1,332,615	617	1,640,229	44	89,001	425	358,280	3	7,071	146,385	2,812,237	37,794	1,502	1,465,511
Columbia, S.C.....	251	186	130,188	36	31,772	14	(D)	13	18,518	2	(D)	8,840	186,641	3,128	133	142,565
Columbus, Ga.....	108	77	36,324	15	13,524	10	6,419	3	8,274	3	4,450	3,535	66,958	1,330	72	170,541
Columbus, Ohio.....	645	425	410,814	130	173,627	22	31,505	60	53,062	8	9,496	32,288	613,604	9,575	290	503,410
Corpus Christi, Tex.....	252	172	93,096	26	12,272	28	18,130	7	6,783	19	9,303	7,428	148,123	2,787	153	165,471
Dallas, Tex.....	1,611	841	828,269	427	935,994	27	25,732	274	307,612	42	29,360	85,975	1,674,143	25,662	953	614,799
Davenport, Iowa-Rock Island-Moline, Ill.....	347	201	108,470	75	123,843	38	24,093	28	24,340	5	1,868	12,794	245,422	3,947	168	234,256
Dayton, Ohio.....	489	320	184,034	80	132,060	24	22,646	57	(D)	8	(D)	21,907	414,674	6,087	258	457,333
Decatur, Ill.....	165	90	70,981	22	20,784	24	7,832	6	36,114	23	21,315	903	99,757	1,670	95	98,853
Denver, Colo.....	1,212	731	496,450	224	(D)	56	(D)	164	271,760	37	31,741	59,819	1,125,762	18,750	702	563,832
Des Moines, Iowa....	524	321	248,934	102	188,997	38	25,480	47	92,173	16	12,011	25,062	475,337	7,709	251	226,010
Detroit, Mich.....	3,650	2,259	1,467,349	706	2,188,199	117	229,325	563	734,499	5	21,000	190,340	3,731,137	48,502	2,296	3,016,197
Dubuque, Iowa.....	111	63	30,001	19	21,894	19	6,700	1	(D)	9	(D)	4,353	82,229	1,435	67	71,337
Duluth, Minn.-Superior, Wis.....	390	246	334,137	49	40,352	62	16,222	25	70,013	8	1,157	16,273	312,551	5,322	191	252,777
Durham, N.C.....	100	60	30,330	6	(D)	13	7,882	17	24,620	4	(D)	3,233	69,968	1,375	55	101,639
El Paso, Tex.....	307	211	124,604	47	60,214	25	12,565	22	(D)	2	(D)	10,829	211,637	3,767	207	194,968
Erie, Pa.....	225	156	69,616	31	19,880	23	15,222	12	10,236	3	411	8,987	173,958	2,944	126	219,388
Evansville, Ind....	223	154	99,766	35	24,951	14	7,889	17	60,753	3	621	9,926	189,941	3,081	97	160,422
Fall River, Mass....	139	115	53,669	11	10,296	8	18,840	5	549	...	...	4,399	81,871	1,523	50	137,298
Flint, Mich.....	204	138	71,812	30	29,615	25	20,192	5	3,741	6	2,846	12,111	238,269	3,778	132	270,963
Fort Smith, Ark....	156	115	48,869	14	9,999	17	5,067	6	1,500	4	2,146	4,652	90,954	1,596	98	64,202
Fort Wayne, Ind....	311	211	100,944	34	25,179	25	15,279	21	33,085	20	7,284	11,993	233,467	3,487	149	183,722
Fort Worth, Tex.....	523	357	329,219	62	58,429	27	16,103	68	214,640	9	18,497	20,696	399,204	6,823	356	361,253
Fresno, Calif.....	483	261	150,063	47	32,417	8	25,986	16	11,917	79	56,276	18,358	415,955	7,290	374	276,515
Gadsden, Ala.....	60	45	14,630	4	(D)	8	4,096	2	(D)	1	(D)	1,264	24,133	525	59	93,892
Galveston, Tex.....	105	74	44,604	11	6,121	14	(D)	5	1,696	1	(D)	2,249	46,925	828	74	113,066
Grand Rapids, Mich.....	549	374	187,695	87	87,634	32	22,418	50	33,013	6	16,919	19,160	353,960	5,308	336	288,292

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948 (Number)	Major types of operation										Payroll, entire year 1948 (\$1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	
Jonestown, Pa.....	226	171	58,839	20	21,064	24	13,405	10	(D)	1	(D)	5,639	110,626	2,026	178	291,354
Kalamazoo, Mich....	174	113	44,327	28	20,887	15	6,475	9	6,446	9	8,414	6,010	114,414	1,745	82	126,707
Kansas City, Mo....	1,800	1,080	1,124,616	369	920,408	94	48,733	297	872,141	50	106,578	96,163	1,836,418	28,453	1,119	814,357
Kenosha, Wis.....	67	48	11,551	6	(D)	12	3,487	1	(D)	...	...	1,069	20,692	391	47	75,238
Knoxville, Tenn....	333	231	142,913	52	53,828	23	(D)	27	(D)	...	...	14,048	268,700	4,428	157	337,105
Lancaster, Pa.....	239	174	69,973	14	3,356	26	18,076	14	76,443	11	9,264	6,006	121,982	2,402	163	234,717
Lansing, Mich.....	196	129	68,022	31	25,388	24	11,349	5	17,335	7	19,084	7,310	136,052	2,089	86	172,941
Laredo, Tex.....	71	49	16,057	1	(D)	10	3,448	4	(D)	7	(D)	1,152	20,993	830	57	56,141
Lawrence, Mass....	132	114	52,618	10	5,059	8	4,215	...	...	...	...	3,907	74,870	1,359	60	125,935
Lexington, Ky.....	172	108	70,179	18	(D)	11	7,291	34	72,686	1	(D)	6,605	123,844	2,421	79	100,746
Lima, Ohio.....	139	91	32,537	15	5,510	15	11,488	5	14,114	13	4,254	3,596	70,118	1,193	82	88,183
Lincoln, Nebr.....	184	117	70,577	19	12,044	20	6,885	4	1,950	24	7,109	6,233	120,070	2,057	92	113,742
Little Rock-North Lorain-Elyria, Ohio.....	360	251	157,708	51	52,926	19	12,595	35	32,816	4	3,267	13,649	273,347	4,775	225	196,685
Los Angeles-Long Beach, Calif.....	6,983	4,815	2,588,740	957	1,642,176	230	310,670	851	775,978	130	201,767	311,647	6,115,164	87,816	4,872	4,367,911
Louisville, Ky.....	768	559	427,227	100	203,329	34	45,887	57	132,308	18	32,106	42,028	765,136	13,079	441	576,900
Lovell, Mass.....	87	73	22,414	9	5,407	5	8,141	...	...	...	...	2,186	38,103	791	39	133,928
Lubbock, Tex.....	190	119	60,899	11	5,642	21	8,729	5	22,357	34	69,319	4,889	95,635	1,624	129	101,048
Macon, Ga.....	140	96	46,263	19	15,708	15	7,844	9	(D)	1	(D)	4,763	91,395	1,792	75	135,043
Madison, Wis.....	240	156	96,012	26	19,516	37	17,495	7	8,231	14	6,424	8,537	162,761	2,647	125	169,357
Manchester, N.H....	151	116	45,547	21	16,205	10	5,101	2	(D)	2	(D)	4,800	92,337	1,662	60	88,370
Memphis, Tenn....	851	508	1,013,919	173	(D)	20	28,033	127	9,861	23	9,861	48,547	902,051	14,967	538	482,393
Miami, Fla.....	688	537	282,584	61	(D)	29	40,164	48	26,965	13	(D)	28,533	545,464	8,913	298	495,084
Milwaukee, Wis....	1,565	1,051	635,127	249	550,961	47	50,489	212	227,091	6	2,509	73,966	1,411,922	20,523	592	871,047
Minneapolis-St. Paul, Minn.....	2,125	1,283	1,540,898	392	810,920	107	103,567	313	980,641	30	102,496	120,619	2,324,959	35,404	937	1,116,509
Mobile, Ala.....	243	167	98,917	32	32,759	18	19,255	18	19,785	8	777	9,644	181,645	3,622	119	231,105
Montgomery, Ala..	196	130	103,209	33	33,296	12	(D)	20	40,102	1	(D)	8,434	152,934	2,981	131	138,965
Muncie, Ind.....	101	61	25,215	8	2,136	16	6,217	6	2,604	10	4,504	2,899	56,244	926	53	90,252
Nashville, Tenn....	524	368	240,268	75	63,086	17	28,752	61	98,697	3	5,773	20,932	407,431	7,509	360	321,758
New Bedford, Mass.	146	111	51,430	14	9,710	8	(D)	2	(D)	11	9,287	4,090	76,954	1,560	72	137,469
New Britain- Bristol, Conn....	77	66	18,375	7	11,635	4	1,425	...	...	...	...	1,809	34,977	582	43	146,983
New Haven, Conn..	537	431	213,852	68	(D)	15	73,190	20	14,598	3	(D)	25,235	468,168	7,626	236	264,622
New Orleans, La..	1,191	765	641,865	228	(D)	36	52,206	153	197,807	9	(D)	60,433	1,104,035	18,907	648	685,405
New York-North- eastern N.J.....	34,123	27,077	17,186,476	2,840	11,919,968	243	839,998	3,894	9,760,010	69	54,479	1,548,455	28,624,391	363,774	19,440	12,911,994
Norfolk-Port- smouth, Va.....	485	355	216,971	52	(D)	22	37,000	46	43,018	10	(D)	20,889	419,922	7,491	274	446,200
Ogden, Utah.....	97	56	23,655	13	10,870	11	5,139	8	65,885	9	27,048	3,191	63,003	1,102	54	83,319
Oklahoma City, Okla.....	727	489	280,216	121	174,694	37	21,215	65	178,128	15	33,274	30,937	618,240	9,593	464	325,352
Omaha, Nebr.....	791	464	454,337	131	267,660	54	25,385	112	616,861	30	71,841	36,889	703,179	11,405	446	366,395
Orlando, Fla.....	213	143	46,371	19	(D)	17	(D)	12	2,272	22	14,716	9,282	181,963	4,073	91	114,950
Peoria, Ill.....	388	205	122,700	63	88,709	45	22,599	37	105,917	38	45,605	14,621	271,801	4,303	196	250,512
Philadelphia, Pa..	5,593	3,972	2,315,865	851	2,291,329	118	227,928	631	649,580	21	21,973	245,445	4,641,324	71,549	4,277	3,671,048
Phoenix, Ariz.....	428	253	158,356	51	45,784	53	28,309	32	36,607	39	25,228	17,264	328,526	5,737	258	331,770
Pittsburgh, Pa....	2,636	1,780	1,090,555	518	1,500,020	62	107,929	269	(D)	7	(D)	125,455	2,444,742	36,042	1,696	2,213,236
Pittsfield, Mass..	78	56	14,999	14	(D)	7	3,861	1	(D)	...	...	1,735	31,766	566	31	66,567
Portland, Maine...	260	187	113,248	41	32,348	16	42,319	6	2,016	10	2,873	12,374	224,513	4,025	63	119,942
Portland, Oreg....	1,236	819	702,469	192	365,140	57	74,370	142	192,218	26	44,087	63,844	1,269,552	17,914	620	704,829
Providence, R.I....	964	797	338,265	100	194,665	31	94,493	34	(D)	2	(D)	34,018	634,137	10,720	487	737,203
Pueblo, Colo.....	128	91	30,766	13	6,203	17	(D)	3	(D)	4	3,285	2,974	57,657	1,070	80	90,188
Racine, Wis.....	97	58	25,822	11	15,549	24	7,559	3	(D)	1	(D)	2,998	54,065	794	57	109,585
Raleigh, N.C.....	226	151	86,841	26	17,256	25	10,552	20	(D)	4	(D)	8,533	171,376	3,299	108	136,450
Reading, Pa.....	290	219	94,818	36	44,383	23	19,919	9	11,131	3	733	9,144	177,338	3,156	201	255,740
Richmond, Va.....	616	406	299,295	113	(D)	23	36,919	69	81,150	5	(D)	33,280	640,244	10,419	264	328,050
Roanoke, Va.....	207	138	78,215	32	27,227	17	6,767	19	(D)	1	(D)	7,904	158,764	2,656	104	133,407
Rochester, N.Y....	724	505	259,504	123	136,025	30	36,342	60	31,128	6	3,820	28,090	538,767	8,306	348	487,632
Rockford, Ill.....	250	168	81,945	41	27,156	29	15,529	7	4,685	5	2,463	9,090	167,004	2,408	137	152,385
Sacramento, Calif.	359	264	173,079	52	56,853	27	19,853	6	5,323	10	14,619	17,641	368,315	5,578	243	277,140
Saginaw, Mich....	199	125	81,543	22	22,172	26	10,487	6	6,881	20	11,840	9,412	165,018	2,795	102	153,515
St. Joseph, Mo....	186	113	102,936	15	4,387	17	8,007	30	207,572	11	28,684	7,311	141,007	2,650	143	96,826
St. Louis, Mo.....	2,982	1,891	1,411,592	543	1,161,344	105	107,564	391	898,892	52	68,061	159,532	3,052,962	47,312	1,491	1,681,281
Salt Lake City, Utah.....	643	436	242,113	116	155,376	28	16,363	54	56,362	9	19,873	29,858	596,697	9,483	342	2

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Estab-lish-ments, 1948 (Number)	Major types of operation										Payroll, entire year 1948 (\$1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active propri-eters of unincor-porated busi-nesses, November 1948 (Number)	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (Dollars)	Employees (Number)		
		Estab-lish-ments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Estab-lish-ments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Estab-lish-ments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Estab-lish-ments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Estab-lish-ments, 1948 (Number)	Sales, entire year 1948 (\$1,000)					
Springfield, Mo...	194	139	70,529	13	12,689	25	9,897	11	40,344	6	18,918	5,960	108,154	2,139	163	104,823
Springfield, Ohio	97	69	25,245	11	6,277	10	9,107	2	(D)	5	(D)	2,617	48,665	913	54	111,661
Springfield-Holyoke, Mass....	456	356	172,842	70	75,129	15	22,928	15	3,472	...	...	18,377	345,062	5,653	164	407,255
Stamford-Norwalk, Conn.....	127	97	48,359	14	12,309	14	(D)	2	(D)	...	...	5,331	100,146	1,459	56	196,023
Stockton, Calif....	284	172	89,229	24	14,688	45	17,748	9	4,169	34	31,268	9,707	213,136	3,428	220	200,750
Syracuse, N.Y.....	657	409	224,190	149	245,065	30	36,076	59	30,443	10	5,842	26,758	521,802	8,072	292	341,719
Tacoma, Wash.....	290	213	167,232	29	17,121	33	23,720	12	9,864	3	844	11,449	230,685	3,191	184	275,876
Tampa-St. Peters-burg, Fla.....	583	394	183,524	57	(D)	49	35,013	35	28,903	48	(D)	19,989	391,787	7,622	309	409,143
Terre Haute, Ind..	155	118	58,298	14	5,610	17	8,705	5	(D)	1	(D)	5,770	104,467	1,999	87	105,160
Toledo, Ohio.....	619	436	298,355	107	131,167	22	41,571	49	47,089	5	6,384	30,809	579,309	8,385	254	395,551
Topeka, Kans.....	163	104	55,427	19	11,695	25	5,755	3	2,970	12	4,802	5,614	107,625	1,848	94	105,418
Trenton, N.J.....	232	179	70,240	31	27,509	13	19,589	7	(D)	2	(D)	8,863	170,763	2,777	137	229,781
Tucson, Ariz.....	112	83	33,842	13	(D)	14	8,424	2	(D)	...	...	3,455	65,801	1,160	48	141,216
Tulsa, Okla.....	481	318	165,679	106	147,028	23	14,529	28	30,293	6	2,727	20,358	395,963	6,047	218	251,686
Utica-Rome, N.Y...	316	229	95,139	40	28,264	33	21,374	13	(D)	1	(D)	9,414	174,580	2,969	166	284,262
Waco, Tex.....	176	121	90,853	17	18,418	23	7,152	6	10,222	9	7,746	5,705	111,389	2,117	123	130,194
Washington, D.C...	1,170	754	504,626	252	550,167	26	66,086	134	(D)	4	(D)	64,011	1,230,531	17,874	554	1,464,089
Waterbury, Conn...	123	95	38,811	18	13,753	9	(D)	1	(D)	...	...	4,440	83,706	1,461	49	154,656
Waterloo, Iowa....	146	104	48,257	10	9,837	22	6,484	5	4,413	5	3,310	4,484	81,620	1,358	88	100,448
Wheeling, W. Va.-Stuebenville, Ohio.....	340	255	104,037	37	36,181	30	18,862	14	12,421	4	1,215	9,997	189,699	3,328	192	354,092
Wichita, Kans.....	515	357	213,303	57	55,201	30	11,037	32	102,219	39	19,431	17,869	354,912	5,900	331	222,290
Wichita Falls, Tex.....	180	128	58,764	24	10,668	19	5,794	2	(D)	7	(D)	4,073	79,807	1,416	115	98,493
Wilkes-Barre-Hazleton, Pa.....	470	367	128,201	52	41,688	35	19,103	15	(D)	1	(D)	10,783	214,937	4,151	374	392,241
Wilmington, Del...	232	165	72,546	44	(D)	13	13,956	8	(D)	2	(D)	15,877	314,340	4,228	121	268,387
Winston-Salem, N.C.....	173	117	56,993	15	(D)	14	10,401	26	49,285	1	(D)	5,890	132,348	2,505	136	146,135
Worcester, Mass..	400	320	162,727	53	44,052	11	22,125	14	(D)	2	(D)	15,049	267,602	4,559	135	276,336
York, Pa.....	206	153	66,861	19	13,704	18	8,751	7	5,952	9	1,155	6,316	118,109	2,155	134	202,737
Youngstown, Ohio..	455	339	153,022	53	80,306	47	32,034	15	(D)	1	(D)	15,711	312,235	4,748	275	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales

Division and State	Total, all merchant wholesalers				Grocery, confectionery, meat wholesalers								Farm products (edible) distributors								Tobacco distributors	
	Total				Confectionery wholesalers		Fish, sea food distributors		Meat, meat products wholesalers		Specialty-line grocery wholesalers		Total		Poultry, poultry products distributors		Fresh fruit, vegetable wholesalers					
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)				
United States, total	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909	527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,202,929
New England.....	11,006	5,565,561	1,610	1,012,698	179	372,014	125	32,982	314	109,011	390	311,726	602	186,965	669	250,638	124	68,658	545	181,980	258	269,895
Maine.....	922	358,934	241	111,451	24	60,537	18	2,805	117	22,572	28	16,392	57	9,145	58	15,928	12	3,175	42	12,753	33	25,493
New Hampshire.....	451	178,497	78	49,115	15	23,464	5	2,792	5	2,497	17	11,199	32	11,163	32	10,460	10	5,765	22	4,695	13	14,561
Vermont.....	279	96,140	40	21,624	9	15,199	4	560	...	...	...	...	...	...	...	...	...	...	...	...	7	5,662
Massachusetts.....	6,041	3,321,567	826	585,683	78	180,643	65	16,507	227	201,807	306	110,590	356	139,521	356	139,521	63	36,424	293	103,097	124	130,747
Rhode Island.....	1,053	478,259	140	74,576	13	25,216	7	3,713	28	7,233	33	22,862	59	15,552	51	21,629	10	4,151	41	17,478	32	32,487
Connecticut.....	2,260	1,132,164	285	170,249	40	66,955	26	6,605	14	2,573	80	58,676	125	35,440	158	59,615	29	19,143	129	40,472	49	60,945
Middle Atlantic.....	46,966	30,475,475	5,392	5,061,853	460	982,744	475	130,642	336	167,118	1,276	1,047,563	2,845	2,733,786	2,111	1,133,707	564	451,090	1,547	682,617	677	775,924
New York.....	29,990	21,877,266	3,274	3,683,604	210	479,312	242	76,991	226	119,099	747	749,187	1,849	2,259,015	1,203	700,172	334	312,121	869	388,051	295	422,945
New Jersey.....	5,697	3,040,115	773	473,447	49	131,808	50	15,594	44	13,666	208	125,512	422	186,867	337	146,067	88	57,645	249	88,422	118	140,815
Pennsylvania.....	11,279	5,558,094	1,345	904,802	201	371,624	183	38,057	66	34,353	321	172,864	574	287,904	571	287,468	142	81,324	429	206,144	264	212,164
East North Central.....	31,146	19,341,943	3,720	3,031,546	493	1,327,713	373	122,938	180	103,894	884	569,904	1,790	907,097	1,775	1,066,972	638	329,364	1,137	737,608	585	735,643
Ohio.....	7,833	4,607,247	862	586,037	134	331,709	125	24,984	38	15,381	187	84,755	378	129,208	415	274,977	127	47,301	288	227,676	150	188,888
Indiana.....	3,399	1,831,646	354	273,645	66	182,479	37	10,879	10	2,377	166	18,707	175	59,203	230	97,223	96	36,790	134	60,433	83	87,185
Illinois.....	10,452	7,627,236	1,291	1,241,239	118	356,103	116	64,815	62	59,502	369	329,569	632	431,250	620	417,868	226	153,656	394	264,212	162	220,864
Michigan.....	6,174	3,665,185	797	611,842	129	337,915	58	14,307	41	20,749	201	131,873	638	124,998	345	199,859	121	68,009	224	131,850	119	166,238
Wisconsin.....	3,288	1,610,629	410	318,783	46	119,507	37	7,953	29	5,885	61	23,000	237	162,438	165	77,045	68	23,608	97	53,437	71	72,468
West North Central.....	13,205	9,014,924	1,339	1,380,912	294	946,826	121	27,896	47	18,819	268	120,452	609	266,919	823	446,495	380	189,576	443	256,919	288	280,503
Minnesota.....	2,833	2,252,713	293	301,978	60	212,814	24	7,295	13	4,982	48	84,755	136	58,078	177	100,604	81	44,203	96	56,401	72	64,306
Iowa.....	2,184	1,294,696	210	229,367	38	168,451	23	4,097	12	3,608	43	38,236	94	38,236	139	94,122	39	29,860	39	29,860	55	54,153
Missouri.....	3,248	2,484,245	455	444,869	89	269,413	45	9,584	14	7,172	96	56,347	211	102,263	295	154,685	91	40,896	204	113,789	61	91,978
North Dakota.....	416	258,238	45	70,414	19	64,977	2	1,199	8	2,199	8	2,199	11	1,637	13	9,191	4	1,141	9	8,050	5	2,649
South Dakota.....	440	204,201	52	46,597	17	39,805	6	1,319	23	3,990	23	3,990	26	17,290	17	12,599	17	12,599	9	4,691	9	6,193
Nebraska.....	1,253	803,392	106	109,388	25	72,986	7	1,319	23	3,990	23	3,990	26	17,290	17	12,599	17	12,599	9	4,691	9	6,193
Kansas.....	1,702	953,439	178	178,299	46	118,380	11	1,319	23	3,990	23	3,990	26	17,290	17	12,599	17	12,599	9	4,691	9	6,193
South Atlantic.....	17,376	9,089,136	2,805	1,737,820	663	993,586	323	75,538	473	108,141	365	190,288	981	370,267	1,115	522,479	252	144,924	863	377,555	327	391,884
Delaware.....	284	143,362	36	17,059	3	8,649	4	1,054	7	1,054	4	786	16	5,070	17	5,344	2	2,734	10	2,610	9	9,505
Maryland.....	2,209	1,104,793	348	185,702	38	82,993	37	10,154	87	16,891	50	24,100	136	51,564	135	54,725	29	13,532	106	41,913	43	63,324
District of Columbia.....	761	583,831	95	108,366	10	39,890	7	2,295	10	3,969	32	38,945	36	23,434	69	50,391	29	24,216	49	26,175	10	31,232
Virginia.....	2,213	1,223,291	432	249,377	104	147,016	57	14,630	85	15,969	42	18,938	144	52,824	118	46,409	25	21,621	93	34,788	33	42,995
West Virginia.....	1,327	547,821	173	121,919	69	87,544	23	5,844	24	5,844	24	5,844	24	5,844	101	36,983	23	10,767	78	26,222	33	34,602
North Carolina.....	2,957	1,516,983	509	308,473	157	195,141	70	11,623	66	12,226	48	26,082	168	63,401	143	81,445	40	25,767	103	55,678	63	48,392
South Carolina.....	1,256	634,373	236	131,005	73	104,014	31	7,805	20	4,463	38	11,068	74	23,655	55	28,931	8	1,645	47	27,286	30	18,053
Georgia.....	2,658	1,598,873	404	271,226	130	186,940	48	12,123	39	9,932	50	15,122	137	47,109	189	73,915	50	21,800	139	52,115	50	55,796
Florida.....	3,699	1,725,809	572	324,693	77	141,399	46	11,829	158	42,765	77	40,854	214	87,846	288	144,336	50	32,848	238	111,488	56	87,985
East South Central.....	7,161	4,773,066	1,051	861,935	352	632,377	142	28,575	55	12,691	132	59,890	370	128,202	473	169,542	133	37,695	340	131,847	133	159,312
Kentucky.....	1,721	964,714	276	200,741	85	138,456	46	14,466	2	1,263	33	39,890	110	36,209	121	35,390	31	8,597	90	26,793	39	35,594
Tennessee.....	2,531	2,243,621	275	311,410	88	242,639	34	38,653	45	22,848	105	57,763	178	68,495	178	68,495	58	15,545	120	52,950	33	47,298
Alabama.....	1,814	1,020,901	278	190,946	85	126,048	34	14,965	27	5,517	31	14,965	105	37,763	125	51,980	32	11,073	93	40,907	35	51,382
Mississippi.....	1,095	543,830	222	138,838	94	125,																

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Division and State	Beer, wine, distilled spirits wholesalers					Drugs, chemicals, allied products wholesalers					Furniture, home furnishings wholesalers											
	Total		Beer, ale distributors		Wine, distilled spirits wholesalers	Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers	Industrial chemicals, explosives distributors	Paint, varnish wholesalers	Total	Furniture (household, office) wholesalers	Home furnishings, floor coverings, wholesalers							
	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)	Estab-lish-ments	Sales (\$1,000)					
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)					
United States, total.	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
New England.....	288	418,134	197	173,810	91	244,324	365	190,558	30	77,353	112	26,936	152	71,724	71	14,545	304	105,036	129	34,921	175	70,515
Maine.....	42	18,973	40	10,890	2	...	18	9,174	3	5,098	5	1,658	6	1,832	5	586	10	1,009	4	527	6	482
New Hampshire.....	17	10,890	17	10,890	...	...	12	3,582	1	(D)	5	994	4	(D)	2	(D)	5	(D)	3	(D)	2	(D)
Vermont.....	21	9,214	21	9,214	...	...	203	101,809	12	33,822	66	16,177	87	43,793	...	...	196	67,902	79	19,981	117	47,921
Massachusetts.....	106	206,213	57	88,735	49	117,478	203	101,809	12	33,822	66	16,177	87	43,793	...	...	196	67,902	79	19,981	117	47,921
Rhode Island.....	29	32,058	19	(D)	10	(D)	50	31,386	2	24,345	5	6,887	34	18,497	9	4,409	29	10,876	11	1,703	18	8,973
Connecticut.....	73	140,786	43	30,798	30	109,988	78	42,439	11	24,345	30	6,887	20	6,798	17	4,409	58	19,872	27	7,024	31	12,848
Middle Atlantic.....	1,805	1,430,135	1,489	469,919	316	960,216	1,838	1,094,310	69	274,899	773	316,908	663	413,910	333	88,593	1,948	846,004	622	229,337	1,326	616,667
New York.....	536	814,097	372	159,766	164	654,331	1,245	754,618	39	151,522	565	228,963	463	320,709	178	53,424	1,467	661,225	421	172,138	1,046	489,087
New Jersey.....	163	303,684	105	66,380	58	237,304	287	170,419	11	40,066	88	53,739	106	59,393	62	16,221	131	52,203	51	11,680	80	40,923
Pennsylvania.....	1,106	312,354	1,012	243,773	94	68,581	326	169,273	19	83,311	120	34,206	94	34,808	93	16,948	350	132,376	150	45,519	200	87,057
East North Central.....	1,742	1,309,587	1,340	578,378	402	731,209	1,125	690,313	57	244,043	465	246,878	320	128,740	283	70,652	837	390,831	375	148,872	462	241,959
Ohio.....	217	205,376	213	141,711	65	63,665	284	133,259	19	71,423	108	19,203	82	24,845	75	17,788	201	80,292	80	23,059	121	57,233
Indiana.....	217	139,236	195	75,173	62	64,063	120	63,434	8	34,608	41	9,558	30	10,914	41	8,354	73	29,597	40	10,650	33	19,307
Illinois.....	518	505,763	378	172,115	139	333,648	466	359,405	13	68,399	210	191,838	138	71,047	105	28,161	348	199,278	153	79,003	195	120,275
Tennessee.....	388	319,378	278	135,983	110	183,395	169	94,720	8	45,978	82	21,950	38	14,025	41	13,167	144	66,822	67	29,045	77	37,777
Michigan.....	341	139,834	275	55,396	66	86,438	86	39,495	9	24,075	24	4,329	32	7,909	21	3,182	71	14,482	35	7,115	36	7,367
West North Central.....	826	447,942	704	185,130	122	262,812	407	229,144	40	129,768	176	39,607	109	41,646	82	18,123	260	123,812	130	41,700	130	82,112
Minnesota.....	209	127,497	195	38,726	14	88,771	93	52,343	9	30,817	45	9,091	20	9,032	19	3,402	55	28,456	20	8,911	12	19,545
Iowa.....	142	42,390	141	15,115	1	(D)	73	39,395	9	22,902	29	6,191	20	5,722	15	4,580	28	10,505	16	8,079	15	2,426
Missouri.....	188	136,713	125	39,160	13	97,553	149	87,854	11	45,335	71	16,892	39	20,329	28	5,298	123	61,716	60	18,555	63	43,161
North Dakota.....	39	22,742	27	(D)	6	15,628	15	5,490	2	(D)	...	633	8	633	2	(D)	3	1,601	3	1,601	...	...
South Dakota.....	49	23,431	73	9,803	6	13,628	15	7,642	2	(D)	7	2,063	4	619	2	(D)	6	418	4	(D)	2	(D)
Nebraska.....	82	41,623	76	19,079	6	22,544	30	16,785	2	(D)	13	2,623	5	2,148	10	(D)	19	13,078	9	(D)	10	(D)
Kansas.....	117	53,546	97	26,519	20	27,027	35	19,635	5	12,731	11	2,747	13	3,162	6	995	26	8,038	18	3,155	8	4,883
South Atlantic.....	718	602,415	581	243,651	137	358,764	568	316,051	72	178,324	233	50,867	126	55,068	137	31,792	410	156,243	206	73,803	204	82,740
Delaware.....	16	24,455	8	(D)	8	(D)	12	2,477	...	...	7	1,730	3	9,670	2	(D)	8	(D)	2	(D)	6	938
Maryland.....	96	86,980	77	23,482	19	63,498	82	39,558	5	15,491	29	3,989	19	9,670	11	10,408	58	25,958	25	12,747	33	13,211
District of Columbia.....	20	28,794	8	10,115	12	58,679	32	21,831	3	18,865	14	2,651	3	245	11	3,070	26	11,554	14	6,242	12	5,312
Virginia.....	114	52,671	104	48,424	10	4,247	59	49,539	11	28,420	22	14,352	6	952	11	5,815	44	11,155	27	6,068	17	5,087
West Virginia.....	107	32,335	106	29,513	1	(D)	27	49,539	6	11,788	11	1,236	5	(D)	5	(D)	31	9,989	20	9,196	11	7,359
North Carolina.....	97	32,928	89	29,513	1	3,415	90	50,301	10	24,085	38	6,138	27	18,768	15	1,310	61	19,493	30	12,134	31	7,359
South Carolina.....	46	48,167	39	18,830	7	29,337	31	20,293	6	15,672	13	1,907	5	1,944	11	1,070	24	(D)	14	(D)	10	2,384
Georgia.....	75	80,998	48	28,818	27	56,702	87	56,987	14	32,869	22	6,854	22	15,719	11	1,545	107	33,852	19	4,910	32	28,942
Florida.....	147	186,087	102	57,459	45	128,628	148	60,471	16	34,154	59	12,010	36	6,814	37	7,493	107	38,490	55	19,776	52	18,714
East South Central.....	319	198,965	242	94,194	77	104,771	221	110,893	25	65,454	106	23,868	59	17,195	31	4,376	128	33,748	82	20,873	46	12,875
Kentucky.....	112	74,920	76	22,653	36	52,267	49	20,391	6	(D)	19	3,315	17	17,195	31	4,376	128	33,748	82	20,873	46	12,875
Tennessee.....	95	67,124	55	30,089	23	37,035	97	53,352	10	33,152	50	10,806	22	6,779	15	2,615	70	19,157	42	11,188	28	7,969
Alabama.....	61	26,769	55	24,104	6	21,645	49	25,508	7	14,029	23	8,017	12	2,630	7	842	29	8,939	21	6,354	8	2,585
Mississippi.....	51	30,172	39	17,348	12	12,824	26	11,642	2	(D)	14	1,730	8	4,394	2	(D)	8	866	6	(D)	2	(D)
West South Central.....	653	465,968	558	236,359	95	229,609	512	262,559	49	126,765	208	57,639	192	65,436	63	12,719	248	122,365	133	43,846	115	78,519
Arkansas.....	54	33,940	47	11,792	7	22,148	29	16,074	5	10,315	17	5,147	3	159	4	453	13	9,253	10	8,067	3	1,186
Louisiana.....	107	109,411	78	58,861	29	50,550	102	54,247	12	26,528	44	10,141	30	13,923	16	3,655	44	18,845	27	7,653	17	11,192
Oklahoma.....	78	28,818	78	28,818	76	36,212	5													

Establishments and Sales

UNITED STATES SUMMARY

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Division and State	Automotive wholesalers					Hardware, plumbing-heating goods wholesalers					Lumber, construction materials distributors									
	Farm products (raw materials) merchants			Motor vehicle distributors		Automotive equipment, tire-tube wholesalers		Hardware wholesalers		Plumbing, heating equipment, supplies distributors		Total		Lumber, millwork wholesalers		Construction materials distributors				
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
New England.....	222	384,835	798	202,362	89	35,246	709	167,116	558	267,720	137	76,824	421	190,896	583	312,057	265	187,697	318	124,360
Maine.....	7	742	79	21,195	6	1,485	73	19,710	35	28,370	15	17,456	20	10,914	83	21,358	20	11,837	33	9,521
New Hampshire.....	2	(D)	49	9,931	3	290	46	9,641	18	10,233	3	3,568	15	6,665	37	8,874	50	4,787	17	4,087
Vermont.....	8	(D)	29	6,813	5	1,123	24	5,690	8	4,226	3	2,128	5	2,098	25	4,952	15	3,984	10	968
Massachusetts.....	177	322,477	364	97,213	38	10,653	326	86,560	316	148,800	77	40,669	239	108,131	261	182,880	119	114,925	142	67,955
Rhode Island.....	10	47,798	79	16,083	11	3,269	68	12,814	41	13,759	6	1,551	35	12,208	47	21,957	12	7,286	35	14,671
Connecticut.....	18	12,240	198	51,127	26	18,426	172	32,701	140	62,332	33	11,452	107	50,880	130	72,036	49	44,878	81	27,158
Middle Atlantic.....	740	1,944,315	2,603	799,054	330	180,741	2,273	578,313	1,884	957,555	674	360,504	1,210	597,051	2,029	1,336,379	847	689,316	1,182	647,063
New York.....	560	1,688,125	1,197	409,752	164	114,548	1,033	295,204	1,072	527,508	456	217,544	616	309,964	1,034	628,237	439	309,617	595	318,620
New Jersey.....	40	14,717	423	108,578	51	17,090	372	91,488	354	147,035	93	35,137	261	111,878	398	290,666	151	166,365	247	124,301
Pennsylvania.....	140	241,473	983	240,724	115	49,103	868	191,621	458	283,012	125	107,803	333	175,209	597	417,476	257	213,334	340	204,142
East North Central.....	612	1,468,725	3,052	779,130	353	148,842	2,699	630,288	1,152	835,376	375	401,184	777	434,192	2,130	1,400,153	741	682,602	1,389	717,551
Ohio.....	105	220,204	859	220,375	115	43,127	744	177,248	315	31,679	79	51,466	236	120,213	335	372,315	169	162,130	366	210,185
Indiana.....	87	182,428	400	101,228	35	21,957	365	79,271	118	98,819	40	11,518	78	47,661	306	138,859	107	66,164	199	72,695
Illinois.....	260	853,998	854	206,758	92	30,249	762	176,489	366	236,374	145	111,620	221	124,754	608	435,027	224	211,445	384	223,582
Michigan.....	80	88,311	650	194,218	75	45,137	575	149,081	242	182,734	77	83,850	165	98,884	464	355,041	173	199,890	291	153,151
Wisconsin.....	80	124,184	289	56,571	36	8,372	253	48,199	111	85,770	34	43,090	77	42,680	217	98,911	68	42,973	149	55,938
West North Central.....	652	1,487,414	1,572	435,964	122	79,290	1,450	356,674	424	452,997	144	267,789	280	185,208	875	615,593	301	373,259	574	242,334
Minnesota.....	136	358,971	262	93,327	17	13,695	245	59,321	89	154,363	36	117,925	53	36,438	190	204,548	74	144,243	116	60,305
Iowa.....	120	215,235	273	67,144	15	11,643	258	55,501	67	59,622	18	21,107	49	38,515	167	90,919	48	53,425	119	37,494
Missouri.....	137	470,477	485	154,452	44	40,672	441	117,940	155	150,526	54	83,334	101	67,192	265	182,795	98	107,498	167	70,287
North Dakota.....	34	26,063	63	19,398	6	1,455	57	17,943	10	3,940	2	(D)	8	(D)	29	16,146	12	5,863	17	10,283
South Dakota.....	20	9,643	67	17,923	17	784	61	17,139	17	8,975	12	(D)	9	(D)	33	11,560	5	5,702	23	5,858
Nebraska.....	96	189,585	180	40,696	18	7,340	162	33,356	40	40,481	12	20,180	28	20,301	73	51,449	26	29,794	47	21,655
Kansas.....	109	217,440	242	43,024	16	3,701	226	39,323	46	35,090	14	17,768	32	17,322	118	58,176	33	26,734	85	31,442
South Atlantic.....	478	726,502	2,001	507,166	202	91,248	1,799	415,918	661	523,090	239	221,475	422	301,615	1,251	604,096	590	342,494	661	261,602
Delaware.....	3	3,455	28	8,188	1	(D)	27	7,431	15	52,399	2	(D)	13	(D)	26	44,034	8	6,627	18	7,407
Maryland.....	30	28,172	181	49,571	22	9,313	159	40,058	92	52,399	26	14,053	66	38,346	141	75,279	59	46,279	82	28,968
District of Columbia...	2	(D)	52	20,792	10	(D)	42	(D)	32	44,889	11	(D)	21	(D)	36	46,601	12	19,957	24	26,644
Virginia.....	59	190,800	227	56,432	21	9,605	206	46,827	89	78,363	33	36,821	54	41,562	173	78,195	86	42,192	87	36,003
West Virginia.....	5	(D)	185	28,813	35	6,222	164	22,951	51	39,340	33	32,435	18	6,905	94	29,207	49	14,494	45	32,490
North Carolina.....	169	211,885	396	98,872	35	17,798	361	81,074	101	78,669	33	31,310	68	47,379	214	111,011	116	78,521	98	42,490
South Carolina.....	67	96,411	178	29,983	22	8,486	156	21,497	48	35,619	21	17,498	27	18,121	90	33,486	48	25,386	42	8,103
Georgia.....	109	180,380	317	113,954	27	8,374	290	105,580	94	86,399	33	32,069	193	54,330	193	75,386	108	49,905	85	25,481
Florida.....	34	15,038	437	100,761	43	25,849	394	74,912	139	99,941	45	41,961	94	57,980	284	140,926	104	59,133	180	81,793
East South Central.....	300	1,109,019	966	211,833	88	39,887	878	171,946	196	301,748	89	224,224	107	77,524	543	265,026	296	160,908	247	104,118
Kentucky.....	44	97,911	215	36,651	21	3,141	194	33,510	50	91,877	17	72,616	33	19,261	107	50,598	46	30,032	61	20,566
Tennessee.....	146	811,886	339	92,727	39	23,370	300	69,357	66	101,842	32	72,318	34	29,524	180	82,350	101	43,729	79	38,621
Alabama.....	71	126,927	245	50,466	18	6,760	227	43,706	51	85,971	26	65,092	25	20,879	156	92,130	94	62,169	62	29,981
Mississippi.....	39	72,295	167	31,989	10	6,616	157	25,373	29	22,058	14	14,198	15	7,860	100	39,928	55	24,978	45	14,950
West South Central.....	462	1,397,062	1,705	383,165	131	58,530	1,574	324,635	444	335,961	160	176,653	284	159,308	989	521,636	409	275,247	580	246,389
Arkansas.....	28	21,726	175	25,102	7	1,981	168	32,121	35	29,567	14	19,735	21	9,832	93	31,319	36	23,431	36	7,888
Louisiana.....	46	155,456	228	61,056	23	8,561	205	52,495	70	38,107	33	22,226	37	15,881	168	82,811	74	43,448	94	39,363
Oklahoma.....	68	79,727	283	64,264	21	6,093	262	58,171	51	37,694	14	18,348	37	19,346	142	52,291	52	26,936	90	25,355
Texas.....	320	1,140,153	1,019	232,743	80	41,895	939	190,848	288	230,593	99	116,344	189	114,249	586	355,215	226	181,432	360	173,783
Mountain.....	139	162,341	739	179,010	63	27,443	676	151,567	180	158,268	53	73,647	127	84,621	384	206,742	126	119,684	258	8

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Machinery, equipment, supplies distributors												Total										
	Air conditioning, commercial refrigeration equipment distributors			Commercial machines, equipment distributors			Construction machinery, equipment dealers			Farm-garden machinery, equipment wholesalers			Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies		Service establishment supply houses		Transportation equipment distributors		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	
United States, total.																							
New England.....	1,648	509,721	97	24,311	180	34,097	116	67,187	40	15,770	324	119,428	342	104,049	159	37,267	348	72,742	42	34,870	1,004	376,048	
Maine.....	27,265	2,520	8	1,429	15	1,429	14	10,423	3	0	16	1,926	13	5,020	5	2,160	23	2,160	8	1,520	42	34,870	
New Hampshire.....	59	11,359	5	1,222	9	901	10	4,251	3	0	8	1,243	3	604	7	680	14	2,367	...	...	...	...
Vermont.....	42	8,876	...	...	6	286	12	6,067	2	0	6	467	...	...	...	...	...	...	...	...	...	...
Massachusetts.....	904	279,964	54	15,399	95	20,874	44	25,626	17	5,799	179	67,511	182	55,923	96	25,153	214	53,098	23	10,581	23	10,581	
Rhode Island.....	140	30,826	7	1,762	11	7,645	6	1,710	9	0	30	7,146	40	10,077	9	2,422	29	4,636	2	0	2	0	
Connecticut.....	398	151,431	23	44	7,845	44	7,845	19,110	9	0	85	41,135	100	31,456	36	7,061	63	10,020	8	0	8	0	
Middle Atlantic.....	6,427	2,165,122	370	101,366	753	165,866	287	234,172	133	62,657	1,335	509,201	1,123	451,145	922	255,298	1,260	281,991	244	103,426	244	103,426	
New York.....	3,846	1,342,524	191	53,344	441	115,431	142	111,719	68	31,279	801	330,941	633	259,931	628	174,164	767	187,350	175	78,365	175	78,365	
New Jersey.....	909	248,651	65	19,238	106	15,035	31	28,853	12	6,578	222	52,468	189	60,103	86	31,039	155	24,523	43	10,814	43	10,814	
Pennsylvania.....	1,672	573,947	114	28,784	206	35,400	114	93,600	53	24,800	312	125,792	301	131,111	208	50,095	338	70,118	26	14,247	26	14,247	
East North Central.....	5,397	2,012,819	381	89,988	625	138,080	264	226,292	228	112,046	1,093	473,289	1,081	526,385	560	166,086	1,082	227,728	113	52,725	113	52,725	
Ohio.....	1,476	524,830	105	23,497	178	39,001	83	64,077	54	32,796	272	96,037	327	134,620	150	46,680	283	56,771	24	11,351	24	11,351	
Indiana.....	534	179,561	58	14,976	65	16,089	33	28,741	8	14,273	74	31,648	87	41,050	63	12,913	129	18,632	4	1,239	4	1,239	
Illinois.....	1,707	680,220	90	23,452	206	52,622	69	54,089	80	30,765	366	187,851	331	152,670	192	66,632	330	81,062	43	31,077	43	31,077	
Michigan.....	1,129	463,270	76	19,132	114	21,335	47	48,783	36	17,972	286	127,465	238	143,043	105	27,415	201	52,200	26	6,146	26	6,146	
Wisconsin.....	551	164,938	52	9,152	62	9,033	32	30,602	37	16,240	95	30,288	98	35,202	50	12,446	109	19,063	16	2,912	16	2,912	
West North Central.....	2,235	889,073	160	36,992	255	51,441	181	179,876	195	111,027	381	191,852	298	124,161	246	86,799	480	92,529	39	13,396	39	13,396	
Minnesota.....	487	200,182	26	5,460	56	15,376	43	42,323	42	31,056	72	33,679	68	26,915	68	23,311	101	18,085	11	3,777	11	3,777	
Iowa.....	294	93,569	30	4,670	40	7,578	22	22,597	34	17,792	26	10,820	29	13,143	22	7,158	78	9,551	...	...	...	...
Missouri.....	781	328,445	61	17,318	90	19,452	50	54,074	19	29,414	126	59,439	128	64,059	87	39,697	183	39,451	19	5,581	19	5,581	
North Dakota.....	79	37,642	2	0	6	1,409	10	7,624	3	7,643	17	11,128	4	0	8	1,125	13	7,878	...	...	...	...
South Dakota.....	58	17,488	3	0	11	1,362	10	3,200	4	1,376	4	0	4	0	8	2,235	8	1,043	...	...	...	...
Nebraska.....	211	90,341	14	4,012	30	4,012	19	27,641	33	18,056	26	14,857	20	5,845	23	6,238	45	9,826	1	0	1	0	
Kansas.....	325	120,606	24	5,135	22	5,135	24	17,485	20	3,866	110	60,573	42	13,561	23	7,075	52	6,695	8	0	8	0	
South Atlantic.....	2,641	911,782	231	54,212	388	62,480	198	191,082	114	66,718	360	116,809	325	176,077	277	85,809	597	122,048	151	36,547	151	36,547	
Delaware.....	38	12,333	3	0	5	362	1	0	2	0	2	0	8	4,195	3	454	10	1,978	5	2,631	5	2,631	
Maryland.....	332	122,938	22	5,105	41	10,460	21	23,526	13	3,785	39	15,076	37	19,474	28	11,215	92	26,230	19	3,067	19	3,067	
District of Columbia.....	144	36,684	11	2,073	27	4,677	3	361	20	0	20	0	8	1,847	22	8,704	42	9,967	8	3,658	8	3,658	
Virginia.....	216	110,239	20	5,433	30	3,551	36	29,827	11	6,559	36	10,464	33	22,165	43	12,975	67	11,524	23	3,818	23	3,818	
West Virginia.....	216	87,478	21	0	30	3,551	29	24,262	37	18,487	37	19,847	37	22,001	22	5,738	36	5,340	...	...	...	...
North Carolina.....	424	155,663	34	10,130	60	8,396	26	11,834	25	18,471	76	30,726	47	22,402	99	12,906	99	20,571	5	1,278	5	1,278	
South Carolina.....	166	52,011	15	3,222	26	4,045	12	11,834	25	1,507	26	4,313	27	18,053	16	3,395	38	5,018	3	424	3	424	
Georgia.....	398	153,415	32	7,305	55	8,431	29	32,971	22	13,905	63	16,986	55	32,854	34	18,160	100	21,264	8	1,539	8	1,539	
Florida.....	607	181,021	73	17,124	97	15,084	39	36,293	32	18,729	59	13,355	55	30,086	59	12,062	113	20,156	80	18,132	80	18,132	
East South Central.....	1,038	409,309	89	18,664	137	26,220	105	117,181	51	33,226	175	65,878	122	70,083	104	32,311	234	39,508	21	6,208	21	6,208	
Kentucky.....	252	100,297	8	1,547	38	9,664	32	30,745	11	9,994	41	14,865	38	18,080	28	6,725	53	7,780	3	897	3	897	
Tennessee.....	399	156,056	40	8,779	57	10,173	35	32,465	23	17,338	56	18,554	43	28,465	44	13,573	96	17,255	7	1,288	7	1,288	
Alabama.....	248	98,512	27	5,542	24	2,796	16	20,140	9	3,016	44	12,860	32	20,486	21	8,473	57	10,882	7	0	7	0	
Mississippi.....	139	52,444	14	2,796	13	2,796	16	20,140	10	2,862	34	12,860	9	3,052	11	3,540	28	3,591	4	0	4	0	
West South Central.....	3,127	1,482,997	233	80,271	303	58,478	168	141,321	119	39,738	1,074	738,794	365	219,459	239	71,197	525	103,397	101	30,342	101	30,342	
Arkansas.....	139	47,037	22	2,252	22	2,288	18	11,346	5	748	29	13,854	12	7,570	12	3,224	28	4,558	3	1,197	3	1,197	
Louisiana.....	493	311,864	39	9,950	43	8,342	29	26,619	13	6,258	151	155,585	67	66,607	41	10,052	77	16,529	33	11,922	33	11,922	
Oklahoma.....	532	242,687	34	9,128	29	6,838	28	7,152	23	7,152	30	28,326	30	28,326	28	8,473	84	13,974	12	1,812	12	1,812	
Texas.....	1,963	881,409	150	58,941	199	41,010	101	86,472	78	25,580	652	419,092	236	116,956	158	49,609	336	68,336	53	15,411	53	15,411	
Mountain.....	1,011	375,463	76	20,396	141	24,191	123	100,504	75	30,488	229	104,150	93	34,149	85	26							

Table 1.J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

UNITED STATES SUMMARY

Division and State	Electrical, electronics, appliance distributors						Metals, metalwork (except scrap) distributors				Scrap, waste materials dealers			
	Electrical apparatus distributors			Electrical appliance, radio, TV set, wholesalers			Electronic parts, equipment distributors		Iron, steel and products distributors		Nonferrous metals distributors		Total	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total	7,123	1,537,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309
New England.....	496	362,158	243	154,844	139	172,815	114	34,499	181	124,022	141	90,729	40	33,293
Maine.....	39	34,019	14	13,877	18	18,238	7	1,904	5	1,236	5	1,236	...	...
New Hampshire.....	17	10,123	8	7,471	4	7,471	3	1,000	2	1,000	1	1,000	1	1,000
Vermont.....	14	13,885	8	5,040	5	5,040	1	1,000	3	1,000	...	...	...	...
Massachusetts.....	254	185,029	131	75,686	63	88,293	60	21,050	106	81,026	87	61,728	19	19,298
Rhode Island.....	49	31,690	24	13,290	17	15,510	8	2,890	6	7,745	6	2,777	6	2,777
Connecticut.....	123	87,412	56	39,480	32	41,092	35	6,840	53	30,775	39	24,733	14	6,042
Middle Atlantic.....	1,937	1,537,294	909	656,310	451	677,307	577	203,677	1,013	1,537,852	768	622,428	245	915,424
New York.....	1,186	836,831	536	348,560	280	377,233	370	101,038	644	1,179,544	458	344,699	186	834,845
New Jersey.....	284	222,949	151	111,510	48	61,919	85	49,520	129	134,195	107	104,433	22	29,763
Pennsylvania.....	467	477,514	222	196,240	123	228,155	122	49,520	203	224,113	37	173,296	37	50,817
East North Central.....	1,376	1,388,718	601	638,282	408	600,031	367	130,405	792	782,734	683	670,842	109	111,892
Ohio.....	353	383,067	162	191,073	95	155,518	96	36,476	235	183,458	205	145,490	30	37,968
Indiana.....	173	152,038	75	74,291	52	64,530	46	44,218	52	44,218	52	39,930	7	4,283
Illinois.....	430	450,190	185	184,715	132	215,644	113	49,831	243	316,392	36	316,392	36	40,874
Michigan.....	265	279,254	117	148,201	83	111,310	65	19,743	143	143,008	28	143,008	7	25,223
Wisconsin.....	155	124,169	62	60,002	46	53,029	47	29,561	40	26,022	7	26,022	7	3,559
West North Central.....	536	583,352	232	251,726	178	289,839	126	41,787	170	136,604	145	109,116	25	27,488
Minnesota.....	127	127,726	57	52,968	36	61,785	34	12,973	35	36,177	35	29,696	7	6,481
Iowa.....	97	95,375	45	45,269	33	44,802	15	5,504	16	7,884	16	62,255	1	1,000
Missouri.....	173	211,286	78	89,645	53	107,266	42	14,375	85	81,599	71	62,255	14	19,344
North Dakota.....	20	20,316	5	5,000	13	12,358	2	1,000	2	1,000	...	...	...	...
South Dakota.....	18	15,508	6	2,992	10	9,868	2	1,000	2	1,000	...	...	...	...
Nebraska.....	46	51,240	15	23,992	12	24,518	13	2,730	5	2,369	5	2,369	1	1,000
Kansas.....	55	61,701	28	27,294	15	29,242	18	5,165	14	6,389	14	22,187	2	1,000
South Atlantic.....	833	747,240	355	336,565	278	352,197	200	58,478	193	113,035	167	88,120	26	24,915
Delaware.....	12	12,993	6	8,921	3	4,937	4	7,284	8	6,178	6	20,391	9	6,394
Maryland.....	95	90,276	35	35,055	33	47,937	27	7,599	3	1,000	3	1,000	1	1,000
District of Columbia.....	61	65,106	20	24,770	39	45,583	28	5,731	22	8,941	15	12,673	2	1,000
Virginia.....	114	97,175	47	45,859	39	45,583	28	5,731	22	8,941	15	12,673	2	1,000
West Virginia.....	63	47,273	26	21,509	23	21,420	17	4,352	17	12,673	3	318	3	318
North Carolina.....	117	117,864	40	58,988	22	8,332	20	12,991	17	12,673	3	318	3	318
South Carolina.....	60	39,731	25	21,837	17	8,332	18	6,367	6	1,000	...	...	...	...
Georgia.....	104	171,803	34	46,686	18	7,550	26	28,275	23	28,275	3	1,000	3	1,000
Florida.....	208	159,015	90	81,584	69	66,679	49	10,952	53	22,815	43	22,187	4	626
East South Central.....	305	297,676	114	125,356	114	155,969	77	16,351	72	58,840	66	54,884	6	3,956
Kentucky.....	77	71,389	25	22,289	29	43,050	23	6,050	17	15,392	17	15,392	2	1,000
Tennessee.....	124	141,889	48	61,135	57	74,288	19	6,466	25	23,475	22	15,392	3	1,000
Alabama.....	69	61,225	25	25,101	22	33,773	22	2,351	21	16,123	1	1,000	1	1,000
Mississippi.....	35	23,173	16	16,831	6	4,858	13	1,484	7	3,850	7	3,850	...	...
West South Central.....	570	517,727	250	248,894	174	229,333	146	39,501	325	254,810	302	230,622	23	24,188
Arkansas.....	43	29,511	15	10,064	18	16,085	10	3,362	9	3,563	...	...	...	...
Louisiana.....	113	102,817	45	40,399	36	34,738	32	7,889	39	23,836	6	3,563	6	3,094
Oklahoma.....	63	58,333	28	31,746	19	22,698	16	3,680	62	35,273	5	2,477	5	2,477
Texas.....	351	327,066	162	166,685	101	135,811	88	24,570	198	189,166	12	171,044	12	18,617
Mountain.....	242	174,298	95	90,703	86	70,454	61	13,141	82	36,856	75	34,968	7	1,888
Montana.....	28	18,587	13	12,773	9	5,143	6	671	8	1,000	1	1,000	1	1,000
Idaho.....	15	9,170	6	7,362	4	870	5	938	4	1,000	1	1,000	1	1,000
Wyoming.....	7	3,374	2	1,000	2	1,000	3	350	9	4,790	3	1,000	3	1,000
Colorado.....	71	59,006	25	20,572	28	32,936	18	5,498	30	15,763	28	4,272	2	1,000
New Mexico.....	20	10,595	10	5,575	6	6,649	4	3,371	8	4,272	8	4,272	...	...
Arizona.....	47	29,844	24	19,120	11	8,744	12	2,080	14	5,291	...	...	...	...
Utah.....	42	37,291	11	20,553	21	13,767	10	2,971	9	2,817	7	1,000	2	1,000
Nevada.....	12	8,331	4	1,000	5	1,000	3	262	...	...	...	...	...	...
Pacific.....	828	729,255	360	387,778	237	266,640	231	74,837	407	317,832	346	272,567	61	45,265
Washington.....	136	131,578	59	69,688	40	52,967	30	8,923	42	27,640	36	21,319	7	6,127
Oregon.....	73	77,024	40	43,204	37	30,971	8	2,849	49	28,077	42	23,900	6	4,177
California.....	614	520,653	261	274,886	160	182,702	193	63,065	316	262,115	268	227,348	48	34,767

(b) Withheld to avoid disclosure. ... Represents zero.

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Division and State	Other merchant wholesalers									
	Total		Amusement, sporting goods distributors		Books, magazine, newspaper wholesalers		Coal wholesalers		Farm supplies wholesalers	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,374,642
New England.....	1,164	463,447	185	64,575	152	58,505	32	73,300	44	27,793
Maine.....	9	15,433	1	1,199	14	3,480	4	885	3	4,912
New Hampshire.....	40	5,765	3	602	9	1,802	1	(D)	1	1,169
Vermont.....	24	3,698	5	1,289	5	1,153	...	(D)	3	342
Massachusetts.....	643	318,054	108	48,901	78	31,052	20	66,649	99	24,701
Rhode Island.....	175	52,971	18	2,964	21	6,065	1	(D)	76	15,997
Connecticut.....	199	67,526	42	9,620	25	14,953	6	4,794	15	2,587
Middle Atlantic.....	6,170	4,054,997	812	378,830	508	254,364	300	329,476	1,577	506,510
New York.....	4,562	3,334,792	587	304,127	340	181,425	160	211,001	1,389	456,290
New Jersey.....	535	247,528	91	22,662	50	36,175	48	38,798	80	24,244
Pennsylvania.....	1,073	472,677	134	52,041	118	36,764	92	79,677	134	59,816
East North Central.....	3,045	1,667,191	464	163,033	390	159,764	207	296,772	330	119,163
Ohio.....	762	470,083	112	31,478	94	25,776	77	160,299	87	30,056
Indiana.....	312	122,351	28	7,916	62	13,926	18	6,103	3	3,394
Illinois.....	1,118	723,782	174	74,996	123	89,140	66	71,826	58	19,690
Michigan.....	532	191,388	98	27,880	69	22,233	30	21,454	122	124,415
Wisconsin.....	321	159,587	52	20,763	42	8,689	16	37,090	63	27,723
West North Central.....	1,471	884,257	179	72,150	147	30,510	47	46,665	216	103,136
Minnesota.....	313	284,067	51	16,540	23	6,190	61	66,379	18	9,014
Iowa.....	280	135,558	29	8,304	37	3,934	5	1,119	41	103,309
Missouri.....	497	319,585	71	38,105	40	9,984	100	82,842	28	30,248
North Dakota.....	3	14,474	(D)	(D)	6	(D)	17	9,799	7	36,137
South Dakota.....	42	17,154	6	2,304	8	(D)	12	4,519	4	1,452
Nebraska.....	145	58,800	7	5,984	14	3,633	57	28,642	7	3,645
Kansas.....	155	54,619	12	5,984	19	5,025	62	15,486	23	5,981
South Atlantic.....	1,717	590,491	192	52,597	199	58,095	124	162,534	280	75,004
Delaware.....	23	6,948	...	...	3	2,106	301	41,677	3	(D)
Maryland.....	227	85,580	38	12,102	26	6,196	32	16,778	3	(D)
District of Columbia.....	83	35,780	12	4,096	22	3,361	4	1,159	38	10,483
Virginia.....	215	75,044	23	5,010	29	5,334	12	2,962	14	4,126
West Virginia.....	140	34,887	8	1,185	22	2,644	9	1,178	6	1,693
North Carolina.....	263	82,195	17	5,678	26	6,050	27	9,364	5	1,974
South Carolina.....	118	39,880	10	2,805	23	2,038	16	2,206	2	(D)
Georgia.....	281	125,749	30	9,801	11	7,060	27	11,219	58	13,155
Florida.....	367	104,428	54	11,920	30	17,306	4	9,612	37	8,711
East South Central.....	759	338,124	78	20,346	29	18,926	39	12,771	44	17,778
Kentucky.....	179	79,843	17	10,403	57	18,926	160	101,707	32	47,121
Tennessee.....	272	150,367	36	6,312	37	3,680	40	8,061	122	47,121
Alabama.....	203	67,828	17	2,535	18	9,722	10	2,868	2	1,719
Mississippi.....	105	40,086	8	1,096	20	4,014	19	3,450	2	1,562
West South Central.....	1,427	569,922	156	45,266	131	30,408	77	22,733	7	1,562
Arkansas.....	131	40,622	7	2,327	12	1,563	11	1,170	1	(D)
Louisiana.....	204	94,897	24	5,081	18	5,301	28	24,726	5	(D)
Oklahoma.....	199	78,439	26	5,930	23	3,665	11	3,185	7	(D)
Texas.....	893	355,964	99	31,928	78	16,879	54	16,655	30	4,870
Mountain.....	530	165,850	75	16,204	71	16,108	146	65,731	26	3,219
Montana.....	52	16,625	7	1,770	13	5,549	87	52,943	26	3,219
Idaho.....	68	19,864	6	1,011	13	3,908	10	7,669	8	27,050
Wyoming.....	20	4,062	2	530	37	1,374	45	7,669	12	27,050
Colorado.....	177	62,084	37	9,218	4	630	...	...	...	...
New Mexico.....	59	17,142	14	3,646	31	16,800	21	2,905	11	4,772
Arizona.....	64	21,606	9	1,925	6	1,925	9	934	4	388
Utah.....	71	21,556	9	3,054	19	2,668	6	723	1	668
Nevada.....	19	2,911	2	(D)	10	2,829	4	5,050	1	3,114
Pacific.....	2,223	970,817	373	139,710	264	70,526	...	...	...	...
Washington.....	339	129,533	53	16,744	306	221,772	228	61,310	173	138,685
Oregon.....	233	86,658	29	14,647	66	39,382	36	20,756	36	18,006
California.....	1,651	754,626	291	108,319	191	52,812	195	154,527	144	105,278

... Represents zero.

(D) Withheld to avoid disclosure.

INHABITANTS OR MORE
Establishments and Sales

Standard metropolitan areas ranked by population	Total, all merchant wholesalers			Grocery, confectionery, meat wholesalers						Farm products (edible) distributors						Tobacco distributors																	
	Estab-lish-ments (Number)	Sales (\$1,000)	Total	General-line grocery wholesalers			Confectionery wholesalers			Fish, sea food distributors			Meat, meat products wholesalers			Specialty-line grocery wholesalers			Total			Poultry, poultry products distributors			Fresh fruit, vegetable wholesalers			Estab-lish-ments (Number)			Sales (\$1,000)		
				Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)				
United States, total.....	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909,527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,208,929												
Areas with 1,000,000 inhabitants or more.....	79,835	50,650,945	7,690	8,388,095	607	3,857,754	1,946,333,963	574	120,037	2,120	796,750	3,857	3,969,362	3,460	2,189,497	915	316,288	2,545	350,897	827	1,214,982												
New York-Northeastern New Jersey.....	20,089	21,691,360	3,129	3,648,176	139	281,467	79,147,978	47	58,047	796	313,597	1,792	2,281,672	1,140	667,185	330	316,288	2,545	350,897	248	398,969												
Chicago, Ill.....	6,921	6,349,386	906	1,078,506	53	316,787	29,146,623	43	23,314	305	313,597	428	373,457	452	397,457	141	125,343	311	161,387	95	164,823												
Los Angeles-Long Beach, Calif.....	7,925	4,179,404	667	780,116	90	218,667	24,146,623	43	23,314	305	313,597	428	373,457	452	397,457	141	125,343	311	161,387	95	164,823												
San Francisco-Oakland, Calif.....	3,174	2,853,834	549	465,987	41	139,560	16,123,714	43	22,714	175	118,956	254	283,522	236	142,207	62	45,535	174	96,672	100	94,951												
Philadelphia, Pa.....	5,009	2,853,834	549	465,987	41	139,560	16,123,714	43	22,714	175	118,956	254	283,522	236	142,207	62	45,535	174	96,672	100	94,951												
Detroit, Mich.....	3,174	2,853,834	549	465,987	41	139,560	16,123,714	43	22,714	175	118,956	254	283,522	236	142,207	62	45,535	174	96,672	100	94,951												
Boston, Mass.....	3,891	2,397,223	488	377,205	32	89,083	38,931,316	80	45,697	154	152,346	174	80,715	215	103,182	45	32,449	170	70,733	61	67,949												
San Francisco-Oakland, Calif.....	3,143	2,387,238	378	612,665	42	137,081	24,135,464	80	45,697	154	152,346	174	80,715	215	103,182	45	32,449	170	70,733	61	67,949												
Pittsburgh, Pa.....	2,238	1,238,788	236	152,209	55	66,260	35,751,518	8	6,340	36	13,123	102	58,968	131	73,174	23	9,376	108	63,798	46	38,172												
St. Louis, Mo.....	2,168	1,743,070	205	235,080	23	121,125	17,526,626	6	3,783	51	29,554	108	75,092	144	78,271	23	9,376	108	63,798	46	38,172												
Cleveland, Ohio.....	2,049	1,444,523	165	129,837	17	49,259	16,327,979	11	3,783	51	29,554	108	75,092	144	78,271	23	9,376	108	63,798	46	38,172												
Washington, D. C.....	1,001	670,216	123	119,007	11	70,000	13,814,311	13	8,063	34	20,195	68	39,266	96	52,318	22	15,431	74	125,561	29	43,349												
Baltimore, Md.....	1,542	898,655	192	135,781	18	59,957	19,654,338	38	12,046	34	20,195	68	39,266	96	52,318	22	15,431	74	125,561	29	43,349												
Minneapolis-St. Paul, Minn.....	1,614	1,692,718	132	207,593	24	152,649	11,243,916	11	2,437	28	15,285	61	33,607	65	45,587	14	3,042	51	31,654	22	29,740												
Buffalo, N. Y.....	1,271	852,484	137	90,572	14	43,916	13,243,916	5	2,928	30	14,026	75	26,499	65	45,587	14	3,042	51	31,654	22	29,740												
Areas with 500,000 to 999,999 inhabitants.....	17,475	13,502,761	1,688	1,701,259	226	844,399	159,571,181	(NA)	(NA)	(NA)	(NA)	765	514,244	976	573,202	210	4,498	766	42,371	234	12,798												
Cincinnati, Ohio.....	1,188	745,499	134	94,056	16	46,439	17,405,070	4	1,896	28	17,461	69	24,226	78	46,869	13	5,655	65	42,371	15	22,118												
Milwaukee, Wis.....	1,203	715,700	103	93,536	8	48,539	14,512,404	4	1,896	28	17,461	69	24,226	78	46,869	13	5,655	65	42,371	15	22,118												
Kansas City, Mo.....	1,304	1,270,680	96	107,132	11	50,013	6,512,404	2	2,580	30	22,443	47	30,935	82	54,270	17	6,253	61	48,017	13	33,767												
Houston, Tex.....	1,340	1,385,323	125	144,910	15	61,885	5,152,404	5	1,958	32	19,008	58	30,935	82	54,270	17	6,253	61	48,017	13	33,767												
Providence, R. I.....	1,043	479,413	128	72,187	13	25,216	6,512,404	2	2,580	30	22,443	47	30,935	82	54,270	17	6,253	61	48,017	13	33,767												
Seattle, Wash.....	1,296	867,025	120	168,915	13	77,399	16,505,053	21	4,009	32	18,549	58	67,575	45	34,053	15	7,212	30	26,841	9	12,798												
Portland, Ore.....	1,123	987,245	90	77,392	9	46,817	10,313,070	7	2,754	19	9,180	45	17,471	42	26,369	8	2,155	34	26,841	9	12,798												
New Orleans, La.....	981	859,976	75	76,093	17	48,448	8,116,045	3	1,524	21	11,043	37	18,381	69	36,478	11	5,941	58	30,537	13	23,877												
Dallas, Tex.....	1,246	1,217,260	82	116,045	6	58,450	6,512,404	3	1,524	21	11,043	37	18,381	69	36,478	11	5,941	58	30,537	13	23,877												
Louisville, Ky.....	682	533,443	59	53,774	7	33,847	9,217,176	3	1,524	21	11,043	37	18,381	69	36,478	11	5,941	58	30,537	13	23,877												
Denver, Colo.....	958	638,133	80	90,710	8	54,635	5,107,070	5	4,006	24	13,553	38	17,409	28	18,730	8	3,419	34	24,214	13	12,935												
Birmingham, Ala.....	511	385,534	42	42,103	9	18,814	3,556,070	3	1,524	21	11,043	37	18,381	69	36,478	11	5,941	58	30,537	13	23,877												
San Diego, Calif.....	523	266,874	67	68,811	16	44,147	8,310,070	3	1,524	21	11,043	37	18,381	69	36,478	11	5,941	58	30,537	13	23,877												
Indianapolis, Ind.....	789	734,638	66	61,670	11	34,695	2,167,070	3	1,524	21	11,043	37	18,381	69	36,478	11</																	

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE —Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Beer, wine, distilled spirits wholesalers				Drugs, chemicals, allied products wholesalers				Furniture, home furnishings wholesalers													
	Beer, ale distributor		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
United States, total.....	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,478	1,976	697,825	2,839	1,384,650
Areas with 1,000,000 inhabitants or more....	1,818	2,517,286	1,249	80,362	(D)	726,476	3,000	1,901,836	104	494,917	565	270,186	1,000	603,328	583	137,009	2,973	648,299	1,033	166,901	1,940	997,873
New York-Northeastern New Jersey.....	345	807,088	178	113,830	89	294,980	1,311	820,416	34	56,347	177	184,208	512	354,197	180	59,024	1,446	648,299	414	166,901	1,032	987,873
Chicago, Ill.....	288	403,810	199	65,150	65	150,369	271	162,715	3	3,385	126	55,738	112	394,349	188	25,610	290	196,416	139	75,884	1,092	481,398
Los Angeles-Long Beach, Calif.....	110	217,699	65	67,130	32	65,742	164	164,814	6	38,829	67	21,257	88	51,039	52	4,899	185	174,280	118	75,884	178	120,352
Philadelphia, Pa.....	277	141,364	245	75,642	(D)	68,111	139	68,222	5	30,181	59	16,044	23	10,066	44	5,899	185	174,280	118	75,884	178	120,352
Detroit, Mich.....	94	176,390	60	56,301	(D)	68,111	139	68,222	7	24,699	47	15,044	23	10,066	28	11,931	90	43,996	36	15,242	52	28,759
Boston, Mass.....	46	124,412	31	57,718	62	128,295	122	92,795	5	20,583	60	36,382	34	31,165	23	6,665	137	52,708	48	12,909	91	39,799
San Francisco-Oakland, Calif.....	119	166,015	57	37,718	62	128,295	122	92,795	5	20,583	60	36,382	34	31,165	23	6,665	137	52,708	48	12,909	91	39,799
Pittsburgh, Pa.....	288	77,218	268	67,043	20	10,195	63	46,143	5	27,840	20	6,164	22	6,208	16	5,936	72	32,994	30	15,745	42	16,549
St. Louis, Mo.....	86	24,136	29	14,318	27	47,798	84	46,028	5	24,219	40	10,205	22	6,208	17	5,936	72	32,994	30	15,745	42	16,549
Cleveland, Ohio.....	39	38,562	24	14,400	24	23,929	115	47,816	5	17,837	38	7,056	34	7,476	38	11,903	76	31,339	26	10,055	50	21,284
Washington, D. C.....	36	78,566	24	13,607	24	23,929	115	47,816	5	17,837	38	7,056	34	7,476	38	11,903	76	31,339	26	10,055	50	21,284
Baltimore, Md.....	28	67,026	12	6,666	16	60,897	75	36,222	5	15,491	20	3,149	17	4,054	15	5,116	28	25,394	22	8,636	13	(D)
Minneapolis-St. Paul, Minn.....	33	67,026	31	13,721	16	60,897	75	36,222	6	26,099	33	7,319	18	8,454	25	8,636	53	25,394	22	8,636	31	(D)
Buffalo, N. Y.....	53	60,989	43	27,353	10	33,656	44	28,682	3	17,272	21	2,634	9	5,555	11	3,241	37	16,735	13	3,108	24	13,627
Areas with 500,000 to 999,999 inhabitants....	460	(D)	(D)	(D)	(D)	(D)	689	450,217	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	548	28				

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954 —KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

UNITED STATES SUMMARY

1-65

Standard metropolitan areas ranked by population	Dry goods, apparel wholesalers										Paper, allied products wholesalers										Stationery, office supplies wholesalers		Wallpaper wholesalers																
	Clothing, furnishings, footwear wholesalers					General-line dry goods wholesalers					Specialty-line dry goods wholesalers					Piece goods converters					Total					Coarse paper and products wholesalers					Printing and fine paper distributors					Stationery, office supplies wholesalers		Wallpaper wholesalers	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)								
United States, total.....	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625																			
Areas with 1,000,000 inhabitants or more.....	7,627	4,833,352	3,263	1,419,447	35	214,894	3,539	1,736,793	790	1,462,218	2,801	1,851,510	1,306	769,140	528	914,755	841	231,053	126	36,562																			
New York-Northeastern New Jersey.....	5,397	3,730,798	1,944	97,359	9	5,423	2,683	1,391,200	721	1,394,146	2,185	858,481	603	284,805	259	444,121	387	113,698	36	15,857																			
Chicago, Ill.....	424	184,731	250	97,359	5	5,423	153	66,202	16	15,747	163	268,056	152	88,207	71	106	106	14	6,540																				
Los Angeles-Long Beach, Calif.....	409	212,170	193	82,288	3	5,423	190	84,114	23	13,793	163	114,793	77	39,572	25	56,806	50	16,106	11	2,309																			
Philadelphia, Pa.....	344	126,821	171	54,913	3	5,423	159	60,825	11	10,301	210	101,301	111	51,345	37	37,923	42	8,531	20	3,502																			
Detroit, Mich.....	79	48	17	16,606	2	5,423	28	11,558	1	1,000	92	72,924	35	21,969	13	37,857	41	531	3	110																			
Boston, Mass.....	351	173,817	229	112,065	2	5,423	108	52,918	12	1,000	194	79,194	96	47,561	27	16,573	56	11,950	15	3,110																			
San Francisco-Oakland, Calif.....	131	68,605	89	40,694	2	5,423	39	8,311	1	1,000	93	63,675	39	16,587	15	39,655	29	5,687	10	1,546																			
Pittsburgh, Pa.....	86	29,707	66	22,419	1	5,423	19	8,846	...	...	57	46,239	21	14,599	12	24,028	22	...	2	...																	
St. Louis, Mo.....	123	149,703	89	43,543	4	5,423	29	10,576	1	1,000	71	72,835	34	40,457	13	26,675	23	1,978	4	565																			
Cleveland, Ohio.....	81	33,633	50	21,722	1	5,423	29	10,576	1	1,000	71	72,835	34	40,457	13	26,675	23	1,978	4	565																			
Washington, D. C.....	11	42,268	61	3,051	...	...	7	1,000	...	...	55	33,653	27	9,947	8	18,249	17	3	3	324															
Baltimore, Md.....	114	42,268	61	3,051	...	...	52	13,250	2	1,000	71	72,835	34	40,457	13	26,675	23	1,978	4	565																	
Minneapolis-St. Paul, Minn.....	83	36,610	54	21,739	1	5,423	26	13,250	2	1,000	43	23,492	20	12,167	9	...	12	...	2	...																			
Buffalo, N. Y.....	34	9,089	16	4,743	1	5,423	17	4,743	...	...	43	23,492	20	12,167	9	...	12	...	2	...																	
Areas with 500,000 to 999,999 inhabitants.....	568	321,310	328	151,148	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	554	362,575	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																			
Cincinnati, Ohio.....	64	36,615	39	7,685	...	...	23	19,896	2	1,000	47	60,887	34	20,029	10	37,261	14	3,176	3	421																	
Milwaukee, Wis.....	39	9,539	27	16,912	3	5,423	6	1,854	...	...	47	23,557	22	9,212	11	11,019	14	...	...	...																
Kansas City, Mo.....	41	31,278	5	2,214	3	5,423	10	3,620	1	1,000	41	42,383	12	...	14	25,229	14	3,223	1	...																			
Houston, Tex.....	15	9,478	7	2,912	3	5,423	7	2,799	...	...	32	17,211	7	...	8	8,750	15	4,112	2	...																	
Providence, R. I.....	59	19,975	22	6,258	3	5,423	34	10,805	...	...	41	...	25	9,283	6	2,795	8	...	2	...																	
Seattle, Wash.....	35	10,672	20	5,965	1	5,423	14	...	...	...	30	20,810	13	17,094	3	...	14	...	...	...																
Portland, Ore.....	23	24,396	16	9,005	2	5,423	5	5,176	1	1,000	27	18,558	14	15,865	6	1,971	7	...	...	...																
New Orleans, La.....	56	42,867	30	31,314	...	...	10	5,276	...	...	37	17,901	14	9,786	9	5,248	11	5,120	1	...															
Atlanta, Ga.....	66	41,453	39	14,492	3	5,423	22	...	2	1,000	36	15,305	9	2,540	9	10,573	14	...	4	...																			
Dallas, Tex.....	20	11,926	13	5,789	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	27	12,600	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																			
Louisville, Ky.....	31	8,673	24	5,510	1	5,423	6	...	...	...	25	16,666	9	6,338	4	...	12	...	...	...																
Denver, Colo.....	22	17,018	11	5,510	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	7,138	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																			
Birmingham, Ala.....	7	1,295	2	...	...	...	(NA)	(NA)	...	...	6	4,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)														
San Diego, Calif.....	9	17,018	2	...	...	...	7	...	...	...	33	26,248	17	17,029	7	7,846	7	...	2	...													
Indianapolis, Ind.....	6	1,996	2	...	(NA)	(NA)	(NA)	(NA)	...	...	6	4,799	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Youngstown, Ohio.....	11	13,940	4	1,983	(NA)	(NA)	(NA)	(NA)	...	...	14	11,100	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Albany-Schenectady-Troy, N. Y.....	8	8,178	15	2,105	(NA)	(NA)	(NA)	(NA)	...	...	14	20,060	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Columbus, Ohio.....	21	155,194	(NA)	9,141	(NA)	(NA)	(NA)	(NA)	...	...	361	214,874	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
San Antonio, Tex.....	320	155,194	(NA)	9,141	(NA)	(NA)	(NA)	(NA)	...	...	29	9,867	14	5,997	5	2,208	10	1,662	(NA)	(NA)																	
Miami, Fla.....	58	15,111	36	6,235	2	5,423	18	3,827	2	1,000	24	22,749	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																			
Rochester, N. Y.....	21	9,004	14	4,593	4	5,423	8	2,231	...	...	22	17,218	17	16,138	2	...	3	330	1	...																	
Memphis, Tenn.....	34	25,168	22	4,593	4	5,423	(NA)	(NA)	...	...	16	9,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Dayton, Ohio.....	6	3,223	1	...	(NA)	(NA)	(NA)	(NA)	...	...	7	5,417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
San Bernardino-Riverside-Ontario, Calif.....	1	4,883	(NA)	3,474	(NA)	(NA)	(NA)	(NA)	...	...	15	7,246	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Norfolk-Fortsmouth, Va.....	16	6,721	9	2,265	(NA)	(NA)	(NA)	(NA)	...	...	15	5,120	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Allentown-Bethlehem-Easton, Pa.....	17	...	...	...	(NA)	(NA)	(NA)	(NA)	...	...	15	...	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)														
Akron, Ohio.....	8	1,685	5	988	(NA)	(NA)	(NA)	(NA)	...	...	11	4,936	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Tampa-St. Petersburg, Fla.....	9	...	2	...	(NA)	(NA)	(NA)	(NA)	...	...	17	5,756	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Springfield-Holyoke, Mass.....	8	4,105	6	1,755	(NA)	(NA)	(NA)	(NA)	...	...	31	10,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Toledo, Ohio.....	6	4,105	6	1,755	(NA)	(NA)	(NA)	(NA)	...	...	19	11,761	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Wilkes-Barre-Hazleton, Pa.....	12	6,058	9	5,067	(NA)	(NA)	(NA)	(NA)	...	...	7	1,658	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Omaha, Nebr.....	7	3,300	4	...	(NA)	(NA)	(NA)	(NA)	...	...	17	10,403	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Fort Worth, Tex.....	5	3,300	3	...	(NA)	(NA)	(NA)	(NA)	...	...	10	9,050	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Hartford, Conn.....	11	6,933	3	1,668	(NA)	(NA)	(NA)	(NA)	...	...	25	16,960	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	
Wesleying, W. Va.-Steubenville, Ohio.....	3	3,058	10	1,296	(NA)	(NA)	(NA)	(NA)	...	...	6	2,475	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)																	

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Farm products (excl. materials) merchants				Automotive wholesalers				Hardware, plumbing-heating goods wholesalers				Lumber, construction materials distributors							
	Total		Total		Total		Total		Total		Total		Total		Total		Total			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
United States, total.....	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
Areas with 1,000,000 inhabitants or more.....	1,139	3,321,598	4,323	1,375,856	430	94,026	3,893	273,835	2,855	1,848,711	1,075	838,674	1,780	1,010,037	3,324	2,742,230	1,431	1,520,784	1,903	1,221,446
New York-Northeastern New Jersey.....	506	1,523,727	1,084	424,566	133	19,971	921	273,835	1,986	1,040,506	1,075	494,506	1,780	1,010,037	3,324	2,742,230	1,431	1,520,784	1,903	1,221,446
Chicago, Ill.....	124	514,232	277	167,861	43	17,971	434	124,097	282	190,130	118	90,933	168	99,177	405	356,719	173	177,172	232	176,868
Los Angeles-Long Beach, Calif.....	84	107,528	682	185,068	48	27,617	634	157,977	282	219,443	115	94,233	168	123,227	405	356,719	173	177,172	232	176,868
Philadelphia, Pa.....	84	107,528	682	185,068	48	27,617	634	157,977	282	219,443	115	94,233	168	123,227	405	356,719	173	177,172	232	176,868
Pittsburgh, Pa.....	54	190,374	319	87,264	36	22,854	293	64,429	264	127,443	68	40,596	196	86,847	234	235,156	103	109,881	131	95,475
Detroit, Mich.....	155	306,266	187	118,355	18	2,545	169	89,797	130	113,437	49	30,459	81	62,958	212	209,894	67	101,863	145	109,030
Boston, Mass.....	155	306,266	187	118,355	18	2,545	169	89,797	130	113,437	49	30,459	81	62,958	212	209,894	67	101,863	145	109,030
San Francisco-Oakland, Calif.....	33	53,905	286	80,856	20	14,179	266	66,677	117	124,726	44	38,313	73	65,893	212	178,734	103	125,607	109	52,127
Pittsburgh, Pa.....	6	1,806	183	44,730	15	5,188	168	39,542	80	72,134	26	39,142	54	32,992	141	124,665	59	64,761	82	59,904
St. Louis, Mo.....	53	197,023	177	80,788	19	25,132	158	55,556	71	92,378	26	42,854	45	31,045	140	104,840	48	55,146	92	49,379
Cleveland, Ohio.....	7	3,378	192	55,952	17	8,183	175	45,769	95	92,378	26	37,414	73	34,964	112	91,491	30	33,492	82	37,999
Washington, D. C.....	4	(D)	76	22,225	11	7,376	90	28,736	44	57,696	15	14,493	73	38,203	112	91,491	30	33,492	82	37,999
Baltimore, Md.....	16	19,245	104	36,112	14	7,376	90	28,736	68	36,279	17	9,068	51	27,211	88	57,800	43	36,203	45	19,597
Minneapolis-St. Paul, Minn.....	65	251,441	120	59,840	8	11,303	112	48,637	70	128,372	29	97,421	41	30,951	109	185,036	51	137,375	58	47,661
Buffalo, N. Y.....	19	130,840	73	24,720	10	6,699	63	18,021	43	28,945	12	11,465	31	17,480	85	60,220	35	29,414	50	30,806
Areas with 500,000 to 999,999 inhabitants.....	353	1,879,847	1,603	562,212	(NA)	(NA)	(NA)	(NA)	728	676,529	245	363,340	493	313,189	1,234	1,145,999	576	(D)	658	(D)
Cincinnati, Ohio.....	11	8,317	90	28,015	8	1,399	82	26,616	44	23,053	6	6,849	38	16,204	93	67,481	41	43,736	44	23,745
Milwaukee, Wis.....	22	31,105	79	17,990	10	3,027	69	14,963	47	44,167	14	6,849	38	16,204	93	67,481	41	43,736	44	23,745
Kansas City, Mo.....	58	327,647	125	48,274	11	11,102	114	37,172	57	51,993	19	27,286	33	24,707	84	51,503	26	22,532	58	28,971
Houston, Tex.....	24	298,904	134	44,597	10	5,557	124	39,000	54	64,220	18	40,744	36	23,476	98	97,930	44	52,857	54	45,073
Providence, R. I.....	12	(D)	82	16,456	11	(D)	71	(D)	40	(D)	6	1,551	34	(D)	44	22,783	12	(D)	32	(D)
Seattle, Wash.....	18	21,307	132	39,882	22	10,420	110	29,462	64	36,530	24	17,999	40	18,531	129	118,860	83	94,241	46	24,619
Portland, Ore.....	16	172,882	122	40,951	14	8,429	108	32,522	46	47,319	21	26,733	25	20,586	148	258,970	106	238,383	42	20,592
New Orleans, La.....	24	135,407	71	25,913	4	740	67	23,173	32	16,927	15	8,816	17	8,111	56	32,409	30	20,079	29	12,330
Atlanta, Ga.....	14	(D)	102	76,620	9	3,264	93	73,356	47	55,073	14	19,024	33	36,049	48	26,196	19	15,966	26	10,230
Dallas, Tex.....	48	409,384	113	49,808	12	13,269	101	36,539	25	37,931	8	14,527	41	23,404	81	66,965	32	35,100	49	31,865
Louisville, Ky.....	19	51,402	63	14,405	(NA)	(NA)	(NA)	(NA)	25	(D)	8	(D)	17	(D)	51	34,802	23	22,881	28	11,921
Denver, Colo.....	37	61,895	90	26,372	11	3,411	79	22,961	36	23,993	8	7,621	28	16,372	62	67,003	33	43,853	39	23,160
Birmingham, Ala.....	4	1,281	54	22,583	(NA)	(NA)	(NA)	(NA)	18	45,887	10	40,192	6	5,695	31	36,295	17	30,268	14	6,027
San Diego, Calif.....	4	601	68	12,367	(NA)	(NA)	(NA)	(NA)	23	20,435	11	7,971	12	12,464	37	20,479	11	5,680	26	14,799
Indianapolis, Ind.....	14	129,196	65	13,730	9	10,067	56	21,663	39	43,965	16	25,283	23	18,682	54	46,040	22	23,898	32	22,142
Youngstown, Ohio.....	1	(D)	44	11,463	(NA)	(NA)	(NA)	(NA)	21	9,144	5	3,358	16	5,786	25	15,157	6	6,585	19	8,572
Albany-Schenectady-Troy, N. Y.....	3	(D)	47	21,993	(NA)	(NA)	(NA)	(NA)	34	29,071	13	8,687	27	15,871	38	22,479	15	12,390	23	10,089
Columbus, Ohio.....	12	55,551	54	19,831	(NA)	(NA)	(NA)	(NA)	34	29,071	13	8,687	27	15,871	38	22,479	15	12,390	23	10,089
San Antonio, Tex.....	12	6,905	68	13,002	(NA)	(NA)	(NA)	(NA)	20	10,570	12	6,992	8	3,578	46	38,272	15	24,892	31	13,380
Areas with 300,000 to 499,999 inhabitants.....	(NA)	(NA)	1,197	353,463	(NA)	(NA)	(NA)	(NA)	498	415,621	(NA)	(NA)	(NA)	(NA)	826	522,448	(NA)	(NA)	(NA)	(NA)
Miami, Fla.....	5	(D)	103	27,414	11	9,320	92	18,094	16	15,342	2	7,089	12	(D)	42	19,198	8	6,479	34	11,719
Rochester, N. Y.....	3	113	32	12,773	(NA)	(NA)	(NA)	(NA)	29	15,053	9	4,234	20	10,819	33	25,527	13	11,549	16	18,045
Memphis, Tenn.....	94	723,753	62	35,467	11	7,496	51	27,971	16	34,543	8	(D)	8	(D)	49	37,758	33	19,713	16	18,045
Dayton, Ohio.....	4	1,089	43	9,837	(NA)	(NA)	(NA)	(NA)	14	8,763	3	1,738	11	7,025	31	34,356	10	22,483	21	11,873
San Bernardino-Riverside-Orange, Calif.....	7	4,223	66	12,444	(NA)	(NA)	(NA)	(NA)	14	5,796	2	(D)	12	(D)	42	19,198	8	6,479	34	11,719
Norfolk-Portsmouth, Va.....	5	(D)	28	6,132	(NA)	(NA)	(NA)	(NA)	17	17,178	2	7,089								

Table IK. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Machinery, equipment, supplies distributors																		Transportation equipment distributors		
	Total		Air conditioning, commercial refrigeration equipment distributors		Commercial machines, equipment distributors		Construction machinery, equipment dealers		Farm, garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishments, supply houses				
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)			
United States, total.....	27,150	10,099,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048	
Areas with 1,000,000 inhabitants or more.....	11,503	4,396,611	612	63,310	1,240	388	472	394,535	237	141,088	2,508	853	324,160	2,169	660	1,399	460,693	2,281	576,300	585	228,818
New York-Northeastern New Jersey.....	3,743	1,308,209	192	17,558	388	106,558	110	98,073	41	20,690	853	324,160	660	254,381	1,587	176,596	717	180,970	195	83,471	
Chicago, Ill.....	1,313	563,915	58	24,640	163	47,689	46	35,895	37	16,630	272	140,785	277	137,338	164	64,643	267	73,248	43	31,077	
Los Angeles-Long Beach, Calif.....	1,472	572,513	73	24,640	149	45,464	48	28,687	31	16,300	340	152,546	244	142,500	145	39,712	245	61,753	183	60,911	
Philadelphia, Pa.....	774	275,214	46	13,615	93	18,148	36	26,451	18	11,879	179	72,044	139	62,433	104	23,864	141	41,687	18	5,092	
Detroit, Mich.....	644	306,227	36	12,508	59	14,815	19	26,277	11	9,108	198	98,244	143	94,226	46	14,510	115	32,584	17	3,924	
Boston, Mass.....	613	220,666	36	11,866	53	13,086	34	22,613	7	3,621	124	54,675	69	44,510	65	20,625	155	45,156	17	9,324	
San Francisco-Oakland, Calif.....	653	239,549	35	10,597	74	18,412	47	33,848	23	11,296	131	42,314	131	68,660	65	20,625	112	24,706	35	9,091	
Pittsburgh, Pa.....	374	160,706	22	7,407	39	7,958	28	25,166	9	4,885	67	31,273	87	48,051	35	14,249	82	16,106	5	5,611	
St. Louis, Mo.....	408	174,218	29	9,841	47	11,090	20	20,383	12	12,519	68	31,367	82	40,519	38	24,867	101	20,235	11	3,416	
Cleveland, Ohio.....	444	170,217	23	8,349	42	12,075	17	16,085	7	1,474	111	39,639	115	58,133	32	14,539	87	17,867	7	2,057	
Washington, D. C.....	186	47,211	12	4,770	28	11,090	8	3,133	6	1,351	22	12,078	9	5	28	11,861	50	10,703	23	6,074	
Baltimore, Md.....	276	106,540	17	4,770	35	9,922	18	21,986	4	1,335	53	32,728	52	27,814	20	8,090	81	25,528	16	4,367	
Minneapolis-St. Paul, Minn.....	349	164,411	18	4,755	39	14,046	26	26,739	25	28,621	57	29,618	55	21,428	45	20,560	74	15,199	10	3,445	
Buffalo, N. Y.....	254	87,015	15	2,944	31	5,487	12	9,199	6	2,327	53	21,489	57	28,235	21	5,849	54	10,558	5	927	
Areas with 500,000 to 999,999 inhabitants.....	3,790	(D)	(NA)	(NA)	427	(D)	(NA)	(NA)	(NA)	(NA)	710	(D)	669	(D)	410	(D)	754	172,872	(NA)	(NA)	
Cincinnati, Ohio.....	241	91,527	13	4,198	35	10,110	9	9,728	4	(D)	42	24,703	50	16,733	33	8,813	54	13,113	1	(NA)	
Milwaukee, Wis.....	275	99,118	14	4,172	27	6,685	16	18,218	3	5,520	58	19,106	68	24,697	26	7,501	57	11,888	6	1,371	
Kansas City, Mo.....	276	126,161	18	7,422	29	7,088	17	23,930	16	13,348	49	25,119	40	20,228	39	13,541	59	13,940	9	(D)	
Houston, Tex.....	374	225,782	27	12,534	32	7,088	20	19,574	11	5,680	104	94,954	79	50,902	35	16,177	55	16,535	11	2,338	
Providence, R. I.....	140	(D)	7	(D)	11	2,762	6	1,710	5	(D)	29	(D)	42	(D)	10	(D)	29	4,636	1	(NA)	
Seattle, Wash.....	294	125,085	17	5,463	31	11,828	20	15,416	8	3,047	56	24,872	68	27,041	24	11,473	46	9,194	24	16,751	
Portland, Oreg.....	242	100,026	13	2,925	25	7,065	25	24,177	16	10,911	49	13,899	53	23,680	18	6,508	35	7,751	8	11,110	
New Orleans, La.....	220	139,532	22	6,429	20	6,270	12	5,763	6	5,193	39	49,422	29	37,423	27	7,443	33	11,965	32	11,965	
Dallas, Ga.....	212	94,261	14	4,447	20	3,464	14	18,491	10	8,784	39	13,068	29	13,269	23	14,666	59	16,684	4	1,388	
Atlanta, Tex.....	316	136,656	31	12,358	40	13,333	22	23,629	12	7,152	49	18,832	39	21,742	36	16,210	66	18,122	21	5,278	
Louisville, Ky.....	132	57,560	(NA)	(NA)	18	7,376	(NA)	(NA)	(NA)	(NA)	13	1,977	24	11,265	22	5,059	34	4,876	(NA)	(NA)	
Denver, Colo.....	119	97,820	15	4,291	29	7,581	18	16,114	11	6,108	48	24,132	33	13,856	19	9,370	42	12,087	4	2,281	
Birmingham, Ala.....	117	59,820	(NA)	(NA)	10	1,484	(NA)	(NA)	(NA)	(NA)	28	13,772	16	13,167	12	5,819	26	3,774	(NA)	(NA)	
San Diego, Calif.....	104	27,022	(NA)	(NA)	13	2,308	(NA)	(NA)	(NA)	(NA)	12	2,942	13	5,410	15	2,206	22	5,826	(NA)	(NA)	
Indianapolis, Ind.....	187	94,805	17	(D)	22	6,865	13	16,362	5	9,739	34	21,082	36	20,497	17	5,852	42	8,595	1	(D)	
Youngstown, Ohio.....	74	21,446	(NA)	(NA)	12	1,446	(NA)	(NA)	(NA)	(NA)	8	2,785	12	5,682	8	1,425	16	2,043	(NA)	(NA)	
Albany-Schenectady-Troy, N. Y.....	103	28,598	(NA)	(NA)	18	3,756	(NA)	(NA)	(NA)	(NA)	9	1,965	11	5,579	16	2,373	27	3,624	(NA)	(NA)	
Columbus, Ohio.....	139	70,985	(NA)	(NA)	20	5,872	(NA)	(NA)	(NA)	(NA)	25	6,084	21	10,062	12	3,881	23	4,495	(NA)	(NA)	
San Antonio, Tex.....	125	47,193	(NA)	(NA)	15	6,899	(NA)	(NA)	(NA)	(NA)	19	4,971	6	789	18	2,627	29	4,206	(NA)	(NA)	
Areas with 300,000 to 499,999 inhabitants.....	2,457	934,191	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Miami, Fla.....	209	66,904	18	7,473	32	6,946	8	8,906	9	6,644	16	4,085	12	6,084	24	6,000	34	6,286	56	14,480	
Rochester, N. Y.....	130	40,407	(NA)	(NA)	14	2,843	(NA)	(NA)	(NA)	(NA)	27	8,120	25	9,777	27	9,976	18	3,026	(NA)	(NA)	
Memphis, Tenn.....	143	70,395	14	4,624	14	2,033	13	17,145	11	13,249	21	13,160	14	6,492	14	4,775	39	8,242	3	675	
Dayton, Ohio.....	107	44,620	(NA)	(NA)	6	1,188	(NA)	(NA)	(NA)	(NA)	15	7,716	27	13,205	19	7,449	20	4,618	(NA)	(NA)	
San Bernardino-Riverside-Ontario, Calif.....	59	11,818	(NA)	(NA)	13	2,534	(NA)	(NA)	(NA)	(NA)	2	(D)	7	948	4	(D)	8	910	(NA)	(NA)	
Norfolk-Portsmouth, Va.....	81	27,330	(NA)	(NA)	11	1,487	(NA)	(NA)	(NA)	(NA)	9	3,397	9	8,133	11	2,314	19	3,330	(NA)	(NA)	
Allentown-Bethlehem-Easton, Pa.....	70	15,968	(NA)	(NA)	7	2,523	(NA)	(NA)	(NA)	(NA)	13	2,464	8	3,526	11	2,539	20	2,078	(NA)	(NA)	
Akron, Ohio.....	79	32,550	(NA)	(NA)	13	1,814	(NA)	(NA)	(NA)	(NA)	8	1,087	24	20,603	11	2,092	12	3,882	(NA)	(NA)	
Tampa-St. Petersburg, Fla.....	110	23,256	(NA)	(NA)	13	898	(NA)	(NA)	(NA)	(NA)	13	4,208	10	3,977	15	2,342	18	4,613	(NA)	(NA)	
Springfield-Holyoke, Mass.....	78	14,423	(NA)	(NA)	10	836	(NA)	(NA)	(NA)	(NA)	9	1,627	19	4,452	12	1,684	16	2,002	(NA)	(NA)	
Toledo, Ohio.....	116	29,022	(NA)	(NA)	11	2,410	(NA)	(NA)	(NA)	(NA)	29	4,112	23	7,171	14	2,308	21	5,211	(NA)	(NA)	
Wilkes-Barre-Hazleton, Pa.....	63	18,659	(NA)	(NA)	11	1,188	(NA)	(NA)	(NA)	(NA)	4	534	6	867	6	1,028	14	1,135	(NA)	(NA)	
Omaha, Neb.....	127	61,539	(NA)	(NA)	15	2,692	(NA)	(NA)	(NA)	(NA)	16	4,793	16	4,993	16	4,658	30	7,664	(NA)	(NA)	
Fort Worth, Tex.....	115	47,459	(NA)	(NA)	12	1,520	(NA)	(NA)	(NA)	(NA)	20	17,919	12	7,327	14	4,219	23	5,188	(NA)	(NA)	
Hartford, Conn.....	114	67,881	(NA)	(NA)	17	3,342	(NA)	(NA)	(NA)	(NA)	22	9,960	25	11,180	10	1,418	17	4,464	23	37,517	
Wheeler, W. Va.-Steubenville, Ohio.....	40	9,505	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Syracuse, N. Y.....	112	46,521	(NA)	(NA)	17	4,278	(NA)	(NA)	(NA)	(NA)	20	12,074	17	10,360	18	4,171	19	3,913	(NA)	(NA)	
Knoxville, Tenn.....	67	24,508	(NA)	(NA)	10	2,115	(

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued
Establishments and Sales

Standard metropolitan areas ranked by population	Electrical, electronics, appliance distributors								Metals, metalwork (except scrap) distributors								Scrap, waste materials dealers															
	Electrical apparatus, supplies distributors				Electrical appliance, radio, TV set wholesalers				Electronic parts and equipment distributors				Iron, steel and products distributors				Nonferrous metals distributors				Total				Iron, steel scrap dealers				Waste materials dealers			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)				
United States, total.....	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,876	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450												
Areas with 1,000,000 inhabitants or more.....	2,967	2,806,597	1,354	1,201,995	746	1,276,912	867	327,690	1,859	2,467,097	1,473	1,407,708	386	1,059,389	3,664	3,350,983	2,434	637,963	2,434	713,020												
New York-Northeastern New Jersey.....	1,131	820,151	532	350,348	234	341,381	365	126,422	681	1,255,965	487	401,517	194	854,448	1,236	376,042	261	102,549	261	273,453												
Chicago, Ill.....	323	378,831	138	156,334	101	179,639	84	42,858	261	354,171	226	151,357	35	19,967	274	81,274	96	23,287	96	72,155												
Los Angeles-Long Beach, Calif.....	319	292,817	142	152,801	72	107,820	105	32,226	187	171,324	160	103,412	24	19,218	407	111,320	120	50,479	120	57,987												
Philadelphia, Pa.....	201	224,134	104	84,361	42	113,911	55	35,862	121	122,630	97	103,412	24	19,218	407	111,320	120	50,479	120	57,987												
Detroit, Mich.....	133	169,400	59	84,962	43	76,267	38	74,540	76	61,926	62	45,500	14	16,426	279	97,800	55	9,354	224	88,446												
Boston, Mass.....	147	137,093	81	50,914	38	41,801	47	20,341	83	62,830	67	52,841	16	9,989	95	27,968	49	17,197	46	10,771												
San Francisco-Oakland, Calif.....	137	128,719	56	66,577	34	41,801	28	11,630	83	62,830	67	52,841	16	9,989	95	27,968	49	17,197	46	10,771												
Pittsburgh, Pa.....	97	107,312	50	40,993	28	59,583	19	6,736	62	71,262	52	47,941	10	23,321	135	78,491	88	53,008	47	25,483												
St. Louis, Mo.....	86	122,071	35	47,614	28	69,035	23	5,422	57	57,425	47	40,980	13	14,845	147	55,320	69	37,047	78	18,273												
Cleveland, Ohio.....	88	110,795	39	49,858	28	52,783	23	8,154	106	81,440	93	60,864	13	20,576	136	111,336	80	91,474	56	19,862												
Washington, D.C.....	74	68,984	27	27,741	20	32,737	18	8,506	8	20,234	7	17,840	1	6,394	76	31,378	16	2,506	34	6,487												
Baltimore, Md.....	73	80,008	26	28,424	29	46,473	18	5,111	30	24,234	21	17,840	1	6,394	76	31,378	16	2,506	34	6,487												
Minneapolis-St. Paul, Minn.....	95	106,155	44	42,250	24	52,612	26	11,293	26	30,312	27	23,831	3	6,481	54	16,331	27	7,314	27	7,314												
Buffalo, New York.....	63	50,097	21	18,818	25	28,330	18	2,949	36	32,760	23	23,831	3	6,481	108	35,215	42	18,656	66	16,559												
Areas with 500,000 to 999,999 inhabitants...	960	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	427	405,841	(NA)	(NA)	(NA)	(NA)	758	311,252	(NA)	(NA)	(NA)	(NA)												
Cincinnati, Ohio.....	51	58,268	24	29,978	13	24,611	14	3,679	32	33,160	23	27,016	5	6,144	69	40,670	33	26,850	36	13,820												
Milwaukee, Wis.....	71	80,809	27	29,678	25	46,500	19	4,631	28	25,566	26	23,016	6	6,144	69	40,670	33	26,850	36	13,820												
Kansas City, Mo.....	58	82,830	25	35,325	20	40,878	13	6,627	20	29,117	22	22,016	5	(D)	50	25,149	40	14,823	35	10,326												
Houston, Tex.....	68	81,694	34	40,361	15	34,738	19	6,595	68	82,745	65	27,016	3	(D)	50	25,149	40	14,823	35	10,326												
Providence, R.I.....	49	(D)	23	(D)	17	15,510	9	(D)	11	(D)	6	2,572	5	(D)	76	24,747	20	20,378	18	8,954												
Seattle, Wash.....	78	82,783	32	35,292	27	42,314	17	5,177	29	22,820	24	17,173	5	(D)	39	13,642	16	7,800	23	5,842												
Portland, Ore.....	58	68,228	26	35,149	27	30,722	5	2,357	31	21,350	24	17,173	5	(D)	39	13,642	16	7,800	23	5,842												
New Orleans, La.....	53	60,231	23	21,377	14	34,751	16	4,103	23	16,053	18	(D)	5	(D)	32	14,725	9	10,743	15	3,182												
Atlanta, Ga.....	54	86,270	25	27,046	21	54,758	8	4,466	27	27,288	21	20,577	6	6,711	45	29,157	10	3,051	35	26,106												
Dallas, Tex.....	63	71,918	31	38,108	18	29,281	14	4,429	24	27,288	21	20,577	6	6,711	45	29,157	10	3,051	35	26,106												
Louisville, Ky.....	42	55,212	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	12,704	(NA)	(NA)	(NA)	(NA)	28	8,633	(NA)	(NA)	(NA)	(NA)												
Denver, Colo.....	58	52,573	20	18,808	24	28,768	14	4,997	25	13,252	23	(D)	2	(D)	24	20,711	11	(D)	13	3,259												
Birmingham, Ala.....	32	44,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	14,369	(NA)	(NA)	(NA)	(NA)	27	20,711	(NA)	(NA)	(NA)	(NA)												
San Diego, Calif.....	29	25,737	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	2,824	(NA)	(NA)	(NA)	(NA)	12	2,690	(NA)	(NA)	(NA)	(NA)												
Indianapolis, Ind.....	43	69,469	20	27,073	19	39,822	4	2,574	24	20,712	18	(D)	6	(D)	29	11,747	15	6,873	14	5,074												
Youngstown, Ohio.....	46	27,136	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	13,090	(NA)	(NA)	(NA)	(NA)	35	11,838	(NA)	(NA)	(NA)	(NA)												
Albany-Schenectady-Troy, N.Y.....	40	44,332	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	43	21,951	(NA)	(NA)	(NA)	(NA)												
Columbus, Ohio.....	33	44,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	25,004	(NA)	(NA)	(NA)	(NA)	33	10,852	(NA)	(NA)	(NA)	(NA)												
San Antonio, Tex.....	44	46,149	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	6,978	(NA)	(NA)	(NA)	(NA)	17	3,751	(NA)	(NA)	(NA)	(NA)												
Areas with 300,000 to 499,999 inhabitants...	726	728,188	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	219	111,435	(NA)	(NA)	(NA)	(NA)	502	(D)	(NA)	(NA)	(NA)	(NA)												
Miami, Fla.....	69	58,320	31	29,399	25	25,260	13	3,661	19	11,435	(NA)	(NA)	(NA)	(NA)	35	4,579	11	2,155	14	2,424												
Rochester, N.Y.....	37	26,506	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	4,999	(NA)	(NA)	(NA)	(NA)	23	15,345	(NA)	(NA)	(NA)	(NA)												
Memphis, Tenn.....	36	51,238	10	20,139	18	27,764	8	3,335	9	9,811	8	(D)	1	(D)	29	5,928	6	2,766	13	3,162												
Dayton, Ohio.....	30	47,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	9,304	(NA)	(NA)	(NA)	(NA)	29	10,752	(NA)	(NA)	(NA)	(NA)												
San Bernardino-Riverside-Ontario, Calif.....	19	10,701	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,798	(NA)	(NA)	(NA)	(NA)	22	2,834	(NA)	(NA)	(NA)	(NA)												
Norfolk-Portsmouth, Va.....	26	21,847	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	25	5,049	(NA)	(NA)	(NA)	(NA)												
Allentown-Bethlehem-Easton, Pa.....	31	38,071	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,910	(NA)	(NA)	(NA)	(NA)	34	6,698	(NA)	(NA)	(NA)	(NA)												
Akron, Ohio.....	18	37,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)	28	12,031	(NA)</															

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Other merchant wholesalers											
	Total			Amusement, sporting goods distributors			Book, magazine, newspaper wholesalers			Coal wholesalers		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total.....	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459
Areas with 1,000,000 inhabitants or more.....	8,995	6,059,464	1,417	631,846	710	531,061	434	497,034	2,117	679,837	625	725,966
New York-Northeastern New Jersey.....	4,387	3,258,622	597	281,653	271	183,616	88	120,561	1,352	451,583	210	341,403
Chicago, Ill.....	862	631,495	157	72,245	100	76,767	47	66,524	161	132	84	106,363
Los Angeles-Long Beach, Calif.....	892	366,455	180	73,021	100	27,501	2	36,077	101	32,829	90	69,839
Philadelphia, Pa.....	542	258,655	67	33,819	45	13,595	44	51,026	101	27,619	33	16,043
Detroit, Mich.....	259	105,760	64	21,116	17	10,085	14	15,107	19	19,489	17	8,489
Boston, Mass.....	445	261,157	80	37,910	31	16,413	14	64,217	86	23,557	37	19,169
San Francisco-Oakland, Calif.....	366	264,403	70	25,811	22	11,259	2	49,385	46	15,621	20	15,388
Pittsburgh, Pa.....	181	82,501	30	12,133	18	5,460	19	21,671	38	10,765	15	6,212
St. Louis, Mo.....	242	155,345	45	31,083	28	6,318	16	6,017	33	14,953	25	21,210
Cleveland, Ohio.....	203	223,417	25	7,679	16	6,029	21	111,075	13	2,501	13	2,932
Washington, D. C.....	103	39,940	15	5,686	37	9,854	2	5,057	32	7,916	18	7,504
Baltimore, Md.....	157	70,872	34	10,359	10	4,311	11	11,393	17	4,159	20	7,371
Minneapolis-St. Paul, Minn.....	193	241,338	31	13,992	7	30,381	26	49,086	34	2,592	14	2,964
Buffalo, N. Y.....	163	99,504	22	5,339	29	5,523	12	6,767	19	4,495	16	7,401
Areas with 500,000 to 999,999 inhabitants.....	1,896	(D)	331	125,244	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio.....	114	60,391	19	8,081	6	3,271	14	10,017	31	4,397	13	10,014
Milwaukee, Wis.....	112	79,172	27	15,336	5	3,723	6	16,465	27	10,988	10	4,359
Kansas City, Mo.....	140	127,805	23	7,131	3	5,286	21	37,943	27	10,880	13	11,798
Houston, Tex.....	127	118,350	17	5,788	7	2,069	10	4,259	12	2,786	34	88,795
Providence, R. I.....	173	(D)	18	2,964	17	5,501	4	(D)	80	16,153	12	(D)
Seattle, Wash.....	152	61,084	32	11,203	7	4,617	5	1,755	14	13,626	14	1,910
Portland, Ore.....	133	58,660	22	11,661	31	7,377	1	16,136	16	6,920	10	6,750
New Orleans, La.....	89	44,525	15	3,225	7	3,155	(D)	9,208	8	(D)	14	9,682
Atlanta, Ga.....	102	76,163	18	4,429	3	2,285	15	38,835	13	2,285	6	2,418
Dallas, Tex.....	149	72,577	26	14,966	10	3,503	2	11,077	29	10,347	7	14,743
Louisville, Ky.....	71	50,622	12	9,460	(NA)	(NA)	(NA)	(NA)	7	1,704	(NA)	(NA)
Denver, Colo.....	117	45,950	30	8,551	2	(D)	11	5,068	21	3,116	9	1,866
Birmingham Ala.....	49	11,567	9	1,592	(NA)	(NA)	8	1,617	(NA)	8	(NA)	(NA)
San Diego, Calif.....	63	13,469	15	3,277	(NA)	(NA)	5	1,305	(NA)	2	(NA)	(NA)
Indianapolis, Ind.....	73	41,822	12	5,062	12	3,299	9	19,220	7	2,556	10	4,108
Youngstown, Ohio.....	35	8,939	4	1,877	(NA)	(NA)	3	417	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y.....	53	18,885	3	551	(NA)	(NA)	9	896	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio.....	77	71,383	17	2,948	(NA)	(NA)	11	2,257	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.....	67	18,610	12	3,394	(NA)	(NA)	3	1,208	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants.....	1,193	493,783	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.....	120	32,766	24	7,268	5	(D)	6	1,576	19	2,584	6	5,720
Rochester, N. Y.....	63	47,462	17	31,005	(NA)	(NA)	9	1,644	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.....	69	36,807	11	1,909	2	(D)	12	9,322	9	1,611	8	10,139
Dayton, Ohio.....	37	11,724	7	(D)	(NA)	(NA)	1	(NA)	1	(D)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.....	33	7,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.....	42	18,606	9	(D)	(NA)	(NA)	2	(NA)	2	(D)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.....	36	29,353	3	(D)	(NA)	(NA)	1	(NA)	1	(NA)	(NA)	(NA)
Akron, Ohio.....	39	16,028	11	3,090	(NA)	(NA)	3	(NA)	3	(D)	(NA)	(NA)
Tampa-St. Petersburg, Fla.....	65	11,156	14	2,056	(NA)	(NA)	9	1,494	9	1,509	(NA)	(NA)
Springfield-Holyoke, Mass.....	38	11,472	7	1,257	(NA)	(NA)	3	(NA)	3	(D)	(NA)	(NA)
Toledo, Ohio.....	46	13,651	7	1,257	(NA)	(NA)	3	(NA)	3	(D)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.....	33	7,847	4	956	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Cmshs, Nebr.....	68	31,044	4	(D)	(NA)	(NA)	2	(NA)	2	(D)	(NA)	(NA)
Fort Worth, Tex.....	74	31,184	10	(D)	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Hartford, Conn.....	47	13,045	9	1,970	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Wheeling, W. Va.-Staubsavilla, Ohio.....	24	3,514	(NA)	(NA)	(NA)	(NA)	11	(NA)	11	(D)	(NA)	(NA)
Syracuse, N. Y.....	54	22,533	9	2,622	(NA)	(NA)	1	(NA)	1	(D)	(NA)	(NA)
Knoxville, Tenn.....	31	9,602	4	(D)	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Phoenix, Ariz.....	41	16,222	6	(D)	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Richmond, Va.....	44	22,249	7	2,052	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Oklaheims City, Okla.....	59	28,908	12	1,854	(NA)	(NA)	9	(NA)	9	(D)	(NA)	(NA)
Charleston, W. Va.....	22	5,126	(NA)	(NA)	(NA)	(NA)	5	(NA)	5	(D)	(NA)	(NA)
Nashville, Tenn.....	36	37,339	11	2,518	(NA)	(NA)	8	(NA)	8	(D)	(NA)	(NA)
Jacksonville, Fla.....	49	28,867	5	890	(NA)	(NA)	8	(NA)	8	(D)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS

Type of operation and kind of business	Establishments and Sales											
	United States		Cities with population of—								Remainder of United States	
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Wholesale trade, total.....	252,318	xxx	77,934	xxx	47,281	xxx	34,414	xxx	34,985	xxx	57,704	xxx
TYPE OF OPERATION												
Merchant wholesalers.....	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Manufacturers' sales branches, sales offices....	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Petroleum bulk plants, terminals and LP gas facilities.....	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Merchandise agents, brokers.....	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Assemblers of farm products.....	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
TYPE BY KIND OF BUSINESS												
Merchant wholesalers.....	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers.....	3,320	7,353,560	440	1,466,299	524	1,708,002	722	1,583,356	1,041	1,466,955	593	1,128,948
Voluntary grocery wholesalers.....	574	2,463,756	70	515,919	113	682,329	166	653,595	160	412,318	65	199,595
Retailer cooperative food wholesalers...	193	1,298,175	34	321,979	53	353,268	51	170,288	24	30,555	31	422,085
Cash-carry food depots.....	291	139,950	39	24,528	43	29,246	80	36,828	102	39,750	27	9,598
Other general-line grocery wholesalers...	2,262	3,451,679	297	603,873	315	643,159	425	722,645	755	984,332	470	497,670
Confectionery wholesalers.....	1,909	527,446	399	164,619	363	118,980	423	101,706	424	88,097	300	54,044
Fish, sea food distributors.....	1,808	653,698	510	323,356	264	121,736	240	72,290	172	39,375	622	96,941
Meat, meat products wholesalers.....	4,357	2,866,193	1,653	1,616,635	759	493,774	642	315,687	520	182,439	783	257,658
Specialty-line grocery wholesalers.....	9,221	5,919,993	2,983	3,649,591	1,496	739,946	1,389	471,927	1,456	470,204	1,897	588,325
Bakery, restaurant, hotel supply houses.	438	215,414	180	121,790	105	48,605	67	24,785	52	13,900	34	6,334
Bread, bakery goods distributors.....	800	160,478	183	52,706	133	28,642	150	29,539	160	23,934	174	25,657
Canned food wholesalers.....	928	621,222	376	326,863	190	92,913	132	64,919	115	66,211	115	70,316
Coffee, tea, spice wholesalers.....	488	1,606,380	267	1,525,824	86	31,327	64	16,623	42	20,588	29	12,018
Dairy products distributors.....	2,281	1,340,279	618	630,001	248	178,307	287	109,927	399	157,455	729	264,589
Flour distributors.....	170	108,303	87	65,816	27	17,174	24	13,329	13	5,245	19	6,739
Frosted, frozen food distributors.....	610	455,882	157	180,878	151	123,970	131	71,401	92	41,322	79	38,311
Soft drink distributors.....	1,142	165,965	271	62,787	111	22,071	174	25,647	281	29,541	305	25,919
Other grocery specialty wholesalers.....	2,364	1,246,070	844	682,926	445	196,937	360	115,757	302	112,008	413	138,442
Farm products (edible) distributors:												
Poultry, poultry products distributors.....	2,660	1,475,195	729	673,159	349	205,080	289	124,156	363	116,308	930	356,492
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	2,128	1,318,796	1,533	793,005	1,057	463,307	929	405,135	873	281,496
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors.....	5,791	2,311,181	570	369,397	586	493,284	1,296	568,403	1,935	545,058	1,404	335,039
Wine, distilled spirits wholesalers.....	1,518	3,375,753	436	1,486,240	417	1,056,812	333	542,913	186	155,120	146	134,668
Tobacco distributors.....	2,858	3,208,929	567	948,137	505	835,622	675	732,683	749	506,362	362	186,125
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers.....	392	1,273,114	97	466,773	155	488,117	101	235,775	25	33,430	14	49,019
Specialty-line drug, toiletries wholesalers	2,409	900,618	1,094	518,276	543	179,378	341	81,623	233	70,912	198	50,429
Industrial chemicals, explosives distribu- tors.....	1,878	923,242	804	526,725	386	189,059	217	67,112	186	53,709	285	86,637
Paint, varnish wholesalers.....	1,158	272,891	451	136,762	330	71,309	239	44,202	83	10,946	55	9,672
Paint wholesalers (with glass, wallpaper)	503	120,447	169	52,028	140	34,833	134	25,442	45	6,002	15	2,142
Paint wholesalers (without glass, wallpaper).....	655	152,444	282	84,734	190	36,476	105	18,760	38	4,944	40	7,530
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	3,185	1,383,513	576	245,220	257	96,941	136	50,007	98	50,930
General-line clothing, furnishings wholesalers.....	797	296,157	493	183,194	139	59,862	90	35,657	40	12,328	35	5,116
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	557	299,042	104	45,634	57	19,331	27	5,544	16	15,218
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	1,066	476,199	157	64,519	37	9,949	23	11,240	16	4,391
Furs (dressed), fur clothing wholesalers	324	94,317	303	90,377	14	1,919	3	1,091	2	(D)	2	(D)
Millinery, millinery supply distributors	353	81,953	303	74,855	40	5,678	3	404	5	(D)	2	(D)
Shoe, footwear wholesalers.....	583	353,979	392	238,690	89	52,186	56	25,886	28	15,864	18	21,353
Work clothing wholesalers.....	135	49,138	71	21,156	33	15,422	11	4,623	11	3,992	9	3,945
General-line dry goods wholesalers.....	132	393,580	41	224,447	58	123,655	28	42,882	3	(D)	2	(D)
Specialty-line dry goods wholesalers.....	4,188	1,965,499	3,392	1,665,251	360	123,153	192	102,211	126	41,118	118	33,766
Hosiery wholesalers.....	471	260,192	331	193,002	63	38,538	24	14,901	36	9,135	17	4,616
Underwear wholesalers.....	164	71,420	132	57,037	18	3,421	10	2,627	1	(D)	3	(D)
Notions wholesalers.....	770	198,449	648	171,922	56	13,138	28	5,654	17	(D)	21	(D)
Piece goods wholesalers.....	1,663	975,319	1,466	865,852	106	38,127	45	52,582	29	11,216	17	7,542
Other specialty-line dry goods wholesalers	1,120	460,119	815	377,438	117	29,929	85	26,447	43	15,789	60	10,516
Piece goods converters.....	817	1,503,962	768	1,442,873	21	34,162	14	22,711	7	(D)	7	(D)
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers..	1,976	697,825	927	394,605	467	146,422	296	85,259	168	43,073	118	28,466
Household furniture wholesalers.....	1,058	463,630	582	275,066	215	82,928	117	55,410	67	27,441	77	22,785
Office furniture distributors.....	918	234,195	345	119,539	252	63,494	179	29,849	101	15,632	41	5,681
Home furnishings, floor coverings wholesalers.....	2,839	1,384,650	1,752	898,309	554	318,147	246	77,814	115	29,955	172	60,425
China, glassware, crockery wholesalers..	538	172,206	364	134,647	58	12,691	53	8,609	27	12,306	36	3,953
Curtain, drapery wholesalers.....	161	68,874	122	57,438	21	9,016	5	331	7	405	6	1,684

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Merchant wholesalers—Continued												
Furniture, home furnishings wholesalers—Con.												
Home furnishings, floor coverings wholesalers—Continued												
Domestic wholesalers.....	237	126,769	193	107,364	23	10,555	7	3,904	6	1,222	8	3,724
Floor covering wholesalers.....	773	600,763	428	359,125	229	182,605	69	31,903	22	7,475	25	19,655
Other home furnishings, specialties wholesalers.....	1,130	416,038	645	239,735	223	103,280	112	33,067	53	8,547	97	31,409
Paper, allied products wholesalers:												
Coarse paper and products wholesalers.....	2,435	1,297,650	1,131	565,381	509	373,524	471	240,959	197	66,665	127	51,121
Printing and fine paper distributors.....	865	1,248,002	507	952,277	204	209,857	91	38,248	32	26,796	31	20,824
Stationery, office supplies wholesalers.....	1,564	369,772	758	211,906	345	71,467	215	41,611	175	33,256	71	11,532
Wallpaper wholesalers.....	193	45,625	107	30,706	53	10,305	17	1,985	6	1,910	10	719
Farm products (raw materials) merchants:												
Cotton merchants.....	581	2,610,108	65	461,438	172	1,346,141	79	292,391	119	291,997	146	218,141
Grain merchants.....	975	3,989,704	157	1,919,136	136	961,080	92	407,464	104	214,056	486	487,968
Hide, skin, raw fur wholesalers.....	577	428,489	353	292,025	57	54,685	38	38,695	57	22,985	72	20,099
Livestock (except horses, mules) distributors.....	669	888,292	43	139,522	130	278,787	53	84,318	93	91,408	350	294,257
Leaf tobacco dealers.....	234	304,224	42	33,603	30	102,155	43	72,973	57	63,561	62	31,932
Raw wool, wool tops, mohair dealers.....	282	481,524	220	421,841	10	11,509	16	22,664	12	4,630	24	20,880
Other farm products (raw materials) distributors.....	535	529,600	175	337,930	66	57,736	48	13,790	70	31,137	176	89,007
Automotive wholesalers:												
Motor vehicle distributors.....	1,563	757,335	276	192,029	378	224,599	320	134,161	242	85,197	347	121,349
New, used auto distributors.....	897	491,732	163	141,252	188	128,847	169	77,966	142	51,721	235	91,946
Truck and tractor (road type) dealers...	666	265,603	113	50,777	190	95,752	151	56,195	100	33,476	112	29,403
Automotive equipment, tire, tube wholesalers.....	13,977	3,220,178	2,652	879,368	2,746	846,281	2,582	612,628	3,638	594,563	2,359	287,338
Automotive parts, accessories jobbers..	12,563	2,834,453	2,308	759,405	2,411	744,432	2,299	536,138	3,406	544,217	2,139	250,261
Garage equipment, tools distributors....	207	55,731	79	21,545	66	20,041	25	4,877	19	4,562	18	4,706
Tire, tube wholesalers.....	1,207	329,994	265	98,418	269	81,808	258	71,613	213	45,784	202	32,371
Electrical, electronics, appliance distributors:												
Electrical apparatus supplies distributors.	3,159	2,910,458	1,098	1,081,951	879	1,098,250	728	539,751	301	116,125	153	74,381
General-line electrical goods distributors.....	559	1,567,994	102	516,153	241	717,200	181	282,207	22	21,500	13	30,934
Wiring supplies distributors.....	1,989	1,105,922	708	447,353	478	325,334	462	230,181	238	72,372	103	30,682
Electrical apparatus, equipment distributors.....	611	236,542	288	118,445	160	55,716	85	27,363	41	22,253	37	12,765
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,584	672	1,260,458	796	1,022,467	356	317,030	128	64,697	113	149,932
Electronic parts, equipment distributors...	1,899	612,676	679	256,864	464	164,405	465	111,165	177	33,514	114	46,728
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers.....	2,137	2,067,923	865	722,878	491	700,151	355	384,894	229	154,527	197	105,473
General-line hardware wholesalers.....	606	1,623,987	163	532,796	167	601,216	160	316,965	78	109,105	38	63,905
Specialty-line hardware wholesalers.....	1,531	443,936	702	190,082	324	98,935	195	67,929	151	45,422	159	41,568
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	1,161	716,787	1,023	682,439	903	568,072	522	214,119	437	148,371
General-line plumbing-heating goods distributors.....	1,703	1,112,178	401	289,705	393	308,715	434	315,226	266	114,703	209	83,829
Heating equipment distributors.....	905	301,516	287	111,114	278	97,646	175	57,743	72	18,148	93	16,865
Plumbing fixtures, supplies distributors	1,438	916,094	473	315,968	352	276,078	294	195,103	184	81,268	135	47,677
Lumber, construction materials distributors:												
Lumber, millwork wholesalers.....	4,304	3,805,942	979	1,076,745	1,009	1,276,164	619	594,042	531	303,965	1,166	555,026
Lumber wholesalers (without yards).....	1,678	1,621,685	304	374,792	420	655,051	213	201,302	208	129,946	533	260,594
Lumber distributors (with yards).....	1,124	1,094,408	271	323,504	209	266,452	157	232,338	151	89,541	336	182,573
Millwork, plywood distributors.....	1,502	1,089,849	404	378,449	380	354,661	249	160,402	172	84,478	297	111,859
Construction materials distributors.....	6,010	2,780,265	1,120	795,448	1,104	685,277	995	476,914	1,145	361,250	1,646	461,376
Brick, tile distributors.....	492	242,766	179	109,979	116	58,051	77	35,368	46	17,556	74	21,812
Cement, lime, plaster wholesalers.....	183	75,985	52	27,747	27	14,523	34	15,676	29	7,505	41	10,534
Glass (building) distributors.....	574	251,273	175	118,191	153	83,986	128	29,836	90	12,685	28	6,575
Ready-mixed concrete distributors.....	1,996	998,370	126	207,116	184	203,737	318	176,258	585	187,244	783	224,015
Roofing, siding, insulation material distributors.....	697	447,723	183	123,270	187	122,873	150	109,112	87	46,215	90	46,253
Sand, gravel, crushed stone distributors	597	105,039	46	18,902	54	12,760	46	6,313	107	21,315	344	45,749
Other construction materials distributors	1,471	659,109	359	190,243	383	189,347	242	104,351	201	68,730	286	106,438
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors.....	1,860	484,070	498	173,709	620	182,918	421	76,932	192	26,779	129	23,732
Commercial machines, equipment distributors	3,219	660,125	1,055	310,428	946	213,487	707	86,905	369	34,418	142	14,887
Office machines, equipment distributors.	1,421	186,631	391	91,384	362	43,706	359	33,008	244	15,646	65	2,887
Restaurant, hotel supply houses (principally nonfood).....	571	159,253	179	61,400	190	62,210	144	27,922	38	3,763	20	3,958
Store machines, fixtures distributors...	1,087	276,953	435	136,636	348	96,828	183	23,596	74	12,833	47	7,060
Other commercial machines, equipment distributors.....	140	37,288	50	21,008	46	10,743	21	2,379	13	2,176	10	982
Construction machinery, equipment dealers..	1,640	1,401,359	330	276,828	455	437,867	289	263,588	209	136,813	357	286,263
Farm-garden machinery, equipment wholesalers.....	1,112	534,379	153	96,192	240	164,038	166	81,189	203	60,266	350	132,694
Garden machinery, equipment wholesalers.	233	78,736	53	25,250	59	30,540	31	4,655	34	6,666	56	11,625
Farm, dairy machinery, equipment (including tractors) wholesalers.....	879	455,643	100	70,942	181	133,498	135	76,534	169	53,600	294	121,069

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Type of operation and kind of business	United States		Cities with population of —								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Merchant wholesalers—Continued												
Machinery, equipment supplies distribu- tors—Continued												
Industrial machinery, equipment distributors	5,746	2,618,986	2,051	955,347	1,299	526,095	694	372,277	790	380,094	912	385,173
Food processing machinery, equipment distributors.....	367	163,405	119	72,758	96	39,491	58	27,634	50	12,590	44	10,932
General purpose industrial machinery, equipment distributors.....	1,379	498,625	533	219,183	402	141,934	173	55,001	107	28,053	164	54,454
Metal working machinery, equipment dealers.....	914	484,490	481	271,771	230	103,659	81	42,910	40	7,456	82	58,694
Oil well supply houses.....	1,208	914,479	82	121,599	154	141,301	158	154,569	417	285,558	397	211,452
Printing machinery, equipment distributors	210	64,820	145	49,226	41	11,591	14	3,150	4	222	6	631
Used machinery dealers.....	245	31,272	105	13,591	63	8,864	24	3,237	17	847	36	4,733
Other industrial machinery, equipment distributors.....	1,423	461,895	586	207,219	313	79,255	186	85,776	155	45,368	183	44,277
Industrial materials, supplies distributors	4,393	2,009,740	1,820	902,779	1,224	550,893	637	270,211	337	106,895	375	178,962
Abrasives, abrasive materials distributors	141	77,400	79	35,982	23	14,233	18	15,758	11	(b)	10	136
Mechanical power transmission equipment distributors.....	335	113,349	98	44,747	125	42,337	78	19,474	24	4,475	10	2,316
Mechanical rubber goods distributors.....	280	100,031	146	58,500	67	24,418	31	8,183	15	2,595	21	6,335
Rope, cordage distributors.....	117	94,120	83	78,947	21	11,142	5	1,146	2	(b)	6	1,641
Valves, fittings (except plumbing) distributors.....	214	139,320	85	56,035	60	50,587	31	16,981	20	8,436	18	7,281
Reconditioned drum, barrel distributors..	372	65,360	164	29,479	110	20,358	41	6,966	22	2,167	35	6,390
Other industrial materials, supplies distributors.....	2,934	1,420,160	1,165	599,089	818	387,818	433	201,703	243	83,689	275	147,861
Professional equipment, supplies distributors.....	2,912	853,153	1,223	404,883	853	255,136	505	123,393	203	33,551	128	36,190
Dental supply houses.....	502	124,125	217	56,826	172	48,728	91	16,547	9	1,117	13	907
Religious supply houses.....	134	31,582	89	17,668	23	7,092	9	1,415	8	4,832	5	575
School supply houses.....	255	96,321	83	26,651	60	27,811	50	25,006	29	6,054	33	10,799
Surgical, medical, hospital supply houses.....	800	321,489	338	163,996	231	90,608	152	44,774	44	11,888	35	10,223
Optical goods wholesalers.....	742	126,966	282	54,688	212	46,186	146	18,620	87	6,377	15	1,095
Other professional supplies distributors..	479	152,670	214	85,054	155	34,711	57	17,031	26	3,283	27	12,591
Service establishment supply houses.....	5,264	1,101,992	1,995	548,454	1,532	306,304	972	135,986	436	57,543	329	53,705
Beauty, barber supply houses.....	898	140,561	290	56,559	322	52,922	213	25,500	52	4,001	21	1,579
Janitors' supply houses.....	843	126,780	266	52,455	285	37,890	160	18,602	75	12,896	57	4,937
Laundry, dry cleaning supply houses.....	441	146,607	205	77,897	152	49,500	50	11,715	11	1,362	23	6,133
Shoe service wholesalers.....	485	101,579	231	60,032	138	26,632	96	11,285	16	2,960	4	670
Undertakers' supply houses.....	137	14,443	37	4,166	26	3,410	26	2,303	21	1,779	27	2,785
Upholsterers' supply houses.....	262	92,670	163	66,263	67	19,407	20	3,363	4	333	8	3,304
Welders' supply houses.....	1,000	198,100	191	58,344	231	51,656	284	46,527	186	23,929	108	17,644
Other service establishment supply houses	1,198	281,252	612	172,738	311	64,887	123	16,691	71	10,283	81	16,653
Transportation equipment distributors.....	1,004	376,048	395	171,104	217	95,836	146	43,686	99	28,422	147	37,000
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	131	51,002	88	48,908	94	28,308	52	18,205	85	23,359
Marine machinery, equipment distributors.	400	126,573	174	57,103	100	39,405	38	11,119	35	6,854	53	12,092
Railroad equipment distributors.....	84	60,046	63	54,531	10	2,047	4	(b)	6	1,779	1	674
Other transportation equipment distributors	70	19,647	27	8,468	19	5,476	10	(b)	6	1,584	8	875
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors.....	2,693	2,174,276	1,180	1,158,153	568	456,802	363	217,079	251	116,269	331	225,973
Nonferrous metals distributors.....	542	1,188,309	327	1,002,624	109	96,923	33	21,435	35	34,522	38	32,805
Scrap, waste materials dealers:												
Iron, steel scrap dealers.....	3,719	1,213,140	792	550,712	605	273,939	664	182,530	820	108,233	838	97,726
Iron, steel scrap dealers (with processing preparation equipment).....	2,202	801,352	403	272,186	374	226,465	448	135,200	535	86,593	442	80,908
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	411,788	389	278,526	231	47,474	216	47,330	285	21,640	396	16,818
Waste materials dealers.....	4,470	1,192,450	1,887	598,173	928	301,615	719	149,576	466	74,039	470	69,047
Nonferrous metallic scrap dealers.....	1,518	500,822	476	210,063	324	151,510	279	71,119	257	38,940	182	29,190
Waste paper dealers.....	1,124	218,239	545	133,462	241	47,012	179	18,364	75	5,672	84	13,729
Wiping cloths dealers.....	229	48,395	122	28,905	56	11,906	26	3,848	8	1,122	17	2,614
Rags, textile waste dealers.....	784	250,528	445	123,060	134	59,968	117	33,420	45	19,866	43	14,214
Other waste materials dealers.....	815	174,466	299	102,683	173	31,219	118	22,825	81	8,439	144	9,300
Other merchant wholesalers:												
Amusement, sporting goods distributors.....	2,514	952,711	1,209	594,889	611	209,626	291	63,644	163	40,415	240	44,137
Cameras, photographic supplies distributors	484	233,116	259	161,864	118	48,312	50	9,864	31	7,899	26	5,177
Sporting goods wholesalers.....	579	233,998	204	132,541	149	51,717	83	17,028	59	12,777	84	19,935
Toys, games, fireworks wholesalers.....	805	277,626	428	171,850	189	66,794	83	18,639	43	8,554	62	11,789
Other recreation goods wholesalers.....	646	207,971	318	128,634	155	42,803	75	18,113	30	11,185	68	7,236
Book, magazine, newspaper wholesalers.....	1,919	697,206	478	296,403	332	163,851	527	132,918	406	64,794	176	39,240
Coal wholesalers.....	700	794,189	258	507,441	137	111,658	79	90,241	80	34,767	146	50,082
Coal wholesalers (without yard or dock stocks).....	496	568,163	196	377,771	100	92,585	51	38,599	47	20,268	102	38,940
Coal wholesalers (with coal yard).....	204	226,026	62	129,670	37	19,073	28	51,642	33	14,499	44	11,142
Farm supplies wholesalers.....	2,347	1,574,642	294	443,846	313	300,108	304	242,714	446	198,031	990	389,943
Feed wholesalers.....	1,067	766,302	117	248,879	124	129,229	127	130,312	209	85,301	490	172,581
Fertilizer, agricultural chemical distributors.....	507	280,597	73	87,278	65	66,885	74	48,942	88	24,200	207	53,292
Seed wholesalers.....	641	474,148	71	98,118	108	101,916	93	58,053	126	77,089	243	138,972
Other farm supplies wholesalers.....	132	53,595	33	9,571	16	2,078	10	5,407	23	11,441	50	25,098
Jewelry wholesalers.....	2,741	825,459	2,098	687,008	453	116,194	105	14,192	39	4,673	46	3,392
General-line jewelry wholesalers.....	234	143,549	150	106,651	70	32,721	7	2,739	3	735	4	703
Clocks, watches wholesalers.....	355	124,380	301	109,309	33	13,516	13	1,029	6	(b)	2	139
Costume jewelry wholesalers.....	513	132,621	379	107,991	92	21,315	19	1,985	7	253	16	1,077
Precious stones distributors.....	498	202,608	449	185,047	36	15,203	11	1,481	2	(b)	...	...

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales												
Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Merchant wholesalers—Continued												
Other merchant wholesalers—Continued												
Jewelry wholesalers—Continued												
Watch materials, jewelers' tools distributors.....	172	30,719	109	24,177	51	5,591	9	446	1	(D)	2	(D)
Other jewelry wholesalers.....	969	191,582	710	153,833	171	27,848	46	6,512	20	2,350	22	1,039
Petroleum products distributors.....	2,260	1,416,388	430	646,937	425	261,442	333	164,022	393	163,015	679	180,972
Gift, art goods, greeting card wholesalers.	983	190,307	595	134,281	175	30,133	83	9,698	50	8,745	80	7,450
Gift, art goods wholesalers.....	735	140,213	457	102,136	116	21,013	61	6,322	38	4,573	63	6,169
Greeting card distributors.....	248	50,094	138	32,145	59	9,120	22	3,376	12	4,172	17	1,281
Flower, bulb, plant wholesalers.....	966	222,942	303	102,442	245	61,138	119	17,490	87	13,175	212	28,697
Flower (cut), potted plant wholesalers..	851	193,270	266	86,380	224	55,812	111	16,732	76	11,180	174	23,166
Bulb, plant distributors.....	115	29,672	37	16,062	21	5,326	8	758	11	1,995	38	5,531
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,091	2,241,869	669	391,272	320	109,805	341	130,354	655	157,952
Forest products (except lumber) distributors.....	669	290,871	104	138,148	69	44,035	31	14,719	101	33,408	364	60,561
General merchandise distributors.....	594	814,291	344	558,722	113	138,366	46	33,243	40	31,480	51	52,480
Leather goods wholesalers.....	454	139,579	296	105,818	67	16,052	49	8,951	33	4,105	9	653
Musical instrument, sheet music wholesalers.....	509	192,142	339	152,543	104	22,903	22	7,440	21	4,369	23	4,887
Industrial yarns wholesalers.....	222	191,250	161	130,644	30	38,124	12	3,483	15	18,273	4	726
Bags, bagging, burlap (textiles) distributors.....	659	239,072	344	159,054	127	39,133	59	15,561	40	9,313	89	16,011
Food, beverage basic material distributors.....	325	530,630	161	450,584	50	50,426	29	6,477	37	16,052	48	7,091
All other merchant wholesalers.....	644	637,417	342	546,356	109	42,233	72	19,931	54	13,354	67	15,543
Manufacturers' sales branches, sales offices....	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Sales branches (with stocks).....	14,759	36,811,238	5,100	21,464,692	5,054	9,791,586	2,713	2,836,651	1,158	1,267,312	734	1,450,995
Sales offices (without stocks).....	7,831	32,722,546	3,872	21,955,229	2,266	7,433,460	898	1,614,820	431	868,479	364	850,558
Food and kindred products.....	4,488	11,746,914	875	6,053,913	1,200	3,252,265	1,189	1,374,148	812	605,018	412	461,570
Textile mill products.....	431	1,809,931	330	1,564,174	70	198,935	11	(D)	7	(D)	13	(D)
Apparel and related products.....	283	735,931	211	625,301	36	54,872	12	26,418	16	20,659	8	8,681
Furniture and fixtures.....	286	266,271	151	138,204	94	99,495	25	12,947	8	11,588	8	4,037
Paper and allied products.....	455	2,097,564	283	1,543,116	99	222,748	32	120,242	24	100,219	17	111,239
Chemicals and allied products.....	2,190	8,889,311	972	5,928,124	743	2,265,314	278	248,858	110	164,004	87	283,011
Rubber products.....	525	1,602,956	262	761,218	208	665,662	29	84,410	7	23,689	19	67,977
Leather and leather products.....	101	412,553	69	307,017	15	21,438	6	(D)	10	(D)	1	(D)
Stone, clay, and glass products.....	942	2,606,649	441	1,698,069	276	652,224	138	143,113	32	53,800	55	59,443
Primary metal products.....	1,164	10,989,279	673	8,553,797	370	1,764,938	69	246,931	26	332,911	26	90,702
Fabricated metal products.....	1,057	2,855,046	570	1,888,653	302	612,881	104	135,484	39	99,141	42	118,887
Machinery (except electrical).....	5,327	5,998,901	1,740	3,014,951	2,012	1,765,267	1,085	692,566	296	280,643	194	245,474
Electrical machinery.....	1,509	5,021,744	752	2,994,317	545	1,327,956	127	362,176	27	27,351	58	309,944
Transportation equipment.....	963	9,247,560	351	5,098,047	399	3,034,261	116	594,007	37	220,071	60	301,174
Instruments and related products.....	1,047	1,025,952	402	637,345	334	269,364	215	49,065	71	27,565	25	42,613
Other manufacturers' products ¹	1,822	4,227,222	890	2,613,677	617	1,017,426	175	316,215	67	120,693	73	159,211
Petroleum bulk plants, terminals & LP gas facilities.....	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Gasoline, distillates, residuals.....	28,319	15,808,838	438	1,980,427	1,016	2,383,234	2,339	2,564,411	6,676	2,977,368	17,850	5,903,398
Bulk plants.....	27,078	10,027,135	324	858,446	786	1,047,634	2,142	1,614,841	6,500	2,408,659	17,326	4,097,555
Distributing terminals.....	1,241	5,781,703	114	1,121,981	230	1,335,600	197	949,570	176	568,709	524	1,805,843
Wholesale LP gas facilities.....	870	229,534	14	15,409	52	30,157	71	24,177	205	42,254	528	117,537
Merchandise agents, brokers.....	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Grocery, confectionery, meats.....	2,949	7,621,093	1,353	4,945,140	957	1,769,319	356	596,106	141	151,761	142	158,767
Farm products (edible).....	1,107	2,107,445	540	1,399,649	207	368,941	82	86,254	116	130,857	162	121,744
Dairy, poultry products.....	214	516,210	101	383,288	29	67,873	16	16,043	17	22,911	51	26,095
Fruits, vegetables.....	893	1,591,235	439	1,016,361	178	301,068	66	70,211	99	107,946	111	95,649
Drugs, chemicals, paints.....	516	522,701	331	400,185	93	81,791	33	16,482	22	7,424	37	16,819
Apparel (including footwear).....	1,205	2,076,128	1,015	1,946,232	103	75,126	34	19,869	22	15,792	31	19,109
Dry goods, piece goods.....	818	3,233,165	675	2,977,568	88	164,099	21	35,721	15	24,413	19	31,364
Furniture, home furnishings.....	837	571,713	550	396,049	159	85,863	51	31,861	24	38,236	53	19,704
Paper, allied products.....	403	469,942	268	359,246	63	80,027	32	13,516	16	6,559	24	10,594
Farm products (raw materials).....	3,566	11,495,721	483	2,364,299	436	2,793,927	342	1,672,077	610	1,617,410	1,695	3,048,008
Cotton.....	254	1,020,618	37	135,655	81	466,957	53	202,602	63	190,700	20	24,704
Grain.....	230	1,129,086	90	647,279	61	313,004	36	114,424	25	33,649	18	20,730
Hides, skins, raw furs.....	137	258,403	115	224,074	9	15,852	5	12,317	3	3,326	5	2,834

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued
Establishments and Sales

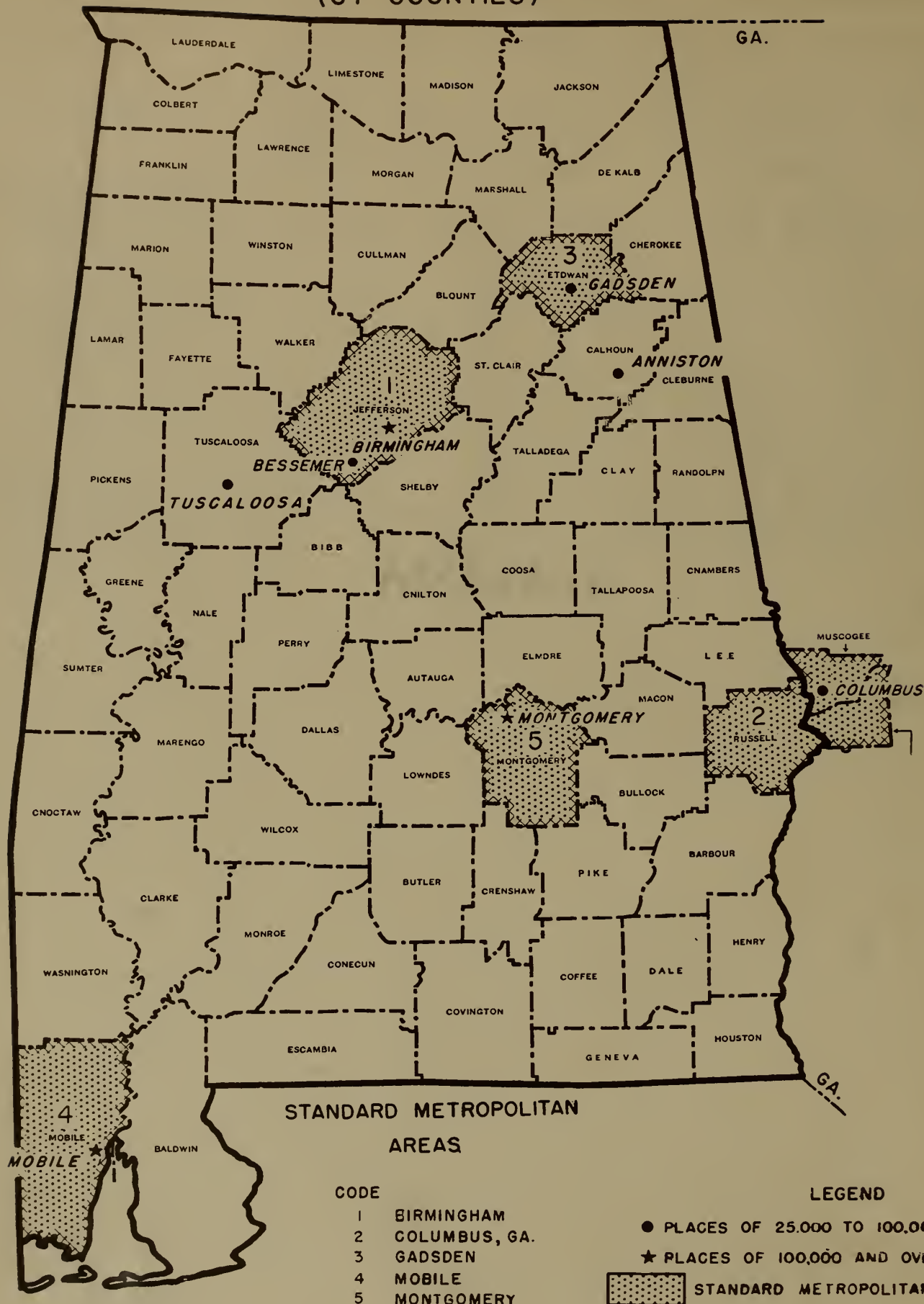
Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Merchandise agents, brokers—Continued												
Farm products (raw materials)—Continued												
Livestock.....	2,223	7,558,447	117	992,259	257	1,892,677	160	1,086,631	319	1,021,022	1,370	2,565,858
Tobacco (leaf).....	552	1,045,530	10	13,572	10	31,544	80	219,221	194	365,271	258	415,922
Wool, mohair.....	118	315,643	89	285,541	4	12,594	3	2,919	4	(D)	18	(D)
Miscellaneous inedible farm products.....	52	167,994	25	65,919	14	61,299	5	33,963	2	(D)	6	(D)
Automotive.....	648	925,266	341	584,817	159	126,299	45	49,151	50	44,745	53	120,254
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	799	771,569	433	367,490	100	74,863	72	60,325	123	108,891
Hardware, plumbing-heating goods.....	1,049	606,339	518	314,270	339	194,720	78	46,535	49	23,476	65	27,338
Lumber, construction materials.....	903	855,451	301	290,569	264	297,042	132	117,327	91	68,761	115	81,752
Machinery, equipment, supplies.....	3,174	2,169,550	1,593	1,259,549	788	410,524	293	151,556	214	195,584	286	152,337
Metals, metalwork (except scrap).....	661	940,802	395	682,833	124	153,751	53	36,055	49	42,912	40	25,251
Other merchandise agents, brokers.....	2,768	4,272,055	1,585	2,979,575	482	600,625	234	270,288	204	210,486	263	211,081
Assemblers of farm products.....	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
Dairy, poultry products.....	2,087	1,392,362	58	281,971	80	172,542	128	140,907	348	170,015	1,473	626,927
Fresh fruits, vegetables.....	1,993	1,287,674	170	134,456	128	63,907	146	140,193	432	353,739	1,117	595,379
Farm products (raw materials).....	8,669	6,171,994	84	268,419	177	586,084	252	514,157	830	884,272	7,326	3,919,062
Farm supplies.....	495	194,713	2	(D)	8	(D)	20	(D)	(D)	(D)	363	99,497
Other farm products assemblers.....	11	4,073	1	(D)	1	(D)	1	(D)	(D)	(D)	7	3,173

(D) Withheld to avoid disclosure. ... Represents zero. xxx Not applicable. ¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

A faint, light-colored map of the state of Alabama is visible in the background. The map shows the state's outline and internal county boundaries. The word "ALABAMA" is printed in a bold, serif font across the center of the map.

ALABAMA

ALABAMA (67 COUNTIES)



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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total.....	2,818	XXX	135,075	XXX	XXX	104,257	2,034,290	28,508	28,885	29,133	30,135	2,041
Type of Operation												
Merchant wholesalers.....	1,814	1,020,901	102,849	131,054	12.8	68,790	1,340,474	19,458	19,609	19,872	20,693	1,395
Manufacturers' sales branches, sales offices.....	264	740,013	17,073	48,046	6.5	22,921	454,730	5,063	5,103	5,131	5,106	1
Petroleum bulk plants, terminals and LP gas facilities.....	423	240,040	12,196	21,341	8.9	7,098	130,809	2,097	2,127	2,113	2,194	364
Merchandise agents, brokers.....	245	268,095	576	9,621	3.6	3,886	79,169	1,238	1,274	1,340	1,413	210
Assemblers of farm products.....	72	58,179	2,381	3,894	6.7	1,562	29,104	652	772	677	729	71
Type by Kind of Business												
Merchant wholesalers.....	1,814	1,020,901	102,849	131,054	12.8	68,790	1,340,474	19,458	19,609	19,872	20,693	1,395
Grocery, confectionery, meat wholesalers.....	278	190,946	14,768	18,851	9.9	9,845	188,076	3,399	3,420	3,471	3,500	276
General-line grocery wholesalers.....	85	126,048	11,422	8,585	6.8	5,032	90,329	1,688	1,715	1,745	1,712	97
Confectionery wholesalers.....	35	6,653	378	880	13.2	417	8,021	154	154	142	146	39
Fish, sea food distributors.....	27	5,517	524	1,149	20.8	482	10,696	274	249	314	300	21
Meat, meat products wholesalers.....	31	14,965	268	1,676	11.2	801	15,818	286	293	271	293	30
Specialty-line grocery wholesalers.....	97	37,763	2,176	6,561	17.4	3,113	63,222	993	1,009	999	1,049	89
Farm products (edible) distributors.....	125	51,980	614	6,835	13.1	2,981	56,162	1,127	1,160	1,113	1,173	141
Poultry, poultry products distributors.....	32	11,073	175	1,243	11.2	523	9,669	301	320	312	329	36
Fresh fruit, vegetable wholesalers.....	93	40,907	439	5,592	13.7	2,458	46,494	826	840	801	844	105
Beer, wine, distilled spirits wholesalers.....	61	26,749	1,476	4,243	15.9	1,817	34,032	514	535	559	538	40
Beer, ale distributors.....	55	24,104	1,307	3,815	15.8	1,617	30,417	475	496	520	492	39
Wine, distilled spirits wholesalers.....	6	2,645	169	428	16.2	200	3,615	39	39	39	46	1
Tobacco distributors.....	35	51,382	1,561	3,208	6.2	1,884	32,072	499	556	549	552	19
Drugs, chemicals, allied products wholesalers.....	49	25,508	2,939	4,252	16.7	2,203	43,312	599	585	579	600	35
General-line drug wholesalers.....	7	14,029	2,311	1,955	13.9	1,226	25,744	334	330	325	344	4
Specialty-line drug, toiletries wholesalers.....	23	8,017	307	1,651	20.6	671	12,147	189	178	178	181	17
Industrial chemicals, explosives distributors.....	12	2,620	235	459	17.5	262	4,434	59	60	60	59	9
Paint, varnish wholesalers.....	7	842	86	187	22.2	44	987	17	17	16	16	5
Dry goods, apparel wholesalers.....	49	17,613	3,178	2,719	15.4	1,368	28,341	432	455	429	451	46
Clothing, furnishings, footwear wholesalers.....	23	10,308	1,806	1,629	15.8	749	15,586	231	249	244	258	22
General-line dry goods wholesalers.....	3	2,946	767	511	17.3	327	6,613	88	90	91	87	...
Specialty-line dry goods wholesalers.....	23	4,359	605	579	13.3	292	6,142	113	116	94	106	24
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	29	8,939	1,454	1,535	17.2	807	15,354	251	243	263	270	20
Furniture (household, office) wholesalers.....	21	6,354	1,168	1,142	18.0	600	11,568	188	181	200	201	18
Home furnishings, floor coverings wholesalers.....	8	2,585	286	393	15.2	207	3,785	63	62	63	69	2
Paper, allied products wholesalers.....	50	15,733	2,393	3,103	19.7	1,828	37,504	497	503	483	492	33
Coarse paper and products wholesalers.....	25	10,010	1,478	1,646	16.4	989	20,889	268	269	273	277	14
Printing and fine paper distributors.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers.....	17	3,252	556	990	30.4	660	12,955	163	169	163	163	16
Wallpaper wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	71	126,927	19,813	4,508	3.6	1,498	31,598	542	542	446	596	94
Automotive wholesalers.....	245	50,466	7,921	12,310	24.4	7,005	132,464	2,003	2,005	2,031	2,045	176
Motor vehicle distributors.....	18	6,760	483	1,357	20.1	713	13,445	187	214	215	214	17
Automotive equipment, tire-tube wholesalers.....	227	43,706	7,432	10,953	25.1	6,292	119,019	1,816	1,791	1,816	1,931	159
Electrical, electronics, appliance distributors.....	69	61,225	5,748	7,401	12.1	3,811	82,017	885	882	887	879	35
Electrical apparatus, supplies distributors.....	25	25,101	2,699	2,688	10.7	1,360	31,258	321	320	326	332	12
Electrical appliance, radio, TV set wholesalers.....	22	33,773	2,684	4,294	12.7	2,260	46,809	506	505	499	481	7
Electronic parts, equipment distributors.....	22	2,351	365	419	17.8	191	3,950	58	57	62	66	16
Hardware, plumbing-heating goods wholesalers.....	51	85,971	14,511	12,050	14.0	7,904	165,972	2,063	2,056	2,125	2,129	29
Hardware wholesalers.....	26	65,092	11,872	9,444	14.5	6,493	140,167	1,720	1,703	1,758	1,745	8
Plumbing, heating equipment, supplies distributors.....	25	20,879	2,639	2,606	12.5	1,411	25,805	343	353	384	384	12
Lumber, construction materials distributors.....	156	92,150	2,353	12,704	13.8	5,891	107,449	1,585	1,588	1,661	1,845	94
Lumber, millwork wholesalers.....	94	62,169	1,109	5,931	9.5	2,654	40,017	723	706	750	851	63
Construction materials distributors.....	62	29,981	1,244	6,773	22.6	3,337	63,473	862	882	911	994	31
Machinery, equipment, supplies distributors.....	248	98,512	15,862	20,775	21.1	11,599	223,283	2,518	2,540	2,642	2,718	161
Air conditioning, comm. refrigeration equip., distrs.....	27	5,542	869	1,698	30.6	1,026	16,231	167	177	195	204	30
Commercial machines, equipment distributors.....	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers.....	22	23,711	4,902	5,098	21.5	2,883	52,962	491	483	499	527	4
Farm-garden machinery, equipment wholesalers.....	9	3,016	256	539	17.9	200	4,047	66	64	74	102	2
Industrial machinery, equipment distributors.....	44	19,599	2,434	3,427	17.5	1,891	40,200	427	446	494	478	23
Industrial materials, supplies distributors.....	32	20,486	3,381	3,548	17.3	2,147	39,415	451	445	437	457	18
Professional equipment, supplies distributors.....	21	8,473	1,662	2,000	23.6	1,157	26,605	302	307	315	324	19
Service establishment supply houses.....	57	10,882	1,110	3,030	27.8	1,459	27,657	348	391	393	393	35
Transportation equipment distributors.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	21	16,123	1,714	2,580	16.0	1,472	25,495	295	304	306	319	11
Iron, steel and products distributors.....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	74	32,849	1,835	5,099	15.5	2,818	59,438	1,004	1,009	1,090	1,170	60
Iron, steel scrap dealers.....	40	21,711	1,041	3,023	13.9	1,656	36,901	553	552	635	650	34
Waste materials dealers.....	34	11,138	794	2,076	18.6	1,162	22,537	451	457	455	520	26
Other merchant wholesalers.....	203	67,828	4,705	8,881	13.1	4,159	77,864	1,245	1,226	1,238	1,404	134
Amusement, sporting goods distributors.....	17	2,535	503	505	19.9	238	4,820	66	65	68	77	12
Book, magazine, newspaper wholesalers.....	18	4,014	141	722	18.0	429	8,750	160	152	141	137	13
Coal wholesalers.....	9	2,723	62	165	6.1	148	2,304	44	27	42	43	4
Farm supplies wholesalers.....	32	21,478	1,222	2,216	10.3	941	16,379	(D)	282	271	371	21
Jewelry wholesalers.....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors.....	38	11,035	598	1,490	13.5	479	10,405	154	152	149	161	27
Gift, art goods, greeting card wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers.....	16	3,119	235	717	23.0	412	7,416	124	119	93	138	12
Miscellaneous products merchant wholesalers.....	60	20,557	1,349	2,581	12.6	1,231	23,695	356	372	401	409	38

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	26 ^u	740,013	17,073	48,046	6.5	22,921	454,730	5,063	5,103	5,131	5,106	
Sales branches (with stocks).....	185	308,502	17,073	35,563	11.5	17,459	352,521	4,027	4,054	4,095	4,173	
Sales offices (without stocks).....	7 ^o	431,511	...	12,483	2.9	5,462	102,209	1,036	1,049	1,036	933	...
Food and kindred products.....	66	132,408	3,111	13,739	10.4	7,042	129,970	1,830	1,830	1,835	1,783	...
Textile mill products.....	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	27	62,041	1,545	7,571	12.2	1,632	33,283	462	449	437	457	...
Rubber products.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	17	44,023	859	3,346	7.6	1,911	42,005	304	402	401	413	...
Primary metal products.....	17	275,082	75K	3,399	1.2	1,353	27,449	211	215	220	223	...
Fabricated metal products.....	8	11,898	1,291	1,017	8.5	468	9,635	85	90	98	99	...
Machinery (except electrical).....	63	50,588	5,485	9,001	17.8	5,253	105,445	1,033	1,033	1,040	1,051	...
Electrical machinery.....	11	29,293	603	1,975	6.7	1,351	26,139	209	218	224	228	...
Transportation equipment.....	6	57,030	1,980	2,041	3.6	1,201	24,247	269	270	280	269	...
Instruments and related products.....	9	2,814	142	561	19.9	308	5,881	92	92	95	86	...
Other manufacturers' products*.....	24	42,914	359	2,632	6.1	1,199	25,673	241	247	264	261	1
Petroleum bulk plants, terminals and LP gas facilities.....	423	240,040	12,196	21,341	8.9	7,098	130,809	2,097	2,127	2,113	2,194	364
Gasoline, distillates, residuals.....	410	237,559	11,980	20,575	8.7	6,743	123,313	1,993	2,020	2,008	2,067	358
Bulk plants.....	385	157,611	6,623	14,869	9.4	4,054	78,547	1,302	1,320	1,300	1,348	357
Distributing terminals.....	25	79,948	5,357	5,706	7.1	2,689	44,779	691	700	708	719	1
Wholesale LP gas facilities.....	13	2,481	216	766	30.9	355	7,499	104	107	105	127	6
Merchandise agents, brokers.....	245	268,095	576	9,621	3.6	3,886	79,169	1,238	1,274	1,340	1,413	210
Groceries, confectionery, meats.....	57	75,521	111	1,673	2.2	621	13,094	163	167	182	192	74
Farm products (edible).....	9	10,946	20	306	2.8	122	2,727	47	47	44	44	3
Dairy, poultry products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	4	1,243	...	77	6.2	23	(Z)	3	3	3	7	4
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	56	87,292	35	2,015	2.3	801	16,498	561	606	639	692	42
Cotton.....	3	6,612	...	27	.4	18	(Z)	8	8	9	10	4
Grain.....	4	11,366	...	123	1.1	56	1,069	7	7	8	8	2
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances.....	4	909	60	110	13.0	31	(Z)	6	6	7	9	5
Hardware, plumbing, heating goods.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials.....	22	17,011	2	1,039	6.1	273	5,271	66	71	73	73	16
Machinery, equipment, supplies.....	40	26,753	194	1,964	7.3	940	18,796	151	152	162	158	29
Metals, metalwork (except scrap).....	5	4,118	...	209	5.1	94	1,526	17	19	21	25	4
Other merchandise agents, brokers.....	26	23,978	64	1,235	5.2	516	10,661	129	112	113	131	17
Assemblers of farm products.....	72	58,179	2,381	3,894	6.7	1,562	29,108	652	772	677	729	71
Dairy, poultry products.....	6	2,558	2	198	7.7	90	1,719	31	32	32	33	2
Fresh fruits, vegetables.....	9	2,368	41	226	9.5	111	1,743	25	169	32	33	10
Farm products (raw materials).....	51	49,239	2,237	3,096	6.3	1,201	21,910	540	507	556	600	53
Farm supplies.....	6	4,014	101	374	9.3	160	3,731	56	64	57	63	6
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Alabama, total.....	2,818	104,257	2,034,290	30,135	2,041	1,814	1,020,901	1,004	1,306,327
Autauga County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Baldwin County.....	44	461	8,887	218	45	29	6,561	15	8,843
Barbour County.....	23	173	3,420	117	16	9	1,978	14	5,351
Bufoale.....	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Bibb County.....	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Blount County.....	13	138	2,690	95	11	10	1,087	3	777
Bullock County.....	10	56	1,324	34	17	4	4,653	6	1,392
Butler County.....	12	127	2,413	52	11	7	1,836	5	1,784
Greenville.....	12	127	2,413	52	11	7	1,836	5	1,784
Remainder of County.....	...	...	...	...	...	...	...	...	...
Calhoun County.....	65	2,365	44,679	734	38	44	22,024	21	14,028
Anniston.....	52	2,165	40,442	623	28	37	20,381	15	12,602
Remainder of County.....	13	200	4,237	111	10	7	1,643	6	1,426
Chambers County.....	9	38	794	18	9	5	369	4	2,097
Janett.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County.....	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Cherokee County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Chilton County.....	18	158	2,797	85	14	8	1,479	10	3,087
Choctaw County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clarke County.....	15	152	2,573	51	10	7	1,535	8	3,193
Clay County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cleburne County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Coffee County.....	21	219	3,794	96	21	13	2,392	8	3,931
Enterprise.....	11	116	1,701	43	10	6	1,278	5	2,592
Remainder of County.....	10	103	2,093	53	11	7	1,114	3	1,339
Colbert County.....	45	1,280	26,105	417	42	32	10,395	13	16,717
Sheffield.....	31	1,136	22,762	346	31	22	9,775	9	14,967
Tusculumbia.....	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Conecuh County.....	10	74	1,371	31	13	6	2,901	4	3,622
Coosa County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Covington County.....	38	662	13,657	310	28	21	13,184	17	11,731
Andalusia.....	21	416	8,178	143	18	15	4,398	6	6,864
Opp.....	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Crenshaw County.....	16	252	4,371	128	16	10	2,850	6	4,388
Cullman County.....	42	647	12,175	277	54	26	10,875	16	6,802
Cullman.....	38	(D)	(D)	(D)	(D)	23	(D)	15	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Dale County.....	14	184	4,228	116	15	7	3,423	7	2,968
Ozark.....	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dallas County.....	60	1,381	26,769	491	56	48	20,686	12	10,045
Selma.....	56	(D)	(D)	(D)	(D)	45	(D)	11	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
De Kalb County.....	26	271	5,535	127	26	16	4,444	10	4,210
Fort Payne.....	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Elmore County.....	14	111	2,390	55	13	11	1,699	3	872
Escambia County.....	38	719	13,542	252	25	21	4,787	17	10,443
Atmore.....	17	341	6,499	120	14	8	2,158	9	7,406
Brewton.....	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Etowah County.....	74	1,437	26,311	452	55	57	16,553	17	8,401
Attalla.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Gadsden.....	61	(D)	(D)	(D)	(D)	45	(D)	16	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	5	(D)	...	...
Fayette County.....	14	236	4,901	103	14	9	2,448	5	1,578
Franklin County.....	12	131	2,640	55	13	7	2,831	5	1,645
Russellville.....	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Geneva County.....	20	243	3,939	122	19	9	1,770	11	7,461

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

1 Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll (Dollars)	Employees (Number)					
	(Number)	(\$1,000)			(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
Greene County.....	7	86	1,353	30	5	4	1,740	3	569
Hale County.....	10	116	2,226	41	5	3	650	7	2,647
Henry County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Houston County.....	87	2,120	41,703	744	71	63	24,980	24	14,433
Dothan.....	80	(D)	(D)	(D)	(D)	58	(D)	22	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Jackson County.....	12	219	4,199	88	11	6	4,380	6	3,991
Jefferson County.....	813	52,489	1,009,973	12,848	429	511	385,534	302	181,235
Bessemer.....	17	946	16,589	284	12	13	12,472	4	1,780
Birmingham.....	749	49,421	956,094	12,005	391	483	367,978	266	575,298
Fairfield.....	4	(D)	(D)	(D)	...	...	...	4	(D)
Homewood.....	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Mountain Brook.....	3	47	1,095	7	1	...	...	3	1,584
Tarrant City.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County.....	29	(D)	(D)	(D)	(D)	11	(D)	18	(D)
Lamar County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Lauderdale County.....	47	824	17,115	297	39	34	12,782	13	7,961
Florence.....	45	(D)	(D)	(D)	(D)	32	(D)	13	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Lawrence County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Lee County.....	34	685	13,016	262	30	21	15,550	13	6,532
Auburn.....	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Opelika.....	27	606	11,236	229	22	17	15,069	10	5,843
Remainder of County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Limestone County.....	17	197	3,891	113	15	9	5,699	8	3,674
Athens.....	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Lowndes County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Macon County.....	13	150	2,678	57	15	9	4,307	4	762
Tuskegee.....	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Madison County.....	45	971	20,110	389	43	36	28,291	9	8,629
Huntsville.....	42	(D)	(D)	(D)	(D)	34	(D)	8	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Marengo County.....	18	459	8,881	202	22	7	6,016	11	6,562
Demopolis.....	15	432	8,291	193	16	7	6,016	8	6,299
Remainder of County.....	3	27	590	9	6	...	...	3	263
Marion County.....	9	46	923	19	9	3	419	6	2,356
Marshall County.....	49	604	13,028	239	54	30	30,353	19	10,580
Albertville.....	20	232	4,730	80	25	15	15,135	5	2,312
Guntersville.....	18	287	6,469	110	15	9	13,847	9	5,510
Remainder of County.....	11	85	1,829	49	14	6	1,378	5	2,758
Mobile County.....	340	16,097	334,224	4,444	204	258	152,257	82	115,094
Mobile.....	284	14,815	306,899	3,950	168	213	137,870	71	105,807
Prichard.....	12	223	4,993	87	6	9	2,994	3	2,425
Remainder of County.....	44	1,059	22,332	407	30	36	11,393	8	6,862
Monroe County.....	11	97	1,950	37	9	4	660	7	4,402
Montgomery County.....	242	10,803	206,650	3,132	149	167	111,856	75	90,191
Montgomery.....	235	10,459	200,081	3,037	147	164	111,221	71	84,770
Remainder of County.....	7	344	6,569	95	2	3	635	4	5,421
Morgan County.....	57	1,338	26,543	500	49	36	23,784	21	12,885
Decatur.....	49	1,276	25,272	473	42	32	22,124	17	11,660
Remainder of County.....	8	62	1,271	27	7	4	1,660	4	1,225
Perry County.....	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Pickens County.....	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Pike County.....	34	454	9,147	198	31	17	3,727	17	8,525
Troy.....	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Randolph County.....	16	132	2,730	64	11	9	1,552	7	2,079
Roanoke.....	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Russell County.....	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Phenix City.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	5	(D)	...	(D)
St. Clair County.....	9	45	843	18	6	3	237	6	1,299
Shelby County.....	9	122	2,300	42	8	4	353	5	3,869
Sumter County.....	13	69	1,616	64	9	5	491	8	2,283

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Talladega County.....	41	643	12,529	211	41	26	8,228	13	5,116
Sylacauga.....	22	364	7,929	123	21	15	4,480	7	2,684
Talladega.....	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Tallapoosa County.....	26	413	8,327	182	22	17	6,046	9	2,080
Alexander City.....	13	220	4,153	92	11	9	3,282	4	949
Remainder of County.....	13	193	4,174	90	11	8	2,764	5	1,131
Tuscaloosa County.....	55	1,897	33,803	625	46	43	24,564	12	11,831
Tuscaloosa.....	52	(D)	(D)	(D)	(D)	41	(D)	11	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Walker County.....	29	406	8,830	175	33	18	6,300	11	3,915
Jasper.....	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Remainder of County.....	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Washington County.....	11	156	3,845	89	5	8	1,197	3	910
Wilcox County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Winston County.....	12	122	2,245	51	8	7	4,041	5	1,429

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	BIRMINGHAM STANDARD METROPOLITAN AREA--Coextensive with Jefferson County, Ala.					
				Payroll (Dollars)	Employ-ees (Number)		(Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll (Dollars)	Employ-ees (Number)	Active proprietors of unincorporated businesses, November (Number)
COLUMBUS STANDARD METROPOLITAN AREA--Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.												
Wholesale trade, total.....	813	xxx	52,489	1,009,973	12,848	429	166	xxx	6,871	128,477	1,889	88
Type of Operation												
Merchant wholesalers.....	511	385,534	30,849	586,090	8,032	322	125	59,443	5,229	93,662	1,487	72
Manufacturers' sales branches, sales offices.....	158	626,216	17,190	342,566	3,744	111	22	13,478	994	22,320	221	72
Petroleum bulk plants, terminals and LP gas facilities.....	27	66,072	2,134	34,755	550	8	9	(D)	(D)	(D)	(D)	...
Merchandise agents, brokers.....	114	12,766	2,277	46,016	506	93	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	3	1,181	39	34	16	6	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business												
Merchant wholesalers.....	511	385,534	30,849	586,090	8,032	322	125	59,443	5,229	93,662	1,487	72
Grocery, confectionery, meat wholesalers.....	42	4,103	2,628	48,782	816	33	22	13,108	1,110	21,842	361	10
General-line grocery wholesalers.....	3	18,814	706	11,830	249	12	8	2,070	147	3,110	66	6
Confectionery wholesalers.....	3	554	29	(2)	9	4	11	6,453	313	5,690	92	6
Meat, fish wholesalers.....	8	8,196	397	8,049	144	2	3	(D)	(D)	(D)	(D)	(D)
Specialty-line grocery wholesalers.....	22	14,539	1,496	28,432	414	15	2	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors.....	28	18,730	926	16,656	389	39	7	(D)	(D)	(D)	(D)	(D)
Poultry, poultry products distributors.....	8	3,419	193	3,413	139	16	2	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers.....	20	15,311	743	13,423	250	23	1	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers.....	10	8,921	702	12,501	171	4	1	(D)	(D)	(D)	(D)	(D)
Tobacco distributors.....	10	23,506	813	13,429	233	3	14	3,495	662	14,299	165	7
Drugs, chemicals, allied products wholesalers.....	18	13,139	1,147	20,621	293	10	5	2,669	205	4,375	45	4
General- and specialty-line drug wholesalers.....	12	11,739	999	18,261	293	10	11	3,766	378	6,741	126	7
Industrial chemicals, paint wholesalers.....	6	1,400	148	2,360	30	3	21	3,906	506	10,513	159	16
Dry goods, apparel wholesalers.....	22	8,673	607	13,155	138	21	4	2,240	145	2,228	65	5
Clothing, furnishings, footwear wholesalers.....	11	5,510	339	7,480	105	12	8	1,050	123	2,108	43	3
General- and specialty-line dry goods wholesalers.....	11	3,163	268	5,675	83	9	22	13,478	994	22,320	221	...
Furniture, home furnishings wholesalers.....	17	6,004	540	10,092	156	10	9	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers.....	19	7,138	794	17,062	213	9	9	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	4	1,231	91	1,490	35	5	9	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	54	22,583	3,142	56,506	804	25	1	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors.....	32	44,807	2,847	58,877	636	13	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-beating goods wholesalers.....	16	45,887	4,478	89,271	1,207	7	74	xxx	1,437	26,131	452	55
Hardware wholesalers.....	10	4,012	405	81,564	1,096	3	57	16,553	1,110	20,106	356	47
Plumbing, heating equipment, supplies distributors.....	6	5,695	405	7,767	111	4	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors.....	31	36,295	1,557	25,554	312	17	11	5,556	194	3,630	49	4
Lumber, millwork wholesalers.....	17	30,268	1,135	16,742	209	11	2	(D)	(D)	(D)	(D)	(D)
Construction materials distributors.....	14	6,027	422	8,812	103	6	1	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors.....	117	59,820	6,901	131,892	1,477	77	57	16,553	1,110	20,106	356	47
Commercial machines, equipment distributors.....	10	1,434	155	3,082	57	11	3	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors.....	28	13,772	1,126	24,247	268	15	10	3,724	226	3,461	39	4
Industrial materials, supplies distributors.....	16	13,167	1,483	25,743	285	12	6	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors.....	12	5,819	839	20,649	236	12	3	(D)	(D)	(D)	(D)	(D)
Service establishment supply houses.....	26	5,774	770	14,550	189	17	6	(D)	(D)	(D)	(D)	(D)
Other machinery, equipment, supplies distributors.....	25	19,804	2,528	43,621	442	15	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	15	14,369	1,164	21,564	250	7	2	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	27	20,711	1,540	31,113	576	15	3	24	20	(D)	(D)	(D)
Other merchant wholesalers.....	49	11,567	972	17,720	274	25	2	(D)	(D)	(D)	(D)	(D)
Amusement, sporting goods distributors.....	9	1,892	161	3,565	50	8	1	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers.....	8	1,417	203	2,787	43	4	4	1,335	212	4,361	71	10
Merchant wholesalers, n.e.c.....	32	8,558	606	11,570	131	18	12	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices.....	158	626,216	17,190	342,966	3,744	111	3	1,991	128	2,438	30	...
Sales branches (with stocks).....	123	269,567	12,753	257,425	2,961	83	3	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	55	379,649	4,437	85,541	784	28	2	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	27	66,672	2,134	34,055	550	8	4	5,418	95	1,075	34	4
Merchandise agents, brokers.....	114	123,766	2,277	46,016	506	93	4	418	71	1,241	27	...
Assemblers of farm products.....	3	1,181	39	34	16	6	1	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (\$1,000)	Payroll (Dollars)		Employees (Number)
GADSDEN STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Wholesale trade, total.....	340	XXX	16,097	334,224	4,444	2,144
Type of Operation						
Merchant wholesalers.....	258	152,257	12,202	257,049	3,505	164
Manufacturers' sales branches, sales offices.....	39	54,878	2,542	50,819	563	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	27,492	999	19,066	256	4
Merchandise agents, brokers.....	29	32,429	354	7,291	110	36
Assemblers of farm products.....	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers.....	258	152,257	12,202	257,049	3,505	164
Grocery, confectionery, meat wholesalers.....	45	29,252	1,512	24,664	294	31
Farm products (edible) distributors.....	18	11,672	766	14,785	225	19
Beer, wine, distilled spirits wholesalers.....	5	4,486	361	6,377	114	3
Tobacco distributors.....	4	8,481	398	6,942	110	...
Drugs, chemicals, allied products wholesalers.....	6	4,482	385	9,767	113	...
Dry goods, apparel wholesalers.....	7	2,182	136	4,007	55	10
Furniture, home furnishings wholesalers.....	3	1,308	212	1,320	120	(D)
Paper, allied products wholesalers.....	7	2,708	712	4,335	68	(D)
Farm products (raw materials) merchants.....	4	4,713	562	15,411	217	(D)
Automotive wholesalers.....	23	9,553	553	11,416	133	12
Electrical, electronics, appliance distributors.....	17	15,003	1,477	45,497	398	5
Lumber, construction materials distributors.....	25	10,429	1,368	25,854	350	13
Machinery, equipment, supplies distributors.....	48	19,009	2,428	44,089	530	26
Metals, metalwork (except scrap) distributors.....	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	8	2,439	461	10,057	192	3
Other merchant wholesalers.....	31	19,279	888	17,032	246	24
Manufacturers' sales branches, sales offices.....	39	54,678	2,542	50,819	563	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	27,492	999	19,066	256	4
Merchandise agents, brokers.....	29	32,429	354	7,291	110	36
Assemblers of farm products.....	...	...	...	...	...	...
MOBILE STANDARD METROPOLITAN AREA--Co-extensive with Mobile County, Ala.						
Wholesale trade, total.....	340	XXX	16,097	334,224	4,444	2,144
Type of Operation						
Merchant wholesalers.....	258	152,257	12,202	257,049	3,505	164
Manufacturers' sales branches, sales offices.....	39	54,878	2,542	50,819	563	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	27,492	999	19,066	256	4
Merchandise agents, brokers.....	29	32,429	354	7,291	110	36
Assemblers of farm products.....	...	...	...	...	...	...
Type by Kind of Business						
Merchant wholesalers.....	258	152,257	12,202	257,049	3,505	164
Grocery, confectionery, meat wholesalers.....	45	29,252	1,512	24,664	294	31
Farm products (edible) distributors.....	18	11,672	766	14,785	225	19
Beer, wine, distilled spirits wholesalers.....	5	4,486	361	6,377	114	3
Tobacco distributors.....	4	8,481	398	6,942	110	...
Drugs, chemicals, allied products wholesalers.....	6	4,482	385	9,767	113	...
Dry goods, apparel wholesalers.....	7	2,182	136	4,007	55	10
Furniture, home furnishings wholesalers.....	3	1,308	212	1,320	120	(D)
Paper, allied products wholesalers.....	7	2,708	712	4,335	68	(D)
Farm products (raw materials) merchants.....	4	4,713	562	15,411	217	(D)
Automotive wholesalers.....	23	9,553	553	11,416	133	12
Electrical, electronics, appliance distributors.....	17	15,003	1,477	45,497	398	5
Lumber, construction materials distributors.....	25	10,429	1,368	25,854	350	13
Machinery, equipment, supplies distributors.....	48	19,009	2,428	44,089	530	26
Metals, metalwork (except scrap) distributors.....	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	8	2,439	461	10,057	192	3
Other merchant wholesalers.....	31	19,279	888	17,032	246	24
Manufacturers' sales branches, sales offices.....	39	54,678	2,542	50,819	563	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	27,492	999	19,066	256	4
Merchandise agents, brokers.....	29	32,429	354	7,291	110	36
Assemblers of farm products.....	...	...	...	...	...	...
MONTGOMERY STANDARD METROPOLITAN AREA--Co-extensive with Montgomery County, Ala.						
Wholesale trade, total.....	242	XXX	1,4803	21,650	3,132	149
Type of Operation						
Merchant wholesalers.....	157	111,856	7,574	143,436	2,246	120
Manufacturers' sales branches, sales offices.....	35	43,794	2,237	42,114	517	...
Petroleum bulk plants, terminals and LP gas facilities.....	14	11,476	537	10,740	168	22
Merchandise agents, brokers.....	23	32,157	368	8,435	174	22
Assemblers of farm products.....	3	2,364	87	1,925	27	1
Type by Kind of Business						
Merchant wholesalers.....	157	111,856	7,574	143,436	2,246	120
Grocery, confectionery, meat wholesalers.....	16	11,556	642	11,937	232	16
Farm products (edible) distributors.....	6	4,316	273	5,097	149	6
Beer, wine, distilled spirits wholesalers.....	13	5,147	397	7,098	113	4
Tobacco distributors.....	3	5,453	182	3,463	59	4
Drugs, chemicals, allied products wholesalers.....	7	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers.....	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	3	443	54	1,275	103	19
Paper, allied products wholesalers.....	7	2,744	447	7,867	103	(D)
Farm products (raw materials) merchants.....	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	17	4,223	720	14,711	227	19
Electrical, electronics, appliance distributors.....	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers.....	6	8,747	660	10,894	150	4
Lumber, construction materials distributors.....	18	10,516	729	13,748	231	4
Machinery, equipment, supplies distributors.....	35	12,225	1,509	31,775	405	24
Metals, metalwork (except scrap) distributors.....	1	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	2	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers.....	23	14,024	700	10,702	177	14
Manufacturers' sales branches, sales offices.....	35	43,794	2,237	42,114	517	...
Petroleum bulk plants, terminals and LP gas facilities.....	14	11,476	537	10,740	168	22
Merchandise agents, brokers.....	23	32,157	368	8,435	174	22
Assemblers of farm products.....	3	2,364	87	1,925	27	1
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

JEFFERSON COUNTY (coextensive with Birmingham Standard Metropolitan Area, see table 103)

MOBILE COUNTY (coextensive with Mobile Standard Metropolitan Area, see table 103)

MONTGOMERY COUNTY (coextensive with Montgomery Standard Metropolitan Area, see table 103)

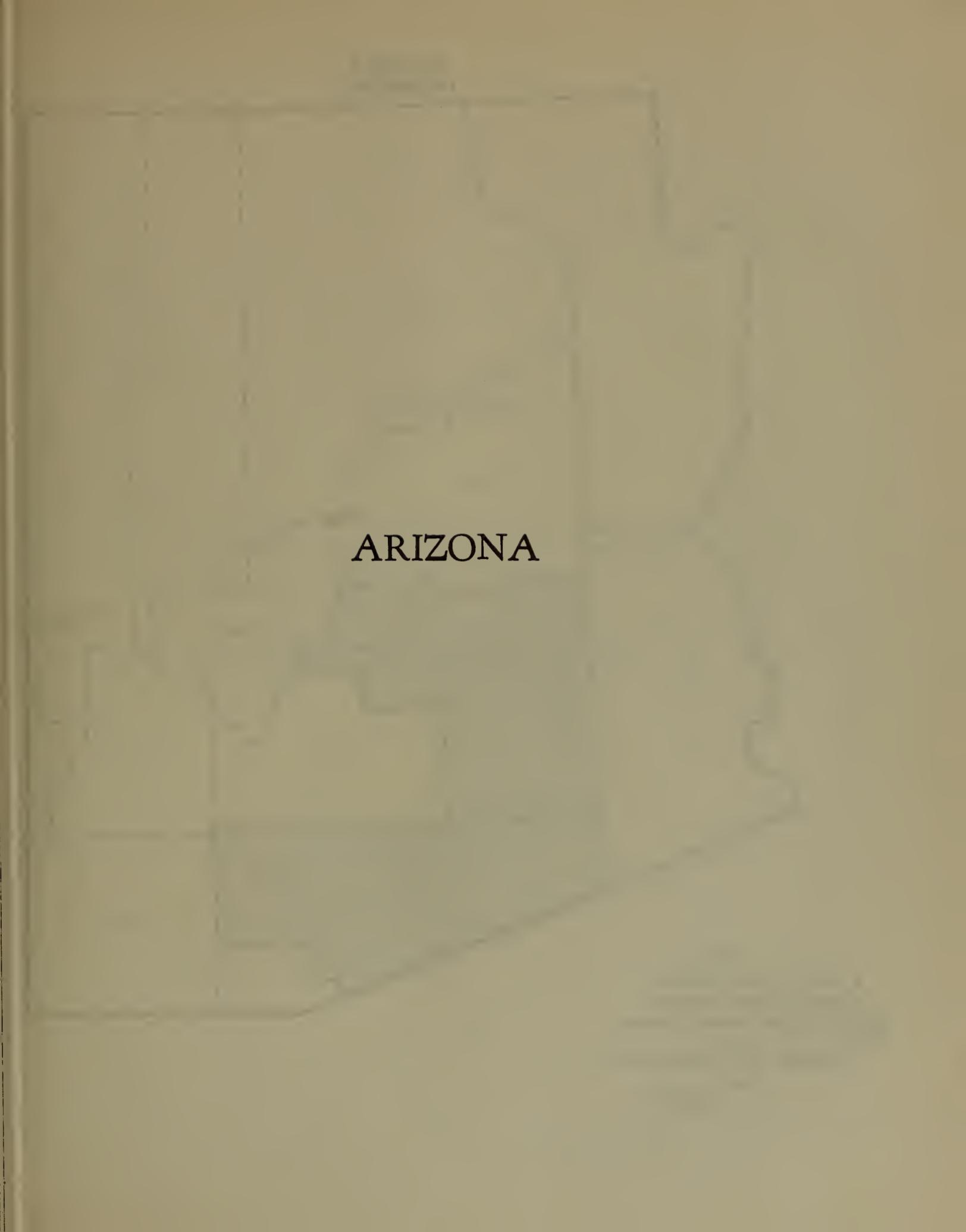
Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- prietors of unincorpor- ated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	2,386	xxx	101,443	xxx	xxx	71,553	1,374,840	26,174	1,755
Merchant wholesalers.....	1,397	757,511	72,183	86,272	11.4	48,961	926,096	18,128	1,113
Manufacturers' sales branches, sales offices.....	258	446,839	13,321	32,039	7.2	14,228	273,468	4,205	2
Petroleum bulk plants, terminals and LP gas facilities.....	426	150,114	9,178	14,843	9.9	4,636	92,723	1,891	379
Merchandise agents, brokers.....	168	190,263	311	5,652	2.3	2,204	44,816	838	133
Assemblers of farm products.....	137	93,907	6,450	4,016	4.3	1,524	37,737	1,112	128
STANDARD METROPOLITAN AREAS									
BIRMINGHAM									
Total.....	801	xxx	46,416	xxx	xxx	37,635	718,614	11,703	439
Merchant wholesalers.....	511	338,342	31,214	40,471	11.9	24,010	451,635	7,649	334
Manufacturers' sales branches, sales offices.....	166	368,168	10,434	25,544	6.9	10,762	207,393	3,069	2
Petroleum bulk plants, terminals and LP gas facilities.....	28	35,141	4,610	3,228	9.2	1,291	26,609	480	22
Merchandise agents, brokers.....	92	91,496	122	3,940	4.3	1,504	30,292	428	76
Assemblers of farm products.....	4	1,211	36	185	15.3	68	2,685	77	5
COLUMBUS									
Total.....	108	xxx	4,471	xxx	xxx	3,535	66,958	1,330	72
Merchant wholesalers.....	77	36,324	3,583	3,926	10.8	2,228	42,098	927	55
Manufacturers' sales branches, sales offices.....	15	13,524	414	1,310	9.7	641	12,460	196	...
Petroleum bulk plants, terminals and LP gas facilities.....	10	6,419	180	411	6.4	333	6,728	115	6
Merchandise agents, brokers.....	3	8,274	...	263	3.2	77	1,561	18	8
Assemblers of farm products.....	3	4,450	294	360	8.1	256	4,111	74	3
GADSDEN									
Total.....	60	xxx	1,979	xxx	xxx	1,264	24,133	525	59
Merchant wholesalers.....	45	14,630	1,436	1,736	11.9	973	18,434	430	47
Manufacturers' sales branches, sales offices.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	8	4,096	64	358	8.7	145	2,853	41	6
Merchandise agents, brokers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOBILE									
Total.....	243	xxx	13,431	xxx	xxx	9,644	181,645	3,622	119
Merchant wholesalers.....	167	98,917	9,404	12,965	13.1	7,404	137,526	2,736	97
Manufacturers' sales branches, sales offices.....	32	32,759	1,058	2,594	7.9	1,334	25,430	426	...
Petroleum bulk plants, terminals and LP gas facilities.....	18	19,255	2,765	3,583	18.6	639	12,482	219	5
Merchandise agents, brokers.....	18	19,785	111	559	2.8	200	3,855	95	14
Assemblers of farm products.....	8	777	93	164	21.1	67	2,352	146	3
MONTGOMERY									
Total.....	196	xxx	12,416	xxx	xxx	8,434	152,934	2,981	131
Merchant wholesalers.....	130	103,209	10,924	11,713	11.3	6,334	112,876	2,262	110
Manufacturers' sales branches, sales offices.....	33	33,296	1,278	2,507	7.5	1,468	27,976	462	...
Petroleum bulk plants, terminals and LP gas facilities.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	20	40,102	14	486	1.2	250	4,617	112	12
Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
JEFFERSON COUNTY (see Birmingham Standard Metropolitan Area)									
MOBILE COUNTY (see Mobile Standard Metropolitan Area)									
MONTGOMERY COUNTY (see Montgomery Standard Metropolitan Area)									

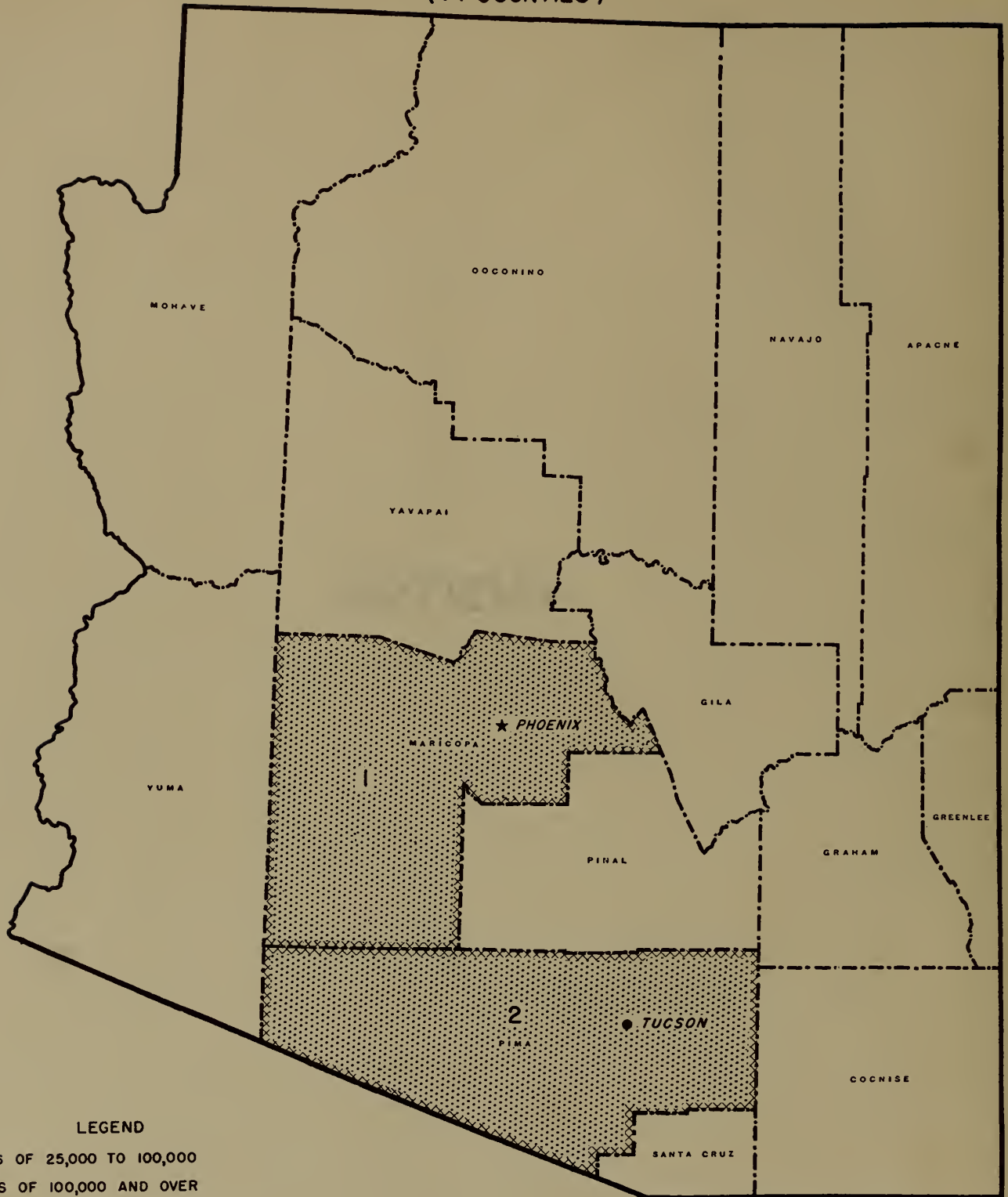
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.
 *Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.



ARIZONA

ARIZONA
(14 COUNTIES)



LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

 STANDARD METROPOLITAN AREA

STANDARD METROPOLITAN AREA

CODE

1 PHOENIX
2 TUCSON

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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Wholesale trade, total	1,285	XXX	53,129	XXX	XXX	44,361	954,607	11,641	11,636	10,108	12,270	802
Type of Operation												
Merchant wholesalers	848	418,788	40,852	58,726	14.0	31,132	658,569	7,705	7,838	7,344	8,024	517
Manufacturers' sales branches, sales offices	86	89,771	3,875	10,273	11.4	4,904	100,994	1,066	1,070	1,085	1,101	...
Petroleum bulk plants, terminals and LP gas facilities	212	110,368	4,320	11,778	10.7	3,480	71,361	764	757	747	734	195
Merchandise agents, brokers	90	109,940	1,200	3,121	2.8	1,157	21,212	377	384	311	353	62
Assemblers of farm products	49	47,388	2,882	7,901	16.7	3,688	102,471	1,729	1,587	621	2,058	28
Type by Kind of Business												
Merchant wholesalers	848	418,788	40,852	58,726	14.0	31,132	658,569	7,705	7,838	7,344	8,024	517
Grocery, confectionery, meat wholesalers	118	74,755	5,680	6,625	8.9	3,338	71,700	870	857	857	866	50
General-line grocery wholesalers	29	49,464	4,764	3,126	6.3	1,864	42,325	465	449	454	452	5
Confectionery wholesalers	4	794	57	188	23.7	58	950	10	9	7	14	3
Fish, sea food distributors	7	3,093	263	376	12.1	165	3,392	52	59	60	62	3
Meat, meat products wholesalers	17	6,606	181	1,088	16.5	558	10,951	144	142	134	145	15
Specialty-line grocery wholesalers	61	14,798	415	1,847	12.5	693	14,082	199	198	202	193	54
Farm products (edible) distributors	56	34,333	610	5,196	15.1	2,999	62,284	966	1,080	615	993	54
Poultry, poultry products distributors	16	7,787	51	948	12.2	469	9,730	142	142	146	152	15
Fresh fruit, vegetable wholesalers	40	26,546	559	4,248	16.0	2,530	52,554	824	938	469	841	39
Beer, wine, distilled spirits wholesalers	50	36,867	2,842	4,724	12.8	2,330	58,502	473	479	487	539	20
Beer, ale distributors	26	16,981	913	2,556	15.1	1,207	29,977	221	228	233	260	16
Wine, distilled spirits wholesalers	24	19,886	1,929	2,166	10.9	1,123	28,525	252	251	254	279	4
Tobacco distributors	12	10,865	395	495	4.6	262	4,135	78	73	75	77	13
Drugs, chemicals, allied products wholesalers	29	12,150	1,810	2,038	16.8	1,139	25,270	293	296	308	308	10
General-line drug wholesalers	5	8,598	1,393	1,066	12.4	677	14,018	172	170	170	169	...
Specialty-line drug, toiletries wholesalers	9	1,253	170	486	38.8	167	4,798	43	46	44	45	4
Industrial chemicals, explosives distributors	8	1,597	201	314	19.7	215	4,953	62	66	77	69	2
Paint, varnish wholesalers	7	702	46	172	24.5	80	1,501	16	16	17	25	4
Dry goods, apparel wholesalers	17	3,941	604	551	14.0	287	6,504	88	88	96	109	10
Clothing, furnishings, footwear wholesalers	9	2,184	330	309	14.1	163	3,794	55	54	59	70	6
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	14	3,043	326	482	15.8	206	4,568	62	63	59	63	14
Furniture (household, office) wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	18	5,723	791	1,078	18.8	660	11,899	157	155	158	158	9
Coarse paper and products wholesalers	6	3,880	436	558	14.4	346	6,278	74	73	76	76	3
Printing and fine paper distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers	8	1,207	235	374	31.0	223	3,848	61	59	60	60	6
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	17	32,381	4,680	257	2.6	367	6,682	79	87	85	89	11
Automotive wholesalers	130	33,450	5,240	7,935	23.7	4,406	96,806	1,090	1,095	1,061	1,140	76
Motor vehicle distributors	12	5,419	289	1,166	21.5	700	19,631	153	149	161	195	6
Automotive equipment, tire-tube wholesalers	118	28,031	4,951	6,769	24.1	3,706	77,175	937	946	900	945	70
Electrical, electronics, appliance distributors	47	29,944	2,891	3,621	12.1	1,885	35,374	451	447	435	443	29
Electrical apparatus, supplies distributors	24	19,120	1,854	1,952	10.2	1,113	21,653	252	251	244	246	11
Electrical appliance, radio, TV set wholesalers	11	8,744	606	1,032	11.8	494	8,753	130	125	122	125	8
Electronic parts, equipment distributors	12	2,080	341	637	30.6	278	4,968	69	71	69	72	10
Hardware, plumbing-heating goods wholesalers	30	28,062	4,207	3,855	13.7	2,326	44,858	534	525	529	526	14
Hardware wholesalers	7	7,239	1,881	1,190	16.4	749	14,266	201	200	204	196	1
Plumbing, heating equipment, supplies distributors	23	20,823	2,326	2,665	12.8	1,577	30,592	333	325	325	330	13
Lumber, construction materials distributors	51	27,669	1,762	4,683	17.0	2,781	54,350	564	556	571	602	29
Lumber, millwork wholesalers	19	12,448	641	884	7.1	464	9,629	111	109	110	127	10
Construction materials distributors	32	15,221	1,121	3,799	25.0	2,317	44,721	453	447	461	475	19
Machinery, equipment, supplies distributors	163	54,296	5,896	11,138	20.5	5,533	121,009	1,211	1,249	1,244	1,304	95
Air conditioning, comm. refrigeration equip., distrs.	25	10,327	596	1,006	9.7	469	9,741	86	101	142	104	12
Commercial machines, equipment distributors	21	3,743	419	804	21.5	347	6,664	89	90	92	98	19
Construction machinery, equipment dealers	15	11,036	1,513	2,436	22.1	1,278	26,766	261	256	252	280	7
Farm-garden machinery, equipment wholesalers	13	3,923	579	702	17.9	451	10,102	109	111	101	107	8
Industrial machinery, equipment distributors	22	4,293	320	843	19.6	398	7,891	85	85	78	90	14
Industrial materials, supplies distributors	18	9,197	1,388	1,954	21.2	851	24,688	208	213	199	206	8
Professional equipment, supplies distributors	17	5,757	539	1,766	30.7	959	17,021	185	201	207	217	7
Service establishment supply houses	29	5,436	453	1,380	25.4	708	16,903	170	173	155	183	12
Transportation equipment distributors	3	584	89	247	42.3	72	1,233	18	19	18	19	2
Metals, metalwork (except scrap) distributors	14	5,290	769	1,105	20.9	558	12,758	134	146	151	143	9
Iron, steel and products distributors	14	5,290	769	1,105	20.9	558	12,758	134	146	151	143	9
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	18	4,413	288	730	16.5	320	7,046	112	103	98	128	13
Iron, steel scrap dealers	6	3,447	194	385	11.2	164	3,488	54	47	41	56	2
Waste materials dealers	12	966	94	345	35.7	156	3,558	58	56	57	72	11
Other merchant wholesalers	64	21,606	2,061	3,613	16.7	1,735	34,824	543	537	515	536	31
Amusement, sporting goods distributors	9	1,319	226	254	19.3	127	2,710	42	43	45	44	4
Book, magazine, newspaper wholesalers	9	2,668	112	617	23.1	329	5,951	128	123	109	111	5
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	19	10,597	871	1,489	14.1	725	14,196	200	200	205	198	4
Jewelry wholesalers	6	723	181	163	22.5	91	2,748	28	27	24	25	2
Petroleum products distributors	4	668	138	140	21.0	43	633	17	16	11	12	4
Gift, art goods, greeting card wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	10	4,801	465	739	15.4	359	7,293	99	103	93	115	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)		(Number)
Type by Kind of Business—Coo.												
Maufacturers' sales branches, sales offices.....	86	89,771	3,875	10,273	11.4	4,904	100,994	1,066	1,070	1,085	1,101	...
Sales branches (with stocks).....	59	54,939	3,875	8,376	15.2	4,193	85,725	919	926	943	957	...
Sales offices (without stocks).....	27	34,832	...	1,897	5.4	711	15,269	147	144	142	144	...
Food and kindred products.....	21	30,372	865	4,066	13.4	1,690	36,720	397	392	391	410	...
Textile mill products.....	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	8	2,624	252	504	19.2	331	6,902	75	75	77	79	...
Rubber products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	6	3,071	218	328	10.7	154	3,740	37	39	43	49	...
Primary metal products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products.....	4	4,648	323	322	6.9	159	3,002	32	36	42	36	...
Machinery (except electrical).....	24	6,716	785	2,136	31.8	1,333	26,733	261	256	265	266	...
Electrical machinery.....	6	7,193	98	324	4.5	179	3,215	37	33	30	27	...
Transportation equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	212	110,368	4,320	11,778	10.7	3,480	71,361	764	757	747	734	195
Gasoline, distillates, residuals.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals.....	...	...	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	90	109,940	1,200	3,121	2.8	1,157	21,212	377	384	311	353	62
Groceries, confectionery, meats.....	14	19,962	4	670	3.4	341	7,010	97	99	99	102	9
Farm products (edible).....	20	18,606	16	606	3.3	139	2,015	47	42	30	35	14
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	17	52,332	1,096	767	1.5	217	4,541	139	141	85	120	12
Cotton.....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	...	...	...	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances.....	6	2,497	1	154	6.2	21	(Z)	7	7	8	7	6
Hardware, plumbing, heating goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials.....	5	2,682	...	116	4.3	38	631	10	11	12	11	3
Machinery, equipment, supplies.....	5	2,456	60	285	11.6	217	2,805	22	29	28	27	2
Metals, metalwork (except scrap).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	11	6,822	6	267	3.9	84	1,718	30	30	25	22	8
Assemblers of farm products.....	49	47,388	2,882	7,901	16.7	3,688	102,471	1,729	1,587	621	2,058	28
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruits, vegetables.....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	23	25,112	2,703	2,257	9.0	1,009	20,693	256	249	231	340	12
Farm supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Arizona, total.....	1,285	44,361	954,607	12,270	802	848	418,788	437	357,467
Apache County.....	3	...	...	...	3	...	...	3	763
Cochise County.....	43	479	9,277	142	29	21	2,652	22	6,246
Douglas.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County.....	35	(D)	(D)	(D)	(D)	14	(D)	21	(D)
Coconino County.....	35	497	10,632	134	26	21	8,036	14	4,310
Flagstaff.....	24	455	9,759	120	17	17	7,463	7	2,709
Remainder of County.....	11	42	873	14	9	4	573	7	1,601
Gila County.....	23	368	8,170	94	14	13	3,521	10	3,191
Globe.....	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Remainder of County.....	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Graham County.....	20	274	5,933	86	12	13	2,619	7	2,196
Greenlee County.....	8	50	1,051	16	6	4	319	4	908
Maricopa County.....	721	32,361	701,261	9,054	443	492	300,691	229	256,192
Glendale.....	8	107	1,993	25	5	5	809	3	4,427
Mesa.....	26	717	17,306	280	18	12	3,274	14	6,021
Phoenix.....	549	25,988	541,885	6,382	313	394	252,905	155	199,678
Tempe.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County.....	134	(D)	(D)	(D)	(D)	78	(D)	56	(D)
Mohave County.....	15	63	1,130	17	17	8	642	7	1,601
NavaJo County.....	27	285	5,715	83	22	13	1,824	14	5,966
Winslow.....	10	121	2,074	28	10	5	816	5	1,112
Remainder of County.....	17	164	3,641	55	12	8	1,008	9	4,854
Pima County.....	207	6,480	138,251	1,676	99	161	69,334	46	29,486
Tucson.....	175	5,838	125,610	1,508	73	139	63,525	36	24,884
Remainder of County.....	32	642	12,641	168	26	22	5,809	10	4,602
Pinal County.....	41	664	16,487	182	33	19	3,965	22	7,454
Santa Cruz County.....	37	389	5,975	138	27	17	5,439	20	14,072
Nogales.....	36	(D)	(D)	(D)	(D)	17	(D)	19	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Yavapai County.....	44	603	14,905	166	35	26	5,021	18	5,194
Prescott.....	21	465	12,231	129	17	17	4,355	4	1,829
Remainder of County.....	23	138	2,674	37	18	9	666	14	3,365
Yuma County.....	61	1,848	35,820	482	36	40	14,725	21	19,888
Yuma.....	35	996	20,495	269	16	25	8,354	10	15,592
Remainder of County.....	26	852	15,325	213	20	15	6,371	11	4,296

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)
				Payroll (Dollars)	Employ-ees (Number)						Payroll (Dollars)	Employ-ees (Number)	
PHOENIX STANDARD METROPOLITAN AREA--Coextensive with Maricopa County, Ariz.													
Wholesale trade, total.....	721	xxx	32,361	701,261	9,054	443	Manufacturers' sales branches, sales offices.....	69	82,426	4,190	85,289	906	...
Type of Operation							Sales branches (with stocks).....	46	48,002	3,510	70,654	768	...
Merchant wholesalers.....	492	300,691	21,996	460,023	5,611	330	Sales offices (without stocks).....	23	34,424	680	14,635	138	...
Manufacturers' sales branches, sales offices.....	69	82,426	4,190	85,289	906	...	Petroleum bulk plants, terminals and LP gas facilities.....	62	55,035	2,126	45,294	438	51
Petroleum bulk plants, terminals and LP gas facilities.....	62	55,035	2,126	45,294	438	51	Merchandise agents, brokers.....	62	78,337	853	15,648	234	44
Merchandise agents, brokers.....	42	78,337	853	15,648	234	44	Assemblers of farm products.....	36	40,394	3,196	95,007	1,865	18
Assemblers of farm products.....	36	40,394	3,196	95,007	1,865	18							
Type by Kind of Business													
Merchant wholesalers.....	492	300,691	21,996	460,023	5,611	330	TUCSON STANDARD METROPOLITAN AREA--Coextensive with Pima County, Ariz.						
Grocery, confectionery, meat wholesalers.....	54	45,814	2,100	41,867	505	41	Wholesale trade, total.....	207	xxx	6,480	138,251	1,676	99
General-line grocery wholesalers.....	12	28,952	1,150	24,134	262	1	Type of Operation						
Confectionery wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Merchant wholesalers.....	161	69,334	5,073	109,240	1,317	82
Meat, fish wholesalers.....	13	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	17	7,345	714	15,705	195	...
Specialty-line grocery wholesalers.....	27	9,525	361	6,325	89	27	Petroleum bulk plants, terminals and LP gas facilities.....	19	16,515	553	10,831	109	...
Farm products (edible) distributors.....	39	24,271	2,211	42,385	793	46	Merchandise agents, brokers.....	7	5,040	104	1,864	35	12
Poultry, poultry products distributors.....	11	5,331	298	6,214	106	12	Assemblers of farm products.....	3	586	36	871	23	3
Fresh fruit, vegetable wholesalers.....	28	18,940	1,913	36,171	687	34	Type by Kind of Business						
Beer, wine, distilled spirits wholesalers.....	16	19,511	1,223	29,919	290	6	Merchant wholesalers.....	161	69,334	5,073	109,240	1,317	82
Tobacco distributors.....	4	4,386	83	964	17	3	Grocery, confectionery, meat wholesalers.....	24	17,526	665	15,184	181	10
Drugs, chemicals, allied products wholesalers.....	18	8,706	812	17,982	218	9	Farm products (edible) distributors.....	9	5,432	461	12,405	138	10
General- and specialty-line drug wholesalers.....	9	6,846	582	12,834	145	4	Beer, wine, distilled spirits wholesalers.....	10	7,932	600	18,226	118	2
Industrial chemicals, paint wholesalers.....	9	1,860	230	5,148	73	5	Tobacco distributors.....	3	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers.....	13	3,273	248	5,552	89	6	Drugs, chemicals, allied products wholesalers.....	10	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers.....	7	(D)	(D)	(D)	(D)	(D)	Dry goods, apparel wholesalers.....	1	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers.....	6	(D)	(D)	(D)	(D)	(D)	Furniture, home furnishings wholesalers.....	3	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	11	2,894	193	4,314	57	9	Paper, allied products wholesalers.....	6	2,074	285	4,780	65	3
Paper, allied products wholesalers.....	9	3,254	310	5,938	77	6	Farm products (raw materials) merchants.....	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	12	30,460	2,72	4,865	64	5	Automotive wholesalers.....	18	7,928	673	13,018	169	11
Automotive wholesalers.....	66	18,259	2,829	62,129	735	49	Electrical, electronics, appliance distributors.....	14	(D)	(D)	(D)	(D)	(D)
Electrical, electronics, appliance distributors.....	32	26,615	1,661	31,948	363	13	Hardware, plumbing-heating goods wholesalers.....	6	1,833	132	2,189	33	5
Hardware, plumbing-heating goods wholesalers.....	18	25,176	2,085	40,764	458	8	Lumber, construction materials distributors.....	29	5,474	662	13,128	166	10
Hardware wholesalers.....	4	(D)	(D)	(D)	(D)	(D)	Machinery, equipment, supplies distributors.....	4	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors.....	14	(D)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors.....	3	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors.....	27	19,634	1,829	36,539	373	15	Scrap, waste materials dealers.....	10	1,557	179	2,787	61	4
Lumber, millwork wholesalers.....	13	9,496	337	6,943	93	8	Manufacturers' sales branches, sales offices.....	17	7,345	714	15,705	195	...
Construction materials distributors.....	14	10,138	1,492	29,596	280	7	Petroleum bulk plants, terminals and LP gas facilities.....	19	16,515	553	10,831	109	12
Machinery, equipment, supplies distributors.....	11	45,148	4,368	47,722	1,013	77	Merchandise agents, brokers.....	7	5,040	104	1,604	35	2
Commercial machinery, equipment distributors.....	11	2,740	244	4,739	60	17	Assemblers of farm products.....	3	586	36	871	20	3
Industrial machinery, equipment distributors.....	18	4,669	351	6,973	77	9							
Industrial materials, supplies distributors.....	15	8,651	780	23,072	189	8							
Professional equipment, supplies distributors.....	10	4,615	770	12,962	175	7							
Service establishment supply houses.....	14	4,492	607	15,050	158	14							
Other machinery, equipment, supplies distributors.....	35	20,581	1,616	34,926	359	22							
Metals, metalwork (except scrap) distributors.....	8	3,163	266	6,020	75	7							
Scrap, waste materials dealers.....	13	3,485	230	5,287	91	9							
Other merchant wholesalers.....	41	16,222	1,276	26,788	378	21							
Amusement, sporting goods distributors.....	6	(D)	(D)	(D)	(D)	(D)							
Jewelry wholesalers.....	5	(D)	(D)	(D)	(D)	(D)							
Merchant wholesalers, n.e.c.....	30	14,548	1,091	21,947	322	17							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Maricopa County, coextensive with Phoenix Standard Metropolitan Area. See table 103.
Pima County, coextensive with Tucson Standard Metropolitan Area. See table 103.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- priators of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	785	XXX	29,175	XXX	XXX	23,115	439,029	7,805	513
Merchant wholesalers.....	430	217,721	24,348	27,733	12.7	15,345	299,421	4,912	251
Manufacturers' sales branches, sales offices.....	71	52,419	2,010	4,777	9.1	2,544	45,743	722	...
Petroleum bulk plants, terminals and LP gas facilities.....	201	61,325	2,212	6,410	10.5	1,804	37,335	604	194
Merchandise agents, brokers.....	40	46,377	18	1,234	2.7	377	8,826	174	37
Assemblers of farm products.....	43	26,542	587	5,503	20.7	3,045	47,704	1,393	31
STANDARD METROPOLITAN AREAS									
PHOENIX									
Total.....	428	XXX	22,226	XXX	XXX	17,264	328,526	5,737	258
Merchant wholesalers.....	253	158,356	18,374	19,540	12.3	10,892	215,993	3,346	147
Manufacturers' sales branches, sales offices.....	51	45,784	1,515	3,960	8.6	2,100	38,280	591	...
Petroleum bulk plants, terminals and LP gas facilities.....	53	28,309	1,742	3,746	13.2	969	20,498	314	48
Merchandise agents, brokers.....	32	36,607	15	890	2.4	294	7,001	124	34
Assemblers of farm products.....	39	25,228	580	5,443	21.6	3,009	46,754	1,362	29
TUCSON									
Total.....	112	XXX	3,546	XXX	XXX	3,455	65,801	1,160	48
Merchant wholesalers.....	83	33,842	3,002	4,731	14.0	2,780	53,424	968	43
Manufacturers' sales branches, sales offices.....	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	14	8,424	199	629	7.5	305	6,153	84	4
Merchandise agents, brokers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
MARICOPA COUNTY--See Phoenix Standard Metropolitan Area.									
PIMA COUNTY--See Tucson Standard Metropolitan Area.									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A faint, sepia-toned map of the state of Arkansas serves as the background for the page. The map shows the state's irregular borders, major rivers such as the Mississippi, Arkansas, and Missouri, and a network of roads or trails. The word "ARKANSAS" is printed in a bold, serif font across the center of the map.

ARKANSAS

● PLACES OF 25,000
★ PLACES OF 100,000
STANDARD METROPOLITAN AREA

STANDARD METROPOLITAN AREA
CODE
1 LITTLE ROCK-N
2 FORT SMITH

CLAY
GREENE
CRAIGHEAD
POINSETT
CRITTENDEN
CROSS
ST. FRANCIS
LEE
PHILLIPS
RANDOLPH
LAWRENCE
JACKSON
WOODRUFF
NORROE
ARKANSAS
DESHA
ONICOT
FULTON
SHARP
IZARD
INDEPENDENCE
STONE
CLEBURNE
WHITE
PRAIRIE
LONOK
JEFFERSON
LINCOLN
DREW
ABILEY
BAXTER
MARION
SEATON
VAN BUREN
CONWAY
FAULKNER
PULASKI
SALINE
GARLAND
MONTGOMERY
POLK
HOWARD
SEVIER
LITTLE RIVER
HEMPSTEAD
MILLER
LAFAYETTE
COLUMBIA
QUACHITA
CALHOUN
BRADLEY
DALLAS
CLEVELAND
UNION
PERRY
YELL
LOGAN
FRANKLIN
CRAWFORD
WASHINGTON
MADISON
NEWTON
POPE
PINE BLUFF

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREA

STANDARD METROPOLITAN AREA

CODE

1 LITTLE ROCK-NORTH LITTLE ROCK
2 FORT SMITH

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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Percent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total	1,965	XXX	68,076	XXX	XXX	47,869	915,681	13,831	13,700	13,957	14,427	1,437
Type of Operation												
Merchant wholesalers	1,140	507,379	54,299	64,766	12.7	34,888	660,095	9,925	9,894	10,075	10,270	835
Manufacturers' sales branches, sales offices	101	118,231	4,355	11,927	10.1	6,166	117,245	1,499	1,531	1,535	1,532	...
Petroleum bulk plants, terminals and LP gas facilities	492	137,531	8,708	17,255	12.5	3,871	75,709	1,163	1,166	1,169	1,194	399
Merchandise agents, brokers	124	160,566	648	3,163	2.0	1,387	28,132	599	590	637	668	123
Assemblers of farm products	108	75,142	2,056	3,881	5.2	1,557	34,500	645	519	541	763	70
Type by Kind of Business												
Merchant wholesalers	1,140	507,379	54,299	64,766	12.7	34,888	660,095	9,925	9,894	10,075	10,270	835
Grocery, confectionery, meat wholesalers	210	149,404	11,020	14,755	9.6	10,130	149,265	2,659	2,661	2,670	2,751	177
General-line grocery wholesalers	86	114,317	9,968	9,477	8.3	7,779	103,175	1,872	1,835	1,823	1,844	46
Confectionery wholesalers	18	3,270	79	788	11.9	134	2,592	57	54	59	62	20
Fish, sea food distributors	7	1,263	5	182	14.4	87	1,780	35	45	44	47	16
Meat, meat products wholesalers	46	14,141	218	2,073	14.7	1,010	21,085	345	356	351	396	56
Specialty-line grocery wholesalers	53	16,413	750	2,235	13.6	1,120	20,633	350	371	393	402	39
Farm products (edible) distributors	87	32,589	444	4,211	12.9	1,587	33,801	599	598	773	698	95
Poultry, poultry products distributors	40	14,189	64	1,221	8.6	517	12,631	221	218	233	318	48
Fresh fruit, vegetable wholesalers	47	18,400	370	2,990	16.3	1,070	21,170	378	380	540	380	47
Beer, wine, distilled spirits wholesalers	54	33,940	4,313	3,501	10.3	1,509	31,788	368	367	384	382	47
Beer, ale distributors	47	11,792	740	1,614	13.7	541	8,964	163	171	180	171	47
Wine, distilled spirits wholesalers	7	22,148	3,573	1,887	8.5	968	22,824	205	196	204	211	...
Tobacco distributors	22	17,366	901	1,025	5.9	541	11,173	173	173	178	177	21
Drugs, chemicals, allied products wholesalers	29	16,774	1,781	2,326	14.5	1,297	28,007	392	394	408	412	15
General-line drug wholesalers	5	10,315	1,157	1,422	13.8	828	17,808	253	252	253	248	...
Specialty-line drug, toiletries wholesalers	17	5,147	597	769	14.9	418	9,158	123	126	139	146	11
Industrial chemicals, explosives distributors	3	159	20	26.4	9	(Z)	(Z)	5	5	5	5	1
Paint, varnish wholesalers	4	453	6	320.5	42	790	11	11	11	13	3	3
Dry goods, apparel wholesalers	19	8,188	1,341	1,233	15.1	719	13,573	192	191	200	192	15
Clothing, furnishings, footwear wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	3	5,097	737	730	14.3	433	8,576	113	112	120	120	3
Specialty-line dry goods wholesalers	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	13	9,253	1,462	1,247	13.7	927	15,429	168	165	167	179	5
Furniture (household, office) wholesalers	10	8,667	1,172	1,051	13.0	720	13,275	141	138	141	157	4
Home furnishings, floor coverings wholesalers	3	1,186	290	216	18.2	107	2,154	27	27	26	22	1
Paper, allied products wholesalers	11	5,259	721	932	17.7	598	11,769	132	131	137	133	2
Coarse paper and products wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Printing and fine paper distributors	3	2,137	277	382	17.9	231	4,663	46	46	47	46	...
Stationery, office supplies wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	28	21,726	3,333	965	4.4	393	7,493	170	164	147	165	33
Automotive wholesalers	175	25,102	5,455	5,710	22.7	3,116	64,281	965	962	938	966	06
Motor vehicle distributors	7	1,981	151	282	10.2	140	4,159	40	41	42	51	4
Automotive equipment, tire-tube wholesalers	168	23,121	5,304	5,588	23.8	2,976	60,122	925	921	896	915	102
Electrical, electronics, appliance distributors	43	29,511	3,951	3,787	12.8	2,141	37,701	507	494	500	500	15
Electrical apparatus, supplies distributors	15	10,064	1,505	1,226	12.2	780	14,975	192	186	188	198	2
Electrical appliance, radio, TV set wholesalers	18	16,885	1,985	1,855	11.6	950	15,555	225	216	223	209	10
Electronic parts, equipment distributors	10	3,362	431	696	20.7	111	7,171	90	92	89	93	3
Hardware, plumbing-heating goods wholesalers	35	29,567	5,473	4,814	16.3	2,860	64,949	829	827	830	833	12
Hardware wholesalers	14	19,735	3,474	3,113	15.3	1,809	44,722	527	527	525	524	5
Plumbing, heating equipment, supplies distributors	21	9,832	1,799	1,801	18.3	1,051	20,227	302	300	305	309	7
Lumber, construction materials distributors	93	31,319	2,434	4,925	15.7	1,869	41,748	535	565	582	623	64
Lumber, millwork wholesalers	57	23,431	1,751	3,748	13.0	1,442	21,281	308	322	315	352	42
Construction materials distributors	35	7,888	683	1,177	23.8	427	20,467	227	243	267	271	22
Machinery, equipment, supplies distributors	130	47,037	7,500	7,764	16.5	4,276	87,923	1,050	1,043	1,091	1,073	85
Air conditioning, comm. refrigeration equip., distrs.	10	2,252	256	402	17.9	200	3,677	61	68	74	59	12
Commercial machines, equipment distributors	22	2,288	331	579	25.3	333	7,167	107	113	114	109	29
Construction machinery, equipment dealers	18	11,346	2,690	2,082	18.4	1,183	25,858	248	239	242	242	4
Farm-garden machinery, equipment wholesalers	5	748	140	156	20.9	94	1,831	30	30	32	30	4
Industrial machinery, equipment distributors	29	13,854	1,826	1,544	11.1	756	15,161	206	213	232	214	15
Industrial materials, supplies distributors	12	7,570	1,018	955	12.6	594	11,859	123	124	126	125	2
Professional equipment, supplies distributors	12	3,224	371	734	22.8	422	7,571	87	84	81	101	5
Service establishment supply houses	28	4,558	547	1,075	23.6	520	10,655	153	157	155	157	14
Transportation equipment distributors	3	1,197	316	237	19.8	174	4,149	35	35	35	36	...
Metals, metalwork (except scrap) distributors	9	3,563	451	711	19.7	292	5,163	88	89	77	74	5
Iron, steel and products distributors	9	3,563	451	701	19.7	292	5,163	88	89	77	74	5
Nonferrous metals distributors	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	42	6,859	751	1,436	20.9	734	14,155	292	292	309	320	44
Iron, steel scrap dealers	26	4,413	453	971	20.2	110	9,156	173	178	186	193	24
Waste materials dealers	16	2,046	298	465	22.7	254	4,999	119	120	123	127	20
Other merchant wholesalers	131	40,622	2,959	5,314	13.1	1,999	41,862	806	752	684	792	94
Amusement, sporting goods distributors	7	2,327	431	276	11.0	152	3,212	36	37	50	53	3
Book, magazine, newspaper wholesalers	12	1,563	124	339	21.7	211	3,705	83	91	82	83	3
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	48	24,726	1,680	2,444	9.9	989	21,524	407	368	307	355	42
Jewelry wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors	24	4,373	135	447	10.2	164	2,866	51	54	55	59	18
Gift, art goods, greeting card wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Flower, bulb, plant wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers	31	6,456	332	1,654	25.6	417	9,479	165	177	164	214	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)		
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	101	118,231	4,355	11,927	10.1	6,166	117,245	1,499	1,531	1,535	1,532	...
Sales branches (with stocks).....	64	59,649	4,355	9,067	15.2	5,072	98,704	1,273	1,299	1,317	1,327	...
Sales offices (without stocks).....	37	58,582	...	2,860	4.9	1,094	18,541	226	232	218	205	...
Food and kindred products.....	48	46,048	1,306	6,677	14.5	3,412	67,290	870	904	921	907	...
Textile mill products.....	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products.....	6	28,304	99	906	3.2	100	3,506	52	51	53	48	...
Rubber products.....	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	4	7,043	344	...	7.5	...	5,374	84	84	80	83	...
Primary metal products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical).....	25	11,938	1,739	2,251	18.9	1,107	25,896	304	303	306	310	...
Electrical machinery.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	6	15,444	2	664	4.3	355	5,403	61	62	57	56	...
Petroleum bulk plants, terminals and LP gas facilities.....	492	137,531	6,708	17,215	12.5	3,871	75,709	1,163	1,166	1,169	1,194	398
Gasoline, distillates, residuals.....	472	130,825	6,430	15,715	12.0	3,256	62,638	976	990	996	1,113	378
Bulk plants.....	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	20	6,706	269	1,490	22.2	615	13,071	187	176	173	181	20
Merchandise agents, brokers.....	124	160,566	648	3,163	2.0	1,387	28,132	599	590	637	668	133
Groceries, confectionery, meats.....	20	34,560	...	696	2.0	195	3,301	60	58	55	56	22
Farm products (edible).....	3	1,066	...	56	2.0	23	(Z)	7	7	7	7	1
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	70	99,577	439	1,404	1.4	458	10,058	437	429	480	509	86
Cotton.....	21	55,686	439	387	.7	127	3,047	35	34	35	54	19
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	46	37,420	9	945	2.5	323	6,804	399	392	442	450	65
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...	...	...	...
Automotive.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials.....	8	3,680	4	155	4.2	67	1,108	15	16	16	16	7
Machinery, equipment, supplies.....	4	678	10	47	6.9	14	(Z)	6	6	6	6	2
Metals, metalwork (except scrap).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	11	7,386	155	183	2.5	82	2,687	26	27	27	23	6
Assemblers of farm products.....	108	75,142	2,066	3,881	5.2	1,557	34,500	645	519	541	763	70
Dairy, poultry products.....	29	14,547	139	1,539	10.9	428	10,515	212	221	217	243	18
Fresh fruits, vegetables.....	16	3,021	54	775	19.8	453	8,771	257	125	126	221	5
Farm products (raw materials).....	60	55,336	1,826	1,405	2.5	614	14,160	157	154	181	282	47
Farm supplies.....	3	1,338	47	112	8.4	62	1,045	19	19	17	17	...
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.²Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Arkansas, total.....1954..	1,965	47,869	915,681	14,427	1,437	1,140	507,379	825	491,470
Arkansas County.....	42	506	9,091	172	29	19	4,979	23	4,545
Stuttgart.....	23	341	6,337	111	16	10	3,863	13	2,388
Remainder of County.....	19	165	2,754	61	12	9	1,116	10	2,157
Ashley County.....	14	140	3,395	54	9	5	1,832	9	1,396
Baxter County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Benton County.....	46	571	10,131	240	37	23	7,053	23	5,504
Boone County.....	31	500	12,273	195	25	16	5,839	15	4,688
Harrison.....	24	(D)	(D)	(D)	(D)	14	(D)	10	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Bradley County.....	17	156	3,165	74	16	6	1,284	11	1,872
Calhoun County.....	...	...	...	...	...	...	...	...	...
Carroll County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Chicot County.....	19	320	6,277	124	10	8	4,617	11	3,994
Clark County.....	18	103	2,171	68	19	9	1,365	9	2,836
Arkadelphia.....	8	50	991	17	6	4	254	4	840
Remainder of County.....	10	53	1,180	51	13	5	1,111	5	1,996
Clay County.....	22	154	2,815	92	14	6	1,328	16	4,026
Cleburne County.....	9	44	996	25	10	3	1,248	6	1,355
Cleveland County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Columbia County.....	25	274	5,518	76	18	13	3,916	12	3,301
Magnolia.....	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Conway County.....	21	193	4,412	93	13	13	3,079	8	2,106
Morrilton.....	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Craighead County.....	56	1,266	25,657	473	48	36	16,990	20	9,352
Jonesboro.....	46	1,184	24,122	428	40	33	16,801	13	6,592
Remainder of County.....	10	82	1,535	45	8	3	1,189	7	2,760
Crawford County.....	9	324	4,627	150	7	5	1,232	4	1,139
Van Buren.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Crittenden County.....	36	553	13,384	184	29	22	7,655	14	4,514
West Memphis.....	18	308	7,509	88	13	14	5,013	4	2,295
Remainder of County.....	18	245	5,875	96	16	8	2,642	10	2,219
Cross County.....	16	172	3,278	67	10	7	1,347	9	2,362
Dallas County.....	11	92	2,015	32	11	4	1,038	7	1,336
Desha County.....	24	330	6,138	120	25	15	5,004	9	5,186
Drew County.....	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Faulkner County.....	27	216	5,094	117	29	11	3,231	16	5,321
Conway.....	25	(D)	(D)	(D)	(D)	11	(D)	14	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Franklin County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Fulton County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Garland County.....	48	1,239	22,102	414	40	35	15,948	13	5,576
Hot Springs.....	46	(D)	(D)	(D)	(D)	33	(D)	13	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Grant County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Greene County.....	36	630	11,870	233	19	20	5,674	16	3,366
Paragould.....	32	(D)	(D)	(D)	(D)	19	(D)	13	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Hempstead County.....	21	507	9,355	146	16	10	7,855	11	5,578
Hope.....	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hot Spring County.....	18	261	4,859	101	12	10	3,582	8	4,222
Malvern.....	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Howard County.....	14	160	2,767	58	9	6	2,959	8	1,963
Independence County.....	30	388	7,380	134	26	19	4,852	11	3,962
Batesville.....	27	(D)	(D)	(D)	(D)	18	(D)	9	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Izard County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Jackson County.....	22	272	5,049	104	15	10	3,541	12	4,101
Newport.....	19	255	4,601	92	13	10	3,541	9	3,755
Remainder of County.....	3	17	(Z)	12	2	...	...	3	343
Jefferson County.....	42	1,852	41,384	592	78	54	18,744	28	55,807
Pine Bluff.....	74	1,704	38,334	533	70	50	17,158	24	55,199
Remainder of County.....	8	148	3,050	59	8	4	1,586	4	608
Johnson County.....	16	224	3,273	53	13	7	3,814	9	1,634
Lafayette County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lawrence County.....	21	118	2,562	60	14	12	2,697	9	3,346
Lee County.....	14	85	1,789	45	20	5	3,149	9	2,801
Lincoln County.....	4	19	(Z)	8	2	...	...	4	562
Little River County.....	10	65	1,404	32	6	6	970	4	502
Logan County.....	14	26	(Z)	14	14	5	292	9	1,357
Lonoke County.....	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Madison County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Marion County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Miller County.....	38	1,638	29,449	493	20	25	16,982	13	7,153
Texarkana.....	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Mississippi County.....	66	1,065	23,744	396	49	37	15,039	29	18,001
Blytheville.....	45	594	13,812	230	37	31	10,827	14	14,002
Osceola.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County.....	15	(D)	(D)	(D)	(D)	4	(D)	11	(D)
Monroe County.....	17	186	3,684	69	14	9	2,871	8	2,928
Montgomery County.....	4	16	(Z)	21	3	...	...	4	1,010
Nevada County.....	8	118	2,173	51	4	4	2,064	4	696
Newton County.....	...	...	...	...	...	...	...	...	...
Quachita County.....	33	587	11,956	201	22	24	8,506	9	3,090
Camden.....	30	532	11,067	175	20	21	7,238	9	3,090
Remainder of County.....	3	49	889	26	2	3	1,260	...	...
Perry County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Phillips County.....	43	865	17,545	283	35	23	14,271	20	18,918
Helena.....	28	710	13,567	215	22	20	13,440	8	11,569
West Helena.....	8	98	1,910	34	6	3	831	5	3,022
Remainder of County.....	7	57	2,069	14	7	...	...	7	4,327
Pike County.....	7	90	1,866	39	9	4	1,005	3	502
Poinsett County.....	20	155	2,601	58	10	8	1,196	12	2,289
Polk County.....	16	89	1,565	33	10	8	1,707	8	916
Pope County.....	27	306	5,144	123	15	13	4,874	14	3,461
Russellville.....	23	(D)	(D)	(D)	(D)	10	(D)	13	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Prairie County.....	9	58	1,364	23	5	4	1,352	5	554
Pulaski County.....	385	20,677	366,126	4,888	207	270	179,306	115	169,230
Little Rock.....	312	18,844	328,956	4,345	139	215	160,956	97	146,610
North Little Rock.....	62	(D)	(D)	(D)	(D)	46	(D)	16	(D)
Remainder of County.....	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Randolph County.....	13	85	1,450	50	3	6	1,195	7	1,886
St. Francis County.....	29	349	6,829	149	25	16	8,350	13	2,749
Forrest City.....	19	223	6,147	100	12	11	6,181	8	1,973
Remainder of County.....	10	126	682	49	13	5	2,169	5	775
Saline County.....	13	60	1,679	21	8	6	407	7	1,621
Benton.....	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Scott County.....	7	21	1,087	18	10	...	...	7	864
Searcy County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Sebastian County.....	150	5,972	124,455	1,601	89	113	51,076	37	32,301
Fort Smith.....	145	(D)	(D)	(D)	(D)	110	(D)	35	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Sevier County.....	15	133	4,190	76	11	8	1,927	7	2,114
Sharp County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Stone County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Price County.....	78	1,657	31,147	505	58	58	18,998	20	28,339
El Dorado.....	64	(D)	(D)	(D)	(D)	49	(D)	15	(D)
Remainder of County.....	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Van Buren County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Washington County.....	74	1,210	25,205	520	74	47	20,408	27	15,760
Fayetteville.....	37	456	9,769	178	30	24	6,215	13	4,556
Springdale.....	26	643	13,466	257	27	17	12,685	9	7,620
Remainder of County.....	11	101	1,970	85	17	6	1,508	5	3,584
White County.....	23	336	6,365	132	24	12	3,718	11	3,758
Searcy.....	17	301	5,658	111	19	9	3,475	8	3,276
Remainder of County.....	6	35	707	21	5	3	243	3	482
Woodruff County.....	8	24	518	13	10	...	...	8	1,486
Yell County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954--STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)						Payroll (Dollars)	Employees (Number)	
FORT SMITH STANDARD METROPOLITAN AREA--Coextensive with Sebastian County, Ark.													
Wholesale trade, total.....	150	xxx	5,972	124,455	1,641	89	Wholesale trade, total.....	385	xxx	20,677	366,126	4,888	207
Type by Kind of Business													
Merchant wholesalers.....	113	51,076	4,060	87,223	1,197	69	Merchant wholesalers.....	270	179,306	15,182	262,082	3,498	165
Manufacturers' sales branches, sales offices.....	13	10,610	1,256	24,416	349	12	Manufacturers' sales branches, sales offices.....	52	71,888	3,908	73,503	930	4
Petroleum bulk plants, terminals and LP gas facilities.....	15	7,268	(D)	3,404	(D)	12	Petroleum bulk plants, terminals and LP gas facilities.....	18	20,446	898	17,472	229	39
Merchandise agents, brokers.....	7	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	37	67,229	365	7,131	115	...
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	8	9,667	324	5,999	116	...
Type by Kind of Business													
Merchant wholesalers.....	113	51,076	4,060	87,223	1,197	69	Merchant wholesalers.....	270	179,306	15,182	262,082	3,498	165
Grocery, confectionery, meat wholesalers.....	11	9,682	441	7,731	152	5	Grocery, confectionery, meat wholesalers.....	31	22,050	3,615	27,679	433	34
Farm products (edible) distributors.....	4	1,963	175	3,795	66	4	Farm products (edible) distributors.....	23	7,644	500	10,359	181	29
Beer, wine, distilled spirits wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Beer, wine, distilled spirits wholesalers.....	12	24,300	1,155	24,410	242	7
Tobacco distributors.....	3	(D)	(D)	(D)	(D)	(D)	Tobacco distributors.....	5	5,997	267	5,261	87	2
Drugs, chemicals, allied products wholesalers.....	3	2,201	186	3,735	57	1	Drugs, chemicals, allied products wholesalers.....	11	8,275	660	15,411	215	6
Dry goods, apparel wholesalers.....	7	4,299	396	8,321	105	3	Dry goods, apparel wholesalers.....	3	1,430	103	1,816	28	1
Furniture, home furnishings wholesalers.....	3	2,136	224	4,372	45	...	Furniture, home furnishings wholesalers.....	6	6,903	563	10,203	121	2
Paper, allied products wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Paper, allied products wholesalers.....	6	3,632	411	7,424	93	...
Farm products (raw materials) merchants.....	1	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials) merchants.....	1	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	10	2,523	327	6,562	98	7	Automotive wholesalers.....	28	7,434	944	20,464	221	20
Electrical, electronics, appliance distributors.....	7	2,241	193	3,513	41	1	Electrical, electronics, appliance distributors.....	25	24,623	1,675	28,761	395	10
Hardware, plumbing-heating goods wholesalers.....	5	7,736	570	14,741	176	...	Hardware, plumbing-heating goods wholesalers.....	9	10,433	1,338	22,467	258	3
Lumber, construction materials distributors.....	11	3,100	377	11,063	121	4	Lumber, construction materials distributors.....	20	15,495	752	15,467	213	6
Machinery, equipment, supplies distributors.....	22	4,587	439	9,440	115	21	Machinery, equipment, supplies distributors.....	35	21,870	2,488	48,398	568	22
Metals, metalwork (except scrap) distributors.....	4	1,647	135	2,456	37	2	Metals, metalwork (except scrap) distributors.....	3	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	a	645	66	1,576	36	4	Scrap, waste materials dealers.....	11	3,433	333	6,444	133	9
Other merchant wholesalers.....	14	2,750	197	3,866	72	11	Other merchant wholesalers.....	21	13,988	624	14,803	217	12
Manufacturers' sales branches, sales offices.....	13	10,610	1,256	24,416	349	...	Manufacturers' sales branches, sales offices.....	52	71,888	3,908	73,503	930	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	7,268	184	3,404	(D)	12	Petroleum bulk plants, terminals and LP gas facilities.....	18	20,446	898	17,472	229	4
Merchandise agents, brokers.....	7	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	37	67,229	365	7,131	115	39
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	8	9,667	324	5,999	116	...

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500.

... Represents zero.

Table 104. WHOLESALE TRADE: 1954--COUNTIES WITH 100 ESTABLISHMENTS OR MORE

PULASKI COUNTY (Coextensive with Little Rock-North Little Rock Standard Metropolitan Area. See Table 103.)

SEBASTIAN COUNTY (Coextensive with Fort Smith Standard Metropolitan Area. See Table 103.)

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- priators of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	2,008	xxx	59,697	xxx	xxx	34,407	700,047	14,099	1,480
Merchant wholesalers.....	940	407,156	46,944	45,019	11.1	24,529	488,334	9,650	673
Manufacturers' sales branches, sales offices.....	96	76,608	3,597	7,158	9.3	3,874	77,782	1,213	...
Petroleum bulk plants, terminals and LP gas facilities.....	518	98,167	5,929	10,119	10.3	2,799	54,164	1,156	427
Merchandise agents, brokers.....	103	77,690	271	1,714	2.2	544	13,007	439	129
Assemblers of farm products.....	351	147,186	2,956	7,212	4.9	2,661	66,760	1,641	251
STANDARD METROPOLITAN AREAS									
FORT SMITH									
Total.....	156	xxx	6,511	xxx	xxx	4,652	90,954	1,596	98
Merchant wholesalers.....	115	48,869	5,906	6,737	13.8	3,859	74,011	1,318	76
Manufacturers' sales branches, sales offices.....	14	9,599	525	1,361	14.2	620	12,464	192	...
Petroleum bulk plants, terminals and LP gas facilities.....	17	5,067	59	427	8.4	108	2,335	55	13
Merchandise agents, brokers.....	6	1,500	7	70	4.7	31	1,510	14	7
Assemblers of farm products.....	4	2,146	14	61	2.9	34	634	17	2
LITTLE ROCK-NORTH LITTLE ROCK									
Total.....	360	xxx	22,852	xxx	xxx	13,649	273,347	4,775	225
Merchant wholesalers.....	251	157,708	18,643	17,851	11.3	9,972	200,667	3,576	157
Manufacturers' sales branches, sales offices.....	51	52,926	2,490	4,860	9.2	2,784	55,570	874	...
Petroleum bulk plants, terminals and LP gas facilities.....	19	12,595	1,546	1,619	12.9	662	11,954	217	18
Merchandise agents, brokers.....	35	32,816	173	700	2.1	219	4,933	103	44
Assemblers of farm products.....	4	3,267	...	28	0.9	12	(Z)	5	6
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
PULASKI COUNTY (See Little Rock-North Little Rock Standard Metropolitan Area.)									
SEBASTIAN COUNTY (See Fort Smith Standard Metropolitan Area.)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A faint, light-colored map of the state of California is visible in the background. The map shows the state's outline, major rivers, and some internal boundaries. The word "CALIFORNIA" is printed in a bold, black, serif font, centered over the map.

CALIFORNIA

CALIFORNIA (58 COUNTIES)

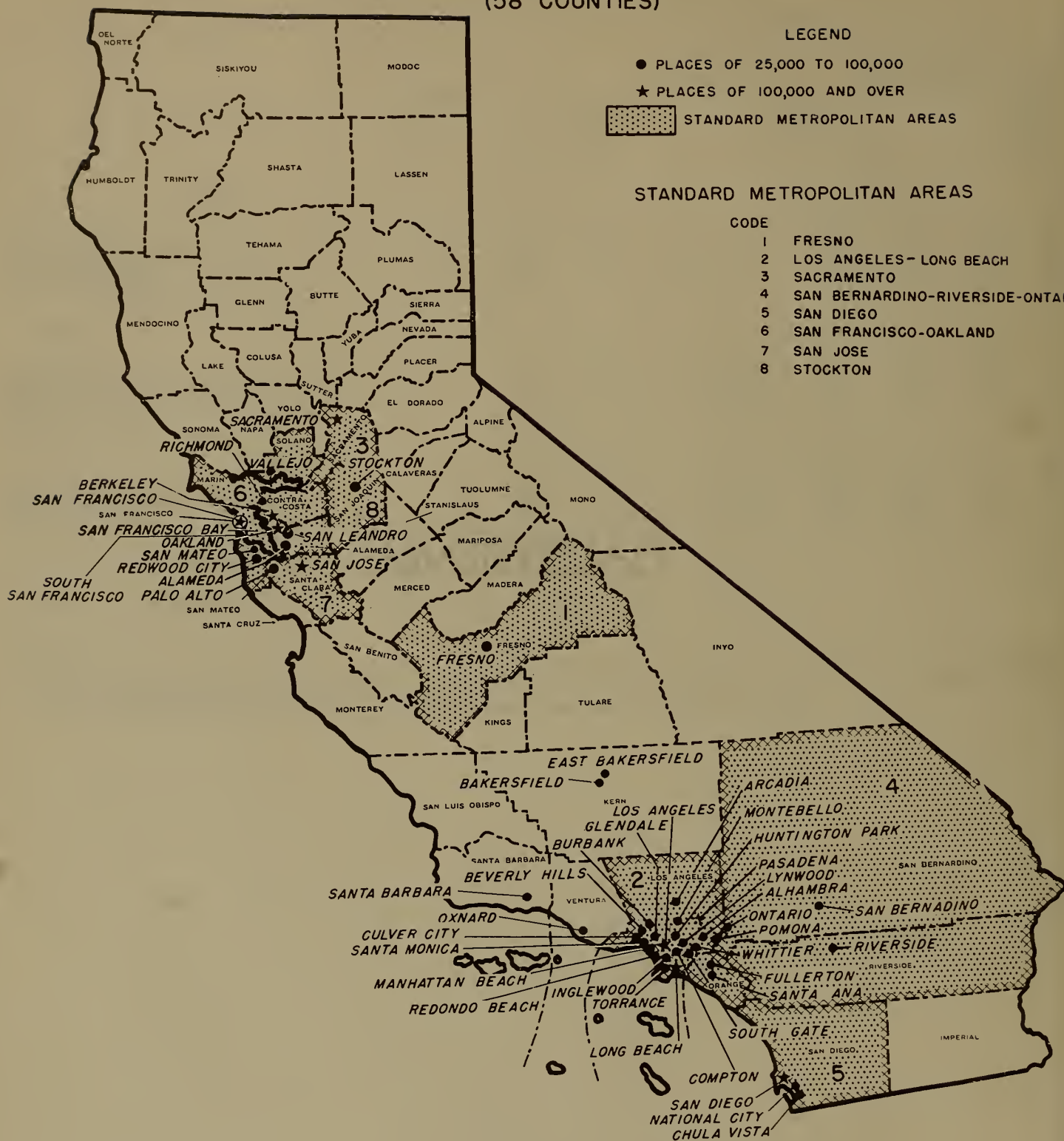
LEGEND

- PLACES OF 25,000 TO 100,000
★ PLACES OF 100,000 AND OVER
STANDARD METROPOLITAN AREAS

STANDARD METROPOLITAN AREAS

CODE

- 1 FRESNO
2 LOS ANGELES- LONG BEACH
3 SACRAMENTO
4 SAN BERNARDINO-RIVERSIDE-ONTARIO
5 SAN DIEGO
6 SAN FRANCISCO-OAKLAND
7 SAN JOSE
8 STOCKTON



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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount (\$1,000)	Percent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total	19,876	xxx	1,109,552	xxx	xxx	1,034,404	21,513,210	222,181	225,526	232,548	231,333	13,640
Type of Operation												
Merchant wholesalers	13,831	8,413,460	791,396	1,219,240	14.5	646,549	13,569,241	138,157	138,576	142,389	145,408	10,402
Manufacturers' sales branches, sales offices	2,066	5,599,783	239,158	505,168	9.0	240,687	5,005,194	45,730	45,844	46,422	46,511	13
Petroleum bulk plants, terminals and LP gas facilities	1,378	1,232,051	34,516	120,426	9.8	33,007	662,658	6,836	6,902	7,087	7,020	1,269
Merchandise agents, brokers	1,914	2,522,327	7,950	118,067	4.7	50,264	970,186	10,418	10,191	11,089	9,970	1,601
Assemblers of farm products	687	849,731	36,532	126,099	14.8	63,897	1,305,131	21,040	24,013	25,561	22,424	355
Type by Kind of Business												
Merchant wholesalers	13,831	8,413,460	791,396	1,219,240	14.5	646,549	13,569,241	138,157	138,576	142,389	145,408	10,402
Grocery, confectionery, meat wholesalers	1,585	1,827,399	85,200	149,536	8.2	79,117	1,628,681	16,821	16,524	16,819	18,467	1,328
General-line grocery wholesalers	205	661,100	42,099	33,731	5.1	21,044	429,583	4,174	4,169	4,189	4,200	62
Confectionery wholesalers	83	38,826	1,797	5,901	15.2	2,381	47,140	590	584	568	607	65
Fish, sea food distributors	127	57,977	3,095	10,266	17.7	4,482	90,161	1,232	1,242	1,260	1,347	120
Meat, meat products wholesalers	397	297,809	5,054	32,852	10.0	16,934	331,263	3,395	3,406	3,467	3,536	429
Specialty-line grocery wholesalers	773	771,687	33,155	66,786	8.7	34,276	730,534	7,430	7,123	7,335	8,777	652
Farm products (edible) distributors	882	477,617	8,824	74,524	15.6	37,910	727,537	9,219	10,253	10,492	10,029	980
Poultry, poultry products distributors	200	104,385	1,932	13,699	13.1	6,304	129,249	1,681	1,643	1,687	1,810	221
Fresh fruit, vegetable wholesalers	682	373,232	6,892	60,825	16.3	31,606	598,288	7,538	8,610	8,805	8,219	759
Beer, wine, distilled spirits wholesalers	482	555,349	58,503	67,894	12.2	37,142	803,105	6,871	6,876	7,039	6,986	359
Beer, ale distributors	293	180,391	8,573	25,489	14.1	14,068	287,018	2,731	2,738	2,857	2,795	265
Wine, distilled spirits wholesalers	189	374,958	49,930	42,405	11.3	23,074	516,087	4,140	4,138	4,182	4,191	94
Tobacco distributors	137	176,122	7,645	8,285	4.7	4,636	98,467	1,109	1,077	1,091	1,112	123
Drugs, chemicals, allied products wholesalers	496	304,024	29,574	47,600	15.7	25,432	529,184	5,515	5,538	5,662	5,816	258
General-line drug wholesalers	19	86,745	12,838	12,271	14.1	7,486	153,785	1,665	1,658	1,668	1,673	3
Specialty-line drug, toiletries wholesalers	230	108,376	6,478	18,545	17.1	9,116	187,191	2,120	2,096	2,183	2,239	140
Industrial chemicals, explosives distributors	153	85,919	8,455	12,212	14.2	6,768	145,427	1,267	1,309	1,322	1,359	56
Paint, varnish wholesalers	94	22,984	1,803	4,572	19.9	2,062	42,781	463	475	489	545	59
Dry goods, apparel wholesalers	560	290,331	37,475	46,320	16.0	21,198	423,479	4,503	4,504	4,687	4,996	421
Clothing, furnishings, footwear wholesalers	292	125,684	14,081	22,193	17.7	9,066	178,837	1,905	1,900	2,004	2,224	235
General-line dry goods wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	235	92,987	12,494	15,033	16.2	7,728	158,416	1,615	1,620	1,687	1,750	172
Piece goods converters	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	468	207,243	26,787	40,453	19.1	21,208	434,213	4,429	4,416	4,401	4,617	339
Furniture (household, office) wholesalers	200	72,120	8,143	16,650	23.1	8,979	176,307	1,828	1,816	1,781	1,873	146
Home furnishings, floor coverings wholesalers	268	135,123	18,644	23,803	17.6	12,229	257,906	2,601	2,600	2,620	2,744	193
Paper, allied products wholesalers	314	219,506	22,539	35,591	16.2	21,418	452,440	4,473	4,463	4,505	4,609	193
Coarse paper and products wholesalers	159	93,310	9,305	14,868	15.9	9,175	190,213	1,892	1,908	1,967	1,981	116
Printing and fine paper distributors	40	96,661	10,942	12,797	13.2	8,071	174,366	1,633	1,648	1,647	1,644	22
Stationery, office supplies wholesalers	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	157	308,350	40,877	17,647	5.7	6,797	132,409	1,441	1,374	2,230	1,615	115
Automotive wholesalers	1,507	371,370	53,754	90,520	24.4	51,878	1,158,716	11,827	11,929	12,198	12,266	1,286
Motor vehicle distributors	116	61,168	3,443	10,002	16.4	5,481	118,261	1,211	1,258	1,174	1,164	87
Automotive equipment, tire-tube wholesalers	1,391	310,202	50,315	80,518	26.0	46,397	1,040,455	10,616	10,671	11,024	11,102	1,199
Electrical, electronics, appliance distributors	614	520,653	56,911	74,236	14.3	41,749	959,183	8,866	8,809	8,863	8,679	383
Electrical apparatus, supplies distributors	261	274,886	27,756	38,311	13.9	22,340	521,443	5,232	5,141	5,001	4,607	173
Electrical appliance, radio, TV set wholesalers	160	182,702	20,409	22,693	12.4	11,932	279,586	2,160	2,174	2,311	2,379	78
Electronic parts, equipment distributors	193	63,065	8,746	13,232	21.0	7,477	158,154	1,474	1,494	1,551	1,693	132
Hardware, plumbing-heating goods wholesalers	507	422,795	65,010	67,943	16.1	37,195	770,291	7,913	7,466	8,087	8,071	299
Hardware wholesalers	189	181,190	32,513	34,563	19.1	19,293	375,114	4,463	4,401	4,243	4,180	131
Plumbing, heating equipment, supplies distributors	318	241,605	32,497	33,380	13.8	17,902	395,177	3,450	3,465	3,844	3,891	168
Lumber, construction materials distributors	956	632,551	40,428	108,569	17.2	54,684	1,150,056	10,498	10,815	11,088	11,527	560
Lumber, millwork wholesalers	388	374,766	25,674	41,980	11.2	21,819	456,577	3,986	4,065	4,370	4,515	243
Construction materials distributors	568	257,785	14,754	66,589	25.8	32,865	693,479	6,512	6,750	6,718	7,012	317
Machinery, equipment, supplies distributors	2,734	961,200	135,172	209,029	20.9	111,968	2,324,807	23,288	23,352	23,521	23,748	1,880
Air conditioning, comm. refrigeration equip., distrs.	167	46,082	5,376	9,773	21.2	4,976	99,401	983	1,022	1,026	1,020	101
Commercial machines, equipment distributors	329	75,969	9,685	21,129	27.8	11,019	235,031	2,393	2,396	2,402	2,485	273
Construction machinery, equipment dealers	122	81,045	18,136	15,759	19.4	9,394	184,680	1,748	1,785	1,812	1,818	54
Farm-garden machinery, equipment wholesalers	106	39,767	6,611	8,544	21.5	4,724	85,976	1,059	1,118	1,060	1,031	78
Industrial machinery, equipment distributors	606	236,306	29,889	41,924	17.7	21,168	442,963	4,341	4,429	4,359	4,426	379
Professional equipment, supplies distributors	454	236,103	31,422	44,951	19.0	25,545	528,951	5,041	5,024	5,052	5,101	259
Service establishment supply houses	257	68,304	9,703	16,813	24.6	9,330	201,658	2,178	2,174	2,184	2,254	179
Transportation equipment distributors	457	103,867	13,130	26,033	25.1	13,610	285,503	2,987	2,993	3,044	3,125	397
	236	73,757	11,211	24,139	32.7	12,202	260,644	2,568	2,411	2,582	2,494	160
Metals, metalwork (except scrap) distributors	316	262,115	50,257	44,793	17.1	24,312	529,691	4,356	4,463	4,517	4,530	171
Iron, steel and products distributors	268	227,348	44,927	39,072	17.2	21,592	468,058	3,869	3,991	3,922	3,931	145
Nonferrous metals distributors	48	34,767	5,330	5,721	16.5	2,720	61,633	547	572	595	599	26
Scrap, waste materials dealers	465	122,209	12,113	25,963	21.2	13,795	283,192	3,454	3,456	3,564	3,886	462
Iron, steel scrap dealers	196	47,897	5,707	10,007	20.9	5,234	108,664	1,204	1,235	1,292	1,427	216
Waste materials dealers	269	74,312	6,406	15,956	21.5	8,561	174,528	2,250	2,225	2,272	2,459	246
Other merchant wholesalers	1,651	754,626	60,323	110,337	14.6	56,110	1,163,790	13,574	13,261	13,625	14,454	1,245
Amusement, sporting goods distributors	291	108,319	12,865	20,265	18.7	10,183	200,747	2,162	2,214	2,252	2,397	209
Book, magazine, newspaper wholesalers	191	52,812	3,887	9,533	18.1	5,973	112,906	1,938	1,850	1,885	1,863	141
Coal wholesalers	5	346	11	120	34.7	62	1,058	20	21	16	17	2
Farm supplies wholesalers	195	154,527	12,036	18,899	12.2	9,051	198,188	1,931	1,905	1,958	2,199	137
Jewelry wholesalers	190	50,252	9,193	9,663	19.2	4,693	112,237	988	949	1,014	1,109	177
Petroleum products distributors	170	105,278	2,253	11,095	10.5	4,358	85,337	890	928	978	958	101
Gift, art goods, greeting card wholesalers	144	18,344	1,540	4,849	26.4	2,008	52,522	671	651	719	906	144
Flower, bulb, plant wholesalers	113	27,047	1,240	5,686	21.0	2,960	59,190	672	701	708	755	124
Miscellaneous products merchant wholesalers	352	237,701	17,294	30,224	12.7	16,822	341,565	4,502	4,042	4,095	4,250	210

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent
... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,066	5,599,783	239,158	505,168	9.0	240,687	5,005,194	45,730	45,844	46,422	46,511	13
Sales branches (with stocks).....	1,463	3,329,628	239,158	383,105	11.5	190,942	4,023,820	37,374	37,506	37,941	38,117	13
Sales offices (without stocks).....	603	2,270,155	...	122,063	5.4	49,745	981,374	8,356	8,338	8,481	8,394	...
Food and kindred products.....	317	1,089,864	41,608	113,336	10.4	46,490	967,553	9,160	9,152	9,346	9,164	3
Sales branches (with stocks).....	234	843,715	41,608	90,017	10.7	38,264	804,807	7,677	7,656	7,676	7,671	3
Sales offices (without stocks).....	83	246,149	...	23,319	9.5	8,226	162,746	1,483	1,496	1,670	1,493	...
Textile mill products.....	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	34	78,140	6,140	5,077	6.5	2,932	53,966	534	532	548	559	...
Sales offices (without stocks).....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	10	13,451	...	713	5.3	428	9,826	77	77	75	111	...
Furniture and fixtures.....	17	17,991	1,756	3,415	19.0	1,984	39,710	393	361	358	371	...
Sales branches (with stocks).....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	38	227,545	...	25,971	11.4	7,164	144,209	1,130	1,134	1,139	1,145	...
Chemicals and allied products.....	308	632,076	24,504	79,014	12.5	31,286	658,497	6,194	6,214	6,228	6,264	2
Sales branches (with stocks).....	235	396,750	24,504	58,321	14.7	23,327	502,269	4,836	4,851	4,886	4,918	2
Sales offices (without stocks).....	73	235,326	...	20,693	8.8	7,959	156,228	1,358	1,363	1,342	1,346	...
Rubber products.....	46	114,688	10,021	12,489	10.9	5,721	113,877	1,047	1,045	1,049	1,041	...
Sales branches (with stocks).....	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	79	238,250	4,984	16,359	6.9	6,910	148,636	1,172	1,177	1,121	1,133	1
Sales branches (with stocks).....	37	79,462	4,984	11,220	14.1	4,418	95,446	762	763	700	710	1
Sales offices (without stocks).....	42	158,788	...	5,139	3.2	2,492	53,190	410	414	421	423	...
Primary metal products.....	98	697,007	6,892	16,983	2.4	8,116	159,967	1,340	1,362	1,363	1,355	...
Sales branches (with stocks).....	30	95,399	6,892	5,121	5.4	2,399	47,333	453	464	458	448	...
Sales offices (without stocks).....	68	601,608	...	11,862	2.0	5,717	112,634	887	898	905	907	...
Fabricated metal products.....	99	356,402	11,985	16,082	4.5	8,091	160,355	1,479	1,474	1,472	1,512	...
Sales branches (with stocks).....	60	61,835	11,985	10,415	16.8	5,101	103,088	992	988	1,019	1,032	...
Sales offices (without stocks).....	39	294,567	...	5,667	1.9	2,990	57,267	487	486	453	480	...
Machinery (except electrical).....	452	461,868	40,209	75,791	16.4	49,042	1,036,919	8,996	8,972	9,030	9,174	...
Sales branches (with stocks).....	375	363,983	40,209	69,454	19.1	45,928	974,786	8,430	8,416	8,519	8,634	...
Sales offices (without stocks).....	78	97,885	...	6,337	6.5	3,114	62,133	566	556	511	540	...
Electrical machinery.....	135	427,529	23,652	48,673	11.4	23,093	451,967	4,146	4,124	4,215	4,240	...
Sales branches (with stocks).....	85	346,420	23,652	43,603	12.6	20,529	401,317	3,770	3,813	3,814	3,835	...
Sales offices (without stocks).....	50	81,109	...	5,070	6.3	2,564	50,650	376	371	401	405	...
Transportation equipment.....	75	679,347	36,674	35,083	5.2	18,165	389,136	3,765	3,728	3,843	3,739	...
Sales branches (with stocks).....	65	618,563	36,674	33,740	5.5	17,470	377,729	3,624	3,587	3,697	3,625	...
Sales offices (without stocks).....	10	60,784	...	1,343	2.2	695	11,407	141	141	146	114	...
Instruments and related products.....	107	116,992	9,030	15,988	13.7	9,615	188,163	1,955	1,969	2,020	2,006	...
Sales branches (with stocks).....	96	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	170	324,735	13,345	29,900	9.2	16,201	359,731	3,140	3,256	3,423	3,487	7
Sales branches (with stocks).....	107	119,257	13,345	17,944	15.2	9,926	237,511	2,114	2,241	2,376	2,430	7
Sales offices (without stocks).....	72	205,478	...	11,956	5.8	6,275	122,220	1,026	1,015	1,047	1,057	...
Petroleum bulk plants, terminals and LP gas facilities.....	1,378	1,232,051	34,516	120,426	9.8	33,007	662,658	6,836	6,902	7,087	7,020	1,269
Gasoline, distillates, residuals.....	1,328	1,217,807	33,767	115,813	9.6	31,328	625,425	6,453	6,532	6,716	6,622	1,247

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	148	154,579	322	6,022	3.9	1,957	38,351	407	413	401	467	127
Clothing, furnishings (men's, women's).....	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories.....	90	67,113	43	3,193	4.8	860	17,279	176	184	189	213	71
Furs (dressed), fur clothing.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	61	79,937	112	3,187	4.0	1,084	21,206	206	207	201	214	38
Hosiery.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	45	63,943	68	2,115	3.3	672	13,597	113	112	115	122	27
Furniture, home furnishings.....	130	67,547	381	4,898	7.3	1,571	34,286	336	341	345	333	120
Furniture.....	47	29,592	59	1,938	6.5	577	10,873	114	117	127	116	39
Home furnishings.....	83	37,955	322	2,960	7.8	994	23,413	222	224	218	217	81
Paper, allied products.....	46	38,317	176	2,214	5.8	1,085	21,639	180	176	171	182	38
Paper.....	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	100	216,048	618	3,782	1.8	1,622	32,321	803	841	827	848	88
Cotton.....	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain.....	6	11,270	6	194	1.7	27	(Z)	8	8	8	6	7
Hides, skins, raw furs.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	65	141,941	172	2,666	1.9	1,228	25,471	713	739	734	757	67
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	4	7,237	...	154	2.1	64	1,549	16	17	19	18	3
Automotive.....	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equip., appliances.....	171	170,108	544	10,997	6.5	4,601	86,795	742	844	779	800	164
Electrical apparatus, supplies.....	87	70,763	292	5,444	7.7	2,346	43,787	403	410	417	428	86
Appliances, radios, TV sets.....	13	9,578	6	411	4.3	122	2,740	27	29	28	26	12
Electronic parts, equipment.....	71	89,767	246	5,142	5.7	2,133	40,268	312	405	334	346	66
Hardware, plumbing-heating goods.....	121	78,633	365	4,844	6.2	1,876	38,059	397	402	401	412	102
Hardware.....	50	38,002	146	2,489	6.5	908	17,673	200	198	196	194	54
Plumbing, heating goods.....	62	40,631	219	2,355	5.8	968	20,386	197	204	205	218	48
Lumber, construction materials.....	62	76,700	292	3,553	4.6	1,629	25,418	1,020	221	1,020	223	57
Lumber, millwork.....	39	65,687	134	2,627	4.0	1,240	19,074	133	143	148	151	36
Construction materials (except lumber).....	23	11,013	158	926	8.4	389	6,344	887	78	872	72	21
Machinery, equipment, supplies.....	245	231,098	1,065	13,494	5.8	5,142	99,955	867	892	890	911	202
Air conditioning, commercial refrigeration equipment.....	18	10,611	103	964	9.1	596	12,488	89	90	92	92	19
Commercial machines, equipment.....	16	3,679	35	280	7.6	113	2,636	29	31	30	26	15
Construction machinery, equipment.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	149	175,640	719	9,919	5.6	3,501	66,098	537	562	561	585	122
Professional equipment, supplies.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	21	15,166	170	844	5.6	419	6,910	97	98	87	92	18
Transportation (exc. automotive) equip., supplies.....	22	19,878	15	909	4.6	311	6,103	55	55	57	59	13
Metals, metalwork (except scrap).....	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel and products.....	33	24,093	95	1,266	5.3	364	7,689	74	76	82	77	26
Nonferrous metals, metalwork.....	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	270	276,959	675	11,166	4.0	5,271	110,406	1,016	1,073	1,015	1,046	201
Scrap iron and steel.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	39	31,753	8	1,673	5.3	548	11,952	100	101	112	118	29
Books, magazines, newspapers.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies.....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns.....	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products.....	22	38,688	...	913	2.4	432	6,792	95	104	73	71	17
General merchandise.....	44	42,519	99	2,089	4.9	1,267	26,027	256	307	250	267	25
Miscellaneous products, agents, brokers, n.e.c.....	106	109,100	405	4,324	4.0	2,035	45,454	329	325	335	345	77
Assemblers of farm products.....	687	849,731	36,532	126,099	14.8	63,897	1,305,136	21,040	24,013	25,561	22,424	355
Dairy, poultry products.....	67	75,279	905	8,226	10.9	3,991	107,011	923	958	989	1,097	37
Fresh fruits, vegetables.....	489	501,707	11,446	97,358	19.4	51,022	811,304	17,867	21,232	22,558	16,548	261
Farm products (raw materials).....	116	263,431	22,122	19,035	7.2	8,174	371,169	2,083	1,635	1,778	4,543	54
Farm supplies.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
California, total.....	19,876	1,034,404	21,513,210	231,333	13,640	13,831	8,413,460	6,045	10,203,892
Alameda County.....	1,103	67,059	1,400,575	14,533	744	846	490,711	257	623,153
Alameda.....	21	615	11,089	154	22	17	3,511	4	9,238
Albany.....	8	385	8,251	100	2	8	2,764	...	...
Berkeley.....	93	4,410	97,181	983	54	66	28,148	27	32,306
Hayward.....	32	1,212	22,996	264	26	25	8,904	7	4,411
Livermore.....	7	168	3,796	40	5	4	1,057	3	769
Oakland.....	773	46,657	978,733	10,140	541	612	359,874	161	463,522
Piedmont.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
San Leandro.....	52	3,845	79,782	806	24	34	27,115	18	22,021
Remainder of County.....	115	(D)	(D)	(D)	(D)	79	(D)	36	(D)
Alpine County.....	...	...	...	...	...	...	...	...	...
Amador County.....	11	121	2,094	31	9	6	868	5	1,242
Butte County.....	90	2,115	52,848	689	64	51	14,484	39	16,222
Chico.....	40	1,061	25,231	268	27	29	6,780	11	4,668
Oroville.....	15	302	10,205	150	11	6	950	9	4,003
Remainder of County.....	35	752	17,412	271	26	16	6,754	19	7,551
Calaveras County.....	10	184	3,584	51	15	5	1,044	5	1,404
Colusa County.....	24	187	3,804	62	20	7	356	17	8,083
Contra Costa County.....	159	6,278	128,310	1,382	110	117	35,538	42	66,997
Antioch.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Concord.....	15	402	8,089	95	9	8	2,565	7	2,994
El Cerrito.....	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Martinez.....	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Pittsburg.....	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Richmond.....	42	3,159	63,985	667	18	34	14,164	8	48,709
San Pablo.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County.....	62	1,615	34,424	382	54	42	9,089	20	11,816
Del Norte County.....	22	206	4,510	47	21	14	1,960	8	2,619
El Dorado County.....	24	853	9,929	100	23	11	6,378	13	3,951
Fresno County.....	533	24,609	493,943	6,694	370	326	249,790	207	200,419
Coalinga.....	16	118	2,481	32	7	8	739	8	1,825
Fresno.....	351	17,845	366,938	4,607	219	247	175,850	104	153,707
Sanger.....	16	760	9,547	194	9	4	697	12	6,333
Selma.....	6	183	2,619	178	5	3	464	3	359
Remainder of County.....	144	5,703	112,358	1,683	130	64	72,040	80	38,195
Glenn County.....	33	398	10,866	152	32	13	1,730	20	6,497
Humboldt County.....	126	4,348	94,819	1,121	103	90	47,673	36	27,248
Eureka.....	75	2,879	63,316	699	56	62	38,400	13	9,723
Remainder of County.....	51	1,469	31,503	422	47	28	9,273	23	17,525
Imperial County.....	131	7,906	128,802	2,041	107	70	49,618	61	49,631
Brawley.....	23	752	13,451	133	17	7	4,632	16	18,276
Calexico.....	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
El Centro.....	60	3,954	65,974	1,151	46	33	26,187	27	17,943
Remainder of County.....	36	(D)	(D)	(D)	(D)	20	(D)	16	(D)
Inyo County.....	22	237	6,436	64	22	11	2,039	11	4,419
Kern County.....	345	11,588	249,187	2,782	213	239	119,252	106	123,080
Bakersfield.....	211	8,061	179,836	1,917	116	169	91,112	42	35,242
Delano.....	17	394	4,508	62	14	6	1,260	11	4,306
Wasco.....	10	95	1,826	25	9	3	311	7	3,751
Remainder of County.....	107	3,038	63,017	778	74	61	26,569	46	79,781
Kings County.....	62	803	15,818	219	53	37	10,743	25	9,786
Hanford.....	21	369	7,245	98	17	13	2,602	8	3,173
Remainder of County.....	41	434	8,573	121	36	24	8,141	17	6,613
Lake County.....	21	560	3,805	61	20	7	886	14	6,529
Lassen County.....	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Susanville.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Remainder of County.....	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Los Angeles County.....	8,863	505,254	10,731,664	107,556	5,863	6,688	4,096,987	2,175	4,903,994
Alhambra.....	61	2,046	56,059	525	48	51	9,786	10	16,335
Arcadia.....	18	357	8,456	85	14	15	6,504	3	1,472
Azusa.....	10	347	6,850	75	7	7	4,999	3	3,733
Bell.....	34	(D)	(D)	(D)	(D)	30	(D)	4	(D)
Beverly Hills.....	108	4,056	92,807	714	49	90	54,964	18	17,496
Burbank.....	145	7,595	147,052	1,500	98	127	43,394	18	18,916
Claremont.....	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Compton.....	49	2,194	44,176	463	33	44	19,344	5	8,971
Covina.....	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Culver City.....	85	4,580	95,225	924	51	71	48,299	14	10,866
El Monte.....	38	1,246	25,863	291	33	30	8,896	8	7,236
El Segundo.....	16	1,413	28,900	275	7	10	3,681	6	66,531
Cardena.....	33	1,295	28,334	287	26	30	9,010	3	1,792
Glendale.....	155	6,708	165,085	1,498	101	124	41,419	31	40,421
Glendora.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hawthorne.....	27	861	21,905	216	21	22	6,762	5	4,447
Hermosa Beach.....	6	260	5,490	63	3	6	3,012	...	...
Huntington Park.....	82	2,952	63,371	621	52	65	27,658	17	12,891
Inglewood.....	63	1,887	37,221	394	45	55	21,173	8	5,133

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Los Angeles County—Con.									
La Verne.....	4	929	8,425	235	...	...	...	4	6,199
Long Beach.....	357	17,270	363,930	3,882	214	302	168,962	55	65,508
Los Angeles.....	5,926	344,481	7,285,123	73,444	3,908	4,282	2,545,660	1,644	4,008,632
Lynwood.....	48	1,699	40,096	391	32	42	10,804	6	16,579
Manhattan Beach.....	4	24	523	8	5	4	188	...	...
Maywood.....	29	1,744	36,628	355	14	20	4,413	9	30,336
Monrovia.....	26	877	20,660	191	9	21	9,693	5	4,992
Montebello.....	29	(D)	(D)	(D)	(D)	28	(D)	1	(D)
Monterey Park.....	10	306	6,279	77	9	6	1,277	4	2,715
Pasadena.....	185	7,812	167,472	1,964	127	142	71,090	43	67,967
Pomona.....	57	2,271	53,454	539	36	40	10,937	17	14,147
Redondo Beach.....	12	186	3,548	40	11	12	3,185	...	...
San Fernando.....	20	787	16,147	201	13	15	6,931	5	6,739
San Gabriel.....	39	813	15,014	188	26	32	9,253	7	3,531
San Marino.....	9	172	3,365	31	10	3	4,553	6	11,590
Santa Monica.....	93	3,575	75,236	752	71	77	30,821	16	17,530
Sierra Madre.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
South Gate.....	73	2,877	68,609	570	55	65	29,954	8	3,755
South Pasadena.....	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Torrance.....	22	674	14,950	156	17	18	5,731	4	2,835
West Covina.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Whittier.....	37	1,299	29,718	331	21	28	10,675	9	13,235
Remainder of County.....	918	75,507	1,617,716	15,392	620	748	841,596	170	379,935
Madera County.....	37	486	10,915	148	30	15	1,781	22	9,602
Madera.....	24	275	6,650	81	20	12	1,596	12	5,754
Remainder of County.....	13	211	4,265	67	10	3	185	10	3,848
Marin County.....	79	1,719	36,295	406	60	59	16,481	20	12,739
Mill Valley.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
San Anselmo.....	3	20	(Z)	5	1	3	196	...	...
San Rafael.....	53	1,435	28,750	327	40	41	12,937	12	7,236
Remainder of County.....	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Mariposa County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mendocino County.....	82	1,217	24,870	312	53	45	12,577	37	14,386
Ukiah.....	26	347	6,350	67	16	13	2,571	13	7,988
Remainder of County.....	56	870	18,520	245	37	32	10,006	24	6,398
Merced County.....	91	2,389	45,135	605	85	44	10,698	47	24,746
Merced.....	31	759	19,894	182	36	19	5,159	12	4,640
Remainder of County.....	60	1,630	25,241	423	49	25	5,539	35	20,106
Modoc County.....	14	102	1,896	24	9	4	431	10	2,585
Mono County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Monterey County.....	207	13,784	276,323	4,358	156	116	58,717	91	66,011
Monterey.....	40	1,747	28,634	376	33	33	9,495	7	3,619
Pacific Grove.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Salinas.....	96	8,148	149,903	2,454	70	48	28,278	48	45,529
Remainder of County.....	69	(D)	(D)	(D)	(D)	33	(D)	36	(D)
Napa County.....	40	739	13,082	156	32	25	6,920	15	7,375
Napa.....	18	391	5,799	77	16	13	4,644	5	2,213
Remainder of County.....	22	348	7,283	79	16	12	2,276	10	5,162
Nevada County.....	31	355	8,349	117	23	18	3,721	13	3,179
Crass Valley.....	8	81	1,742	20	5	5	856	3	1,148
Remainder of County.....	23	274	6,607	97	18	13	2,865	10	2,031
Orange County.....	330	13,811	253,587	3,272	223	233	82,417	97	92,670
Anaheim.....	43	1,571	26,741	314	31	30	18,872	13	16,124
Fullerton.....	21	875	10,237	115	13	15	2,610	6	3,693
Huntington Beach.....	5	55	1,117	12	3	5	796	...	...
Laguna Beach.....	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
La Habra.....	8	415	4,770	142	8	3	135	5	1,318
Newport Beach.....	20	283	5,833	70	17	17	3,214	3	1,276
Orange.....	21	1,161	19,627	372	11	14	4,868	7	22,787
Santa Ana.....	106	4,626	110,037	1,012	62	85	36,012	21	15,927
Remainder of County.....	99	(D)	(D)	(D)	(D)	58	(D)	41	(D)
Placer County.....	53	985	20,970	240	39	23	12,205	30	13,589
Roseville.....	7	318	10,012	118	4	4	1,614	3	4,059
Remainder of County.....	46	667	10,958	122	35	19	10,591	27	9,530
Plumas County.....	20	204	2,328	38	21	6	1,446	14	2,080
Riverside County.....	251	10,138	201,417	2,750	209	148	87,855	103	76,511
Banning.....	14	419	10,488	199	12	11	4,411	3	1,470
Corona.....	12	528	8,619	158	12	5	792	7	9,047
Indio.....	20	986	23,020	378	11	12	4,804	8	5,111
Palm Springs.....	9	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Riverside.....	82	5,067	95,399	1,093	66	52	63,794	30	38,533
Remainder of County.....	114	(D)	(D)	(D)	(D)	60	(D)	54	(D)
Sacramento County.....	441	24,907	526,624	5,929	293	331	242,730	110	104,854
North Sacramento.....	23	785	16,958	203	13	18	5,268	5	5,485
Sacramento.....	339	19,812	429,497	4,725	212	258	181,130	81	87,190
Remainder of County.....	79	4,310	80,169	1,001	68	55	56,332	24	12,189
San Benito County.....	20	203	4,876	139	19	6	930	14	2,960
San Bernardino County.....	392	15,709	305,552	3,747	300	269	109,285	123	103,857
Barstow.....	16	272	5,483	72	14	10	1,529	6	4,199
Chino.....	8	(D)	(D)	(D)	(D)	7	(D)	11	(D)

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
San Bernardino County—Con.									
Colton.....	24	746	16,810	166	17	19	8,937	5	1,693
Ontario.....	43	565	12,681	170	43	34	5,749	9	10,586
Redlands.....	36	1,831	28,887	380	19	15	3,389	21	31,943
San Bernardino.....	142	7,160	159,188	1,635	100	117	61,615	25	23,836
Upland.....	11	1,824	25,753	544	7	5	1,756	6	11,890
Remainder of County.....	112	(D)	(D)	(D)	(D)	62	(D)	50	(D)
San Diego County.....	683	29,684	601,216	7,076	474	523	266,874	160	145,071
Chula Vista.....	10	695	12,685	292	5	3	2,566	4	2,411
Coronado.....	3	54	1,216	19	2	3	484	...	...
El Cajon.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Escondido.....	26	668	19,586	212	19	12	2,579	14	8,417
La Mesa.....	13	231	4,520	59	7	10	2,848	3	2,018
National City.....	15	1,251	26,212	346	6	12	34,232	3	1,889
Oceanside.....	26	487	10,035	135	21	16	3,700	10	4,887
San Diego.....	503	24,243	493,564	5,428	340	411	212,191	92	113,092
Remainder of County.....	80	(D)	(D)	(D)	(D)	48	(D)	32	(D)
San Francisco County (coextensive with San Francisco city).....	2,991	197,191	4,104,920	40,125	1,934	1,877	1,762,669	1,114	2,629,621
San Joaquin County.....	324	12,771	255,290	3,121	247	199	113,518	125	121,944
Lodi.....	29	1,336	26,319	388	16	14	4,777	15	12,883
Stockton.....	213	8,529	171,789	1,970	159	146	88,248	67	72,346
Tracy.....	9	217	4,899	51	7	5	1,708	4	1,785
Remainder of County.....	73	2,689	52,283	712	65	34	18,785	39	34,930
San Luis Obispo County.....	73	1,913	47,866	565	37	42	12,993	31	15,421
El Paso de Robles.....	13	264	6,500	95	5	4	1,519	9	3,708
San Luis Obispo.....	31	862	21,813	200	13	22	8,335	9	4,580
Remainder of County.....	29	787	19,553	270	19	16	3,139	13	7,133
San Mateo County.....	271	10,079	202,438	2,160	204	189	67,793	82	111,347
Belmont.....	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Burlingame.....	30	597	12,687	130	17	22	4,127	8	5,778
Daly City.....	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Hillsborough.....	...	...	...	...	...	...	...	...	...
Menlo Park.....	9	748	14,217	150	6	6	1,903	3	3,746
Millbrae.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Redwood City.....	51	2,164	47,522	490	46	38	14,305	13	16,458
San Bruno.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
San Carlos.....	29	373	7,809	81	22	23	4,427	6	4,599
San Mateo.....	44	2,071	34,661	379	34	25	9,416	19	30,339
South San Francisco.....	39	2,333	50,510	490	25	24	20,158	15	31,089
Remainder of County.....	44	1,108	22,162	272	34	29	9,762	15	16,677
Santa Barbara County.....	199	8,441	149,796	2,892	127	118	43,545	81	49,832
Lompoc.....	11	68	1,309	22	9	5	589	6	807
Santa Barbara.....	93	3,485	65,885	1,030	55	67	31,620	26	19,414
Santa Maria.....	40	1,529	30,216	515	28	20	5,333	20	12,567
Remainder of County.....	55	3,359	52,386	1,325	35	26	6,003	29	17,044
Santa Clara County.....	430	16,802	343,475	4,048	323	329	138,023	101	139,632
Mountain View.....	12	1,208	19,338	210	7	9	5,498	3	3,896
Palo Alto.....	43	1,540	34,515	377	23	33	8,406	10	8,422
San Jose.....	253	10,496	212,935	2,580	197	198	98,164	55	80,007
Santa Clara.....	33	1,433	31,453	333	19	27	11,413	6	3,488
Sunnyvale.....	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County.....	82	(D)	(D)	(D)	(D)	58	(D)	24	(D)
Santa Cruz County.....	99	2,449	40,825	599	73	59	17,189	40	16,306
Santa Cruz.....	37	683	14,714	179	27	26	6,093	11	5,423
Watsonville.....	32	887	15,822	267	21	19	6,693	13	5,013
Remainder of County.....	30	879	10,289	153	25	14	4,403	16	5,870
Shasta County.....	72	1,893	42,944	483	50	50	25,623	22	10,520
Redding.....	48	1,382	27,953	298	32	42	23,026	6	5,612
Remainder of County.....	24	511	14,991	185	18	8	2,597	16	4,908
Sierra County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Siskiyou County.....	43	724	11,690	301	36	16	5,716	27	7,925
Solano County.....	89	2,113	35,897	472	69	55	14,046	34	22,409
Benicia.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Fairfield.....	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Vallejo.....	38	1,111	20,170	237	28	28	7,652	10	8,216
Remainder of County.....	47	(D)	(D)	(D)	(D)	23	(D)	24	(D)
Sonoma County.....	208	4,690	85,304	1,248	185	139	38,811	69	32,347
Petaluma.....	34	486	9,121	125	31	25	4,630	9	4,117
Santa Rosa.....	74	2,015	38,857	465	64	52	20,570	22	7,813
Remainder of County.....	100	2,189	37,326	658	90	62	13,611	38	20,417
Stanislaus County.....	155	4,797	94,465	1,414	139	96	42,313	59	31,683
Modesto.....	73	2,449	52,533	682	56	52	28,015	21	9,395
Turlock.....	17	806	10,189	183	18	12	2,044	5	7,349
Remainder of County.....	65	1,542	31,743	549	65	32	12,254	33	14,939
Sutter County.....	32	852	19,337	300	23	10	1,568	22	11,642
Yuba City.....	19	643	14,298	179	11	7	1,081	12	6,886
Remainder of County.....	13	209	5,039	121	12	3	487	10	4,756
Tehama County.....	28	398	8,835	103	23	13	3,939	15	3,841
Trinity County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)

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Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Tulare County.....	216	6,996	160,584	2,868	152	96	30,865	120	96,556
Lindsay.....	20	999	36,864	739	9	6	2,372	14	6,390
Porterville.....	22	700	18,434	341	12	13	3,595	9	14,660
Tulare.....	30	888	17,597	215	20	18	4,761	12	8,411
Visalia.....	36	970	18,142	222	29	26	7,745	10	7,623
Remainder of County.....	108	3,439	69,547	1,351	52	33	12,392	75	59,472
Tuolumne County.....	15	179	3,475	50	11	8	882	7	1,684
Ventura County.....	166	9,987	172,402	3,048	91	88	31,527	78	92,549
Dixon.....	22	3,185	42,320	672	7	10	4,483	12	21,374
Port Hueneme.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
San Buenaventura.....	67	2,066	45,629	472	33	44	17,871	23	10,460
Santa Paula.....	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Remainder of County.....	64	(D)	(D)	(D)	(D)	32	(D)	32	(D)
Yolo County.....	60	1,526	31,054	332	55	25	7,476	35	55,805
Woodland.....	22	281	5,283	61	24	9	2,569	13	14,790
Remainder of County.....	38	1,245	25,771	271	31	16	4,907	22	41,015
Yuba County.....	29	1,289	24,991	266	23	15	9,197	14	8,634
Marysville.....	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 -STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)
				Payroll (Dollars)	Employ-ees (Number)						Payroll (Dollars)	Employ-ees (Number)	
FRESNO STANDARD METROPOLITAN AREA—Comprehensive with Fresno County, Calif.													
Wholesale trade, total.....	533	xxx	24,609	493,943	6,694	370	Type by Kind of Business—Con.						
Type of Operation							Petroleum bulk plants, terminals and LP gas facilities.....	64	36,566	1,295	31,370	311	66
Merchant wholesalers.....	326	249,790	14,587	299,102	3,613	246	Merchandise agents, brokers.....	26	58,217	500	7,318	101	20
Manufacturers' sales branches, sales offices.....	58	461,093	2,964	651,720	601	246	Assemblers of farm products.....	59	59,543	5,263	90,363	2,068	34
Petroleum bulk plants, terminals and LP gas facilities.....	64	36,566	1,295	31,370	311	66							
Merchandise agents, brokers.....	26	58,217	500	7,318	101	20	LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.						
Meat, fish wholesalers.....	64	36,566	1,295	31,370	311	246	Wholesale trade, total.....	9,193	xxx	519,065	10,985,251	110,828	6,086
Specialty-line grocery wholesalers.....	59	59,543	5,263	90,363	2,068	38	Type of Operation						
							Merchant wholesalers.....	6,921	4,179,404	336,276	7,077,526	73,094	4,976
Farm products (edible) distributors.....	24	15,687	1,259	23,620	374	23	Manufacturers' sales branches, sales offices.....	905	2,906,429	124,243	2,611,551	23,639	3
Poultry, poultry products distributors.....	2	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	177	461,826	12,679	247,869	2,009	144
Fresh fruit, vegetable wholesalers.....	22	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	1,067	1,456,714	31,030	611,484	5,929	89
							Assemblers of farm products.....	123	1,717,701	14,837	436,821	5,657	59
Beer, wine, distilled spirits wholesalers.....	17	14,313	930	19,529	192	10	Type by Kind of Business						
Tobacco distributors.....	4	4,133	132	2,356	33	2	Merchant wholesalers.....	6,921	4,179,404	336,276	7,077,526	73,094	4,976
							Grocery, confectionery, meat wholesalers.....	667	780,116	34,691	762,039	71,679	537
Drugs, chemicals, allied products wholesalers.....	9	6,345	501	9,929	120	8	General-line grocery wholesalers.....	90	316,787	8,419	162,589	1,668	29
(General- and specialty-line drug wholesalers.....)	7	(D)	(D)	(D)	(D)	(D)	Confectionery wholesalers.....	29	14,623	1,462	22,467	316	45
Industrial chemicals, paint wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Fish, sea food distributors.....	43	23,314	1,482	28,058	374	45
							Meat, meat products wholesalers.....	221	14,187	8,062	15,924	1,626	216
Dry goods, apparel wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	Specialty-line grocery wholesalers.....	234	283,522	15,504	329,678	3,675	229
(Clothing, furnishings, footwear, wholesalers.....)	1	(D)	(D)	(D)	(D)	(D)	Farm products (edible) distributors.....	402	213,889	13,635	272,510	3,470	466
General- and specialty-line dry goods wholesalers.....	...	...	...	...	...	...	Poultry, poultry products distributors.....	97	52,552	2,854	58,218	847	106
							Fresh fruit, vegetable wholesalers.....	305	161,387	10,781	214,292	2,623	360
Furniture, home furnishings wholesalers.....	8	4,261	278	2,209	37	6	Beer, wine, distilled spirits wholesalers.....	110	217,699	15,972	348,557	2,807	52
Paper, allied products wholesalers.....	14	6,480	664	12,502	132	5	Beer, ale distributors.....	65	67,130	5,803	116,447	1,153	44
Farm products (raw materials) merchants.....	34	78,793	591	13,617	139	24	Wine, distilled spirits wholesalers.....	45	150,569	10,169	232,110	1,654	8
Automotive wholesalers.....	23	11,173	1,814	35,197	417	10							
Electrical, electronics, appliance distributors.....	8	21,581	1,501	36,648	294	6	Tobacco distributors.....	42	71,556	1,624	36,059	371	31
							Drugs, chemicals, allied products wholesalers.....	271	162,715	13,713	274,905	3,121	112
Hardware, plumbing-heating goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	General-line drug wholesalers.....	5	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers.....	6	(D)	(D)	(D)	(D)	(D)	Specialty-line drug, toiletries wholesalers.....	126	55,738	4,576	96,877	1,193	59
Plumbing, heating equipment, supplies distributors.....	22	7,125	767	14,491	162	12	Industrial chemicals, explosives distributors.....	38	51,039	4,108	77,530	732	27
Lumber, construction materials distributors.....	13	3,135	245	4,820	52	4	Paint, varnish wholesalers.....	52	(D)	(D)	(D)	(D)	(D)
Construction materials distributors.....	63	10,753	1,390	9,671	110	8							
Machinery, equipment, supplies distributors.....	10	942	177	29,008	328	53	Dry goods, apparel wholesalers.....	409	212,170	14,290	285,964	3,311	294
Commercial machines, equipment distributors.....	20	3,752	453	3,643	38	6	Clothing, furnishings, footwear, wholesalers.....	193	82,288	5,775	111,631	1,385	152
Industrial machinery, equipment distributors.....	6	(D)	(D)	(D)	(D)	25	General-line dry goods wholesalers.....	3	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors.....	4	(D)	(D)	(D)	(D)	14	Specialty-line dry goods wholesalers.....	190	84,114	6,956	142,130	1,563	130
Service establishment, supply houses.....	10	1,724	216	4,224	51	4	Piece goods converters.....	23	(D)	(D)	(D)	(D)	(D)
Other machinery, equipment, supplies distributors.....	13	2,937	250	4,970	56	4	Furniture, home furnishings wholesalers.....	290	127,280	13,382	273,976	2,877	217
							Furniture (household, office) wholesalers.....	118	42,022	5,428	1,497	1,081	32
Metals, metalwork (except scrap) distributors.....	7	(D)	(D)	(D)	(D)	...	Home furnishings, floor coverings wholesalers.....	172	85,258	7,884	168,999	1,796	135
Scrap, waste materials dealers.....	35	17,781	982	21,786	312	25	Paper, allied products wholesalers.....	163	114,793	10,982	236,086	2,277	130
Other merchant wholesalers.....	6	(D)	(D)	(D)	(D)	25	Coarse paper and products wholesalers.....	77	39,572	3,973	84,993	835	55
Amusement, sporting goods distributors.....	2	(D)	(D)	(D)	(D)	25	Printing and fine paper distributors.....	25	56,806	4,667	102,656	924	15
Jewelry wholesalers.....	27	13,468	907	20,329	290	15	Stationery, office supplies wholesalers.....	50	16,106	1,928	38,654	414	27
Merchant wholesalers, n.e.c.....	58	461,093	2,964	651,720	601	...	Wallpaper wholesalers.....	11	2,309	414	9,783	102	3
Manufacturers' sales branches, sales offices.....	40	224,052	2,475	56,075	517	...	Farm products (raw materials) merchants.....	54	107,528	2,294	451,092	538	42
Sales offices (with stocks).....	18	24,041	489	9,715	84	...							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500. ... Represents zero

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Standard metropolitan area, type of operation, and kind of business	Establishments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees						Payroll	Employees	
(Number)	(Number)	(Number)	(Number)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Dollars)	(Dollars)	(Dollars)	(Number)	(Number)
LOS ANGELES—LONG BEACH STANDARD METROPOLITAN AREA—Con.													
Type by Kind of Business—Con.													
Merchant wholesalers—Con.													
Automotive wholesalers.....	652	185,614	26,282	587,296	5,940	577	Paper and allied products.....	17	102,731	5,134	102,949	851	...
Motor vehicle distributors.....	48	27,617	2,501	53,371	495	34	Sales branches (with stocks).....	8	24,014	1,152	29,842	280	...
Automotive equipment, tire-tube wholesalers.....	634	157,997	23,781	533,925	5,445	543	Sales offices (without stocks).....	9	78,717	3,982	73,107	571	...
Electrical, electronics, appliance distributors.....	319	292,847	23,345	553,492	4,884	197	Chemicals and allied products.....	157	327,759	15,524	313,388	3,052	...
Electrical apparatus, supplies distributors.....	142	152,801	12,707	319,692	2,580	92	Sales branches (with stocks).....	116	194,963	11,756	241,247	2,444	...
Electrical appliances, radio, TV set wholesalers.....	72	107,820	6,468	150,392	1,337	36	Sales offices (without stocks).....	41	132,796	3,798	72,141	608	...
Electronic parts, equipment distributors.....	105	32,226	4,170	83,408	967	69	Rubber products.....	23	67,832	3,118	63,437	555	...
Hardware, plumbing-heating goods wholesalers.....	283	219,486	19,881	403,852	4,110	182	Sales branches (with stocks).....	19	19	(D)	(D)	(D)	(D)
Hardware wholesalers.....	115	94,261	10,723	207,000	2,264	95	Sales offices (without stocks).....	4	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors.....	468	125,225	9,158	196,852	1,846	95	Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors.....	404	282,145	24,315	530,758	4,306	201	Sales branches (with stocks).....	2	(D)	(D)	(D)	(D)	(D)
Lumber, millwork wholesalers.....	182	166,821	11,827	244,393	2,300	102	Sales offices (without stocks).....	(D)	(D)	(D)	(D)	(D)	(D)
Construction materials distributors.....	222	115,324	12,488	286,365	2,506	99	Stone, clay, and glass products.....	39	141,935	4,122	93,048	608	1
Machinery, equipment, supplies distributors.....	1,472	572,513	68,981	1,427,348	14,455	965	Sales branches (with stocks).....	20	54,284	2,801	60,685	354	...
Air conditioning, cooling, refrigeration equip., distrs.....	73	24,640	2,498	52,394	496	38	Sales offices (without stocks).....	19	87,651	1,391	32,363	234	...
Commercial machines, equipment distributors.....	163	45,464	6,099	131,657	1,379	134	Primary metal products.....	49	382,850	4,788	95,757	815	...
Construction machinery, equipment dealers.....	48	28,687	3,509	66,614	687	18	Sales branches (with stocks).....	16	60,002	1,488	29,468	562	...
Farm-garden machinery, equipment wholesalers.....	31	16,300	2,181	35,812	518	23	Sales offices (without stocks).....	33	322,848	3,300	66,269	553	...
Industrial machinery, equipment distributors.....	340	152,546	14,454	300,832	2,957	201	Fabricated metal products.....	50	175,155	4,624	94,282	913	...
Industrial materials, supplies distributors.....	244	142,500	16,251	333,096	3,104	140	Sales branches (with stocks).....	34	50,791	5,006	63,184	644	...
Professional equipment, supplies distributors.....	145	39,712	5,359	121,092	1,288	83	Sales offices (without stocks).....	16	144,364	1,618	51,098	269	...
Service establishment supply houses.....	245	61,753	8,236	172,771	1,860	137	Machinery (except electrical).....	173	201,018	22,907	493,483	4,252	...
Transportation equipment distributors.....	183	60,911	10,394	224,080	2,166	131	Sales branches (with stocks).....	145	188,553	21,495	465,183	4,018	...
Metals, metalwork (except scrap) distributors.....	187	171,324	15,310	347,049	2,780	106	Sales offices (without stocks).....	28	52,465	1,412	28,300	234	...
Iron, steel and products distributors.....	160	151,357	13,847	318,085	2,476	91	Electrical machinery.....	63	257,345	13,758	268,564	2,496	...
Nonferrous metals distributors.....	27	19,967	1,463	28,984	304	15	Sales branches (with stocks).....	42	213,725	12,479	243,613	2,287	...
Scrap, waste materials dealers.....	274	81,274	9,193	188,350	2,460	263	Sales offices (without stocks).....	21	43,620	1,279	24,951	209	...
Waste materials dealers.....	178	57,987	6,512	131,088	1,758	160	Transportation equipment.....	38	408,267	9,608	218,518	1,990	...
Other merchant wholesalers.....	892	366,455	28,386	564,193	7,108	634	Sales branches (with stocks).....	31	(D)	(D)	(D)	(D)	(D)
Amusement, sporting goods distributors.....	180	73,021	6,863	125,695	1,594	103	Sales offices (without stocks).....	7	(D)	(D)	(D)	(D)	(D)
Book, magazine, newspaper wholesalers.....	100	27,501	2,681	46,363	951	65	Instruments and related products.....	51	69,306	4,635	92,735	921	...
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	41	Sales branches (with stocks).....	42	62,477	4,295	86,398	863	...
Farm supplies wholesalers.....	62	58,383	2,798	63,227	601	41	Sales offices (without stocks).....	9	6,829	340	6,337	58	...
Jewelry wholesalers.....	132	32,829	3,064	75,357	739	115	Other manufacturers' products*.....	84	173,728	9,552	219,979	2,146	2
Leisure products distributors.....	90	69,839	2,489	44,323	490	55	Sales branches (with stocks).....	53	74,865	6,527	163,441	1,626	2
Gift, art goods, greeting card wholesalers.....	104	14,753	1,615	41,768	736	104	Sales offices (without stocks).....	31	98,863	3,025	56,538	520	...
Flower, bulb, plant wholesalers.....	47	(D)	(D)	(D)	(D)	103	Petroleum bulk plants, terminals and LP gas facilities.....	177	461,820	12,679	247,869	2,509	149
Miscellaneous products merchant wholesalers.....	175	78,074	7,530	141,368	1,763	103	Gasoline, distillates, residuals.....	167	458,120	12,305	240,633	2,415	146
Manufacturers' sales branches, sales offices.....	905	2,906,429	124,243	2,611,551	23,639	3	Bulk plants.....	158	344,607	7,844	159,695	1,576	145
Sales branches (with stocks).....	644	1,759,617	98,611	2,112,050	19,376	3	Distributing terminals.....	9	113,513	4,461	80,938	839	1
Sales offices (without stocks).....	261	1,196,812	25,632	499,501	4,263	...	Wholesale LP gas facilities.....	10	3,700	374	7,236	94	3
Food and kindred products.....	99	494,235	22,155	475,670	4,185	...	Merchandise agents, brokers.....	1,067	1,456,714	31,030	611,484	5,329	899
Sales branches (with stocks).....	74	368,826	18,292	399,659	3,541	...	Grocery, confectionery, meats.....	104	238,268	3,688	77,084	742	104
Sales offices (without stocks).....	25	125,409	3,863	76,011	644	...	Groceries (combination of food lines).....	11	63,384	970	18,580	183	47
Textile mill products.....	27	60,496	1,861	32,626	337	...	Canned foods.....	47	95,084	1,858	43,018	389	11
Sales branches (with stocks).....	17	47,920	1,557	26,809	284	...	Coffee, tea, spices.....	2	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	10	12,576	304	5,817	53	...	Confectionery.....	9	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	26	31,585	1,313	26,241	235	...	Flour.....	4	11,574	52	716	6	...
Sales branches (with stocks).....	20	24,038	1,031	19,287	331	...	Meats, provisions (except canned).....	3	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	6	7,547	282	6,954	96	...	Sugar.....	28	40,468	448	8,134	89	26
Furniture and fixtures.....	7	(D)	(D)	(D)	(D)	(D)	Miscellaneous grocery products.....	...	...	...	...	...	...
Sales branches (with stocks).....	6	10,730	836	16,984	145	(D)	...	...	...	...	...	...	...
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	...	...	...	...	...	...	...

XXX Not applicable. (Z) Less than \$500. ... Represents zero.

(NA) Not available. n.e.c. Not elsewhere classified.

Standard Notes: (D) Withheld to avoid disclosure.

*Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)					Payroll (Dollars)	Employees (Number)	
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.												
Type by Kind of Business--Con.												
Merchandise agents, brokers--Con.												
Farm products (edible).....	76	213,254	8,631	153,656	1,578	57	Metals, metalwork (except scrap).....	25	23,823	553	101	21
Dairy, poultry products.....	11	46,052	2,658	52,846	524	7	Iron, steel and products.....	17	15,264	215	47	16
Fruits, vegetables.....	65	167,202	5,973	100,810	1,054	50	Nonferrous metals, metalwork.....	8	8,559	338	54	5
Drugs, chemicals, paints.....	34	49,254	1,295	29,283	277	23	Other merchandise agents, brokers.....	143	119,919	2,517	509	108
Drugs, proprietaries, toiletries.....	16	25,633	823	19,277	192	8	Scrap iron and steel.....	1	(D)	(D)	(D)	(D)
Chemicals, explosives.....	13	18,684	336	7,429	63	11	Amusements, sporting goods, toys.....	20	14,477	191	44	15
Paints, varnishes, lacquers, enamels.....	5	4,937	136	2,777	22	4	Books, magazines, newspapers.....	6	(D)	(D)	(D)	(D)
Apparel (including footwear).....	124	140,160	1,736	33,691	417	106	Coal, coke.....	...	...	...	...	...
Clothing, furnishings (men's, women's).....	18	58,242	563	9,867	130	20	Farm supplies.....	8	17,084	213	44	5
Men's, boys' clothing, furnishings.....	13	12,826	425	8,522	87	12	Jewelry.....	14	8,346	123	29	17
Women's, children's clothing, accessories.....	79	57,950	680	13,825	179	61	Arms.....	...	...	...	...	...
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	Petroleum and products.....	10	13,352	161	...	...
Handbags.....	5	2,440	26	556	8	5	General merchandise.....	18	18,543	471	22	3
Millinery, millinery supplies.....	...	...	...	...	...	...	Miscellaneous products, agents, brokers, n. e. c.....	66	44,151	1,254	216	48
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	123	171,701	14,837	5,657	59
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)	Dairy, poultry products.....	13	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	50	66,022	905	17,798	182	33	Fresh fruits, vegetables.....	92	110,810	10,770	2,928	47
Hosiery.....	11	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials).....	17	45,462	3,409	2,605	6
Dry goods.....	1	(D)	(D)	(D)	(D)	(D)	Farm supplies.....	1	(D)	(D)	(D)	(D)
Piece goods.....	38	56,009	588	11,733	104	24	Other farm products assemblers.....	...	...	...	...	...
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.												
Type by Kind of Business--Con.												
Merchandise agents, brokers--Con.												
Farm products (edible).....	76	213,254	8,631	153,656	1,578	57	Metals, metalwork (except scrap).....	25	23,823	553	101	21
Dairy, poultry products.....	11	46,052	2,658	52,846	524	7	Iron, steel and products.....	17	15,264	215	47	16
Fruits, vegetables.....	65	167,202	5,973	100,810	1,054	50	Nonferrous metals, metalwork.....	8	8,559	338	54	5
Drugs, chemicals, paints.....	34	49,254	1,295	29,283	277	23	Other merchandise agents, brokers.....	143	119,919	2,517	509	108
Drugs, proprietaries, toiletries.....	16	25,633	823	19,277	192	8	Scrap iron and steel.....	1	(D)	(D)	(D)	(D)
Chemicals, explosives.....	13	18,684	336	7,429	63	11	Amusements, sporting goods, toys.....	20	14,477	191	44	15
Paints, varnishes, lacquers, enamels.....	5	4,937	136	2,777	22	4	Books, magazines, newspapers.....	6	(D)	(D)	(D)	(D)
Apparel (including footwear).....	124	140,160	1,736	33,691	417	106	Coal, coke.....	...	...	...	...	...
Clothing, furnishings (men's, women's).....	18	58,242	563	9,867	130	20	Farm supplies.....	8	17,084	213	44	5
Men's, boys' clothing, furnishings.....	13	12,826	425	8,522	87	12	Jewelry.....	14	8,346	123	29	17
Women's, children's clothing, accessories.....	79	57,950	680	13,825	179	61	Arms.....	...	...	...	...	...
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	Petroleum and products.....	10	13,352	161	...	...
Handbags.....	5	2,440	26	556	8	5	General merchandise.....	18	18,543	471	22	3
Millinery, millinery supplies.....	...	...	...	...	...	...	Miscellaneous products, agents, brokers, n. e. c.....	66	44,151	1,254	216	48
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	123	171,701	14,837	5,657	59
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)	Dairy, poultry products.....	13	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	50	66,022	905	17,798	182	33	Fresh fruits, vegetables.....	92	110,810	10,770	2,928	47
Hosiery.....	11	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials).....	17	45,462	3,409	2,605	6
Dry goods.....	1	(D)	(D)	(D)	(D)	(D)	Farm supplies.....	1	(D)	(D)	(D)	(D)
Piece goods.....	38	56,009	588	11,733	104	24	Other farm products assemblers.....	...	...	...	...	...
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA--Con.												
Type by												

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				(Number)	(\$1,000)						(Dollars)	(Number)	
SACRAMENTO STANDARD METROPOLITAN AREA—Con.													
Type by Kind of Business—Con.													
Merchant wholesalers—Con.													
Hardware, plumbing-heating goods wholesalers.....	9	14,690	1,552	30,088	318	(D)	6	(D)	(D)	(D)	(D)	(D)	(D)
Hardware wholesalers.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors.....	32	26,312	1,484	31,026	319	(D)	32	(D)	(D)	(D)	(D)	(D)	(D)
Construction materials distributors.....	20	9,440	1,038	21,782	244	(D)	25	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors.....	73	15,287	1,648	37,882	397	(D)	51	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machinery, equipment distributors.....	13	2,064	220	4,727	50	(D)	12	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment distributors.....	9	2,254	147	2,859	36	(D)	10	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distributors.....	7	1,439	219	6,310	52	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment, supply houses.....	14	2,195	330	7,969	89	(D)	10	(D)	(D)	(D)	(D)	(D)	(D)
Other machinery, equipment, supplies distributors.....	15	3,835	436	9,300	92	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchant wholesalers.....	27	8,008	624	11,892	182	(D)	21	(D)	(D)	(D)	(D)	(D)	(D)
Amusement, sporting goods distributors.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers, n.e.c.....	21	7,313	506	8,411	153	(D)	18	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices.....	63	63,614	4,440	87,825	882	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	49	41,059	3,926	77,669	799	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	14	22,555	514	10,156	83	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	28	23,475	1,250	26,088	287	(D)	25	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	7	8,200	277	4,369	62	(D)	6	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	12	9,575	542	10,153	131	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)
SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.													
Type by Kind of Business													
Wholesale trade, total.....													
Type of Operation	643	XXX	25,847	506,969	6,497	509	Type of Operation	683	XXX	29,684	601,216	7,076	474
Merchant wholesalers.....	417	197,140	15,102	319,824	3,829	359	Merchant wholesalers.....	523	266,874	21,745	440,261	5,085	389
Manufacturers' sales branches, sales offices.....	30	19,677	2,277	49,783	469	...	Manufacturers' sales branches, sales offices.....	51	44,495	3,551	78,213	763	60
Petroleum bulk plants, terminals and LP gas facilities.....	108	59,283	1,199	24,391	258	108	Petroleum bulk plants, terminals and LP gas facilities.....	63	64,327	1,591	32,472	346	60
Merchandise agents, brokers.....	20	27,434	688	13,208	196	14	Merchandise agents, brokers.....	24	22,469	1,144	21,610	241	19
Assemblers of farm products.....	68	73,974	6,581	99,763	1,745	28	Assemblers of farm products.....	22	13,780	1,653	28,390	641	6
Type by Kind of Business													
Merchant wholesalers.....	417	197,140	15,102	319,824	3,829	359	Merchant wholesalers.....	523	266,874	21,745	440,261	5,085	389
Grocery, confectionery, meat wholesalers.....	62	74,972	2,519	58,274	614	5	Grocery, confectionery, meat wholesalers.....	67	68,811	2,996	58,045	651	4
General-line grocery wholesalers.....	19	60,196	1,416	34,996	271	5	General-line grocery wholesalers.....	16	44,147	1,379	25,672	288	5
Confectionery wholesalers.....	4	1,549	178	3,176	37	...	Confectionery wholesalers.....	8	3,510	5,373	60	27	
Meat, fish wholesalers.....	13	7,514	551	12,611	162	31	Meat, fish wholesalers.....	21	13,515	724	13,089	155	22
Specialty-line grocery wholesalers.....	26	5,713	374	7,354	162	31	Specialty-line grocery wholesalers.....	22	7,639	606	13,909	148	22
Farm products (edible) distributors.....	39	14,914	1,198	25,741	417	39	Farm products (edible) distributors.....	22	7,639	606	13,909	148	22
Poultry, poultry products distributors.....	14	5,405	322	7,931	114	13	Poultry, poultry products distributors.....	22	7,639	606	13,909	148	22
Fresh fruit, vegetable wholesalers.....	25	9,509	876	17,810	303	26	Fresh fruit, vegetable wholesalers.....	22	7,639	606	13,909	148	22
Beer, wine, distilled spirits wholesalers.....	3	16,619	1,208	26,396	223	19	Beer, wine, distilled spirits wholesalers.....	22	7,639	606	13,909	148	22
Tobacco distributors.....	24	(D)	(D)	(D)	(D)	3	Tobacco distributors.....	22	7,639	606	13,909	148	22
Drugs, chemicals, allied products wholesalers.....	8	4,113	364	8,325	107	8	Drugs, chemicals, allied products wholesalers.....	22	7,639	606	13,909	148	22
General- and specialty-line drug wholesalers.....	6	(D)	(D)	(D)	(D)	(D)	General- and specialty-line drug wholesalers.....	22	7,639	606	13,909	148	22
Industrial chemicals, paint wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Industrial chemicals, paint wholesalers.....	22	7,639	606	13,909	148	22

Standard Notes: (D) Withhold to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500. ... Represents zero.

SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.

SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.

Table 103. WHOLESALE TRADE: 1934—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November	SAN DIEGO STANDARD METROPOLITAN AREA—Con.		SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Con.														
				Payroll (Dollars)	Employ-ees (Number)		Payroll (Dollars)	Employ-ees (Number)	Payroll, entire year (\$1,000)	Estab-lish-ments (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll (Dollars)	Employ-ees (Number)	Active proprie-tors of unincor-porated busi-nesses, November						
Type by Kind of Business—Coo.																							
Merchaot wholesalers—Coo.																							
Farm products (edible) distributors.....	43	20,690	1,608	36,818	452	44	Type of Operation—Con.										Merchaot wholesalers.....	3,143	2,387,238	167,772	3,557,224	36,471	2,468
Poultry, poultry products distributors.....	10	3,327	224	4,276	75	8	Merchaot wholesalers.....										3,143	2,387,238	167,772	3,557,224	36,471	2,468	
Fresh fruit, vegetable wholesalers.....	33	17,363	1,384	32,542	377	36	Grocery, confectionery, meat wholesalers.....										378	612,865	5,537	126,064	1,015	16	
Beer, wine, distilled spirits wholesalers.....	17	25,915	1,760	34,833	295	18	General-line grocery wholesalers.....										33	117,081	5,537	126,064	1,015	16	
Tobacco distributors.....	10	6,543	211	4,062	46	2	Confectionery wholesalers.....										24	13,546	484	30,580	461	32	
Drugs, chemicals, allied products wholesalers.....	17	10,654	862	15,639	210	8	Fish, sea food distributors.....										40	18,542	1,603	30,580	461	32	
General- and specialty-line drug wholesalers.....	7	9,925	766	14,538	189	3	Meat, meat products wholesalers.....										70	70,096	4,236	70,096	853	84	
Industrial chemicals, paint wholesalers.....	10	719	96	1,101	21	5	Specialty-line grocery wholesalers.....										211	393,600	11,045	223,559	2,251	171	
Dry goods, apparel wholesalers.....	7	1,295	79	1,769	26	3	Farm products (edible) distributors.....										157	103,831	6,768	126,814	1,443	191	
Clothing, furnishings, footwear wholesalers.....	2		(D)	(D)	(D)	(D)	Poultry, poultry products distributors.....										29	24,117	1,916	37,577	432	30	
General- and specialty-line dry goods wholesalers.....	5		(D)	(D)	(D)	(D)	Fresh fruit, vegetable wholesalers.....										128	79,714	4,852	89,423	1,011	161	
Furniture, home furnishings wholesalers.....	11	21,077	286	5,538	64	8	Beer, wine, distilled spirits wholesalers.....										119	166,013	10,348	223,655	2,038	95	
Paper, allied products wholesalers.....	6	4,265	349	8,043	64	5	Beer, ale distributors.....										57	37,178	2,931	64,000	559	56	
Farm products (raw materials) merchants.....	4	601	52	1,499	26	2	Wine, distilled spirits wholesalers.....										62	128,295	7,417	159,655	1,479	39	
Automotive wholesalers.....	68	12,367	1,891	37,408	457	51	Tobacco distributors.....										37	52,883	1,444	30,827	348	47	
Electrical, electronics, appliance distributors.....	29	25,737	2,015	40,974	443	21	Drugs, chemicals, allied products wholesalers.....										122	92,795	7,727	170,868	1,682	72	
Hardware, plumbing-heating goods wholesalers.....	23	20,435	1,758	38,256	398	11	General-line drug products wholesalers.....										5	20,583	1,886	38,670	436	1	
Hardware wholesalers.....	11	7,971	858	16,506	198	5	Specialty-line drug, toiletries wholesalers.....										60	36,382	3,265	64,467	716	42	
Plumbing, heating equipment, supplies distributors.....	12	12,464	900	21,750	200	6	Industrial chemicals, explosives distributors.....										34	31,165	2,214	59,513	426	17	
Lumber, construction materials distributors.....	37	20,479	2,602	50,508	576	20	Paint, varnish wholesalers.....										23	4,665	362	8,218	84	17	
Lumber, millwork wholesalers.....	11	5,680	576	11,864	133	4	Dry goods, apparel wholesalers.....										131	68,605	6,430	127,346	1,577	122	
Construction materials distributors.....	26	14,799	2,026	38,644	443	16	Clothing, furnishings, footwear wholesalers.....										89	40,694	3,020	61,357	1,269	81	
Machinery, equipment, supplies distributors.....	104	27,022	3,258	68,974	797	66	General-line dry goods wholesalers.....										39	8,311	738	15,256	176	39	
Commercial machines, equipment distributors.....	13	2,308	325	7,139	85	10	Piece goods converters.....										1	(D)	(D)	(D)	(D)	(D)	
Industrial machinery, equipment distributors.....	12	2,942	308	6,001	65	15	Furniture, home furnishings wholesalers.....										124	64,881	6,047	127,525	1,351	86	
Industrial materials, supplies distributors.....	13	5,410	618	15,265	180	12	Furniture (household, office) wholesalers.....										48	23,539	2,467	51,207	584	40	
Professional equipment, supplies distributors.....	15	2,406	345	7,015	182	7	Home furnishings, floor coverings wholesalers.....										76	41,342	3,580	76,518	787	46	
Service establishment supply houses.....	22	5,826	655	13,431	158	15	Paper, allied products wholesalers.....										93	63,675	6,068	126,426	1,359	64	
Other machinery, equipment, supplies distributors.....	29	8,550	1,007	19,189	227	17	Coarse paper and products wholesalers.....										39	16,587	1,598	31,984	373	36	
Metals, metalwork (except scrap) distributors.....	5	3,624	382	7,112	59	1	Printing and fine paper distributors.....										15	39,855	3,404	71,710	720	7	
Scrap, waste materials dealers.....	12	2,690	528	10,472	176	9	Stationery, office supplies wholesalers.....										29	(D)	(D)	(D)	(D)	(D)	
Other merchant wholesalers.....	63	13,469	1,108	20,313	345	62	Wallpaper wholesalers.....										10	(D)	(D)	(D)	(D)	(D)	
Amusement, sporting goods distributors.....	15	3,277	291	5,621	96	18	Farm products (raw materials) merchants.....										33	53,905	1,961	40,594	457	27	
Jewelry wholesalers.....	5	1,505	99	747	23	3	Automotive wholesalers.....										286	80,856	9,817	233,772	2,285	270	
Merchant wholesalers, n.e.c.....	43	8,887	718	13,945	226	41	Motor vehicle distributors.....										20	14,177	851	17,070	164	12	
Manufacturers' sales branches, sales offices.....	51	44,495	3,551	78,213	763	60	Automotive equipment, tire-tube wholesalers.....										266	66,179	8,966	216,702	2,101	258	
Sales branches (with stocks).....	40	28,978	3,166	70,228	676	60	Electrical, electronics, appliance distributors.....										137	128,719	11,337	249,013	2,265	76	
Sales offices (without stocks).....	11	15,517	385	7,985	87	19	Electrical apparatus, supplies distributors.....										56	66,157	6,043	126,852	1,246	32	
Petroleum bulk plants, terminals and LP gas facilities.....	63	64,327	1,591	32,742	346	60	Electrical appliance, radio, TV set wholesalers.....										34	41,801	3,150	74,286	555	11	
Merchandise agencies, brokers.....	24	22,469	1,144	21,610	241	19	Electronic parts, equipment distributors.....										47	20,341	2,144	47,895	464	33	
Assemblers of farm products.....	22	13,780	1,653	28,390	641	6	Hardware, plumbing-heating goods wholesalers.....										117	124,726	10,414	218,684	2,452	67	
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.																							
Wholesale trade, total.....	4,692	xxx	284,439	5,908,435	59,078	3,121	Hardware wholesalers.....										44	58,135	5,346	100,259	1,199	29	
Type of Operation							Plumbing, heating equipment, supplies distributors.....										73	65,895	5,068	118,425	1,253	38	
Merchant wholesalers.....	3,143	2,387,238	167,772	3,557,224	36,471	2,468	Lumber, construction materials distributors.....										212	178,734	13,253	278,598	2,786	104	
Manufacturers' sales branches, sales offices.....	744	2,339,465	93,800	1,910,717	18,211	7	Lumber, millwork wholesalers.....										103	125,607	6,305	134,975	1,287	69	
Petroleum bulk plants, terminals and LP gas facilities.....	120	223,443	5,820	111,985	1,207	89	Construction materials distributors.....										109	53,127	6,198	143,623	1,499	35	
Machinery, equipment, supplies distributors.....																	653	239,549	27,558	575,596	5,690	477	
Air conditioning, comm. refrigeration equip., distri																	35	10,597	21,187	21,938	249	27	

Standard Notes: (NA) Not available. (D) Withheld to avoid disclosure.

n.e.c. Not elsewhere classified.

XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)		Active proprietors of unincorporated businesses, November (Number)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Payroll, entire year (\$1,000)	Establishments (Number)	Sales (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)	
			(Dollars)	(Number)		(Dollars)	(Number)				(Dollars)	(Number)
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Con.												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Furniture, home furnishings	56	33,181	680	13,644	51	146	680	13,644	56	33,181	680	13,644
Paper, allied products	21	24,705	617	11,866	16	79	617	11,866	21	24,705	617	11,866
Farm products (raw materials)	16	30,966	213	3,779	49	49	213	3,779	16	30,966	213	3,779
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)	(D)
Livestock	6	14,347	75	1,549	28	28	75	1,549	6	14,347	75	1,549
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	3	4,587	74	897	8	8	74	897	3	4,587	74	897
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
Automotive	17	10,083	358	6,814	61	61	358	6,814	17	10,083	358	6,814
Electrical-electronic apparatus, equip., appliances	57	(D)	(D)	(D)	(D)	(D)	(D)	(D)	57	(D)	(D)	(D)
Hardware, plumbing, heating goods	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	44	(D)	(D)	(D)
Lumber, construction materials	22	26,818	720	6,379	67	67	720	6,379	22	26,818	720	6,379
Machinery, equipment, supplies	87	44,002	1,492	29,439	294	294	1,492	29,439	87	44,002	1,492	29,439
Metals, metalwork (except scrap)	21	11,697	274	4,806	48	48	274	4,806	21	11,697	274	4,806
Other merchandise agents, brokers	92	118,706	2,162	45,414	402	402	2,162	45,414	92	118,706	2,162	45,414
Assemblers of farm products	41	63,130	2,058	49,586	561	561	2,058	49,586	41	63,130	2,058	49,586
Dairy, poultry products	11	22,654	859	23,880	206	206	859	23,880	11	22,654	859	23,880
Fresh fruits, vegetables	27	26,644	871	17,733	254	254	871	17,733	27	26,644	871	17,733
Farm products (raw materials)	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	7	(D)	(D)	(D)
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
Other farm products assemblers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.												
Wholesale trade, total												
Type of Operation	430	XXX	16,802	343,475	4,048	4,048	16,802	343,475	430	XXX	16,802	343,475
Type by Kind of Business												
Merchant wholesalers	329	138,023	12,693	255,342	2,981	2,981	12,693	255,342	329	138,023	12,693	255,342
Manufacturers' sales branches, sales offices	41	86,752	2,563	54,909	534	534	2,563	54,909	41	86,752	2,563	54,909
Petroleum bulk plants, terminals and LP gas facilities	28	27,625	610	12,550	145	145	610	12,550	28	27,625	610	12,550
Merchandise agents, brokers	13	8,999	131	2,646	30	30	131	2,646	13	8,999	131	2,646
Assemblers of farm products	19	16,256	805	18,028	358	358	805	18,028	19	16,256	805	18,028
Type by Kind of Business												
Merchant wholesalers	329	138,023	12,693	255,342	2,981	2,981	12,693	255,342	329	138,023	12,693	255,342
Grocery, confectionery, meat wholesalers	37	33,137	2,101	38,877	475	475	2,101	38,877	37	33,137	2,101	38,877
General-line grocery wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
Meat, fish wholesalers	13	11,946	615	12,955	133	133	615	12,955	13	11,946	615	12,955
Specialty-line grocery wholesalers	20	8,391	960	17,472	236	236	960	17,472	20	8,391	960	17,472
Farm products (edible) distributors	27	9,739	894	20,122	264	264	894	20,122	27	9,739	894	20,122
Poultry, poultry products distributors	8	3,306	217	4,847	77	77	217	4,847	8	3,306	217	4,847
Fresh fruit, vegetable wholesalers	19	6,433	677	15,275	187	187	677	15,275	19	6,433	677	15,275
Beer, wine, distilled spirits wholesalers	13	11,116	652	13,536	127	127	652	13,536	13	11,116	652	13,536
Tobacco distributors	4	6,668	165	4,080	44	44	165	4,080	4	6,668	165	4,080

Standard Notes: (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (2) Less than \$500. ... Represents zero.

*Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal, products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales		Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales		Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
		(\$1,000)	(\$1,000)		(Dollars)	(Number)				(Dollars)	(Number)		(Dollars)	(Number)	
SAN JOSE STANDARD METROPOLITAN AREA—Con.															
Type by Kind of Business—Con.															
Merchant wholesalers—Con.															
Furniture, home furnishings wholesalers.....	10	1,983	274	5,534	68	6	Wholesale trade, total.....	324	xxx	12,771	255,290	3,121	247		
Paper, allied products wholesalers.....	12	4,056	926	13,567	148	4		Type of Operation							
Farm products (raw materials) merchants.....	45	5,340	832	19,186	225	54		Merchant wholesalers.....	199	113,518	8,760	179,453	2,175	178	
Automotive wholesalers.....	20	5,611	511	11,213	116	14		Manufacturers' sales branches, sales offices.....	35	43,828	1,674	33,234	356	33	
Electrical, electronics, appliance distributors.....								Petroleum bulk plants, terminals and LP gas facilities.....	41	26,459	996	19,389	220	53	
Hardware, plumbing-heating goods wholesalers.....	13	9,775	744	16,165	173	1	Merchandise agents, brokers.....	12	5,097	142	3,111	65	17		
Hardware wholesalers.....	5	2,052	259	7,423	67	1	Assemblers of farm products.....	37	46,560	1,199	20,103	305	19		
Plumbing, heating equipment, supplies distributors.....	8	7,723	485	8,742	106	***	Type by Kind of Business								
Lumber, construction materials distributors.....	38	22,018	2,395	46,494	534	16	Merchant wholesalers.....	199	113,518	8,760	179,453	2,175	178		
Lumber, millwork wholesalers.....	12	4,450	254	5,734	71	6	Grocery, confectionery, meat wholesalers.....	33	34,950	1,698	36,432	411	38		
Construction materials distributors.....	26	17,568	2,141	40,760	463	10	Farm products (edible) distributors.....	22	9,264	721	14,549	203	18		
Machinery, equipment, supplies distributors.....	51	11,649	1,359	27,852	307	48	Beer, wine, distilled spirits wholesalers.....	13	16,516	918	19,518	178	13		
Commercial machines, equipment distributors.....	10	1,276	226	4,920	57	10	Tobacco distributors.....	4	2,720	93	1,934	24	3		
Industrial machinery, equipment distributors.....	15	2,570	219	4,208	56	12	Drugs, chemicals, allied products wholesalers.....	8	2,450	141	3,058	40	10		
Industrial materials, supplies distributors.....	7	1,430	175	3,206	28	4	Dry goods, apparel wholesalers.....	***	***	***	***	***	***		
Professional equipment, supplies distributors.....	4	1,806	127	2,543	41	10	Furniture, home furnishings wholesalers.....	2	(D)	(D)	(D)	(D)	(D)		
Service establishment supply houses.....	6	934	97	1,798	23	7	Paper, allied products wholesalers.....	***	***	***	***	***	***		
Other machinery, equipment, supplies distributors.....	11	3,633	515	11,177	102	5	Farm products (raw materials) merchants.....	6	4,757	131	21,358	26	5		
Metals, metalwork (except scrap) distributors.....	2	(D)	(D)	(D)	(D)	(D)	Automotive wholesalers.....	25	4,914	804	14,184	302	21		
Scrap, waste materials dealers.....	6	1,416	189	3,417	49	6	Electrical, electronics, appliance distributors.....	6	3,603	247	6,184	56	2		
Other merchant wholesalers.....	32	7,735	1,177	19,200	258	26	Hardware, plumbing-heating goods wholesalers.....	7	5,549	520	11,066	104	4		
Amusement, sporting goods distributors.....	5	(D)	(D)	(D)	(D)	(D)	Lumber, construction materials distributors.....	14	9,228	1,218	27,328	290	14		
Jewelry wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	Machinery, equipment, supplies distributors.....	29	11,253	1,344	24,865	296	22		
Merchant wholesalers, n.e.c.....	26	7,437	1,132	18,198	244	21	Metals, metalwork (except scrap) distributors.....	1	(D)	(D)	(D)	(D)	(D)		
							Scrap, waste materials dealers.....	8	851	175	2,355	35	9		
							Other merchant wholesalers.....	21	4,835	460	9,486	153	19		
Manufacturers' sales branches, sales offices.....	41	86,752	2,563	54,909	534	***	Manufacturers' sales branches, sales offices.....	35	43,828	1,674	33,234	356	***		
Sales branches (with stocks).....	29	33,629	1,910	41,422	438	***	Petroleum bulk plants, terminals and LP gas facilities.....	41	26,459	996	19,389	220	33		
Sales offices (without stocks).....	12	53,123	653	13,487	96	***	Merchandise agents, brokers.....	12	5,097	142	3,111	65	17		
Petroleum bulk plants, terminals and LP gas facilities.....	28	27,625	610	12,550	145	29	Assemblers of farm products.....	37	46,560	1,199	20,103	305	19		
Merchandise agents, brokers.....	13	8,999	131	2,646	30	4									
Assemblers of farm products.....	19	16,256	805	18,028	358	18									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500. ... Represents zero.

Standard Notes: (D) Withhold to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated businesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated businesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
ALAMEDA COUNTY													
Wholesale trade, total.....	1,103	XXX	67,059	1,400,575	14,533	744	CONTRA COSTA COUNTY—Con. Type by Kind of Business—Con.						
Type of Operation							Manufacturers' sales branches, sales offices.....	10	21,880	1,703	36,405	317	...
Merchant wholesalers.....	846	490,711	42,594	907,622	9,402	663	Petroleum bulk plants, terminals and LP gas facilities..	22	41,908	1,107	21,765	261	19
Manufacturers' sales branches, sales offices.....	148	492,615	20,030	405,652	4,142	88	Merchandise agents, brokers.....	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	33	65,169	2,000	38,826	399	27	Assemblers of farm products.....	3	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	62	52,112	1,866	36,605	398	41							
Assemblers of farm products.....	14	13,257	569	11,870	192	11							
Type by Kind of Business							FRESNO COUNTY (See Fresno Standard Metropolitan Area, Table 103.)						
Merchant wholesalers.....	846	490,711	42,594	907,622	9,402	663	Wholesale trade, total.....	126	XXX	4,348	94,819	1,121	103
Grocery, confectionery, meat wholesalers.....	97	891,579	51,224	110,536	1,172	88	Type of Operation						
Farm products (edible) distributors.....	51	251,290	1,620	29,553	399	63	Merchant wholesalers.....	90	47,673	3,313	72,813	852	76
Beer, wine, distilled spirits wholesalers.....	30	401,393	2,552	63,450	454	20	Manufacturers' sales branches, sales offices.....	6	(D)	(D)	(D)	(D)	(D)
Tobacco distributors.....	8	15,514	451	8,838	104	8	Petroleum bulk plants, terminals and LP gas facilities.....	26	15,809	465	9,120	99	20
Drugs, chemicals, allied products wholesalers.....	26	18,695	2,058	46,666	514	19	Merchandise agents, brokers.....	3	5,522	139	3,383	50	7
Dry goods, apparel wholesalers.....	12	21,154	250	4,316	55	12	Assemblers of farm products.....	1	(O)	(O)	(O)	(O)	(O)
Furniture, home furnishings wholesalers.....	23	6,698	805	16,301	179	16							
Paper, allied products wholesalers.....	19	6,698	805	16,301	179	16	IMPERIAL COUNTY						
Farm products (raw materials) merchants.....	2	(O)	(D)	(D)	(D)	(D)	Wholesale trade, total.....	131	XXX	7,906	128,802	2,041	107
Automotive wholesalers.....	111	22,922	3,345	73,539	772	82	Type of Operation						
Electrical, electronics, appliance distributors.....	38	40,674	2,910	58,474	593	24	Merchant wholesalers.....	70	49,618	4,844	83,797	1,365	54
Hardware, plumbing-heating goods wholesalers.....	72	21,226	1,505	30,145	317	24	Manufacturers' sales branches, sales offices.....	2	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials distributors.....	11	54,667	5,145	110,979	1,153	29	Petroleum bulk plants, terminals and LP gas facilities.....	23	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors.....	195	67,167	8,600	181,491	1,856	146	Merchandise agents, brokers.....	9	11,851	118	2,137	26	8
Metals, metalwork (except scrap) distributors.....	30	28,693	2,907	61,007	539	13	Assemblers of farm products.....	27	27,715	2,606	34,992	578	22
Scrap, waste materials dealers.....	42	11,667	1,204	25,311	348	37							
Other merchant wholesalers.....	59	37,669	3,431	73,822	795	62	KERN COUNTY						
Manufacturers' sales branches, sales offices.....	148	492,615	20,030	405,652	4,142	2	Wholesale trade, total.....	345	XXX	11,588	249,187	2,782	213
Petroleum bulk plants, terminals and LP gas facilities.....	33	65,169	2,000	38,826	399	27	Type of Operation						
Merchandise agents, brokers.....	62	52,112	1,866	36,605	398	41	Merchant wholesalers.....	239	119,252	8,634	186,487	2,056	137
Assemblers of farm products.....	14	13,257	569	11,870	192	11	Manufacturers' sales branches, sales offices.....	26	6,912	867	17,644	159	...
							Petroleum bulk plants, terminals and LP gas facilities.....	53	43,329	1,036	20,604	222	55
CONTRA COSTA COUNTY							Merchandise agents, brokers.....	5	1,986	37	1,053	21	4
Wholesale trade, total.....	159	XXX	6,278	128,310	1,382	110	Assemblers of farm products.....	22	70,853	1,014	23,399	324	17
Type of Operation													
Merchant wholesalers.....	117	351,538	3,371	69,425	793	85	Merchant wholesalers.....	239	119,252	8,634	186,487	2,056	137
Manufacturers' sales branches, sales offices.....	10	21,880	1,703	36,405	317	...	Grocery, confectionery, meat wholesalers.....	32	18,677	1,169	30,687	274	16
Petroleum bulk plants, terminals and LP gas facilities.....	22	41,908	1,107	21,765	261	...	Farm products (edible) distributors.....	18	6,459	867	17,644	159	...
Merchandise agents, brokers.....	7	(D)	(D)	(D)	(D)	(D)	Beer, wine, distilled spirits wholesalers.....	13	11,032	702	9,466	145	25
Assemblers of farm products.....	3	(D)	(D)	(D)	(D)	(D)	Tobacco distributors.....	3	2,753	103	16,593	133	7
Type by Kind of Business							Drugs, chemicals, allied products wholesalers.....	9	1,181	156	2,081	27	...
Merchant wholesalers.....	117	351,538	3,371	69,425	793	85	Dry goods, apparel wholesalers.....	...	...	...	...	...	...
Grocery, confectionery, meat wholesalers.....	20	6,472	438	11,846	160	12	Furniture, home furnishings wholesalers.....	...	...	...	...	...	...
Farm products (edible) distributors.....	4	1,173	85	1,480	27	3	Paper, allied products wholesalers.....	...	...	...	...	...	...
Beer, wine, distilled spirits wholesalers.....	10	2,647	239	5,321	46	8	Farm products (raw materials) merchants.....	2	(D)	(D)	(D)	(D)	(D)
Tobacco distributors.....	2	(D)	(D)	(D)	(D)	(D)	Automotive wholesalers.....	4	25,085	119	3,254	32	2
Drugs, chemicals, allied products wholesalers.....	5	(D)	(D)	(D)	(D)	(D)	Electrical, electronics, appliance distributors.....	7	2,936	167	18,216	224	20
Dry goods, apparel wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	Hardware, plumbing-heating goods wholesalers.....	5	1,412	83	3,683	37	7
Furniture, home furnishings wholesalers.....	...	...	...	...	...	...	Lumber, construction materials distributors.....	15	6,013	1,146	1,530	20	4
Paper, allied products wholesalers.....	...	...	...	...	...	...	Machinery, equipment, supplies distributors.....	57	19,481	1,619	23,934	235	21
Farm products (raw materials) merchants.....	2	(O)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors.....	8	4,767	496	16,092	141	8
Automotive wholesalers.....	4	2,020	256	5,193	81	24	Scrap, waste materials dealers.....	7	1,486	164	3,798	67	14
Electrical, electronics, appliance distributors.....	18	338	34	4,504	7	1	Other merchant wholesalers.....	24	10,130	701	17,393	269	14
Hardware, plumbing-heating goods wholesalers.....	5	2,071	229	4,504	43	1							
Lumber, construction materials distributors.....	15	8,635	1,052	20,574	195	6							
Machinery, equipment, supplies distributors.....	14	1,695	409	7,530	74	8							
Metals, metalwork (except scrap) distributors.....	2	(O)	(O)	(O)	(O)	(O)							
Scrap, waste materials dealers.....	5	(O)	(O)	(O)	(O)	(O)							
Other merchant wholesalers.....	7	1,713	221	4,259	62	1							

Standard Notes: (D) Withheld to avoid disclosure. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

XXX Not applicable. (Z) Less than \$500. ... Represents zero.

n.e.c. Not elsewhere classified.

(NA) Not available.

Standard Notes: (D) Withheld to avoid disclosure.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees						Payroll (Dollars)	Employ- ees	
RIVERSIDE COUNTY—Con.													
Type by Kind of Business													
Merchandise agents, brokers	10	31,590	2,837	2,612	53	6	Merchandise agents, brokers	10	23,844	451	10,596	143	8
Assemblers of farm products	31	40,705	2,837	49,015	866	21	Assemblers of farm products	37	33,269	3,744	50,748	879	7
Type by Kind of Business													
Merchant wholesalers	148	87,855	5,429	116,164	1,497	126	Merchant wholesalers	2,991	XXX	197,191	4,104,920	40,125	1,934
Grocery, confectionery, meat wholesalers	25	54,524	1,377	27,286	372	19	Grocery, confectionery, meat wholesalers	1,877	1,762,669	113,610	2,407,253	24,365	1,470
Farm products (edible) distributors	15	5,395	562	12,020	221	12	Farm products (edible) distributors	234	504,348	16,549	333,644	3,233	201
Beer, wine, distilled spirits wholesalers	9	2,257	121	2,542	27	6	Beer, wine, distilled spirits wholesalers	93	74,934	4,889	92,118	976	115
Tobacco distributors	1	(D)	(D)	(D)	(D)	(D)	Tobacco distributors	51	102,890	5,973	121,282	1,226	37
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)	Drugs, chemicals, allied products wholesalers	20	29,869	799	18,194	193	32
Furniture, home furnishings wholesalers	1	(D)	(D)	(D)	(D)	(D)	Furniture, home furnishings wholesalers	77	70,575	5,342	118,015	1,083	44
Paper, allied products wholesalers	3	265	53	1,190	14	4	Paper, allied products wholesalers	112	64,801	6,033	118,880	1,454	105
Farm products (raw materials) merchants	4	1,785	286	5,290	53	4	Farm products (raw materials) merchants	99	59,012	5,562	117,182	1,233	65
Automotive wholesalers	5	4,582	794	19,671	197	14	Automotive wholesalers	63	55,804	5,124	107,416	1,130	40
Electrical, electronics, appliance distributors	24	1,602	94	1,950	19	4	Electrical, electronics, appliance distributors	25	49,214	1,796	36,435	401	18
Hardware, plumbing-heating goods wholesalers	5	2,064	120	2,175	32	4	Hardware, plumbing-heating goods wholesalers	112	50,247	5,331	137,543	1,194	110
Lumber, construction materials distributors	12	3,248	608	16,256	171	21	Lumber, construction materials distributors	85	85,039	8,209	186,716	1,632	46
Machinery, equipment, supplies distributors	18	4,117	609	11,133	129	18	Machinery, equipment, supplies distributors	69	95,639	8,998	176,569	1,994	36
Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors	87	100,454	5,267	108,129	1,053	51
Scrap, waste materials dealers	8	742	162	4,555	73	12	Scrap, waste materials dealers	397	157,166	17,723	368,815	3,576	279
Other merchant wholesalers	11	3,380	197	4,119	96	7	Other merchant wholesalers	48	31,300	2,650	50,531	495	28
SAN BERNARDINO COUNTY													
Type by Kind of Business													
Wholesale trade, total	392	XXX	15,709	305,552	3,747	300	Wholesale trade, total	266	216,330	13,014	295,867	3,205	225
Type of Operation													
Manufacturers' sales branches, sales offices	269	109,285	9,673	203,660	2,332	233	Manufacturers' sales branches, sales offices	553	1,780,864	68,561	1,398,945	13,021	5
Petroleum bulk plants, terminals and LP gas facilities	17	9,633	1,053	24,841	229	20	Petroleum bulk plants, terminals and LP gas facilities	14	65,682	1,678	33,197	346	2
Merchandise agents, brokers	59	37,111	788	15,707	164	52	Merchandise agents, brokers	14	65,682	1,678	33,197	346	2
Assemblers of farm products	37	33,269	3,744	50,748	879	7	Assemblers of farm products	536	745,310	12,241	233,096	2,131	442
Type by Kind of Business													
Merchant wholesalers	269	109,285	9,673	203,660	2,332	233	Merchant wholesalers	11	37,765	1,101	32,429	262	15
Grocery, confectionery, meat wholesalers	27	20,448	1,142	30,988	242	40	Grocery, confectionery, meat wholesalers	189	67,793	5,858	125,241	1,339	157
Farm products (edible) distributors	24	9,633	1,053	24,841	229	20	Farm products (edible) distributors	25	39,953	2,839	59,007	597	5
Beer, wine, distilled spirits wholesalers	15	14,362	1,087	23,854	196	13	Beer, wine, distilled spirits wholesalers	21	34,915	760	7,150	71	3
Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)	Tobacco distributors	5	3,897	87	1,825	44	4
Drugs, chemicals, allied products wholesalers	7	(D)	(D)	(D)	(D)	(D)	Drugs, chemicals, allied products wholesalers	112	64,801	6,033	118,880	1,454	105
Furniture, home furnishings wholesalers	3	(D)	(D)	(D)	(D)	(D)	Furniture, home furnishings wholesalers	99	59,012	5,562	117,182	1,233	65
Paper, allied products wholesalers	3	(D)	(D)	(D)	(D)	(D)	Paper, allied products wholesalers	63	55,804	5,124	107,416	1,130	40
Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials) merchants	25	49,214	1,796	36,435	401	18
Automotive wholesalers	2	(D)	(D)	(D)	(D)	(D)	Automotive wholesalers	112	50,247	5,331	137,543	1,194	110
Electrical, electronics, appliance distributors	4	(D)	(D)	(D)	(D)	(D)	Electrical, electronics, appliance distributors	85	85,039	8,209	186,716	1,632	46
Hardware, plumbing-heating goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	Hardware, plumbing-heating goods wholesalers	69	95,639	8,998	176,569	1,994	36
Lumber, construction materials distributors	30	15,950	2,145	40,914	479	15	Lumber, construction materials distributors	87	100,454	5,267	108,129	1,053	51
Machinery, equipment, supplies distributors	41	7,701	789	14,705	180	36	Machinery, equipment, supplies distributors	397	157,166	17,723	368,815	3,576	279
Metals, metalwork (except scrap) distributors	2	(D)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors	48	31,300	2,650	50,531	495	28
Scrap, waste materials dealers	14	2,092	315	7,614	108	19	Scrap, waste materials dealers	39	15,047	1,051	19,917	287	38
Other merchant wholesalers	22	3,918	385	7,056	127	15	Other merchant wholesalers	266	216,330	13,014	295,867	3,205	225
SAN BERNARDINO COUNTY													
Type by Kind of Business													
Manufacturers' sales branches, sales offices	17	9,633	1,053	24,841	229	20	Manufacturers' sales branches, sales offices	189	67,793	5,858	125,241	1,339	157
Petroleum bulk plants, terminals and LP gas facilities	59	37,111	788	15,707	164	52	Petroleum bulk plants, terminals and LP gas facilities						

XXX Not applicable. (Z) Less than \$500. ... Represents zero.

n.e.c. Not elsewhere classified.

(NA) Not available.

Standard Notes: (D) Withheld to avoid disclosure.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)		
SAN MATEO COUNTY—Con.														
Type by Kind of Business—Con.														
Merchaot wholesalers—Coo.	2	(D)	(D)	(D)	(D)	(D)	Wholesale trade, total.....	208	xxx	4,690	85,304	1,248	185	
Tobacco distributors.....	12	1,968	153	3,112	45	(D)	Type of Operation							
Drugs, chemicals, allied products wholesalers.....	4	1,285	111	2,974	39	(D)	Merchaot wholesalers.....	139	38,811	3,070	54,701	774	142	
Dry goods, apparel wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	13	2,927	416	8,607	82	142	
Furniture, home furnishings wholesalers.....	8	956	126	2,469	41	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	33	14,871	339	6,624	87	29	
Paper, allied products wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	Merchaodise agents, brokers.....	6	3,314	104	2,176	42	6	
Farm products (raw materials) merchants.....	26	3,564	508	10,495	135	34	Assemblers of farm products.....	17	11,235	761	13,196	263	8	
Automotive wholesalers.....	6	2,257	141	2,244	71	3	Type by Kind of Business							
Electrical, electronics, appliance distributors.....	6	3,600	226	4,894	71	10	Merchaot wholesalers.....	139	38,811	3,070	54,701	774	142	
Hardware, plumbing-heating goods wholesalers.....	24	10,065	1,397	30,770	297	145	Grocery, confectionery, meat wholesalers.....	21	7,283	434	7,669	173	17	
Lumber, construction materials distributors.....	37	8,427	696	14,790	145	(D)	Farm products (edible) distributors.....	18	6,609	604	8,064	109	24	
Machinery, equipment, supplies distributors.....	2	(D)	(D)	(D)	(D)	(D)	Beer, wine, distilled spirits wholesalers.....	6	2,875	194	3,760	43	5	
Metals, metalwork (except scrap) distributors.....	2	945	120	3,150	40	7	Tobacco distributors.....	3	2,849	114	2,226	30	2	
Scrap, waste materials dealers.....	22	6,817	615	11,614	165	19	Drugs, chemicals, allied products wholesalers.....	4	701	60	1,191	18	4	
Other merchant wholesalers.....	25	39,953	2,839	58,007	597	88	Dry goods, apparel wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	
Manufacturers' sales branches, sales offices.....	21	32,582	515	10,215	109	12	Furniture, home furnishings wholesalers.....	5	10	...	(D)	...	...
Petroleum bulk plants, terminals and LP gas facilities.....	31	34,915	780	7,150	71	31	Paper, allied products wholesalers.....	2	3,093	153	2,261	38	3	
Merchodise agents, brokers.....	5	3,897	87	1,825	44	4	Farm products (raw materials) merchants.....	14	1,901	322	5,171	75	18	
Assemblers of farm products.....	199	xxx	8,441	149,796	2,892	127	Automotive wholesalers.....	5	827	48	1,504	18	5	
SANTA BARBARA COUNTY														
Type by Kind of Business														
Wholesale trade, total.....	118	43,545	2,858	58,326	678	83	Electrical, electronics, appliance distributors.....	20	3,539	321	6,076	79	29	
Merchaot wholesalers.....	118	43,545	2,858	58,326	678	83	Lumber, construction materials distributors.....	16	1,962	236	5,080	65	14	
Grocery, confectionery, meat wholesalers.....	13	6,901	580	11,627	130	9	Machinery, equipment, supplies distributors.....	1	192	30	637	9	6	
Farm products (edible) distributors.....	10	8,666	108	1,879	44	12	Metals, metalwork (except scrap) distributors.....	5	2585	242	4,357	60	13	
Beer, wine, distilled spirits wholesalers.....	10	5,463	330	6,597	65	4	Other merchant wholesalers.....	16	2,927	416	8,607	82	29	
Tobacco distributors.....	1	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	33	14,871	339	6,624	87	29	
Drugs, chemicals, allied products wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	6	3,314	104	2,176	42	6	
Furniture, home furnishings wholesalers.....	...	...	...	...	...	...	Assemblers of farm products.....	17	11,235	761	13,196	263	8
Farm products (raw materials) merchants.....	3	1,114	91	1,836	19	...	STANISLAUS COUNTY							
Farm products (raw materials) merchants.....	11	1,249	183	3,562	50	9	Type by Kind of Business							
Automotive wholesalers.....	4	923	72	1,253	12	4	Wholesale trade, total.....	155	xxx	4,797	94,465	1,414	139	
Hardware, plumbing-heating goods wholesalers.....	6	2,957	196	5,914	45	1	Type of Operation							
Lumber, construction materials distributors.....	11	3,685	264	4,636	46	4	Merchaot wholesalers.....	96	42,313	3,153	65,328	871	93	
Machinery, equipment, supplies distributors.....	24	5,201	507	10,564	117	15	Manufacturers' sales branches, sales offices.....	8	1,988	247	4,795	51	...	
Metals, metalwork (except scrap) distributors.....	3	113	14	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	32	14,666	447	9,466	101	35	
Scrap, waste materials dealers.....	14	3,983	381	8,214	116	9	Merchandise agents, brokers.....	4	3,441	43	1,565	50	...	
Other merchant wholesalers.....	12	1,726	367	7,941	93	...	Assemblers of farm products.....	15	11,588	907	13,311	341	11	
Manufacturers' sales branches, sales offices.....	32	10,657	223	4,244	53	25	Type by Kind of Business							
Petroleum bulk plants, terminals and LP gas facilities.....	14	8,309	120	2,483	39	14	Merchaut wholesalers.....	96	42,313	3,153	65,328	871	93	
Merchodise agents, brokers.....	23	29,140	4,873	76,802	2,029	5	Grocery, confectionery, meat wholesalers.....	15	9,947	392	6,280	84	16	
Assemblers of farm products.....	118	43,545	2,858	58,326	678	83	Farm products (edible) distributors.....	8	4,858	449	9,454	176	6	
SANTA CLARA COUNTY (See San Jose Standard Metropolitan Area, Table 103.)														
							Beer, wine, distilled spirits wholesalers.....	9	1,968	146	2,766	36	11	
							Tobacco distributors.....	2	(D)	(D)	(D)	(D)	(D)	
							Drugs, chemicals, allied products wholesalers.....	3	693	83	1,674	19	2	
							Dry goods, apparel wholesalers.....	...	...	...	...	...	...
							Furniture, home furnishings wholesalers.....	...	...	...	...	...	...
							Paper, allied products wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	
							Farm products (raw materials) merchants.....	16	3,030	547	11,871	135		

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.s.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
STANISLAUS COUNTY—Con.													
Type by Kind of Business—Con.													
Manufacturers' sales branches, sales offices	8	1,988	247	4,795	51	...	Wholesale trade, total	166	XXX	9,987	172,402	3,048	91
Petroleum bulk plants, terminals and LP gas facilities	32	14,666	447	9,466	101	35	Type of Operation						
Merchandise agents, brokers	4	3,441	43	1,565	50	...	Merchant wholesalers	88	31,527	2,160	50,290	562	51
Assemblers of farm products	15	11,588	907	13,311	341	11	Manufacturers' sales branches, sales offices	13	5,135	645	15,204	116	33
							Petroleum bulk plants, terminals and LP gas facilities	34	11,875	222	4,774	56	33
							Merchandise agents, brokers	5	1,492	67	1,116	14	3
							Assemblers of farm products	26	74,047	6,893	101,018	2,300	4
TULARE COUNTY													
Wholesale trade, total	216	XXX	6,996	160,584	2,868	152	Type by Kind of Business						
Type of Operation							Merchant wholesalers	88	31,527	2,160	50,290	562	51
Merchant wholesalers	96	30,865	2,936	61,470	949	81	Grocery, confectionery, meat wholesalers	10	4,378	326	6,361	67	5
Manufacturers' sales branches, sales offices	7	975	145	2,778	31	...	Farm products (edible) distributors	4	1,658	117	2,116	25	4
Petroleum bulk plants, terminals and LP gas facilities	49	18,428	500	10,265	119	49	Beer, wine, distilled spirits wholesalers	7	3,882	242	4,583	51	4
Merchandise agents, brokers	4	7,712	97	1,804	65	5	Tobacco distributors	3	1,720	49	1,915	17	2
Assemblers of farm products	60	69,441	3,318	84,267	1,704	17	Drugs, chemicals, allied products wholesalers	4	582	56	843	13	2
							Dry goods, apparel wholesalers	1	(O)	(O)	(O)	(O)	(O)
							Furniture, home furnishings wholesalers	1	(O)	(O)	(O)	(O)	(O)
							Paper, allied products wholesalers	...	...	...	...	...	...
							Farm products (raw materials) merchants	2	(O)	(O)	(O)	(O)	(O)
							Automotive wholesalers	12	1,762	332	8,684	83	8
							Electrical, electronics, appliance distributors	2	(O)	(O)	(O)	(O)	(O)
							Hardware, plumbing-heating goods wholesalers	1	(O)	(O)	(O)	(O)	(O)
							Lumber, construction materials distributors	6	1,658	158	4,495	49	5
							Machinery, equipment, supplies distributors	25	11,999	506	12,527	112	11
							Metals, metalwork (except scrap) distributors	3	(D)	(D)	(D)	(D)	(D)
							Scrap, waste materials dealers	1	(O)	(O)	(O)	(O)	(O)
							Other merchant wholesalers	6	1,563	102	2,823	23	4
							Manufacturers' sales branches, sales offices	13	5,135	645	15,204	116	...
							Petroleum bulk plants, terminals and LP gas facilities	34	11,875	222	4,774	56	33
							Merchandise agents, brokers	5	1,492	67	1,116	14	3
							Assemblers of farm products	26	74,047	6,893	101,018	2,300	4

Standard Note: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll) *		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- priators of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	15,872	XXX	835,659	XXX	XXX	686,523	13,535,550	199,456	11,166
Merchant wholesalers	9,998	5,574,554	592,511	732,511	13.1	400,160	7,887,364	112,327	8,310
Manufacturers' sales branches, sales offices	2,109	3,661,393	189,995	316,472	8.6	157,159	3,052,899	40,089	74
Petroleum bulk plants, terminals and LP gas facilities	1,496	834,623	24,416	83,413	10.6	30,107	625,751	8,265	1,094
Merchandise agents, brokers	1,550	1,594,938	7,281	59,403	3.7	27,156	514,978	7,243	1,316
Assemblers of farm products	719	732,163	21,456	140,716	19.2	71,941	1,454,558	31,532	372
STANDARD METROPOLITAN AREAS									
FRESNO									
Total	483	XXX	(NA)	XXX	XXX	18,358	415,955	7,290	374
Merchant wholesalers	261	150,063	15,468	16,669	11.1	8,865	173,746	2,644	223
Manufacturers' sales branches, sales offices	47	32,417	3,453	3,863	11.9	2,076	38,405	330	...
Petroleum bulk plants, terminals and LP gas facilities	80	25,986	(NA)	(NA)	(NA)	1,243	26,920	593	65
Merchandise agents, brokers	16	11,917	138	382	3.2	155	3,585	69	16
Assemblers of farm products	79	56,276	3,489	13,039	23.2	6,019	173,299	3,654	70
LOS ANGELES-LONG BEACH									
Total	6,983	XXX	(NA)	XXX	XXX	311,647	6,115,164	87,816	4,872
Merchant wholesalers	4,815	2,588,740	280,908	355,684	13.7	194,732	3,869,357	54,952	3,912
Manufacturers' sales branches, sales offices	957	1,642,176	86,710	148,018	9.0	74,882	1,472,368	19,618	41
Petroleum bulk plants, terminals and LP gas facilities	230	310,670	(NA)	(NA)	(NA)	9,411	190,984	2,455	155
Merchandise agents, brokers	851	775,978	4,304	32,942	4.2	15,159	295,468	4,127	715
Assemblers of farm products	130	201,767	4,924	31,315	15.5	17,463	286,987	6,664	49
SACRAMENTO									
Total	359	XXX	(NA)	XXX	XXX	17,641	368,315	5,578	243
Merchant wholesalers	264	173,079	21,870	21,074	12.2	11,568	232,242	3,308	217
Manufacturers' sales branches, sales offices	52	56,358	2,914	5,389	9.5	3,219	64,581	891	2
Petroleum bulk plants, terminals and LP gas facilities	27	19,853	(NA)	(NA)	(NA)	1,209	26,967	319	16
Merchandise agents, brokers	6	5,323	136	134	2.5	97	1,921	28	7
Assemblers of farm products	10	14,619	626	2,716	18.6	1,548	42,604	1,032	1
SAN BERNARDINO-RIVERSIDE-ONTARIO									
Total	459	XXX	(NA)	XXX	XXX	15,347	253,638	4,763	331
Merchant wholesalers	226	76,000	7,133	10,074	13.3	5,526	110,667	1,673	187
Manufacturers' sales branches, sales offices	27	10,378	787	1,980	19.1	1,176	22,759	308	...
Petroleum bulk plants, terminals and LP gas facilities	113	35,319	(NA)	(NA)	(NA)	1,237	24,042	356	106
Merchandise agents, brokers	9	20,172	4	627	3.1	362	6,401	102	5
Assemblers of farm products	84	68,648	1,908	13,525	19.7	7,046	89,769	2,324	33
SAN DIEGO									
Total	466	XXX	(NA)	XXX	XXX	16,364	303,168	4,716	322
Merchant wholesalers	319	147,502	15,888	19,131	13.0	11,401	222,710	3,424	245
Manufacturers' sales branches, sales offices	52	26,236	1,350	3,102	11.8	1,833	36,282	527	3
Petroleum bulk plants, terminals and LP gas facilities	69	43,670	(NA)	(NA)	(NA)	1,565	30,596	402	51
Merchandise agents, brokers	15	7,741	23	324	4.2	178	3,861	60	21
Assemblers of farm products	11	7,997	311	2,644	33.1	1,387	9,719	303	2
SAN FRANCISCO-OAKLAND									
Total	4,244	XXX	(NA)	XXX	XXX	222,364	4,300,224	57,930	2,914
Merchant wholesalers	2,665	1,932,813	197,824	244,089	12.6	133,838	2,598,075	35,714	2,293
Manufacturers' sales branches, sales offices	817	1,844,627	90,642	146,666	8.0	70,029	1,341,742	17,203	22
Petroleum bulk plants, terminals and LP gas facilities	143	157,704	(NA)	(NA)	(NA)	6,256	135,413	1,645	82
Merchandise agents, brokers	585	688,355	2,436	23,016	3.4	10,440	186,550	2,339	497
Assemblers of farm products	34	59,658	1,790	4,062	6.8	1,801	38,444	1,029	20
SAN JOSE									
Total	244	XXX	(NA)	XXX	XXX	6,943	139,321	2,173	178
Merchant wholesalers	167	67,697	8,082	8,628	12.7	4,670	93,629	1,467	142
Manufacturers' sales branches, sales offices	29	10,737	830	1,764	16.4	1,001	20,068	249	...
Petroleum bulk plants, terminals and LP gas facilities	37	19,583	(NA)	(NA)	(NA)	705	15,060	203	26
Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STOCKTON									
Total	284	XXX	(NA)	XXX	XXX	9,707	213,136	3,428	220
Merchant wholesalers	172	89,229	10,417	10,488	11.8	5,856	119,596	1,754	160
Manufacturers' sales branches, sales offices	24	14,688	1,362	1,515	10.3	885	17,271	246	...
Petroleum bulk plants, terminals and LP gas facilities	45	17,748	(NA)	(NA)	(NA)	890	18,828	257	32
Merchandise agents, brokers	4	4,169	91	242	5.8	77	2,460	96	10
Assemblers of farm products	34	31,268	1,751	3,477	11.1	1,999	54,981	1,075	18

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

WHOLESALE TRADE—AREA STATISTICS

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active prop- rietors of unincor- porated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ALAMEDA COUNTY									
Total	941	XXX	62,159	XXX	XXX	43,289	865,224	12,032	704
Merchant wholesalers	726	354,567	40,609	49,970	14.1	27,575	544,994	7,738	644
Other operating types	215	409,374	21,550	51,030	12.5	15,714	320,230	4,294	60
CONTRA COSTA COUNTY									
Total	106	XXX	8,350	XXX	XXX	3,501	77,217	1,029	83
Merchant wholesalers	66	20,740	2,345	3,723	18.0	1,814	38,143	455	66
Other operating types	40	48,159	6,005	10,660	22.1	1,687	39,074	574	17
FRESNO COUNTY (See Fresno Standard Metropolitan area.)									
HUMBOLDT COUNTY									
Total	74	XXX	2,436	XXX	XXX	1,977	37,567	573	63
Merchant wholesalers	45	19,098	2,290	2,245	11.8	1,227	24,079	339	46
Other operating types	29	13,495	146	1,240	9.2	750	13,488	234	17
IMPERIAL COUNTY									
Total	101	XXX	2,227	XXX	XXX	4,663	97,686	2,012	68
Merchant wholesalers	46	20,939	1,745	2,388	11.4	993	21,287	357	28
Other operating types	55	39,384	482	9,120	23.2	3,670	76,399	1,655	40
KERN COUNTY									
Total	308	XXX	15,962	XXX	XXX	9,090	186,078	2,830	217
Merchant wholesalers	193	73,265	7,453	10,323	14.1	5,351	104,252	1,554	149
Other operating types	115	76,136	8,509	12,838	16.9	3,739	81,826	1,276	68
LOS ANGELES COUNTY									
Total	6,795	XXX	380,612	XXX	XXX	301,865	5,985,576	84,864	4,754
Merchant wholesalers	4,725	2,560,463	277,717	351,525	13.7	192,586	3,823,378	54,269	3,836
Other operating types	2,070	2,858,371	102,895	222,907	7.8	109,279	2,162,198	30,595	918
MONTEREY COUNTY									
Total	163	XXX	2,881	XXX	XXX	11,234	265,775	3,982	137
Merchant wholesalers	73	24,148	2,386	4,104	17.0	2,051	41,329	589	62
Other operating types	90	63,575	495	17,640	27.7	9,183	224,446	3,393	75
ORANGE COUNTY									
Total	188	XXX	4,995	XXX	XXX	9,782	129,588	2,952	118
Merchant wholesalers	90	28,277	3,191	4,159	14.7	2,146	45,979	683	76
Other operating types	98	72,220	1,804	14,595	20.2	7,636	83,609	2,269	42
RIVERSIDE COUNTY									
Total	175	XXX	4,287	XXX	XXX	5,364	93,919	1,864	139
Merchant wholesalers	82	30,606	3,181	3,407	11.1	1,891	36,041	564	72
Other operating types	93	46,664	1,106	6,683	14.3	3,473	57,878	1,300	67
SACRAMENTO COUNTY (See Sacramento Standard Metropolitan Area.)									
SAN BERNARDINO COUNTY									
Total	284	XXX	5,934	XXX	XXX	9,983	159,719	2,899	192
Merchant wholesalers	144	45,394	3,952	6,667	14.7	3,635	74,626	1,109	115
Other operating types	140	89,854	1,982	12,190	13.6	6,348	85,093	1,790	77
SAN DIEGO COUNTY (See San Diego Standard Metropolitan Area.)									
SAN FRANCISCO COUNTY									
Total	3,001	XXX	224,119	XXX	XXX	171,257	3,257,480	43,764	1,979
Merchant wholesalers	1,768	1,527,186	151,700	185,458	12.2	101,618	1,942,286	26,725	1,433
Other operating types	1,233	2,234,307	72,419	142,508	6.4	69,639	1,315,194	17,039	496

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

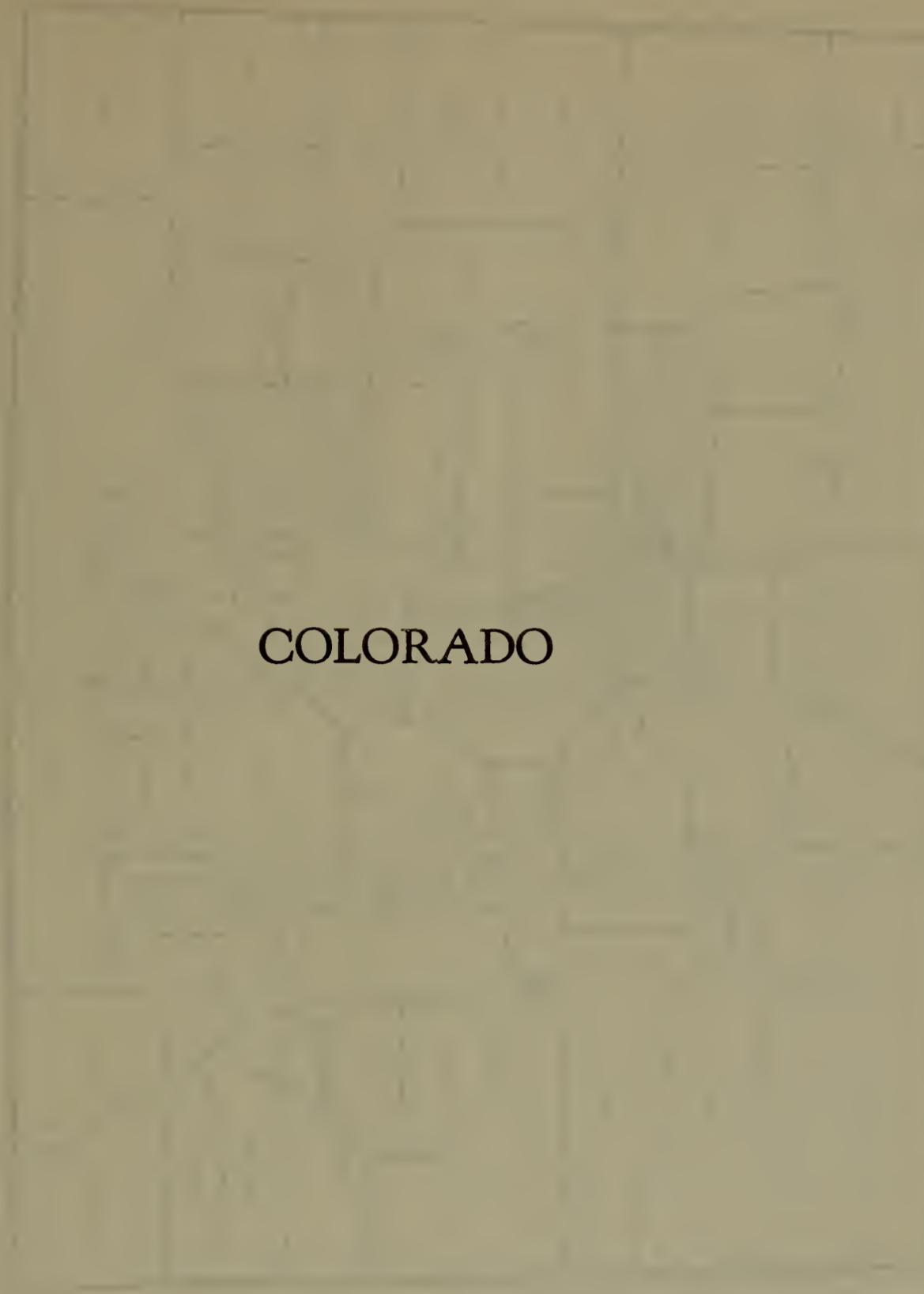
Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH
100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- priators of unincorpor- ated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954 -Con.									
SAN JOAQUIN COUNTY (See Stockton Standard Metropolitan Area.)									
SAN MATEO COUNTY									
Total.....	79	XXX	1,978	XXX	XXX	2,089	39,640	566	56
Merchant wholesalers.....	51	16,393	1,771	2,982	18.2	1,756	33,264	472	42
Other operating types.....	28	30,140	207	658	2.2	333	6,376	94	14
SANTA BARBARA COUNTY									
Total.....	165	XXX	4,109	XXX	XXX	6,753	140,930	2,659	107
Merchant wholesalers.....	89	25,743	2,719	3,400	13.2	1,691	32,493	486	67
Other operating types.....	76	34,943	1,390	10,364	29.7	5,062	108,437	2,173	40
SANTA CLARA COUNTY (See San Jose Standard Metropolitan Area.)									
SONOMA COUNTY									
Total.....	121	XXX	2,080	XXX	XXX	2,106	39,722	611	92
Merchant wholesalers.....	69	21,853	1,695	2,491	11.4	1,303	26,549	410	64
Other operating types.....	52	13,229	385	1,817	13.7	803	13,173	201	28
STANISLAUS COUNTY									
Total.....	120	XXX	2,813	XXX	XXX	2,218	50,395	960	99
Merchant wholesalers.....	64	29,945	2,563	2,835	9.5	1,564	34,510	658	60
Other operating types.....	56	28,204	250	1,255	4.5	654	15,885	302	39
TULARE COUNTY									
Total.....	180	XXX	2,608	XXX	XXX	4,796	108,893	2,521	127
Merchant wholesalers.....	66	12,429	1,285	1,890	15.2	969	17,992	328	59
Other operating types.....	114	75,403	1,323	8,284	11.0	3,827	90,901	2,193	68
VENTURA COUNTY									
Total.....	128	XXX	2,198	XXX	XXX	8,096	145,738	3,410	67
Merchant wholesalers.....	48	13,754	1,343	1,667	12.1	743	14,909	243	33
Other operating types.....	80	41,436	855	12,223	29.5	7,353	130,829	3,167	34

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

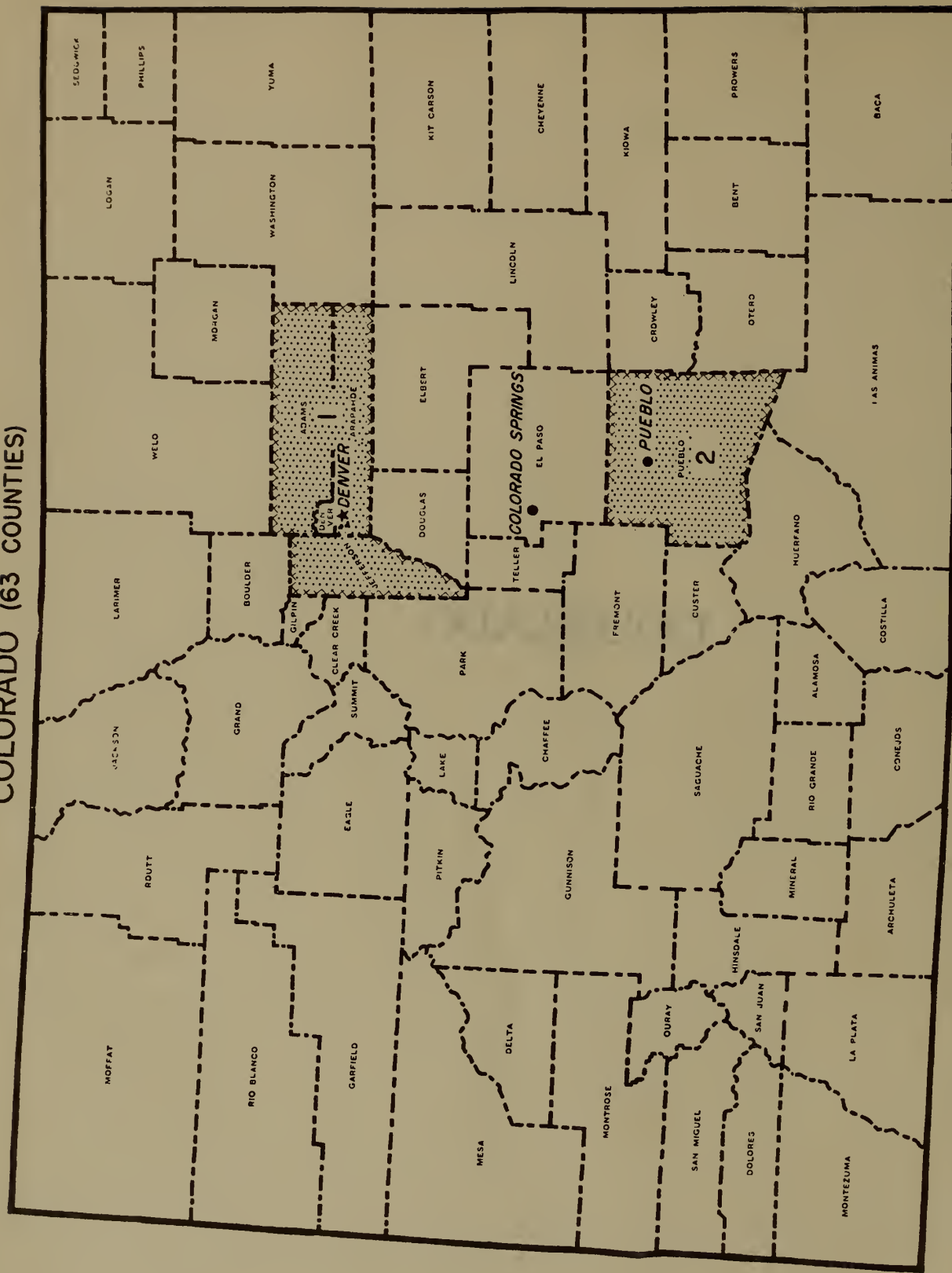
*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.



COLORADO

COLORADO (63 COUNTIES)



STANDARD METROPOLITAN AREAS

CODE
1 DENVER
2 PUEBLO

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER



STANDARD METROPOLITAN AREAS

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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 6-4, 6-8.

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Percent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total.....	2,897	xxx	121,070	xxx	xxx	100,540	2,079,138	24,197	24,338	25,603	25,583	1,919
Type of Operation												
Merchant wholesalers.....	1,545	834,571	76,916	112,403	13.5	59,935	1,257,658	14,740	14,811	15,089	15,493	1,123
Manufacturers' sales branches, sales offices.....	303	646,058	31,950	58,436	9.0	25,956	525,767	5,313	5,305	5,371	5,391	...
Petroleum bulk plants, terminals and LP gas facilities.....	500	142,864	6,089	17,201	12.0	5,188	107,059	1,406	1,428	1,431	1,464	408
Merchandise agents, brokers.....	279	456,267	380	11,601	2.5	4,228	88,281	1,340	1,362	1,302	1,448	289
Assemblers of farm products.....	270	134,539	5,735	11,516	8.6	5,233	100,373	1,398	1,432	2,410	1,787	99
Type by Kind of Business												
Merchant wholesalers.....	1,545	834,571	76,916	112,403	13.5	59,935	1,257,658	14,740	14,811	15,089	15,493	1,123
Grocery, confectionery, meat wholesalers.....	187	142,827	9,973	13,102	9.2	7,047	167,638	1,871	1,875	1,974	1,990	138
General-line grocery wholesalers.....	31	86,938	6,766	5,722	6.6	3,692	98,662	939	945	965	923	4
Confectionery wholesalers.....	11	1,678	58	189	11.3	111	2,092	39	37	33	36	10
Fish, sea food distributors.....	5	4,006	334	374	9.3	180	3,053	46	47	47	43	7
Meat, meat products wholesalers.....	52	22,769	444	2,983	13.1	1,323	23,085	292	300	323	332	58
Specialty-line grocery wholesalers.....	88	27,436	2,371	3,834	14.0	1,741	40,746	555	546	606	656	59
Farm products (edible) distributors.....	110	49,535	800	6,109	12.3	2,603	46,586	765	785	903	863	134
Poultry, poultry products distributors.....	22	15,490	202	1,250	8.1	602	10,196	167	169	187	201	25
Fresh fruit, vegetable wholesalers.....	88	34,045	598	4,859	14.3	2,001	36,390	598	616	716	662	109
Beer, wine, distilled spirits wholesalers.....	54	44,538	3,938	4,877	11.0	2,191	43,571	491	485	526	517	59
Beer, ale distributors.....	42	14,251	556	2,546	17.9	870	17,017	226	229	256	225	51
Wine, distilled spirits wholesalers.....	12	30,287	3,382	2,331	7.7	1,321	26,554	265	256	270	292	8
Tobacco distributors.....	35	29,454	1,186	1,608	5.5	842	16,210	233	232	238	239	34
Drugs, chemicals, allied products wholesalers.....	50	31,622	3,804	5,456	17.3	2,895	60,251	725	709	719	736	27
General-line drug wholesalers.....	6	19,282	2,727	2,805	14.5	1,689	32,439	463	446	452	453	2
Specialty-line drug, toiletries wholesalers.....	18	4,957	411	1,284	25.9	551	11,431	121	117	119	137	13
Industrial chemicals, explosives distributors.....	13	5,295	419	834	15.8	361	10,183	82	84	85	81	4
Paint, varnish wholesalers.....	13	2,088	247	533	25.5	294	6,198	59	62	63	65	8
Dry goods, apparel wholesalers.....	33	18,463	2,081	3,007	16.3	1,791	40,230	425	419	423	398	23
Clothing, furnishings, footwear wholesalers.....	25	9,882	1,266	1,822	18.4	946	18,231	253	248	233	227	19
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	39	13,173	1,783	2,082	15.8	1,095	19,732	290	290	270	294	32
Furniture (household, office) wholesalers.....	20	3,401	354	715	21.0	316	5,843	72	75	76	87	17
Home furnishings, floor coverings wholesalers.....	19	9,772	1,429	1,367	14.0	779	13,889	218	215	194	207	15
Paper, allied products wholesalers.....	34	19,267	2,371	3,117	16.2	1,799	34,230	424	432	434	441	19
Coarse paper and products wholesalers.....	15	8,318	1,256	1,637	19.2	911	18,455	213	221	229	229	11
Printing and fine paper distributors.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies wholesalers.....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	56	68,131	1,394	3,167	4.6	1,127	22,258	319	318	303	337	56
Automotive wholesalers.....	178	42,783	6,182	9,414	22.0	5,702	118,066	1,457	1,457	1,480	1,545	132
Motor vehicle distributors.....	20	7,063	497	986	14.0	580	11,708	139	139	135	139	12
Automotive equipment, tire-tube wholesalers.....	158	35,720	5,685	8,428	23.6	5,122	106,358	1,318	1,318	1,345	1,406	120
Electrical, electronics, appliance distributors.....	71	59,006	7,441	8,185	13.9	4,472	96,919	935	943	936	968	35
Electrical apparatus, supplies distributors.....	25	20,572	2,388	2,594	12.6	1,479	30,519	302	307	313	320	15
Electrical appliance, radio, TV set wholesalers.....	28	32,936	4,230	4,632	14.1	2,506	56,423	520	513	500	517	7
Electronic parts, equipment distributors.....	18	5,498	823	959	17.4	487	9,977	113	123	123	131	13
Hardware, plumbing-heating goods wholesalers.....	45	32,877	5,988	6,089	18.5	3,203	59,597	749	751	773	787	17
Hardware wholesalers.....	13	13,363	2,805	2,449	18.3	1,474	26,677	361	369	378	388	5
Plumbing, heating equipment, supplies distributors.....	32	19,514	3,183	3,640	18.7	1,729	32,920	388	382	395	399	12
Lumber, construction materials distributors.....	98	75,655	3,100	9,164	12.1	5,110	114,555	1,072	1,012	1,179	1,231	68
Lumber, millwork wholesalers.....	34	46,591	1,776	3,156	6.8	1,969	40,757	404	405	436	440	28
Construction materials distributors.....	64	29,064	1,324	6,008	20.7	3,141	73,798	668	697	743	791	40
Machinery, equipment, supplies distributors.....	294	116,438	18,136	23,136	20.0	12,669	258,202	2,916	2,899	2,910	3,031	164
Air conditioning, comm. refrigeration equip., distrs.....	20	4,654	536	1,426	30.6	550	12,779	109	116	119	129	16
Commercial machines, equipment distributors.....	48	8,878	1,108	2,334	26.3	1,130	20,692	265	271	281	275	34
Construction machinery, equipment dealers.....	26	18,554	3,948	3,554	19.2	2,126	45,182	407	410	414	431	11
Farm-garden machinery, equipment wholesalers.....	16	6,640	1,334	1,196	18.0	482	8,615	111	113	94	122	6
Industrial machinery, equipment distributors.....	66	36,251	5,282	5,636	15.5	3,144	65,751	807	805	801	838	26
Industrial materials, supplies distributors.....	39	16,762	1,892	2,587	15.4	1,372	24,033	290	287	299	312	20
Professional equipment, supplies distributors.....	23	9,811	1,736	2,567	26.2	1,750	36,077	399	378	377	390	15
Service establishment supply houses.....	52	12,607	2,127	3,205	25.4	1,724	34,557	441	433	436	440	36
Transportation equipment distributors.....	4	2,281	173	631	27.7	391	10,516	87	86	89	94	...
Metals, metalwork (except scrap) distributors.....	30	15,763	2,899	2,344	14.9	1,218	34,204	281	285	293	287	14
Iron, steel and products distributors.....	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	54	12,955	492	2,028	15.7	1,219	22,798	394	390	382	391	60
Iron, steel scrap dealers.....	31	9,157	308	1,099	12.0	737	12,798	184	181	191	188	33
Waste materials dealers.....	23	3,798	184	929	24.5	482	10,000	210	209	191	203	27
Other merchant wholesalers.....	177	62,084	5,348	9,518	15.3	4,952	102,611	1,393	1,439	1,346	1,438	111
Amusement, sporting goods distributors.....	37	9,218	1,174	1,826	19.8	1,053	19,371	238	258	259	239	21
Book, magazine, newspaper wholesalers.....	14	3,646	196	656	18.0	397	6,863	140	136	131	123	9
Coal wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	31	16,800	1,578	1,699	10.1	905	17,875	266	279	217	246	17
Jewelry wholesalers.....	21	2,905	466	590	20.3	282	7,272	83	90	91	92	16
Petroleum products distributors.....	19	4,772	173	1,013	21.2	346	7,354	91	83	82	94	12
Gift, art goods, greeting card wholesalers.....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers.....	10	6,409	189	1,358	21.2	805	21,111	209	213	197	273	6
Miscellaneous products merchant wholesalers.....	31	15,556	1,266	1,810	11.6	830	17,023	262	279	277	278	20

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . Represents zero

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	303	646,058	31,950	58,436	9.0	25,956	525,767	5,313	5,305	5,371	5,391	...
Sales branches (with stocks).....	208	404,516	31,950	47,655	11.8	22,044	446,008	4,612	4,586	4,650	4,669	...
Sales offices (without stocks).....	95	241,542	...	10,781	4.5	3,912	79,759	701	719	721	722	...
Food and kindred products.....	40	66,950	1,445	7,183	10.7	2,999	57,165	659	656	665	639	...
Textile mill products.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	7	17,680	...	2,437	13.8	329	7,007	67	66	66	67	...
Chemicals and allied products.....	30	50,915	1,491	6,399	12.6	2,167	46,115	444	413	406	461	...
Rubber products.....	14	60,837	9,815	4,205	7.1	1,307	27,863	255	255	259	259	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	12	29,591	503	2,033	6.9	867	17,639	169	171	173	173	...
Primary metal products.....	21	105,100	490	2,141	2.0	1,153	27,280	186	196	192	193	...
Fabricated metal products.....	22	22,105	1,210	1,284	5.8	709	12,934	152	150	161	161	...
Machinery (except electrical).....	70	55,547	5,966	4,763	17.6	1,068	120,974	1,151	1,160	1,175	1,175	...
Electrical machinery.....	18	77,231	3,517	10,393	13.5	4,029	79,375	822	806	815	798	...
Transportation equipment.....	21	124,852	5,522	8,017	6.4	3,776	69,619	799	767	785	798	...
Instruments and related products.....	13	5,708	481	1,745	30.6	1,065	21,234	225	225	236	233	...
Other manufacturers' products*.....	20	21,752	1,094	2,197	10.1	1,283	32,784	309	370	379	370	...
Petroleum bulk plants, terminals and LP gas facilities.....	500	142,864	4,089	17,201	12.0	5,188	107,059	1,406	1,428	1,431	1,464	408
Gasoline, distillates, residuals.....	178	139,029	5,796	16,038	11.5	4,441	96,071	1,255	1,286	1,282	1,302	401
Bulk plants.....	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Distributing terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	22	3,835	293	1,163	30.3	547	10,985	151	142	149	162	7
Merchandise agents, brokers.....	279	456,267	380	11,601	2.5	1,228	88,281	1,340	1,362	1,302	1,448	289
Groceries, confectionery, meats.....	33	59,590	12	1,008	3.2	768	14,989	171	168	178	169	43
Farm products (edible).....	12	15,011	...	453	3.0	122	2,421	28	29	29	27	9
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	3	2,149	...	98	4.6	51	907	9	9	9	9	2
Furniture, home furnishings.....	16	9,434	1	619	6.6	242	3,828	50	48	45	41	18
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	411	236,780	99	2,756	1.2	1,142	25,596	647	625	584	699	49
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...	...	...	...
Automotive.....	14	33,561	6	693	2.1	188	4,235	70	79	65	71	20
Electrical-electronic apparatus, equip., appliances.....	56	18,857	36	1,283	6.8	341	7,220	77	73	84	85	42
Hardware, plumbing, heating goods.....	24	10,180	45	649	6.4	200	4,015	39	44	44	45	21
Lumber, construction materials.....	8	7,877	12	276	2.6	76	1,266	13	15	13	16	4
Machinery, equipment, supplies.....	43	19,403	113	1,372	7.1	505	9,461	109	127	119	114	42
Metals, metalwork (except scrap).....	4	2,586	...	130	5.0	28	547	10	10	9	10	5
Other merchandise agents, brokers.....	26	34,268	45	1,024	3.0	403	9,822	86	105	90	129	24
Assemblers of farm products.....	270	134,539	5,735	11,516	8.6	5,233	100,373	1,398	1,432	2,410	1,787	99
Dairy, poultry products.....	13	5,745	40	382	6.6							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.²Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Colorado, total.....	2,897	100,540	2,079,138	25,583	1,919	1,545	834,571	1,352	1,379,728
Adams County.....	52	1,477	32,897	379	34	24	9,338	28	11,846
Aurora (part) ¹	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County.....	45	(D)	(D)	(D)	(D)	19	(D)	26	(D)
Alamosa County.....	32	327	7,343	140	27	18	2,689	14	2,597
Alamosa.....	28	(D)	(D)	(D)	(D)	15	(D)	13	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Arapahoe County.....	44	1,249	28,688	406	26	27	10,434	17	35,176
Aurora (part) ¹	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Englewood.....	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County.....	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Archuleta County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Baca County.....	26	146	2,807	53	10	3	504	23	2,205
Bent County.....	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Boulder County.....	57	732	17,020	274	50	36	7,002	21	6,497
Boulder.....	24	320	6,654	102	17	20	3,896	4	1,261
Longmont.....	23	272	6,812	115	21	10	949	13	4,505
Remainder of County.....	10	140	3,554	57	12	6	2,157	4	731
Chaffee County.....	13	107	2,609	63	8	4	460	9	5,326
Cheyenne County.....	10	68	2,194	18	4	...	...	10	1,351
Clear Creek County.....	5	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Conejos County.....	8	72	1,404	22	4	3	281	5	786
Costilla County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Crowley County.....	6	74	1,514	23	2	...	...	6	1,359
Custer County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Delta County.....	28	421	7,617	199	24	9	1,643	19	7,109
Denver County (coextensive with Denver city).....	1,418	74,844	1,550,573	17,379	846	880	611,763	538	1,057,301
Dolores County.....	5	39	725	14	4	...	...	5	1,500
Douglas County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Eagle County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Elbert County.....	10	18	(Z)	11	8	...	...	10	1,052
El Paso County.....	126	2,940	57,684	624	89	68	31,174	38	17,992
Colorado Springs.....	112	2,829	55,697	786	77	83	30,384	29	13,780
Remainder of County.....	14	111	1,987	38	12	5	790	9	4,212
Fremont County.....	21	210	3,897	72	23	16	2,840	5	813
Canon City.....	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County.....	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Garfield County.....	22	118	2,387	65	23	5	1,156	17	2,390
Gilpin County.....	...	...	...	...	...	...	...	...	...
Grand County.....	6	18	(Z)	5	6	...	...	6	935
Gunnison County.....	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Hinsdale County.....	...	...	...	...	...	...	...	...	...
Huerfano County.....	11	144	3,065	46	14	6	1,145	5	1,347
Walsenburg.....	11	144	3,065	46	14	6	1,145	5	1,347
Remainder of County.....	...	...	...	...	...	...	...	...	...
Jackson County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Jefferson County.....	42	719	15,424	197	35	27	6,598	15	3,934
Golden.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County.....	41	(D)	(D)	(D)	(D)	27	(D)	14	(D)
Kiowa County.....	16	82	1,660	27	6	...	...	16	1,358
Kit Carson County.....	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Lake County.....	6	84	1,764	28	6	3	1,039	3	1,056
La Plata County.....	33	638	13,570	203	14	22	4,888	11	4,660
Durango.....	26	(D)	(D)	(D)	(D)	20	(D)	6	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Larimer County.....	62	1,389	30,100	389	50	26	4,682	36	12,701
Fort Collins.....	25	307	6,753	102	24	13	3,449	12	4,484
Loveland.....	14	124	2,669	37	10	5	632	9	2,131
Remainder of County.....	23	958	20,678	250	16	8	601	15	6,086

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.
¹Aurora is in Adams and Arapahoe counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Las Animas County.....	30	282	5,214	105	29	21	4,320	9	1,232
Trinidad.....	27	(D)	(D)	(D)	(D)	19	(D)	8	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lincoln County.....	17	116	2,065	58	12	3	320	14	5,386
Logan County.....	55	1,224	26,777	342	35	19	10,588	36	22,576
Sterling.....	35	938	21,066	252	16	16	9,562	19	14,623
Remainder of County.....	20	286	5,711	90	19	3	1,026	17	7,953
Mesa County.....	78	2,432	49,256	674	67	50	21,701	28	14,284
Grand Junction.....	66	(D)	(D)	(D)	(D)	48	(D)	18	(D)
Remainder of County.....	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Mineral County.....	...	...	...	...	...	...	...	...	...
Moffat County.....	22	244	5,745	77	15	13	3,330	9	2,630
Montezuma County.....	18	168	4,099	65	16	6	1,065	12	4,532
Montrose County.....	21	285	4,476	107	16	10	3,616	11	3,214
Morgan County.....	42	870	17,267	270	22	14	10,856	28	15,549
Fort Morgan.....	25	(D)	(D)	(D)	(D)	10	(D)	15	(D)
Remainder of County.....	17	(D)	(D)	(D)	(D)	4	(D)	13	(D)
Otero County.....	59	743	15,732	379	39	20	7,095	39	23,620
La Junta.....	26	320	6,340	114	20	12	5,271	14	6,170
Remainder of County.....	33	423	9,392	265	19	8	1,824	25	17,450
Ouray County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Park County.....	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Phillips County.....	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Pitkin County.....	...	...	...	...	...	...	...	...	...
Prowers County.....	34	304	5,998	108	24	14	2,256	20	6,462
Lamar.....	22	(D)	(D)	(D)	(D)	13	(D)	9	(D)
Remainder of County.....	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Pueblo County.....	126	3,998	78,438	1,042	94	90	48,906	36	20,850
Pueblo.....	119	3,666	71,924	954	87	86	47,535	33	19,887
Remainder of County.....	7	332	6,514	88	7	4	1,371	3	963
Rio Blanco County.....	9	41	1,029	22	9	4	392	5	466
Rio Grande County.....	22	432	8,518	198	16	6	683	16	5,383
Routt County.....	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Saguache County.....	8	116	2,900	110	6	3	759	5	1,089
San Juan County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
San Miguel County.....	3	10	(Z)	3	3	...	...	3	467
Sedgwick County.....	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Summit County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Teller County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Washington County.....	17	145	2,145	36	11	...	...	17	5,195
Weld County.....	131	2,085	38,663	717	94	52	13,036	79	34,987
Creeley.....	53	1,066	21,028	354	43	37	9,958	16	10,917
Remainder of County.....	78	1,017	17,635	363	51	15	3,080	63	24,070
Yuma County.....	27	(D)	(D)	(D)	(D)	1	(D)	26	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees						Payroll (Dollars)	Employees	
DENVER STANDARD METRO. AREA--Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
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Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business--Con.													
Type by Kind of Business													

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

*Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 103. WHOLESALE TRADE: 1954 - STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll (Dollars)	Employees (Number)	
DENVER STANDARD METROPOLITAN AREA--Con.						
Type by Kind of Business--Con.						
Merchandise agents, brokers--Con.						
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	4	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	2,149	51	97	9	9
Furniture, home furnishings	18	9,434	242	3,622	14	14
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	15	1,125	669	13,510	172	21
Cotton	...	(D)	(D)	(D)	(D)	(D)
Grain	...	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)
Livestock	14	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	(D)	(D)	(D)	(D)	(D)
Automotive	14	33,541	188	4,235	71	20
Electrical-electronic apparatus, equip., appliances	34	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	24	10,160	200	4,015	45	21
Lumber, construction materials	8	7,877	76	1,266	16	4
Machinery, equipment, supplies	42	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	4	2,582	28	547	17	5
Other merchandise agents, brokers	23	28,659	262	5,184	80	24
Assemblers of farm products	44	38,024	1,261	25,662	316	21
Dairy, poultry products	3	253	29	816	26	...
Fresh fruits, vegetables	14	7,381	511	8,159	131	5
Farm products (raw materials)	27	30,390	721	16,687	159	16
Farm supplies	...	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	(D)	(D)	(D)	(D)	(D)
PUEBLO STANDARD METROPOLITAN AREA--Coextensive with Pueblo County, Colo.						
Wholesale trade, total	126	XXX	3,998	78,438	1,042	94
Type of Operation						
Merchant wholesalers	90	48,906	3,005	59,941	770	79
Manufacturers' sales branches, sales offices	14	8,776	686	12,389	150	...
Petroleum bulk plants, terminals and LP gas facilities	17	7,579	259	5,120	72	...
Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated businesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated businesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
DENVER COUNTY							EL PASO COUNTY						
Wholesale trade, total	1,418	XXX	74,844	1,550,573	17,379	846	Wholesale trade, total	126	XXX	2,940	57,684	824	89
Type of Operation							Type of Operation						
Merchant wholesalers	880	611,763	45,134	948,014	11,083	579	Merchant wholesalers	88	31,174	2,256	44,158	610	71
Manufacturers' sales branches, sales offices	261	622,836	23,346	473,465	4,791	•••	Manufacturers' sales branches, sales offices	9	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities	27	48,778	1,916	39,001	458	13	Petroleum bulk plants, terminals and LP gas facilities	18	8,047	216	4,827	63	12
Merchandise agents, brokers	221	354,161	3,395	67,526	779	237	Merchandise agents, brokers	5	2,962	33	629	31	4
Assemblers of farm products	29	31,526	1,053	22,567	268	17	Assemblers of farm products	6	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business							Type by Kind of Business						
Merchant wholesalers	880	611,763	45,134	948,014	11,083	579	PUEBLO COUNTY (See Pueblo Standard Metropolitan Area, Table 103.)						
Grocery, confectionery, meat wholesalers	73	89,179	4,663	119,097	1,255	56							
Farm products (edible) distributors	49	33,474	1,622	27,086	408	67							
Beer, wine, distilled spirits wholesalers	14	(D)	(D)	(D)	(D)	(D)							
Tobacco distributors	8	(D)	(D)	(D)	(D)	(D)							
Drugs, chemicals, allied products wholesalers	39	26,348	2,407	49,496	584	23	WELD COUNTY						
Dry goods, apparel wholesalers	30	(D)	(D)	(D)	(D)	(D)	Wholesale trade, total	131	XXX	2,085	38,663	717	94
Furniture, home furnishings wholesalers	32	12,512	1,041	18,824	278	23	Type of Operation						
Paper, allied products wholesalers	24	(D)	(D)	(D)	(D)	(D)	Merchant wholesalers	52	13,036	818	15,961	296	41
Farm products (raw material) merchants	33	59,090	741	14,781	215	32	Manufacturers' sales branches, sales offices	1	(D)	(D)	(D)	(D)	(D)
Auto parts wholesalers	77	22,880	3,520	70,480	907	61	Petroleum bulk plants, terminals and LP gas facilities	32	6,975	261	5,468	83	32
Electrical, electronic, appliance distributors	58	52,573	2,442	45,544	572	11	Merchandise agents, brokers	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods wholesalers	33	23,600	3,436	78,569	782	27	Assemblers of farm products	43	23,428	947	15,887	297	16
Lumber, construction materials distributors	50	62,527	10,842	215,134	2,562	102							
Machinery, equipment distributors	209	90,041	(D)	(D)	(D)	(D)							
Metals, metalwork (except scrap) distributors	23	(D)	(D)	(D)	(D)	(D)							
Scrap, waste materials dealers	23	(D)	(D)	(D)	(D)	(D)							
Other merchant wholesalers	105	42,527	3,520	72,148	949	63							
Manufacturers' sales branches, sales offices	261	622,836	23,346	473,465	4,791	•••							
Petroleum bulk plants, terminals and LP gas facilities	27	48,778	1,916	39,001	458	13							
Merchandise agents, brokers	221	354,161	3,395	67,526	779	237							
Assemblers of farm products	29	31,526	1,053	22,567	268	17							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll) *		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active prop- rietors of unincorpo- rated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	2,422	xxx	96,594	xxx	xxx	74,803	1,436,603	25,316	1,534
Merchant wholesalers.....	1,157	620,621	62,453	78,088	12.6	44,176	842,207	14,911	824
Manufacturers' sales branches, sales offices.....	258	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	458	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	195	320,375	396	6,698	2.1	2,811	56,706	1,087	158
Assemblers of farm products.....	354	176,453	6,856	9,759	5.5	5,003	101,429	2,383	130
STANDARD METROPOLITAN AREAS									
DENVER									
Total.....	1,212	xxx	72,463	xxx	xxx	59,819	1,125,762	18,750	702
Merchant wholesalers.....	731	496,450	49,451	61,731	12.4	36,230	680,284	11,840	497
Manufacturers' sales branches, sales offices.....	224	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	164	271,760	296	5,856	2.2	2,488	49,143	695	138
Assemblers of farm products.....	37	31,741	705	1,920	6.0	794	11,883	250	19
PUEBLO									
Total.....	128	xxx	3,721	xxx	xxx	2,974	57,657	1,070	80
Merchant wholesalers.....	91	30,766	3,272	3,917	12.7	2,198	40,534	768	64
Manufacturers' sales branches, sales offices.....	13	6,203	251	923	14.9	490	11,196	154	...
Petroleum bulk plants, terminals and LP gas facilities.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	4	3,285	101	261	7.9	111	2,270	44	2
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
DENVER COUNTY									
Total.....	1,146	xxx	71,247	xxx	xxx	59,003	1,109,636	18,425	657
Merchant wholesalers.....	705	487,522	48,496	60,671	12.4	35,673	668,065	11,606	480
Other operating types.....	441	702,062	22,751	50,157	7.1	23,330	441,571	6,819	177
EL PASO COUNTY									
Total.....	89	xxx	2,421	xxx	xxx	1,741	33,276	624	76
Merchant wholesalers.....	60	20,355	1,674	2,412	11.8	1,286	24,820	434	58
Other operating types.....	29	14,341	747	1,230	8.6	455	8,456	190	18
PUEBLO COUNTY (See Pueblo Standard Metropolitan Area)									
WELD COUNTY									
Total.....	116	xxx	1,315	xxx	xxx	1,693	30,262	608	78
Merchant wholesalers.....	32	10,274	539	1,267	12.3	583	12,302	232	29
Other operating types.....	84	31,339	776	2,161	6.9	1,110	17,960	376	49

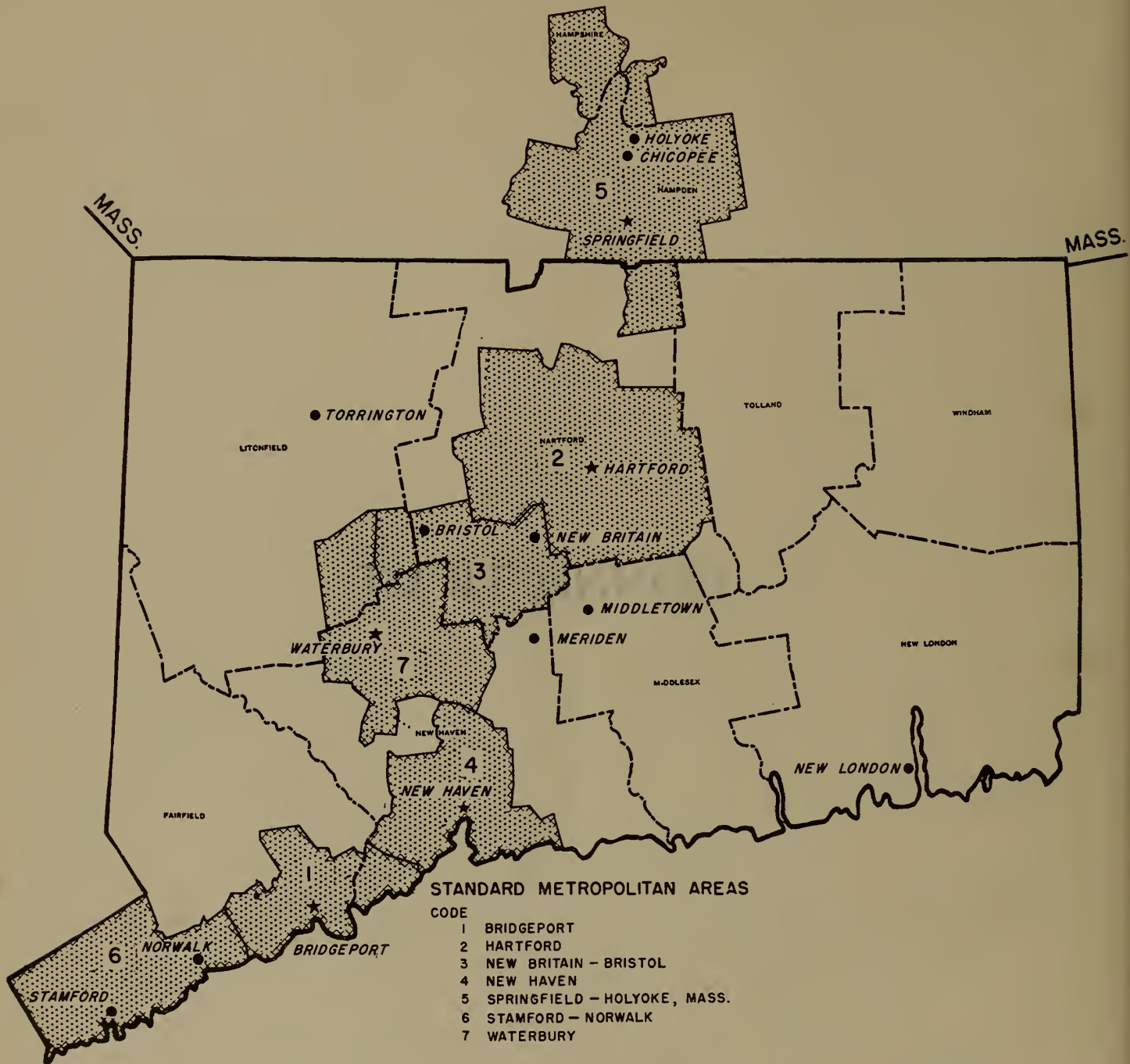
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

^{*} Entries for merchandise agents and brokers represent brokerage or commission received.¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A faint, sepia-toned map of the state of Connecticut serves as the background for the page. The map shows the state's irregular borders, including the coastline along the Long Island Sound and the western border with New York. Major cities and towns are indicated by small dots, and a network of roads or rail lines is visible across the interior. The word "CONNECTICUT" is printed in a large, bold, serif font across the center of the map.

CONNECTICUT

CONNECTICUT (8 COUNTIES)



LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

▨ STANDARD METROPOLITAN AREAS

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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total.....	2,912	XXX	151,280	XXX	XXX	139,592	2,680,006	31,587	29,956	30,537	32,454	1,366
Type of Operation												
Merchant wholesalers.....	2,260	1,132,164	106,350	170,492	15.1	93,754	1,764,681	21,903	20,726	20,883	22,471	1,209
Manufacturers' sales branches, sales offices.....	303	507,986	25,939	51,059	10.1	27,764	567,940	5,557	5,655	5,693	5,755	2
Petroleum bulk plants, terminals and LP gas facilities.....	122	295,984	17,218	27,821	9.4	12,581	237,716	2,550	2,417	2,394	2,592	28
Merchandise agents, brokers.....	18 ^a	152,157	231	9,686	6.4	3,656	64,333	681	636	679	686	108
Assemblers of farm products.....	3 ^a	26,876	1,542	3,529	13.1	1,837	45,336	896	522	888	950	19
Type by Kind of Business												
Merchant wholesalers.....	2,260	1,132,164	106,350	170,492	15.1	93,754	1,764,681	21,903	20,726	20,883	22,471	1,209
Grocery, confectionery, meat wholesalers.....	285	170,249	8,413	17,280	10.1	9,193	174,248	2,273	2,247	2,290	2,349	195
General-line grocery wholesalers.....	40	66,955	5,306	6,464	9.7	3,333	63,088	820	808	817	825	8
Confectionery wholesalers.....	26	6,605	265	831	12.6	463	8,699	149	136	131	144	24
Fish, sea food distributors.....	14	2,573	128	448	17.4	251	5,264	57	55	63	74	12
Meat, meat products wholesalers.....	80	58,676	986	5,172	8.8	2,842	52,456	610	623	627	654	72
Specialty-line grocery wholesalers.....	125	35,440	1,728	4,365	12.3	2,304	44,741	637	625	652	652	79
Farm products (edible) distributors.....	158	59,615	1,822	7,119	11.9	3,711	59,452	927	911	888	948	138
Poultry, poultry products distributors.....	29	19,143	564	1,558	8.1	712	13,776	199	199	212	208	12
Fresh fruit, vegetable wholesalers.....	129	40,472	1,258	5,561	13.7	2,999	45,676	728	712	676	740	126
Beer, wine, distilled spirits wholesalers.....	73	140,786	12,641	13,846	9.8	7,768	156,773	1,531	1,536	1,546	1,539	20
Beer, ale distributors.....	43	30,798	1,475	5,789	18.8	3,009	56,722	663	683	702	664	11
Wine, distilled spirits wholesalers.....	30	109,988	11,166	8,057	7.3	4,759	100,051	868	853	844	875	9
Tobacco distributors.....	49	60,945	2,812	3,569	5.9	1,690	31,176	453	444	456	456	38
Drugs, chemicals, allied products wholesalers.....	78	42,439	4,137	7,383	17.4	4,166	76,558	997	999	1,007	1,028	35
General-line drug wholesalers.....	11	24,345	2,658	3,236	13.3	1,964	33,617	480	473	475	494	3
Specialty-line drug, toiletries wholesalers.....	30	6,887	663	1,560	22.7	911	20,381	202	203	211	222	16
Industrial chemicals, explosives distributors.....	20	6,798	486	1,391	20.5	661	11,982	167	169	165	167	11
Paint, varnish wholesalers.....	17	4,409	330	1,196	27.1	630	10,578	148	154	156	145	5
Dry goods, apparel wholesalers.....	61	22,256	2,766	3,312	14.9	1,631	32,326	410	404	432	468	37
Clothing, furnishings, footwear wholesalers.....	32	8,728	1,258	1,328	15.2	662	11,679	140	137	149	178	21
General-line dry goods wholesalers.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	24	9,874	1,115	1,608	16.3	707	15,917	214	214	225	226	13
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	58	19,872	2,047	3,146	15.8	1,629	32,361	336	343	335	393	34
Furniture (household, office) wholesalers.....	27	7,024	465	1,252	17.8	622	12,963	138	138	125	154	21
Home furnishings, floor coverings wholesalers.....	31	12,848	1,582	1,894	14.7	1,007	19,398	198	205	210	239	13
Paper, allied products wholesalers.....	88	35,654	3,563	7,548	21.2	4,048	71,759	867	868	862	870	41
Coarse paper and products wholesalers.....	47	19,023	2,427	4,125	21.7	2,408	40,525	508	505	502	501	20
Printing and fine paper distributors.....	16	10,410	717	1,576	15.1	649	10,552	138	139	134	130	7
Stationery, office supplies wholesalers.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	18	12,240	7,069	2,859	23.4	1,635	40,150	1,299		359	1,184	8
Automotive wholesalers.....	198	51,127	5,991	11,419	22.3	6,852	130,307	1,659	1,629	1,648	1,679	121
Motor vehicle distributors.....	26	18,426	501	2,433	13.2	1,270	22,387	270	257	252	253	21
Automotive equipment, tire-tube wholesalers.....	172	32,701	5,490	8,986	27.5	5,582	107,920	1,389	1,372	1,396	1,426	100
Electrical, electronics, appliance distributors.....	123	87,412	10,008	13,073	15.0	7,325	142,009	1,553	1,535	1,514	1,597	52
Electrical apparatus, supplies distributors.....	56	39,480	4,858	5,699	14.4	3,169	60,754	671	669	663	673	32
Electrical appliance, radio, TV set wholesalers.....	32	41,092	4,044	5,598	13.6	3,032	59,155	614	600	576	626	8
Electronic parts, equipment distributors.....	35	6,840	1,106	1,776	26.0	1,124	22,100	268	266	275	298	12
Hardware, plumbing-heating goods wholesalers.....	140	62,332	10,739	11,514	18.5	6,395	122,583	1,296	1,299	1,307	1,412	54
Hardware wholesalers.....	33	11,452	1,961	2,558	22.3	1,481	27,659	319	320	328	343	13
Plumbing, heating equipment, supplies distributors.....	107	50,880	8,778	8,956	17.6	4,914	94,924	977	979	979	1,069	41
Lumber, construction materials distributors.....	130	72,036	7,160	11,746	16.3	6,141	112,953	1,274	1,273	1,259	1,282	53
Lumber, millwork wholesalers.....	49	44,878	5,485	5,665	12.6	3,195	54,131	694	658	608	617	11
Construction materials distributors.....	81	27,158	1,675	6,081	22.4	2,946	58,822	580	615	651	665	42
Machinery, equipment, supplies distributors.....	398	151,431	15,046	30,549	20.2	17,456	316,491	3,510	3,508	3,510	3,579	141
Air conditioning, comm. refrigeration equip., distrs.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment distributors.....	44	7,845	813	1,863	23.7	1,001	19,214	212	219	211	234	20
Construction machinery, equipment dealers.....	30	19,110	2,556	3,050	16.0	1,815	27,997	327	329	320	310	3
Farm-garden machinery, equipment wholesalers.....	9	7,814	571	1,161	14.9	624	11,937	138	142	135	143	2
Industrial machinery, equipment distributors.....	85	41,135	3,588	9,538	23.2	5,637	104,391	1,031	1,011	1,069	1,014	21
Industrial materials, supplies distributors.....	100	31,456	4,398	7,428	23.6	4,487	82,400	964	974	933	1,003	46
Professional equipment, supplies distributors.....	36	7,061	957	1,907	27.0	1,120	19,169	250	246	258	282	15
Service establishment supply houses.....	63	10,020	1,089	2,535	25.3	1,295	23,549	321	318	309	329	22
Transportation equipment distributors.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	53	30,775	4,947	6,182	20.1	3,239	63,474	658	661	650	705	19
Iron, steel and products distributors.....	39	24,733	4,680	5,465	22.1	2,874	56,466	579	583	565	604	12
Nonferrous metals distributors.....	14	6,042	267	717	11.9	365	6,938	79	78	85	101	7
Scrap, waste materials dealers.....	151	45,469	2,593	8,807	19.4	4,743	90,421	1,244	1,249	1,218	1,277	115
Iron, steel scrap dealers.....	49	9,602	824	2,652	27.6	1,223	25,258	311	320	304	337	41
Waste materials dealers.....	102	35,867	1,769	6,155	17.2	3,520	65,163	933	929	914	940	74
Other merchant wholesalers.....	199	67,526	4,596	11,140	16.5	6,132	111,710	1,616	1,554	1,602	1,705	108
Amusement, sporting goods distributors.....	42	9,620	1,363	1,531	15.9	853	16,490	186	187	201	233	33
Book, magazine, newspaper wholesalers.....	25	14,953	2,86	2,402	16.1	1,566	26,002	500	460	437	469	9
Coal wholesalers.....	6	4,794	263	675	14.1	311	5,660	70	68	66	72	2
Farm supplies wholesalers.....	18	8,487	827	1,916	22.6	1,011	19,363	311	285	288	297	4
Jewelry wholesalers.....	15	2,587	518	405	15.7	191	3,537	65	47	48	49	15
Petroleum products distributors.....	29	15,532	430	2,043	13.2	1,051	19,661	197	196	204	204	9
Gift, art goods, greeting card wholesalers.....	13	1,988	150	466	23.4	245	4,291	64	76	103	106	11
Flower, hulk, plant wholesalers.....	15	1,726	58	410	23.8	218	3,565	70	76	69	69	14
Miscellaneous products merchant wholesalers.....	36	7,839	701	1,292	16.5	686	13,141	153	159	186	206	11

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	303	507,986	25,939	51,059	10.1	27,764	567,940	5,557	5,655	5,693	5,755	
Sales branches (with stocks).....	213	295,365	25,939	37,949	12.8	21,142	423,959	4,374	4,402	4,448	4,526	2
Sales offices (without stocks).....	90	212,621	...	13,110	6.2	5,622	143,981	1,193	1,253	1,245	1,229	...
Food and kindred products.....	76	163,131	2,712	16,813	10.3	7,470	155,235	1,671	1,777	1,812	1,759	...
Textile mill products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	6	3,248	175	529	16.3	754	6,904	80	78	76	75	...
Paper and allied products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	13	22,094	220	1,651	7.4	692	12,744	123	120	119	124	...
Rubber products.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	5	6,560	493	712	10.9	533	12,459	114	119	121	129	...
Primary metal products.....	21	84,552	561	2,668	3.2	1,228	23,153	215	212	205	208	...
Fabricated metal products.....	7	9,451	2,001	844	8.9	390	7,443	72	78	79	68	...
Machinery (except electrical).....	90	64,979	11,684	11,276	17.4	7,507	153,942	1,407	1,417	1,421	1,435	...
Electrical machinery.....	21	68,553	1,032	3,807	5.6	2,300	45,040	407	408	414	411	...
Transportation equipment.....	11	9,011	1,255	1,373	15.2	932	18,121	215	214	214	211	...
Instruments and related products.....	13	17,372	253	3,010	17.3	1,851	52,745	427	428	420	417	...
Other manufacturers' products*.....	25	28,379	3,098	3,341	11.8	2,024	39,070	454	439	430	451	2
Petroleum bulk plants, terminals and LP gas facilities.....	122	295,984	17,218	27,821	9.4	12,581	237,716	2,550	2,417	2,394	2,592	28
Gasoline, distillates, residuals.....	119	294,273	17,112	27,000	9.2	12,211	231,518	2,474	2,343	2,313	2,519	28
Bulk plants.....	80	60,923	3,299	7,326	12.0	3,395	67,904	781	734	728	801	28
Distributing terminals.....	39	233,350	13,813	19,674	8.4	8,816	163,614	1,693	1,609	1,585	1,718	...
Wholesale LP gas facilities.....	3	1,711	106	821	48.0	370	6,198	76	74	81	73	...
Merchandise agents, brokers.....	188	152,157	231	9,686	6.4	3,656	64,333	681	636	679	686	108
Groceries, confectionery, meats.....	22	38,694	...	2,187	5.7	646	9,984	147	138	145	158	12
Farm products (edible).....	5	7,711	...	268	3.5	71	1,827	9	9	18	20	1
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...								

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.²Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Connecticut, total.....	2,912	139,592	2,680,006	32,454	1,366	2,260	1,132,164	652	983,003
Fairfield County.....	748	36,568	693,577	7,769	325	596	301,513	152	188,650
Bridgeport.....	320	18,751	364,178	4,036	132	261	164,067	59	87,897
Danbury.....	54	1,692	32,459	359	32	47	16,679	7	10,197
Norwalk.....	58	1,925	36,798	434	20	52	17,332	6	11,091
Shelton.....	9	157	2,549	35	6	6	1,236	3	1,258
Stamford.....	144	7,782	142,060	1,648	74	112	68,729	32	28,832
Remainder of County.....	163	6,261	115,533	1,257	61	118	33,470	45	49,375
Hartford County.....	895	48,465	918,484	11,544	408	669	413,870	226	324,990
Bristol.....	22	406	7,614	104	17	17	2,051	5	2,890
Hartford.....	543	32,727	638,955	8,378	234	407	287,983	136	221,621
New Britain.....	57	1,788	30,723	410	32	53	20,079	4	3,987
Remainder of County.....	273	13,544	241,192	2,652	125	192	103,757	81	96,492
Litchfield County.....	78	1,946	36,329	543	39	57	17,447	21	14,004
Torrington.....	42	1,077	18,978	301	21	35	13,386	7	6,662
Winsted.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County.....	29	(D)	(D)	(D)	(D)	17	(D)	12	(D)
Middlesex County.....	64	2,404	47,323	695	36	49	11,609	15	14,337
Middletown.....	28	794	14,439	183	12	23	5,094	5	2,893
Remainder of County.....	36	1,610	32,884	512	24	26	6,515	10	11,444
New Haven County.....	883	41,488	817,433	9,684	446	705	319,616	178	376,711
Ansonia.....	18	(D)	(D)	(D)	(D)	16	(D)	2	(D)
Derby.....	14	425	7,848	112	4	11	4,592	3	2,787
Meriden.....	35	1,076	20,973	245	20	29	7,752	6	6,946
Naugatuck.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
New Haven.....	471	23,185	464,024	5,372	243	383	186,119	88	228,248
Wallingford.....	14	537	10,602	137	9	11	7,002	3	848
Waterbury.....	143	6,489	128,510	1,523	77	111	47,347	32	59,538
Remainder of County.....	184	8,865	170,091	2,102	77	141	62,079	43	54,770
New London County.....	176	6,753	127,900	1,718	86	139	56,735	37	36,023
Groton.....	7	314	7,469	87	1	4	1,540	3	2,866
New London.....	70	2,157	41,101	550	30	55	21,237	15	11,472
Norwich.....	67	3,428	63,638	868	38	56	24,501	11	16,163
Remainder of County.....	32	854	15,692	213	17	24	9,457	8	5,522
Tolland County.....	17	258	4,809	65	6	8	1,506	9	5,787
Rockville.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County.....	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Windham County.....	51	1,710	34,151	436	20	37	9,868	14	22,501
Putnam.....	13	206	3,659	61	6	10	2,433	3	631
Willimantic.....	23	893	17,286	201	8	17	5,012	6	15,211
Remainder of County.....	15	611	13,206	174	6	10	2,423	5	6,659

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954--STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors, unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors, unincorporated businesses, November (Number)
				Payroll (Dollars)	Employ-ees (Number)						Payroll (Dollars)	Employ-ees (Number)	
BRIDGEPORT STANDARD METROPOLITAN AREA.--Consists of Bridgeport City, Fairfield, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.													
Wholesale trade, total.....	402	xxx	23, 188	439, 841	4, 922	165	Wholesale trade, total.....	769	xxx	44, 821	852, 634	10, 650	329
Type of Operation													
Merchant wholesalers.....	322	188, 072	17, 078	325, 332	3, 774	150	Merchant wholesalers.....	559	379, 917	28, 937	533, 925	7, 043	287
Manufacturers' sales branches, sales offices.....	44	62, 682	3, 809	73, 693	714	...	Manufacturers' sales branches, sales offices.....	120	179, 188	11, 060	215, 113	2, 172	...
Petroleum bulk plants, terminals and LP gas facilities.....	11	32, 219	1, 727	33, 420	346	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	19	74, 229	2, 803	55, 311	550	5
Merchandise agents, brokers.....	23	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	57	48, 566	1, 118	20, 528	215	33
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	14	8, 997	903	27, 757	670	4
Type by Kind of Business													
Merchant wholesalers.....	322	188, 072	17, 078	325, 332	3, 774	150	Merchant wholesalers.....	559	379, 917	28, 937	533, 925	7, 043	287
Grocery, confectionery, meat wholesalers.....	50	29, 585	1, 872	35, 351	492	30	Grocery, confectionery, meat wholesalers.....	64	39, 699	2, 036	39, 029	491	51
General-line grocery wholesalers.....	7	6, 982	339	6, 234	89	...	General-line grocery wholesalers.....	9	16, 416	799	15, 786	173	1
Confectionery wholesalers.....	5	696	46	729	15	6	Confectionery wholesalers.....	7	2, 193	154	2, 919	41	9
Meat, fish wholesalers.....	18	13, 113	802	16, 023	200	15	Meat, fish wholesalers.....	25	16, 061	732	14, 135	179	26
Specialty-line grocery wholesalers.....	20	8, 794	685	12, 365	188	9	Specialty-line grocery wholesalers.....	23	5, 029	351	6, 189	98	15
Farm products (edible) distributors.....	15	4, 002	241	5, 175	68	15	Farm products (edible) distributors.....	39	17, 018	1, 572	17, 873	287	37
Poultry, poultry products distributors.....	1	(D)	(D)	(D)	(D)	(D)	Poultry, poultry products distributors.....	7	860	43	794	19	2
Fresh fruit, vegetable wholesalers.....	14	(D)	(D)	(D)	(D)	(D)	Fresh fruit, vegetable wholesalers.....	32	16, 158	1, 529	17, 079	268	35
Beer, wine, distilled spirits wholesalers.....	10	22, 629	1, 654	38, 091	302	2	Beer, wine, distilled spirits wholesalers.....	16	66, 752	2, 577	47, 797	490	5
Tobacco distributors.....	5	13, 083	208	3, 660	53	4	Tobacco distributors.....	10	11, 832	338	6, 823	88	8
Drugs, chemicals, allied products wholesalers.....	11	3, 511	451	7, 958	107	3							

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500.

... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employ-ees (Number)						Payroll (Dollars)	Employ-ees (Number)	
NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA--Consists of Bristol and New Britain Cities, Berlin, Plainville, and Southington towns in Hartford County; and Plymouth town in Litchfield County, Conn.													
Wholesale trade, total.....	110	xxx	3,425	62,622	817	70	Type by Kind of Business--Con.						
Type of Operation							Merchant wholesalers--Con.						
Merchant wholesalers.....	95	30,788	2,490	45,401	624	69	Dry goods, apparel wholesalers.....	20	5,795	476	8,842	126	17
Manufacturers' sales branches, sales offices.....	8	12,533	651	12,271	135	...	Clothing, furnishings, footwear wholesalers.....	11	5,130	238	4,028	57	11
Petroleum bulk plants, terminals and LP gas facilities.....	3	1,164	90	1,920	17	...	General- and specialty-line dry goods wholesalers.....	9	2,665	238	4,614	59	6
Merchandise agents, brokers.....	4	2,332	194	3,030	41	...	Furniture, home furnishings wholesalers.....	14	4,725	418	7,691	91	4
Assemblers of farm products.....	...	...	...	...	...	...	Paper, allied products wholesalers.....	21	7,258	895	16,737	225	8
Type by Kind of Business							Farm products (raw materials) merchants.....	37	7,687	1,324	23,535	323	32
Merchant wholesalers.....	95	30,788	2,490	45,401	624	69	Automotive wholesalers.....	30	24,506	1,675	35,067	354	13
Grocery, confectionery, meat wholesalers.....	13	5,213	338	6,157	92	7	Electrical, electronics, appliance distributors.....	24	14,795	1,763	32,288	398	9
Petroleum bulk plants, terminals and LP gas facilities.....	5	2,019	102	1,919	32	5	Hardware wholesalers.....	6	1,555	261	4,933	72	2
Manufacturers' sales branches, sales offices.....	2	(D)	(D)	(D)	(D)	(D)	Plumbing, heating equipment, supplies distributors.....	18	13,240	1,502	27,355	326	7
Petroleum bulk plants, terminals and LP gas facilities.....	3	(D)	(D)	(D)	(D)	(D)	Lumber, construction materials distributors.....	24	12,878	760	15,736	187	13
Merchandise agents, brokers.....	4	(D)	(D)	(D)	(D)	(D)	Lumber, millwork wholesalers.....	9	8,015	292	5,914	74	5
Assemblers of farm products.....	...	(D)	(D)	(D)	(D)	(D)	Construction materials distributors.....	15	4,863	468	9,822	113	8
Type by Kind of Business							Machinery, equipment, supplies distributors.....	83	23,039	3,073	53,918	749	18
Merchant wholesalers.....	95	30,788	2,490	45,401	624	69	Commercial machines, equipment distributors.....	9	1,149	172	3,225	57	4
Grocery, confectionery, meat wholesalers.....	13	5,213	338	6,157	92	7	Industrial machinery, equipment distributors.....	19	4,971	569	10,000	125	3
Petroleum bulk plants, terminals and LP gas facilities.....	5	2,019	102	1,919	32	5	Industrial materials, supplies distributors.....	16	3,999	723	13,871	213	3
Manufacturers' sales branches, sales offices.....	2	(D)	(D)	(D)	(D)	(D)	Professional equipment, supplies distributors.....	7	2,230	353	5,918	92	5
Petroleum bulk plants, terminals and LP gas facilities.....	3	(D)	(D)	(D)	(D)	(D)	Service establishment, supply houses.....	22	2,476	333	5,692	85	5
Merchandise agents, brokers.....	4	(D)	(D)	(D)	(D)	(D)	Other machinery, equipment, supplies distributors.....	10	8,214	923	15,212	177	...
Assemblers of farm products.....	...	(D)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors.....	9	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business							Scrap, waste materials dealers.....	41	16,028	1,988	37,187	493	28
Merchant wholesalers.....	95	30,788	2,490	45,401	624	69	Other merchant wholesalers.....	40	14,416	1,190	20,659	292	30
Grocery, confectionery, meat wholesalers.....	13	5,213	338	6,157	92	7	Amusement, sporting goods distributors.....	15	4,710	414	7,389	90	12
Petroleum bulk plants, terminals and LP gas facilities.....	5	2,019	102	1,919	32	5	Jewelry wholesalers.....	5	1,713	98	1,756	25	6
Manufacturers' sales branches, sales offices.....	2	(D)	(D)	(D)	(D)	(D)	Merchant wholesalers, n.e.c.....	20	7,993	678	11,514	177	12
Petroleum bulk plants, terminals and LP gas facilities.....	3	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	65	125,490	6,243	141,706	1,354	...
Merchandise agents, brokers.....	4	(D)	(D)	(D)	(D)	(D)	Sales branches (with stocks).....	45	53,187	4,101	84,244	924	...
Assemblers of farm products.....	...	(D)	(D)	(D)	(D)	(D)	Sales offices (without stocks).....	20	72,303	2,142	57,462	430	...
Type by Kind of Business							Petroleum bulk plants, terminals and LP gas facilities.....	16	116,960	2,934	60,353	581	...
Merchant wholesalers.....	95	30,7											

Standard Notes: (NA) Not available. (D) Withheld to avoid disclosure. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954--STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November
			Payroll (\$1,000)	Employ-ees (Number)	
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA--Con.					
Type by Kind of Business--Con.					
Merchant wholesalers--Con.					
Farm products (edible) distributors.....	34	13,008	1,013	19,087	297
Poultry, poultry products distributors.....	5	2,070	152	3,156	52
Fresh fruit, vegetable wholesalers.....	29	10,938	861	15,931	245
Beer, wine, distilled spirits wholesalers.....	12	18,223	1,394	26,368	290
Tobacco distributors.....	11	13,828	455	8,042	135
Drugs, chemicals, allied products wholesalers.....	14	11,800	1,303	22,606	257
General- and specialty-line drug wholesalers.....	6	5,874	573	9,595	131
Industrial chemicals, paint wholesalers.....	8	5,926	730	13,011	126
Dry goods, apparel wholesalers.....	8	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers.....	6	1,755	130	2,490	35
General- and specialty-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	22	6,625	745	14,886	178
Paper, allied products wholesalers.....	31	10,821	1,157	20,807	263
Farm products (raw materials) merchants.....	3	(D)	(D)	(D)	(D)
Automotive wholesalers.....	39	10,264	1,679	30,632	447
Electrical, electronics, appliance distributors.....	38	23,503	1,815	32,616	418
Hardware, plumbing-heating goods wholesalers.....	30	16,946	1,810	41,382	456
Hardware wholesalers.....	4	4,798	727	19,967	157
Plumbing, heating equipment, supplies distributors.....	26	12,148	1,083	21,415	299
Lumber, construction materials distributors.....	32	26,019	1,938	35,744	424
Lumber, millwork wholesalers.....	16	17,701	1,119	19,641	268
Construction materials distributors.....	16	8,318	819	16,103	156
Machinery, equipment, supplies distributors.....	78	14,423	1,822	35,188	459
Commercial machines, equipment distributors.....	10	836	99	1,816	31
Industrial machinery, equipment distributors.....	19	1,627	242	4,815	55
Industrial materials, supplies distributors.....	9	4,452	642	12,174	140
Professional equipment, supplies distributors.....	12	1,684	226	3,733	60
Service establishment supply houses.....	16	2,002	267	6,218	100
Other machinery, equipment, supplies distributors.....	12	3,822	346	6,432	73
Metals, metalwork (except scrap) distributors.....	11	5,890	765	11,396	124
Scrap, waste materials dealers.....	37	8,256	1,164	21,332	359
Other merchant wholesalers.....	38	11,472	1,491	29,026	524
Amusement, sporting goods distributors.....	9	2,056	212	3,226	51
Jewelry wholesalers.....	3	509	21	(Z)	10
Merchant wholesalers, n.e.c. elsewhere classified.....	26	8,907	1,258	25,379	463
Manufacturers' sales branches, sales offices.....	72	104,669	7,231	161,597	1,715
Sales branches (with stocks).....	52	63,341	5,584	133,688	1,423
Sales offices (without stocks).....	20	41,328	1,647	27,909	292
Petroleum bulk plants, terminals and LP gas facilities.....	16	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	22	(D)	(D)	(D)	(D)
Assemblers of farm products.....	4	3,831	145	2,356	42
STAMFORD-NORWALK STANDARD METROPOLITAN AREA--Consists of Norwalk and Stamford Cities, Darien, Greenwich, New Canaan, and Westport towns in Fairfield County, Conn.					
Wholesale trade, total.....	282	XXX	12,337	230,332	2,663
Type of Operation					
Merchant wholesalers.....	219	102,024	9,224	176,154	2,004
Manufacturers' sales branches, sales offices.....	15	15,863	1,072	20,466	236
Petroleum bulk plants, terminals and LP gas facilities.....	15	20,535	1,608	23,962	318
Merchandise agents, brokers.....	33	32,352	433	9,750	105
Assemblers of farm products.....	...	...	...	...	...
STAMFORD-NORWALK STANDARD METROPOLITAN AREA--Con.					
Type by Kind of Business--Con.					
Merchant wholesalers.....					
Grocery, confectionery, meat wholesalers.....	219	102,024	9,224	176,154	2,004
Farm products (edible) distributors.....	30	18,584	792	12,451	177
Beer, wine, distilled spirits wholesalers.....	7	12,659	663	12,70	

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
FAIRFIELD COUNTY													
Wholesale trade, total.....	748	xxx	36,568	693,577	7,769	325	HARTFORD COUNTY	895	xxx	48,465	918,484	11,544	408
Type of Operation													
Merchant wholesalers.....	596	301,513	26,746	513,645	5,859	285	Merchant wholesalers.....	669	413,870	31,835	585,818	7,767	362
Manufacturers' sales branches, sales offices.....	61	84,621	5,155	99,849	991	...	Manufacturers' sales branches, sales offices.....	126	189,287	11,511	224,206	2,278	...
Petroleum bulk plants, terminals and LP gas facilities.....	30	54,642	3,636	62,567	724	4	Petroleum bulk plants, terminals and LP gas facilities.....	23	75,606	2,911	57,693	575	5
Merchandise agents, brokers.....	59	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	61	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	16	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business													
Merchant wholesalers.....	596	301,513	26,746	513,645	5,859	285	Merchant wholesalers.....	669	413,870	31,835	585,818	7,767	362
Grocery, confectionery, meat wholesalers.....	84	50,735	2,771	50,945	689	56	Grocery, confectionery, meat wholesalers.....	79	45,007	2,381	45,360	585	58
Farm products (edible) distributors.....	31	11,732	1,600	12,317	165	24	Farm products (edible) distributors.....	44	19,037	1,674	19,792	319	42
Beer, wine, distilled spirits wholesalers.....	21	36,962	2,454	53,192	442	4	Beer, wine, distilled spirits wholesalers.....	18	(D)	(D)	(D)	(D)	(D)
Tobacco distributors.....	13	19,154	375	6,985	101	11	Tobacco distributors.....	13	14,971	459	8,151	109	9
Drugs, chemicals, allied products wholesalers.....	26	8,651	1,183	24,728	263	11	Drugs, chemicals, allied products wholesalers.....	15	14,577	1,105	16,194	275	11
Dry goods, apparel wholesalers.....	21	7,551	389	10,128	124	7	Dry goods, apparel wholesalers.....	13	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	11	1,925	178	3,690	48	8	Furniture, home furnishings wholesalers.....	24	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers.....	23	7,471	913	15,317	186	14	Paper, allied products wholesalers.....	29	17,538	1,911	32,808	379	13
Farm products (raw materials) merchants.....	4	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials) merchants.....	8	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	46	18,914	1,833	35,431	394	17	Automotive wholesalers.....	62	15,105	2,408	44,529	582	45
Electrical, electronics, appliance distributors.....	34	11,764	1,658	32,561	398	21	Electrical, electronics, appliance distributors.....	38	42,048	3,256	61,243	682	11
Hardware, plumbing-heating goods wholesalers.....	32	16,111	1,658	32,990	381	10	Hardware, plumbing-heating goods wholesalers.....	56	21,214	2,040	41,820	446	21
Lumber, construction materials distributors.....	31	24,305	2,152	36,131	399	9	Lumber, construction materials distributors.....	39	23,645	1,864	33,227	376	20
Machinery, equipment, supplies distributors.....	110	43,716	6,693	122,675	1,292	36	Machinery, equipment, supplies distributors.....	128	70,311	5,919	108,039	1,114	46
Metals, metalwork (except scrap) distributors.....	14	(D)	(D)	(D)	(D)	(D)	Metals, metalwork (except scrap) distributors.....	16	8,626	777	15,998	182	2
Scrap, waste materials dealers.....	39	10,673	1,059	21,832	286	29	Scrap, waste materials dealers.....	29	12,052	872	15,948	247	21
Other merchant wholesalers.....	56	21,318	1,757	33,621	471	25	Other merchant wholesalers.....	58	14,941	1,477	26,581	415	33
Manufacturers' sales branches, sales offices.....	61	84,621	5,155	99,849	991	...	Manufacturers' sales branches, sales offices.....	126	189,287	11,511	224,206	2,278	...
Petroleum bulk plants, terminals and LP gas facilities.....	30	54,642	3,636	62,567	724	4	Petroleum bulk plants, terminals and LP gas facilities.....	23	75,606	2,911	57,693	575	5
Merchandise agents, brokers.....	59	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers.....	61	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	16	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure.
(NA) Not available.
n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
NEW HAVEN COUNTY													
Wholesale trade, total.....	883	xxx	41,488	817,433	9,684	446	NEW LONDON COUNTY	176	xxx	6,753	127,900	1,718	86
Type of Operation							Wholesale trade, total.....						
Merchant wholesalers.....	705	319,616	27,530	515,909	6,710	407	Type of Operation						
Manufacturers' sales branches, sales offices.....	94	208,958	9,430	17,388	717	59	Merchant wholesalers.....	139	56,735	4,590	90,249	1,258	79
Petroleum bulk plants, terminals and LP gas facilities.....	27	123,987	3,275	17,561	296	45	Manufacturers' sales branches, sales offices.....	14	9,187	621	11,364	147	...
Merchandise agents, brokers.....	50	40,009	1,042	41,053	429	10	Petroleum bulk plants, terminals and LP gas facilities.....	16	22,221	1,421	24,331	289	2
Assemblers of farm products.....	7	3,757	211	10,878	153	13	Merchandise agents, brokers.....	3	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business							Assemblers of farm products.....	4	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers.....	705	319,616	27,530	515,909	6,710	407	Type by Kind of Business						
Grocery, confectionery, meat wholesalers.....	84	50,666	2,660	33,482	456	43	Merchant wholesalers.....	139	56,735	4,590	90,249	1,258	79
Farm products (edible) distributors.....	54	17,100	913	43,535	458	13	Grocery, confectionery, meat wholesalers.....	21	15,478	1,044	20,189	262	12
Beer, wine, distilled spirits wholesalers.....	20	28,770	1,972	38,285	471	16	Farm products (edible) distributors.....	14	7,017	324	5,509	98	16
Tobacco distributors.....	13	16,225	575	35,658	294	18	Beer, wine, distilled spirits wholesalers.....	8	4,928	418	8,226	96	1
Drugs, chemicals, allied products wholesalers.....	26	15,827	1,569	75,819	1,025	35	Tobacco distributors.....	5	6,948	178	3,233	58	1
Dry goods, apparel wholesalers.....	22	(D)	(D)	29,742	411	11	Drugs, chemicals, allied products wholesalers.....	6	1,614	199	3,908	45	2
Furniture, home furnishings wholesalers.....	18	7,241	559	10,379	109	9	Dry goods, apparel wholesalers.....	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers.....	29	9,227	1,045	20,261	260	12	Furniture, home furnishings wholesalers.....	3	436	40	859	16	2
Farm products (raw materials) merchants.....	3	(D)	(D)	33,482	456	43	Paper, allied products wholesalers.....	5	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	56	10,618	1,835	33,482	456	43	Farm products (raw materials) merchants.....	18	4,224	408	9,998	136	...
Electrical, electronics, appliance distributors.....	43	30,834	2,173	43,535	471	16	Automotive wholesalers.....	5	2,067	196	3,843	47	7
Hardware, plumbing-heating goods wholesalers.....	35	19,104	2,173	38,285	471	16	Electrical, electronics, appliance distributors.....	8	2,640	307	5,446	68	4
Lumber, construction materials distributors.....	38	17,536	1,298	25,658	294	18	Hardware, plumbing-heating goods wholesalers.....	7	4,036	504	11,102	119	1
Machinery, equipment, supplies distributors.....	126	32,254	4,355	75,819	1,025	35	Lumber, construction materials distributors.....	13	1,823	176	3,494	53	...
Metals, metalwork (except scrap) distributors.....	21	13,946	1,399	26,363	303	14	Machinery, equipment, supplies distributors.....	11	(D)	(D)	(D)	(D)	14
Scrap, waste materials dealers.....	62	20,285	2,402	45,126	618	50	Metals, metalwork (except scrap) distributors.....	12	1,804	308	5,491	90	8
Other merchant wholesalers.....	55	23,870	2,110	37,295	575	38	Scrap, waste materials dealers.....	11	2,498	265	4,453	89	5
Manufacturers' sales branches, sales offices.....	94	208,958	9,430	211,380	2,040	...	Other merchant wholesalers.....	14	9,187	621	11,364	147	...
Petroleum bulk plants, terminals and LP gas facilities.....	27	123,987	3,275	67,434	667	3	Manufacturers' sales branches, sales offices.....	16	22,221	1,421	24,331	289	2
Merchandise agents, brokers.....	50	40,009	1,042	18,653	193	29	Petroleum bulk plants, terminals and LP gas facilities.....	3	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	7	3,757	211	4,057	74	7	Merchandise agents, brokers.....	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

WHOLESALE TRADE—AREA STATISTICS

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active prop- rietors of unincorpo- rated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	2,151	XXX	110,993	XXX	XXX	86,122	1,619,260	25,969	988
Merchant wholesalers.....	1,636	763,455	76,188	105,594	13.8	60,610	1,119,786	18,663	899
Manufacturers' sales branches, sales offices.....	310	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	118	218,574	23,707	16,292	7.5	7,694	145,846	2,153	24
Merchandise agents, brokers.....	71	49,532	89	1,955	3.9	793	14,741	256	54
Assemblers of farm products.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
BRIDGEPORT									
Total.....	282	XXX	18,566	XXX	XXX	12,899	245,008	3,772	108
Merchant wholesalers.....	216	115,315	11,426	15,929	13.8	9,352	172,932	2,709	103
Manufacturers' sales branches, sales offices.....	47	27,870	1,199	3,730	13.4	2,324	48,435	666	...
Petroleum bulk plants, terminals and LP gas facilities.....	13	31,011	5,908	4,966	16.0	1,191	22,943	382	2
Merchandise agents, brokers.....	6	777	33	71	9.1	32	698	15	3
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...
HARTFORD									
Total.....	617	XXX	29,980	XXX	XXX	27,269	513,679	7,965	297
Merchant wholesalers.....	438	247,454	23,780	32,836	13.3	18,237	337,674	5,489	264
Manufacturers' sales branches, sales offices.....	118	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	19	54,837	1,833	1,931	3.5	1,705	33,518	464	3
Merchandise agents, brokers.....	37	19,229	28	1,148	6.0	472	8,132	161	29
Assemblers of farm products.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW BRITAIN-BRISTOL									
Total.....	77	XXX	2,171	XXX	XXX	1,809	34,977	582	43
Merchant wholesalers.....	66	18,375	1,599	2,466	13.4	1,341	26,126	443	43
Manufacturers' sales branches, sales offices.....	7	11,635	505	951	8.2	386	7,281	113	...
Petroleum bulk plants, terminals and LP gas facilities.....	4	1,425	67	178	12.5	82	1,570	26	...
Merchandise agents, brokers.....	...	...	...	...	...	...	...	...	...
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...
NEW HAVEN									
Total.....	537	XXX	27,419	XXX	XXX	25,235	468,168	7,626	236
Merchant wholesalers.....	431	213,852	22,651	31,200	14.6	18,226	329,101	5,587	215
Manufacturers' sales branches, sales offices.....	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	15	73,190	1,559	2,594	3.5	1,812	33,975	444	3
Merchandise agents, brokers.....	20	14,598	19	563	3.9	241	4,854	62	15
Assemblers of farm products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPRINGFIELD-HOLYOKE									
Total.....	456	XXX	18,829	XXX	XXX	18,377	345,062	5,653	164
Merchant wholesalers.....	356	172,842	15,413	22,042	12.8	12,542	234,780	3,923	150
Manufacturers' sales branches, sales offices.....	70	75,129	3,197	8,752	11.6	4,896	92,562	1,479	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	22,928	196	339	1.5	828	15,421	215	3
Merchandise agents, brokers.....	15	3,472	23	267	7.7	111	2,299	36	11
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...
STAMFORD-NORWALK									
Total.....	127	XXX	4,811	XXX	XXX	5,331	100,146	1,459	56
Merchant wholesalers.....	97	48,359	4,217	6,626	13.7	3,978	73,803	1,086	55
Manufacturers' sales branches, sales offices.....	14	12,309	365	1,174	9.5	676	12,900	175	...
Petroleum bulk plants, terminals and LP gas facilities.....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...
WATERBURY									
Total.....	123	XXX	4,606	XXX	XXX	4,440	83,706	1,461	49
Merchant wholesalers.....	95	38,811	3,620	5,897	15.2	3,519	65,046	1,176	41
Manufacturers' sales branches, sales offices.....	18	13,753	534	1,230	8.9	728	15,227	218	1
Petroleum bulk plants, terminals and LP gas facilities.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH
100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- prietors of unincorpor- ated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
FAIRFIELD									
Total	440	XXX	24,830	XXX	XXX	18,754	350,028	5,395	179
Merchant wholesalers.....	335	166,509	16,131	22,790	13.7	13,587	246,366	3,383	173
Other operating types.....	105	91,559	8,699	11,930	13.0	5,167	103,662	1,512	6
HARTFORD									
Total	704	XXX	32,826	XXX	XXX	29,303	553,425	8,629	344
Merchant wholesalers.....	513	269,143	26,054	35,846	13.3	19,798	368,464	6,013	311
Other operating types.....	191	199,608	6,772	15,655	7.8	9,505	184,961	2,616	33
NEW HAVEN									
Total	740	XXX	34,241	XXX	XXX	31,957	600,356	9,849	325
Merchant wholesalers.....	592	275,991	28,302	40,413	14.6	23,654	436,342	7,429	294
Other operating types.....	148	222,205	5,939	14,184	6.4	8,303	164,014	2,420	31
NEW LONDON									
Total	139	XXX	13,820	XXX	XXX	3,686	69,120	1,249	66
Merchant wholesalers.....	106	31,322	3,935	3,968	12.7	2,218	41,936	821	61
Other operating types.....	33	24,845	9,885	2,483	10.0	1,468	27,184	428	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

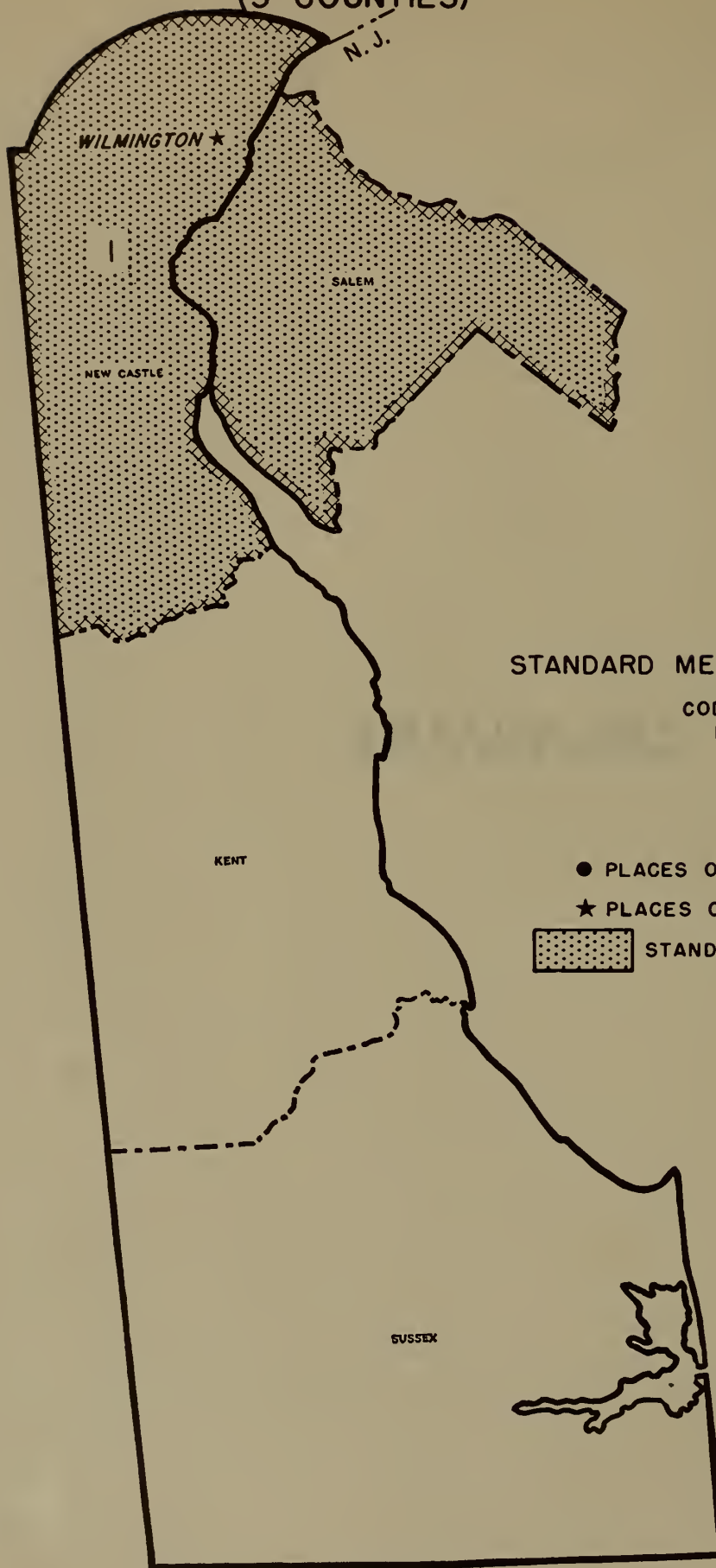
*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A faint, light-colored map of the state of Delaware is visible in the background. The map shows the state's irregular outline, including its coastline and major internal features like the Delaware River and the Chesapeake Bay. The map is centered on the page, with the title 'DELAWARE' printed over it.

DELAWARE

DELAWARE
(3 COUNTIES)



STANDARD METROPOLITAN AREA

CODE
I WILMINGTON

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

 STANDARD METROPOLITAN AREA

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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total.....	417	XXX	26,381	XXX	XXX	35,900	670,833	6,743	6,725	6,675	7,025	193
Type of Operation												
Merchant wholesalers.....	284	143,362	15,392	21,609	15.1	11,779	238,293	2,947	2,855	2,886	2,999	153
Manufacturers' sales branches, sales offices.....	59	569,575	7,569	50,997	9.0	21,644	380,245	3,108	3,178	3,237	3,229	...
Petroleum bulk plants, terminals and LP gas facilities.....	38	40,419	2,109	4,007	9.9	1,407	27,137	305	306	306	327	21
Merchandise agents, brokers.....	18	22,951	13	611	2.7	318	6,380	58	64	79	60	7
Assemblers of farm products.....	18	30,464	1,298	1,758	5.8	752	18,778	325	322	167	410	12
Type by Kind of Business												
Merchant wholesalers.....	284	143,362	15,392	21,609	15.1	11,779	238,293	2,947	2,855	2,886	2,999	153
Grocery, confectionery, meat wholesalers.....	36	17,059	1,715	2,249	13.2	1,235	25,003	371	284	290	347	16
Farm products (edible) distributors.....	17	5,344	25	993	18.6	355	6,916	142	136	138	145	17
Beer, wine, distilled spirits wholesalers.....	16	24,455	2,354	3,183	13.0	1,597	29,692	319	324	331	332	12
Tobacco distributors.....	9	9,505	556	522	5.5	330	5,645	98	95	88	85	10
Drugs, chemicals, allied products wholesalers.....	12	2,477	362	574	20.3	299	5,685	75	74	77	75	8
Dry goods, apparel wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers.....	10	2,119	189	439	20.7	233	4,361	63	64	62	62	6
Farm products (raw materials) merchants.....	3	3,455	561	409	11.8	171	3,314	37	45	36	40	1
Automotive wholesalers.....	28	9,188	1,363	1,810	22.1	1,135	21,719	251	247	251	286	12
Electrical, electronics, appliance distributors.....	12	12,993	1,589	1,521	11.7	856	16,275	205	198	190	194	3
Hardware, plumbing-heating goods wholesalers.....	15	7,431	1,452	1,343	18.1	650	12,369	149	152	149	161	7
Lumber, construction materials distributors.....	26	14,034	1,228	2,872	20.5	1,505	30,924	347	360	375	374	6
Machinery, equipment, supplies distributors.....	38	12,333	1,921	2,765	22.4	1,800	45,600	385	389	426	432	21
Metals, metalwork (except scrap) distributors.....	8	6,178	686	460	7.4	202	3,980	50	54	59	59	1
Scrap, waste materials dealers.....	20	1,622	147	515	31.8	269	5,408	93	79	81	84	15
Other merchant wholesalers.....	23	6,948	567	1,274	18.3	760	14,625	305	292	275	260	15
Manufacturers' sales branches, sales offices.....	59	569,575	7,569	50,997	9.0	21,644	380,245	3,108	3,178	3,237	3,229	...
Sales branches (with stocks).....	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	38	40,419	2,109	4,007	9.9	1,407	27,137	305	306	306	327	21
Gasoline, distillates, residuals.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	27	12,240	461	1,520	12.4	445	8,932	107	101	105	133	21
Distributing terminals.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	18	22,951	13	611	2.7	318	6,380	58	64	79	60	7
Assemblers of farm products.....	18	30,464	1,298	1,758	5.8	752	18,778	325	322	167	410	12
Farm products (edible).....	10	24,990	859	1,319	5.3	588	15,766	279	273	125	353	9
Farm products (raw materials).....	8	5,474	439	439	8.0	164	3,012	46	49	42	57	3
Farm supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.
¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments	Sales	Establishments	Sales
			Payroll (Dollars)	Employees (Number)					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
Delaware, total.....	417	35,900	670,833	7,025	193	284	143,362	133	663,409
Kent County.....	62	2,088	41,388	606	30	35	16,523	27	23,025
Dover.....	23	824	16,515	219	3	14	8,867	9	5,777
Milford (part) ¹	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County.....	33	(D)	(D)	(D)	(D)	16	(D)	17	(D)
New Castle County.....	271	31,805	592,157	5,805	111	195	108,632	76	610,576
Elsmere.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Newark.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
New Castle.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Wilmington.....	236	26,120	469,802	4,342	95	174	99,853	62	530,560
Remainder of County.....	28	2,936	76,133	869	15	18	7,769	10	52,404
Sussex County.....	84	2,007	37,288	614	52	54	18,207	30	29,808
Milford (part) ¹	10	296	4,605	77	4	7	3,964	3	1,599
Remainder of County.....	74	1,711	32,683	537	48	47	14,243	27	26,209

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.
¹Milford is in Kent and Sussex counties.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)	
				Payroll (Dollars)	Employ-ees (Number)						Payroll (Dollars)	Employ-ees (Number)		
WILMINGTON STANDARD METRO. AREA--Consists of New Castle County, Del., and Salem County, N. J.														
Wholesale trade, retail Type of Operation	308	xxx	32,550	613,378	6,050	142	Type by Kind of Business--Con. Merchant wholesalers--Con. Electrical, electronics, appliance distributors..... Hardware, plumbing-heating goods wholesalers..... Lumber, construction materials distributors..... Machinery, equipment, supplies distributors..... Metals, metalwork (except scrap) distributors..... Scrap, waste materials dealers..... Other merchant wholesalers..... Manufacturers' sales branches, sales offices..... Petroleum bulk plants, terminals and LP gas facilities..... Merchandise agents, brokers..... Assemblers of farm products.....							
	221	115,759	9,656	202,381	2,372	132								
	53	(D)	(D)	(D)	(D)	(D)								
	15	30,618	1,035	20,948	205	(D)								
	15	(D)	(D)	(D)	(D)	(D)								
	4	(D)	(D)	(D)	(D)	(D)								
Type by Kind of Business	221	115,759	9,656	202,381	2,372	132								
	17	5,617	354	6,305	100	7								
	10	5,711	203	4,058	73	11								
	13	20,446	1,591	25,497	273	14								
	6	8,002	263	4,823	76	7								
	10	(D)	(D)	(D)	(D)	(D)								
	3	(D)	(D)	(D)	(D)	(D)								
	8	(D)	(D)	(D)	(D)	(D)								
	10	2,119	233	4,361	62	6								
	5	(D)	(D)	(D)	(D)	(D)								
	19	4,451	808	15,273	197	10								
	WILMINGTON STANDARD METRO. AREA--Con.													

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)					Payroll (Dollars)	Employ- ees (Number)	
NEW CASTLE COUNTY												
Wholesale trade, total.....												
Type of Operation												
Merchant wholesalers.....	195	108,632	9,073	184,380	2,194	106	Merchant wholesalers—Con.	11	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices.....	53	(D)	(D)	(D)	(D)	(D)	Electrical, electronics, appliance distributors.....	11	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	9	27,841	936	18,854	179	(D)	Hardware, plumbing-heating goods wholesalers.....	19	11,982	1,254	27,170	306
Merchandise agents, brokers.....	12	(D)	(D)	(D)	(D)	(D)	Lumber, construction materials distributors.....	34	10,606	1,606	41,558	396
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	Machinery, equipment, supplies distributors.....	5	5,833	193	3,787	55
Type by Kind of Business							Metals, metalwork (except scrap) distributors.....	17	(D)	(D)	(D)	(D)
Merchant wholesalers.....	195	108,632	9,073	184,380	2,194	106	Scrap, waste materials dealers.....	9	3,531	450	8,216	132
Grocery, confectionery, meat wholesalers.....	16	(D)	(D)	(D)	(D)	(D)	Other merchant wholesalers.....	53	(D)	(D)	(D)	(D)
Farm products (edible) distributors.....	9	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	9	27,841	936	18,854	179
Beer, wine, distilled spirits wholesalers.....	12	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	12	(D)	(D)	(D)	(D)
Tobacco distributors.....	6	8,002	263	4,823	76	(D)	Merchandise agents, brokers.....	2	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	10	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....					
Dry goods, apparel wholesalers.....	3	(D)	(D)	(D)	(D)	(D)						
Furniture, home furnishings wholesalers.....	7	(D)	(D)	(D)	(D)	(D)						
Paper, allied products wholesalers.....	10	2,119	233	4,361	62	6						
Farm products (raw materials) merchants.....	1	(D)	(D)	(D)	(D)	10						
Automotive wholesalers.....	15	4,409	741	14,181	181	(D)						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

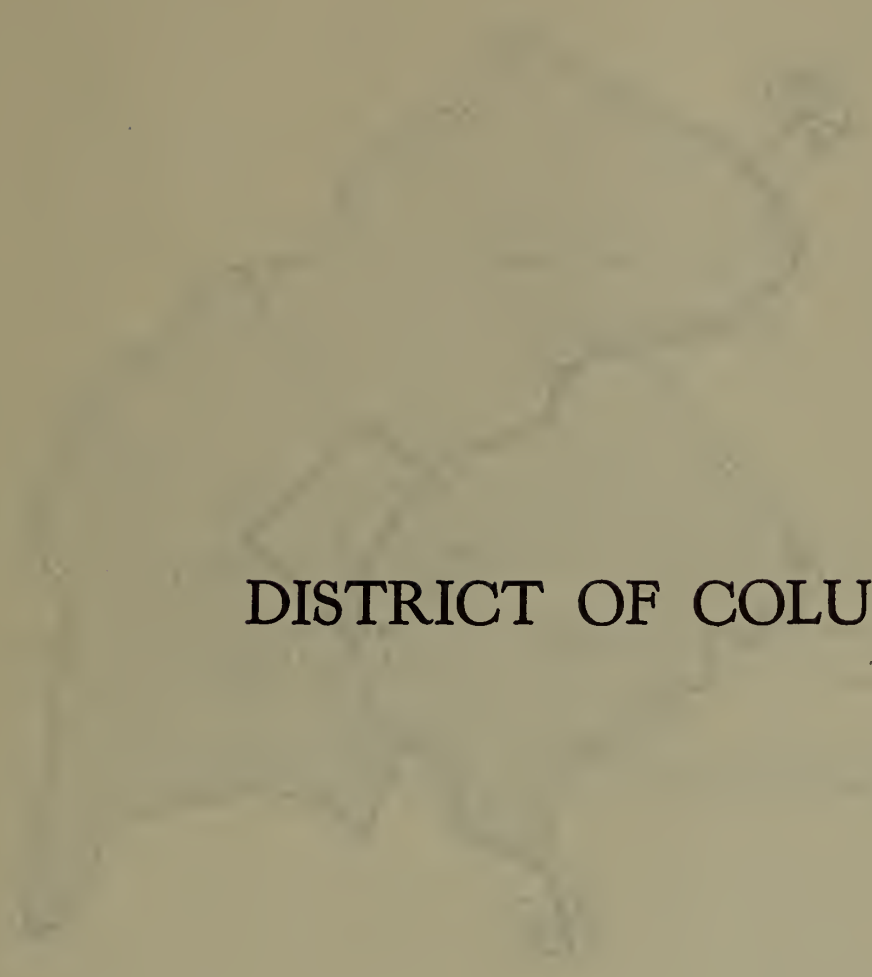
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- prietors of unincorpo- rated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	344	XXX	22,761	XXX	XXX	17,672	351,185	5,140	187
Merchant wholesalers.....	213	85,556	9,150	11,229	13.1	6,217	118,386	2,172	131
Manufacturers' sales branches, sales offices.....	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	38	19,781	2,587	2,333	11.8	676	13,039	246	22
Merchandise agents, brokers.....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
WILMINGTON									
Total.....	232	XXX	19,599	XXX	XXX	15,877	314,340	4,228	121
Merchant wholesalers.....	165	72,546	8,057	9,768	13.5	5,435	104,440	1,807	108
Manufacturers' sales branches, sales offices.....	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	13	13,956	669	610	4.4	358	6,678	123	10
Merchandise agents, brokers.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
NEW CASTLE COUNTY									
Total.....	209	XXX	18,870	XXX	XXX	15,398	304,386	4,039	102
Merchant wholesalers.....	152	68,327	7,502	9,107	13.3	5,062	96,538	1,677	96
Other operating types.....	57	357,233	11,368	26,693	7.5	10,336	207,848	2,362	6

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.



DISTRICT OF COLUMBIA

THE DISTRICT OF COLUMBIA
OFFICE OF THE DISTRICT CLERK
1000 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004
TELEPHONE (202) 462-1000
FAX (202) 462-1001

DISTRICT OF COLUMBIA



STANDARD METROPOLITAN AREA

CODE

1 WASHINGTON D.C.

LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

 STANDARD METROPOLITAN AREA

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Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Percent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)		
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	190	598,075	9,301	43,044	7.2	24,188	483,243	4,538	4,553	4,570	4,659	...
Sales branches (with stocks)	108	283,375	9,301	32,494	11.5	17,548	353,748	3,486	3,528	3,550	3,615	...
Sales offices (without stocks)	82	314,700	...	10,550	3.4	6,640	129,495	1,052	1,025	1,020	1,044	...
Food and kindred products	22	75,869	1,755	7,303	9.6	3,591	71,970	839	841	816	858	...
Textile mill products .....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products .....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	8	7,562	256	1,018	13.5	600	10,825	114	111	109	110	...
Paper and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Rubber products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products .....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	9	20,964	285	1,815	8.7	771						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

(Not applicable)

Table 103. WHOLESALE TRADE: 1954 -STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	
				Payroll (Dollars)	Employees (Number)		
WASHINGTON STANDARD METROPOLITAN AREA--Consists of the District of Columbia; Alexandria and Falls Church Cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.							
Type of Operation	Wholesale trade, total.....	1,411	XXX	89,519	1,755,016	19,903	611
	Type of Business						
	Merchant wholesalers.....	1,001	670,216	56,388	1,099,144	13,305	488
	Air conditioning, comm. refrigeration equip., distrs.....	216	641,645	25,911	521,156	5,046	...
	Commercial machines, equipment distributors.....	25	83,393	2,919	58,202	694	7
	Construction machinery, equipment wholesalers.....	158	209,684	3,688	66,024	704	109
	Farm-garden machinery, equipment wholesalers.....	11	11,147	613	10,490	154	7
	Industrial machinery, equipment distributors.....	1,001	670,216	56,388	1,099,144	13,305	488
	Industrial materials, supplies distributors.....	123	119,007	6,808	122,306	1,618	75
	Professional equipment, supplies distributors.....	11	3,814	325	5,745	99	12
Type of Business	Service establishment supply houses.....	34	30,641	2,328	40,628	527	30
	Transportation equipment distributors.....	5	52,318	2,861	55,461	894	56
	Metals metalwork (except scrap) distributors.....	22	(D)	(D)	(D)	(D)	(D)
	Iron						

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Standard metropolitan area, type of operation, and kind of business	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees						Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)		(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
WASHINGTON STANDARD METROPOLITAN AREA--Con.													
Type by Kind of Business--Con.													
Merchandise agents, brokers--Con.							Type by Kind of Business--Con.						
Farm products (raw materials)	3	9, 671	107	1, 029	26	...	Assemblers of farm products	11	11, 147	613	10, 490	154	7
Cotton	...	...	...	...	...	...	Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	Fresh fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials)	3	(D)	(D)	(D)	(D)	(D)
Livestock	1	(D)	(D)	(D)	(D)	(D)	Farm supplies	...	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	Other farm products assemblers	...	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...		...	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...		...	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)							
Electrical-electronic apparatus, equip., appliances	24	21, 388	514	10, 598	98	16							
Hardware, plumbing, heating goods	15	3, 742	116	1, 869	30	14							
Lumber, construction materials	9	(D)	(D)	(D)	(D)	(D)							
Machinery, equipment, supplies	43	51, 307	938	19, 244	133	30							
Metals, metalwork (except scrap)	5	(D)	(D)	(D)	(D)	(D)							
Other merchandise agents, brokers	21	25, 142	634	12, 456	155	9							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
(Not applicable)

WHOLESALE TRADE—AREA STATISTICS

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

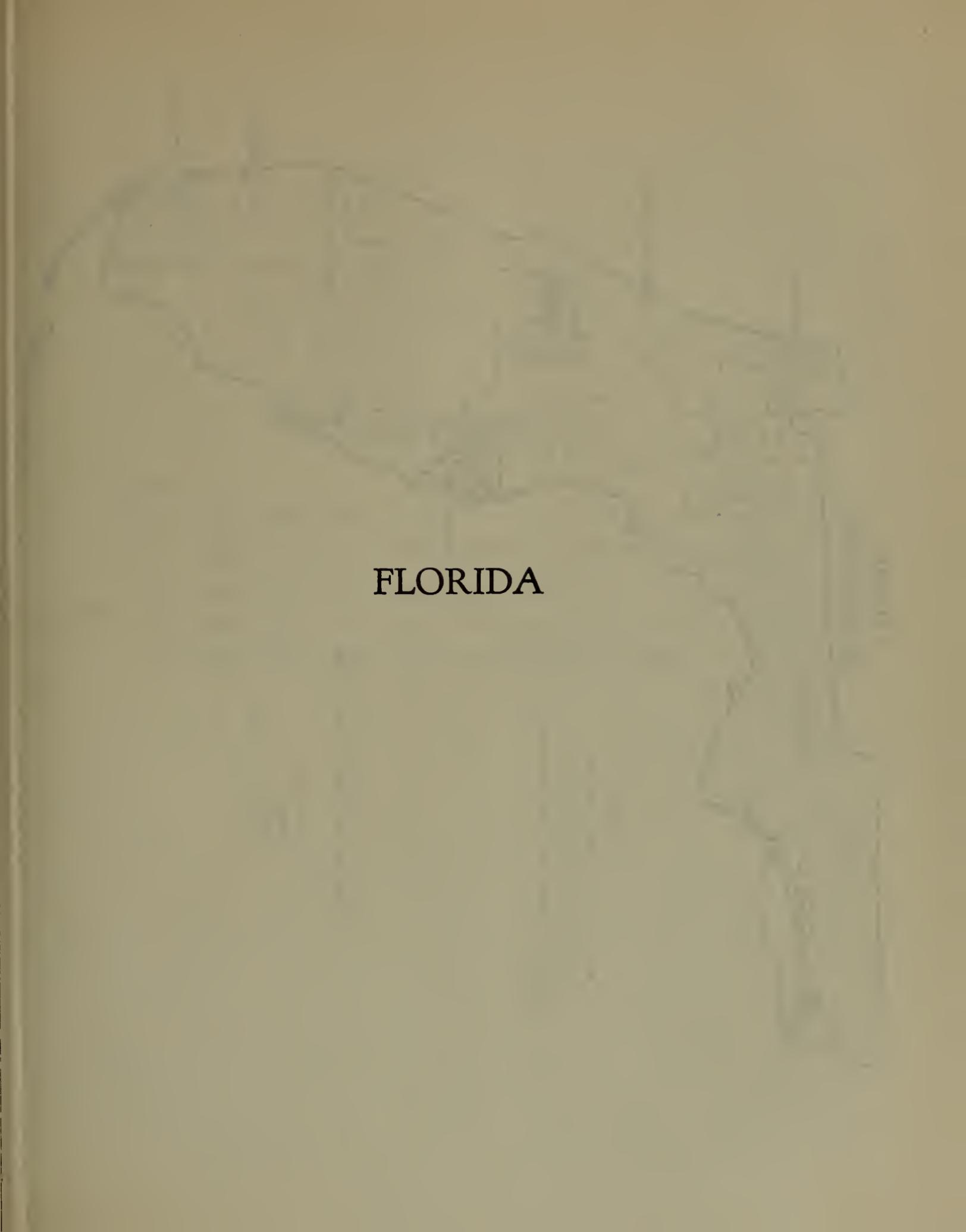
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
(Number)	(Number)	(\$1,000)	(Number)	(Number)	(Percent)	(\$1,000)	(Dollars)	(Number)	(Number)
DISTRICT OF COLUMBIA									
Total.....	1,018	xxx	50,529	xxx	xxx	58,886	1,129,875	16,243	478
Merchant wholesalers.....	644	467,410	39,673	55,123	11.8	33,049	620,242	9,419	397
Manufacturers' sales branches, sales offices.....	238	538,818	8,884	42,765	7.9	22,846	445,870	6,026	1
Petroleum bulk plants, terminals and LP gas facilities.....	10	33,858	1,331	2,144	6.3	1,137	24,798	370	3
Merchandise agents, brokers.....	124	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANDARD METROPOLITAN AREAS									
WASHINGTON									
Total.....	1,170	xxx	59,098	xxx	xxx	64,011	1,230,531	17,874	554
Merchant wholesalers.....	754	504,626	43,726	61,362	12.2	36,267	683,533	10,521	461
Manufacturers' sales branches, sales offices.....	252	550,167	10,209	43,639	7.9	23,414	456,250	6,185	2
Petroleum bulk plants, terminals and LP gas facilities.....	26	66,086	4,481	5,569	8.4	2,224	48,900	734	7
Merchandise agents, brokers.....	134	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
(Not applicable to the District of Columbia)									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A very faint, light-colored pencil sketch of the state of Florida is visible in the background. The outline of the state is clearly drawn, including the panhandle and the peninsula. Some internal lines suggest major roads or geographical features, but they are too light to be detailed. The word "FLORIDA" is printed in a bold, black, serif font, centered horizontally and vertically over the sketch.

FLORIDA

FLORIDA (67 COUNTIES)



LEGEND

● PLACES OF 25,000 TO 100,000

★ PLACES OF 100,000 AND OVER

STANDARD METROPOLITAN AREAS



STANDARD METROPOLITAN AREAS

CODE

- 1 JACKSONVILLE
- 2 MIAMI
- 3 ORLANDO
- 4 TAMPA-ST. PETERSBURG

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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total	5,309	xxx	220,746	xxx	xxx	207,427	4,111,701	64,285	61,717	50,426	64,857	2,982
Type of Operation												
Merchant wholesalers	3,699	1,735,809	161,001	257,009	14.8	131,226	2,561,757	36,576	35,766	34,387	37,590	2,195
Manufacturers' sales branches, sales offices	411	646,136	24,169	56,438	8.7	28,573	575,353	6,625	6,603	6,537	6,653	...
Petroleum bulk plants, terminals and LP gas facilities	557	421,910	28,545	36,909	8.7	14,258	285,985	3,758	3,699	3,626	3,854	412
Merchandise agents, brokers	379	392,413	1,858	18,412	4.7	7,805	156,889	2,422	2,253	1,990	2,448	276
Assemblers of farm products	263	205,773	5,173	61,244	29.8	25,565	531,717	14,904	13,396	3,886	14,312	99
Type by Kind of Business												
Merchant wholesalers	3,699	1,735,809	161,001	257,009	14.8	131,226	2,561,757	36,576	35,766	34,387	37,590	2,195
Grocery, confectionery, meat wholesalers	572	324,693	18,434	35,841	11.0	16,955	339,731	5,712	5,499	5,305	5,882	447
General-line grocery wholesalers	77	141,399	9,886	9,558	6.8	5,584	112,332	1,673	1,620	1,575	1,708	37
Confectionery wholesalers	46	11,829	538	1,267	10.7	672	13,387	242	237	235	270	40
Fish, sea food distributors	158	42,765	1,734	8,447	19.8	3,107	63,808	1,314	1,301	1,260	1,537	132
Meat, meat products wholesalers	77	40,854	1,185	4,692	11.5	2,174	41,251	672	603	585	653	87
Specialty-line grocery wholesalers	214	87,846	5,091	11,877	13.5	5,418	108,953	1,811	1,738	1,650	1,747	151
Farm products (edible) distributors	288	144,336	2,192	21,842	15.1	9,945	187,989	4,199	3,545	2,189	3,789	229
Poultry, poultry products distributors	50	32,848	317	2,499	7.6	1,100	23,765	397	366	364	414	37
Fresh fruit, vegetable wholesalers	238	111,488	1,875	19,343	17.3	8,845	164,224	3,802	3,179	1,825	3,375	192
Beer, wine, distilled spirits wholesalers	147	186,087	17,431	19,781	10.6	9,178	178,496	1,989	1,969	1,956	2,093	63
Beer, ale distributors	102	57,459	3,032	9,385	16.3	3,759	73,075	919	926	930	995	48
Wine, distilled spirits wholesalers	45	128,628	14,393	10,396	8.1	5,419	105,421	1,070	1,043	1,026	1,098	15
Tobacco distributors	56	87,985	3,991	5,461	6.2	3,467	70,095	1,039	1,036	1,018	1,049	35
Drugs, chemicals, allied products wholesalers	148	60,471	7,509	10,707	17.7	5,898	110,425	1,502	1,465	1,456	1,457	71
General-line drug wholesalers	59	34,154	5,301	5,043	14.8	3,067	55,767	800	788	768	755	2
Specialty-line drug, toiletries wholesalers	59	12,010	928	2,350	19.6	1,054	21,192	256	248	246	251	29
Industrial chemicals, explosives distributors	36	6,814	503	1,312	19.3	728	13,049	177	173	177	181	18
Paint, varnish wholesalers	37	7,493	777	2,002	26.7	1,049	20,417	269	256	265	270	22
Dry goods, apparel wholesalers	85	23,084	3,122	3,396	14.7	1,724	32,399	471	468	473	492	64
Clothing, furnishings, footwear wholesalers	49	14,366	1,613	2,007	14.0	961	18,076	260	248	248	263	34
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	31	5,584	842	873	15.6	499	8,909	142	154	159	152	30
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	107	38,490	5,337	7,026	18.3	3,473	70,170	920	914	957	1,054	61
Furniture (household, office) wholesalers	55	19,776	3,068	4,292	21.7	2,055	40,932	535	527	544	625	31
Home furnishings, floor coverings wholesalers	52	18,714	2,269	2,734	14.6	1,418	29,233	385	387	413	429	30
Paper, allied products wholesalers	86	30,892	4,088	6,970	22.6	3,962	74,137	1,026	1,018	1,013	1,024	45
Coarse paper and products wholesalers	44	20,488	2,342	4,428	21.6	2,532	46,719	615	610	619	622	17
Printing and fine paper distributors	12	6,414	1,255	1,338	20.9	869	16,139	243	243	248	235	1
Stationery, office supplies wholesalers	30	3,990	491	1,204	30.2	561	11,279	168	165	146	167	27
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	34	15,038	713	1,448	9.6	567	10,281	198	172	165	221	27
Automotive wholesalers	437	100,761	15,544	22,823	22.7	12,716	258,828	3,460	3,507	3,515	3,634	259
Motor vehicle distributors	43	25,849	2,641	4,820	18.6	2,419	56,173	602	619	620	630	19
Automotive equipment, tire-tube wholesalers	394	74,912	12,903	18,003	24.0	10,297	202,655	2,858	2,888	2,895	3,004	240
Electrical, electronics, appliance distributors	208	159,015	21,615	20,423	12.8	10,972	212,181	2,430	2,428	2,524	2,557	52
Electrical apparatus, supplies distributors	90	81,384	10,559	9,479	11.6	5,174	103,967	1,290	1,303	1,303	1,352	20
Electrical appliance, radio, TV set wholesalers	69	66,679	9,155	8,208	12.3	4,349	81,069	807	791	870	821	12
Electronic parts, equipment distributors	49	10,952	1,901	2,736	25.0	1,449	27,145	333	334	351	384	20
Hardware, plumbing-heating goods wholesalers	139	99,941	15,878	15,737	15.7	8,560	164,393	2,076	2,152	2,168	2,217	55
Hardware wholesalers	45	41,961	7,190	7,460	17.8	4,192	86,923	1,074	1,103	1,123	1,132	17
Plumbing, heating equipment, supplies distributors	94	57,980	8,688	8,277	14.3	4,368	77,467	1,002	1,049	1,045	1,085	38
Lumber, construction materials distributors	284	140,926	9,696	25,501	18.1	12,779	251,101	3,330	3,325	3,363	3,450	145
Lumber, millwork wholesalers	104	59,133	5,217	8,947	1							

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	411	646,136	24,169	56,438	8.7	28,573	575,353	6,625	6,603	6,537	6,653	...
Sales branches (with stocks).....	307	424,185	24,169	46,130	10.9	24,322	498,316	5,686	5,685	5,596	5,777	...
Sales offices (without stocks).....	104	221,951	...	10,308	4.6	4,251	77,037	939	918	941	876	...
Food and kindred products.....	139	246,500	5,605	25,633	10.4	11,583	230,839	3,178	3,129	3,033	3,045	...
Sales branches (with stocks).....	108	179,434	5,605	20,219	11.3	9,674	198,295	2,711	2,666	2,552	2,641	...
Sales offices (without stocks).....	31	67,066	...	5,414	8.1	1,909	32,544	467	463	481	404	...
Textile mill products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	6	2,298	213	224	9.7	145	2,589	36	34	35	40	...
Sales branches (with stocks).....	6	2,298	213	224	9.7	145	2,588	36	34	35	40	...
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products.....	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks).....	1	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	29	44,999	3,436	3,469	7.7	1,216	22,774	265	268	264	267	...
Sales branches (with stocks).....	24	34,447	3,436	2,705	7.9	947	17,546	208	212	210	212	...
Sales offices (without stocks).....	5	10,552	...	764	7.2	269	5,228	57	56	54	55	...
Rubber products.....	8	24,539	1,583	1,927	7.9	727	14,537	142	146	148	148	...
Sales branches (with stocks).....	8	24,539	1,583	1,927	7.9	727	14,537	142	146	148	148	...
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...
Sales branches (with stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	17	26,839	1,260	2,099	7.8	1,387	31,013	310	317	335	364	...
Sales branches (with stocks).....	10	6,905	1,260	1,311	19.0	1,032	24,666	257	263	277	304	...
Sales offices (without stocks).....	7	19,934	...	788	4.0	355	6,347	53	54	58	60	...
Primary metal products.....	11	27,735	98	979	3.5	413	8,239	105	112	97	105	...
Sales branches (with stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fabricated metal products.....	21	64,938	556	1,256	1.9	759	13,721	133	129	135	137	...
Sales branches (with stocks).....	13	3,969	556	666	16.8	418	7,325	73	71	74	76	...
Sales offices (without stocks).....	8	60,969	...	590	1.0	341	6,396	60	58	61	61	...
Machinery (except electrical).....	93	37,814	3,229	9,790	25.9	6,498	136,963	1,149	1,154	1,173	1,215	...
Sales branches (with stocks).....	74	32,894	3,229	9,180	27.9	6,154	130,533	1,058	1,079	1,097	1,135	...
Sales offices (without stocks).....	19	4,920	...	610	12.4	344	6,430	91	75	76	80	...
Electrical machinery.....	20	44,241	2,297	2,321	5.2	1,393	27,414	284	291	300	297	...
Sales branches (with stocks).....	14	35,497	2,297	2,071	5.8	1,240	24,416	262	267	275	272	...
Sales offices (without stocks).....	6	8,744	...	250	2.9	153	2,998	22	24	25	25	...
Transportation equipment.....	13	90,112	4,477	5,036	5.6	2,539	50,025	535	539	533	542	...
Sales branches (with stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	17	3,161	295	1,041	32.9	615	11,388	196	191	189	185	...
Sales branches (with stocks).....	17	3,161	295	1,041	32.9	615	11,388	196	191	189	185	...
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Other manufacturers' products*.....	34	31,725	1,113	2,517	7.9	1,186	24,140	278	280	282	296	...
Sales branches (with stocks).....	18	10,660	1,113	1,417	13.3	683	14,758	157	160	166	176	...
Sales offices (without stocks).....	16	21,065	...	1,100	5.2	503	9,382	121	120	116	120	...
Petroleum bulk plants, terminals and LP gas facilities.....	557	421,910	28,545	36,909	8.7	14,258	285,985	3,758	3,699	3,626	3,854	412
Gasoline, distillates, residuals.....	522	411,441	27,946	33,205	8.1	12,413	250,637	3,289	3,248	3,194	3,392	404
Bulk plants.....	469	236,007	9,689	20,412	8.6	6,563	130,132	1,885	1,836	1,813	1,923	404
Distributing terminals.....	53	175,434	18,257	12,793	7.3	5,850	120,505	1,404	1,412	1,381	1,469	...
Wholesale LP gas facilities.....	35	10,469	599	3,704	35.4	1,845	35,348	469	451	432	462	8
Merchandise agents, brokers.....	379	392,413	1,858	18,412	4.7	7,805	156,889	2,422	2,253	1,990	2,448	276
Grocery, confectionery, meats.....	93	128,441	576	3,646	2.8	1,792	31,706	439	425	422	409	72
Groceries (combination of food lines).....	12	29,334	5	723	2.5	364	5,937	82	83	80	78	14
Canned foods.....	46	62,672	453	1,743	2.8	962	17,376	210	214	222	210	35
Coffee, tea, spices.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	3	(

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Florida, total.....	5,309	207,427	4,111,701	64,857	2,982	3,699	1,735,809	1,610	1,666,232
Alachua County.....	65	1,477	29,536	590	41	33	14,245	32	14,489
Gainesville.....	51	(D)	(D)	(D)	(D)	31	(D)	20	(D)
Remainder of County.....	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Baker County.....	9	55	1,158	26	6	5	366	4	1,206
Bay County.....	63	2,035	38,947	625	51	45	14,865	18	21,485
Panama City.....	56	1,988	38,045	610	47	41	14,161	15	20,659
Remainder of County.....	7	47	902	15	4	4	704	3	826
Bradford County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Brevard County.....	46	1,300	27,753	684	30	22	2,941	24	16,830
Broward County.....	204	6,420	130,580	1,640	102	155	52,820	49	55,631
Port Lauderdale.....	128	3,859	79,109	972	56	112	39,328	16	18,679
Hollywood.....	24	1,094	21,854	294	10	18	7,358	6	12,831
Pompano Beach.....	26	308	4,381	51	19	5	1,505	21	17,561
Remainder of County.....	26	1,159	25,236	323	17	20	4,629	6	6,560
Calhoun County.....	10	83	2,104	31	9	3	913	7	1,540
Charlotte County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Citrus County.....	11	34	733	54	8	6	572	5	1,032
Clay County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Collier County.....	23	440	15,351	294	13	10	2,073	13	2,683
Columbia County.....	19	222	4,781	101	16	8	1,941	11	3,539
Lake City.....	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Dade County.....	1,324	54,398	1,057,254	13,646	624	1,058	567,534	266	274,497
Coral Gables.....	36	948	20,503	272	23	28	12,644	8	2,776
Hialeah.....	38	1,422	29,446	415	15	35	14,998	3	1,603
Miami.....	1,019	43,547	845,400	10,831	476	829	463,567	190	202,805
Miami Beach.....	61	1,501	27,588	368	38	48	20,744	13	15,638
Miami Shores.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Miami Springs.....	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
North Miami.....	20	381	6,334	86	9	15	2,393	5	2,394
Opalocka.....	4	40	939	24	...	4	318	...	...
Remainder of County.....	136	(D)	(D)	(D)	(D)	91	(D)	45	(D)
De Soto County.....	12	507	15,675	397	8	4	491	8	3,875
Dixie County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Duval County.....	715	40,473	791,168	10,391	350	506	334,276	209	487,962
Jacksonville.....	661	38,422	747,383	9,777	306	466	313,437	195	476,961
Jacksonville Beach.....	3	(Z)	(Z)	3	7	...	...	3	1,372
Remainder of County.....	51	2,043	43,635	611	37	40	20,839	11	9,629
Escambia County.....	127	4,704	96,025	1,390	66	93	56,970	34	25,131
Pensacola.....	103	4,030	80,794	1,170	44	76	47,276	27	21,811
Remainder of County.....	24	674	15,231	220	22	17	9,694	7	3,320
Flagler County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Franklin County.....	30	278	6,188	255	24	27	1,841	3	1,076
Gadsden County.....	24	362	8,903	246	33	13	5,715	11	5,866
Chattahoochee.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Quincy.....	21	(D)	(D)	(D)	(D)	11	(D)	10	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Cilchrist County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Glades County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Gulf County.....	6	106	2,203	66	3	3	624	3	3,352
Hamilton County.....	7	47	817	25	14	3	805	4	1,522
Hardee County.....	18	285	6,303	159	16	5	748	13	10,945
Hendry County.....	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Hernando County.....	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Highlands County.....	26	2,052	54,818	1,071	9	10	3,708	16	19,334
Sebring.....	13	660	15,064	226	4	7	3,046	6	2,941
Remainder of County.....	13	1,392	39,754	845	5	3	662	10	16,393
Hillsborough County.....	641	28,368	557,691	7,617	347	472	269,633	169	247,364
Plant City.....	20	343	8,926	140	17	9	2,274	11	4,489
Tampa.....	605	27,063	531,177	7,160	320	457	266,069	148	226,464
Remainder of County.....	16	962	17,588	317	10	6	1,290	10	16,411
Holmes County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Indian River County.....	22	981	21,441	507	14	9	1,834	13	7,946

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Jackson County.....	35	751	16,070	390	27	19	4,710	16	10,663
Marianna.....	26	550	11,339	267	19	14	3,313	12	9,087
Remainder of County.....	9	201	4,731	123	8	5	1,397	4	1,576
Jefferson County.....	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Lafayette County.....	...	...	...	...	...	...	...	...	...
Lake County.....	72	3,364	71,114	1,950	46	23	2,877	49	25,158
Leesburg.....	27	791	18,855	430	13	11	1,837	16	7,774
Remainder of County.....	45	2,573	52,259	1,520	33	12	1,040	33	17,384
Lee County.....	65	1,415	27,652	536	59	47	12,379	18	7,298
Fort Myers.....	57	(D)	(D)	(D)	(D)	41	(D)	16	(D)
Remainder of County.....	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Leon County.....	84	2,224	43,450	710	51	62	24,907	22	10,708
Tallahassee.....	76	(D)	(D)	(D)	(D)	55	(D)	21	(D)
Remainder of County.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Levy County.....	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Liberty County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Madison County.....	9	118	2,163	62	6	3	490	6	3,638
Manatee County.....	57	1,152	29,406	510	45	39	5,056	18	7,484
Bradenton.....	29	492	13,051	192	23	20	2,938	9	4,056
Remainder of County.....	28	660	16,355	318	22	19	2,114	9	3,428
Marion County.....	63	1,734	33,826	708	35	37	15,418	26	13,711
Ocala.....	47	1,193	22,684	339	20	31	13,239	16	10,487
Remainder of County.....	16	541	11,142	369	15	6	2,179	10	3,224
Martin County.....	8	38	732	16	7	4	263	4	1,194
Monroe County.....	33	1,173	22,534	338	19	25	11,147	8	3,561
Key West.....	26	734	13,464	185	12	21	9,856	5	2,801
Remainder of County.....	7	439	9,070	153	7	4	1,291	3	760
Nassau County.....	15	141	2,824	43	20	10	1,449	5	1,542
Okaloosa County.....	18	406	9,366	175	15	12	3,312	6	3,806
Crestview.....	8	71	1,294	40	8	5	600	3	1,580
Remainder of County.....	10	335	8,072	135	7	7	2,712	3	2,226
Okeechobee County.....	10	60	1,278	27	7	7	1,012	3	351
Orange County.....	307	15,706	295,184	5,435	153	223	105,897	84	69,161
Orlando.....	243	10,146	195,772	2,933	126	190	93,487	53	39,297
Winter Park.....	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County.....	57	(D)	(D)	(D)	(D)	27	(D)	30	(D)
Osceola County.....	13	326	4,569	269	11	4	228	9	4,583
Palm Beach County.....	187	4,714	88,649	1,424	98	137	45,150	50	29,593
Belle Glade.....	11	74	1,601	27	7	7	1,984	4	2,607
Delray Beach.....	13	153	3,249	42	8	9	1,117	4	856
Lake Worth.....	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
West Palm Beach.....	108	3,230	58,493	989	48	85	27,865	23	14,439
Remainder of County.....	45	(D)	(D)	(D)	(D)	28	(D)	17	(D)
Pasco County.....	16	(D)	(D)	(D)	(D)	9	(D)	7	(D)
Pinellas County.....	225	5,964	113,582	1,899	126	178	46,632	47	34,783
Clearwater.....	33	891	17,593	292	10	24	4,281	9	3,987
St. Petersburg.....	150	4,139	78,854	1,207	89	126	38,622	24	24,090
Remainder of County.....	42	934	17,135	400	27	28	3,729	14	6,706
Polk County.....	213	10,945	227,751	4,874	136	127	62,505	86	99,277
Bartow.....	10	95	1,859	33	10	5	1,085	5	1,760
Haines City.....	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Lake Wales.....	15	654	14,795	353	8	8	1,487	7	4,048
Lakeland.....	83	2,071	39,759	624	52	61	24,196	22	12,617
Winter Haven.....	31	1,926	30,884	806	20	18	8,650	13	41,379
Remainder of County.....	63	(D)	(D)	(D)	(D)	29	(D)	34	(D)
Putnam County.....	32	401	8,682	191	26	14	2,097	18	5,866
Palatka.....	14	144	2,890	61	12	6	909	8	2,443
Remainder of County.....	18	257	5,792	130	14	8	1,188	10	3,423
St. Johns County.....	39	806	13,787	239	29	22	4,798	17	9,258
St. Augustine.....	27	454	9,538	155	25	18	4,101	9	3,755
Remainder of County.....	12	352	4,249	84	4	4	697	8	5,503
St. Lucie County.....	57	2,381	45,252	1,065	27	28	5,527	29	28,433
Fort Pierce.....	46	2,211	43,276	994	21	25	5,139	21	27,258
Remainder of County.....	11	170	1,976	71	6	3	388	8	1,175
Santa Rosa County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sarasota County.....	56	1,066	20,367	379	33	41	9,823	15	4,584
Sarasota.....	43	677	13,754	219	23	35	7,602	8	2,599
Remainder of County.....	13	389	6,613	160	10	6	2,221	7	1,985
Seminole County.....	42	2,881	60,701	1,741	22	18	5,118	24	19,843
Sanford.....	33	1,349	27,314	664	18	15	4,605	18	10,668
Remainder of County.....	9	1,532	33,387	1,077	4	3	513	6	9,175

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Sumter County.....	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Suwannee County.....	15	200	2,965	52	14	5	678	10	8,833
Taylor County.....	14	154	3,053	61	11	8	1,338	6	1,811
Union County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Volusia County.....	117	2,297	43,983	834	61	77	18,686	40	11,976
Daytona Beach.....	57	1,218	22,965	347	25	42	12,642	15	5,357
De Land.....	15	212	4,188	90	10	7	1,045	8	2,860
New Smyrna Beach.....	8	152	4,522	58	5	4	321	4	1,322
Remainder of County.....	37	715	12,308	339	21	24	4,678	13	2,437
Wakulla County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Walton County.....	14	148	2,855	56	11	6	1,298	8	3,211
Washington County.....	10	104	2,393	55	9	6	1,013	4	1,180

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Dollars)	Employ-ees (Number)	Active proprie-tors of unincor-porated busi-nesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Dollars)	Employ-ees (Number)	Active proprie-tors of unincor-porated busi-nesses, November (Number)
JACKSONVILLE STANDARD METROPOLITAN AREA--Coextensive with Duval County, Fla.													
Wholesale trade, total	715	XXX	40,473	791,168	10,391	350	Wholesale trade, total	1,324	XXX	54,398	1,057,254	13,646	624
Type of Operation							Type of Operation						
Merchant wholesalers	506	334,276	24,854	487,086	6,857	290	Merchant wholesalers	1,058	567,534	41,991	815,633	10,764	538
Manufacturers' sales branches, sales offices	115	325,695	11,376	219,902	2,468	290	Manufacturers' sales branches, sales offices	1,058	18,004	4,499	145,984	11,609	538
Petroleum bulk plants, terminals and LP gas facilities	24	83,609	2,788	58,450	756	4	Petroleum bulk plants, terminals and LP gas facilities	106	48,582	7,095	45,891	566	9
Merchandise agents, brokers	64	75,964	1,538	23,421	275	53	Merchandise agents, brokers	38	99,001	2,032	37,386	469	70
Assemblers of farm products	6	2,694	117	2,139	35	3	Assemblers of farm products	17	8,830	805	11,661	238	7
Type by Kind of Business							Type by Kind of Business						
Merchant wholesalers	506	334,276	24,854	487,086	6,857	290	Merchant wholesalers	1,058	567,534	41,991	815,633	10,764	538
Grocery, confectionery, meat wholesalers	56	53,308	2,918	62,130	1,085	44	Grocery, confectionery, meat wholesalers	113	23,222	4,499	23,653	716	63
General-line grocery wholesalers	10	35,372	1,477	32,517	472	1	General-line grocery wholesalers	10	28,637	1,779	23,653	716	(D)
Confectionery wholesalers	7	1,990	146	2,640	45	4	Confectionery wholesalers	16	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	19	7,646	633	13,379	338	24	Fish, sea food distributors	20	17,635	946	17,567	244	14
Specialty-line grocery wholesalers	20	8,300	662	13,768	230	15	Meat, meat products wholesalers	59	35,894	1,733	34,845	532	33
Farm products (edible) distributors	26	15,205	847	16,144	246	24	Farm products (edible) distributors	65	40,713	2,082	38,181	639	46
Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)	Poultry, poultry products distributors	14	17,343	559	11,996	185	5
Fresh fruit, vegetable wholesalers	24	(D)	(D)	(D)	(D)	(D)	Fresh fruit, vegetable wholesalers	51	23,370	1,523	26,285	454	41
Beer, wine, distilled spirits wholesalers	20	37,817	1,717	33,637	395	6	Beer, wine, distilled spirits wholesalers	27	83,740	4,041	79,849	806	11
Tobacco distributors	6	11,474	372	6,624	115	4	Beer, ale distributors	11	18,143	2,188	27,314	312	7
Drugs, chemicals, allied products wholesalers	24	14,677	1,097	23,319	298	8	Wine, distilled spirits wholesalers	16	65,597	2,753	52,535	494	4
General- and specialty-line drug wholesalers	12	10,956	725	16,128	194	6	Tobacco distributors	9	18,182	667	12,414	177	7
Industrial chemicals, paint wholesalers	12	3,721	372	7,191	104	2	Drugs, chemicals, allied products wholesalers	55	22,477	2,351	43,638	556	22
Dry goods, apparel wholesalers	8	3,789	289	5,285	76	6	General-line drug wholesalers	26	12,588	1,075	18,597	245	2
Clothing, furnishings, footwear wholesalers	4	(D)	(D)	(D)	(D)	(D)	Specialty-line drug, toiletries wholesalers	5	4,047	448	9,279	112	11
General- and specialty-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)	Industrial chemicals, explosives distributors	12	2,270	377	6,671	89	6
Furniture, home furnishings wholesalers	14	6,944	662	13,515	170	8	Paint, varnish wholesalers	12	3,572	451	9,091	110	3
Farm products (raw materials) merchants	11	8,541	1,407	23,128	345	4	Dry goods, apparel wholesalers	58	15,111	1,093	20,751	325	43
Automotive wholesalers	2	25,443	1,070	61,712	792	36	Clothing, furnishings, footwear wholesalers	36	9,141	554	10,682	155	24
Electrical, electronics, appliance distributors	31	28,738	2,440	46,214	552	10	General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	20	16,213	1,535	28,158	385	8	Specialty-line dry goods wholesalers	18	3,827	359	6,281	114	19
Hardware wholesalers	8	7,282	921	15,498	216	4	Piece goods converters	2	(D)	(D)	(D)	(D)	(D)
Plumbing, heating equipment, supplies distributors	12	8,931	721	12,660	169	4	Furniture, home furnishings wholesalers	44	13,122	1,006	20,528	275	23
Lumber, construction materials distributors	45	32,188	2,359	46,218	615	27	Furniture (household, office) wholesalers	22	5,983	601	11,915	152	10
Construction materials distributors	21	16,834	934	27,471	271	10	Home furnishings, floor coverings wholesalers	22	7,139	405	8,613	123	13
Machinery, equipment, supplies distributors	107	3,206	3,918	73,306	950	65	Paper, allied products wholesalers	29	9,867	1,095	22,020	273	13
Commercial machinery, equipment distributors	17	3,206	3,918	73,306	950	65	Coarse paper and products wholesalers	14	5,997	685	13,893	164	4
Industrial machinery, supplies distributors	12	1,970	281	8,894	109	3	Printing and fine paper distributors	5	2,208	228	4,679	60	1
Professional equipment, supplies distributors	4	1,976	278	18,178	239	11	Stationery, office supplies wholesalers	10	1,662	182	3,448	49	8
Service establishment supply houses	20	3,465	311	6,232	401	22	Wallpaper wholesalers	10	...	...	...	...	...
Other machinery, equipment, supplies distributors	34	20,027	1,655	29,938	371	19	Farm products (raw materials) merchants	5	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	13	6,033	595	10,940	254	9	Automotive wholesalers	103	27,414	3,347	62,028	906	58
Scrap, waste materials dealers	7	(D)	(D)	(D)	(D)	(D)	Motor vehicle distributors	11	9,520	718	14,196	175	7
Other merchant wholesalers	49	28,867	1,393	27,489	430	28	Automotive equipment, tire-tube wholesalers	92	18,094	2,629	47,632	731	51
Amusement, sporting goods distributors	5	890	85	1,905	27	4	Electrical, electronics, appliance distributors	69	58,320	3,802	76,302	854	18
Jewelry wholesalers	8	1,957	140	2,643	43	6	Electrical appliance, supplies distributors	21	29,399	1,599	35,258	413	9
Merchandise wholesalers, n.e.c.	36	26,020	1,168	22,941	360	18	Electrical appliance, radio, TV set wholesalers	23	23,260	1,634	31,117	333	3
Manufacturers' sales branches, sales offices	115	325,695	11,376	219,902	2,468	290	Electronic parts, equipment distributors	13	569	569	9,927	138	3
Sales branches (with stocks)</													

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Payroll, entire year		Sales	Payroll, entire year	Sales	Payroll, entire year	Active proprietors of unincorporated businesses, November	Type by Kind of Business—Con.	Payroll, entire year		Sales	Payroll, entire year	Active proprietors of unincorporated businesses, November		
		(Number)	(\$1,000)	(Number)	(Dollars)	(Number)	(Dollars)	(Number)		(Number)	(Dollars)	(Number)	(Dollars)	(Number)		
MIAMI STANDARD METROPOLITAN AREA—Con.																
Type by Kind of Business—Con.																
Merchant wholesalers—Con.																
Machinery, equipment, supplies distributors	209	66,904	7,968		156,024	1,915		90	Merchandise agents, brokers—Con.							
Air conditioning, comm. refrigeration equip., distrs.	18	7,473	1,120		22,755			4	Farm products (raw materials)							
Commercial machines, equipment distributors	32	6,946	820		16,145	200		18	Cotton							
Construction machinery, equipment dealers	8	8,906	840		15,894	178		2	Grain							
Farm-garden machinery, equipment wholesalers	9	6,644	406		8,833	102		2	Hides, skins, raw furs							
Industrial machinery, equipment distributors	16	4,085	317		6,239	89		1	Livestock							
Industrial materials, supplies distributors	12	6,084	739		14,288	191		1	Tobacco (leaf)							
Professional equipment, supplies distributors	24	6,000	767		14,896	194		18	Wool, mohair							
Service establishment supply houses	34	6,266	724		14,646	206		23	Miscellaneous inedible farm products							
Transportation equipment distributors	56	14,480	2,235		42,328	505		12	Automotive							
									Electrical-electronic apparatus, equip., appliances							
Metals, metalwork (except scrap) distributors	19	(D)	(D)		(D)	(D)		1	Hardware, plumbing, heating goods							
Iron, steel and products distributors	18	(D)	(D)		(D)	(D)		1	Lumber, construction materials							
Nonferrous metals distributors	1	(D)	(D)		(D)	(D)		7	Machinery, equipment, supplies							
								(D)	Metalwork (except scrap)							
Scrap, waste materials dealers	25	4,579	582		9,808	175		16	Metals, metalwork (except scrap)							
Iron, steel scrap dealers	11	2,155	219		2,705	44		5	Other merchandise agents, brokers							
Waste materials dealers	14	2,424	363		7,103	131		11	Assemblers of farm products							
									Dairy, poultry products							
Other merchant wholesalers	120	32,766	2,783		53,581	876		77	Fresh fruits, vegetables							
Amusement, sporting goods distributors	24	7,268	774		17,179	233		20	Farm products (raw materials)							
Book, magazine, newspaper wholesalers	5	(D)	(D)		(D)	(D)		(D)	Farm supplies							
Coal wholesalers	1	(D)	(D)		(D)	(D)		4	Other farm products assemblers							
Farm supplies wholesalers	6	1,576	98		1,531	29		13								
Jewelry wholesalers	19	2,584	249		4,711	95		1								
Petroleum products distributors	6	5,730	283		5,910	71		16								
Gift, art goods, greeting card wholesalers	20	2,293	288		5,095	96		16								
Flower, bulb, plant wholesalers	6	1,641	136		1,785	36		21								
Miscellaneous products merchant wholesalers	33	8,764	622		12,104	203										
Manufacturers' sales branches, sales offices	106	118,044	7,095		145,483	1,609		...								
Sales branches (with stocks)	79	81,090	6,214		129,030	1,413		...								
Sales offices (without stocks)	27	36,954	881		16,453	196		...								
Food and kindred products	24	62,752	2,643		51,061	694		...								
Textile mill products	1	(D)	(D)		(D)	(D)		...								
Apparel and related products	1	(D)	(D)		(D)	(D)		...								
Furniture and fixtures	3	(D)	(D)		(D)	(D)		...								
Paper and allied products	...	2,936	193		3,658	50		...								
Chemicals and allied products	6	(D)	(D)		(D)	(D)		...								
Rubber products	1	(D)	(D)		(D)	(D)		...								
Leather and leather products	...	...	...		...	...		...
Stone, clay, and glass products	3	(D)	(D)		(D)	(D)		...								
Primary metal products	4	(D)	(D)		(D)	(D)		...								
Fabricated metal products	7	(D)	(D)		(D)	(D)		...								
Machinery (except electrical)	27	12,955	2,531		53,830	442		...								
Electrical machinery	6	7,753	242		4,493	50		...								
Transportation equipment	3	(D)	(D)		(D)	(D)		...								
Instruments and related products	4	691	143		2,706	41		...								
Other manufacturers' products	16	10,403	430		9,283	109		...								
Petroleum bulk plants, terminals and LP gas facilities	28	48,582	2,475		46,891	566		9								
Gasoline, distillates, residuals	24	46,112	1,999		37,299	451		8								
Bulk plants	23	(D)	(D)		(D)	(D)		(D)								
Distributing terminals	1	(D)	(D)		(D)	(D)		(D)								
Wholesale LP gas facilities	4	2,470	576		9,592	115		1								
Merchandise agents, brokers	115	99,041	2,032		37,386	469		70								
Groceries, confectionery, meats	26	41,768	570		9,356	117		18								
Farm products (edible)	14	17,117	280		4,390	87		9								
Dairy, poultry products	1	(D)	(D)		(D)	(D)		(D)								
Fruits, vegetables	13	(D)	(D)		(D)	(D)		(D)								
Drugs, chemicals, paints	3	754	48		1,313	12		...								
Apparel (including footwear)	6	2,131	76		1,234	17		...								
Dry goods, piece goods	2	(D)	(D)		(D)	(D)		(D)								
Furniture, home furnishings	8	2														

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)		Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov. 15 (Dollars)		Active proprietors of unincorporated businesses, November (Number)
		(Number)	(Dollars)	(Number)	(Dollars)	(Number)	(Dollars)	
TAMPA-ST. PETERSBURG STANDARD METRO. AREA.--Consists of Hillsborough and Pinellas Counties, Fla.								
Type by Kind of Business								
Wholesale trade, total	866	xxx	34,332	671,273	9,516	473	473	473
Type of Operation								
Merchant wholesalers	650	316,265	23,751	452,791	6,591	391	391	391
Manufacturers' sales branches, sales offices	72	107,621	4,822	94,694	1,164	•••	•••	•••
Petroleum bulk plants, terminals and LP gas facilities	48	67,126	2,554	53,119	646	21	21	21
Merchandise agents, brokers	70	93,765	1,570	39,652	350	51	51	51
Assemblers of farm products	26	13,635	1,635	31,017	765	10	10	10
Type by Kind of Business								
Merchant wholesalers	650	316,265	23,751	452,791	6,591	391	391	391
Grocery, confectionery, meat wholesalers	95	55,525	2,511	47,212	761	79	79	79
General-line grocery wholesalers	16	24,535	671	13,422	224	13	13	13
Confectionery wholesalers	6	1,256	91	1,176	19	6	6	6
Meat, fish wholesalers	33	12,849	614	9,532	214	28	28	28
Specialty-line grocery wholesalers	40	16,885	1,135	23,082	304	32	32	32
Farm products (edible) distributors	66	24,792	1,485	25,909	576	66	66	66
Poultry, poultry products distributors	9	5,642	197	3,548	77	5	5	5
Fresh fruit, vegetable wholesalers	57	19,150	1,288	22,361	499	61	61	61
Beer, wine, distilled spirits wholesalers	20	29,419	1,440	26,518	342	3	3	3
Tobacco distributors	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, allied products wholesalers	19	12,147	1,213	20,038	321	8	8	8
General and specialty-line drug wholesalers	10	11,152	1,105	17,589	290	8	8	8
Industrial chemicals, paint wholesalers	9	965	108	2,149	51	2	2	2
Dry goods, apparel wholesalers	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General and specialty-line dry goods wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	18	5,560	617	12,000	199	14	14	14
Paper, allied products wholesalers	17	5,756	745	13,834	191	8	8	8
Farm products (raw materials) merchants	11	5,108	125	1,759	42	10	10	10
Automotive wholesalers	58	16,570	2,192	49,598	590	30	30	30
Electrical, electronics, appliance distributors	48	45,245	3,023	53,971	667	6	6	6

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)		Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov	
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Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500.

... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
BROWARD COUNTY							HILLSBOROUGH COUNTY--Con.						
Wholesale trade, total	204	XXX	6,420	136,580	1,640	102	Type by Kind of Business--Con.						
Type of Operation							Merchant wholesalers--Con.						
Dry goods, apparel wholesalers	155	52,820	4,390	88,259	1,138	81	Furniture, home furnishings wholesalers	5	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	15	2,147	361	11,028	105	81	Paper, allied products wholesalers	15	4,807	539	10,153	163	12
Petroleum bulk plants, terminals and LP gas facilities	15	32,091	1,159	23,417	247	1	Farm products (raw materials) merchandises	12	4,747	556	10,719	145	5
Merchandise agents, brokers	20	14,936	145	2,192	30	1	Automotive wholesalers	6	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	6,132	367	5,684	120	5	Electrical, electronics, appliance distributors	41	14,112	1,782	41,529	467	24
Type by Kind of Business							Hardware, plumbing-heating goods wholesalers	32	40,950	2,588	46,263	564	3
Merchant wholesalers	155	52,820	4,390	88,259	1,138	81	Lumber, construction materials distributors	33	18,823	1,830	36,357	461	15
Grocery, confectionery, meat wholesalers	18	7,121	582	10,421	155	17	Machinery, equipment, supplies distributors	75	18,541	1,542	28,625	423	13
Farm products (edible) distributors	7	2,176	91	1,824	25	6	Metals, metalwork (except scrap) distributors	7	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	7	2,176	186	3,565	41	1	Scrap, waste materials dealers	15	(D)	(D)	(D)	(D)	(D)
Tobacco distributors	12	2,172	304	5,765	44	6	Other merchant wholesalers	42	8,442	700	14,618	227	27
Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices	60	96,904	3,984	78,496	928	...
Furniture, home furnishings wholesalers	6	233	96	2,035	30	7	Petroleum bulk plants, terminals and LP gas facilities	33	55,980	2,176	45,198	535	12
Paper, allied products wholesalers	3	233	158	1,251	13	1	Merchandise agents, brokers	60	85,200	1,476	37,758	328	43
Farm products (raw materials) merchandises	21	2,076	289	4,461	96	8	Assemblers of farm products	16	9,280	908	18,799	434	6
Automotive wholesalers	10	3,022	324	6,729	97	1	ORANGE COUNTY (See Orlando Standard Metro-						
Electrical, electronics, appliance distributors	6	4,627	324	26,070	300	8	politan Area, Table 103.)						
Hardware, plumbing-heating goods wholesalers	17	14,980	1,592	4,759	75	10	PALM BEACH COUNTY						
Lumber, construction materials distributors	20	1,492	(D)	(D)	(D)	10	Wholesale trade, total	187	XXX	4,714	88,649	1,424	98
Machinery, equipment, supplies distributors	5	(D)	(D)	(D)	(D)	10	Type of Operation						
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	9	Merchant wholesalers	137	45,150	3,245	59,752	974	77
Scrap, waste materials dealers	10	4,002	298	5,421	94	9	Manufacturers' sales branches, sales offices	17	9,546	837	14,902	197	...
Manufacturers' sales branches, sales offices	5	2,472	361	11,028	105	...	Petroleum bulk plants, terminals and LP gas facilities	22	11,620	385	8,409	107	14
Petroleum bulk plants, terminals and LP gas facilities	14	32,091	1,159	23,417	247	1	Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	20	14,936	143	2,192	30	15	Assemblers of farm products	5	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	10	6,132	367	5,684	120	5	Type by Kind of Business						
DADE COUNTY (See Miami Standard Metro-							Merchant wholesalers	137	45,150	3,245	59,752	974	77
politan Area, Table 103.)							Grocery, confectionery, meat wholesalers	24	8,725	562	11,011	192	15
DUVAL COUNTY (See Jacksonville Standard							Farm products (edible) distributors	15	7,749	333	5,230	111	11
Metropolitan Area, Table 103.)							Beverages, distilled spirits wholesalers	3	3,995	229	4,379	63	6
Type of Operation							Tobacco distributors	3	3,758	279	3,336	53	2
Dry goods, apparel wholesalers	127	XXX	4,704	96,025	1,390	66	Drugs, chemicals, allied products wholesalers	1	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	93	56,970	3,583	71,314	1,067	51	Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices	12	11,852	823	13,160	179	...	Furniture, home furnishings wholesalers	4	455	35	980	13	...
Petroleum bulk plants, terminals and LP gas facilities	14	9,593	451	10,072	123	5	Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers	8	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials) merchandises	1	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	...	(D)	(D)	(D)	(D)	(D)	Automotive wholesalers	14	1,552	254	4,985	76	6
HILLSBOROUGH COUNTY							Electrical, electronics, appliance distributors	7	2,376	152	4,543	70	4
Wholesale trade, total	641	XXX	23,368	557,591	7,617	347	Hardware, plumbing-heating goods wholesalers	9	1,903	152	2,795	41	5
Type of Operation							Lumber, construction materials distributors	11	5,974	381	5,493	95	6
Merchant wholesalers	472	269,633	19,824	377,440	5,392	286	Machinery, equipment, supplies distributors	19	2,711	343	5,493	100	...
Manufacturers' sales branches, sales offices	60	96,904	3,984	78,496	928	...	Metals, metalwork (except scrap) distributors	...	441	...	(Z)	15	2
Petroleum bulk plants, terminals and LP gas facilities	33	55,980	2,176	45,198	535	12	Scrap, waste materials dealers	14	3,406	276	4,652	75	6
Merchandise agents, brokers	60	85,200	1,476	37,758	328	43	Other merchant wholesalers	...	...	...	...	...	...
Assemblers of farm products	16	9,280	908	18,799	434	6	Manufacturers' sales branches, sales offices	17	9,546	837	14,908	197	...
Type by Kind of Business							Petroleum bulk plants, terminals and LP gas facilities	22	11,620	385	8,409	107	14
Merchant wholesalers	472	269,633	19,824	377,440	5,392	286	Merchandise agents, brokers	6	(D)	(D)	(D)	(D)	(D)
Grocery, confectionery, meat wholesalers	7												

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE — Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated businesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated businesses, November (Number)
				Payroll (Dollars)	Em- ploy- ees (Number)						Payroll (Dollars)	Em- ploy- ees (Number)	
PINELLAS COUNTY													
Wholesale trade, total.....	225	XXX	5,954	113,582	1,899	126	POLK COUNTY	213	XXX	10,945	227,751	4,874	136
Type of Operation													
Merchant wholesalers.....	178	46,632	3,927	75,351	1,199	105	Wholesale trade, total.....						
Manufacturers' sales branches, sales offices.....	12	10,717	838	16,198	236	...	Merchant wholesalers.....	127	62,505	4,537	90		

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (2) Less than \$500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll) *		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total	3,408	XXX	142,952	XXX	XXX	119,248	2,428,063	47,714	1,876
Merchant wholesalers	2,098	944,628	101,121	129,655	13.7				

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

* Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

WHOLESALE TRADE—AREA STATISTICS

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

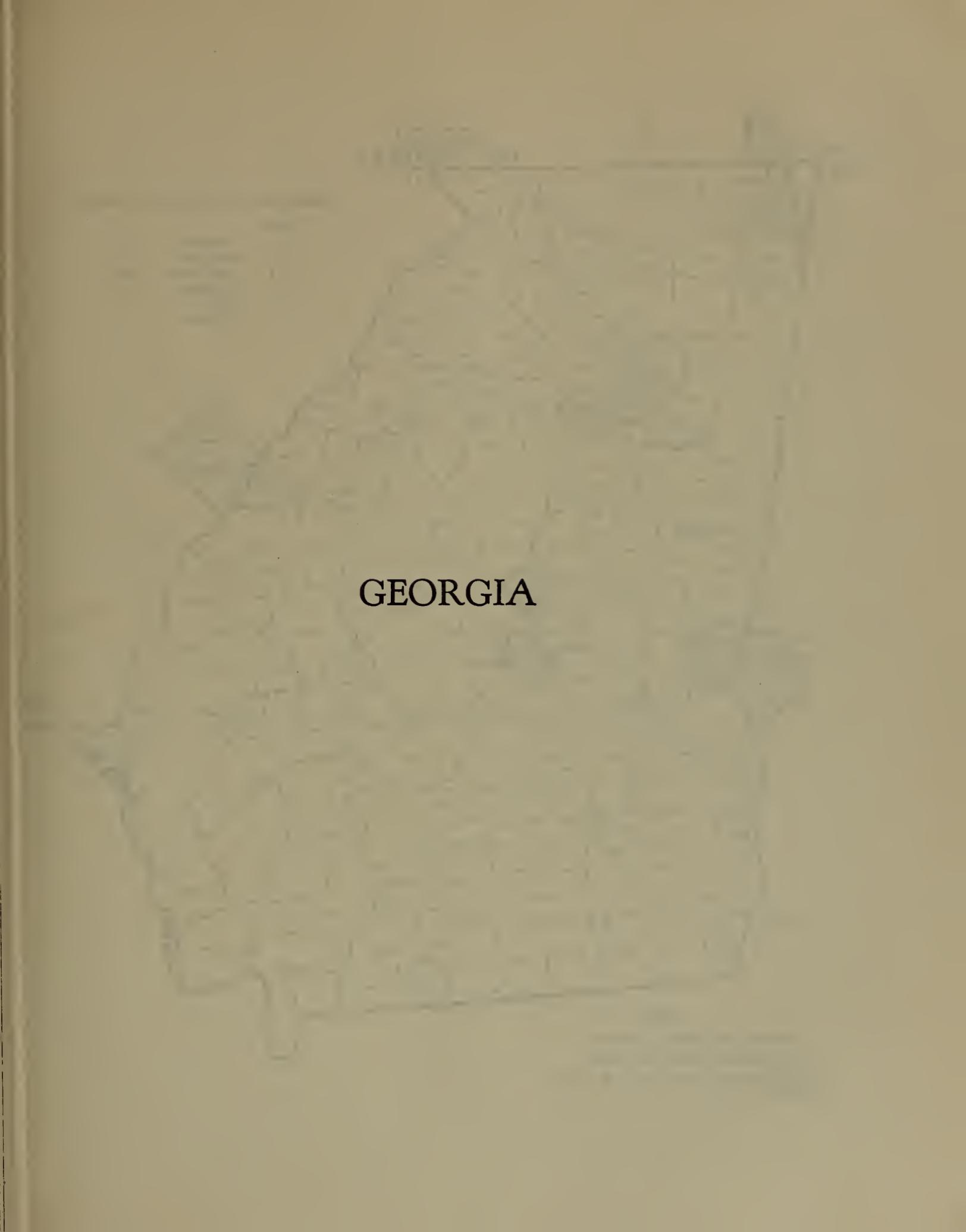
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active prop- rietors of unincorpor- ated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
PALM BEACH COUNTY									
Total.....	121	XXX	2,213	XXX	XXX	2,652	48,963	898	70
Merchant wholesalers.....	73	19,879	1,857	3,008	15.1	1,603	29,390	547	45
Other operating types.....	48	27,514	356	1,665	6.1	1,049	19,573	351	25
PINELLA COUNTY									
Total.....	139	XXX	2,875	XXX	XXX	2,601	56,927	1,122	82
Merchant wholesalers.....	103	19,539	2,463	3,349	17.1	1,655	34,400	675	65
Other operating types.....	36	16,081	412	1,950	12.1	946	22,527	447	17
POLK COUNTY									
Total.....	127	XXX	4,517	XXX	XXX	7,374	209,330	5,125	72
Merchant wholesalers.....	58	18,515	1,758	2,943	15.9	1,748	30,180	590	33
Other operating types.....	69	32,385	2,759	13,247	40.9	5,626	179,150	4,535	39
VOLUSIA COUNTY									
Total.....	82	XXX	2,291	XXX	XXX	1,031	23,690	558	41
Merchant wholesalers.....	50	8,768	934	1,331	15.2	683	14,668	275	20
Other operating types.....	32	6,052	1,357	2,128	35.2	348	9,022	283	21

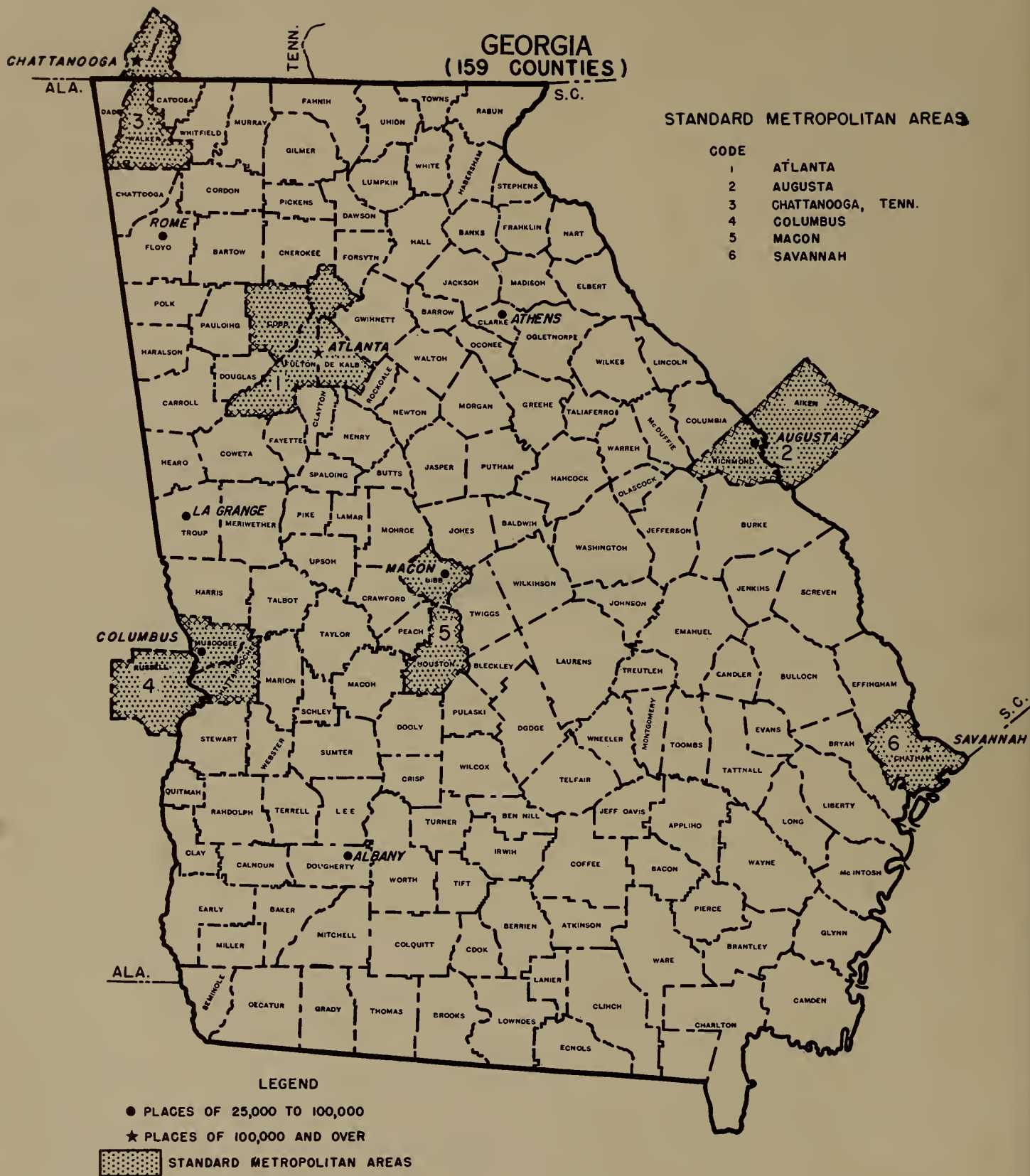
Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.



GEORGIA



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WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)			
				Amount (\$1,000)	Percent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)				
Wholesale trade, total	4,496	XXX	252,614	XXX	XXX	200,798	3,909,557	51,866	52,131	53,604	54,247	2,724			
Type of Operation															
Merchant wholesalers	2,658	1,598,873	160,543	213,068	13.3	111,405	2,126,475	30,990	31,359	31,294	32,306	1,731			
Manufacturers' sales branches, sales offices	671	1,835,686	66,890	152,523	8.3	68,038	1,364,157	14,105	14,292	14,278	14,348	1			
Petroleum bulk plants, terminals and LP gas facilities	568	301,766	19,083	27,652	9.2	8,831	173,401	2,585	2,530	2,546	2,653	501			
Merchandise agents, brokers	482	679,040	340	23,193	3.4	9,057	178,588	2,543	2,542	4,118	3,316	421			
Assemblers of farm products	117	134,210	5,158	8,517	6.3	3,467	66,936	1,643	1,408	1,368	1,624	70			
Type by Kind of Business															
Merchant wholesalers	2,658	1,598,873	160,543	213,068	13.3	111,405	2,126,475	30,990	31,359	31,294	32,306	1,731			
Grocery, confectionery, meat wholesalers	404	271,226	18,205	28,017	10.3	15,259	290,707	4,950	5,117	5,143	5,368	333			
General-line grocery wholesalers	130	186,940	13,127	14,672	7.8	8,869	161,681	2,676	2,696	2,678	2,815	91			
Confectionery wholesalers	48	12,123	553	1,314	10.8	684	13,928	211	213	200	216	44			
Fish, sea food distributors	39	9,932	639	2,426	24.4	828	15,324	396	414	420	431	37			
Meat, meat products wholesalers	50	15,122	381	1,902	12.6	982	22,966	417	462	475	454	50			
Specialty-line grocery wholesalers	137	47,109	3,505	7,703	16.4	3,896	76,808	1,250	1,332	1,370	1,452	111			
Farm products (edible) distributors	189	73,915	1,265	8,970	12.1	3,717	68,213	1,258	1,327	1,239	1,302	170			
Poultry, poultry products distributors	50	21,800	485	1,863	8.5	812	14,885	296	296	322	352	34			
Fresh fruit, vegetable wholesalers	139	52,115	780	7,107	13.6	2,905	53,328	962	1,031	917	950	136			
Beer, wine, distilled spirits wholesalers	75	80,998	9,919	8,668	10.7	4,174	80,552	935	955	954	1,041	51			
Beer, ale distributors	48	24,996	1,586	3,304	13.6	1,323	26,602	395	418	416	486	34			
Wine, distilled spirits wholesalers	27	56,702	8,333	5,364	9.5	2,851	53,950	540	537	538	555	17			
Tobacco distributors	50	55,796	2,427	2,975	5.3	1,857	33,252	536	532	537	541	47			
Drugs, chemicals, allied products wholesalers	87	56,987	5,360	7,688	13.5	4,427	85,538	1,108	1,093	1,087	1,124	33			
General-line drug wholesalers	14	32,869	3,865	3,999	12.2	2,325	41,065	601	586	590	631	...			
Specialty-line drug, toiletries wholesalers	40	6,854	798	1,486	21.7	801	14,633	220	214	214	208	22			
Industrial chemicals, explosives distributors	22	15,719	483	1,876	11.9	1,091	26,137	235	243	234	237	8			
Paint, varnish wholesalers	11	1,545	214	3,027	21.2	210	3,694	52	50	49	48	3			
Dry goods, apparel wholesalers	105	68,080	6,438	10,402	15.3	4,422	77,692	953	965	977	971	107			
Clothing, furnishings, footwear wholesalers	54	39,913	2,608	5,967	15.0	2,428	47,461	507	503	507	488	57			
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)			
Specialty-line dry goods wholesalers	46	22,903	3,297	3,665	16.0	1,525	20,621	331	341	344	357	40			
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)			
Furniture, home furnishings wholesalers	51	33,852	3,118	4,691	13.9	2,728	55,450	750	731	768	758	25			
Furniture (household, office) wholesalers	19	4,910	741	1,083	22.1	654	11,991	154	150	148	156	12			
Home furnishings, floor coverings wholesalers	32	28,942	2,377	3,608	12.5	2,074	43,459	596	581	620	602	13			
Paper, allied products wholesalers	59	31,950	3,883	5,430	17.0	3,298	65,159	795	786	784	806	24			
Coarse paper and products wholesalers	29	18,973	2,129	2,959	15.6	1,863	37,287	453	450	457	451	8			
Printing and fine paper distributors	7	6,710	779	1,225	18.3	629	13,125	135	138	126	142	1			
Stationery, office supplies wholesalers	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)			
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)			
Farm products (raw materials) merchants	109	180,380	24,147	13,992	7.8	3,960	74,038	1,705	1,837	1,537	1,749	64			
Automotive wholesalers	317	113,954	15,477	24,970	21.9	14,442									

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	671	1,833,686	66,890	152,523	8.3	68,038	1,364,157	14,105	14,292	14,278	14,348	1
Sales branches (with stocks).....	445	1,127,340	66,890	121,442	10.8	53,993	1,096,475	11,581	11,798	11,752	11,848	1
Sales offices (without stocks).....	226	706,346	...	31,081	4.4	14,045	267,682	2,524	2,494	2,526	2,500	...
Food and kindred products.....	112	369,183	5,938	26,388	7.1	11,286	220,443	2,705	2,725	2,723	2,670	...
Textile mill products.....	14	50,347	1,395	2,004	4.0	1,412	27,170	270	269	237	254	...
Apparel and related products.....	8	12,450	1,119	787	6.3	304	4,721	66	72	54	54	...
Furniture and fixtures.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	16	30,769	267	2,985	9.7	1,015	18,550	230	204	193	203	...
Chemicals and allied products.....	85	253,272	6,626	28,858	11.4	10,472	212,125	2,140	2,120	2,166	2,186	...
Rubber products.....	17	60,832	4,631	5,883	9.7	2,372	49,268	469	475	472	473	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	35	76,176	1,262	6,439	8.5	2,516	54,934	466	467	468	470	...
Primary metal products.....	29	107,212	1,211	3,947	3.7	1,814	36,280	314	309	312	310	...
Fabricated metal products.....	33	68,203	1,045	3,422	5.0	1,702	31,246	306	334	331	332	...
Machinery (except electrical).....	146	191,205	17,587	23,461	12.3	13,400	263,380	2,700	2,753	2,725	2,730	...
Electrical machinery.....	49	175,971	7,365	18,618	10.6	7,338	143,291	1,303	1,322	1,367	1,341	...
Transportation equipment.....	34	300,106	14,300	15,013	5.0	6,790	134,640	1,439	1,414	1,408	1,475	...
Instruments and related products.....	37	42,994	1,947	6,749	15.7	3,278	67,114	649	740	757	767	...
Other manufacturers' products*.....	49	90,245	1,847	7,114	7.9	3,868	92,632	944	989	960	979	1
Petroleum bulk plants, terminals and LP gas facilities.....	568	301,766	19,083	27,652	9.2	8,831	173,401	2,585	2,530	2,546	2,653	501
Gasoline, distillates, residuals.....	555	298,045	18,831	26,209	8.8	8,158	157,631	2,382	2,334	2,359	2,438	496
Bulk plants.....	521	235,351	10,950	19,628	8.3	5,263	103,233	1,666	1,619	1,621	1,694	496
Distributing terminals.....	34	62,694	7,881	6,581	10.5	2,895	58,398	716	715	738	744	...
Wholesale LP gas facilities.....	13	3,721	252	1,443	38.8	673	15,770	203	196	187	215	5
Merchandise agents, brokers.....	482	679,040	940	23,193	3.4	9,057	178,586	2,543	2,542	4,118	3,316	421
Groceries, confectionery, meats.....	75	165,942	140	3,312	2.0	1,334	26,195	355	351	342	359	70
Farm products (edible).....	18	26,163	32	826	3.2	344	6,974	118	123	116	96	18
Dairy, poultry products.....	6	4,653	11	96	2.1	49	877	24	24	22	24	14
Fruits, vegetables.....	12	21,510	21	730	3.4	295	6,097	94	99	94	72	4
Drugs, chemicals, paints.....	9	4,369	...	335	7.7	121	2,454	34	33	31	34	8
Apparel (including footwear).....	6	6,213	...	213	3.5	71	1,448	19	18	18	18	5
Dry goods, piece goods.....	20	69,144	...	3,149	4.6	1,081	14,717	166	172	158	178	6
Furniture, home furnishings.....	23	12,899	2	878	6.8	256	5,185	49	44	49	53	22
Paper, allied products.....	7	9,456	...	397	4.2	123	2,293	17	17	17	18	2
Farm products (raw materials).....	116	208,473	206	3,784	1.8	1,575	40,708	979	970	2,503	1,754	116
Cotton.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...	...	...	...
Livestock.....	50	71,035	72	1,768	2.5	718	18,125	749	743	764	777	45
Tobacco (leaf).....	41	40,751	11	1,225	3.0	571	16,028	157	157	1,698	880	51
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	17	9,629	46	708	7.4	344	6,701	91	89	86	84	12
Electrical-electronic apparatus, equip., appliances.....	46	45,353	146	2,841	6.3	1,13						

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Georgia, total.....	4,496	200,798	3,909,557	54,247	2,724	2,658	1,598,873	1,838	2,948,702
Appling County.....	8	56	1,084	34	8	3	676	5	3,243
Atkinson County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Bacon County.....	8	140	2,979	62	9	5	3,336	3	1,181
Baker County.....	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Baldwin County.....	13	153	3,138	63	15	7	2,496	6	1,864
Milledgeville.....	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Banks County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Barrow County.....	13	130	2,305	52	9	7	1,427	6	3,263
Bartow County.....	18	314	6,267	98	15	10	4,162	8	4,264
Cartersville.....	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Ben Hill County.....	23	257	5,199	150	20	11	1,929	12	4,127
Fitzgerald.....	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Berrien County.....	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Bibb County.....	167	7,095	133,393	2,101	87	127	66,917	40	35,701
Macon.....	154	6,525	119,952	1,943	80	118	62,870	36	31,791
Remainder of County.....	13	570	13,441	158	7	9	4,047	4	3,910
Bleckley County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Brantley County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Brooks County.....	14	74	1,449	123	17	3	95	11	5,141
Bryan County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Bulloch County.....	30	670	13,651	301	27	14	6,184	16	10,047
Statesboro.....	26	(D)	(D)	(D)	(D)	12	(D)	14	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Burke County.....	19	277	6,050	131	10	5	1,430	14	5,638
Butts County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Calhoun County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camden County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Candler County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Carroll County.....	15	429	8,012	183	20	8	7,161	7	2,776
Carrollton.....	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Catoosa County.....	6	63	843	12	7	6	873	...	...
Charlton County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Chatham County.....	272	11,679	213,138	3,018	153	203	107,232	69	134,857
Savannah.....	242	9,775	177,721	2,555	140	184	95,884	58	110,739
Remainder of County.....	30	1,904	35,417	463	13	19	11,348	11	24,118
Chattahoochee County.....	...	...	...	...	...	...	...	...	...
Chattooga County.....	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Cherokee County.....	17	250	5,435	89	11	10	3,446	7	4,027
Clarke County.....	65	2,418	46,134	825	47	50	36,130	15	13,298
Athens.....	59	(D)	(D)	(D)	(D)	48	(D)	11	(D)
Remainder of County.....	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clay County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Clayton County.....	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
College Park (part) ¹	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County.....	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Clinch County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cobb County.....	34	563	11,610	198	30	23	8,460	11	8,890
Marietta.....	24	467	9,875	156	19	17	7,594	7	6,279
Remainder of County.....	10	96	1,735	42	11	6	866	4	2,611
Coffee County.....	29	720	12,154	262	20	17	7,144	12	8,706
Douglas.....	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Colquitt County.....	17	317	7,057	175	13	10	4,107	7	5,571
Moultrie.....	16	(D)	(D)	(D)	(D)	10	(D)	6	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Columbia County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

¹College Park is in Clayton and Fulton counties.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Cook County.....	12	117	2,114	54	16	4	1,883	8	3,346
Coweta County.....	26	460	9,139	182	25	16	24,695	10	2,048
Newman.....	24	(D)	(D)	(D)	(D)	15	(D)	9	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Crawford County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Crisp County.....	25	467	10,017	215	15	16	4,906	9	2,395
Cordele.....	22	452	9,665	202	14	13	4,737	9	2,395
Remainder of County.....	3	15	(Z)	13	1	3	169	...	...
Dade County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dawson County.....	...	...	...	...	...	...	...	...	...
Decatur County.....	24	962	15,754	639	16	14	5,916	10	5,037
Bainbridge.....	16	281	5,280	108	13	9	2,813	7	2,947
Remainder of County.....	8	681	10,474	531	3	5	3,103	3	2,090
De Kalb County.....	127	6,988	144,302	1,678	56	61	55,713	66	115,935
Atlanta (part) ²	38	1,633	31,553	378	11	17	12,467	21	21,246
Decatur.....	33	1,125	23,770	271	9	17	4,032	16	24,323
North Atlanta.....	...	...	...	...	...	...	...	...	...
Remainder of County.....	56	4,230	88,979	1,029	36	27	39,214	29	70,366
Dodge County.....	17	198	2,957	61	16	11	5,272	6	3,740
Dooly County.....	10	159	3,081	44	11	3	639	7	2,725
Dougherty County.....	104	4,370	82,184	1,342	56	76	48,221	28	36,305
Albany.....	99	(D)	(D)	(D)	(D)	72	(D)	27	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Douglas County.....	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Early County.....	12	204	4,850	123	14	7	1,725	5	2,343
Echols County.....	...	...	...	...	...	...	...	...	...
Effingham County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Elbert County.....	25	225	4,531	98	24	17	3,142	8	2,449
Elberton.....	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Emanuel County.....	16	195	4,217	104	14	7	2,883	9	4,445
Evans County.....	12	93	1,680	84	8	5	782	7	3,678
Fannin County.....	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Fayette County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Floyd County.....	72	1,793	32,287	478	36	47	19,874	25	15,486
Rome.....	65	(D)	(D)	(D)	(D)	45	(D)	20	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Forsyth County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Franklin County.....	9	91	1,722	43	5	4	1,100	5	2,292
Fulton County.....	1,674	124,893	2,448,260	28,354	759	897	795,803	777	2,150,969
Atlanta (part) ²	1,636	122,206	2,391,562	27,754	746	876	784,237	760	2,126,122
College Park (part) ¹	2	(D)	(D)	(D)	(D)	2	(D)	...	...
East Point.....	19	2,345	48,911	526	5	11	9,848	8	17,927
Hapeville.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County.....	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Gilmer County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Glascock County.....	...	...	...	...	...	...	...	...	...
Glynn County.....	40	1,082	20,343	406	24	27	11,628	13	3,733
Brunswick.....	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Gordon County.....	12	146	2,317	47	6	8	1,464	4	1,905
Grady County.....	19	494	10,523	219	8	12	6,707	7	2,263
Cairo.....	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Greene County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Owinnett County.....	19	127	2,791	57	14	12	1,780	7	3,611
Habersham County.....	17	170	3,539	85	12	11	2,689	6	1,685
Hall County.....	68	1,333	24,428	475	43	53	17,625	15	10,688
Gainesville.....	61	(D)	(D)	(D)	(D)	47	(D)	14	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Hancock County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Haralson County.....	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Harris County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500.

... Represents zero.

¹College Park is in Clayton and Fulton counties.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Hart County.....	7	66	1,259	28	6	4	2,196	3	609
Heard County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Henry County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Houston County.....	9	134	2,517	45	6	6	1,153	3	864
Warner Robins.....	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Irwin County.....	3	24	(Z)	22	3	...	...	3	1,433
Jackson County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Jasper County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jeff Davis County.....	6	57	979	28	5	3	543	3	2,240
Jefferson County.....	14	73	1,550	38	15	6	1,114	8	1,557
Jenkins County.....	10	123	2,004	49	12	5	2,829	5	888
Johnson County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Jones County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lamar County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lanier County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Laurens County.....	38	929	20,808	339	23	26	9,558	12	13,158
Dublin.....	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lee County.....	3	49	1,165	64	...	3	879	...	...
Liberty County.....	6	56	1,261	24	2	3	185	3	1,194
Lincoln County.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Long County.....	...	...	...	...	...	...	...	...	...
Lowndes County.....	77	2,078	42,055	853	40	50	19,810	27	16,650
Valdosta.....	67	1,930	37,801	716	36	43	17,758	24	13,128
Remainder of County.....	10	140	4,254	137	4	7	2,052	3	3,522
Lumpkin County.....	...	...	...	...	...	...	...	...	...
McDuffie County.....	13	145	2,712	58	19	6	3,605	7	4,703
McIntosh County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Macon County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Madison County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Marion County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Meriwether County.....	10	44	796	29	7	5	403	5	1,074
Miller County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Mitchell County.....	26	655	14,342	357	17	13	8,169	13	3,809
Monroe County.....	6	53	1,078	19	5	3	406	3	2,376
Montgomery County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Morgan County.....	11	248	4,471	93	11	7	4,790	4	3,823
Murray County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Muscogee County.....	153	6,719	126,072	1,832	77	113	56,875	40	45,795
Columbus.....	148	(D)	(D)	(D)	(D)	111	(D)	37	(D)
Remainder of County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Newton County.....	14	126	2,489	90	13	7	1,210	7	2,850
Covington.....	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Doonee County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Oglethorpe County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Paulding County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Peach County.....	11	207	2,825	61	7	5	3,659	6	1,464
Fort Valley.....	10	(D)	(D)	(D)	(D)	4	(D)	6	(D)
Remainder of County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Pickens County.....	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Pierce County.....	8	72	1,575	95	8	5	386	3	2,755
Pike County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Polk County.....	17	412	8,698	139	13	12	8,799	5	2,637
Cedartown.....	15	(D)	(D)	(D)	(D)	10	(D)	5	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Pulaski County.....	11	158	3,621	95	7	4	1,030	7	2,470
Putnam County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Quitman County.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Rabun County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Randolph County.....	17	176	3,666	131	10	10	4,393	7	2,983
Richmond County.....	185	6,232	115,560	1,766	137	141	64,863	44	42,740
Augusta.....	167	5,661	104,270	1,603	112	126	60,042	41	40,760
Remainder of County.....	18	571	11,290	163	25	15	4,821	3	1,980
Rockdale County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Schley County.....	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Screven County.....	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Seminole County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Spalding County.....	38	1,226	22,941	449	20	27	17,404	11	6,370
Crittin.....	27	1,015	19,281	358	13	21	13,600	6	2,873
Remainder of County.....	11	211	3,660	91	7	6	3,804	5	3,497
Stephens County.....	15	186	3,646	67	14	11	2,627	4	1,961
Toccoa.....	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Stewart County.....	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Sumter County.....	19	355	6,305	114	9	11	4,160	8	2,272
Americus.....	15	(D)	(D)	(D)	(D)	9	(D)	6	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Talbot County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Taliaferro County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Tattall County.....	8	66	1,328	34	5	3	429	5	2,653
Taylor County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Telfair County.....	15	263	10,182	115	16	8	3,437	7	3,089
Terrell County.....	9	93	1,810	44	3	4	1,090	5	2,836
Thomas County.....	46	1,019	19,134	352	39	30	7,402	16	9,301
Thomasville.....	39	(D)	(D)	(D)	(D)	25	(D)	14	(D)
Remainder of County.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Tift County.....	37	837	18,624	546	20	17	7,244	20	12,710
Tifton.....	34	(D)	(D)	(D)	(D)	15	(D)	19	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Toombs County.....	36	488	7,727	442	27	18	7,978	18	13,804
Vidalia.....	27	398	6,397	392	15	15	6,652	12	6,310
Remainder of County.....	9	90	1,330	50	12	3	1,326	6	7,494
Towns County.....	...	...	...	...	...	...	...	...	...
Treutlen County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Troup County.....	45	1,147	19,831	389	34	33	15,068	12	4,235
La Grange.....	28	714	12,229	217	24	19	9,548	9	3,232
Remainder of County.....	17	433	7,602	172	10	14	5,520	3	1,003
Turner County.....	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Twiggs County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Union County.....	...	...	...	...	...	...	...	...	...
Upson County.....	20	178	3,579	88	12	12	2,081	8	2,722
Thomaston.....	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Walker County.....	15	157	3,669	55	11	5	582	10	3,515
Walton County.....	11	114	2,226	37	8	5	1,255	6	3,272
Ware County.....	47	756	15,140	264	41	28	7,298	19	9,827
Waycross.....	39	698	13,974	232	35	24	7,112	15	8,157
Remainder of County.....	8	58	1,166	32	6	4	186	4	1,670
Warren County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Washington County.....	13	79	1,494	46	10	6	921	7	1,892
Wayne County.....	16	490	9,046	156	9	9	4,762	7	4,258

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Webster County.....	...	...	...	...	...	...	...	...	...
Wheeler County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
White County.....	4	23	(Z)	13	5	4	667	...	...
Whitfield County.....	36	721	15,827	266	29	25	6,093	11	7,628
Dalton.....	32	(D)	(D)	(D)	(D)	23	(D)	9	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Wilcox County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Wilkes County.....	14	125	2,579	50	8	8	1,084	6	2,054
Wilkinson County.....	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Worth County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November (Number)									
				Payroll	Employ-ees						Payroll	Employ-ees										
ATLANTA STANDARD METROPOLITAN AREA--Consists of Cobb, DeKalb, and Fulton Counties, Ga.																						
ATLANTA STANDARD METROPOLITAN AREA--Con.																						
Type by Kind of Business--Con.																						
Wholesale trade, total.....	1,835	XXX	132,444	2,604,172	30,230	845	Machinery, equipment, supplies distributors.....	212	94,261	10,348	213,667	2,435	121									
Merchant wholesalers.....	981	859,976	61,676	1,192,780	15,484	591	Air conditioning, comm. refrigeration equip., distrs.....	14	4,447	571	11,370	128	4									
Manufacturers' sales branches, sales offices.....	529	1,715,502	61,927	1,237,259	12,702	100	Commercial machines, equipment distributors.....	10	3,464	531	10,624	135	14									
Petroleum bulk plants, terminals and LP gas facilities.....	36	507,037	6,387	117,554	1,229	228	Construction machinery, equipment dealers.....	14	18,491	1,292	24,550	272	3									
Merchandise agents, brokers.....	7	(D)	(D)	(D)	(D)	(D)	Farm-garden machinery, equipment wholesalers.....	10	8,784	595	26,028	139	8									
Assemblers of farm products.....	81	859,976	61,676	1,192,780	15,484	591	Industrial machinery, equipment distributors.....	39	13,668	1,129	26,024	278	29									
Type by Kind of Business.....	75	76,833	2,111	41,421	1,132	82	Industrial materials, supplies distributors.....	29	13,269	1,832	40,724	416	8									
Grocery, confectionery, meat wholesalers.....	17	48,448	(D)	(D)	(D)	(D)	Professional equipment, supplies distributors.....	23	14,666	2,497	33,836	433	23									
General-line grocery wholesalers.....	8	(D)	(D)	(D)	(D)	(D)	Service establishment supply houses.....	59	16,684	2,497	48,465	577	29									
Confectionery wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	Transportation equipment distributors.....	4	1,388	127	2,106	22	3									
Fish, sea food distributors.....	15	6,131	354	7,443	108	17	Metals, metalwork (except scrap) distributors.....	24	(D)	(D)	(D)	(D)	(D)									
Meat, meat products wholesalers.....	33	18,381	1,454	27,896	435	25	Iron, steel and products distributors.....	21	(D)	(D)	(D)	(D)	(D)									
Specialty-line grocery wholesalers.....	69	36,478	1,644	30,898	499	66	Nonferrous metals distributors.....	3	(D)	(D)	(D)	(D)	(D)									
Farm products (edible) distributors.....	11	5,941	206	4,487	79	6	Scrap, waste materials dealers.....	45	29,157	1,442	24,152	430	31									
Poultry, poultry products distributors.....	58	30,537	1,438	26,411	411	60	Iron, steel scrap dealers.....	10	3,051	247	4,553	114	14									
Fresh fruit, vegetable wholesalers.....	15	37,691	2,182	44,500	495	10	Waste materials dealers.....	35	26,106	1,195	19,599	316	17									
Beer, wine, distilled spirits wholesalers.....	6	5,899	267	9,424	158	2	Other merchant wholesalers.....	102	76,163	4,427	78,281	1,079	51									
Wine, distilled spirits wholesalers.....	9	31,792	1,815	35,266	337	8	Amusement, sporting goods distributors.....	18	8,177	863	13,549	211	8									
Tobacco distributors.....	13	21,682	560	10,049	159	15	Book, magazine, newspaper wholesalers.....	10	4,429	546	9,985	152	4									
Drugs, chemicals, allied products wholesalers.....	43	24,366	2,411	49,344	601	21	Coal wholesalers.....	3	(D)	(D)	(D)	(D)	(D)									
General-line drug wholesalers.....	20	2,883	499	9,201	132	12	Farm supplies wholesalers.....	18	38,835	972	15,518	187	8									
Specialty-line drug, toiletries wholesalers.....	13	6,081	866	22,712	181	8	Jewelry wholesalers.....	15	(D)	(D)	(D)	(D)	(D)									
Industrial chemicals, explosives distributors.....	5	507	71	11,297	14	1	Petroleum products distributors.....	6	2,285	147	3,215	47	9									
Paint, varnish wholesalers.....	56	42,867	2,310	46,395	478	57	Gift, art goods, greeting card wholesalers.....	10	2,418	218	3,894	60	6									
Dry goods, apparel wholesalers.....	30	31,314	1,821	37,005	345	35	Flower, bulb, plant wholesalers.....	4	1,342	138	2,056	28	4									
Clothing, furnishings, footwear wholesalers.....	26	11,553	489	9,390	133	22	Miscellaneous products merchant wholesalers.....	18	11,380	888	17,353	239	6									
General-line dry goods wholesalers.....	26	11,553	489	9,390	133	22	Manufacturers' sales branches, sales offices.....	529	1,715,502	61,427	12,712	259	...									
Specialty-line dry goods wholesalers.....	26	11,553	489	9,390	133	22	Sales offices (with stocks).....	332	1,062,298	48,696	992,012	10,456	...									
Piece goods converters.....	26	11,553	489	9,390	133	22	Sales offices (without stocks).....	167	653,204	12,731	2,256	2,256	...									
Furniture, home furnishings wholesalers.....	26	29,184	2,446	49,216	639	8	Food and kindred products.....	53	305,794	7,911	159,606	1,875	...									
Furniture (household, office) wholesalers.....	10	4,255	600	10,924	134	4	Textile mill products.....	14	50,347	1,412	27,170	254	...									
Home furnishings, floor coverings wholesalers.....	16	24,929	1,846	38,292	505	4	Apparel and related products.....	7	(D)	(D)												

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employ-ees						Payroll (Dollars)	Employ-ees	
ATLANTA STANDARD METROPOLITAN AREA—Con.													
Type by Kind of Business—Con.													
Farm products (raw materials)	12	71,800	141	2,973	63	13	Wholesale trade, total	400	374,902	17,603	344,524	4,433	214
Cotton	7	19,502	87	1,878	41	6	Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Grain	1	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices	52	93,522	3,403	68,485	731	...
Hides, skins, raw fur	...	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities	51	30,259	895	18,638	201	12
Livestock	2	(D)	(D)	(D)	(D)	(D)	Merchandise agents, brokers	2	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	(D)	(D)	(D)	(D)	(D)	Type by Kind of Business						
Miscellaneous inedible farm products	...	(D)	(D)	(D)	(D)	(D)	Merchant wholesalers	274	201,142	12,691	245,035	3,347	150
Automotive	16	(D)	(D)	(D)	(D)	(D)	Grocery, confectionery, meat wholesalers	27	26,759	1,271	22,521	386	20
Electrical-electronic apparatus, equip., appliances	45	(D)	(D)	(D)	(D)	(D)	General-line grocery wholesalers	8	19,304	769	13,467	219	2
Hardware, plumbing, heating goods	14	10,888	160	2,737	35	11	Confectionery wholesalers	5	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	9	5,861	77	1,666	23	9	Meat, fish wholesalers	2	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	58	47,739	1,525	26,709	242	51	Specialty-line grocery wholesalers	12	5,445	346	5,719	107	13
Metals, metalwork (except scrap)	5	3,160	44	939	11	6	Farm products (edible) distributors	16	8,009	250	5,086	111	20
Other merchandise agents, brokers	28	31,765	382	7,335	88	21	Poultry, poultry products distributors	2	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products	7	(D)	(D)	(D)	(D)	(D)	Fresh fruit, vegetable wholesalers	14	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	Beer, wine, distilled spirits wholesalers	15	10,869	526	9,339	129	8
Fresh fruits, vegetables	4	(D)	(D)	(D)	(D)	(D)	Tobacco distributors	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	1	2,822	200	3,532	63	1	Drugs, chemicals, allied products wholesalers	13	10,094	913	17,718	257	3
Farm supplies	2	(D)	(D)	(D)	(D)	(D)	General and specialty-line drug wholesalers	8	8,113	783	15,243	229	1
Other farm products assemblers	...	(D)	(D)	(D)	(D)	(D)	Industrial chemicals, paint wholesalers	5	1,991	130	2,475	28	2
AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga., Aiken County, S. C.													
Type by Kind of Business													
Wholesale trade, total	215	XXX	6,615	123,722	1,897	164	Dry goods, apparel wholesalers	12	3,261	306	6,017	106	8
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123	Clothing, furnishings, footwear wholesalers	3	1,704	154	3,494	47	2
Manufacturers' sales branches, sales offices	18	15,627	930	16,817	231	11	General and specialty-line dry goods wholesalers	9	1,557	152	2,523	59	6
Petroleum bulk plants, terminals and LP gas facilities	22	(D)	(D)	(D)	(D)	(D)	Paper, allied products wholesalers	12	6,985	862	18,006	210	3
Merchandise agents, brokers	17	18,442	230	5,349	89	19	Farm products (raw materials) merchants	7	3,890	330	7,740	89	7
Assemblers of farm products	...	(D)	(D)	(D)	(D)	(D)	Automotive wholesalers	25	6,733	1,073	20,608	292	14
Type by Kind of Business							Electrical, electronics, appliance distributors	19	1,664	1,279	26,099	258	7
Merchant wholesalers	157	67,432	5,022	92,200	1,462	123	Hardware, plumbing-heating goods wholesalers	13	12,069	1,056	18,262	230	6
Grocery, confectionery, meat wholesalers	25	12,542	725	13,946	271	21	Hardware wholesalers	6	3,612	320	6,113	64	5
Farm products (edible) distributors	6	1,555	70	1,167	25	11	Plumbing, heating equipment, supplies distributors	7	8,457	736	12,149	166	1
Beer, wine, distilled spirits wholesalers	11	8,765	414	7,042	102	9	Lumber, construction materials distributors	19	6,366	906	21,951	286	5
Tobacco distributors	3	5,183	270	4,671	77	2	Lumber, millwork wholesalers	8	1,164	86	1,352	30	2
Drugs, chemicals, allied products wholesalers	7	2,156	217	4,366	61	7	Construction materials distributors	11	5,222	820	20,499	256	3
Furniture, home furnishings wholesalers	3	232	26	(D)	(D)	(D)	Machinery, equipment, supplies distributors	49	16,367	1,799	32,184	426	14
Paper, allied products wholesalers	2	(D)	(D)	(D)	(D)	(D)	Commercial machines, equipment distributors	8	1,257	192	2,592	39	3
Farm products (raw materials) merchants	4	2,002	27	518	7	2	Industrial machinery, equipment distributors	6	6,433	1,171	2,756	39	...
Automotive wholesalers	14	2,467	426	7,873	121	10	Professional materials, supplies distributors	7	6,433	473	11,2		

Table 103. WHOLESALE TRADE: 1954--STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November
				Payroll (Dollars)	Employees (Number)	
COLUMBUS STANDARD METROPOLITAN AREA--Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.						
Wholesale trade, total.....	166	XXX	6,871	128,477	1,889	88
Type of Operation						
Merchant wholesalers.....	125	59,443	5,229	93,662	1,487	72
Manufacturers' sales branches, sales offices.....	22	13,478	994	22,320	221	...
Petroleum bulk plants, terminals and LP gas facilities.....	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	9	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)
Type by Kind of Business						
Merchant wholesalers.....	125	59,443	5,229	93,662	1,487	72
Grocery, confectionery, meat wholesalers.....	22	13,108	1,110	21,842	351	10
Farm products (edible) distributors.....	8	2,070	147	3,110	66	8
Beer, wine, distilled spirits wholesalers.....	11	6,453	3			

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

XXX Not applicable.

(Z) Less than \$500.

... Represents zero.

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
BIBB COUNTY													
Wholesale trade, total.....	167	XXX	71,095	133,393	2,101	87	Type by Kind of Business						
Type of Operation							Merchant wholesalers.....	897	795,803	58,484	1,125,538	14,686	541
Grocery, confectionery, meat wholesalers.....	127	66,917	5,631	106,074	1,699	74	Grocery, confectionery, meat wholesalers.....	61	71,227	3,873	76,742	1,030	54
Farm products (edible) distributors.....	19	14,880	832	16,244	217	74	Farm products (edible) distributors.....	64	34,205	1,575	29,101	453	61
Petroleum bulk plants, terminals and LP gas facilities.....	9	9,174	449	8,573	117	5	Beer, wine, distilled spirits wholesalers.....	15	37,691	2,192	44,500	495	10
Merchandise agents, brokers.....	12	11,647	183	24,502	68	8	Tobacco distributors.....	13	23,652	56	10,049	159	15
Assemblers of farm products.....	...	...	...	...	...	...	Drugs, chemicals, allied products wholesalers.....	34	23,477	2,347	48,196	582	19
Type by Kind of Business							Dry goods, apparel wholesalers.....	54	(D)	(D)	(D)	(D)	(D)
Merchant wholesalers.....	127	66,917	5,631	106,074	1,699	74	Furniture, home furnishings wholesalers.....	24	(D)	(D)	(D)	(D)	(D)
Grocery, confectionery, meat wholesalers.....	12	(D)	(D)	(D)	(D)	(D)	Paper, allied products wholesalers.....	34	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors.....	8	3,412	273	4,782	108	5	Automotive wholesalers.....	34	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers.....	9	5,835	273	5,312	78	7	Electrical, electronics, appliance distributors.....	84	74,114	9,466	177,999	2,616	47
Tobacco distributors.....	3	3,197	133	24,566	31	...	Hardware, plumbing-heating goods wholesalers.....	51	75,477	5,827	114,015	1,566	22
Drugs, chemicals, allied products wholesalers.....	4	6,345	451	8,898	130	...	Lumber, construction materials distributors.....	45	25,387	2,681	51,459	713	13
Dry goods, apparel wholesalers.....	4	1,327	116	24,500	33	2	Machinery, equipment, supplies distributors.....	19	80,281	9,504	190,007	2,163	115
Furniture, home furnishings wholesalers.....	3	392	23	602	11	4	Metals, metalwork (except scrap) distributors.....	20	29,117	1,426	20,007	424	3
Paper, allied products wholesalers.....	4	2,679	282	5,590	84	2	Scrap, waste materials dealers.....	42	67,704	4,013	69,845	975	44
Farm products (raw materials) merchants.....	1	(D)	(D)	(D)	(D)	(D)	Other merchant wholesalers.....	94					
Automotive wholesalers.....	15	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	502	1,639,559	58,220	1,171,106	11,929	...
Electrical, electronics, appliance distributors.....	15	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	16	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers.....	11	7,121	685	8,170	157	2	Merchandise agents, brokers.....	253	386,467	5,961	109,605	1,159	208
Lumber, construction materials distributors.....	5	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	6	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies distributors.....	27	9,155	1,065	22,093	267	8							
Metals, metalwork (except scrap) distributors.....	1	(D)	(D)	(D)	(D)	(D)							
Scrap, waste materials dealers.....	4	913	131	1,827	44	6							
Other merchant wholesalers.....	12	(D)	(D)	(D)	(D)	(D)							
Manufacturers' sales branches, sales offices.....	19	14,880	832	16,244	217	...							
Petroleum bulk plants, terminals and LP gas facilities.....	9	9,174	449	8,573	117	5							
Merchandise agents, brokers.....	12	11,647	183	24,502	68	8							
Assemblers of farm products.....	...	...	...	...	...	...	
CHATHAM COUNTY (See Savannah Standard Metropolitan Area, table 103.)													
DE KALB COUNTY													
Wholesale trade, total.....	127	XXX	6,988	144,302	1,678	56	Type by Kind of Business						
Type of Operation							Merchant wholesalers.....	113	56,875	5,098	91,641	1,438	63
Merchant wholesalers.....	61	55,713	2,820	59,257	647	31	Grocery, confectionery, meat wholesalers.....	22	13,104	1,110	21,342	361	10
Manufacturers' sales branches, sales offices.....	27	75,943	3,207	66,153	783	...	Farm products (edible) distributors.....	7	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities.....	13	21,839	579	11,734	157	...							

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
RICHMOND COUNTY							RICHMOND COUNTY--Con.						
Wholesale trade, total.....	185	xxx	6+232	115+560	1+766	137	Type by Kind of Business--Con.						
Type of Operation													
Merchant wholesalers.....	141	64+863	4+826	88+410	1+384	111	Merchant wholesalers--Con.						
Manufacturers' sales branches, sales offices.....	18	15+627	930	16+817	231	...	Electrical, electronics, appliance distributors.....	8	5+279	426	8+321	106	...
Petroleum bulk plants, terminals and LP gas facilities.....	8	(D)	(D)	(D)	(D)	(D)	Hardware, plumbing-heating goods wholesalers.....	9	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	17	18+442	230	5+349	89	(D)	Lumber, construction materials distributors.....	26	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)	Machinery, equipment, supplies distributors.....						
Type by Kind of Business							Metals, metalwork (except scrap) distributors.....						
Merchant wholesalers.....	141	64+863	4+826	88+410	1+384	111	Scrap, waste materials dealers.....	7	644	106	2+339	61	13
Grocery, confectionery, meat wholesalers.....	23	(D)	(D)	(D)	(D)	(D)	Other merchant wholesalers.....	16	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors.....	5	(D)	(D)	(D)	(D)	(D)	Manufacturers' sales branches, sales offices.....	18	15+627	930	16+817	231	...
Beer, wine, distilled spirits wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	Petroleum bulk plants, terminals and LP gas facilities.....	8	(D)	(D)	(D)	(D)	(D)
Tobacco distributors.....	2	5+833	270	1+671	77	(D)	Merchandise agents, brokers.....	17	18+442	230	5+349	89	19
Drugs, chemicals, allied products wholesalers.....	7	(D)	(D)	(D)	(D)	(D)	Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers.....	2	2+156	217	4+366	61	(D)							
Furniture, home furnishings wholesalers.....	2	(D)	(D)	(D)	(D)	(D)							
Paper, allied products wholesalers.....	2	(D)	(D)	(D)	(D)	(D)							
Farm products (raw materials) merchants.....	4	2+002	27	519	7	(D)							
Automotive wholesalers.....	0	2+153	372	7+182	107	4							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

WHOLESALE TRADE—AREA STATISTICS

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- prietors of unincorporated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
THE STATE									
Total.....	3,586	xxx	174,269	xxx	xxx	131,194	2,507,143	43,117	2,215
Merchant wholesalers.....	1,835	1,063,207	101,702	123,599	11.6	65,635	1,234,511	22,264	1,242
Manufacturers' sales branches, sales offices.....	619	1,301,804	52,204	105,398	8.1	52,242	1,016,607	15,065	9
Petroleum bulk plants, terminals and LP gas facilities.....	568	189,276	11,663	16,769	8.9	5,693	112,245	2,271	519
Merchandise agents, brokers.....	360	475,354	439	13,770	2.9	4,813	83,984	1,514	297
Assemblers of farm products.....	204	117,762	8,261	7,194	6.1	2,811	59,796	2,003	148
STANDARD METROPOLITAN AREAS									
ATLANTA									
Total.....	1,500	xxx	105,578	xxx	xxx	89,758	1,724,318	26,278	669
Merchant wholesalers.....	740	592,792	50,885	70,904	12.0	37,000	699,172	11,377	432
Manufacturers' sales branches, sales offices.....	508	1,263,894	48,883	98,676	8.0	48,061	933,097	13,577	9
Petroleum bulk plants, terminals and LP gas facilities.....	31	42,200	5,154	3,477	8.2	1,228	23,900	402	25
Merchandise agents, brokers.....	206	273,483	287	9,712	3.6	3,316	64,855	863	189
Assemblers of farm products.....	15	13,598	369	495	3.6	153	3,294	59	14
AUGUSTA									
Total.....	177	xxx	10,562	xxx	xxx	4,530	87,159	1,647	140
Merchant wholesalers.....	127	57,380	6,288	6,766	11.8	3,610	69,401	1,305	112
Manufacturers' sales branches, sales offices.....	13	14,377	484	1,000	7.0	503	9,459	166	...
Petroleum bulk plants, terminals and LP gas facilities.....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers.....	17	13,527	4	313	2.3	145	2,676	66	12
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLUMBUS									
Total.....	108	xxx	4,471	xxx	xxx	3,535	66,958	1,330	72
Merchant wholesalers.....	77	36,324	3,583	3,926	10.8	2,228	42,098	927	55
Manufacturers' sales branches, sales offices.....	15	13,524	414	1,310	9.7	641	12,460	196	...
Petroleum bulk plants, terminals and LP gas facilities.....	10	6,419	180	411	6.4	333	6,728	115	6
Merchandise agents, brokers.....	3	8,274	...	263	3.2	77	1,561	18	8
Assemblers of farm products.....	3	4,450	294	360	8.1	256	4,111	74	3
MACON									
Total.....	140	xxx	6,025	xxx	xxx	4,763	91,395	1,792	75
Merchant wholesalers.....	96	46,263	5,034	6,311	13.6	3,497	65,048	1,268	61
Manufacturers' sales branches, sales offices.....	19	15,708	624	1,179	7.5	685	13,965	229	...
Petroleum bulk plants, terminals and LP gas facilities.....	15	7,844	235	575	7.3	400	7,775	130	9
Merchandise agents, brokers.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAVANNAH									
Total.....	274	xxx	13,346	xxx	xxx	8,272	152,427	2,844	210
Merchant wholesalers.....	208	99,882	10,937	12,304	12.3	6,486	117,755	2,176	175
Manufacturers' sales branches, sales offices.....	28	18,681	937	1,915	10.3	1,017	19,951	355	...
Petroleum bulk plants, terminals and LP gas facilities.....	16	16,322	1,419	997	6.1	557	10,644	190	11
Merchandise agents, brokers.....	16	62,917	35	390	0.6	148	2,938	80	19
Assemblers of farm products.....	6	1,895	18	185	9.8	64	1,139	43	5
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
BIBB									
Total.....	137	xxx	6,025	xxx	xxx	4,744	91,040	1,785	72

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- priators of unincorpo- rated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Con.									
FULTON									
Total.....	1,425	xxx	101,585	xxx	xxx	88,396	1,698,840	25,938	620
Merchant wholesalers.....	710	581,385	49,903	69,792	12.0	36,418	688,733	11,179	417
Other operating types.....	715	1,482,838	51,682	109,004	7.4	51,978	1,010,107	14,759	203
MUSCOGEE									
Total.....	101	xxx	4,408	xxx	xxx	3,464	65,773	1,295	67
Merchant wholesalers.....	73	34,526	3,523	3,801	11.0	2,171	41,155	898	53
Other operating types.....	28	32,365	885	2,301	7.1	1,293	24,618	397	14
RICHMOND									
Total.....	160	xxx	7,114	xxx	xxx	4,338	83,303	1,571	127
Merchant wholesalers.....	119	54,180	6,193	6,487	12.0	3,491	67,129	1,265	106
Other operating types.....	41	34,042	921	1,851	5.4	847	16,174	306	21

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

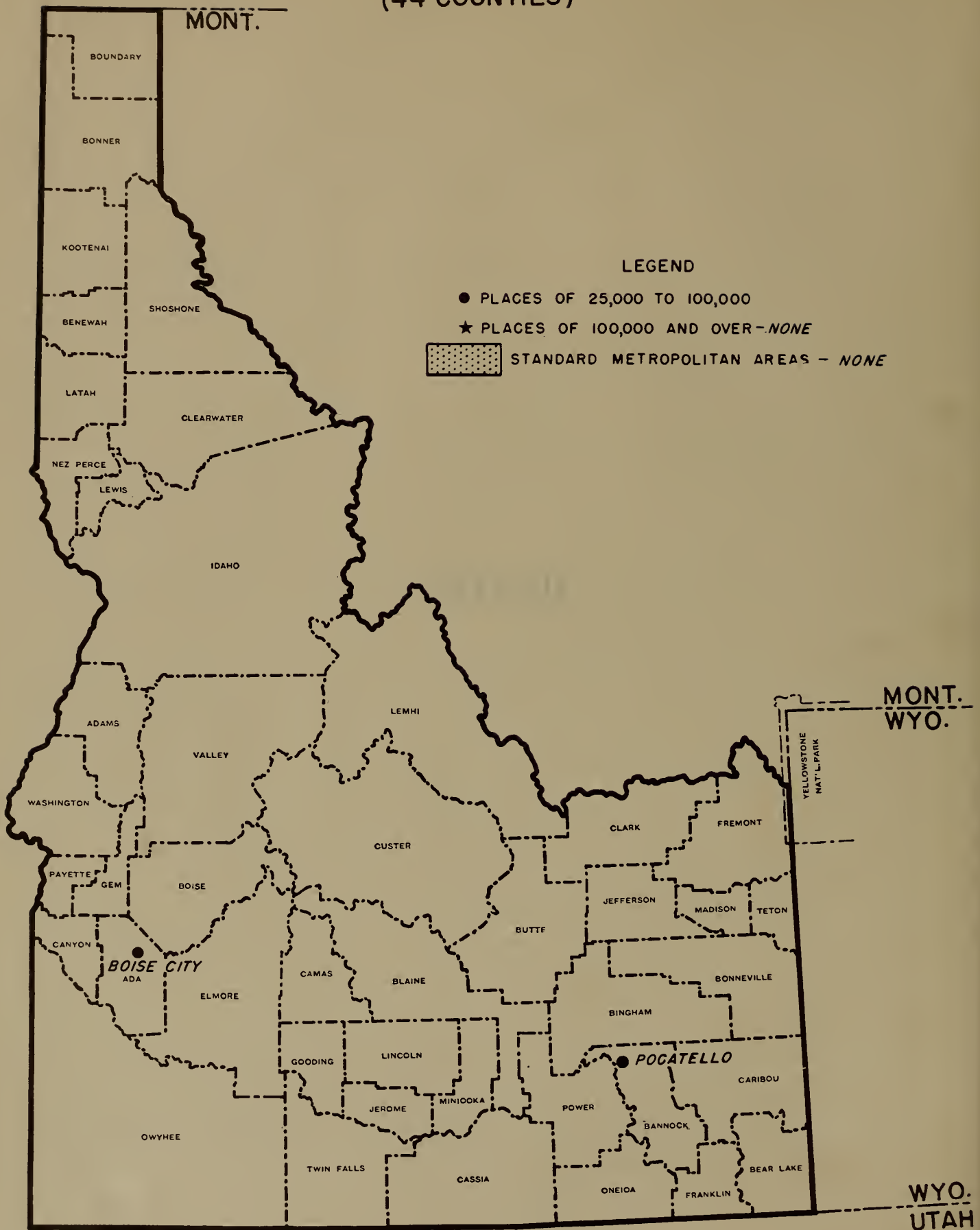
*Entries for merchandise agents and brokers represent brokerage or commission received.

¹ Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.



IDAHO

IDAHO (44 COUNTIES)



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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 12-9.

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total	1,273	XXX	37,324	XXX	XXX	27,220	586,413	8,666	7,274	7,847	10,003	824
Type of Operation												
Merchant wholesalers	527	187,756	21,154	29,851	15.9	15,229	318,182	4,137	3,768	4,053	4,844	300
Manufacturers' sales branches, sales offices	51	19,613	1,489	2,987	15.2	1,552	32,009	340	347	357	358	2
Petroleum bulk plants, terminals and LP gas facilities	399	99,307	8,294	11,295	11.4	2,408	55,581	632	640	616	664	366
Merchandise agents, brokers	33	67,048	267	1,514	2.3	668	14,663	431	401	524	580	24
Assemblers of farm products	263	109,545	6,120	16,536	15.1	7,363	165,978	3,126	2,118	2,297	3,557	132
Type by Kind of Business												
Merchant wholesalers	527	187,756	21,154	29,851	15.9	15,229	318,182	4,137	3,768	4,053	4,844	300
Grocery, confectionery, meat wholesalers	64	39,191	2,674	3,210	8.2	1,730	34,572	461	482	484	524	32
General-line grocery wholesalers	9	28,854	1,960	1,568	5.4	901	17,099	231	231	242	244	4
Confectionery wholesalers	5	827	30	55	6.7	26	646	10	12	10	11	4
Fish, sea food distributors	...	...	...	...	...	...	...	...	...	...	...	...
Meat, meat products wholesalers	13	2,668	89	460	17.2	250	4,616	63	68	72	71	8
Specialty-line grocery wholesalers	37	6,842	595	1,127	16.5	553	12,211	157	171	160	198	16
Farm products (edible) distributors	40	16,663	613	2,805	16.8	1,449	24,173	482	393	399	536	16
Poultry, poultry products distributors	5	2,603	6	265	10.2	125	2,999	40	40	38	62	1
Fresh fruit, vegetable wholesalers	35	14,060	607	2,540	18.1	1,324	21,175	442	353	361	474	15
Beer, wine, distilled spirits wholesalers	46	9,106	278	1,363	15.0	617	13,092	164	163	176	173	39
Beer, ale distributors	46	9,106	278	1,363	15.0	617	13,092	164	163	176	173	39
Wine, distilled spirits wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Tobacco distributors	12	6,131	369	546	8.9	221	5,444	67	70	70	84	11
Drugs, chemicals, allied products wholesalers	6	2,264	318	357	15.8	209	3,722	45	47	53	48	...
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial chemicals, explosives distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paint, varnish wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings, footwear wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture (household, office) wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Home furnishings, floor coverings wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	12	2,802	447	524	18.7	267	4,954	73	75	76	81	8
Coarse paper and products wholesalers	7	2,380	356	397	16.7	221	4,025	52				

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Idaho, total.....	1,273	27,220	586,413	10,003	824	527	187,756	746	295,513
Ada County.....	181	6,584	131,105	1,683	74	124	67,914	57	38,780
Boise City.....	145	5,693	111,959	1,397	56	104	58,301	41	21,948
Remainder of County.....	36	891	19,146	286	18	20	9,613	16	17,232
Adams County.....	6	7	(2)	1	5	...	...	6	1,017
Bannock County.....	95	2,147	46,092	643	36	55	20,465	42	19,672
Pocatello (part) ¹	72	1,949	40,784	532	24	49	20,092	23	13,787
Remainder of County.....	23	198	5,308	111	12	4	373	19	5,885
Bear Lake County.....	13	64	1,333	21	8	3	400	10	2,789
Beneviah County.....	12	73	1,278	20	7	3	661	9	1,325
Bingham County.....	54	1,404	34,276	721	40	5	1,493	49	13,660
Blackfoot.....	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Remainder of County.....	33	(D)	(D)	(D)	(D)	3	(D)	30	(D)
Blaine County.....	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Boise County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bonner County.....	23	125	2,566	37	21	9	1,051	14	2,382
Bonneville County.....	66	3,171	68,811	1,353	41	43	15,417	43	35,377
Idaho Falls.....	69	2,893	62,017	1,187	31	39	14,622	30	32,516
Remainder of County.....	17	278	6,794	166	10	4	795	13	2,861
Boundary County.....	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Butte County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camas County.....	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Canyon County.....	81	2,113	45,559	938	58	39	11,201	42	25,764
Caldwell.....	24	686	13,411	258	15	12	4,831	12	12,205
Nampa.....	35	982	23,141	459	25	19	5,973	16	7,388
Remainder of County.....	22	445	9,007	221	18	8	397	14	6,171
Caribou County.....	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Cassia County.....	40	493	9,693	237	27	13	1,784	27	10,304
Burley.....	29	(D)	(D)	(D)	(D)	12	(D)	17	(D)
Remainder of County.....	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Clark County.....	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Clearwater County.....	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Custer County.....	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Elmore County.....	11	44	807	12	11	4	689	7	1,477
Franklin County.....	13	123	2,571	65	12	3	1,101	10	4,309
Fremont County.....	30	466	12,775	255	21	3	780	27	6,071
Gem County.....	17	294	3,982	103	9	6	1,325	11	4,264
Gooding County.....	25	343	7,206	126	13	9	1,514	16	6,358
Idaho County.....	21	260	6,152	62	17	7	1,887	14	2,942
Jefferson County.....	23	372	10,283	255	21	4	3,056	19	4,273
Jerome County.....	23	458	9,989	233	18	7	1,403	16	6,622
Kootenai County.....	40	493	8,915	127	35	15	2,578	25	4,476
Coeur D'Alene.....	28	(D)	(D)	(D)	(D)	13	(D)	15	(D)
Remainder of County.....	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Latah County.....	46	618	16,950	228	43	18	5,918	28	4,495
Moscow.....	28	365	7,942	154	24	14	4,375	14	1,980
Remainder of County.....	18	253	9,008	74	19	4	1,543	14	2,515
Lemhi County.....	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Power County.....	1	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Pocatello (part) ¹	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County.....	9	(D)	(D)	(D)	(D)	...	...	9	(D)
Shoshone County.....	33	675	14,076	186	25	15	5,275	18	3,217
Teton County.....	9	19	(Z)	5	5	...	...	9	1,320
Twin Falls County.....	110	2,998	69,483	1,165	73	50	17,689	60	45,651
Twin Falls.....	70	1,799	39,112	658	47	41	15,566	29	27,412
Remainder of County.....	40	1,199	30,371	507	26	9	2,123	31	18,239
Valley County.....	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Washington County.....	22	125	2,744	74	18	9	1,346	13	2,258
Yellowstone National Park (part) ².....	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

¹Pocatello is in Bannock and Power counties. ²Yellowstone National Park is in Idaho, Montana, and Wyoming.

Table 103. WHOLESALE TRADE: 1954 STANDARD METROPOLITAN AREAS

(None in the State)

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)	
ADA COUNTY													
Wholesale trade, total	181	xxx	6,584	131,105	1,683	74	ADA COUNTY--Con.						
Type of Operation							Type by Kind of Business--Con.						
Merchant wholesalers	124	67,914	5,098	100,781	1,306	56	Merchant wholesalers--Con.						4
Manufacturers' sales branches, sales offices	27	5,490	752	10,354	177	2	Scrap, waste materials dealers	10	182	20	(2)	10	4
Petroleum bulk plants, terminals and LP gas facilities	22	21,654	650	13,720	163	12	Other merchant wholesalers	10	2,787	243	6,313	73	5
Merchandise agents, brokers	7	(D)	(D)	(D									

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500. ... Represents zero.

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establish- ments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active pro- prietors of unincorpo- rated busi- nesses, November 1948
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)
THE STATE									
Total	1, 102	xxx	26, 737	xxx	xxx	19, 205	4 30, 057	8, 877	681
Merchant wholesalers	308	122, 152	15, 917	14, 392	11.8	7, 914	154, 783	2, 693	189
Manufacturers' sales branches, sales offices	56	20, 855	1, 534	2, 318	11.1	1, 223	24, 159	345	...
Petroleum bulk plants, terminals and LP gas facilities	370	59, 845	3, 028	6, 753	11.3	1, 523	31, 978	544	343
Merchandise agents, brokers	27	77, 554	36	1, 105	1.4	469	10, 649	383	24
Assemblers of farm products	341	128, 978	6, 222	14, 896	11.5	8, 076	208, 488	4, 912	125
STANDARD METROPOLITAN AREAS									
(None in the State)									
COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954									
ADA COUNTY									
Total	135	xxx	9, 674	xxx	xxx	4, 755	93, 641	1, 475	62
Merchant wholesalers	89	58, 124	7, 066	6, 588	11.3	3, 788	74, 410	1, 179	48
Other operating types	46	16, 606	2, 608	3, 426	20.6	967	19, 231	296	14
TWIN FALLS COUNTY									
Total	117	xxx	2, 259	xxx	xxx	2, 345	55, 051	1, 146	72
Merchant wholesalers	38	11, 719	1, 368	1, 456	12.4	764	14, 767	272	26
Other operating types	79	44, 882	891	3, 314	7.4	1, 581	40, 284	874	46

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. . . . Represents zero.

*Entries for merchandise agents and brokers represent brokerage or commission received.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade as they have been adjusted for scope changes.

A faint, light-colored map of the state of Illinois is visible in the background. It shows the state's outline, major rivers like the Mississippi and Illinois, and a network of roads or rail lines.

ILLINOIS

ILLINOIS (102 COUNTIES)



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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 13-4, 13-12.

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total	16,493	XXX	869,166	XXX	XXX	890,165	17,299,891	181,263	180,790	181,491	186,178	10,117
Type of Operation												
Merchant wholesalers	10,452	7,627,236	620,156	1,025,458	13.4	554,357	10,759,654	116,137	115,656	116,301	120,696	6,918
Manufacturers' sales branches, sales offices	1,620	7,006,115	173,508	507,376	7.2	243,403	4,793,848	45,860	45,951	45,857	45,726	5
Petroleum bulk plants, terminals and LP gas facilities	1,655	756,976	42,402	84,910	11.2	28,657	559,936	6,527	6,379	6,413	6,633	1,269
Merchandise agents, brokers	1,695	3,903,068	4,131	101,459	2.6	43,886	793,808	7,379	7,428	7,463	7,570	1,342
Assemblers of farm products	1,071	1,096,259	28,969	45,157	4.1	19,862	392,645	5,360	5,376	5,457	5,553	583
Type by Kind of Business												
Merchant wholesalers	10,452	7,627,236	620,156	1,025,458	13.4	554,357	10,759,654	116,137	115,656	116,301	120,696	6,918
Grocery, confectionery, meat wholesalers	1,297	1,241,239	61,831	121,769	9.8	65,452	1,286,308	13,967	14,149	14,286	14,338	991
General-line grocery wholesalers	118	356,103	23,314	28,618	8.0	16,435	336,905	3,872	3,815	3,818	3,855	33
Confectionery wholesalers	116	64,815	2,291	5,661	8.7	3,330	63,271	781	752	752	823	119
Fish, sea food distributors	62	59,502	4,321	5,746	9.7	3,307	66,883	703	836	682	674	51
Meat, meat products wholesalers	369	329,569	14,873	34,019	10.3	17,600	339,197	3,311	3,379	3,370	3,448	333
Specialty-line grocery wholesalers	632	431,250	17,032	47,725	11.1	24,780	480,052	5,300	5,366	5,664	5,538	455
Farm products (edible) distributors	620	417,868	7,070	36,718	8.8	17,851	334,725	4,226	4,324	4,246	4,432	689
Poultry, poultry products distributors	226	153,656	3,100	10,608	6.9	4,535	94,605	1,360	1,419	1,346	1,425	213
Fresh fruit, vegetable wholesalers	394	264,212	3,970	26,110	9.9	13,316	240,120	2,866	2,905	2,900	3,007	476
Beer, wine, distilled spirits wholesalers	518	505,763	56,213	60,031	11.9	32,070	567,543	5,983	6,118	6,261	6,127	356
Beer, ale distributors	379	172,115	7,342	31,585	18.2	14,898	255,393	2,818	2,944	3,102	2,862	296
Wine, distilled spirits wholesalers	139	333,648	48,871	28,646	8.6	17,172	312,150	3,165	3,174	3,159	3,265	60
Tobacco distributors	162	220,864	8,930	13,176	6.0	7,601	152,761	1,835	1,859	1,876	1,967	144
Drugs, chemicals, allied products wholesalers	466	359,405	29,117	47,615	13.2	24,939	483,376	5,387	5,425	5,310	5,373	203
General-line drug wholesalers	13	68,359	8,742	9,298	13.6	5,932	103,514	1,401	1,374	1,400	1,398	...
Specialty-line drug, toiletries wholesalers	210	191,858	13,253	18,710	9.8	9,755	200,991	2,016	2,013	2,026	2,067	118</

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	115	113,069	2	4,160	3.7	1,074	22,469	231	229	228	243	107
Clothing, furnishings (men's, women's).....	23	53,674	1	1,025	1.9	344	8,695	65	65	67	65	17
Men's, boys' clothing, furnishings.....	10	9,069	...	405	4.5	108	1,941	21	22	22	24	8
Women's, children's clothing, accessories.....	60	33,104	1	1,979	6.0	390	7,899	98	96	94	107	63
Furs (dressed), fur clothing.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	6	8,599	...	287	3.3	107	1,294	15	15	14	14	5
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	63	145,111	192	5,073	2.5	1,814	33,632	294	297	285	309	35
Hosiery.....	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods.....	23	38,063	63	1,729	4.5	637	11,993	126	126	119	143	12
Piece goods.....	37	102,831	118	3,240	3.2	1,132	20,729	159	162	157	157	18
Furniture, home furnishings.....	102	94,518	146	6,186	6.5	2,214	40,535	354	353	345	345	74
Furniture.....	44	43,568	22	2,383	5.5	632	10,499	126	118	110	115	33
Home furnishings.....	58	50,950	124	3,803	7.5	1,582	30,036	228	235	235	230	41
Paper, allied products.....	50	81,850	350	3,060	3.7	1,459	30,307	234	260	270	262	35
Paper.....	39	76,093	323	2,345	3.1	1,039	21,720	165	192	204	196	28
Stationery, office supplies.....	11	5,757	27	715	12.4	420	8,587	69	68	66	66	7
Farm products (raw materials).....	198	1,297,833	103	11,678	0.9	5,734	99,044	1,487	1,460	1,525	1,556	212
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	12	36,265	7	1,344	3.7	700	11,439	111	105	104	103	12
Livestock.....	142	1,102,945	96	8,490	0.8	4,266	75,751	1,250	1,228	1,292	1,325	172
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	43	35,031	81	2,030	5.8	912	15,555	13				

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll (Dollars)	Employees (Number)					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
Illinois, total.....	16,493	890,165	17,299,891	186,178	10,117	10,452	7,627,236	6,041	12,762,418
Adams County.....	125	4,017	73,428	1,143	96	79	42,912	46	37,776
Quincy.....	98	3,641	65,972	1,028	71	73	39,587	25	25,798
Remainder of County.....	27	376	7,456	115	25	6	3,325	21	11,978
Alexander County.....	44	1,374	28,337	406	33	30	14,632	14	7,730
Cairo.....	38	(D)	(D)	(D)	(D)	26	(D)	12	(D)
Remainder of County.....	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Bond County.....	22	303	6,147	109	15	10	2,237	12	3,394
Boone County.....	28	600	12,486	163	22	16	3,606	12	7,111
Belvidere.....	17	290	6,343	88	13	11	2,608	6	3,866
Remainder of County.....	11	310	6,143	75	9	5	998	6	3,245
Brown County.....	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Bureau County.....	72	622	12,703	215	51	22	4,729	50	18,903
Princeton.....	15	134	2,675	57	11	4	478	11	2,948
Remainder of County.....	57	486	10,028	158	40	18	4,251	39	15,955
Calhoun County.....	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Carroll County.....	32	178	3,564	64	20	10	3,308	22	10,249
Savanna.....	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of County.....	26	(D)	(D)	(D)	(D)	6	(D)	20	(D)
Cass County.....	28	266	5,033	82	20	9	621	19	10,398
Beardstown.....	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Remainder of County.....	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Champaign County.....	166	3,386	67,889	876	100	85	54,192	81	42,472
Champaign.....	76	2,214	44,327	548	50	54	47,517	22	13,955
Rantoul.....	6	103	2,641	31	5	3	589	3	1,608
Urbana.....	19	(D)	(D)	(D)	(D)	17	(D)	2	(D)
Remainder of County.....	65	(D)	(D)	(D)	(D)	11	(D)	54	(D)
Christian County.....	74	763	14,915	279	43	30	6,147	44	15,281
Pana.....	17	182	4,628	94	13	10	1,623	7	1,444
Taylorville.....	15	187	3,189	57	11	10	1,329	5	1,427
Remainder of County.....	42	394	7,098	128	19	10	3,195	32	12,410
Clark County.....	32	282	5,790	93	34	9	1,096	23	7,891
Clay County.....	36	580	11,492	145	26	18	7,329	18	10,300
Flora.....	17	155	3,198	44	15	9	1,359	8	1,960
Remainder of County.....	19	425	8,294	101	11	9	5,970	10	8,340
Clinton County.....	39	545	10,270	129	36	20	2,989	19	6,046
Centralia (part) ¹	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County.....	36	(D)	(D)	(D)	(D)	18	(D)	18	(D)
Coles County.....	84	1,248	22,136	422	58	44	13,785	40	15,942
Charleston.....	16	(D)	(D)	(D)	(D)	8	(D)	8	(D)

WHOLESALE TRADE—AREA STATISTICS

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
Cook County—Con.									
Oak Park.....	63	2,228	42,150	438	27	42	17,745	21	26,148
Park Forest.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Park Ridge.....	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Riverdale.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
River Forest.....	9	1,056	12,247	130	7	6	1,262	3	8,574
River Grove.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Riverside.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Skokie.....	46	1,831	40,496	384	14	30	13,000	16	64,384
South Holland.....	6	88	1,572	20	11	3	325	3	1,117
Summit.....	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Westchester.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Western Springs.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Wilmette.....	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Winnetka.....	...	...	...	...	...	...	...	...	...
Remainder of County.....	141	10,149	210,232	2,329	82	86	126,072	55	102,082
Crawford County.....	27	755	11,534	192	23	14	5,066	13	12,979
Robinson.....	14	429	7,824	109	10	9	2,711	5	1,364
Remainder of County.....	13	326	3,710	83	13	5	2,355	8	11,615
Cumberland County.....	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
De Kalb County.....	74	4,672	135,048	1,258	68	37	33,372	37	19,465
De Kalb.....	26	3,822	114,316	1,039	22	18	27,599	8	1,925
Sycamore.....	12	216	3,998	53	10	7	1,871	5	1,949
Remainder of County.....	36	634	16,734	166	36	12	3,902	24	15,591
De Witt County.....	32	291	6,113	95	24	8	7,272	24	5,766
Clinton.....	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Remainder of County.....	23	(D)	(D)	(D)	(D)	4	(D)	19	(D)
Douglas County.....	46	530	9,981	164	26	11	3,240	35	24,357
Du Page County.....	112	2,187	41,542	524	67	78	17,627	34	21,154
Downers Grove.....	8	205	3,704	46	3	5	1,452	3	2,405
Elmhurst.....	23	382	7,788	93	10	17	2,963	6	5,716
Glen Ellyn.....	8	172	3,425	42	4	4	1,254	4	2,842
Hinsdale (part) ³	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lombard.....	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Naperville.....	9	100	1,764	25	3	3	461	6	851
Villa Park.....	5	321	6,526	56	2	5	2,916	...	...
Wheaton.....	7	62	1,293	18	9	4	593	3	1,098
Remainder of County.....	41	707	13,308	193	30	32	5,723	9	5,268
Edgar County.....	46	590	12,438	217	32	15	14,962	31	17,723
Paris.....	27	(D)	(D)	(D)	(D)	13	(D)	14	(D)
Remainder of County.....	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Edwards County.....	13	240	4,379	57	11	3	651	10	4,178
Effingham County									

Table 102. WHOLESALE TRADE: 1954 — COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Jefferson County.....	52	1,143	23,590	309	33	37	15,457	15	4,558
Mt. Vernon.....	41	934	19,819	260	28	31	12,582	10	3,299
Remainder of County.....	11	209	3,771	49	5	6	2,875	5	1,259
Jersey County.....	15	151	2,890	49	12	6	1,011	9	4,556
Jerseyville.....	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Remainder of County.....	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Jo Daviess County.....	36	200	3,813	64	27	8	745	28	7,991
Johnson County.....	8	65	1,472	34	6	3	420	5	1,332
Kane County.....	245	8,641	165,887	1,926	131	175	79,576	70	45,546
Aurora.....	102	4,110	77,625	890	42	72	38,726	30	15,641
Batavia.....	4	112	1,670	20	2	4	1,173	...	...
Elgin (part) ²	70	2,485	47,213	551	49	54	17,409	16	8,134
Geneva.....	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
St. Charles.....	8	63	1,326	14	7	5	795	3	1,562
Remainder of County.....	49	(D)	(D)	(D)	(D)	29	(D)	20	(D)
Kankakee County.....	110	2,832	59,914	711	81	62	50,414	48	45,424
Bradley.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Kankakee.....	76	2,331	49,546	573	57	53	48,812	23	31,733
Remainder of County.....	29	(D)	(D)	(D)	(D)	5	(D)	24	(D)
Kendall County.....	19	265	5,449	75	9	6	2,208	13	4,804
Knox County.....	86	3,004	51,874	643	47	43	28,318	43	29,169
Galesburg.....	65	(D)	(D)	(D)	(D)	41	(D)	24	(D)
Remainder of County.....	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Lake County.....	169	5,623	109,508	1,167	103	123	66,279	46	33,000
Highland Park.....	13	515	10,059	90	4	8	4,421	5	3,054
Lake Forest.....	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Libertyville.....	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
North Chicago.....	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Waukegan.....	71	2,872	54,866	602	41	56	41,200	15	12,748
Zion.....	6	(D)	(D)	(D)	(D)	6	(D)	...	...
Remainder of County.....	61	(D)	(D)	(D)	(D)	38	(D)	23	(D)
La Salle County.....	180	3,391	71,842	918	118	95	45,706	85	36,237
La Salle.....	32	799	17,055	200	15	21	5,305	11	3,783
Mendota.....	10	166	3,877	49	13	4	340	6	8,146
Ottawa.....	27	694	13,982	178	15	19	5,069	8	3,236
Peru.....	12	257	6,169	75	11	9	3,676	3	522
Streator (part) ⁴	24	634	13,504	144	20	19	7,904	5	1,380
Remainder of County.....	75	841	17,255	272	44	23	23,412	52	19,170
Lawrence County.....	25</								

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Marion County.....	94	2,363	47,101	626	53	65	25,631	29	10,211
Centralia (part) ¹	42	1,208	24,836	340	23	30	13,410	12	4,667
Salem.....	26	410	7,709	105	10	17	6,708	9	2,641
Remainder of County.....	26	745	14,556	181	20	18	5,513	8	2,903
Marshall County.....	27	444	8,817	128	22	11	8,574	16	7,783
Mason County.....	32	285	5,926	75	17	8	6,056	24	13,643
Massac County.....	20	510	10,334	212	17	12	3,567	8	6,184
Metropolis.....	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County.....	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Menard County.....	23	158	2,705	43	14	6	1,593	17	3,390
Mercer County.....	34	358	7,047	112	24	8	1,184	26	18,649
Monroe County.....	15	146	2,748	47	7	7	694	8	1,203
Montgomery County.....	61	938	18,778	231	59	27	5,941	34	22,516
Litchfield.....	18	509	10,709	100	18	10	2,866	8	13,898
Remainder of County.....	43	429	8,069	131	41	17	3,075	26	8,618
Morgan County.....	58	1,176	22,896	310	54	29	10,423	29	30,201
Jacksonville.....	37	926	17,759	227	40	25	9,055	12	4,189
Remainder of County.....	21	250	5,137	83	14	4	1,368	17	26,012
Moultrie County.....	29	289	5,386	106	21	4	1,653	25	11,361
Ogle County.....	53	1,167	21,647	351	43	16	13,083	37	14,411
Rochelle.....	15	295	5,246	104	13	7	1,699	8	3,683
Remainder of County.....	38	872	16,401	247	30	9	11,384	29	10,728
Peoria County.....	368	18,473	361,325	4,225	192	240	150,422	128	282,405
Peoria.....	326	16,604	328,186	3,763	163	223	147,681	103	239,823
Peoria Heights.....	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County.....	37	(D)	(D)	(D)	(D)	14	(D)	23	(D)
Perry County.....	29	253	4,447	75	27	19	2,718	10	1,602
Du Quoin.....	16	205	3,666	56	14	11	1,406	5	1,002
Remainder of County.....	13	48	781	19	13	8	1,312	5	600
Piatt County.....	37	287	5,775	83	18	8	908	29	10,513
Pike County.....	37	345	6,323	109	26	7	1,034	30	9,891
Pope County.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pulaski County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Putnam County.....	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Randolph County.....	42	489	10,667	182	29	20	3,343	22	6,166
Chester.....	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)

Table 102. WHOLESALE TRADE: 1954.— COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Union County.....	25	439	8,942	124	18	11	3,596	14	5,104
Vermilion County.....	170	4,872	96,102	1,321	111	89	37,060	81	49,933
Danville.....	94	3,978	76,817	1,035	52	67	32,158	27	25,583
Hoopeston.....	10	83	1,524	28	9	5	689	5	1,938
Remainder of County.....	66	811	17,761	258	50	17	4,213	49	22,412
Wabash County.....	24	227	4,287	68	27	13	3,406	11	2,942
Mount Carmel.....	20	(D)	(D)	(D)	(D)	12	(D)	8	(D)
Remainder of County.....	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Warren County.....	42	894	18,125	268	36	19	9,966	23	11,415
Monmouth.....	22	589	12,365	186	18	15	7,730	7	3,788
Remainder of County.....	20	305	5,760	82	18	4	2,236	16	7,627
Washington County.....	20	200	3,558	63	18	4	895	16	6,756
Wayne County.....	29	364	6,584	128	34	18	7,311	11	2,825
Fairfield.....	20	315	5,564	102	24	15	6,502	5	1,366
Remainder of County.....	9	49	1,020	26	10	3	809	6	1,459
White County.....	48	639	13,674	168	30	25	11,795	23	5,674
Carmi.....	13	242	4,377	47	5	8	3,060	5	822
Remainder of County.....	35	397	9,297	121	25	17	8,735	18	4,852
Whiteside County.....	69	1,459	28,729	359	44	31	9,904	38	29,220
Rock Falls.....	11	165	3,909	50	6	7	1,360	4	1,079
Sterling.....	23	670	12,787	159	13	16	6,919	7	3,415
Remainder of County.....	35	624	12,033	150	25	8	1,625	27	24,726
Will County.....	174	6,598	128,373	1,421	89	121	60,066	53	68,178
Joliet.....	113	4,716	90,328	1,031	56	89	39,265	24	30,005
Remainder of County.....	61	1,882	38,045	390	33	32	20,801	29	38,173
Williamson County.....	56	1,306	25,361	385	36	41	12,542	15	3,189
Herrin.....	19	406	7,161	116	11	14	3,938	5	931
Marion.....	28	677	13,606	211	22	21	6,587	7	1,846
Remainder of County.....	9	223	4,594	58	3	6	2,017	3	412
Winnebago County.....	312	12,709	257,604	2,633	141	228	108,942	84	61,108
Loves Park.....	6	218	3,996	42	5	6	2,292	•••	•••
Rockford.....	264	11,041	223,032	2,290	117	194	94,598	70	53,687
Remainder of County.....	42	1,450	30,576	301	19	28	12,052	14	7,421
Woodford County.....	36	587	10,823	175	28	12	3,630	24	9,803

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified.

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Payroll, entire year		Active proprie-tors of unincor-porated busi-nesses, November	Payroll, entire year		Active proprie-tors of unincor-porated busi-nesses, November	Payroll, entire year		Establish-ments (Number)	Payroll, entire year		Active proprie-tors of unincor-porated busi-nesses, November
		Sales (\$1,000)	Payroll (\$1,000)		Payroll (\$1,000)	Employ-ees (Number)		Payroll (\$1,000)	Employ-ees (Number)		Sales (\$1,000)	Payroll (\$1,000)	
CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.													
Wholesale trade, total	10,898	xxx	761,175	14,720,322	151,773	6,307	1,313	563,015	13,471	1,313	563,015	13,471	725
Type of Operation													
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938	1,313	563,015	13,471	1,313	563,015	13,471	725
Manufacturers' sales branches, sales offices	1,209	6,654,738	227,537	4,473,875	42,206	5	1,313	563,015	13,471	1,313	563,015	13,471	725
Petroleum bulk plants, terminals and LP gas facilities	298	515,928	17,048	332,732	3,499	146	1,313	563,015	13,471	1,313	563,015	13,471	725
Merchandise agents, brokers	1,489	3,249,558	40,100	725,045	6,278	1,161	1,313	563,015	13,471	1,313	563,015	13,471	725
Assemblers of farm products	77	282,563	4,238	93,579	979	57	1,313	563,015	13,471	1,313	563,015	13,471	725
Type by Kind of Business													
Merchant wholesalers	7,725	6,349,386	472,252	9,095,091	98,811	4,938	1,313	563,015	13,471	1,313	563,015	13,471	725
Grocery, confectionery, meat wholesalers	906	1,078,506	54,503	1,068,022	11,222	643	1,313	563,015	13,471	1,313	563,015	13,471	725
General-line grocery wholesalers	53	281,467	12,157	251,140	2,619	12	1,313	563,015	13,471	1,313	563,015	13,471	725
Confectionery wholesalers	73	51,978	2,242	43,138	559	57	1,313	563,015	13,471	1,313	563,015	13,471	725
Fish, sea food distributors	47	58,047	3,151	63,406	617	33	1,313	563,015	13,471	1,313	563,015	13,471	725
Meat, meat products wholesalers	305	313,557	16,383	315,926	3,078	265	1,313	563,015	13,471	1,313	563,015	13,471	725
Specialty-line grocery wholesalers	428	373,457	20,570	394,442	4,349	276	1,313	563,015	13,471	1,313	563,015	13,471	725
Farm products (edible) distributors	452	357,457	13,958	255,806	3,069	516	1,313	563,015	13,471	1,313	563,015	13,471	725
Poultry, poultry products distributors	141	125,343	3,624	574,309	803	126	1,313	563,015	13,471	1,313	563,015	13,471	725
Fresh fruit, vegetable wholesalers	311	232,114	10,934	198,497	2,266	390	1,313	563,015	13,471	1,313	563,015	13,471	725
Beer, wine, distilled spirits wholesalers	288	408,810	25,430	442,727	4,576	178	1,313	563,015	13,471	1,313	563,015	13,471	725
Beer, ale distributors	199	113,85											

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie-tors of unincor-porated busi-nesses, November	Payroll and paid employees, workweek ended nearest Nov. 15	Payroll, entire year (\$1,000)	Sales (\$1,000)	Estab-lish-ments	Standard metropolitan area, type of operation, and kind of business	(Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses, November											
				Payroll	Employ-ees		Payroll	Employ-ees																		
CHICAGO STANDARD METROPOLITAN AREA—Con.																										
Type by Kind of Business—Con.																										
Manufacturers' sales branches, sales offices—Con.																										
Stone, clay, and glass products	58	278,812	8,161	170,211	1,408	..	(D)	(D)	(D)	62	Merchandise agents, brokers—Con.	(D)	(D)	(D)	(D)											
Sales branches (with stocks)	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	4,217	3	Dry goods, piece goods	45	910	(D)	(D)											
Sales offices (without stocks)	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	38,063	37	Hosiery	143	11,993	(D)	(D)											
Primary metal products	89	1,349,689	13,450	264,304	2,005	2	(D)	(D)	(D)	36	Piece goods	(D)	(D)	(D)	(D)											
Sales branches (with stocks)	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	99	Furniture, home furnishings	2,187	39,967	337	72											
Sales offices (without stocks)	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	42	Furniture	(D)	(D)	(D)	(D)											
Fabricated metal products	87	277,092	8,576	162,245	1,503	..	(D)	(D)	(D)	57	Home furnishings	(D)	(D)	(D)	(D)											
Sales branches (with stocks)	44	58,576	4,974	92,921	926	..	(D)	(D)	(D)	48	Paper, allied products	(D)	(D)	(D)	(D)											
Sales offices (without stocks)	43	218,586	3,602	691,324	577	..	(D)	(D)	(D)	10	Stationery, office supplies	(D)	(D)	(D)	(D)											
Machinery (except electrical)	230	501,044	38,688	777,313	7,063	..	(D)	(D)	(D)	89	Farm products (raw materials)	3,053	52,400	518	96											
Sales branches (with stocks)	145	308,947	30,844	617,823	5,827	..	(D)	(D)	(D)	22	Cotton	(D)	(D)	(D)	(D)											
Sales offices (without stocks)	85	192,097	8,044	159,490	1,236	..	(D)	(D)	(D)	12	Hides, skins, raw furs	700	11,439	103	12											
Electrical machinery	102	500,950	19,882	396,323	3,939	..	(D)	(D)	(D)	49	Livestock	1,705	31,424	320	68											
Sales branches (with stocks)	60	373,781	15,746	320,632	3,225	..	(D)	(D)	(D)	..	Tobacco (leaf)	..	..	..	..							
Sales offices (without stocks)	42	127,169	4,136	75,691	714	..	(D)	(D)	(D)	..	Wool, mohair	..	..	..	..							
Transportation equipment	47	622,816	17,216	336,428	3,350	..	(D)	(D)	(D)	6	Miscellaneous inedible farm products	(D)	(D)	(D)	(D)											
Sales branches (with stocks)	38	529,295	16,545	319,384	3,218	..	(D)	(D)	(D)	40	Automotive	900	15,254	132	33											
Sales offices (without stocks)	9	93,521	871	177,084	132	..	(D)	(D)	(D)	150	Electrical-electronic apparatus, equip., appliances	(D)	(D)	(D)	(D)											
Instruments and related products	59	163,559	11,250	213,325	2,260	..	(D)	(D)	(D)	70	Electrical apparatus, supplies	(D)	(D)	(D)	(D)											
Sales branches (with stocks)	40	(D)																								

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)		Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov. 15 (Dollars)		Active proprietors of unincorporated businesses, November (Number)		
		(Number)	(Number)	(Number)	(Number)	(Dollars)	(Number)			
CHICAGO STANDARD METROPOLITAN AREA—Con.										
Type by Kind of Business—Con.										
Assemblers of farm products.....	77	282,563	4,238	93,579	979	57	17			
Dairy, poultry products.....	15	123,492	1,573	44,474	362	7	2			
Fresh fruits, vegetables.....	13	13,154	980	17,638	257	24	2			
Farm products (raw materials).....	41	145,135	1,664	31,130	355	26	15			
Farm supplies.....	3	582	21	(2)	5	...	...	
Other farm products assemblers.....	...	...	...	...	...	...	...
DAVENPORT—ROCK ISLAND—MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill., and Scott County, Iowa										
Type by Kind of Business—Con.										
Wholesale trade, total.....	443	XX	19,886	392,854	4,624	234	114			
Type of Operation										
Merchant wholesalers.....	270	136,419	11,388	219,621	2,690	180	77			
Grocery, confectionery, meat wholesalers.....	33	21,659	1,499	30,521	392	23	8			
General-line grocery wholesalers.....	4	11,345	609	12,204	140	...	4			
Confectionery wholesalers.....	9	3,506	281	5,412	88	9	...			
Meat, fish wholesalers.....	9	3,268	289	5,388	67	7	...			
Specialty-line grocery wholesalers.....	11	3,540	320	7,517	87	7	...			
Farm products (edible) distributors.....	9	2,400	182	2,991	56	7	...			
Poultry, poultry products distributors.....	2	(D)	(D)	(D)	(D)	(D)	...			
Fresh fruit, vegetable wholesalers.....	7	(D)	(D)	(D)	(D)	(D)	...			
Tobacco distributors.....	17	9,731	717	13,534	171	11	...			
Beer, wine, distilled spirits wholesalers.....	3	5,931	162	3,036	57	2	...			
Drugs, chemicals, allied products wholesalers.....	4	3,081	294	5,005	75	1	...			
General and specialty-line drug wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	...			
Industrial chemicals, paint wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	...			
Dry goods, apparel wholesalers.....	3	31	10	(2)	6	2	...			
Clothing, furnishings, footwear wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	...			
General and specialty-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	...			
Furniture, home furnishings wholesalers.....	5	315	40	758	14	6	...			
Paper, allied products wholesalers.....	8	2,626	334	6,522	71	5	...			
Farm products (raw materials) merchants.....	3	3,707	63	1,506	16	1	...			
Automotive wholesalers.....	27	13,326	1,373	24,985	321	18	...			
Electrical, electronics, appliance distributors.....	23	25,483	1,833	37,030	412	18	...			
Hardware, plumbing-heating goods wholesalers.....	10	5,165	615	9,081	121	5	...			
Hardware wholesalers.....	3	1,004	204	3,268	51	1	...			
Plumbing, heating equipment, supplies distributors.....	7	4,161	411	5,813	70	4	...			
Lumber, construction materials distributors.....	19	13,259	925	19,882	212	5	...			
Lumber, millwork wholesalers.....	7	10,401	554	10,097	115	2	...			
Construction materials distributors.....	12	2,858	371	9,785	97	3	...			
Machinery, equipment, supplies distributors.....	60	15,963	2,017	38,653	451	42	...			
Commercial machines, equipment distributors.....	6	1,179	215	4,127	52	2	...			
Industrial machinery, equipment distributors.....	12	2,709	355	6,837	75	6	...			
Industrial materials, supplies distributors.....	12	5,095	56							

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Payroll, entire year		Sales (\$1,000)	Active proprietors, unincorporated businesses, November	Payroll, entire year		Sales (\$1,000)	Establishments (Number)	Payroll, entire year		Active proprietors, unincorporated businesses, November
		Payroll (\$1,000)	(Number)			Payroll (Dollars)	(Number)			Payroll (Dollars)	(Number)	
PEORIA STANDARD METROPOLITAN AREA—Con.												
Type by Kind of Business												
Merchant wholesalers	273	160,636	12,404	2,921	157	246,249	2,921	12,404	312	257,604	2,633	141
Grocery, confectionery, meat wholesalers	31	20,859	1,312	24,068	22	24,068	268	1,312	228	195,389	2,019	123
General-line grocery wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	49	46,440	460	10
Confectionery wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	18	6,842	75	10
Meat, fish wholesalers	9	3,582	207	3,818	64	3,818	64	207	12	4,418	51	7
Specialty-line grocery wholesalers	15	4,026	253	4,527	63	4,527	63	253	5	2,515	28	1
Farm products (edible) distributors	12	4,907	343	5,865	90	5,865	90	343	228	195,389	2,019	123
Poultry, poultry products distributors	4	723	25	519	14	519	14	25	32	14,920	159	35
Fresh fruit, vegetable wholesalers	8	4,184	318	5,346	76	5,346	76	318	7	4,486	60	4
Beer, wine, distilled spirits wholesalers	12	11,022	689	13,486	147	13,486	147	689	18	17,052	160	10
Tobacco distributors	4	4,996	231	4,151	68	4,151	68	231	3	4,392	46	1
Drugs, chemicals, allied products wholesalers	11	7,230	652	12,433	194	12,433	194	652	10	3,385	84	2
General- and specialty-line drug wholesalers	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)	(D)
Industrial chemicals, paint wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	6	4,182	48	2
Clothing, furnishings, footwear wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	16	10,505	143	7
General- and specialty-line dry goods wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	10	10,523	117	...
Furniture, home furnishings wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	9	13,603	112	16
Paper, allied products wholesalers	11	4,332	486	9,323	120	9,323	120	486	24	22,680	215	22
Farm products (raw materials) merchants	10	21,834	203	4,439	55	4,439	55	203	57	16,370	429	33
Automotive wholesalers	29	5,888	1,293	27,707	351	27,707	351	1,293	4	2,506	30	3
Electrical, electronics, appliance distributors	20	31,668	1,957	33,353	381	33,353	381	1,957	19	21,568	223	5
Hardware, plumbing-beating goods wholesalers	11	8,661	783	14,943	194	14,943	194	783	49	34,945	460	...
Hardware wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	18	11,834	75	10
Plumbing, heating equipment, supplies distributors	10	(D)	(D)	(D)	(

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)		Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov. 15 (Dollars)		Active proprietors of unincorporated businesses, November (Number)	ST. LOUIS STANDARD METROPOLITAN AREA—Con.	
		(Number)	(Dollars)	(Number)	(Dollars)	(Number)	(Dollars)			
Drugs, chemicals, allied products wholesalers.....	84	48,028	4,579	86,271	1,139	31	1,139	31	Type by Kind of Business—Con. Merchant wholesalers—Con.	Type by Kind of Business—Con. Merchant wholesalers—Con.
General-line drug wholesalers.....	5	24,219	2,128	34,921	541	10	541	10		
Specialty-line drug, toiletries wholesalers.....	40	10,205	901	18,755	261	10	261	10		
Industrial chemicals, explosives distributors.....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Paint, varnish wholesalers.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Dry goods, apparel wholesalers.....	123	149,703	13,227	220,019	2,851	69	2,851	69		
Clothing, furnishings, footwear wholesalers.....	89	43,543	3,272	68,723	882	50	882	50		
General-line dry goods wholesalers.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Specialty-line dry goods wholesalers.....	29	8,846	738	13,522	172	17	172	17		
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Furniture, home furnishings wholesalers.....	72	32,797	3,514	60,116	797	36	797	36	Type by Kind of Business—Con. Merchant wholesalers—Con.	Type by Kind of Business—Con. Merchant wholesalers—Con.
Furniture (household, office) wholesalers.....	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Home furnishings, floor coverings wholesalers.....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Paper, allied products wholesalers.....	71	72,835	8,130	194,576	1,838	28	1,838	28		
Coarse paper and products wholesalers.....	34	40,457	4,202	110,568	551	10	551	10		
Printing and fine paper distributors.....	13	26,675	3,035	57,160	593	10	593	10		
Stationery, office supplies wholesalers.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Wallpaper wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)		
Farm products (raw materials) merchants.....	53	197,023	2,493	46,365	615	42	615	42		
Automotive wholesalers.....	177	80,788	8,757	171,557	1,956	81	1,956	81		
Motor vehicle distributors.....	19	25,132	731	12,597	115	7	115	7	Type by Kind of Business—Con. Merchant wholesalers—Con.	Type by Kind of Business—Con. Merchant wholesalers—Con.
Automotive equipment, tire-tube wholesalers.....	158	55,656	8,026	139,160	1,841	74	1,841	74		
Electrical, electronics, appliance distributors.....	86	122,071	9,383	178,648	1,958	29	1,958	29		
Electrical apparatus, supplies distributors.....	35	47,614	4,013	75,867	838	7	838	7		
Electrical appliance, radio, TV set wholesalers.....	29	69,035	4,689	90,687	937	14	937	14		
Electronic parts, equipment distributors.....	23	5,422	681	12,094	183	14	183	14		

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November									
				Payroll (Dollars)	Employees (Number)						Payroll (Dollars)	Employees (Number)										
ST. LOUIS STANDARD METROPOLITAN AREA—Con.																						
Type by Kind of Business—Con.																						
Assemblers of farm products.....	59	103,926	2,165	40,126	583	29	Drugs, chemicals, allied products wholesalers.....	6	1,058	73	1,715	20	5									
Dairy, poultry products.....	5	(D)	(D)	(D)	(D)	(D)	Dry goods, apparel wholesalers.....	1	(D)	(D)	(D)	(D)	(D)									
Fresh fruits, vegetables.....	12	5,036	268	4,551	65	11	Furniture, home furnishings wholesalers.....	1	(D)	(D)	(D)	(D)	(D)									
Farm products (raw materials).....	40	94,885	1,720	31,896	446	15	Paper, allied products wholesalers.....	3	(D)	(D)	(D)	(D)	(D)									
Farm supplies.....	2	(D)	(D)	(D)	(D)	(D)	Farm products (raw materials) merchants.....	5	(D)	(D)	(D)	(D)	(D)									
Other farm products assemblers.....	...	...	...	...	...	...	Automotive wholesalers.....	19	4,439	630	11,200	182	18			
SPRINGFIELD STANDARD METROPOLITAN AREA—Con.																						
Type by Kind of Business—Con.																						
Wholesale trade, total	258	xxx	9,284	184,062	2,287	159	Electrical, electronics, appliance distributors.....	8	7,894	460	11,857	118	5									
Merchant wholesalers.....	157	107,430	6,414	125,144	1,620	114	Hardware, plumbing-heating goods wholesalers.....	10	3,992	416	6,972	103	13									
Manufacturers' sales branches, sales offices.....	52	38,710	2,077	43,156	435	...	Lumber, construction materials distributors.....	12	6,165	458	8,192	96	5									
Petroleum bulk plants, terminals and LP gas facilities.....	28	8,996	263	5,032	61	13	Machinery, equipment, supplies distributors.....	34	9,526	1,129	22,561	237	27									
Merchandise agents, brokers.....	17	53,759	150	4,117	59	11	Metals, metalwork (except scrap) distributors.....	2	(D)	(D)	(D)	(D)	(D)									
Farm products (edible) distributors.....	4	7,720	547	9,740	114	5	Scrap, waste materials dealers.....	5	1,255	258	5,203	76	3									
Beer, wine, distilled spirits wholesalers.....	8	3,544	119	2,359	46	3	Other merchant wholesalers.....	12	7,569	514	9,277	145	8									
Tobacco distributors.....	3	...	...	...	...	...	Manufacturers' sales branches, sales offices.....	32	38,710	2,077	43,156	435	...				
Type by Kind of Business																						
Merchant wholesalers.....	157	107,430	6,414	125,144	1,6																	

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors unincor- porated business- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors unincor- porated business- nesses, November (Number)
ADAMS COUNTY											
Wholesale trade, total	125	XXX	4,017	73,428	1,143	96	6,972	5,974,897	443,486	8,545,778	92,469
Type of Operation											
Merchant wholesalers	79	42,912	3,096	55,420	898	73	807	1,017,519	52,019	1,025,012	4,485
Manufacturers' sales branches, sales offices	9	6,276	446	8,108	95	•••	411	743,873	12,019	1,025,012	565
Petroleum bulk plants, terminals and LP gas facilities	20	5,691	347	7,194	95	10	209	235,187	23,187	2,777	470
Merchandise agents, brokers	8	17,080	40	1,012	21	5	67	341,766	21,912	377,071	129
Assemblers of farm products	9	8,729	88	1,704	34	8	356	322,277	21,367	412,970	151
CHAMPAIGN COUNTY											
Wholesale trade, total	166	XXX	3,386	67,889	876	100	421	190,111	17,417	322,312	151
Type of Operation											
Merchant wholesalers	85	54,192	2,458	47,793	628	57	303	261,051	22,689	327,333	191
Manufacturers' sales branches, sales offices	8	(D)	278	5,059	58	27	328	139,790	7,027	136,689	76
Petroleum bulk plants, terminals and LP gas facilities	32	8,617	278	13,324	152	13	247	364,272	32,265	610,632	131
Merchandise agents, brokers	2	(D)	562				295	172,034	15,737	300,798	178
Assemblers of farm products	39	24,485					338	316,115	26,320	516,928	139
Type by Kind of Business											
Merchant wholesalers	85	54,192	2,458	47,793	628	57	1,217	541,436	66,117	1,288,821	689
Grocery, confectionery, meat wholesalers	17	10,922					241	336,419	40,817	796,212	107
Farm products (edible) distributors	6	(D)					382	207,64			

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors or unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors or unincor- porated busi- nesses, November (Number)									
				Payroll (Dollars)	Employ- ees (Number)						Payroll (Dollars)	Employ- ees (Number)										
MC LEAN COUNTY--Con.																						
Type by Kind of Business																						
Merchant wholesalers	70	23,024	2,223	43,189	612	39	Wholesale trade, total	368	xxx	18,473	361,325	4,225	192									
Grocery, confectionery, meat wholesalers	13	7,102	500	10,024	179	9	Type of Operation															
Farm products (edible) distributors	2	1,988	97	1,952	30	4	Merchant wholesalers	240	150,422	11,643	231,759	2,727	136									
Beer, wine, distilled spirits wholesalers	4	246	35	711	14	2	Manufacturers' sales branches, sales offices	56	85,630	4,529	87,985	956	136									
Tobacco distributors	3	652	2	1,041	10	2	Petroleum bulk plants, terminals and LP gas facilities	20	28,296	1,098	20,217	269	10									
Drugs, chemicals, allied products wholesalers	3	652	2	1,041	10	2	Merchandise agents, brokers	39	135,325	632	11,481	151	39									
Furniture, home furnishings wholesalers	2	1,659	244	5,243	63	6	Assemblers of farm products	13	33,154	571	9,983	122	8									
Paper, allied products (raw materials) merchants	10	1,532	176	3,577	52	2	Type by Kind of Business															
Farm products (raw materials) merchants	4	1,906	222	3,639	49	3	Merchant wholesalers	240	150,422	11,643	231,759	2,727	136									
Electrical, electronics, appliance distributors	4	4,126	582	10,685	113	6	Grocery, confectionery, meat wholesalers	29	(D)	(D)	(D)	(D)	(D)									
Hardware, plumbing-heating goods wholesalers	14	566	124	2,305	36	1	Farm products (edible) distributors	29	(D)	(D)	(D)	(D)	(D)									
Lumber, construction materials distributors	5	795	68	1,193	21																	

Table 104. WHOLESALE TRADE: 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)								
				Payroll (Dollars)	Employ- ees (Number)					Payroll (Dollars)	Employ- ees (Number)									
ROCK ISLAND COUNTY—Con.																				
Type by Kind of Business—Con.																				
Merchant wholesalers—Con.							VERMILION COUNTY—Con.													
Metals, metalwork (except scrap) distributors	1	(D)	(D)	(D)	(D)	(D)	Merchant wholesalers	89	37,060	68,717	968	62								
Scrap, waste materials dealers	7	1,805	203	3,893	54	11	Grocery, confectionery, meat wholesalers	12	512	9,952	129	6								
Other merchant wholesalers	10	1,805	136	2,119	51	7	Farm products (edible) distributors	5	2,334	3,265	56	3								
							Beer, wine, distilled spirits wholesalers	8	161	3,210	33	2								
Manufacturers' sales branches, sales offices	34	84,917	3,491	71,151	720	...	Tobacco distributors	6	36	602	14	5								
							Drugs, chemicals, allied products wholesalers	...	...	...	...	(D)				
Petroleum bulk plants, terminals and LP gas facilities	22	12,944	434	9,551	113	16	Dry goods, apparel wholesalers	...	...	...	...	...			
Merchandise agents, brokers	17	(D)	(D)	(D)	(D)	(D)	Furniture, home furnishings wholesalers	...	...	...	...	...			
Assemblers of farm products	3	(D)	(D)	(D)	(D)	(D)	Paper, allied products wholesalers	1	(D)	(D)	(D)	(D)								
							Farm products (raw materials) merchants	2	(D)	(D)	(D)	(D)								
ST. CLAIR COUNTY							Automotive wholesalers	11	2,386	5,572	76	10								
Wholesale trade, total	276	XXX	10,541	197,592	2,541	194	Electrical, electronics, appliance distributors	4	2,448	2,518	33	4								
Type of Operation							Hardware, plumbing-heating goods wholesalers	3	(D											

Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Inventories, end of year 1948, at cost (\$1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948 (\$1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948 (Number)
				Amount (\$1,000)	Percent of sales		Payroll (Dollars)	Employees (Number)	
THE STATE									
Total.....	15,096	xxx	663,680	xxx	xxx	665,129	12,571,723	175,207	9,260
Merchant wholesalers.....	8,521	5,812,184	448,132	688,638	11.8	381,782	7,148,438	102,808	5,942
Manufacturers' sales branches, sales offices.....	1,992	5,758,249	161,616	450,583	7.8	218,169	4,170,030	54,311	48
Petroleum bulk plants, terminals and LP gas facilities.....	1,677	547,524	27,404	55,470	10.1	20,234	396,336	5,992	1,300
Merchandise agents, brokers.....	1,625	4,189,267	3,758	85,932	2.1	32,941	625,758	7,077	1,372
Assemblers of farm products.....	1,281	941,671	22,770	24,784	2.6	12,003	231,161	5,019	598
STANDARD METROPOLITAN AREAS									
CHICAGO									
Total.....	10,039	xxx	(NA)	xxx	xxx	579,056	10,952,598	145,607	5,925
Merchant wholesalers.....	6,547	5,015,512	377,316	596,597	11.9	329,410	6,173,503	84,990	4,490
Manufacturers' sales branches, sales offices.....	1,703	5,472,693	157,015	427,172	7.8	205,026	3,927,200	50,783	39
Petroleum bulk plants, terminals and LP gas facilities.....	278	354,339	(NA)	(NA)	(NA)	12,605	239,928	3,192	160
Merchandise agents, brokers.....	1,447	3,366,795	3,517	79,619	2.4	30,464	580,996	6,086	1,201
Assemblers of farm products.....	6								



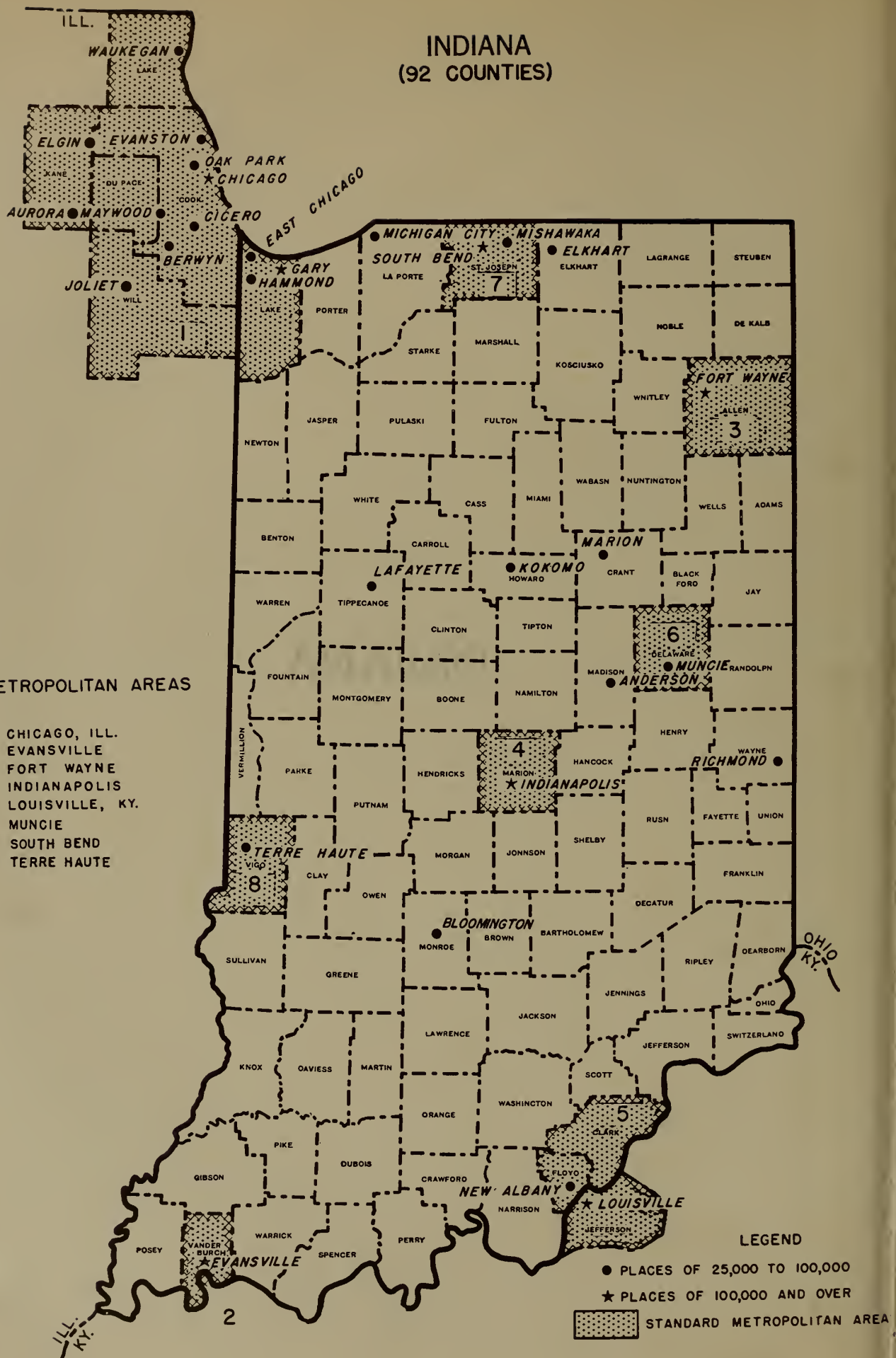
INDIANA

INDIANA (92 COUNTIES)

STANDARD METROPOLITAN AREAS

CODE

- 1 CHICAGO, ILL.
- 2 EVANSVILLE
- 3 FORT WAYNE
- 4 INDIANAPOLIS
- 5 LOUISVILLE, KY.
- 6 MUNCIE
- 7 SOUTH BEND
- 8 TERRE HAUTE



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The following pages contain revisions of data previously published on the corresponding pages of Wholesale Trade Bulletin Series W-1: 14-4, 14-11, 14-13.

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954 — THE STATE

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Wholesale trade, total.....	5,881	xxx	259,378	xxx	xxx	224,141	4,250,511	51,509	51,890	52,191	52,820	3,614
Type of Operation												
Merchant wholesalers.....	3,399	1,831,646	182,583	274,226	15.0	150,497	2,815,063	34,892	35,228	35,511	35,785	2,081
Manufacturers' sales branches, sales offices.....	475	582,908	35,587	75,156	8.8	39,836	786,855	7,965	8,012	8,064	8,006	6
Petroleum bulk plants, terminals and LP gas facilities.....	1,156	584,153	26,704	50,373	8.6	16,157	310,498	3,721	3,648	3,664	3,804	920
Merchandise agents, brokers.....	387	699,974	595	18,279	2.6	7,399	136,823	1,937	1,922	1,888	2,044	331
Assemblers of farm products.....	464	414,700	13,909	22,192	5.4	10,252	201,272	2,994	3,080	3,064	3,181	276
Type by Kind of Business												
Merchant wholesalers.....	3,399	1,831,646	182,583	274,226	15.0	150,497	2,815,063	34,892	35,228	35,511	35,785</	

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	475	852,908	35,587	75,156	8.8	39,836	786,855	7,965	8,012	8,064	8,006	6
Sales branches (with stocks).....	295	446,333	35,587	55,228	12.4	31,315	616,450	6,424	6,432	6,542	6,448	...
Sales offices (without stocks).....	180	406,575	...	19,928	4.9	8,521	170,405	1,541	1,580	1,522	1,558	6
Food and kindred products.....	121	135,282	1,971	17,087	12.6	8,035	147,866	1,623	1,649	1,690	1,640	...
Sales branches (with stocks).....	83	90,429	1,971	12,744	14.1	6,249	115,311	1,282	1,292	1,333	1,287	...
Sales offices (without stocks).....	38	44,853	...	4,343	9.7	1,786	32,555	341	357	357	353	...
Textile mill products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	...	...	...	...</				

Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation and Kind of Business

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Clothing, furnishings (men's, women's).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories.....	...	...	...	...	...	...	...	...	...	...	...	...
Furs (dressed), fur clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Handbags.....	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	...	...	...	...	...		

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Indiana, total.....	5,881	224,141	4,250,511	52,820	3,614	3,399	1,831,646	2,482	2,551,735
Adams County.....	34	801	17,833	253	22	14	7,372	20	6,236
Decatur.....	19	513	9,554	127	16	10	5,444	9	4,043
Remainder of County.....	15	288	8,279	126	6	4	1,929	11	2,193
Allen County.....	362	19,065	364,317	4,213	151	252	154,617	110	103,474
Fort Wayne.....	298	16,5							

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued
 Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Greene County.....	38	331	6,260	116	37	13	1,942	25	8,376
Linton.....	12	138	2,552	48	11	9	1,672	3	324
Remainder of County.....	26	193	3,708	68	26	4	270	22	8,052
Hamilton County.....	37	639	11,917	197	27	12	6,731	25	13,089
Noblesville.....	15	(D)	(D)	(D)	(D)	8	(D)	7	(D)

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
Miami County.....	49	812	15,556	228	36	25	4,993	24	23,833
Peru.....	36	708	13,154	194	24	22	4,604	14	8,630
Remainder of County.....	13	104	2,402	34	12	3	389	10	15,203
Monroe County.....	54	1,010	17,679	294	42	39	14,622	15	4,12

Table 102. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors, of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Vanderburgh County.....	288	14,808	273,007	3,495	143	211	113,242	77	118,428
Evansville.....	276	14,025	257,701	3,322	138	205	107,162	71	111,963
Remainder of County.....	12	783							

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments	CHICAGO STANDARD METROPOLITAN AREA—Con.		Payroll and paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses, November	FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.		Payroll and paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses, November
		(Number)	(Sales (\$1,000))	(Payroll, entire year (\$1,000))	(Number)	(Number)	(Sales (\$1,000))	(Payroll, entire year (\$1,000))	(Number)
Type by Kind of Business—Con.									
Merchandise agents, brokers—Con.									
Metals metalwork (except scrap).....	65	150,261	2,071	37,685	291				

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)			
			Payroll	Employees	Payroll	Employees				
INDIANAPOLIS STANDARD METROPOLITAN AREA—Con.										
Type by Kind of Business—Con.										
Merchant wholesalers—Con.										
Tobacco distributors.....	9	17,140	773	13,481	187	7</				

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses, November	Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15	Active proprie-tors of unincor-porated busi-nesses, November
INDIANAPOLIS STANDARD METROPOLITAN AREA—Con.											

Table 103. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

Standard metropolitan area, type of operation, and kind of business	Estab-lish-ments (Number)	Sales (\$1,000)		Payroll, entire year (\$1,000)		Payroll and paid employees, workweek ended nearest Nov. 15 (Number)		Active proprietors of unincorporated businesses, November (Number)
		(Number)	(\$1,000)	(Number)	(\$1,000)	Payroll (Dollars)	Employees	
SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.								
Wholesale trade, total.....	313	XXX	18,799	378,697	34,871	143	1,844	99
Type by Kind of Business								

Table 104. WHOLESALE TRADE 1954—COUNTIES WITH 100 ESTABLISHMENTS OR MORE

Establishments, Sales, Payroll, and Personnel, by Type of Operation, and Kind of Business

County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)	County, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest Nov. 15	
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Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

Geographic area, and type of operation	Establishments, 1948 (Number)	Sales, entire year 1948 (\$1,000)	Inventories, end of year 1948, at cost (\$1,000)	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948
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Table 105. WHOLESALE TRADE: 1948¹—THE STATE, STANDARD METROPOLITAN AREAS, AND COUNTIES WITH 100 OR MORE WHOLESALE ESTABLISHMENTS IN 1954—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel, by Type of Operation

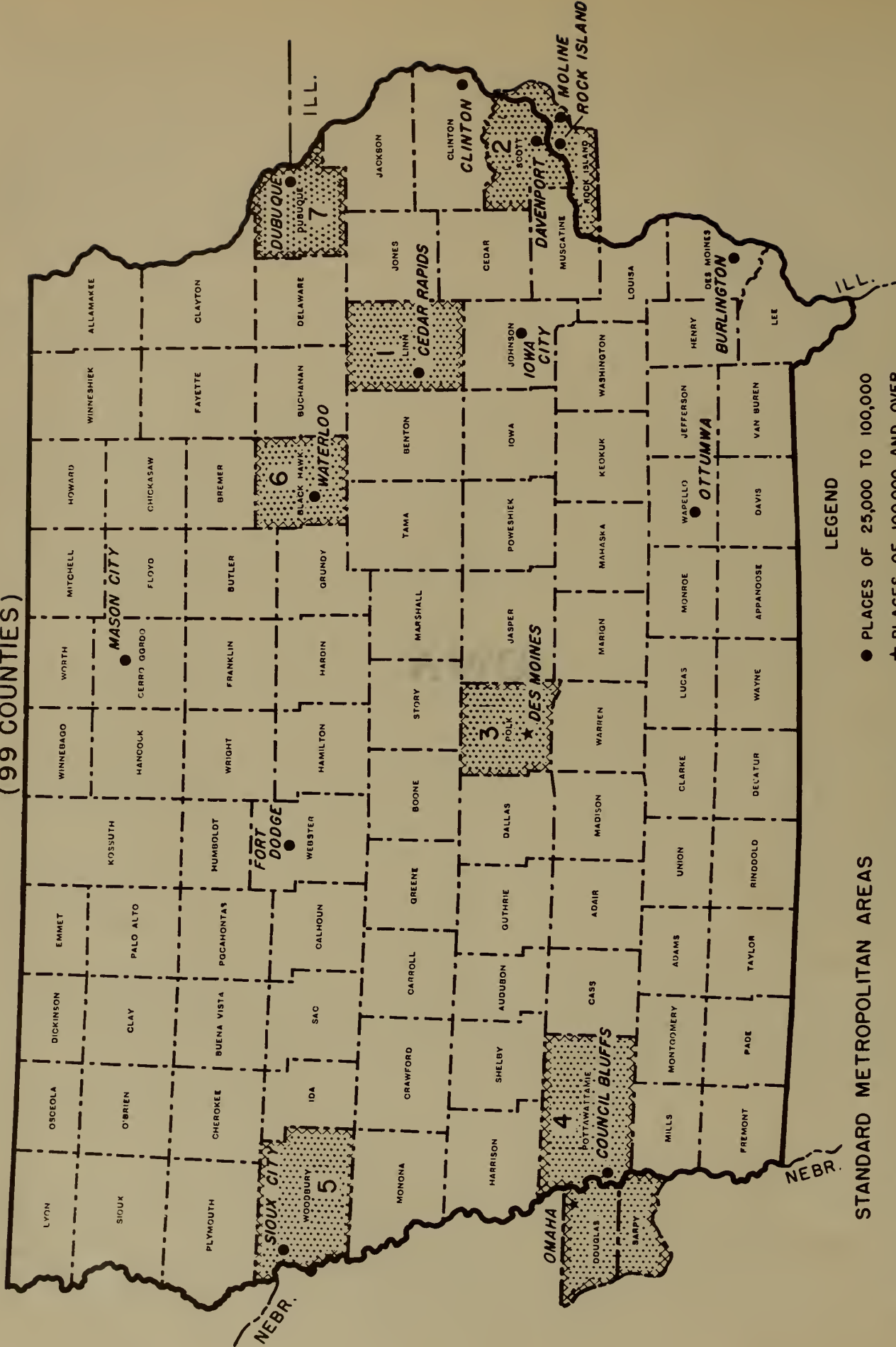
Geographic area, and type of operation	Establishments, 1948	Sales, entire year 1948	Inventories, end of year 1948, at cost	Operating expenses 1948 (inc. payroll)*		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest
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IOWA

MISSISSIPPI RIVER
MISSOURI RIVER
IOWA
MISSOURI
ILLINOIS
KANSAS
NEBRASKA
MINNESOTA
WISCONSIN
MICHIGAN
INDIANA
OHIO
PENNSYLVANIA
DELAWARE
MARYLAND
VIRGINIA
NORTH CAROLINA
SOUTH CAROLINA
GEORGIA
FLOR

IOWA (99 COUNTIES)



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Table 101. WHOLESALE TRADE: 1954 — THE STATE — Continued

Establishments, Sales, Inventories, Operating Expenses

WHOLESALE TRADE—AREA STATISTICS

Table 101. WHOLESALE TRADE: 1954

